JINDAL

# JINDAL SAW LTD.

Fax # 022-2659 8237 / 38

JSL/2012/ 400

October 30, 2012

The Manager
Listing Department,
National Stock Exchange of India Ltd.
'Exchange Plaza', C-1, Block-G,
Bandra-Kurla Complex,
Bandra (E),
Mumbai – 400 051

REG. : UNAUDITED FINANCIAL RESULTS FOR THE SECOND QUARTER ENDED 30th SEPTEMBER, 2012 IN ACCORDANCE OF CLAUSE 41 OF THE LISTING AGREEMENT

Dear Sir,

We are enclosing herewith a copy of the Unaudited Financial Results of the Company for the second quarter ended 30th September, 2012 as approved and taken on record by the Board of Directors in their meeting held today, i.e., 30th October, 2012.

Thanking you,

Yours faithfully,
for JINDAL SAW LTD.,

SUNIL JAIN
COMPANY SECRETARY

Encl. : As above.

C.C. : By Courier

**JINDAL SAW LIMITED**

Regd. Off.: A-1, UPSIDC Indl.Area, Nandgaon Road, Kosi Kalan,Distt. Mathura (U.P)-281 403
Corp. Office : Jindal Centre,12 Bhikaiji Cama Place, New Delhi- 110 066

**UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30th SEPTEMBER, 2012**

(₹ in Crores)

| S. No. | Particulars | Quarter Ended | | | Half Year Ended | | Year Ended 31.03.2012 |
|---|---|---|---|---|---|---|---|
| | | 30.09.2012 Unaudited | 30.06.2012 Unaudited | 30.09.2011 Unaudited | 30.09.2012 Unaudited | 30.09.2011 Unaudited | Audited |
| **PART I** | | | | | | | |
| 1 | **Income from Operations** | | | | | | |
| | (a) Net Sales /Income from Operations (Net of excise duty) | 1,635.21 | 1,290.06 | 1,445.96 | 2,925.27 | 2,579.03 | 5,190.72 |
| | (b) Other Operating Income | 1.72 | 0.37 | 4.00 | 2.09 | 6.57 | 7.18 |
| | **Total Income from Operations (net)** | **1,636.93** | **1,290.43** | **1,449.96** | **2,927.36** | **2,585.60** | **5,197.90** |
| 2 | **Expenses** | | | | | | |
| | (a) Cost of materials consumed | 984.68 | 1,035.26 | 1,002.21 | 2,019.94 | 2,104.38 | 3,890.60 |
| | (b) Purchases of Stock-in-Trade | - | - | 6.23 | - | 13.87 | 31.86 |
| | (c) Changes in inventories of finished goods, work-in-progress and Stock-In-Trade | 112.79 | (191.53) | 14.66 | (78.74) | (384.87) | (468.78) |
| | (d) Employee benefits expense | 62.85 | 61.88 | 55.45 | 124.73 | 111.45 | 237.46 |
| | (e) Depreciation and amortization expense | 41.56 | 38.71 | 35.32 | 80.27 | 70.71 | 149.66 |
| | (f) Other expenses | 278.76 | 224.58 | 195.51 | 503.34 | 386.71 | 872.72 |
| | **Total expenses** | **1,480.64** | **1,168.90** | **1,309.38** | **2,649.54** | **2,302.25** | **4,713.52** |
| 3 | **Profit/(Loss) from Operations before other income, finance costs and Exceptional Items (1-2)** | **156.29** | **121.53** | **140.58** | **277.82** | **283.35** | **484.38** |
| 4 | Other Income | 22.54 | 18.37 | 1.45 | 40.91 | 2.84 | 93.33 |
| 5 | **Profit/(Loss) from ordinary activities before finance costs and Exceptional Items (3+4)** | **178.83** | **139.90** | **142.03** | **318.73** | **286.19** | **577.71** |
| 6 | Financial costs | 37.67 | 32.33 | 18.84 | 70.00 | 44.46 | 113.93 |
| 7 | **Profit/(Loss) from ordinary activities after finance costs but before Exceptional Items (5-6)** | **141.16** | **107.57** | **123.19** | **248.73** | **241.73** | **463.78** |
| 8 | Exceptional Items (refer note 1) | 57.74 | 56.64 | 48.29 | 114.38 | 48.29 | 140.81 |
| 9 | **Profit/(Loss) from Ordinary Activities before tax (7-8)** | **83.42** | **50.93** | **74.90** | **134.35** | **193.44** | **322.97** |
| 10 | Tax expense (refer note 2) | 22.31 | 15.74 | 21.17 | 38.05 | 56.91 | 98.78 |
| 11 | **Net Profit/(Loss) from Ordinary Activities after tax (9-10)** | **61.11** | **35.19** | **53.73** | **96.30** | **136.53** | **224.19** |
| 12 | Extraordinary Items (Net of Tax expense) | - | - | - | - | - | - |
| 13 | **Net Profit/(Loss) for the period (11-12)** | **61.11** | **35.19** | **53.73** | **96.30** | **136.53** | **224.19** |
| 14 | Paid up equity share capital (₹ 2 per share) | 55.25 | 55.25 | 55.25 | 55.25 | 55.25 | 55.25 |
| 15 | Reserves excluding Revaluation Reserves | | | | | | 3,493.13 |
| 16.i | **Earnings Per Share before Extraordinary Items (on Face Value of ₹2/- each) (not annualized) :** | | | | | | |
| | Basic | 2.21 | 1.27 | 1.95 | 3.49 | 4.94 | 8.12 |
| | Diluted | 2.21 | 1.27 | 1.95 | 3.49 | 4.94 | 8.12 |
| 16.ii | **Earnings Per Share after Extraordinary Items (on Face Value of ₹2/- each) (not annualized) :** | | | | | | |
| | Basic | 2.21 | 1.27 | 1.95 | 3.49 | 4.94 | 8.12 |
| | Diluted | 2.21 | 1.27 | 1.95 | 3.49 | 4.94 | 8.12 |
| 17 | Debt Equity Ratio | | | | 0.85 | 0.74 | 0.71 |
| 18 | Debt Service Coverage Ratio | | | | 3.58 | 3.81 | 3.68 |
| 19 | Interest Service Coverage Ratio | | | | 4.07 | 6.94 | 5.15 |
| **PART II** | | | | | | | |
| A | **PARTICULARS OF SHAREHOLDING** | | | | | | |
| 1 | Public shareholding | | | | | | |
| | —Number of shares | 149,174,036 | 149,174,036 | 149,158,036 | 149,174,036 | 149,158,036 | 149,174,036 |
| | —Percentage of shareholding | 54.00 | 54.00 | 54.00 | 54.00 | 54.00 | 54.00 |
| 2 | Promoters and promoter group Shareholding | | | | | | |
| | a) Pledged/Encumbered | | | | | | |
| | —Number of shares | - | - | 100,000 | - | 100,000 | - |
| | —Percentage of shares (as a % of the total shareholding of promoter and promoter group) | - | - | 0.08 | - | 0.08 | - |
| | —Percentage of shares (as a % of the total share capital of company) | - | - | 0.03 | - | 0.03 | - |
| | b) Non-encumbered | | | | | | |
| | —Number of shares | 127,049,485 | 127,049,485 | 126,969,485 | 127,049,485 | 126,969,485 | 127,049,485 |
| | —Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 100.00 | 100.00 | 99.92 | 100.00 | 99.92 | 100.00 |
| | —Percentage of shares (as a % of the total share capital of company) | 46.00 | 46.00 | 45.97 | 46.00 | 45.97 | 46.00 |

| | Particulars | Three Months Ended (30.09.2012) |
|---|---|---|
| B | **INVESTOR COMPLAINTS** | |
| | Pending at the beginning of the quarter | 1 |
| | Received during the quarter | 2 |
| | Disposed of during the quarter | 2 |
| | Remaining unresolved at the end of the quarter | 1 |

**Notes:**

1. Exceptional items for the quarter ended 30th September, 2012 include (i) loss on account of settlement of foreign exchange denominated derivative contracts of ₹ 45.29 Crores and (ii) net loss on foreign exchange monetary items, other than exchange differences related to sale and purchase transactions. During the quarter, the company has settled all previous outstanding derivative contracts.
2. Tax Expense consists of Income Tax and Deferred Tax.
3. The Company has only one business segment namely 'Iron and Steel Products" as primary segment.
4. Previous period/year figures have been re-grouped/re-arranged wherever considered necessary.
5. Formulae for computation of Ratios are as follows :
   (i) Debt Equity Ratio : Total Debt/ Net Worth
   Total Debt : Secured Loans + Unsecured Loans
   Net Worth : Equity Share Capital + Reserves (Excluding Revaluation Reserve)
   (ii) Debt Service Coverage Ratio : EBDIT / (Finance costs + Principal repayment during the period)
   (iii) Interest Service Coverage Ratio : EBDIT / Finance costs
   EBDIT : Profit before Taxes + Depreciation + Finance costs
6. These results were reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on 30th October, 2012. The Statutory Auditors have carried out Limited Review of these financial results.

**By Order of the Board**
**For JINDAL SAW LIMITED**

**Sminu Jindal**
**Managing Director**

Place : New Delhi
Date : 30th October, 2012

# JINDAL SAW LIMITED

## Statement of Assets and Liabilities as at 30th September, 2012 (Unaudited)

₹ in Crores

| S. No | Particulars | As at 30.09.2012 | As at 31.03.2012 |
|---|---|---|---|
| A | **EQUITY AND LIABILITIES** | | |
| 1 | **Shareholders' Funds** | | |
| | (a) Share Capital | 55.25 | 55.25 |
| | (b) Reserves and Surplus | 3,602.35 | 3,497.67 |
| | **Sub total - Shareholders' funds** | **3,657.60** | **3,552.92** |
| 2 | **Non-Current Liabilities** | | |
| | (a) Long-term borrowings | 1,166.93 | 968.67 |
| | (b) Deferred tax liabilities (Net) | 140.56 | 102.52 |
| | (c) Other Long term liabilities | 0.08 | 0.08 |
| | (d) Long term provisions | 28.88 | 28.90 |
| | **Sub total - Non-Current Liabilities** | **1,336.45** | **1,100.17** |
| 3 | **Current Liabilities** | | |
| | (a) Short-term borrowings | 1,903.50 | 1,516.68 |
| | (b) Trade payables | 811.20 | 436.89 |
| | (c) Other current liabilities | 766.76 | 935.08 |
| | (d) Short-term provisions | 38.63 | 38.27 |
| | **Sub total - Current Liabilities** | **3,520.09** | **2,926.92** |
| | **TOTAL EQUITY AND LIABILITIES** | **8,514.14** | **7,580.01** |
| B | **ASSETS** | | |
| 1 | **Non-current assets** | | |
| | (a) Fixed assets | 3,190.18 | 2,729.01 |
| | (b) Non-current investments | 789.96 | 698.97 |
| | (c) Long term loans and advances | 249.98 | 252.85 |
| | (d) Other non-current assets | 22.68 | 19.60 |
| | **Sub total - Non-current assets** | **4,252.80** | **3,700.43** |
| 2 | **Current assets** | | |
| | (a) Current investments | - | - |
| | (b) Inventories | 1,931.70 | 1,803.50 |
| | (c) Trade receivables | 1,361.16 | 1,289.62 |
| | (d) Cash and Bank balances | 73.03 | 172.22 |
| | (e) Short-term loans and advances | 885.96 | 607.32 |
| | (f) Other current assets | 9.49 | 6.92 |
| | **Sub total - current assets** | **4,261.34** | **3,879.58** |
| | **TOTAL ASSETS** | **8,514.14** | **7,580.01** |

FOR JINDAL SAW LIMITED

Sminu Jindal
Managing Director

Place : New Delhi
Dated : 30th October, 2012

JINDAL

**JINDAL SAW LTD.**

**Fax # 022-2659 8237 / 38**

**By Courier**

JSL/2012/ October 30, 2012

The Manager
Listing Department
National Stock Exchange of India Ltd.
'Exchange Plaza', C-1, Block-G,
Bandra-Kurla Complex,
Bandra (E),
Mumbai – 400 051

Sub. : Limited Review Report – Quarter ended 30th September, 2012

Dear Sir,

We are enclosing herewith a copy of the Limited Review Report on the Unaudited Financial Results for the second quarter ended 30th September, 2012 as given by M/s N.C. Aggarwal & Co., the Statutory Auditors of the Company.

This is for your reference and record.

Thanking you,

Yours faithfully,
For JINDAL SAW LTD.,

SUNIL JAIN
COMPANY SECRETARY

Encl. : As above.

N.C. AGGARWAL & CO.
CHARTERED ACCOUNTANTS
102, Harsha house, Karampura Commercial Complex
New Delhi-110 015.Ph. (O) 25920555-56(R) 25221561
E-Mail : nc.aggarwal@gmail.com, nc.a@rediffmail.com,

The Board of Directors,
JINDAL SAW LIMITED
Jindal Centre,
12, Bhikaji Cama Place,
New Delhi- 110 066

**Limited Review Report- Quarter ended 30th September,2012.**

1. We have reviewed the accompanying statement of unaudited financial results of JINDAL SAW LIMITED for the Quarter/ Three months ended 30th September,2012 except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors/~~committee of Board of Directors~~. Our responsibility is to issue a report on these financial statements based on our review.

2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410 'Review of Interim financial information performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with the accounting standards notified pursuant to the Companies (Accounting Standards) Rules, 2006 as amended up to date and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For N.C. Aggarwal & Co.
Chartered Accountants
Firm Registration No. 003273N

N.C. AGGARWAL & CO. NEW DELHI CHARTERED ACCOUNTANTS

(G.K. Aggarwal)
Partner
M.No: 086622

Place: New Delhi
Date: 30th October, 2012

**JINDAL SAW LIMITED**

Regd. Off.: A-1, UPSIDC Indl.Area, Nandgaon Road, Kosi Kalan,Distt. Mathura (U.P)-281 403
Corp. Office : Jindal Centre,12 Bhikaiji Cama Place, New Delhi- 110 066

**UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30th SEPTEMBER, 2012**

(₹ in Crores)

**PART I**

| S. No. | Particulars | Quarter Ended | | | Half Year Ended | | Year Ended 31.03.2012 |
|---|---|---|---|---|---|---|---|
| | | 30.09.2012 Unaudited | 30.06.2012 Unaudited | 30.09.2011 Unaudited | 30.09.2012 Unaudited | 30.09.2011 Unaudited | Audited |
| 1 | **Income from Operations** | | | | | | |
| | (a) Net Sales /Income from Operations (Net of excise duty) | 1,635.21 | 1,290.06 | 1,445.96 | 2,925.27 | 2,579.03 | 5,190.72 |
| | (b) Other Operating Income | 1.72 | 0.37 | 4.00 | 2.09 | 6.57 | 7.18 |
| | **Total Income from Operations (net)** | **1,636.93** | **1,290.43** | **1,449.96** | **2,927.36** | **2,585.60** | **5,197.90** |
| 2 | **Expenses** | | | | | | |
| | (a) Cost of materials consumed | 984.68 | 1,035.26 | 1,002.21 | 2,019.94 | 2,104.38 | 3,890.60 |
| | (b) Purchases of Stock-in-Trade | - | - | 6.23 | - | 13.67 | 31.86 |
| | (c) Changes in inventories of finished goods, work-in-progress and Stock-in-Trade | 112.79 | (191.53) | 14.66 | (78.74) | (384.87) | (468.78) |
| | (d) Employee benefits expense | 62.85 | 61.88 | 55.45 | 124.73 | 111.45 | 237.46 |
| | (e) Depreciation and amortization expense | 41.56 | 38.71 | 35.32 | 80.27 | 70.71 | 149.66 |
| | (f) Other expenses | 278.76 | 224.58 | 195.51 | 503.34 | 386.71 | 872.72 |
| | **Total expenses** | **1,480.64** | **1,168.90** | **1,309.38** | **2,649.54** | **2,302.25** | **4,713.52** |
| 3 | **Profit/(Loss) from Operations before other income, finance costs and Exceptional Items (1-2)** | **156.29** | **121.53** | **140.58** | **277.82** | **283.35** | **484.38** |
| 4 | Other Income | 22.54 | 18.37 | 1.45 | 40.91 | 2.84 | 93.33 |
| 5 | **Profit/(Loss) from ordinary activities before finance costs and Exceptional Items (3+4)** | **178.83** | **139.90** | **142.03** | **318.73** | **286.19** | **577.71** |
| 6 | Financial costs | 37.67 | 32.33 | 18.84 | 70.00 | 44.46 | 113.93 |
| 7 | **Profit/(Loss) from ordinary activities after finance costs but before Exceptional Items (5-6)** | **141.16** | **107.57** | **123.19** | **248.73** | **241.73** | **463.78** |
| 8 | Exceptional Items (refer note 1) | 57.74 | 56.64 | 48.29 | 114.38 | 48.29 | 140.81 |
| 9 | **Profit/(Loss) from Ordinary Activities before tax (7-8)** | **83.42** | **50.93** | **74.90** | **134.35** | **193.44** | **322.97** |
| 10 | Tax expense (refer note 2) | 22.31 | 15.74 | 21.17 | 38.05 | 56.91 | 98.78 |
| 11 | **Net Profit/(Loss) from Ordinary Activities after tax (9-10)** | **61.11** | **35.19** | **53.73** | **96.30** | **136.53** | **224.19** |
| 12 | Extraordinary Items (Net of Tax expense) | - | - | - | - | - | - |
| 13 | **Net Profit/(Loss) for the period (11-12)** | **61.11** | **35.19** | **53.73** | **96.30** | **136.53** | **224.19** |
| 14 | Paid up equity share capital (₹ 2 per share) | 55.25 | 55.25 | 55.25 | 55.25 | 55.25 | 55.25 |
| 15 | Reserves excluding Revaluation Reserves | | | | | | 3,493.13 |
| 16.i | **Earnings Per Share before Extraordinary Items (on Face Value of ₹2/- each) (not annualized) :** | | | | | | |
| | Basic | 2.21 | 1.27 | 1.95 | 3.49 | 4.94 | 8.12 |
| | Diluted | 2.21 | 1.27 | 1.95 | 3.49 | 4.94 | 8.12 |
| 16.ii | **Earnings Per Share after Extraordinary Items (on Face Value of ₹2/- each) (not annualized) :** | | | | | | |
| | Basic | 2.21 | 1.27 | 1.95 | 3.49 | 4.94 | 8.12 |
| | Diluted | 2.21 | 1.27 | 1.95 | 3.49 | 4.94 | 8.12 |
| 17 | Debt Equity Ratio | | | | 0.85 | 0.74 | 0.71 |
| 18 | Debt Service Coverage Ratio | | | | 3.58 | 3.81 | 3.68 |
| 19 | Interest Service Coverage Ratio | | | | 4.07 | 6.94 | 5.15 |
| **PART II** | | | | | | | |
| A | **PARTICULARS OF SHAREHOLDING** | | | | | | |
| 1 | Public shareholding | | | | | | |
| | —Number of shares | 149,174,036 | 149,174,036 | 149,158,036 | 149,174,036 | 149,158,036 | 149,174,036 |
| | —Percentage of shareholding | 54.00 | 54.00 | 54.00 | 54.00 | 54.00 | 54.00 |
| 2 | Promoters and promoter group Shareholding | | | | | | |
| | a) Pledged/Encumbered | | | | | | |
| | —Number of shares | - | - | 100,000 | - | 100,000 | - |
| | —Percentage of shares (as a % of the total shareholding of promoter and promoter group) | - | - | 0.08 | - | 0.08 | - |
| | —Percentage of shares (as a % of the total share capital of company) | - | - | 0.03 | - | 0.03 | - |
| | b) Non-encumbered | | | | | | |
| | —Number of shares | 127,049,485 | 127,049,485 | 126,969,485 | 127,049,485 | 126,969,485 | 127,049,485 |
| | —Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 100.00 | 100.00 | 99.92 | 100.00 | 99.92 | 100.00 |
| | —Percentage of shares (as a % of the total share capital of company) | 46.00 | 46.00 | 45.97 | 46.00 | 45.97 | 46.00 |

N.C. AGGARWAL & CO. ★ NEW DELHI ★ CHARTERED ACCOUNTANTS

| | Particulars | Three Months Ended (30.09.2012) |
|---|---|---|
| B | **INVESTOR COMPLAINTS** | |
| | Pending at the beginning of the quarter | 1 |
| | Received during the quarter | 2 |
| | Disposed of during the quarter | 2 |
| | Remaining unresolved at the end of the quarter | 1 |

**Notes:**

1 Exceptional items for the quarter ended 30th September, 2012 include (i) loss on account of settlement of foreign exchange denominated derivative contracts of ₹ 45.29 Crores and (ii) net loss on foreign exchange monetary items, other than exchange differences related to sale and purchase transactions. During the quarter, the company has settled all previous outstanding derivative contracts.

2 Tax Expense consists of Income Tax and Deferred Tax.

3 The Company has only one business segment namely "Iron and Steel Products" as primary segment.

4 Previous period/year figures have been re-grouped/re-arranged wherever considered necessary.

5 Formulae for computation of Ratios are as follows :
(i) Debt Equity Ratio : Total Debt/ Net Worth
Total Debt : Secured Loans + Unsecured Loans
Net Worth : Equity Share Capital + Reserves (Excluding Revaluation Reserve)
(ii) Debt Service Coverage Ratio : EBDIT / (Finance costs + Principal repayment during the period)
(iii) Interest Service Coverage Ratio : EBDIT / Finance costs
EBDIT : Profit before Taxes + Depreciation + Finance costs

6 These results were reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on 30th October, 2012. The Statutory Auditors have carried out Limited Review of these financial results.

For JINDAL SAW LTD.

N.K.AGARWAL
Vice President (Corp. Accounts & Taxation)

Sunil Jain
Company Secretary

New Delhi
Date : 30th October, 2012

N.C. AGGARWAL & CO. NEW DELHI CHARTERED ACCOUNTANTS

for N. C. Aggarwal & Co.
Chartered Accountants
Firm Regn. No: 003273N

(G. K. Aggarwal)
M.No.086622

# JINDAL SAW LIMITED

## Statement of Assets and Liabilities as at 30th September, 2012 (Unaudited)

₹ in Crores

| S. No | Particulars | As at 30.09.2012 | As at 31.03.2012 |
|---|---|---|---|
| A | **EQUITY AND LIABILITIES** | | |
| 1 | **Shareholders' Funds** | | |
| | (a) Share Capital | 55.25 | 55.25 |
| | (b) Reserves and Surplus | 3,602.35 | 3,497.67 |
| | **Sub total - Shareholders' funds** | **3,657.60** | **3,552.92** |
| 2 | **Non-Current Liabilities** | | |
| | (a) Long-term borrowings | 1,166.93 | 968.67 |
| | (b) Deferred tax liabilities (Net) | 140.56 | 102.52 |
| | (c) Other Long term liabilities | 0.08 | 0.08 |
| | (d) Long term provisions | 28.88 | 28.90 |
| | **Sub total - Non-Current Liabilities** | **1,336.45** | **1,100.17** |
| 3 | **Current Liabilities** | | |
| | (a) Short-term borrowings | 1,903.50 | 1,516.68 |
| | (b) Trade payables | 811.20 | 436.89 |
| | (c) Other current liabilities | 766.76 | 935.08 |
| | (d) Short-term provisions | 38.63 | 38.27 |
| | **Sub total - Current Liabilities** | **3,520.09** | **2,926.92** |
| | **TOTAL EQUITY AND LIABILITIES** | **8,514.14** | **7,580.01** |
| B | **ASSETS** | | |
| 1 | **Non-current assets** | | |
| | (a) Fixed assets | 3,190.18 | 2,729.01 |
| | (b) Non-current investments | 789.96 | 698.97 |
| | (c) Long term loans and advances | 249.98 | 252.85 |
| | (d) Other non-current assets | 22.68 | 19.60 |
| | **Sub total - Non-current assets** | **4,252.80** | **3,700.43** |
| 2 | **Current assets** | | |
| | (a) Current investments | - | - |
| | (b) Inventories | 1,931.70 | 1,803.50 |
| | (c) Trade receivables | 1,361.16 | 1,289.62 |
| | (d) Cash and Bank balances | 73.03 | 172.22 |
| | (e) Short-term loans and advances | 885.96 | 607.32 |
| | (f) Other current assets | 9.49 | 6.92 |
| | **Sub total - current assets** | **4,261.34** | **3,879.58** |
| | **TOTAL ASSETS** | **8,514.14** | **7,580.01** |

For JINDAL SAW LTD.

N.K.AGARWAL
Vice President (Corp. Accounts & Taxation)

Sunil Jain
Company Secretary

for N. C. Aggarwal & Co.
Chartered Accountants
Firm Regn. No: 003273N

(G. K. Aggarwal)
M.No.086622

N.C. AGGARWAL & CO. ★ NEW DELHI ★ CHARTERED ACCOUNTANTS

New Delhi
Date : 30th October, 2012

JINDAL

**JINDAL SAW LTD.**

**Fax # 022-2659 8237 / 38**

JSL/2012/ October 30, 2012

The Manager
Listing Department
National Stock Exchange of India Limited,
'Exchange Plaza', C-1, Block-G,
Bandra-Kurla Complex,
Bandra (E),
Mumbai – 400 051

Sub. : Financial / Operational Highlights – 2nd Quarter Results

Dear Sir,

The Board of Directors of Jindal Saw Limited has approved the Unaudited Financial Results for the second quarter ended 30th September, 2012. A copy of the highlights of financial and operational performance for this quarter which will be circulated to the investor's community and other stakeholders is being sent to you for your reference and record.

Thanking you,

Yours faithfully,
for JINDAL SAW LTD.,

SUNIL JAIN
COMPANY SECRETARY

Encl. : As above.

C.C. : By Courier

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## JINDAL SAW LTD

**Highlights of Unaudited financial and operational performance (stand alone) for the 2nd Quarter ended 30th September 2012**

**30th October, 2012**

| Particulars | Q2 FY 2012-13 | Q2 FY 2011-12 | Q1 FY-12-13 | FY 2011-12 |
|---|---|---|---|---|
| | (Un-Audited) | (Un-Audited) | (Un-Audited) | (Audited) |
| | Rs/ Mio | Rs/ Mio | Rs/ Mio | Rs/ Mio |
| **Quarter ended as at** | **Sep 30, 2012** | **Sep 30, 2011** | **June 30, 2012** | **Mar 31, 2012** |
| **Net Turnover** | **16,352.1** | **14,459.60** | **12,900.6** | **51,907** |
| **Other Operating Income** | 17.20 | 40.0 | 3.7 | 72 |
| Other Income (*) | 225.40 | 14.5 | 183.7 | 933 |
| **Total Expenditure:** | | | | |
| (Increase)/Decrease in Stock in trade and WIP | 1,127.90 | 146.60 | (1,915.3) | (4,688) |
| Consumption of Raw Material and Purchase of traded goods | 9,846.80 | 10,084.40 | 10,352.6 | 39,225 |
| **Total Raw Material Cost** | **10,974.70** | **10,231.00** | **8,437.3** | **34,537** |
| Staff Cost | 628.40 | 554.50 | 618.8 | 2,375 |
| Other Expenditure | 2,787.50 | 1,955.10 | 2,245.8 | 8,727 |
| **EBITDA** | **2,204.10** | **1,759.00** | **1,786.1** | **7,273** |
| Financial Charges | 376.70 | 188.40 | 323.3 | 1,139 |
| Depreciation | 415.6 | 353.20 | 387.1 | 1,496 |
| Exceptional Items - Significant changes in Rupee against USD (Net) etc. | 577.40 | 482.90 | 566.4 | 1,408 |
| **PBT** | **834.40** | **749.00** | **509.3** | **3,230** |
| Provision for Tax | 223.30 | 211.70 | 157.4 | 988 |
| **PAT** | **611.10** | **537.30** | **351.9** | **2,242** |
| **Blended EBITDA- Rs/ MT** | **8,595** | **7,313** | **9,464** | **8,975** |
| **RATIOS** | | | | |
| EBITDA to Net Sales | 13.48% | 12.16% | 13.85% | 14.01% |
| RM to Net Sales | 67.11% | 70.76% | 65.40% | 66.54% |
| Finance cost to Net Sales | 2.30% | 1.30% | 2.51% | 2.19% |
| PBT to Net Sales | 5.10% | 5.18% | 3.95% | 6.22% |
| PAT to Net Sales | 3.72% | 3.72% | 2.73% | 4.32% |
| EPS- Fully Diluted (FV- Rs2/-) | 2.21 | 1.95 | 1.27 | 8.12 |
| EPS- Basic (FV- Rs2/-) | 2.21 | 1.95 | 1.27 | 8.12 |

**Notes:**

a) Blended EBITDA, for the 2nd quarter ended 30th Sep 2012 is app. Rs 8,595 PMT of total pipes sold as against the EBITDA of Rs 7,313 for the 2nd quarter ended 30th Sep 2011.

b) Other Income has been shown separately for classification purposes but majority of the items are in the nature of operations and hence added to EBITDA.

c) Exceptional items for the quarter ended 30th Sep 2012 include (i) loss on account of settlement of foreign exchange denominated derivatives contracts of Rs 45.29 Crore and (ii) net loss on foreign exchange monetary items, other than exchange differences related to sales and purchase transactions. **During the quarter the Company has settled all previous outstanding Derivative Contracts.**

d) **Above financials are also net of settlement of certain quality claims.**

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## OPERATIONAL & FINANCIAL HIGHLIGHTS

The sales break up for 2nd Quarter ended 30th Sep 2012 is given hereunder:

| Products | Quantity Sold (MT)- app. | Net Value (Rs/ Mio) |
|---|---|---|
| **Indian Operations** | | |
| - Large Dia Pipes | | |
| - L Saw | 109,400 | 7,600 |
| - H Saw | 48,980 | 2950 |
| - Ductile Iron Pipes | 60,580 | 3,050 |
| - Pig Iron | 4,800 | 140 |
| - Seamless Tubes | 32,950 | 2630 |
| **Total** | **256,710** | **16,370** |

**Geographical Break up**

- Sale in India 36 %
- Sale outside India 64 %

The company produced app. 2,66,500 MT pipes in 2nd quarter ended 30th Sep, 2012

**Operational performance**

**Saw Pipe Segment:** Company sold app. 83% of Large Diameter SAW pipes in export markets. The order intake in this segment remained slow but Company expects to get orders in gradual manner in subsequent quarters.

**DI Segment:** After a routine shutdown, in June 2012 quarter, of blast furnace in DI segment, Company produced app. 57000 MT DI pipes in Sep 2012 quarter. The order inflow from domestic and export market was reasonably good. Exports for this quarter were app. 20% of ttal sales of DI pipes which is likely to increase gradually.

**Seamless Segment:** The demand and profitability of seamless remained under pressure. Company exported only 35% pipes during Sep 2012 quarter but we expect the situation to improve gradually.

**Iron Ore Beneficiation:** Part of the facilities of Beneficiation plant has been put to use and app. 10000 MT of concentrate has been sent to Mundra for testing and consumption. The production of concentrate will be increased gradually.

**Order Book Position**

- The current order book is app. 620 million, the break up is as under:
  - Large Diameter Pipes – US$ 360 Mio
  - Ductile Iron Pipes – US$ 240 Mio
  - Seamless Pipes – US$ 20 Mio
- The orders for Large Diameter Pipes are slated to be executed by end of March 2012 and in case of Ductile Iron Pipes the same are slated to be executed over next 12 months. Company has participated in various bids and likely to get orders in phases. The current order book includes export orders of app. 60%. The major exports orders are from Middle East, Gulf region and South East Asia and Far East.



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**Financing and Liquidity**

a) As at 30th September 2012, net debt in the Company (standalone) was app. Rs 30700 mio (app. USD 580 mio.) including ECB/ long term loans and fund based working capital and other unsecured loans.

b) To meet the funds requirements for capital expenditures etc, the Company may raise long term funds.

**STATUS OF NEW PROJECTS/ CAPITAL EXPENDITURES**

Following major initiatives are under implementation:

a) Ductile Iron Plant (small dia DI pipe plant) with capacity of 200,000 MTPA including additional waste heat recovery based power project and coke oven plant etc is nearing completion and trails and approval process will commence in Nov/Dec 2012.

b) Greenfield Ductile Iron pipe facility in United Arab Emirates: This project has three finishing lines. Dry run one of the line has been completed and annealing furnace has been fired. Trials on one line have already started and approval process will commence in November 2012. Other two lines will be put to trails before December 2012.

c) Iron Ore Mines: Commercial operation on one set of beneficiation equipments has already started. App. 10000 MT of concentrate was produced and sent to Mundra for testing and consumption. The production is expected to ramp up gradually.

d) Pallet Plant at Rajasthan: The Company is putting its best efforts to expedite the process. We expect that some operations would commence by December 2012 and full operations would ramp up gradually.

**OUTLOOK**

The Company's product portfolio includes LSAW and HSAW pipes, Seamless tubes and pipes and DI pipes of various grades and dimensions. Even though there is gradual improvement in demand and the trend in medium to long term looks better but the current demand scenario is still weak. Due to mismatch in demand and supply, there are pressures on realizations and profitability.

We expect that the Company will start getting the benefits of the investments made/ to be made in various projects including Iron Ore and Pallet plant which would add to the turnover and profitability of the company in the time to come.

***Forward Looking Statements***

*This document contains statements that constitute "forward looking statements" including, without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to our future business developments and economic performance. While these forward looking statements represent our judgment and future expectations concerning the development of our business, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from our expectations.*

*These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that we have indicated could adversely affect our business and financial performance. Jindal Saw undertakes no obligation to publicly revise any forward looking statements to reflect future events or circumstances.*

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