



JASH ENGINEERING LTD.

Contributing to a sustainable environment.....Worldwide !

Investor Presentation

Q2FY25, November 2024



Mahr
Maschinenbau





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Agenda

1 Company Overview

2 Product Overview

3 Financial Overview

4 Business Outlook

Head Office at Unit 1 in Indore

JASH



Company Overview



- ▶ An **ISO-9001:2015 / ISO-14001:2015 / OHSAS ISO 45000:2018** certified company dedicated to offering varied products for use in Water and Wastewater Pumping Stations and Treatment Plants, Storm Water Pumping Stations, Water Transmission Lines, Desalination, Power, Steel, Cement, Paper & Pulp, Petrochemicals, Chemicals, Fertilizers and other process plants.
- ▶ Headquartered in Indore – India, Jash has six well-integrated state-of-art manufacturing facilities, four in India and one each in the USA & UK.
- ▶ Global presence with bases in India / USA / Austria / Hong Kong / UK to serve our clients and help achieve the common goal of creating a sustainable environment worldwide for all time to come.

1973 Incorporation of Company

6 Manufacturing units

~1075 Employees

₹ 522 Cr. Consolidated Revenue 2023-24

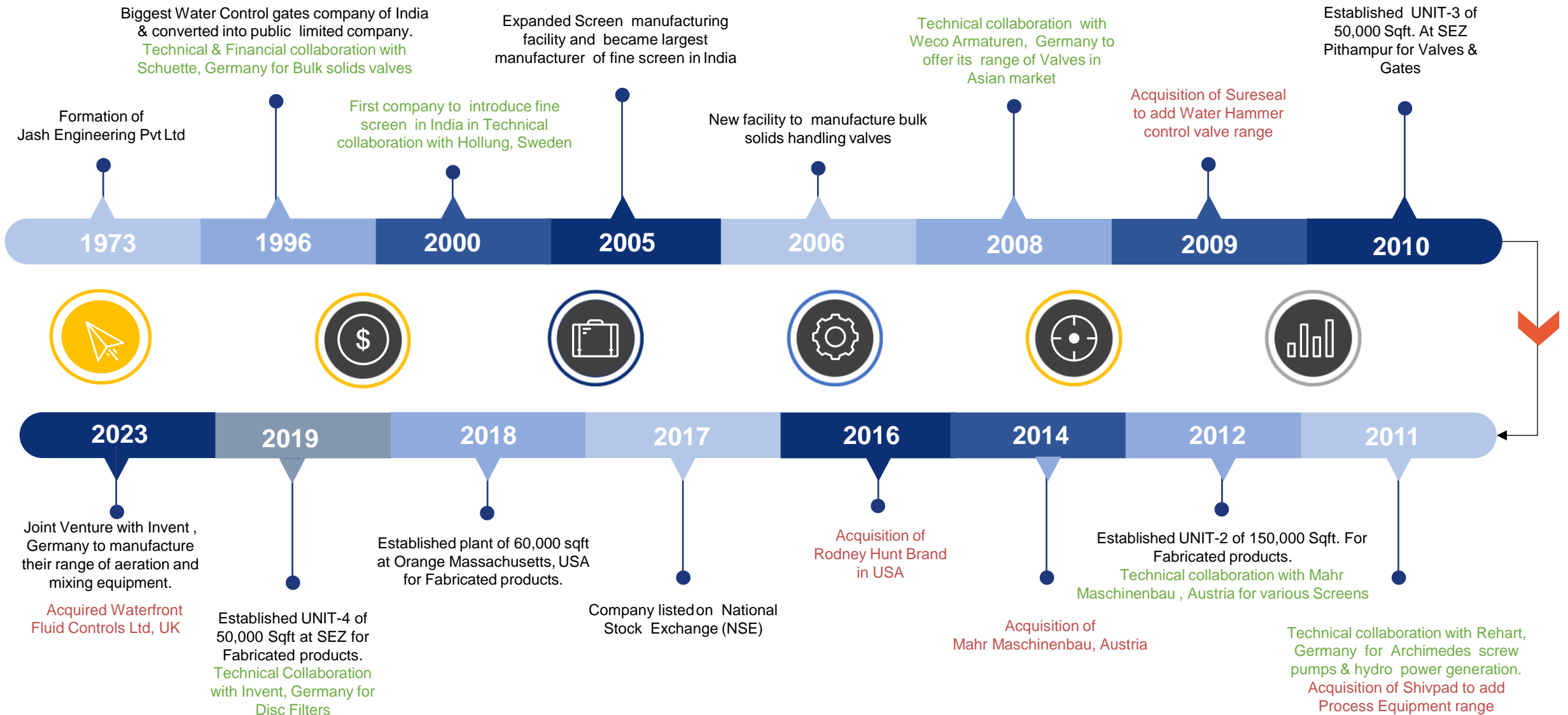
45+ Countries Global exports

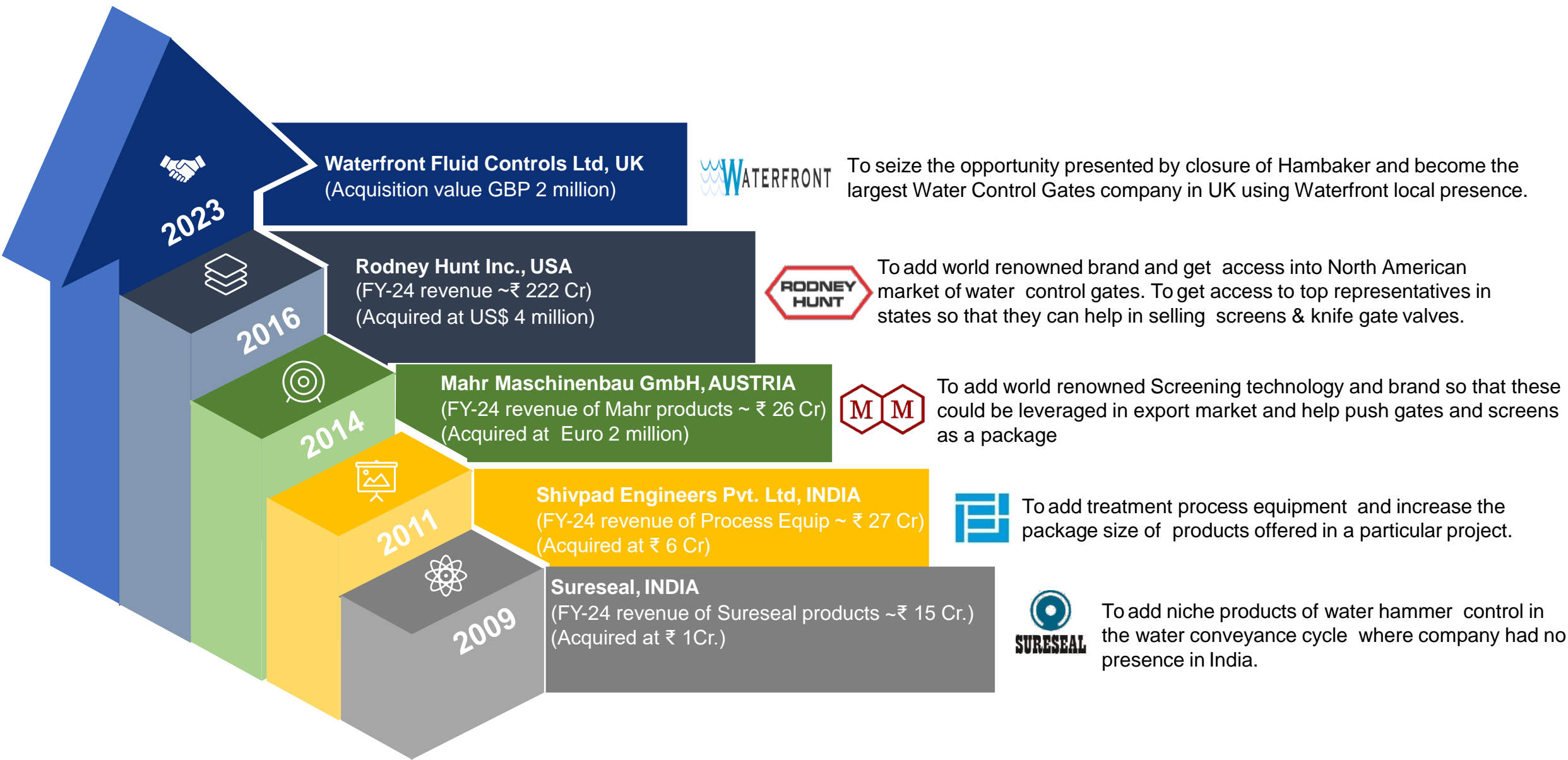
350+ Years of cumulative experience

Approved by Major Municipal Authorities in India and Abroad



Evolution of the company







Total Turnover Potential from existing facility
₹ 800+ Cr



UNIT-1 CAST PRODUCTS PLANT

Built Up Area: 125,000 Sq. ft.
Turnover Capability : ₹ 75 Crore



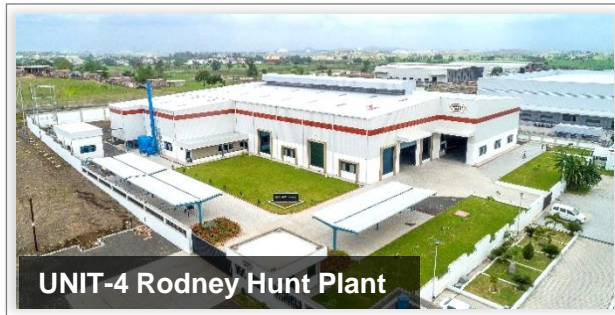
UNIT-2 FABRICATED PRODUCTS PLANT

Built Up Area: 185,000 Sq. ft.
Turnover Capability : ₹ 350 Crore



UNIT-3 SEZ PLANT

Built Up Area: 75,000 Sq. ft.
Turnover Capability : ₹ 100 Crore



UNIT-4 Rodney Hunt Plant

Built Up Area: 50,000 Sq. ft..
Turnover Capability : ₹ 100 Crore



Rodney Hunt Plant, Orange, MA USA

Built Up Area: 60,000 Sq. ft.
Turnover Capability : USD 15M (₹ 125 Crore)



Waterfront Fluid Controls Ltd, UK

Built Up Area: 25,000 Sq. ft.
Turnover Capability : GBP 5M (₹ 50 Crore)



Physical & Chemical testing of material

Positive Material Identification

Machine job with maximum size of upto 10,000 x 4000 x 1000 mm on CNC Machines

Bend & shear stainless steel up to 14 mm thick

Bath pickle stainless steel jobs up to 6000 x 2000 x 2000mm size

Shot blasting of carbon steel up to 5000 x 4000 x 20000mm

Flight Forming Machine for 5000 mm diameter

Casting weighing up to 20,000 kgs.

Fabricating capacity for jobs up to 50 tonnes weight

Laser Cutting Machine for plates upto 16 mm thick

Water jet Cutting of stainless steel plates upto 100 mm thick

Hydro-test sluice gates up to 5000 x 3500mm size and valves up to 3000mm

Flight welding machine for 4500 mm diameter x 24,000 mm length



Products Overview



Water intake Systems



Penstocks /
Sluice Gates



Open Channel
Gates



Downward Opening
Weir Gates



Flap Gates



Stop Logs

Heavy Fabricated Gates



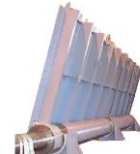
Bulk Head Slide
Gates



Roller Gates



Butterfly Gates



Crest Gates



Radial / Tainter
Gates



Bonneted Gates

Coarse Screening Equipment



Trash Rack



Jash MMR
Screen



"JMR" Multi-rake
Screen



Jash Back Rake
Screen



Suspended Trash
Rack

Fine Screening Equipment



Screenmat Step
Screen



Rotoclean Rotary
Drum Screen



Rotobrush Rotary
Screen



Mahr Perscalator
Screen



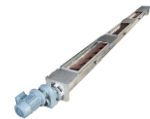
Travelling Band
Screen



Screening Conveying Equipment



Belt Conveyor



Screw Conveyor



Screw Conveyor with wash compactor



Jet Breaker Washer Compactor

Knife Gate Valves

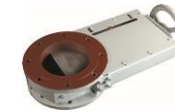


Trash Rack



"MONO" Series Knife Gate Valve

Bulk Solid Handling Valve



Slide Gate Valve – Version ZFB



Swing Gate Valve – Version KU

Special Purpose Valves



Zero Velocity Valve



Air Vessel



Air Cushion Valve



Energy Dissipating Valve



Double Flap Valve – Version DFG



Fabricated Slide Gate Valve-VEG



Slide Gate Valve-ZFS



Process Equipment



Detritor



Slow speed floating aerator



Clarifier



Clarifloculator



Slow speed fixed aerator

Hydro Power Equipment



Hydropower Screw Generator

Screw Pumps



Archimedean Screw Pump

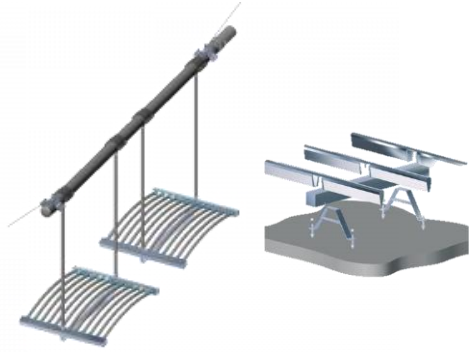
Filtering Equipment



iFILT® Diamond Disc Filter



Secondary Treatment Equipment



Diffuser Aeration



Mixing & Aeration Equipment



Decanting Equipment



Turbo Blower

Water intake systems



Storm water pumping stations



Water & waste water treatment plants



Irrigation systems



Power plants



Paper & pulp plants



Petrochemical plants



Steel plants

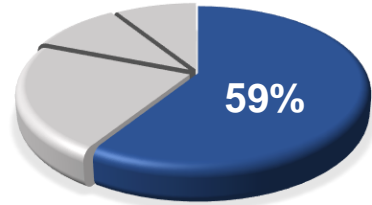




Product Offerings With Revenue Contribution (H1FY25)



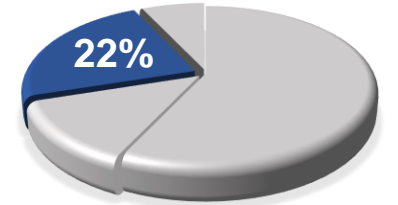
Water Control Gates



Revenue Contribution

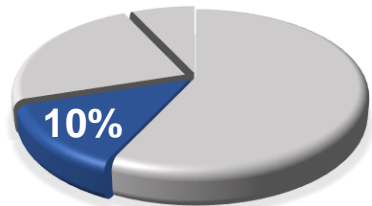


Screening Equipment



Revenue Contribution

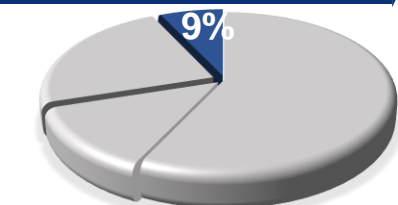
Valves



Revenue Contribution



Hydropower & Pumping, Process Equipment and others



Revenue Contribution

From predominant sales in single geography of India in early nineties, the company is today present in multiple (over 45 countries) regions with each region having significant contribution in turnover. Revenue from outside India ~ 60% of total revenue.

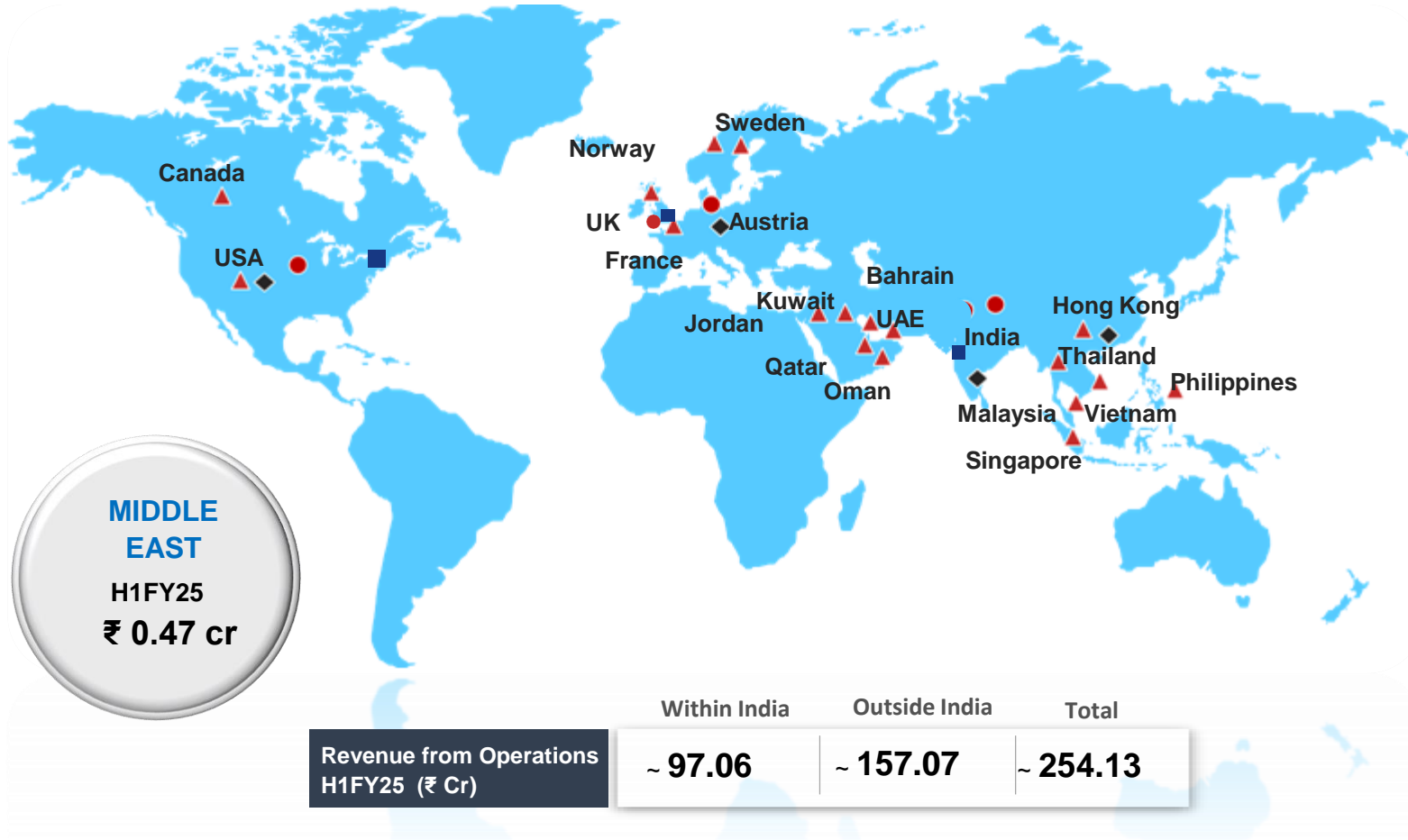
EUROPE & AFRICA
H1FY25
₹ 22.47 cr

USA
H1FY25
₹ 87.64 cr

MIDDLE EAST
H1FY25
₹ 0.47 cr

INDIA
H1FY25
₹ 97.06 cr

FAR & SOUTHEAST ASIA
H1FY25
₹ 46.48 cr



● Acquisitions ■ Manufacturing & Marketing Offices ◆ Subsidiary ▲ Regional Business Associates





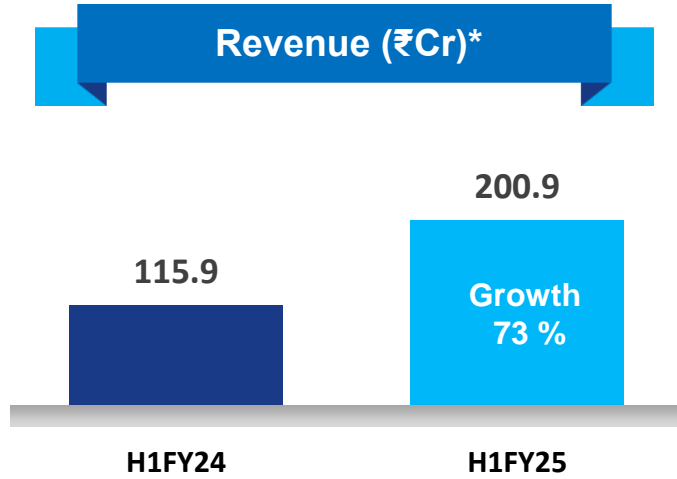


Financial Performance

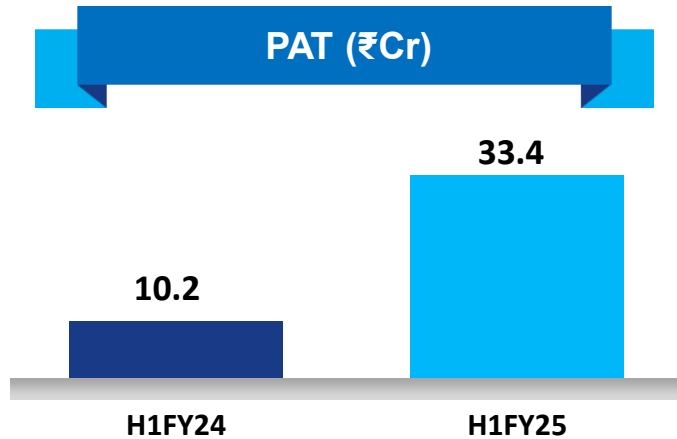


JASH ENGINEERING LTD.

Revenue (₹Cr)*

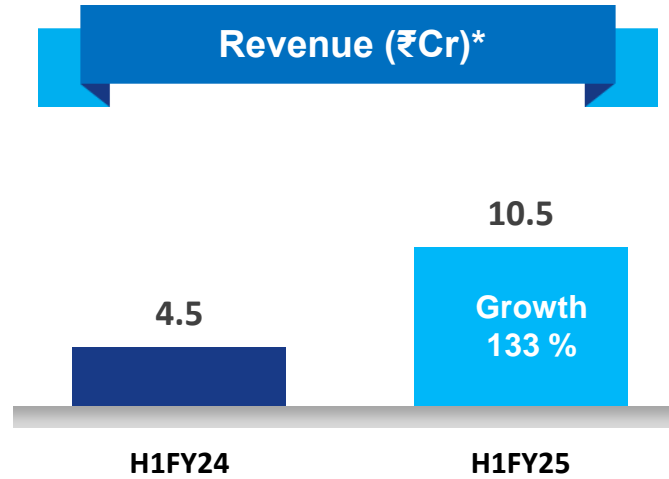


PAT (₹Cr)

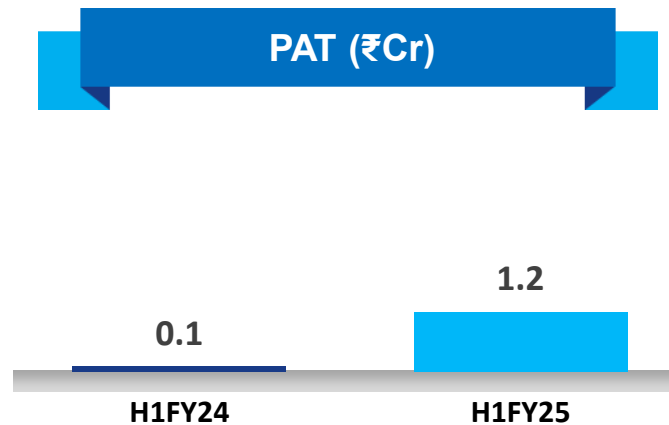


SHIVPAD ENGINEERING PVT. LTD.

Revenue (₹Cr)*

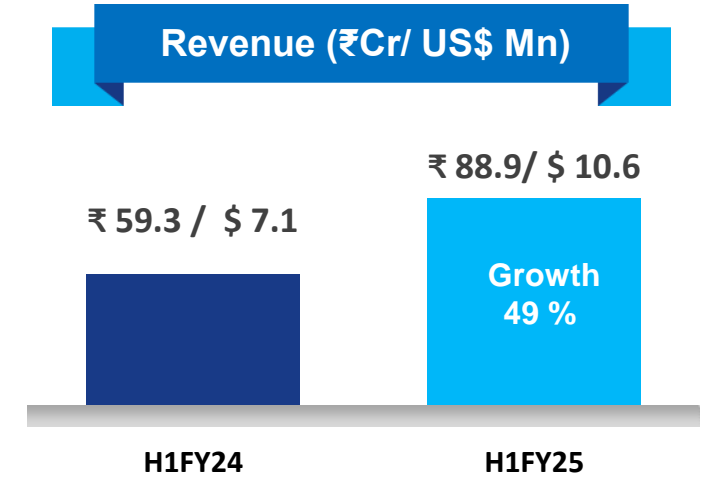


PAT (₹Cr)

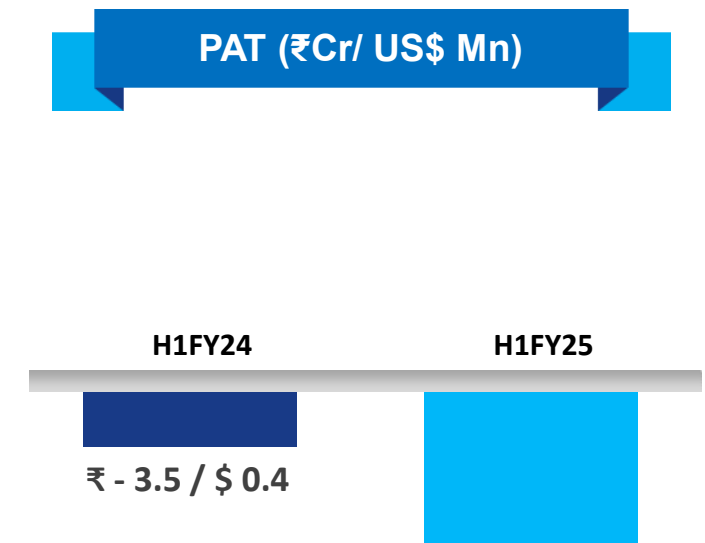


JASH USA / RODNEY HUNT

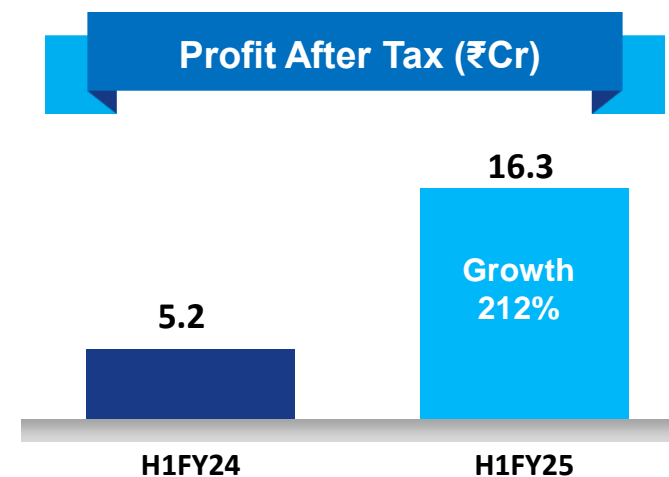
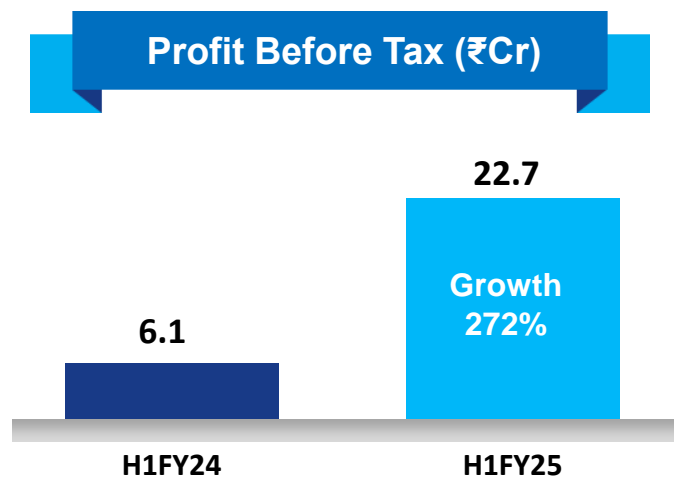
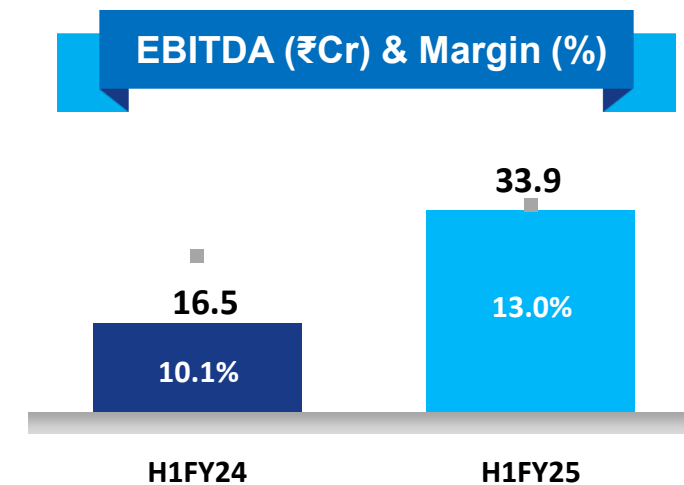
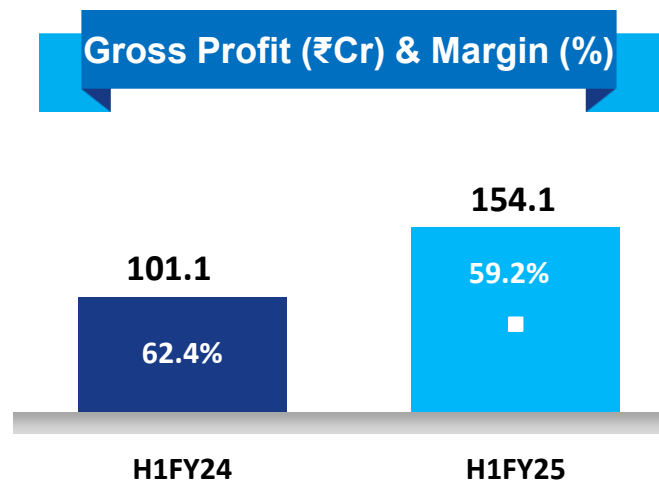
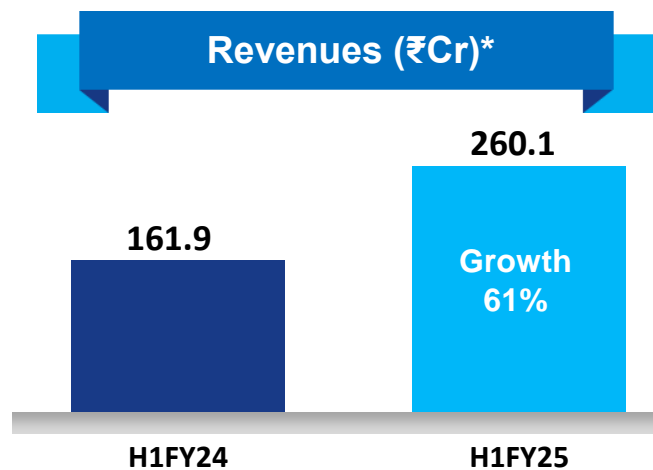
Revenue (₹Cr/ US\$ Mn)



PAT (₹Cr/ US\$ Mn)



* includes other income.



* includes other income.



Consolidated Income Statement



Particulars (₹ Cr)	Q2FY25	Q1FY25	Q2FY24	H1FY25	H1FY24
Total Income	143.8	116.3	96.5	260.1	161.9
Total Expenses	121.4	116.6	86.7	238.0	155.9
EBITDA	28.7	5.2	15.5	33.9	16.4
EBITDA Margin (%)	20.0%	4.5%	16.1%	13.0%	10.1%
Finance Cost (Net)	2.9	2.5	3.0	5.4	5.0
Depreciation	3.4	3.1	2.7	6.5	5.4
PBT	22.4	-0.4	9.9	22.0	6.1
Tax	6.2	-0.5	1.2	5.8	0.8
PAT	16.1	0.1	8.6	16.2	5.2
PAT Margins (%)	11.2%	0.0%	9.0%	6.2%	3.3%
EPS (₹)*	2.6	0.0	1.4	2.6	4.4

Particulars (₹ Cr)	H1FY25	FY24
Equity & Liabilities		
Shareholder's Funds		
Share Capital	12.5	12.4
Other Equity	359.8	338.8
Non-Controlling Interest	11.4	-
Total Shareholder's Fund	372.5	351.2
Non-Current Liabilities		
Long-Term Borrowings	22.7	18.4
Provisions	2.7	2.1
Deferred Tax Liabilities (Net)	4.3	-
Other Non-Current Liabilities	2.0	0.9
Total Non Current Liabilities	31.7	21.5
Current Liabilities		
Short-Term Borrowings	85.3	61.9
Trade Payables	81.4	69.6
Other Financial Liabilities	15.8	14.7
Other Current Liabilities	98.8	77.9
Provisions	8.6	6.4
Current Tax Liabilities (Net)	4.5	1.3
Total Current Liabilities	294.4	231.5
TOTAL - EQUITY AND LIABILITIES	698.6	604.2

Particulars (₹ Cr)	H1FY25	FY24
ASSETS		
Non-Current Assets		
Property, Plant & Equipment	98.7	87.0
Right-of-use asset	11.2	11.9
Capital Work in Progress	16.3	5.4
Intangible Assets	5.9	6.7
Intangible Assets Under Development	-	-
Goodwill on Consolidation	42.8	21.8
Financial Assets	0.3	0.4
Non-Current Assets	12.2	2.2
Deferred Tax Assets (Net)	7.8	6.2
Other Non Current Assets	2.1	22.3
Total Non Current Assets	197.2	164.0
Current Assets		
Inventories	234.0	161.2
Investments	8.8	6.0
Trade Receivables	127.6	157.4
Cash and Cash Equivalents	33.4	31.0
Other Bank Balances	66.2	64.5
Loans	-	-
Other Financial Assets	1.4	0.5
Other Current Assets	21.0	10.7
Total Current Assets	492.6	431.4
Asset Classified as held for sale	8.8	8.6
TOTAL - ASSETS	698.6	604.2



Business Outlook



*Jash includes Shivpad order Booking of Rs. 42 Cr.

**Order Booking considered 80% of 26 Cr total order booking .
Combined order booking after deducting inter-company orders.



Consolidated Order Pipeline as on 1st November 2024



ALREADY NEGOTIATED

UNDER NEGOTIATION





Consolidated Sales Outlook for FY 24-25



*Includes revenue of Shivpad which is under merging process with JASH.

**Revenue considered 80% of 50 Cr total revenue.

Combined sales after deducting inter-company sales.

Mr. Pratik Patel

Managing Director

“ We are pleased to report robust performance for first-half (H1FY25) results with significant improvement in all major financial parameters. The Consolidated revenue has grown by ~ 61% , the Profit after tax has grown by ~ 212 %. This strong first-half performance makes us confident of achieving our yearly projected revenue of Rs 675 Crores for FY25 while ensuring that our EBIDTA margins remain within 21-23% and PAT margins remain between 12-14.

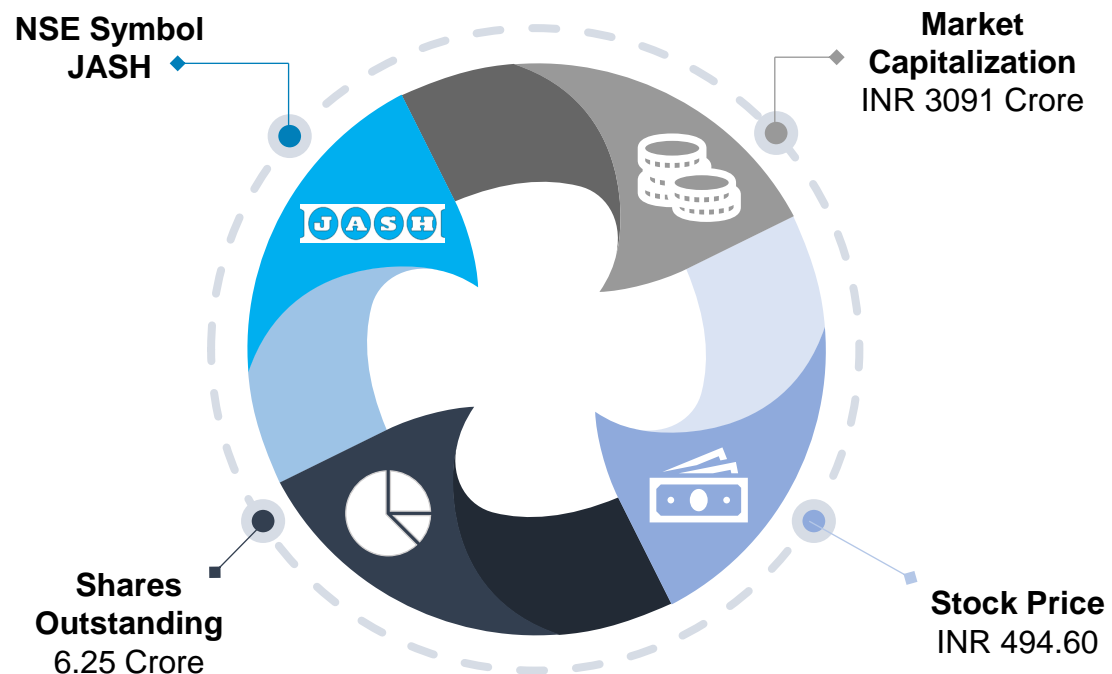
Rodney Hunt seems to be progressing well to achieve its projected revenue of over USD 33 million for FY25 and upon achieving it would be able to report significant profits. We have pleasure in informing that the integration between Jash and Waterfront Flow Control Ltd., UK , which we acquired in April 2024, is progressing well. We have started implementing systems and procedures at Waterfront in line with that at Jash and now confident that we would be able to achieve similar success with Waterfront, UK as we have had with Rodney Hunt, USA.

We are refocusing efforts in middle east to grow that market further and are continuously seeking new markets worldwide. Some of the new products under development show promising results and we are confident that in time to come these will become major products for the company.

Work on the new plant in Chennai is at an advanced stage and work on the new expansion plant for SEZ Unit 4 in Pithampur has commenced and these two plants will be commissioned in FY26. Commissioning of these plants in FY26 will enable us to achieve the target of doubling our revenue to over Rs 1000 crores by FY28”

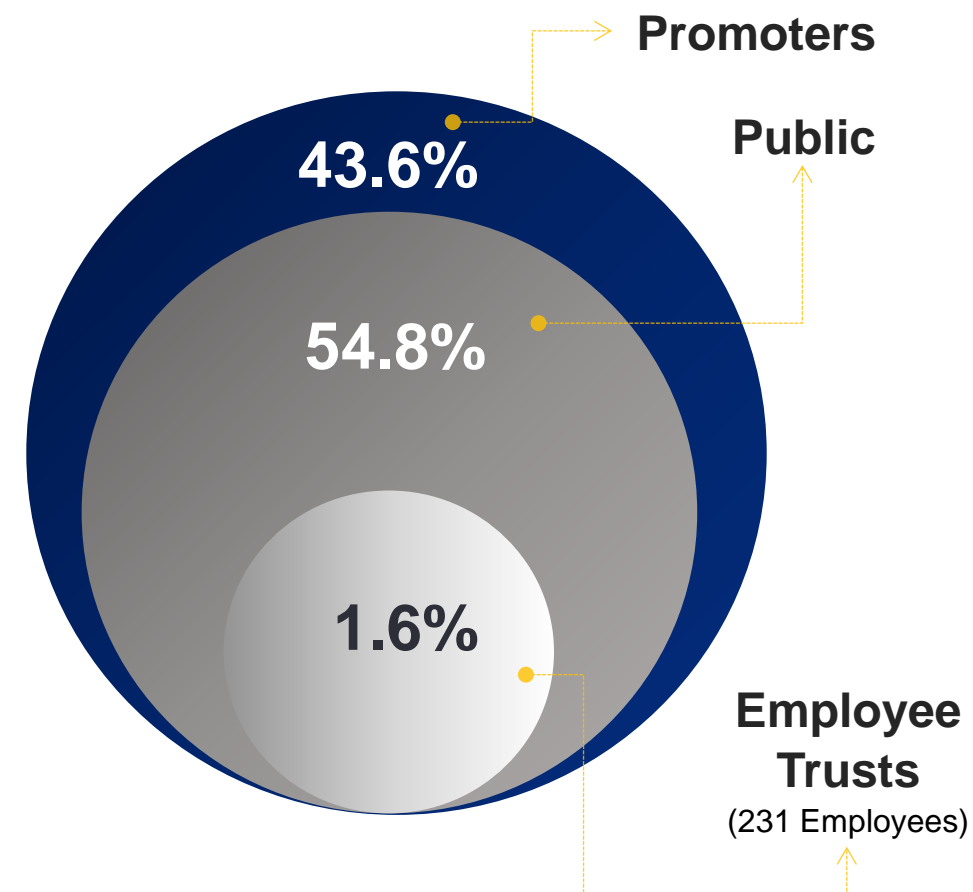
STOCK DATA

(As on 6th November 2024)



SHAREHOLDING PATTERN

(As on 30th September 2024)



THANK YOU

FOR MORE INFORMATION, CONTACT



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JASH



WATERFRONT



Mahr Maschinenbau

JASH invent

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