

No.NBCC/BS (98)/2015

December 11, 2015

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| <b>The Vice-President,<br/>Listing Department,<br/>National Stock Exchange of India Ltd.<br/>Exchange Plaza, 5<sup>th</sup> Floor,<br/>Plot no. C/1,G Block<br/>Bandra -Kurla Complex<br/>Bandra (E),Mumbai-400051<br/>Fax-022-26598237/38<br/><br/>NSE Symbol: NBCC/EQ</b> | <b>The Manager,<br/>Listing Department,<br/>BSE Limited,<br/>Floor 25 ,Phiroze Jeejeebhoy Towers,<br/>Dalal Street, Mumbai-400 001<br/>Fax-022-22722037/39/41/61<br/><br/>Scrip Code: 534309</b> |
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**Sub: Analyst/Institutional Investor Meet dated December 10, 2015**

Sir,

Pursuant to Regulation 30 read with Part A of schedule III and Regulation 46(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and our letter dated December 7, 2015 in respect of Advance Intimation of upcoming Analyst/Institutional Investor Meet.

Please find enclosed herewith the gist of discussions (**Annexure-I**) taken up with the IIFL-Institutional Equities on meeting dated December 10, 2015.

The aforesaid information is also available on the website of the company at <http://www.nbccindia.com/nbccindia/nroot/njsp/InvestorNotices.jsp>.

This is for your information and record. Kindly acknowledge receipt.

Thanking you,

Yours Sincerely,  
For **National Buildings Construction Corporation Limited**

  
Deepti Gambhir  
Company Secretary  
F-4984



Encl: as above

**Recording of Analyst or Institutional Investor Meet**

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| <b>Date of the meeting</b>                                 | 10 <sup>th</sup> Dec, 2015                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>Type of meeting</b>                                     | One-on-one investor meeting                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>Company Representatives</b>                             | Shri. Yogesh J. P. Sharma CGM (Engg.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>Investor / Analysts/Fund/Firm</b>                       | IIFL Institutional Equities<br><ul style="list-style-type: none"> <li>Mr. Anupam Gupta – Assistant Vice President</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| <b>Did the discussions involved revealing any UPSI</b>     | No                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>Whether any presentation was made during discussion</b> | No                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>Gist of discussions</b>                                 | <ul style="list-style-type: none"> <li>NBCC has been executing many Landmark Projects as a PMC which contributes to about 85% of its annual revenue. The segment being the Company's core strength, the areas covered under its umbrella include Roads, Hospitals &amp; Medical Colleges, Institutions, Offices, Airports, Bridges, and Industrial &amp; Environmental Structures etc.</li> <li>Redevelopment of government properties is unique self revenue generated sustainable model, as of this every government agency wants to collaborate with NBCC.</li> <li>We are securing business by both process nomination as well bidding as we are having separate focused business development &amp; marketing team for this work.</li> <li>Any cost escalation or profit/ surplus after charging our consultancy fees surpass to client.</li> <li>Currently we are closely working with central government but also focusing our tie-up with state &amp; other government agencies.</li> <li>NBCC is one of the pioneer construction companies in Public Sector segment, which offers not only construction of green buildings but also offers post construction services. In order to provide highly effective, efficient services and timely execution of maintenance work of the clients, NBCC has formed a separate wholly owned subsidiary i.e. in the name and style of NBCC Services Ltd (NSL)</li> </ul> |
| <b>Any Comments</b>                                        | No                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |

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