



MAN INFRACONSTRUCTION LIMITED

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Date: 1st June, 2017

To,
The Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai- 400051

To,
The Corporate Relationship Department
BSE Limited
P. J. Towers, Dalal Street,
Mumbai - 400 001

CM Quote: MANINFRA - EQ

Script Code: 533169 (MANINFRA)

Dear Sir / Madam,

Sub: Intimation of Schedule of Analyst / Institutional Investor meetings under the SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015

Dear Sir/Madam,

Pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, we write to inform you that the Company will be attending the following conference of institutional investors.

Date	Organised by	Place
June 02, 2017	Centrum Broking Limited	Mumbai

Further, the copy of the latest Presentation (Investors Presentation – FY 2017) has been uploaded on the website of the Company www.maninfra.com.

This is for your information as also for the information of your members and the public at large

Kindly note that changes may happen due to exigencies on the part of Host / Company.

Thanking you,

Yours faithfully,
For Man Infraconstruction Limited


Durgesh Dingankar
Company Secretary



Encl.: as above



MAN INFRACONSTRUCTION LIMITED

**Investor Presentation
FY2017**



This presentation and the accompanying slides (the “Presentation”), which have been prepared by Man Infraconstruction Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

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This presentation contains certain forward looking statements concerning the Company’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the Company.

Passionate Promoters



With over 5 decades of Experience , Man Infraconstruction Ltd was incorporated in 2002 by Mr. Parag Shah & Family



Promoters own ~62.0% stake in the company (as on 31st March, 2017)



Hands on Approach & entrepreneurial drive define Promoters & the Ethos with which the foundation of the company has been built

EPC



Executed Onshore Port Infrastructure work for 7 Ports in India



Executed ~25mn sq. ft. of civil construction for Residential, Commercial, Institutional & Industrial buildings across Geographies



Real Estate



Fully integrated Real Estate Development arm with in-house EPC capabilities

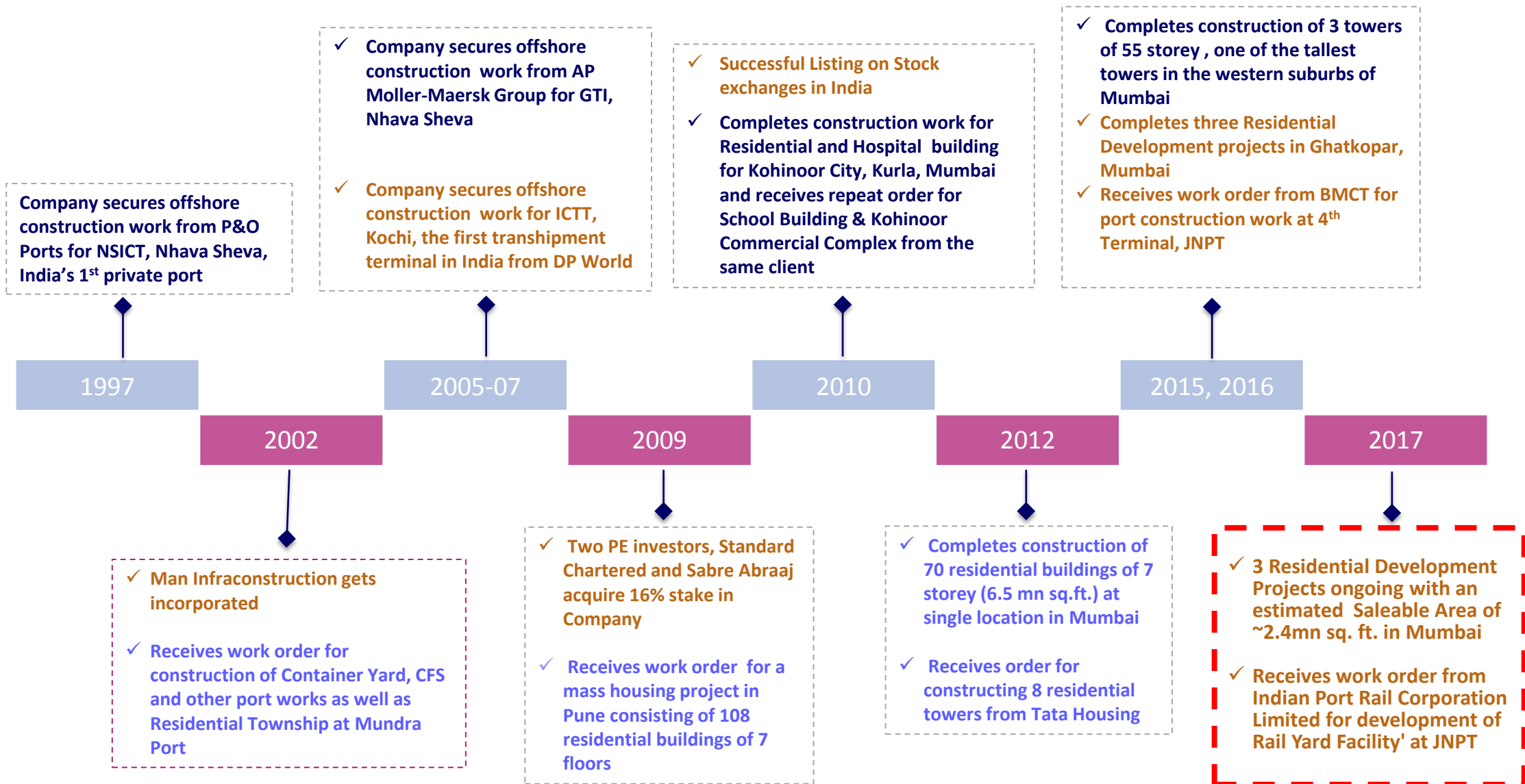


Completed 3 Residential Development projects



Residential projects of ~7.5mn sq. ft. of Estimated Saleable area ongoing/upcoming in Mumbai/MMR

Our Journey – From Ports & Civil Infra to Real Estate Development



Our Conservative Approach aided Company's Growth



Balance Sheet strengthened with Negligible Leverage

Guided by a Professional & Experienced Board of Directors...



Berjis Desai - Non Executive Chairman & Independent Director

Managing Partner at J Sagar Associates, a National Law Firm; he guides the company towards strong corporate governance and culture of compliance



Parag Shah - Managing Director & Promoter

Leads the Group with extraordinary business acumen, enthusiasm, passion and ethical values and has strong industry experience



Manan Shah - Executive Director & Promoter

Young and Dynamic; Associated with Real Estate Business Development & Marketing



Suketu Shah - Executive Director

Leads the execution with a technical eye towards detail and successful engineering and resource planning



Kamlesh Vikamsey - Independent Director

Former President of the Institute of Chartered Accountants of India and a Member of the Audit Advisory Committee to The United Nations and UNICEF; guides the company in the areas of tax policies, audit & accounting



Sivaramakrishnan Iyer - Independent Director

An experienced Chartered Accountant; he is involved in financial reporting, audit and accounting practices



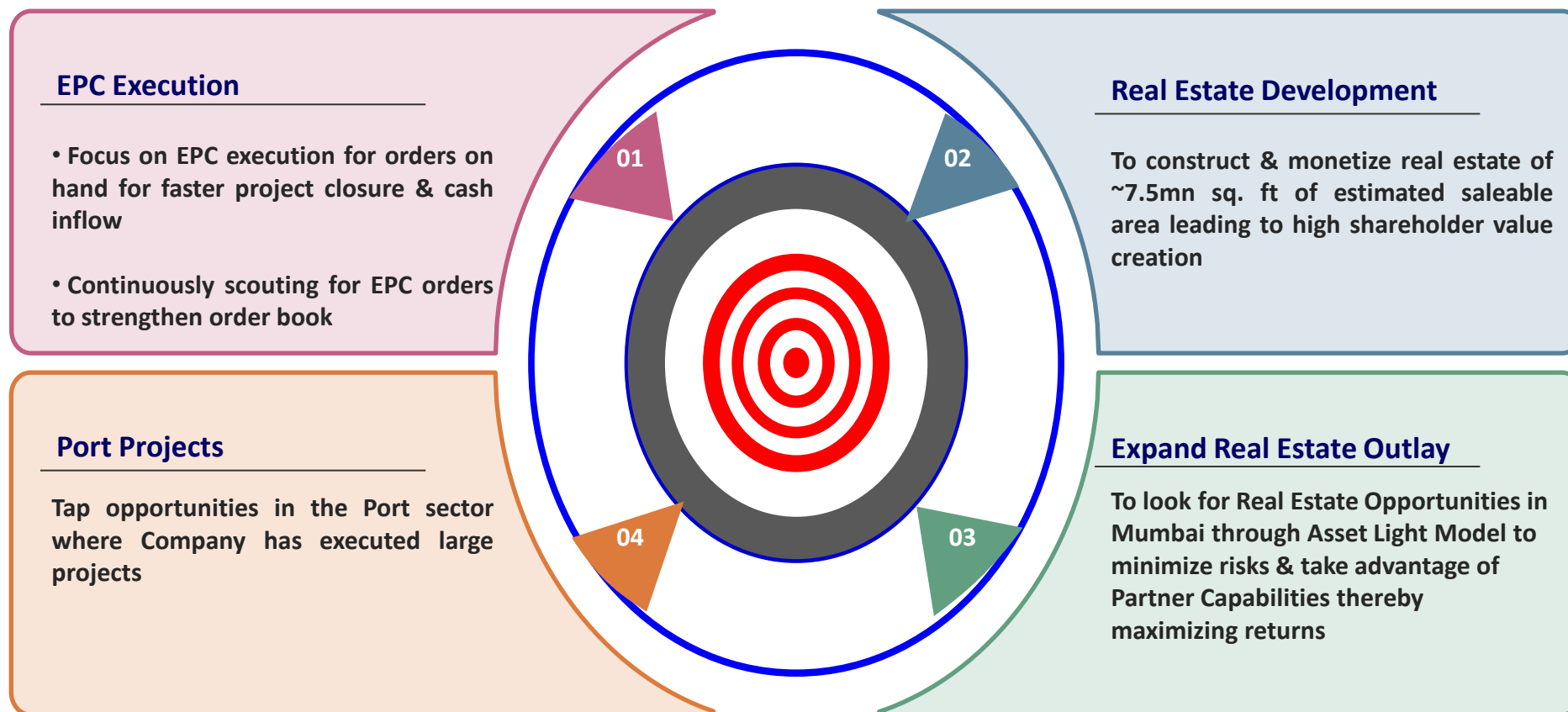
Dharmesh Shah - Independent Director

Helps the company with overall financial planning and asset allocation

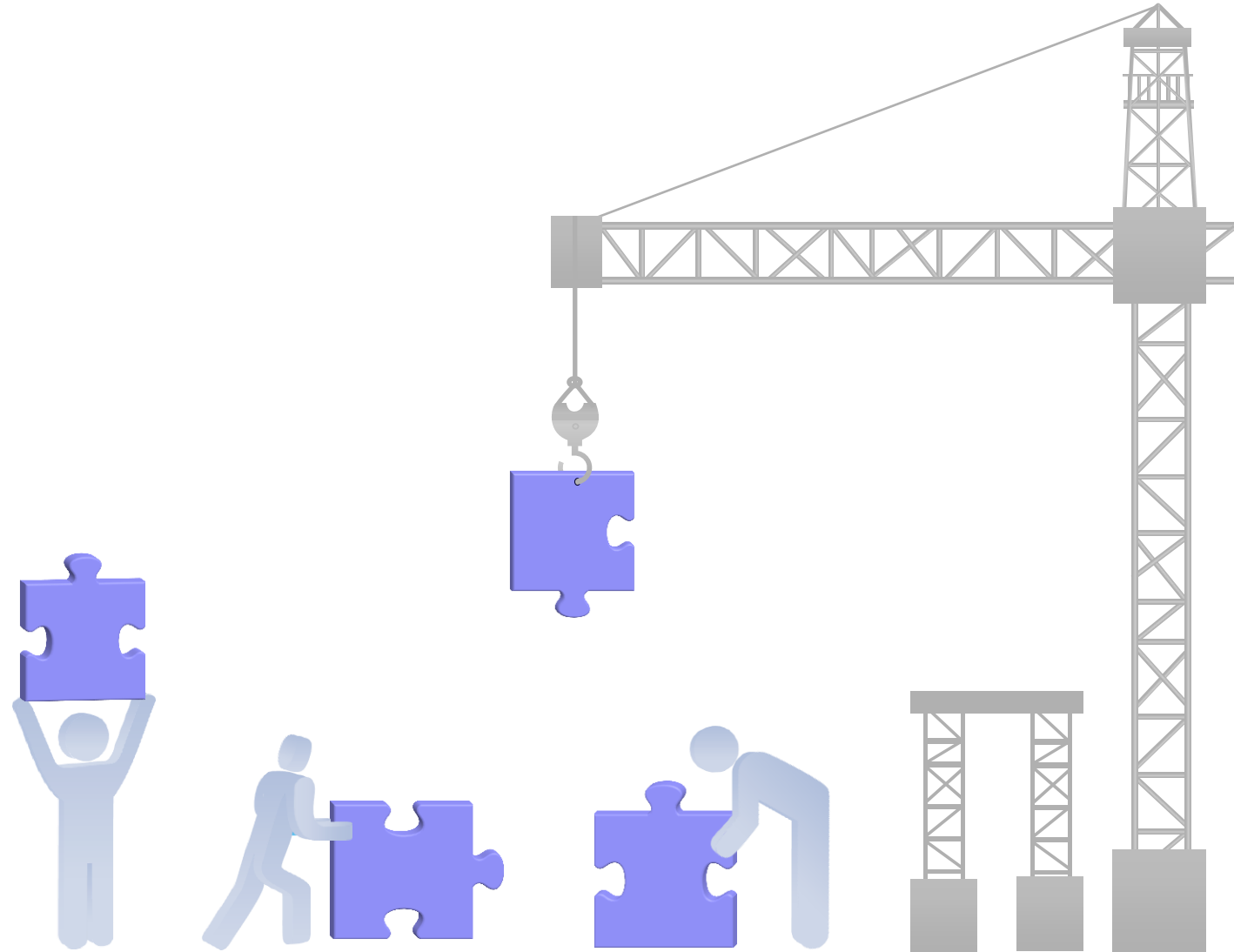


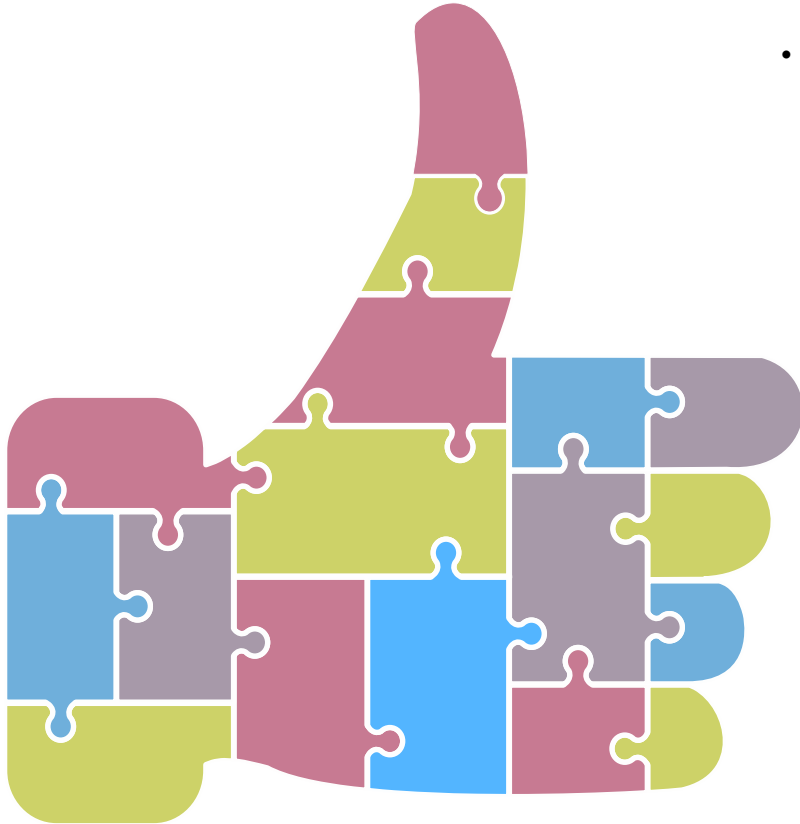
Shruti Udeshi - Non-Independent Director

Manages the Group's Investor Relations including forming company's investor relations program and maintaining the company's relation with the investment and analyst community.



EPC vertical





Management Team

- Key Managerial Personnel have an average of more than 20 Years of Experience
- Qualified & well trained workforce of engineers, technical staff & project managers

Own Equipment Bank

- Large part of Equipments are owned
- Helps in Fast mobilization & timely delivery of Projects

Client Relationships

- Proven capabilities across verticals and timely completion leading to strong client relationships
- Multiple repeat orders sourced from clients across sectors

Risk Management

- Maintain strict project discipline
- Focus on cash flows and client quality to ensure smooth financial management

Balance Sheet

- Healthy Balance Sheet
- High Cash Availability

Port Infrastructure



Civil Infrastructure



Our Certifications – Giving us a Business Edge



ISO 9001:2008 for Quality Management



ISO 18001:2007 for Occupational Health & Safety



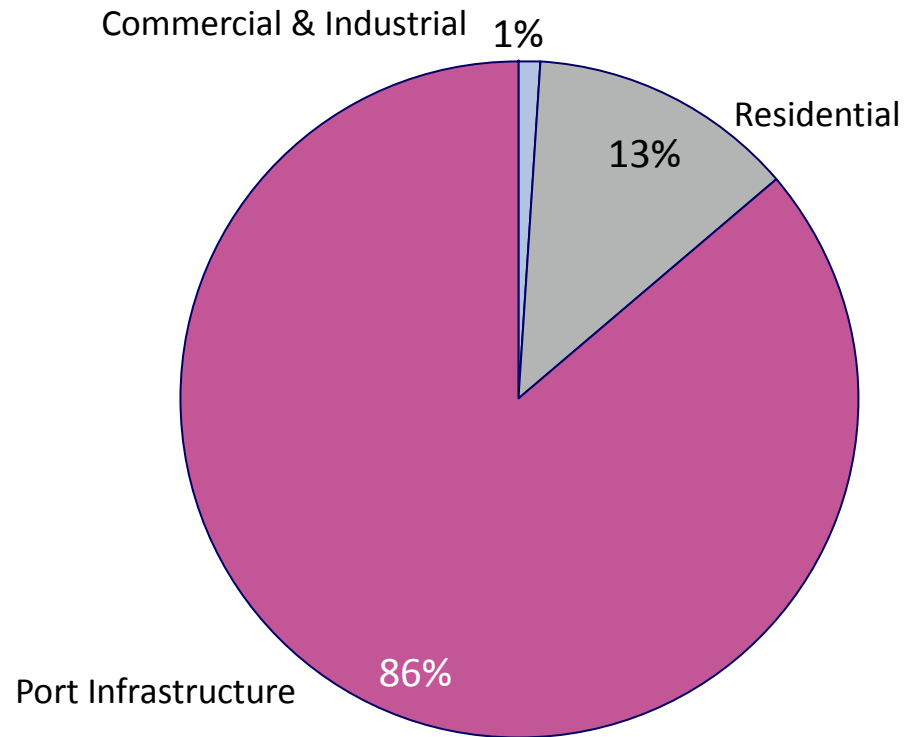
ISO 14001:2004 for Environmental Management



Qualified as 'Class 1A Contractor from Maharashtra PWD; can Quote for any Government Project in India



EPC Order book stands at Rs. 5,904 million as on 31st March, 2017



Real Estate Vertical





Our Philosophy

These principles will guide the Group in its foray and penetration in Real Estate Segment. Our Learning from the extreme worst witnessed in the Industry in recent past will lead us to always focus on Shareholder value creation and at the same time steer us AWAY from being Adventurous

Be Asset **Light**

Joint development model will be the preferred mode of Real Estate Development as it spreads risk and leverages on partners capabilities as well

In-house **Execution**

Projects will be executed by us thus capitalizing on our execution capabilities & expertise leading to better control & margin expansion

Discipline & **Efficiency**

Continue to maintain financial discipline by tight project monitoring thus ensuring no cost over runs and timely completion of project

Cash **Flows**

Our focus will be on Cash Flow management so as to manage Project risks and earn high IRR

We are positive on our foray in Real Estate Development but will continue to be cautious and non adventurous



Ongoing

Upcoming

Project Name	MICL's Stake (%)	Location	Estimated Saleable Area* (sq. ft.)
Aaradhya Residency	98.00%	Ghatkopar, Mumbai	48,800
Aaradhya Signature	60.00%	Sion, Mumbai	51,000
Atmosphere	17.50%	Mulund, Mumbai	23,00,000
Aaradhya Nine	46.00%	Ghatkopar, Mumbai	1,75,000
MHADA Redevelopment Project	75.75%	Ghatkopar, Mumbai	10,00,000
The Aaradhya	99.90%	Dahisar, Mumbai	38,00,000
MHADA Redevelopment Project	99.00%	Vikhroli, Mumbai	1,75,000

** Includes additional FSI expected based on change in DCR*

Annexure 1 – Financials

Standalone Financial Highlights



Particulars [Rs. mn]	FY17*	FY16*	FY15	FY14	FY13
Total Income	2,250	2,642	2,654	3,136	4,178
Income from Operations	1,584	2,117	1,918	2,671	3,704
Other Income	666	525	736	465	474
EBITDA (excluding Other Income)	284	211	111	59	308
EBITDA %	17.9%	10.0%	5.8%	2.2%	8.3%
Profit after Tax /Total Comprehensive Income	599	422	505	286	436
Profit after Tax %	26.6%	16.0%	19.0%	9.1%	10.4%
Earning Per Share	2.41	1.74	2.04	1.15	1.76
Dividend Per Share	0.54	1.53	0.27	0.27	0.45

Particulars [Rs. mn]	FY17*	FY16*	FY15	FY14	FY13
Total Debt	-	-	32	72	159
Networth	6,832	6,233	6,308	5,885	5,683
Debt : Equity	0.00x	0.00x	0.00x	0.01x	0.03x

* Results for year ended on 31st March, 2017 and 31st March, 2016 are in compliance with Indian Accounting Standards (IND AS) while FY13-15 are as per Indian GAAP

Cash & Investments offer high liquidity*...



Particulars (Rs. Mn.)	FY17	FY16	FY15	FY14	FY13
Cash & Bank Balance	735	984	1,086	791	886
Mutual Funds	1,390	720	776	136	10
Total (A)	2,125	1,704	1,862	927	896

Loans & Advances (given to own Real Estate Projects)	2,727	1,876	1,567	2,303	1,642
Investment in Assets^	-	507	519	519	519
Total (B)	2,727	2,383	2,086	2,822	2,161

Cash + Investments = A+B	4,852	4,087	3,948	3,749	3,057
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...leading to generation of healthy other income

* Cash & Investments detailed above are part of Standalone Financials

^Investment in Assets valued at Book Value

Consolidated Financial Highlights

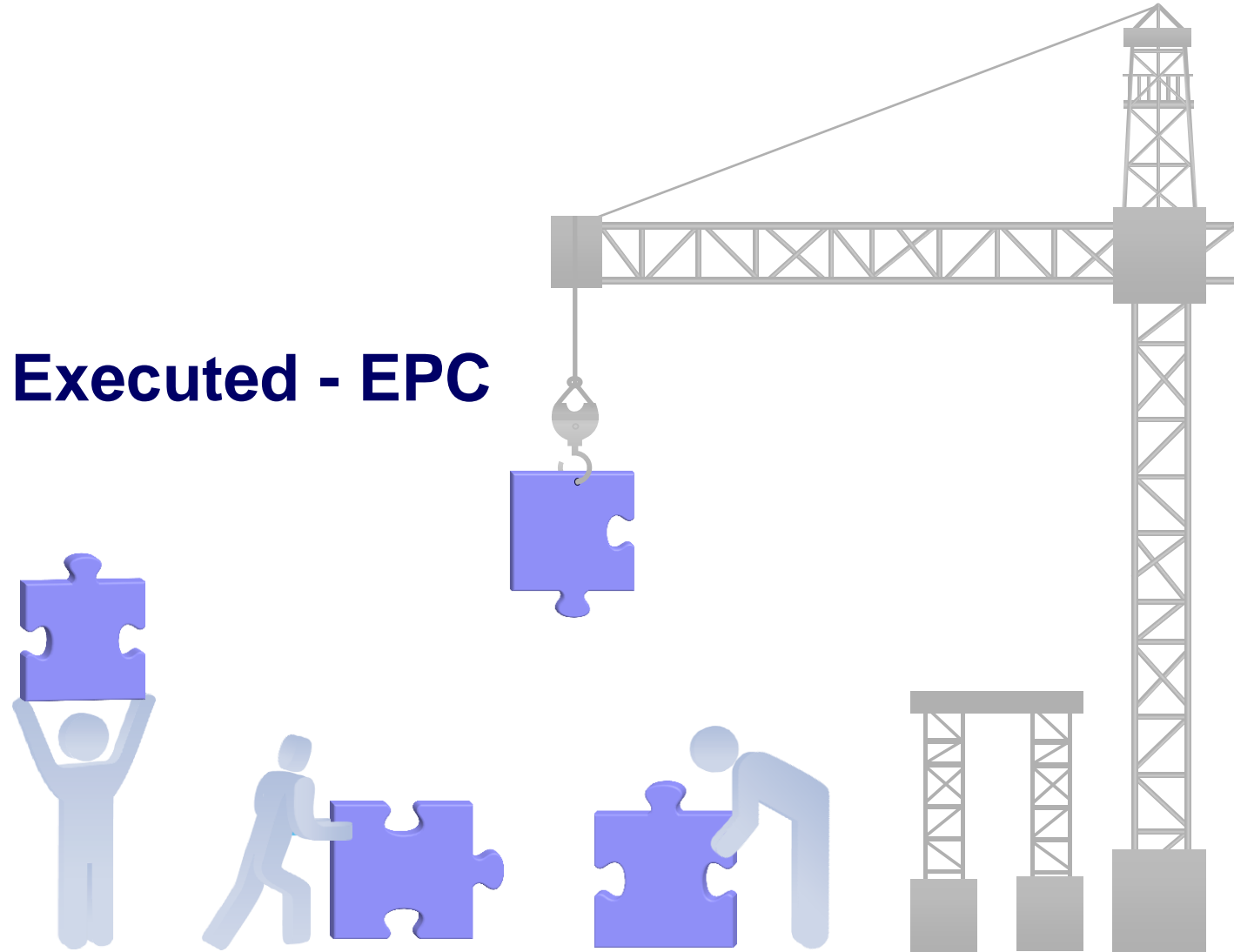


Particulars [Rs. mn]	FY17*	FY16*	FY15	FY14	FY13
Total Income	4,992	2,630	3,449	4,440	4,982
Income from Operations	4,517	2,264	2,748	3,973	4,471
Other Income	475	366	701	467	511
EBITDA (excluding Other Income)	1,059	350	248	151	381
EBITDA %	23.4%	15.5%	9.0%	3.8%	8.5%
Profit after Tax /Total Comprehensive Income	533	167	474	289	481
Profit after Tax %	10.7%	6.3%	13.7%	6.5%	9.6%
Earning Per Share	2.14	0.71	1.92	1.17	1.94

Particulars [Rs. mn]	FY17*	FY16*	FY15	FY14	FY13
Total Debt	2,956	2,830	1,580	822	256
Long Term Debt	2,485	2,314	1,103	660	-
Short Term Debt	471	516	477	162	256
Networth	6,544	6,011	6,371	5,989	5,788
Debt : Equity	0.45x	0.47x	0.25x	0.14x	0.04x

* Results for year ended on 31st March, 2017 and 31st March, 2016 are in compliance with Indian Accounting Standards (IND AS) while FY13-15 are as per Indian GAAP

Annexure 2 – Projects Executed - EPC



Nhava Sheva International Container Terminal (NSCIT)

- *Container Yards and other port works*
- *Client - P&O Ports (Now DP World)*
- *Location - Nhava Sheva, Mumbai*
- *Contract Value – INR 2,500mn*

Mundra International Container Terminal (MICT)

- *Container Freight Station (CFS), Container Yards, Warehouse, Residential Complex & Office Buildings*
- *Client – Mundra Port*
- *Location - Mundra, Gujarat*
- *Contract Value – INR 1,900mn*

Gateway Terminals of India (GTI)

- *Reclaiming Land, Developing Container yards and construction of Administrative building*
- *Client – AP Moller – Maersk Group*
- *Location - Nhava Sheva, Mumbai*
- *Contract Value – INR 2,500mn*

International Container Transshipment Terminal (ICTT)

- *Reclamation work over 30 hectares and other offshore port works*
- *Client – Simplex Infrastructure*
- *Location – Vallarpadam, Cochin*
- *Contract Value – INR 3,000mn*

Township Project

- Township project of 6.5 mn sq. ft. consisting of 70 buildings of 7 storey each
- Location – Mahul, Mumbai

Orchid Woods

- Construction of 3 Towers of 55 storey each; admeasuring 2mn sq. ft. in size
- Location – Goregaon, Mumbai

Neelkanth Greens

- Construction of 8 Towers of 27 storey each; admeasuring 1.0mn sq. ft. in size
- Location – Thane, Maharashtra

Tata Housing

- Construction of 8 Towers with a mix of 17-22 storey buildings admeasuring 0.9mn sq. ft. in size
- Location – Mulund, Mumbai

Blue Ridge

- Construction of Project Blue Ridge – 8 residential Towers of 25 storey each; admeasuring 1.7mn sq. ft.
- Location – Pune, Maharashtra

Godrej Anandam

- Construction of 6 Towers of 20 storey each; admeasuring 1.4mn sq. ft. in size
- Location – Nagpur, Maharashtra

Kohinoor City

- Construction of 8 Towers of 7 storey each; admeasuring 0.3mn sq. ft. in size
- Location – Kurla, Mumbai

Ambrosia

- Construction of 1 Building of 40 storey admeasuring 0.5mn sq. ft. in size
- Location – Borivali, Mumbai

Kohinoor City

- *Constructed a Commercial Complex, LEED Certified Hospital Building and School Building*
- *Total Construction size of 1mn Sq. ft.*
- *Location – Kurla, Mumbai*

Sharad Pawar International School

- *Construction of School Building with State of the art facilities having Basement + Ground + 9 Floors*
- *Total Construction size of 0.2 mn Sq. ft.*
- *Location – Chandivali, Mumbai*

Mobile Switching Center

- *Construction of Mobile Switching & Data Center having Basement + Stilt and 5 upper floors for Bharti Airtel*
- *Total Construction size of 60,000 Sq. ft.*
- *Location – Navi Mumbai*

Stainless Steel Plant

- *Construction for 15,000 MTPA Stainless Steel Plant for Viraj Profiles Ltd*
- *Location – Boisar, Maharashtra*

Sports Complex

- *Construction of Sports Complex having modern facilities*
- *Total Construction size of 0.1mn sq. ft.*
- *Location – Ulwe, Navi Mumbai*

Gigaplex IT Park

- *Construction of IT Park Building for reputed B. Raheja Group*
- *Total Construction size of 0.5mn sq. ft.*
- *Location – Airoli, Navi Mumbai*

Annexure 3 – Residential Development Projects (Completed)



Completed Real Estate Projects



aaradhya | saphalya



aaradhya | tower



aaradhya | nalanda



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