



A Navratna CPSE

एन बी सी सी (इंडिया) लिमिटेड

(भारत सरकार का उद्यम)

NBCC (INDIA) LIMITED

(A Government of India Enterprise)

(Formerly National Buildings Construction Corporation Ltd.)

No./NBCC/BS (98)/2017

February 22, 2018

The Manager, Listing Department, National Stock Exchange of India Ltd. Exchange Plaza, 5th Floor, Plot no. C/1,G Block Bandra -Kurla Complex Bandra (E),Mumbai-400051 Fax-022-26598237/38 NSE Symbol: NBCC/EQ	The Manager, Listing Department, BSE Limited, Floor 25 ,Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400 001 Fax-022-22722037/39/41/61 Scrip Code: 534309
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Sub: Investor Meetings dated February 21, 2018: Gist of discussions

Pursuant to Regulation 30 read with Part A of schedule III and Regulation 46(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015; our letter dated **February 20, 2018** in respect of investor/analyst meeting dated February 21, 2018, please find enclosed herewith the gist of discussion taken up at Investor meeting (Annexure - 1).

The aforesaid information is also disclosed on the website of the company <http://www.nbccindia.com/nbccindia/nroot/njsp/InvestorNotices.jsp>

This is for your information and record. Kindly acknowledge the receipt.

Thanking you,

Yours Sincerely,

For NBCC (India) Limited



Deepti Gambhir
Deepti Gambhir

Company Secretary

F-4984

CORPORATE OFFICE

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CIN-L74899DL1960GOI003335

Recording of Analyst/Investors Meeting

(Annexure-I)

Date of the Meeting	February 21, 2018
Type of Meeting	Group Meeting
Company Management Representatives	Dr. Anoop Kumar Mittal CMD, NBCC
Investors Participants	Mr. Murali Srikantaiah, Patner & Portfolio Manager at Wellington Management Group LLP
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	No
Gist of discussions	
NBCC (India) limited is a blue-chip Government of India, Navratna Enterprise under the Ministry of Housing & Urban Affairs. The Company's present areas of operations are categorized into three main segments, i.e. (i) Project Management Consultancy (PMC) (ii) Real Estate Development & (iii) EPC Contracting Key Discussion Points: - In a strategic shift, company has started awarding the large size projects which will in turn boost the top line and bottom line respectively. Few of such major projects have already been tendered and few are in the pipe line. - Company's focus is land monetization and optimal usage of vast tracts of available surplus land belonging to sick public sector undertakings (PSUs) and other institution for the purpose of constructing low-cost housing. Major focus areas for Company- - Execution of Large Size PMC & Redevelopment projects remains the top most priority for the top management. - Focus to make overheads constant through continued Manpower Rationalization Exercises. - The company's growing order book will continue to steer higher growth and improve revenue visibility. ➤ Focus on high value projects in order to gain maximum advantage of cost consolidation. ➤ Shrink the Project completion time period significantly by adopting new and faster construction technology. - Projects from various other state Government.	
Any Comments	No

