

HeidelbergCement India Limited

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Registered Office

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DLF Cyber City, Phase-II,

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Website: www.mycemco.com

HCIL:SECTL:SE:2017-18

1st August 2017

BSE Ltd.
Listing Department
Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai - 400001

National Stock Exchange of India Ltd
Listing Department
Exchange Plaza, C/1, Block G,
Bandra Kurla Complex, Bandra (E)
Mumbai - 400 051

Scrip Code:500292

Trading Symbol: Heidelberg

Dear Sir,

Sub: Intimation of Conference Call – Regulation 30(6)

In compliance with Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform that PhilipCapital (India) Pvt. Ltd. is organising a Conference Call of analysts and institutional investors on 8th August 2017 at 2.30 P.M. with Mr. Jamshed Naval Cooper, Managing Director and Mr. Anil Sharma, Chief Financial Officer of HeidelbergCement India Limited to discuss the Unaudited Financial Results for the 1st quarter ended 30th June 2017. In this connection please find attached the following:

1. Conference call invite of PhilipCapital (India) Pvt. Ltd.; and
2. A presentation to be made to analysts and the institutional investors at the conference call scheduled on 8th August 2017.

After the conference call, a transcript of the discussion shall also be posted on the website of the Company, www.mycemco.com for information of the investors.

Thanking you,

Yours faithfully,
For HeidelbergCement India Ltd.


Rajesh Relan
Legal Head & Company Secretary

Encl.: a.a



Conference Call Invitation

Quarterly Call



PhillipCapital

PhillipCapital (India) Private Limited is hosting & organizing a call with Senior Management of

HeidelbergCement India Limited

HEIM IN

Q1FY18 Conference Call

Speakers

Mr. Jamshed Naval Cooper – Managing Director

Mr. Anil Sharma – Chief Financial Officer

Call Leader

Vaibhav Agarwal, PhillipCapital India

Tuesday – 8th August 2017

@ 02:30pm IST / 05:00pm Singapore & Hong Kong /
10:00am UK

Dial-In-Numbers

Primary Number: +91 22 3938 1073 **Local Access Number:** 3940 3977

The number listed above are universally accessible from all networks and all countries.

Toll Free Numbers - **USA:** 1 866 746 2133 / **UK:** 0 808 101 1573 / **Singapore:** 800 101 2045 / **Hong Kong:** 800 964 448



HeidelbergCement India Ltd. (HCIL)

Investors' Presentation

Q1 FY 2017-18



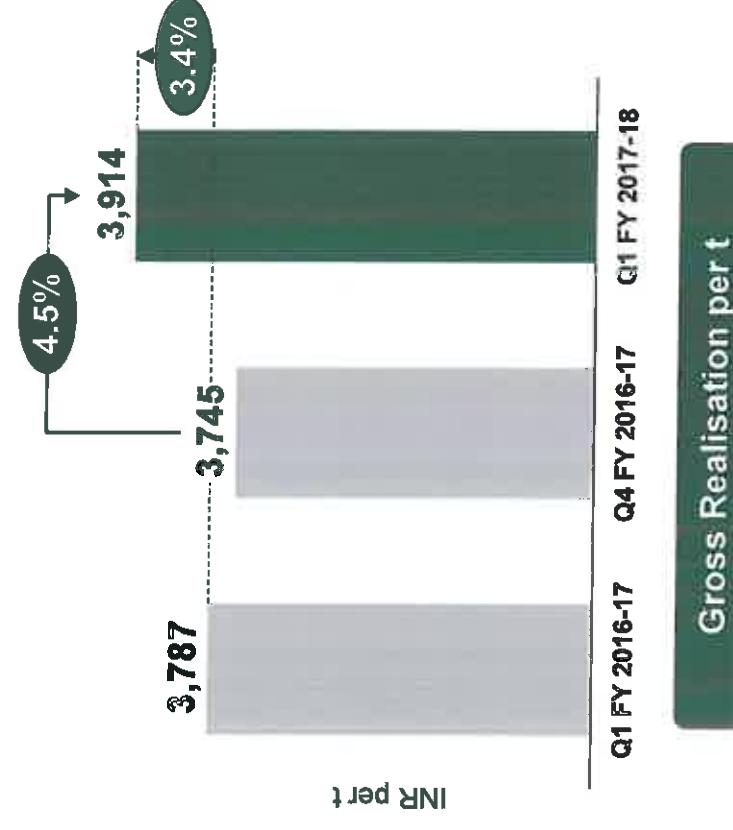
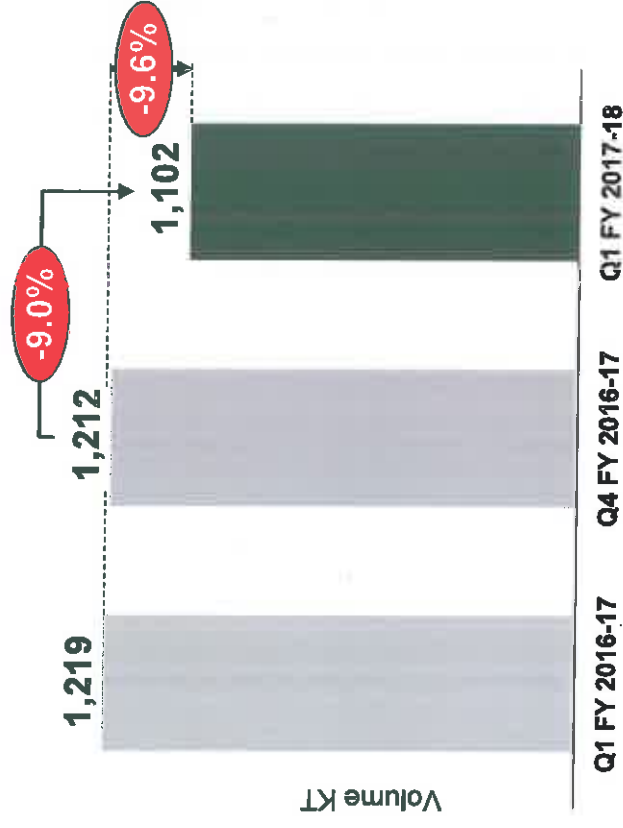
■ Cautionary Statement

This presentation may contain certain forward-looking statements relating to the Company's future business, developments and economic performance.

Such statements may be subject to a number of risks, uncertainties and other important factors, such as but not limited to (1) demand supply conditions (2) raw material and finished goods prices; (2) legislative and regulatory developments; (3) global, macro-economic and political trends; (4) fluctuations in currency exchange rates and general Financial market conditions; (5) delay or inability in obtaining approvals from authorities; (6) technical developments; (7) litigation; (8) adverse publicity and news coverage, which could cause actual developments and results to differ materially from the statements made in this presentation.

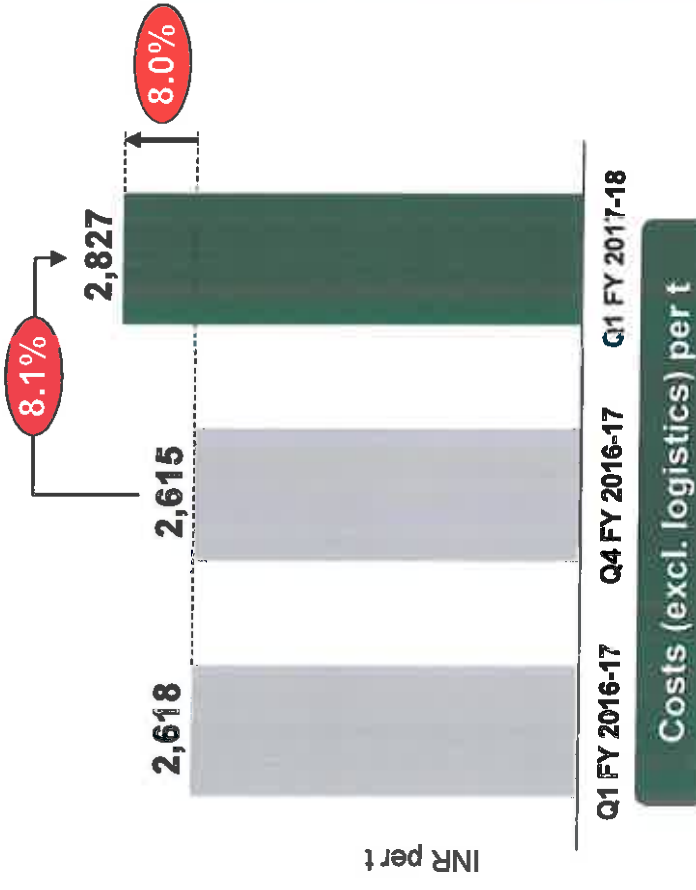
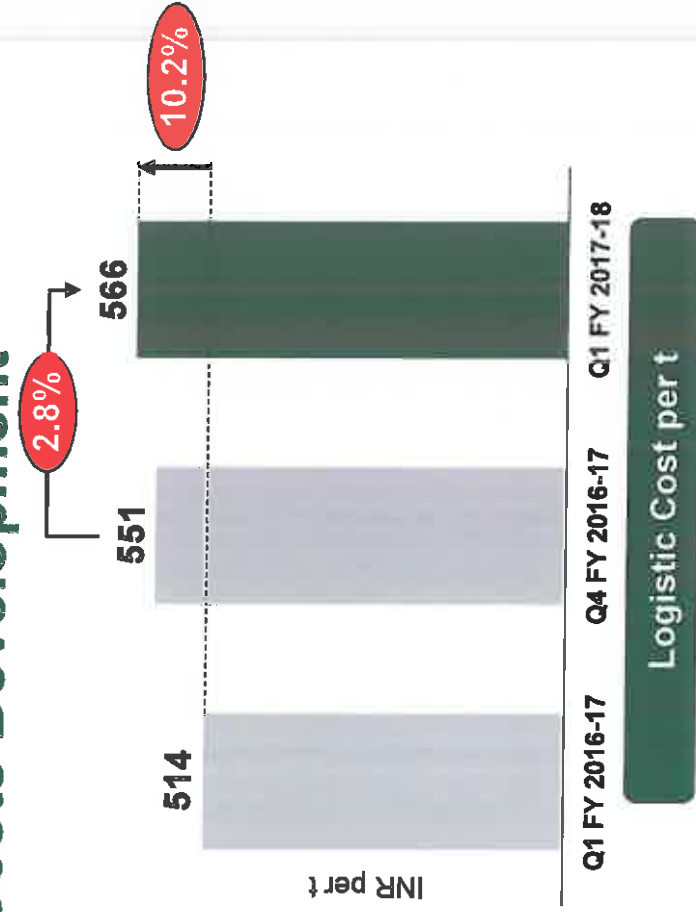
HCIL assumes no obligation or responsibility to publicly update or alter forward-looking statements whether as a result of new information, development, future events or otherwise.

Volumes and Price Development



- Shortage of sand and aggregates in Uttar Pradesh impacted construction leading to lower cement sales in Q1 FY 2017-18
- Prices however firmed up driven by cost increases on power & fuel
- Capacity Utilization for Q1 FY 2017-18 >80%
- Trade : Non Trade Mix ~ 80:20 for Central India

Costs Development

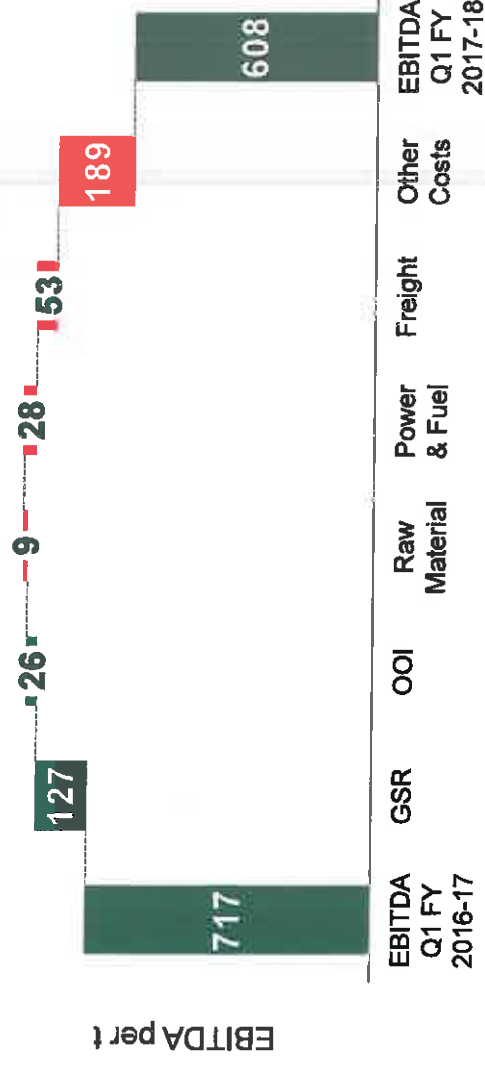


- Costs firmed up during the quarter led by hardening of petcoke prices, petcoke usage maintained ~70%
- Other expenses were also higher due to planned shutdown of line-3
- Withdrawal of busy season surcharge for May & June 2016 by railways on cement freight resulted in a lower base last year
- Power tariff increased in MP by 6% effective mid April 2017
- Rail : Road Mix ~ 50:50, Avg. Lead Distance < 400 Kms

Financial Performance and EBITDA per t Bridge Q1 FY 2017-18

Caption	MINR		YoY Change%
	June Qtr -17	June Qtr -16	
Volumes (KT)	1,102	1,219	-9.6%
Sales (net of excise)	4,314	4,618	-6.6%
Other operating income	96	75	28.3%
Total income	4,410	4,693	-6.0%
Total Expenses	3,740	3,819	-2.1%
EBITDA	671	874	-23.3%
Other income	25	22	12.2%
Depreciation	250	247	1.2%
EBIT	446	650	-31.4%
Finance costs	198	246	-19.7%
EBT	248	403	-38.5%
Tax	88	141	-37.7%
PAT	160	263	-38.9%
EBITDA% of net sales	15.5%	18.9%	-3.4%

- Increase in price could not compensate the impact of the higher costs leading to lower margins.
- Lower volumes also impacted overall profitability during Q1 FY 2017-18



■ Thank You

mycem
for better building

**Safety is our
foremost priority**

