



PRESS RELEASE

Infotech Enterprises and ViryaNet Sign Partner Agreement

Combined global presence in Mobile Workforce Management drives business efficiency for utility and telecom customers.

20 December 2012, Westborough, MA - Infotech and ViryaNet today announced a strategic partnership. Infotech is a provider of leading-edge engineering solutions, and ViryaNet is a leading provider of software solutions that optimize the planning, execution, and monitoring of service processes for mobile workforces.

The partnership between Infotech and ViryaNet will provide a flexible framework so that the joint relationship may evolve in a variety of ways in response to customer demands and market conditions, particularly within the Utilities and Telecommunications sectors. This relationship not only ensures a combined global presence but also expands Infotech's capabilities to include the ability to deliver purpose-built mobile workforce management applications for strategic planning, optimized scheduling, exception-based dispatch and online/offline mobile work execution by integrating the best-of-breed mobile workforce management solutions from ViryaNet.

Infotech Enterprises recently participated in the implementation training program for ViryaNet's mobile workforce management solution, ViryaNet G4. With the successful completion of ViryaNet's advanced training, Infotech's highly skilled and experienced engineers will become certified in ViryaNet G4.

"Infotech is delighted to be partnering with such a great technology company as ViryaNet. The combination of Infotech's proven integration skills and domain knowledge with ViryaNet G4's rich functionality will deliver significant value and benefit to existing, and new, customers worldwide."

John Renard, President UT&C business, Infotech Enterprises.

"This new partnership with Infotech expands our global reach and our ability to implement ViryaNet's solutions worldwide," said **Jim Robidoux, Vice President, Customer Care, ViryaNet.**

"Infotech and ViryaNet have a similar focus: helping our customers drive business efficiency and provide better service. In addition, ViryaNet's integrated approach ensures customers can meet these business objectives in a cost-effective way."

