



IOL CHEMICALS AND PHARMACEUTICALS LIMITED

12th August 2026
IOLCP/CGC/2026

National Stock Exchange of India Ltd.
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex, Bandra (E),
Mumbai - 400 051
Security Symbol: IOLCP

BSE Limited,
Pheroze Jeejeebhoy Tower,
Dalal Street, Mumbai- 400 001
Security Code: 524164

Subject: Investor Presentation-Q1 FY27.

Dear Sir,

Please find enclosed herewith the Investor Presentation on the Financial Results of the Company for the quarter ended 30th June 2026. This presentation is being submitted in compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. This presentation is also made available on the Company's website www.iolcp.com

Hope you will find the same in order.

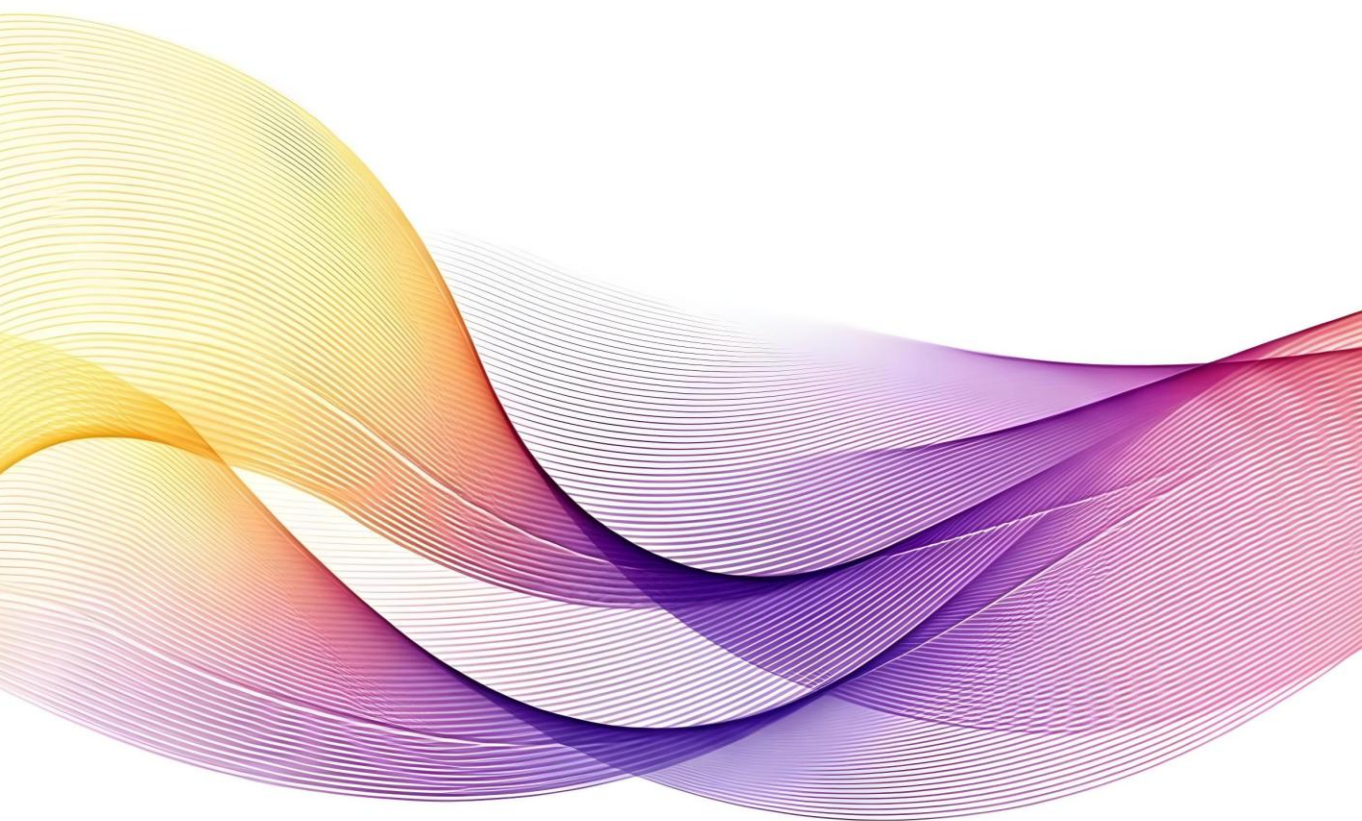
Thanking You,

Yours faithfully,
for IOL Chemicals and Pharmaceuticals Limited

Abhay Raj Singh
Sr. Vice President & Company Secretary

IOL Chemicals and Pharmaceuticals Limited

Investor Presentation Q1FY27



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Q1 FY27 Performance



Q1 FY27 Standalone Performance Highlights



Q1 FY27



₹ 756.3 Cr

Revenue from Operations

▲ **37.1% YoY**



₹ 111.7 Cr

EBITDA

▲ **60.7% YoY**
EBITDA Margin **14.6%**



₹ 64.5 Cr

PAT

▲ **89.9% YoY**
PAT Margin **8.4%**

FY26



₹ 2,319.1 Cr

Revenue from Operations

▲ **11.5% YoY**



₹ 290.4 Cr

EBITDA

▲ **29.3% YoY**
EBITDA Margin **12.4%**



₹ 137.7 Cr

PAT

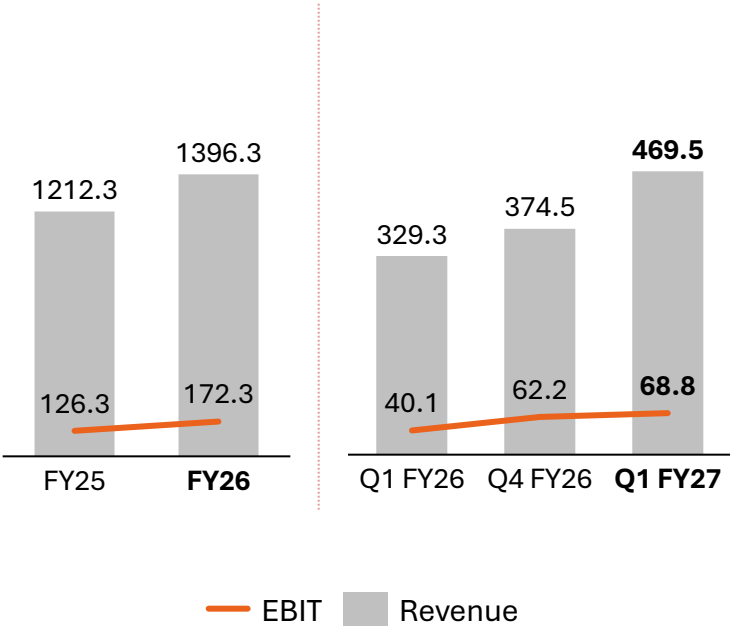
▲ **36.4% YoY**
PAT Margin **5.9%**

Q1 FY27 Standalone Performance Highlights



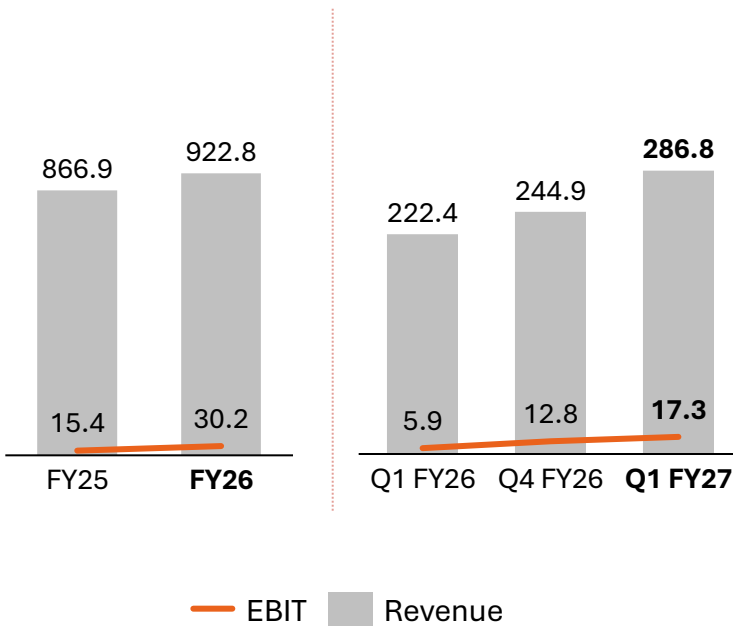
Pharmaceuticals

(In ₹ Cr)

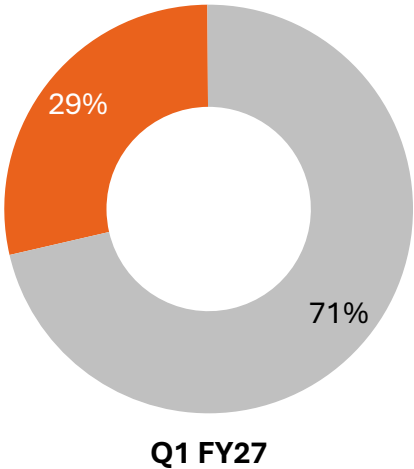


Chemicals (Net of intersegment)

(In ₹ Cr)



Geographical Break-up



Exports Domestic

Standalone Profit & Loss Statement – Q1 FY27



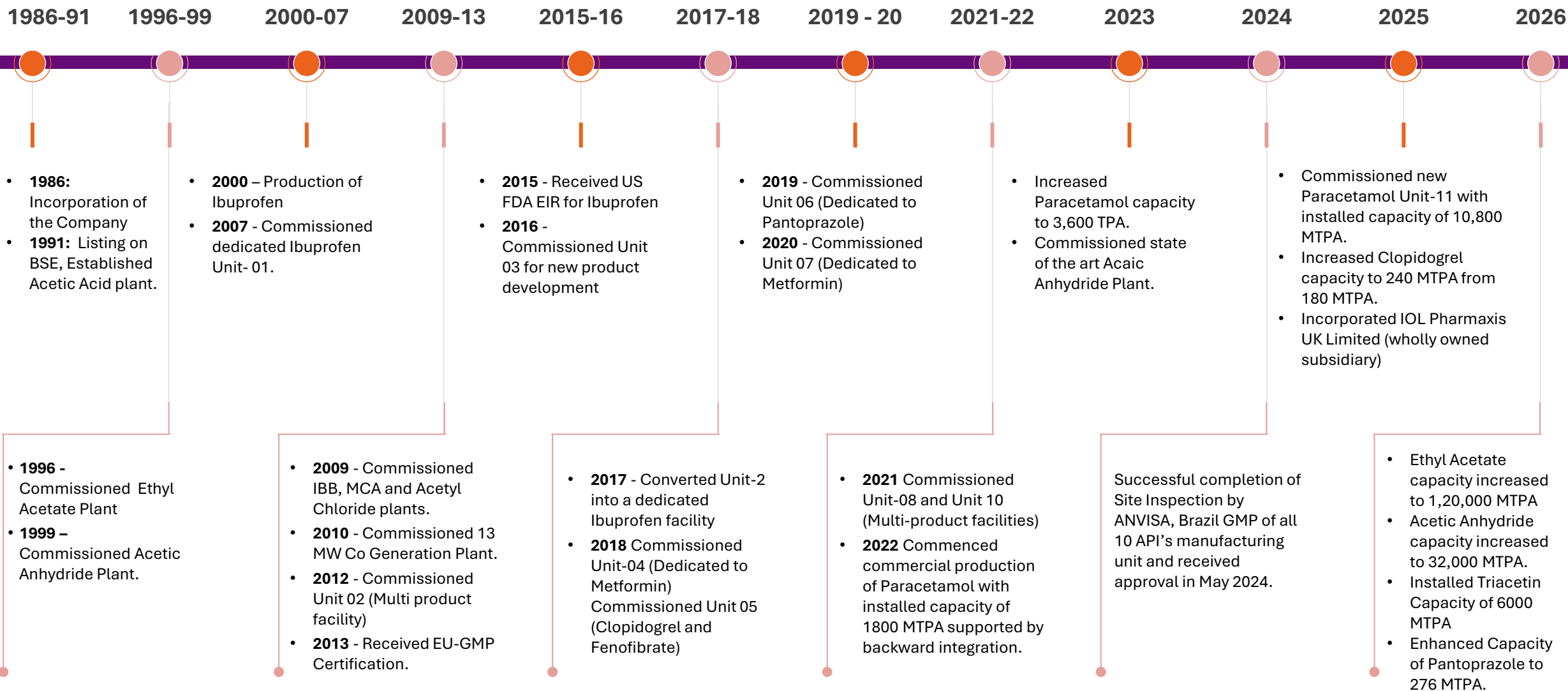
Particulars (in INR Cr.)	Q1 FY27	Q1 FY26	Y-o-Y	Q4 FY26	Q-o-Q	FY26
Revenue from Operations	756.3	551.7	37.1%	619.5	22.1%	2319.1
Other Income	8.2	7.4		1.7		21.3
Total Revenue	764.4	559.1	36.7%	621.2	23.1%	2340.3
Cost of Materials Consumed	506.8	376.6		401.7		1501.6
Purchase of Traded Goods	0.8	0.0		3.8		4.0
Changes in Inventories of Finished Goods and Work in Progress	-29.5	-12.3		-33.2		-18.5
Employee Benefits Expense	71.2	57.7		70.3		248.3
Other Expenses	103.5	67.7		84.3		314.6
EBITDA	111.7	69.5	60.7%	94.3	18.5%	290.4
EBITDA %	14.6%	12.4%		15.2%		12.4%
Depreciation and Amortisation Expense	21.3	19.8		20.3		80.2
EBIT	90.4	49.8	81.7%	74.0	22.1%	210.2
Finance Costs	3.6	4.2		3.2		14.6
Profit before exceptional items and tax	86.8	45.5		70.8		195.7
Exceptional items*	0.0	0.0		0.0		11.2
PBT	86.8	45.5	90.5%	70.8	22.5%	184.4
Total Tax Expense	22.3	11.6		17.7		46.7
Profit after tax	64.5	34.0	89.9%	53.2	21.2%	137.7
PAT %	8.4%	6.1%		8.6%		5.9%
EPS	2.20	1.16		1.81		4.69



At a Glance



Our Journey- A Story of Resilience and Progress



Business Overview



Team size of **3000+** employees



Customer base across **80 countries**



Diversified API Company with **Global Ibuprofen Leadership** Supported by **Backward Integrated** Manufacturing Platform



Fully backward integrated Paracetamol manufacturing facility with capacity of **10,800 MTPA**



Among the **top global producers** of **Iso Butyl Benzene (IBB)**



Major producer of **Ethyl Acetate** in India with a capacity of **1,20,000 MTPA**, and **Acetic Anhydride** with a capacity of **32,000 MTPA**



DSIR-approved R&D facility with **120 professionals**, including **more than 50 scientists**



Existing Facility: Spanning **180+ acres**
Expansion: Purchased **101 acres** on Chandigarh-Bathinda Highway for new site development



Zero Discharge Effluent Treatment Plant
Recognized with **Ecovadis Gold Medal Recipient:**
Ranked among top 5% of companies assessed globally for ESG performance.

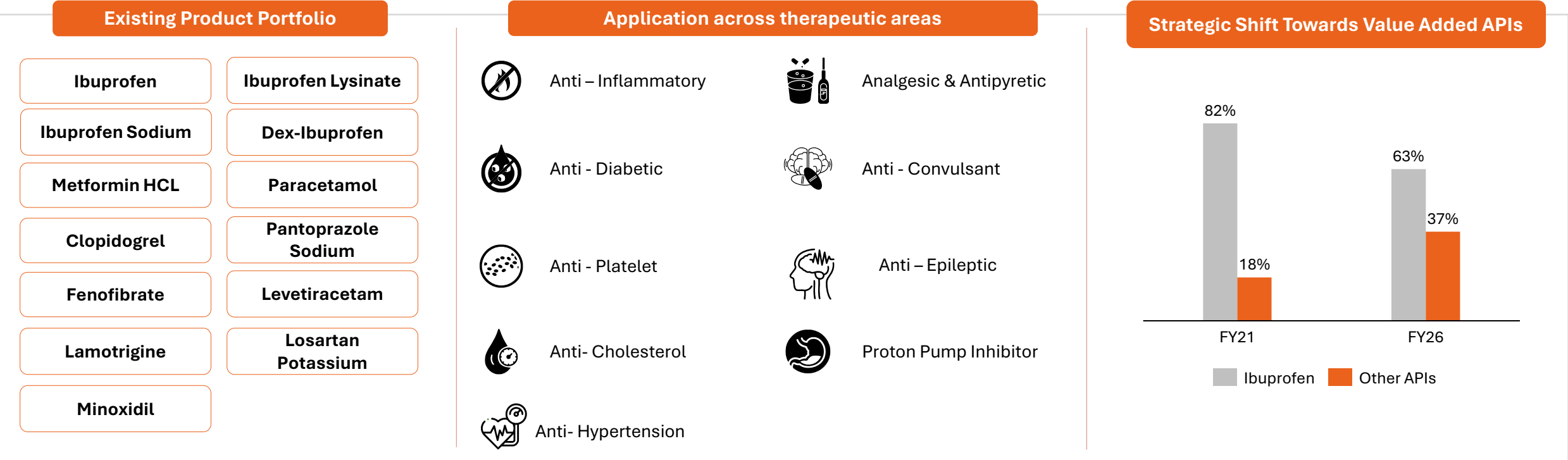


Responsible CARE Certification
Retained the Responsible Care Logo for three consecutive years.

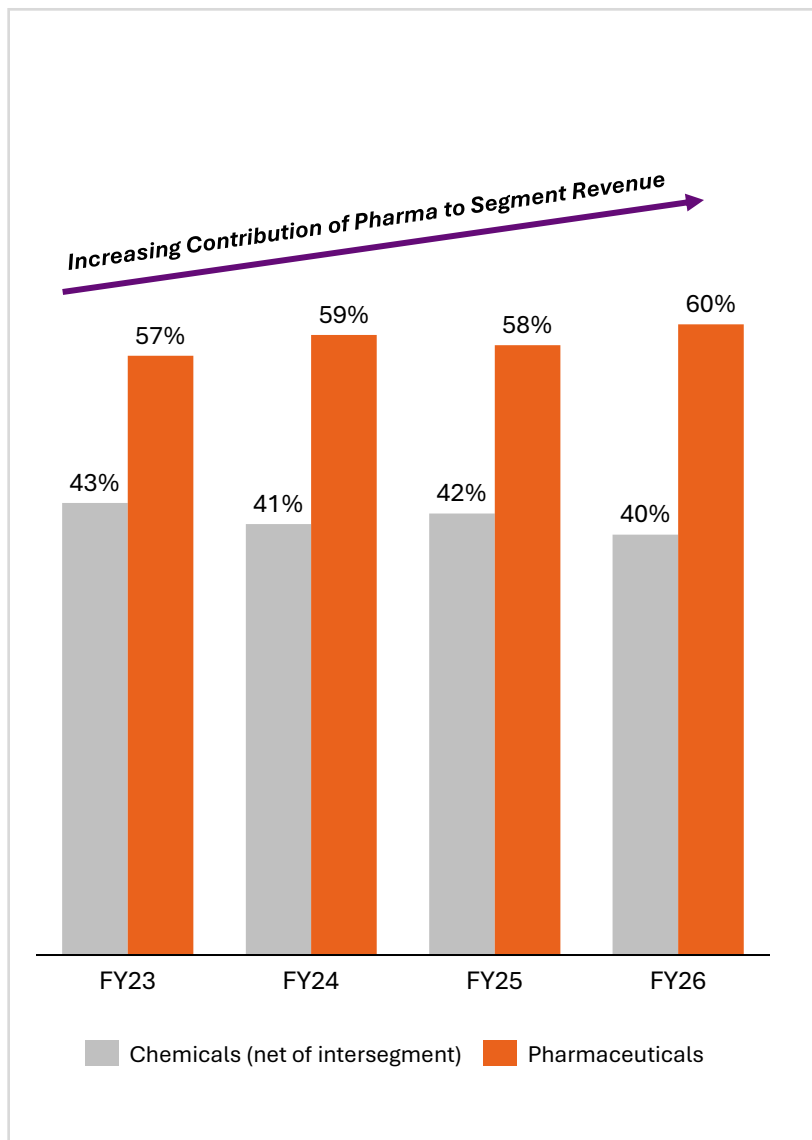
Segment Overview- Pharmaceuticals



Diversified API platform with 30,726 MTPA capacity and backward integration across key products.	Expanding non-Ibuprofen API segment with a diversified portfolio across multiple therapeutic areas.	A fully backward-integrated and automated facility for manufacturing paracetamol, with an annual capacity of 10,800 MT
14 DMFs with USFDA	21 CEPs with EDQM	The state-of-the-art facility comprises 11 dedicated units focused on efficient, high-quality production across a diversified product range



Driving Growth Through High-Value APIs



Expanding the non-Ibuprofen Business			
	Installed Capacity	Regulatory Filings*	Therapeutic Area
Metformin Hydrochloride	7200 MTPA	USDMF, CEP & ANVISA GMP Approved, China DMF Active	Anti-Diabetic
Fenofibrate	276 MTPA	USDMF, CEP & ANVISA GMP Approved, China DMF Active	Anti-Cholesterol
Paracetamol (Acetaminophen)	10,800 MTPA	USDMF Under Review, CEP & ANVISA GMP Approved	Analgesic & Anti-pyretic
Levetiracetam	Multiproduct Plant	USDMF Under Review, CEP & ANVISA GMP Approved	Anti-Epileptic
Clopidogrel Bisulphate	240 MTPA	USDMF Filed, CEP & ANVISA GMP Approved, China DMF Under Review	Anti-Platelet
Pantoprazole Sodium	276 MTPA	USDMF Filed, CEP & ANVISA GMP Approved	Proton Pump Inhibitor
Lamotrigine	Multiproduct Plant	USDMF Filed, CEP & ANVISA GMP Approved	Anti-Convulsant
Losartan Potassium	Multiproduct Plant	USDMF Filed, CEP & ANVISA GMP Approved	Anti-Hypertensive
Minoxidil	120 MTPA	CEP Approved	Anti-Hypertensive

* Some of the listed products are also registered with other major regulatory authorities such as Korea, Taiwan and Russia

Segment Overview- Specialty Chemicals



Among the largest global manufacturers of Iso Butyl Benzene (IBB) worldwide

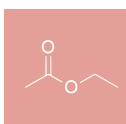
Ethyl Acetate manufacturing capacity of over 1,20,000 MTPA

Manufacturing Acetic Anhydride with capacity of 32,000 MTPA - for captive and merchant sale

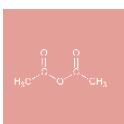
Asia's first continuous dual technology plant for MCA and Acetyl Chloride using green chemistry

REACH-certified for Ethyl Acetate & Acetic Anhydride, enabling exports to EU Market

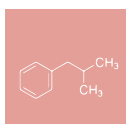
Product Portfolio



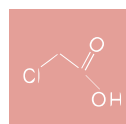
Ethyl Acetate
1,20,000 MTPA



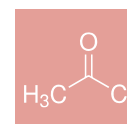
Acetic Anhydride
32,000 MTPA
(Major Input for Paracetamol)



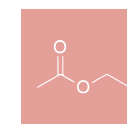
Iso Butyl Benzene
12,000 MTPA
(KSM for Ibuprofen)



Mono Chloro Acetic Acid 7,200 MTPA
(Input for Ibuprofen)



Acetyl Chloride 5,200 MTPA
(Input for Ibuprofen)



Triacetin
6,000 MTPA

Addressing Diverse Segments



Pharmaceuticals



Flexible Packaging



Food Processing



Paints



Ink



Textiles



Agro Chemicals



Plasticizers & Polymers



Flavours & Fragrances



Personal Care & Cosmetics

State-of-the-Art Facilities



Manufacturing Footprint



18 Manufacturing Plants
across API and Specialty Chemicals



Capacity

2,13,126 MTPA
Total Installed Capacity

30,726 MTPA
API

1,82,400 MTPA
Specialty Chemicals

Integrated Manufacturing Footprint



180+ acres

Existing Integrated Manufacturing Complex
at a single location



101 acres

Newly Purchased land for future expansion

Integrated. Efficient. Scalable

- Dedicated and multiproduct blocks involved in manufacturing of APIs
- API manufactured in batch manner and intermediates & Specialty chemicals in continuous product delivery manner based on DCS technology
- Facility is coupled with ISO class-8 HVAC system, PSA Nitrogen & Purified water along with 185 MTPH steam generation capacity with multiple boilers
- Manufacturing facilities involves – Reactions, Filtration, Centrifugation, Drying, Blending & Sieving, Micronization operation
- Four stage treatment zero discharge ETP, solvent recovery plants & EHS cell as a part of the facility
- Dedicated decentralized utilities from -20 to 275 deg.C temp and dedicated captive co-generation plant of 17MW



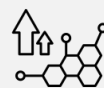
3

Patents



21

CEPs with EDQM



14

DMFs with USFDA



80+

Countries served



26 Cr.

R&D Investment
during FY26



A 120-member highly skilled team, including 50+ scientists, driving innovation across key focus areas.



Working on generic molecules with latest equipment & techniques for process development.



DSIR approved facility for research & development and in-house development of multi step products.

Certifications & Accreditations

			 Ministry of Food and Drug Safety		
USFDA Approved Facility	EUGMP Certification	EDQM Certificate of Suitability	DMF Registration From MFDS Korea	ANVISA, Brazil	CDE of NMPA, China
			 CDSCO CENTRAL DRUG STANDARD CONTROL ORGANISATION MINISTRY OF HEALTH GOVERNMENT OF INDIA		
GMP Certificate by Russian Federation	Kosher Certified	WHOGMP (COPP) Certified	Written confirmation from CDSCO	REACH Certificate	Halal Certified
		State Food and Drug Administration			
Social Accountability Standard	Ecovadis Gold Medal	State Food and Drug Administration Manufacturing License, GMP	ISO 27001 & ISO 37001	ISO 9001:2015, 14001:2015 & 45001:2018	



ESG & Leadership



ECOVADIS Gold Medal Recipient ranking among top 5% of companies assessed globally for ESG performance



- Reduced combined Scope 1, 2 and 3 GHG emission intensity by 14.4% in FY25–26
- Operate a 100% Zero Liquid Discharge (ZLD) facility
- Installed 1,187 KW of solar capacity with annual carbon offset benefits
- Completed product carbon footprint assessment across the portfolio
- Defined emissions reduction targets aligned to the FY2022–23 baseline.

- SA 8000:2014 certified for responsible labour and human rights practices
- Contributing to 17 UN Sustainable Development Goals (SDGs) through participation in the UN Global Compact
- Community initiatives focused on education, healthcare and livelihood development
- Social Audit under “Prayas” Initiative conducted for Tier -1 Suppliers.

- Defined EHS&S responsibilities across leadership and operational levels
- Governance framework supported by established policies and oversight mechanisms
- Recipient of the Responsible Care logo for three consecutive years
- Certified to ISO 27001 and ISO 37001 standards
- Approximately 80% of power requirements met through renewable energy sources.



100%
Water neutral



100%
Zero Liquid Discharge (ZLD)



Level “B”
CDP Climate Change & Water Security



80%
Power requirement met via renewable energy

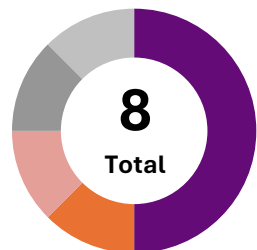


14.4%
Reduction in Combined Scope1+2+3 GHG Emission intensity/ton of production



81/100 Score
Ecovadis Sustainability Assessment Gold Medal Rating Amongst Top 5% Globally

Board Composition



- Independent Directors (4)
- Managing Director (1)
- Joint Managing Director (1)
- Executive Director (1)
- Director (works) (1)

10 years
Average tenure of Board

Independent Director
Chairman of the Board

50%
Independent Board of Director

96%
Average attendance



Our Committees



Audit Committee

Financial reporting, internal controls and audit processes



Risk Management Committee

Enterprise risk oversight and resilience planning



Stakeholders Relationship Committee

Investor engagement and grievance redressal



Nomination and Remuneration Committee

Leadership succession, Board evaluation and remuneration matters



CSR Committee

Social responsibility initiatives and community impact

Strong Leadership Team



Varinder Gupta | (Managing Director)

Mr. Varinder Gupta is an esteemed industrialist with over 38 years of extensive experience in the chemical and pharmaceutical industry. His strategic vision and comprehensive oversight have driven innovation and excellence within the organisation, positioning IOL as a leader in the pharma and API sectors.



Vikas Gupta | (Joint Managing Director)

Mr. Vikas Gupta, an alumnus of Kings College, London, holds a B.Sc. (Hons.) in Business Management. He is academically equipped and possesses significant organisational capacity. With a pivotal role in IOL's strategic department, he has been instrumental in guiding the company's business over the last ten years.



Abhiraj Gupta | (Executive Director)

Mr. Abhiraj Gupta, holding a Bachelor of Science in Management and Engineering in Business Management from the University of Warwick, UK, has been associated with the company since September 2017. He oversees the non-Ibuprofen API and chemical business, R&D, regulatory, and digital marketing. Under his leadership, the non Ibuprofen API business has shown remarkable performance.



Kushal Kumar Rana | (Director – Works)

Mr. Kushal Kumar Rana, with a Master's in Chemistry and Strategic Leadership development program (SLDP) from IIM Bangalore, has over 33 years of experience in the pharmaceutical industry. His expertise in quality assurance, quality control, EHS Statutory and regulatory compliance is instrumental in maintaining the company's high standards.

Diverse Board Expertise



Rajender Mohan Malla
(Chairman and Independent Director)

Mr. Rajender Mohan Malla is a distinguished professional with a Bachelor's degree in Commerce from Shri Ram College of Commerce, an M.Com degree, and an MBA from the University of Delhi.

With a career spanning four decades, he has held senior roles in prominent banks and financial institutions, significantly contributing to their growth and success. His extensive expertise and leadership experience are invaluable to our organisation.



Sharad Tyagi
(Independent Director)

Mr. Sharad Tyagi, with a degree in engineering from Delhi University and an MBA from IIM Ahmedabad, has over 38 years of entrepreneurial experience in pharmaceuticals, OTC, automotive catalysts, and specialty chemicals.

He has held prominent positions, including Managing Director of Boehringer Ingelheim India and Senior Vice President at Dr. Reddy's, contributing significantly to their strategic growth.



Harpal Singh
(Independent Director)

Mr. Harpal Singh, a Chartered Engineer and Fellow of the Institution of Engineers (India), has over 37 years of experience in banking and financial services.

A Certified Associate of the Indian Institute of Bankers, he has held senior positions, including General Manager of Punjab National Bank, overseeing the bank's operations in Punjab.



Ms Rajni Jha
(Independent Director)

Ms. Rajni Jha is a Pharmaceutical Regulatory Affairs, Quality, and Compliance professional with over 33 years of experience.

She is an IIT Kanpur Scholar with an M.Sc. in Synthetic Organic Chemistry from Kanpur University and has worked across Chemical Research, Corporate Regulatory Affairs, Quality Assurance, Drug Regulatory Affairs, R&D, Manufacturing, and Techno-Commercial functions.

Creating Impact Across Communities



₹ 4.65 Cr Total CSR investment during FY26 | **~5.5 lakh** Lives impacted



- ₹2.79 crore invested in healthcare initiatives
- New patient ward and care centre supported at Shri Krishna Charitable Hospital, Ludhiana
- Critical Care ICU upgraded at CMC Hospital, Ludhiana
- CT scan facility, cath lab and diagnostic equipment supported at CMC Hospital
- Essential medicines supplied through government dispensaries across Barnala district
- Nutritional support provided to tuberculosis patients



- ₹1.40 crore invested in social upliftment initiatives
- Plantation drives conducted across multiple villages in Barnala district
- Pond restoration completed in Aspal Kalan, Dhurkot and Kotdunna
- Support extended towards Punjab flood relief efforts
- Paddy stubble management initiatives undertaken to improve air quality



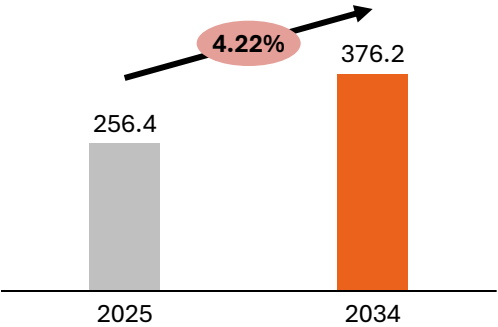
- 47 lakh invested in education initiatives
- Smart classrooms equipped with digital learning infrastructure
- Benches donated to Government School, Barnala.
- Digital learning kits provided across schools in Ludhiana
- Multiple government schools renovated and upgraded across Barnala and Ludhiana



Industry Overview

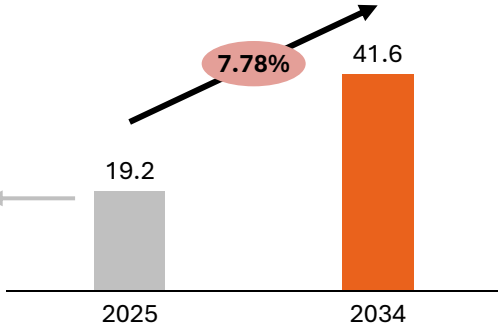
Global API Market Size (In USD Bn)

North America holds over 38% of the API market in 2025. Asia-Pacific—led by India and China posts the fastest growth at 6.4% CAGR.



Indian API Market Size (In USD Bn)

Generic APIs lead at 58.4%, expected to grow at ~8.2% CAGR till 2034, underpinned by global demand for affordable medicines and patent cliff opportunities.



India is the 3rd largest API producer globally, supplying 8% of the global API industry and 20% of the world's generic medicines.

Growth shown is CAGR during 2026-2034

Growth Drivers for Indian Players



China+1 Supply Chain Shift

Global pharma companies are diversifying API sourcing away from China, strengthening India's position as a preferred alternative manufacturing hub.



Patent Cliff & Genericisation

Patent expirations through 2030 are creating significant opportunities for Indian manufacturers across generic and complex APIs.



Export-led Growth

India ranks 11th globally by value in pharmaceuticals exports in 2024-25. Rising demand from regulated markets is supporting India's API export opportunity and expanding its global footprint.



Shift Towards High-Value APIs

Growing focus on specialty, complex and high-potency APIs is enabling Indian manufacturers to move towards higher-value pharmaceutical segments.



PLI & KSM Self-Reliance

Government incentives are accelerating domestic manufacturing of APIs, intermediates and KSMs while reducing import dependence and strengthening supply-chain resilience.



Chronic Disease Demand

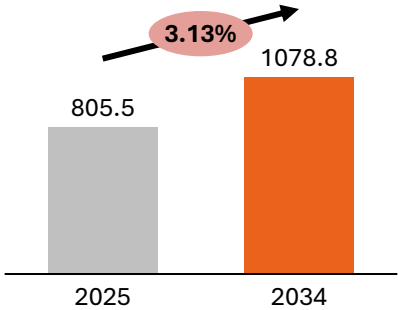
Rising prevalence of diabetes, cardiovascular and neurological disorders is driving sustained API demand across key therapeutic segments.

Specialty Chemicals Industry



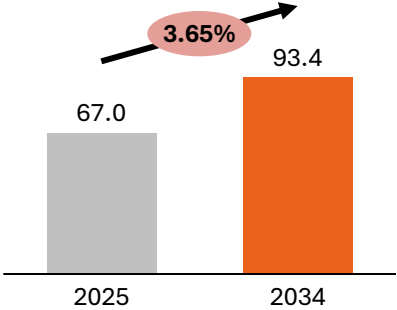
Global Spec. Chem Market Size

(In USD Bn)

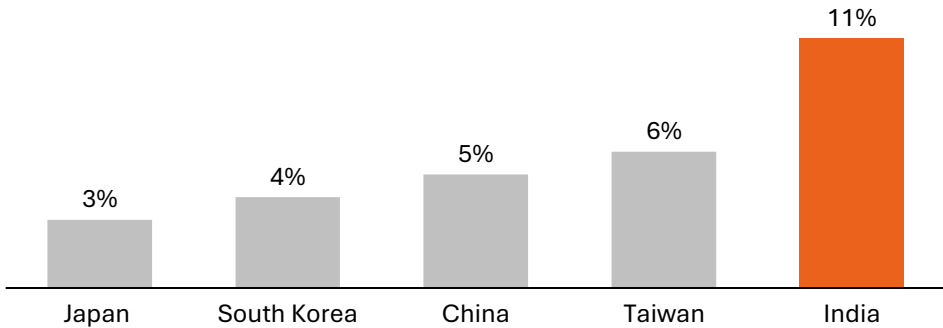


Indian Spec. Chem Market Size

(In USD Bn)



Region wise Spec. Chem Market Size Growth (FY25-29)



Growth shown is CAGR during 2026-2034

Key Highlights

- Asia Pacific led the specialty chemicals market in 2025 with a 33% share, fueled by growing demand from rapidly industrializing economies like China and India
- India is the second-largest market for specialty chemicals in the Asia-Pacific region, supported by strong demand from pharmaceuticals, agrochemicals, construction, automotive and personal care sectors
- India enjoys a strong cost advantage in specialty chemicals, with labor and power costs significantly lower than global averages. This has positioned the country as a key growth hub in the global specialty chemicals landscape.

India's Rising Role



China + 1 Strategy



Lower Manufacturing Cost



Favourable Government Policies



Export Growth Momentum



Skilled Manpower Availability



Proximity to Feedstock & Raw Material Availability



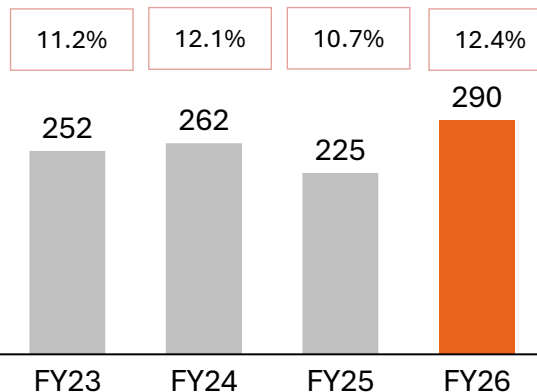
Historical Standalone Performance



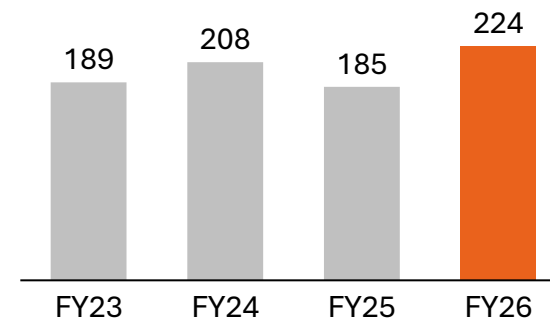
Revenues



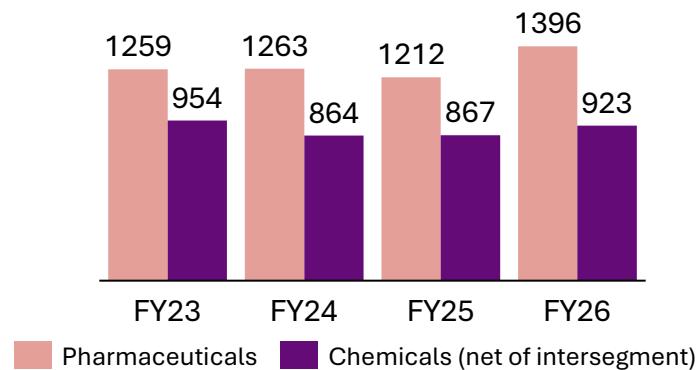
EBITDA & EBITDA %



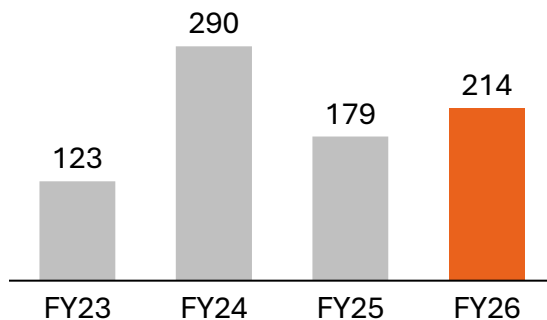
Cash Profit After Tax



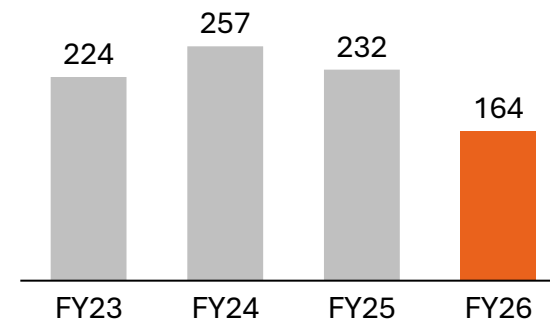
Segmental Revenue



Cash Flow from Operations (Net)



Capex Spent



Summary Statement of Standalone Profit and Loss



Particulars (in INR Cr.)	FY26	FY25	FY24	FY23	FY22
Revenue from Operations	2319.1	2079.2	2,132.8	2,217.1	2,184.0
Other Income	21.3	22.4	30.1	25.6	32.0
Total Revenue	2340.3	2101.6	2,162.9	2,242.7	2,216.1
Cost of Materials Consumed	1501.6	1358.3	1,435.1	1,536.1	1,578.9
Purchase of Traded Goods	4.0	0.0	0.2	29.2	43.9
Changes in Inventories of Finished Goods and Work in Progress	-18.5	33.5	-38.3	-18.2	-52.3
Employee Benefits Expense	248.3	216.6	201.0	168.2	141.3
Other Expenses	314.6	268.6	303.3	275.3	215.9
EBITDA	290.4	224.6	261.6	252.1	288.3
EBITDA %	12.4%	10.7%	12.1%	11.2%	13.0%
Depreciation and Amortisation Expense	80.2	71.9	62.9	46.1	43.3
EBIT	210.2	152.7	198.7	206.0	245.1
Finance Costs	14.6	14.8	16.1	16.5	8.3
Exceptional Items	11.2	0.0	0.0	0.0	13.9
PBT	184.4	137.9	182.6	189.5	222.8
Total Tax Expense	46.7	36.9	47.2	49.5	57.2
Profit for the year	137.7	101.0	135.4	140.0	165.7
PAT %	5.9%	4.8%	6.3%	6.2%	7.5%

Summary Statement of Standalone Balance Sheet



Particulars (in INR Cr.)	Mar 26	Mar 25	Mar 24	Mar 23	Mar 22
ASSETS					
Non-current assets					
(i) Property, plant and equipment	1165.1	1,158.0	921.1	750.5	559.5
(ii) Right to Use Asset	3.4	0.0	0.0	0.1	1.0
(iii) Capital Work in progress	93.6	20.8	99.8	81.4	102.0
(iv) Other Intangible Assets	12.8	12.3	11.6	0.7	0.2
(v) Intangible Assets under development	1.9	1.1	1.0	8.2	3.2
(v) Financial Assets					
- Investments	17.6	17.7	17.7	17.7	0.1
- Other Financial Assets	45.1	7.9	48.9	233.9	205.3
(vi) Other Non- Current Assets	19.7	12.8	24.4	9.0	10.3
Total Non-current assets	1359.2	1,230.7	1124.5	1101.5	881.6
Current assets					
(i) Inventories	371.1	360.6	424.8	325.5	409.9
(ii) Financial Assets					
- Investments	3.5	3.3	2.9	2.6	2.4
- Trade receivables	603.1	513.7	471.2	505.3	469.8
- Cash and cash equivalents	65.3	78.0	7.5	1.0	1.1
- Bank balances other than above	133.0	129.9	135.1	19.9	136.8
- Other financial Assets	7.5	5.6	7.1	3.8	23.0
(iii) Current Tax Assets (net)	0.0	0.3	6.8	1.8	0.9
(iv) Other current assets	44.1	59.6	64.0	59.3	34.9
Total Current Assets	1227.5	1,151.1	1119.5	919.1	1,078.7
TOTAL ASSETS	2586.7	2,381.8	2244.0	2020.6	1,960.3

Particulars (in INR Cr.)	Mar 26	Mar 25	Mar 24	Mar 23	Mar 22
EQUITY AND LIABILITIES					
EQUITY					
(i) Equity share capital	58.7	58.7	58.7	58.7	58.7
(ii) Other equity	1739.7	1,628.7	1552.6	1447.8	1331.6
Total Equity	1798.4	1,687.4	1611.3	1506.6	1390.3
LIABILITIES					
Non-current liabilities					
(i) Financial Liabilities					
-Borrowings	0.0	0.0	0.0	0.0	0.0
-Lease Liabilities	2.4	0.0	0.0	0.0	0.2
(ii) Provisions	10.9	6.7	6.7	1.7	3.0
(iii) Deferred tax Liabilities (net)	84.9	77.8	66.1	56.4	53.2
(iv) Other non-current liabilities	0.0	0.0	0.0	0.1	0.3
Total Non-Current Liabilities	98.1	84.5	72.9	58.2	56.6
Current liabilities					
(i) Financial liabilities					
-Borrowings	132.0	117.0	32.8	79.6	42.8
-Lease Liabilities	1.0	0.0	0.0	0.2	1.0
-Trade payables	482.6	427.6	469.2	314.2	409.3
-Other financial liabilities	50.7	46.2	37.6	36.0	30.0
(ii) Other Current Liabilities	18.1	17.1	16.9	17.8	23.0
(iii) Provisions	3.5	2.0	3.4	8.1	7.3
(iv) Current Tax Liabilities (net)	2.4	0.0	0.0	0.0	0.0
Total Current Liabilities	690.2	609.9	559.8	455.9	513.4
TOTAL EQUITY AND LIABILITIES	2586.7	2,381.8	2244.0	2020.6	1,960.3

Summary Statement of Standalone Cashflow



Particulars (in INR Cr.)	Mar 26	Mar 25	Mar 24	Mar 23	Mar 22
Cash Flow from Operating Activities					
Profit before Tax	184.4	137.9	182.6	189.5	222.8
Adjustment for Non-Operating Items	85.1	79.8	59.8	44.4	33.1
Operating Profit before Working Capital Changes	269.5	217.7	242.4	233.9	256.0
Changes in Working Capital	-17.2	-20.7	90.1	-63.7	-102.3
Cash Generated from Operations	252.3	197.0	332.5	170.2	153.6
Less: Direct Taxes paid	-37.9	-18.3	-42.0	-47.1	-62.6
Net Cash from Operating Activities	214.4	178.7	290.5	123.1	91.0
Cash Flow from Investing Activities	-198.1	-154.2	-191.4	-119.2	-120.6
Cash Flow from Financing Activities	-29.0	46.0	-92.5	-4.1	-1.6
Net increase/ (decrease) in Cash & Cash equivalent	-12.7	70.5	6.6	-0.2	-31.2
Cash and cash equivalents at the beginning of the year	78.0	7.5	1.0	1.1	32.3
Cash and cash equivalents at the end of the year	65.3	78.0	7.5	1.0	1.1

Way Forward



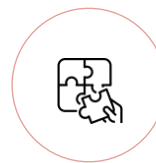
Backward Integration for Margin and Supply Chain Resilience

The company adopts a strategic approach of **backward integration** for key raw materials and intermediates once products achieve significant economies of scale, ensuring enhanced control over supply, cost efficiencies, and quality



Product Diversification Beyond Ibuprofen

The **non-Ibuprofen share** in the pharmaceuticals segment has increased from **18% to 37%** over the past six years, with a strong trajectory to further drive revenue and margin expansion over the next 2–3 years. Key products include Paracetamol, Metformin, Clopidogrel, Fenofibrate, and Pantoprazole.



Export Contribution to Rise

With **14 DMFs with USFDA, 21 CEPs with EDQM, USFDA-Audited API Facilities & Multiple EU-GMP Approved Units** the company is well-placed for regulated market expansion.



Scaling Through a Strategic Land Purchase

The company has **purchased 101 acres of land** alongside the **Chandigarh-Bathinda Highway**, near its existing facility, to support future expansion. It is in the process of securing clearances for industrial use, environmental compliance, and NHAI approvals

FY26-27 Guidance

Revenue Growth
15%-20%

EBITDA Margin
14%-15%

Exports Contribution
25%-30%

Capex
₹ 200-250 Crs



COMPANY :



IOL Chemicals and Pharmaceuticals Ltd.

CIN : L24116PB1986PLC007030

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Meeting Request

Link



Thank You