



Regd. & Corporate Office : 401-402, Lusa Tower
Azadpur Commercial Complex, Delhi-110 033
Telefax : + 91 1127679700-05 (6 Lines)
e mail : info@insecticidesindia.com
www.insecticidesindia.com
CIN : L65991DL1996PLC083909



insecticides
(INDIA) LIMITED

Ref: IIL/SE/2026/1108/02

Dated: August 11, 2026

The Manager

Listing Compliance Department BSE Limited (Through BSE Listing Centre) Scrip Code: 532851	Listing Compliance Department National Stock Exchange of India Limited (Through NEAPS) Symbol: INSECTICID
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Dear Sir/Madam,

Sub: Earning Presentation for Q1 FY 2027 Results.

Please find enclosed the Earning Presentation for the first quarter ended June 30, 2026.

The same will also be available on the website of the Company at
<https://www.insecticidesindia.com/investors-desk/>.

This is for information and records.

Thanking You,
For Insecticides (India) Limited

(Sandeep Kumar)
Company Secretary & CCO

Encl: As above



insecticides
(INDIA) LIMITED



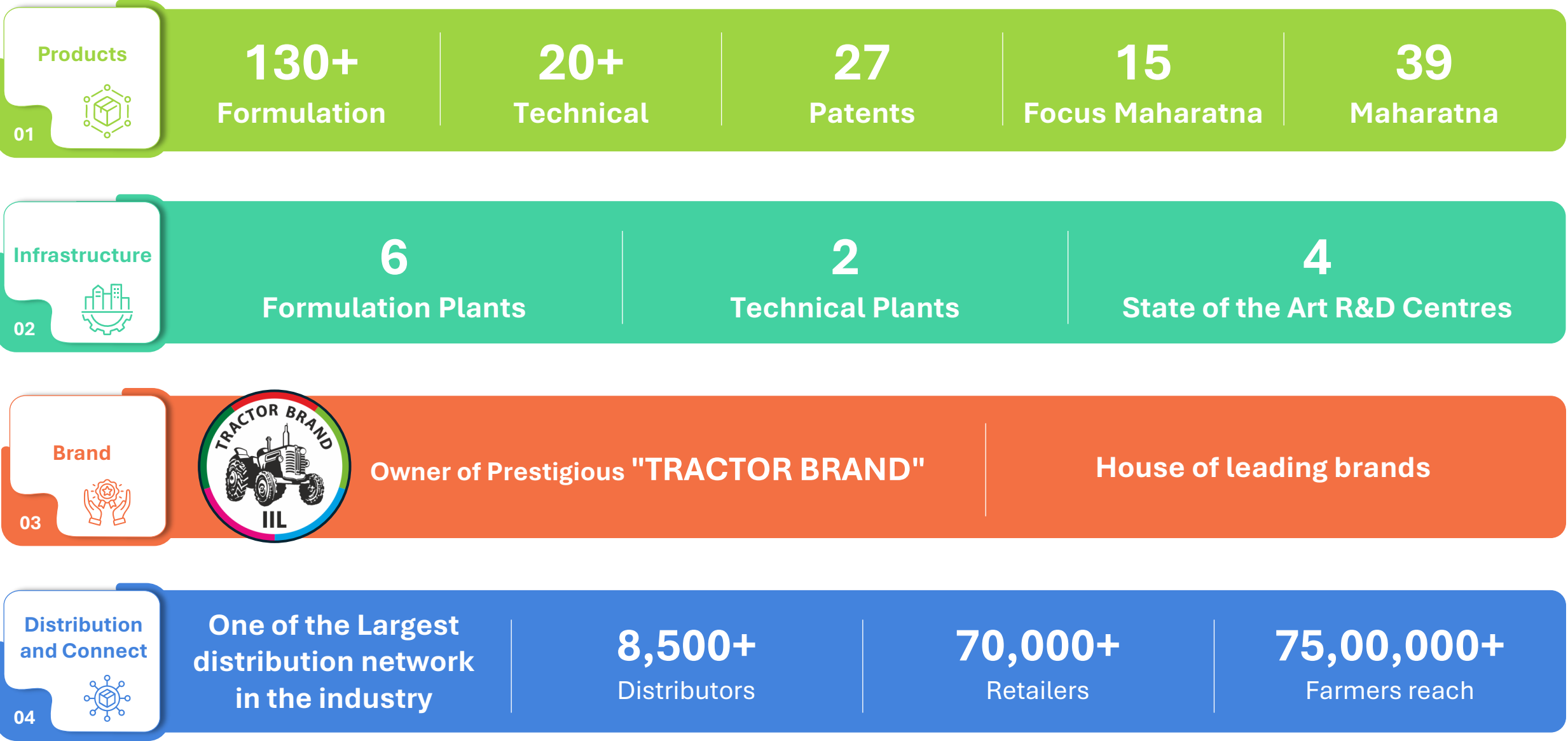
INVESTOR PRESENTATION

August 2026

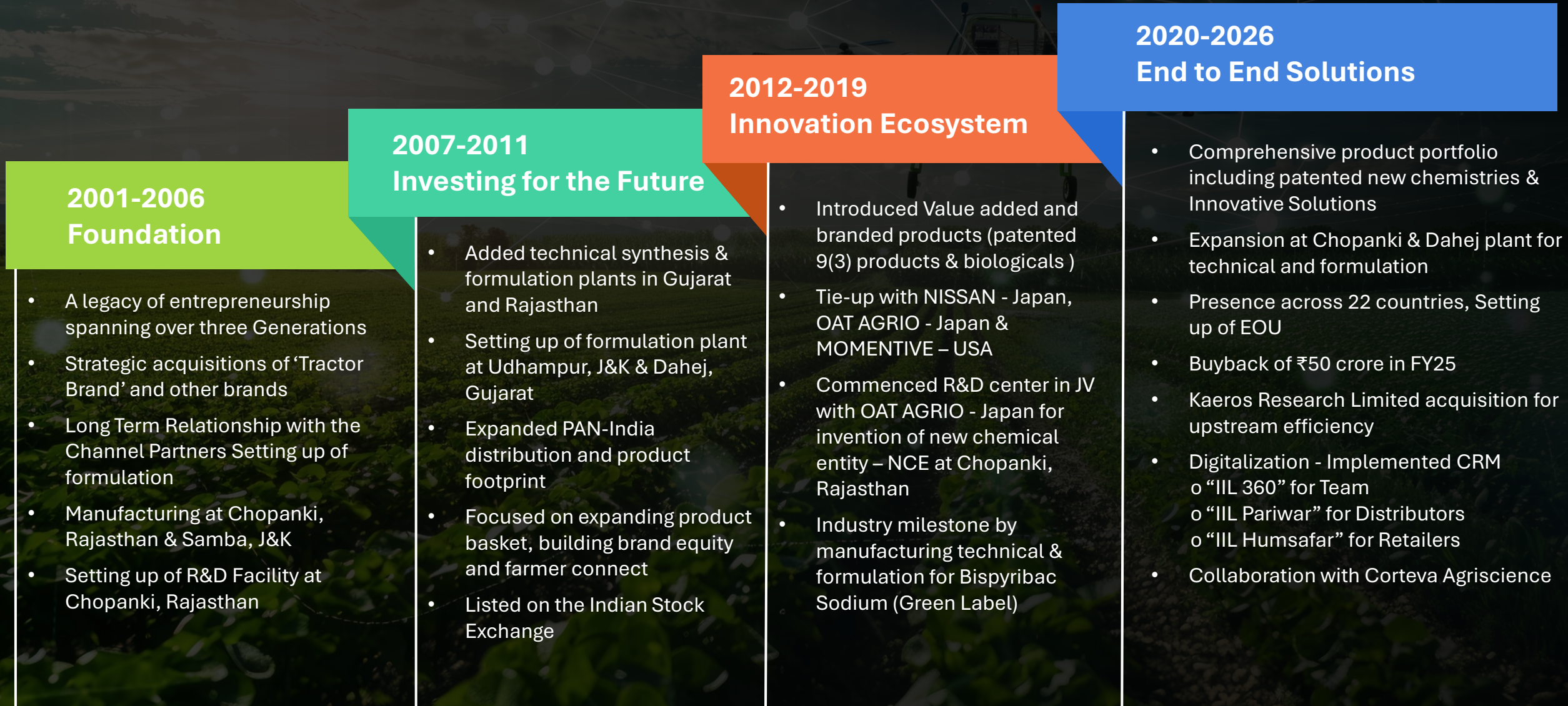
This presentation and the accompanying slides (the “Presentation”), which have been prepared by **Insecticides (India) Limited** (the “Company”), securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.



Transformational Journey to become an Integrated Solution Provider



Enhanced Agricultural Efficiency

In line with global trends, the adoption of herbicides and other advanced technological products is increasing in India



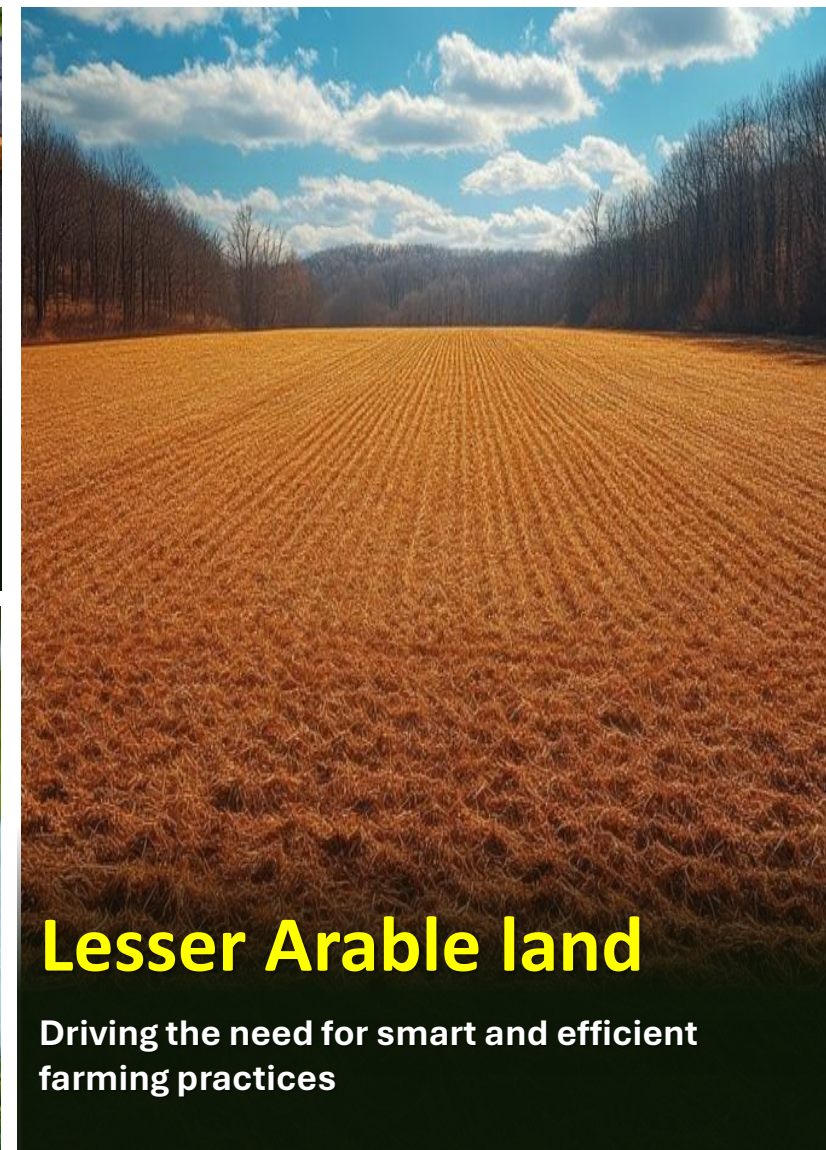
Shift in Crop patterns

Driven by rising demand in nutritious food



Supportive Policy Environment

Favorable government initiatives and proactive reforms for agri-sector



Lesser Arable land

Driving the need for smart and efficient farming practices

IIL Proactively Adapting to Internal Shifts

Premiumization Drive

Strong focus on expanding the Portfolio of Premium products

Aggressive Product Launches

Continued emphasis on introducing new age technology to Indian farmers through in-house R&D and International collaborations

Complete Crop Solution

Strengthening the Crop-based portfolio

Integrated Manufacturing

In-house capabilities ensure cost competitiveness and uninterrupted raw material supply

Enhanced Market Presence

Broadened distribution network and strengthened brand equity across key markets

Significant Performance Improvement in Three Years

Premiumization

7%

Increase in **B2C share of Premium Products** from **51% (FY23) to 58% (FY26)**

Profitability

840 bps

Gross Profit Margin improvement from **23.1% to 31.5%**

380 bps

EBITDA Margin improvement from **6.8% to 10.6%**

Capital Efficiency

570 bps

ROCE improvement from **10.4% to 16.1%**

450 bps

ROE improvement from **6.9% to 11.4%**

Strengthening Market Reach and Distribution Depth



Dr Dada our key brand is a story of a young Indian scientist & farmer’s son who blends grassroot wisdom with scientific progress.

Why KAEROS?
Acquired in 2024 to build an independent dealer ecosystem, deepen distribution, and expand market access.



Collaboration with Corteva Agriscience for Innovative Crop Solutions

We share a common purpose with Corteva Agriscience in supporting farmers through technology-led agricultural solutions that enhance productivity and promote long-term sustainability.

This collaboration expands our crop solutions portfolio **with differentiated and innovation-led offerings** to strengthen our position as a reliable partner in modern agriculture.



Mega Launch of GRANUVIA - PAN India

Engagement Across Distributors, Dealers and Farmers



Fundamental Pillars to drive Sustainable Value



Innovative Product Portfolio



Brand Equity and Farmer Connect

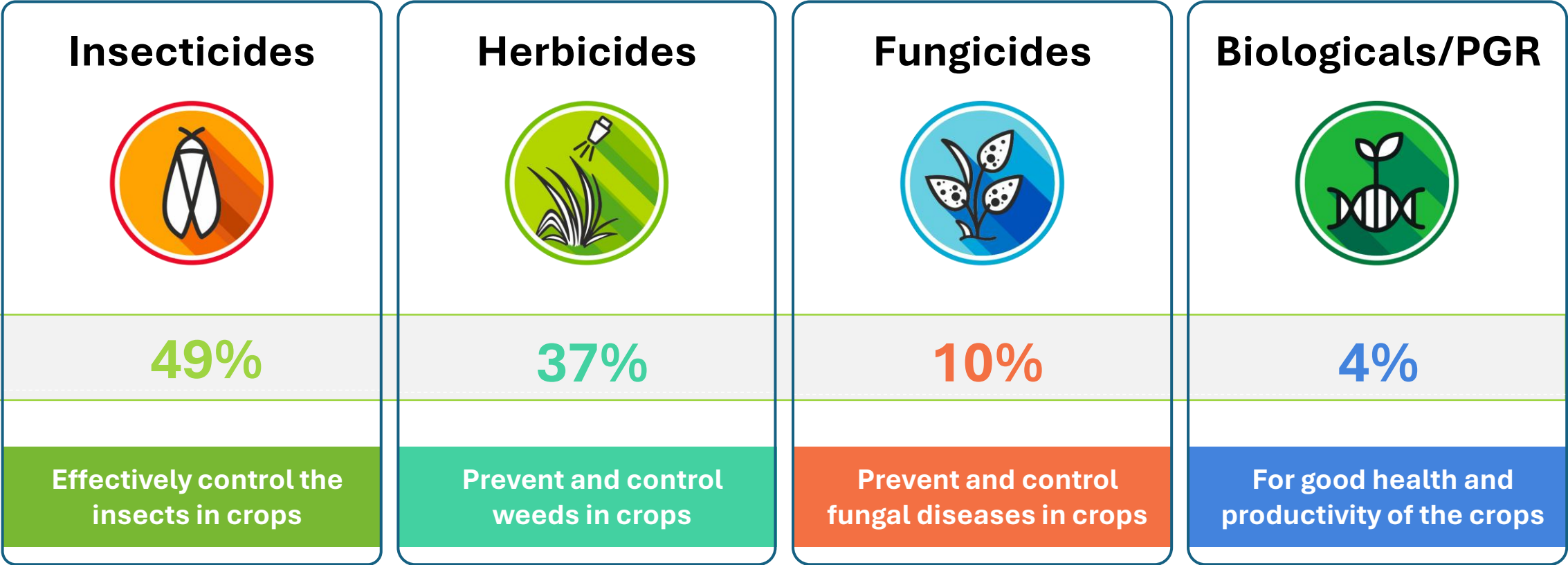


A FMCG Like Distribution



Manufacturing Prowess

Total Turnover (FY 26)
INR 2,140 Cr



Robust Portfolio of Premium Products

Focus Maharatna



Maharatna



Consistent New Launches – Powered by Innovation

Launches from FY24-FY25



Launches in FY27



Launches in FY26





Market-Leading Brands Across Diverse Categories



1 Brand

in Fungicide Category

- A product of Nissan, Japan
- Launched in 2012
- Exclusive marketing rights in India



2nd Largest

in Paddy Herbicide

- Make in India Product
- Launched in 2016



Top 10

in Insecticide Category

- Developed by IIL
- Launched in 2018



Top 10

in Herbicide Category

- A Patented Herbicide developed by IIL in Technical Coll. With Nissan, Japan
- Launched in 2021

Market-Leading Brands Across Diverse Categories



Top 3 Performer

- Make in India Product
- Launched in 2022



3rd Biggest

- in Corn Herbicide
- Make in India Product
- Launched in 2022



Among Top 4

in Insecticide Category

- A Patented novel Insecticide by Nissan, Japan
- Co- exclusive marketing rights for India
- Launched in 2022
- Label claim of 6 crops

**100+****Scientists & Researchers****4****R&D Centers****#27****Patents****GLP Certification for
Chopanki R&D center**

R&D on New Product Invention

- A unique initiative of product discovery in India by forming a JV with Japanese company, OAT Agrio Co. Ltd.



Synthesis R&D

- Backward integration
- Process Development of new molecules
- Process optimization Formulation R&D



Formulation R&D

- Development of New Generation Formulations
- Development of New Synergistic combinations
- Focus on Cost optimization, Customer and Environment friendly products Biological R&D



Biological R&D

- Equipped with bio assay and product development facilities
- Development of new bio pesticides and fertilizers
- Development of nano technology products



Empowering Indian Farmers Through International Collaborations

 **Nissan Chemical**
CORPORATION



 OAT & IIL INDIA
LABORATORIES
PRIVATE LIMITED



JV for dedicated **R&D Centre** in India to
invent new agrochemical molecules

 **CORTEVA**[™]
agriscience



 OAT Agrio Co., Ltd.



MOMENTIVE[™]



Fundamental Pillars to drive Sustainable Value



Innovative Product Portfolio



Brand Equity and Farmer Connect



A FMCG Like Distribution



Manufacturing Prowess

TRACTOR BRAND has a legacy spanning over 40 years, which stands at beacon of trust for millions of farmers nationwide

Desh ki Shaan... Kissan ki Pahchan...



1986

Tractor Brand, initially



2003

Acquisition of Tractor Brand
on March 10th, 2003



2013

Improvement in visual appeal
by bringing it in color



2016

Enhancement in visual appeal

Farmer-Centric Marketing Initiatives



शिनवा

बुलंद हौसलों की पहचान



160 ml Per Acre



insecticides (INDIA) LIMITED | हर क़दम, हम क़दम



भविष्य की जरूरतों के लिए तैयार!





15 दिनों का नियंत्रण - रेड हार्ट
60 दिनों का नियंत्रण भुर वेण/माहू (BPH)
बेहतर उपज परिणाम पट ध्यान
इस्तेमाल: रोपाई के 30-35 दिन पट

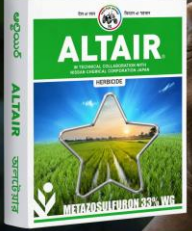
insecticides (INDIA) LIMITED | हर क़दम, हम क़दम

आपकी धान की फसल का सितारा

खरपतवार मुक्त खेत, सशक्त पैदावार, उज्ज्वल भविष्य

सिफारिश
160 ग्राम प्रति एकड़

प्रयोग का समय
रोपाई के 0-3 दिन





बहुआयामी खरपतवार नाशक
पतिशेधी खरपतवार पर बेहतर नियंत्रण
लंबी अवधि तक नियंत्रण
निसाल की जापानी तकनीक

अल्टेयर के लिए अधिक जानकारी के लिए अभी विजिट करें altair.co.in

insecticides (INDIA) LIMITED | हर क़दम, हम क़दम



इज़ुकी है तो रिस्क क्यों लेना?



एकसार बालियों का निकलना
बालियों में पुष्ट दानों की संख्या में बढ़ोतरी
शीय ब्लाइट और ब्लास्ट का सफल नियंत्रण

insecticides (INDIA) LIMITED | हर क़दम, हम क़दम



सैफरॉन

करे फसल की POWER ON





हरी और स्वस्थ फसल
फूल गिरे कम फल मिले ज़्यादा
जैविक और अजैविक तनाव की सहनशीलता

insecticides (INDIA) LIMITED | हर क़दम, हम क़दम



फर्क साफ़ दिखता है





इस्तेमाल की अवधि: खरपतवार की 2-5 पत्ती की अवस्था
मात्रा: 600 ग्राम प्रति एकड़
प्रभावी और तीव्र नियंत्रण
लम्बी अवधि का नियंत्रण
सुरक्षित और बेहतर फसल
इस्तेमाल में आसान

insecticides (INDIA) LIMITED | हर क़दम, हम क़दम

Digital Empowerment Initiatives

IIL GROWSMART – A self-placed digital learning platform enabling employees to upskill anytime, anywhere through mobile and desktop access



IIL Pariwar - A distributor platform providing real-time product and financial data, enhancing efficiency and sales through data-driven insights on Android and IOS



IIL 360 App – A field force tool for real-time stock checks, order placement, payment tracking, farmer/retailer mapping and visit tracking to build stronger, data-driven relationships across the value chain



We have been creating a meaningful impact and brand presence on digital media through thoughtfully crafted brand campaigns and targeted marketing initiatives, helping us broaden our reach and generate product enquiries

Innovative Platforms targeted for Digital Farmer Campaigns

26,000 + Farmers Meetings

6,500+ Field Days

10,000+ Demonstration in Different Crops

1,45,000+ Farmers visits on Field Days



Farmer Meetings & Field Days





32+

ICS Plots across
geographies for different
crops in FY26



Fundamental Pillars to drive Sustainable Value



Innovative Product
Portfolio



Brand Equity and Farmer
Connect



A FMCG Like Distribution



Manufacturing Prowess

5

Decades of Strong Dealer Relationship provide unmatched Competitive Strength



- **Designed to be dealer-friendly**, ensuring long-term relationships and continuity



- **Built on a strong FMCG-style** network with deep-rooted retailer connections



- **Supported by one of India's largest** distribution systems, enabling seamless product reach



- **Strengthened through crop advisor engagement**, driving local demand and market responsiveness

75,00,000+

Farmers Reach

70,000+

Retailers

8,500+

Distributors

1,200+

Crop Advisor Team

750+

Sales & Marketing team

Fundamental Pillars to drive Sustainable Value



Innovative Product
Portfolio



Brand Equity and Farmer
Connect

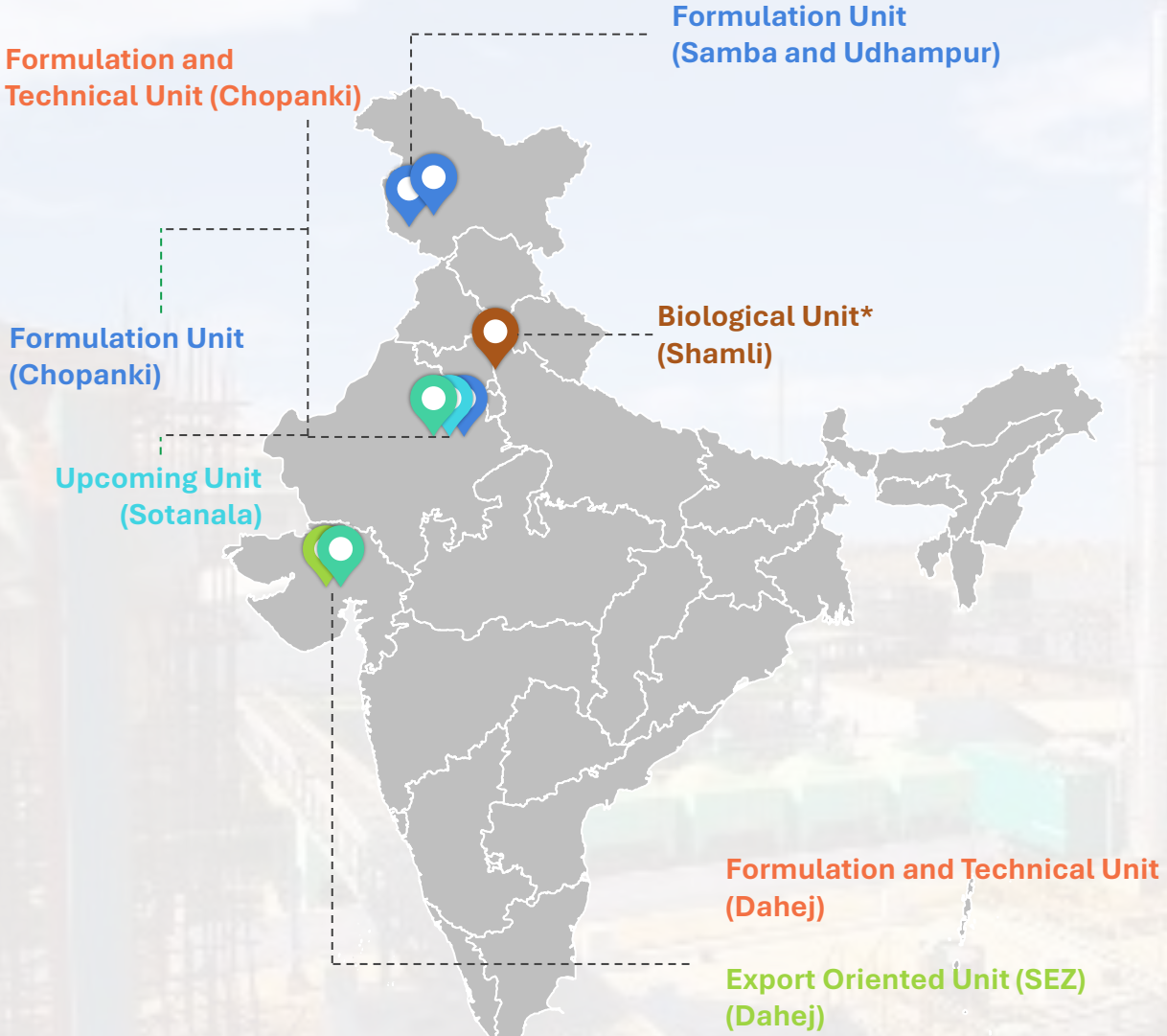


A FMCG Like Distribution



Manufacturing Prowess

Strategically Located Manufacturing Facilities



Installed Capacity	
15,800	MTPA Active Ingredient and Intermediates
30,000	MTPA Granules
30,000	KLPA Liquid
10,000	MTPA Powder

Manufacturing Sites in Approved Industrial Estates

Expansion space availability at Dahej and upcoming plant at Sotanala



Multi purpose technical Plant with 20 different streams

70,000 MT/KL formulation capacity annually



~95% in-house manufactured revenue

100% Export oriented Formulation Plant in SEZ area



22

Countries
Establishing a
solid footprint



Honored by FICCI and
Ministry of Chemicals and
Fertilizers with Exports
Excellence Award in 2023



To boost global presence,
commenced Export
Oriented Unit (SEZ) in
Dahej, Gujarat in the year
2020

~182

International
Registrations
received

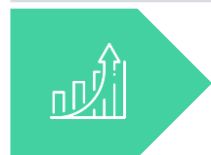
Innovation to Lead Emerging Agricultural Opportunities



STRONG INNOVATION EDGE

Robust pipeline of differentiated and patented solutions.

Premium portfolio driving superior realization



DIVERSIFIED GROWTH ENGINES

International collaborations, Kaeros Research and global business.

Multiple levers for accelerated growth



GLOBAL EXPANSION MOMENTUM

Expanding in key markets with registrations and export opportunities.

Increasing export contribution and market diversification



OPERATIONAL EXCELLENCE

Technology-led manufacturing and cost optimization.

Higher efficiency, better margins



RESILIENT BUSINESS MODEL

Reduced dependence on rainfall-driven demand through integration and diversification.

Stable, resilient and sustainable growth



STRONG VALUE CREATION

Disciplined investments and strong balance sheet.

Consistent value creation and shareholder returns



Well-positioned today. Stronger tomorrow. Delivering sustainable growth and long-term value.

Board of Directors

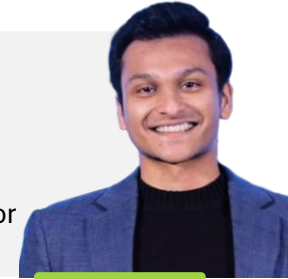
**Mr. H.C.
Aggarwal**
Chairman



**Mr. Rajesh
Kumar Aggarwal**
Managing Director



**Mr. Sanskar
Aggarwal**
Whole Time Director



**Mr. Anil Kumar
Goyal**
Whole Time Director



**Mrs. Praveen
Gupta**
Independent Director



**Mr. Anil
Kumar Bhatia**
Independent Director



**Mr. Shyam Lal
Bansal**
Independent Director



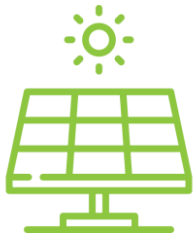
**Mr. Supratim
Bandyopadhyay**
Independent Director





40%

Energy demands met by renewable sources in overall energy consumption



30%

Attained more than 30% Green Belt conforming to air quality standards



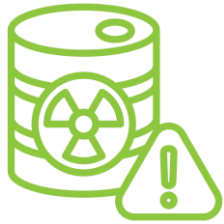
Zero

Implemented zero liquid discharge policy in 3 plants locations, (Chopanki, Samba & Udhampur)



1762 MT

Successful disposal of hazardous waste



Ensure effective usage of natural resources

Reduce carbon footprint by adopting energy efficient manufacturing process

Working on adopting zero liquid discharge (ZLD) policy across all our manufacturing units

Project Green – A CSR Initiative by IIL Foundation



Building on its success, IIL Foundation expanded Project Green in FY 26 with Miyawaki Plantations across 4 Locations in Chopanki , Sotanala & Rajasthan fostering biodiversity, carbon sequestration and climate resilience.

Awards and Recognition



Shri H. C. Aggarwal honored as a Stalwart of the Crop Protection Industry – by Crop Life



Mr. Rajesh Kumar Aggarwal, MD & CEO, honored as a Visionary of Viksit Bharat.



Receives the Excellence in Family Business Award at the Hurun India Awards 2025.



Honored at the Entrepreneur AI Summit 2025, held at Eros, Delhi



9th CSR Health Impact Awards, Project Green by IIL Foundation – Won two recognitions

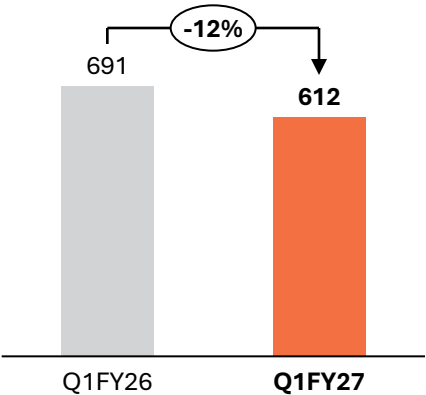


Best CSR Project of the Year at the 15th Corporate Social Responsibility Summit & Awards 2025

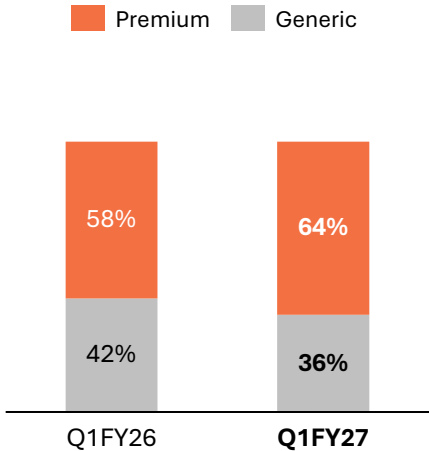
Q1FY27 – Financial Snapshot

(Rs in crs)

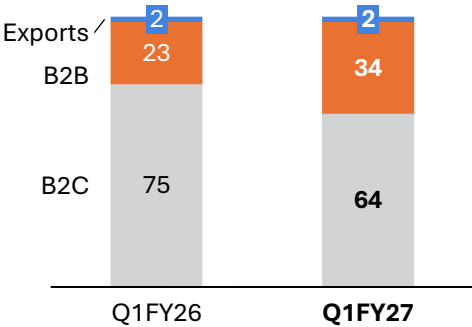
Revenue from Operations



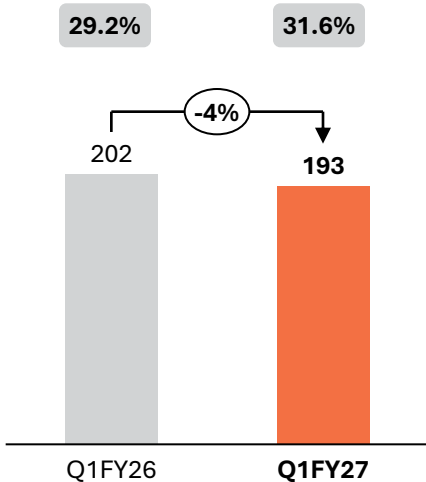
B2C – Premium Vs Generic



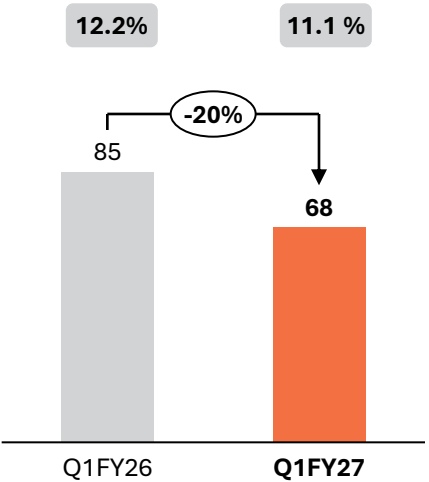
Sales by Segment



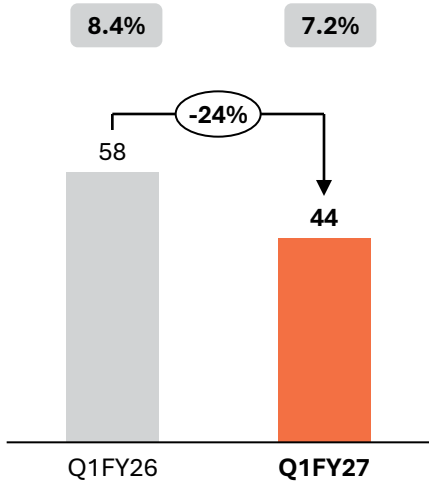
Gross Profit



EBITDA



PAT

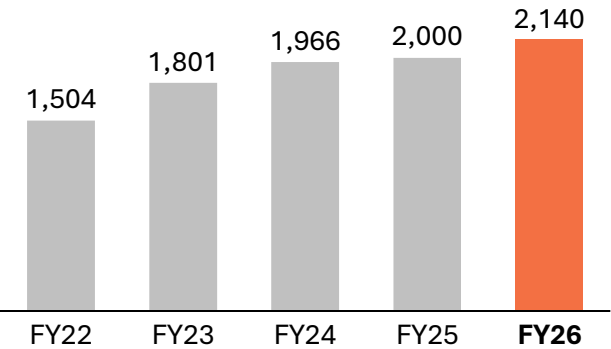


Historical Financial Highlights

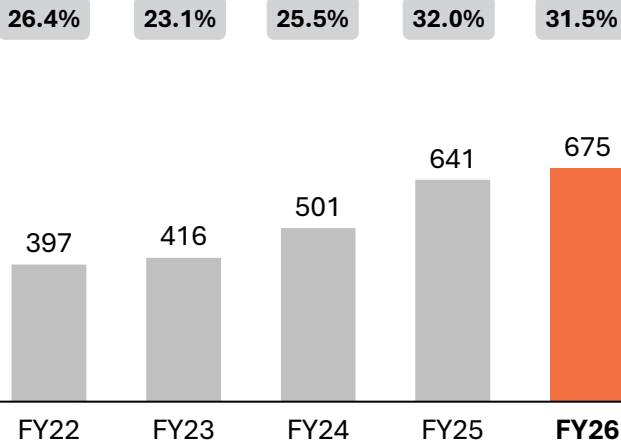


(Rs in crs)

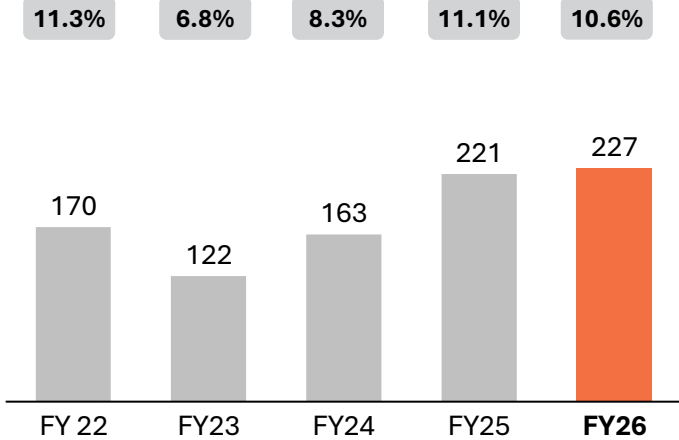
Revenue



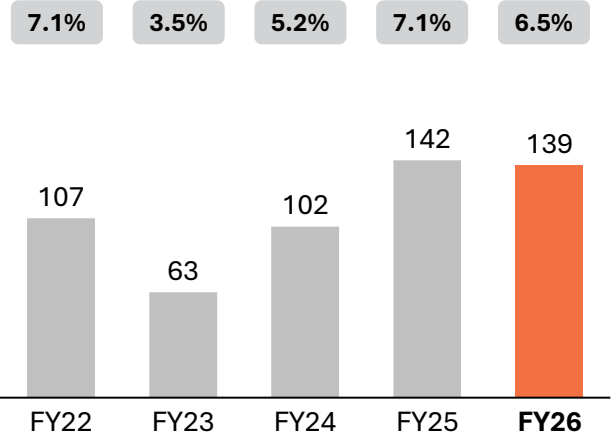
Gross Profit



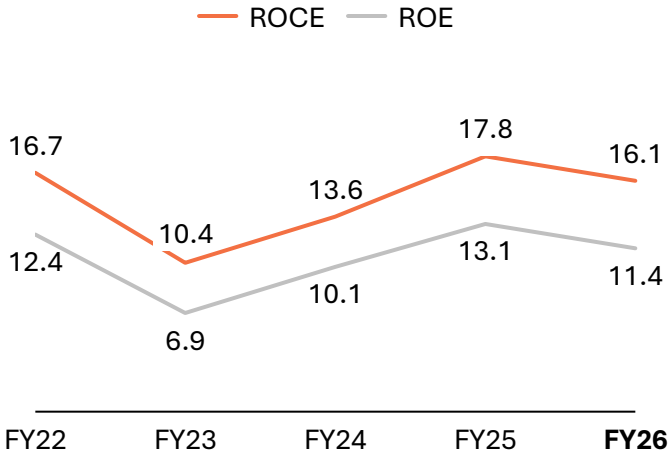
EBITDA



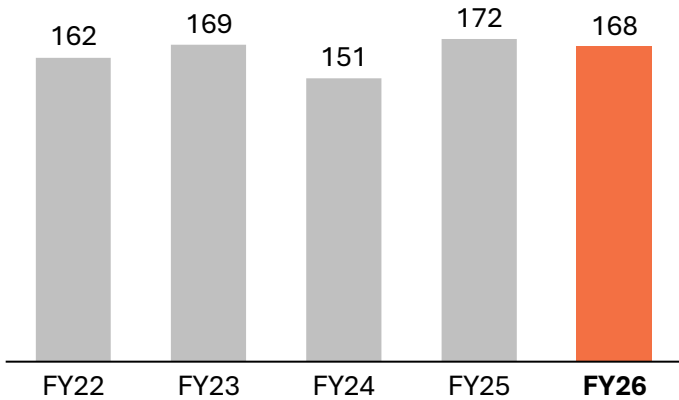
PAT



Return Ratios %



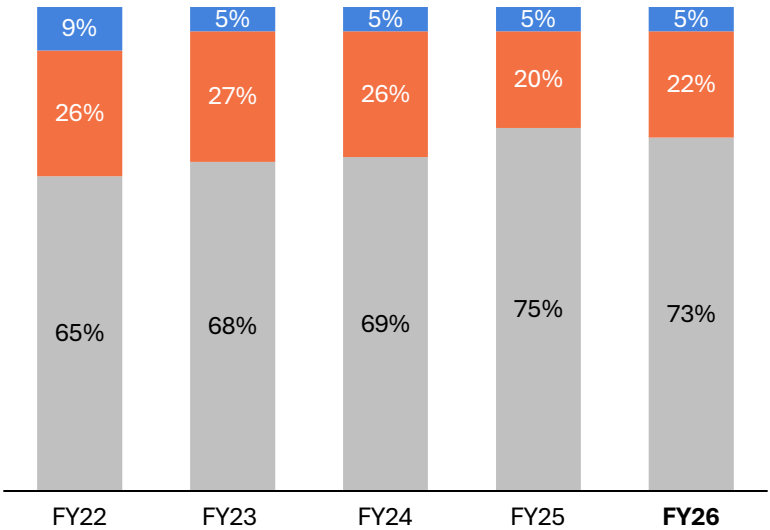
Net Working Capital (Days)



Historical Operational Highlights

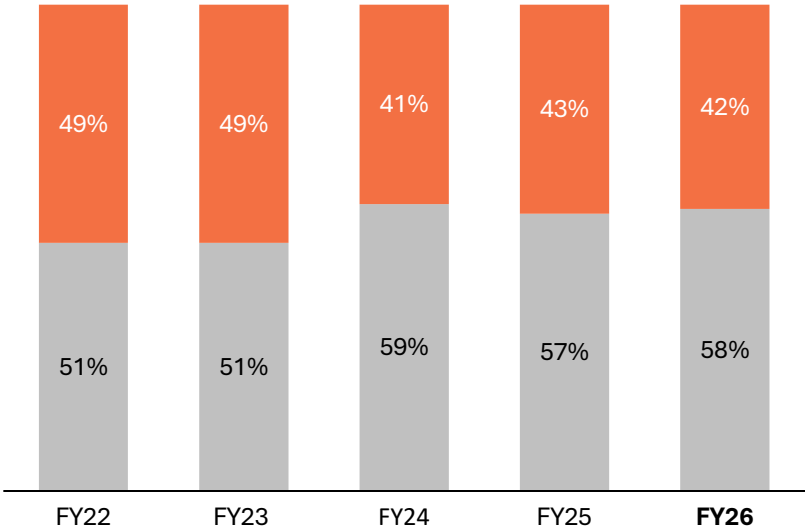
Segment-Wise Sales Breakup

B2C Exports
B2B



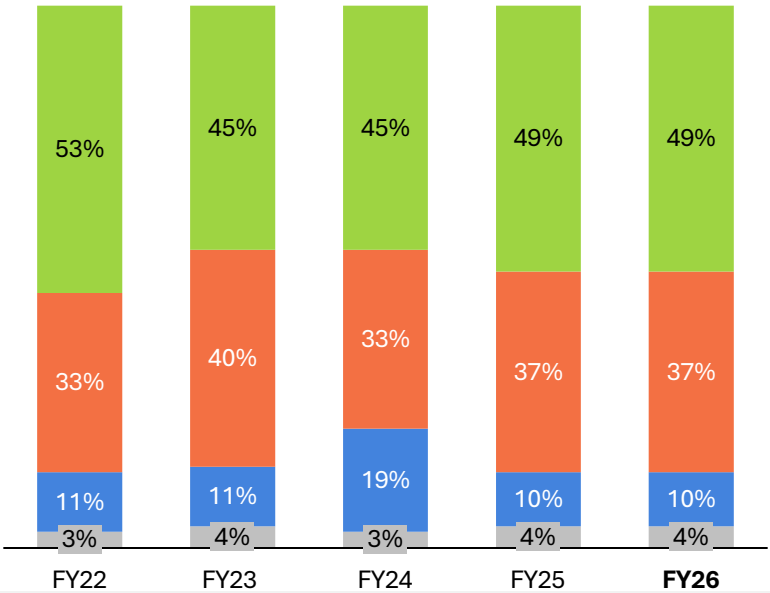
B2C : Premium vs Generic

Premium Generic



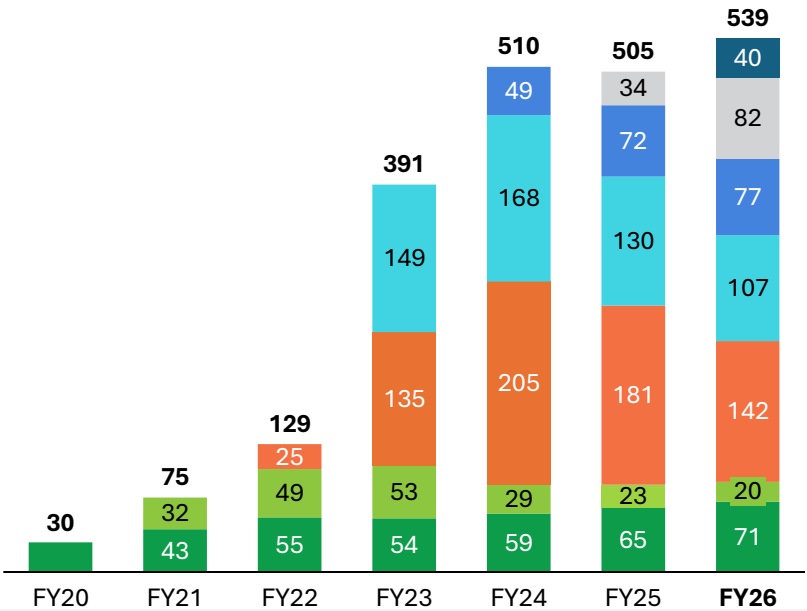
Category-Wise Sales Breakup

Insecticides
Herbicides
Fungicides
Biological & PGR



Freshness Index
(Rs. In crs)

FY20 FY21
FY22 FY23
FY24 FY25
FY26



Q1 FY27 – Consolidated Profit & Loss Statement

Particulars (Rs. Crs)	Q1 FY27	Q1 FY26	Y-o-Y	FY26
Revenue from Operations	611.52	691.13	-12%	2,140.01
COGS	418.36	489.48		1,464.93
Gross Profit	193.16	201.65	-4%	675.08
Gross Profit Margin (%)	31.6%	29.2%		31.5%
Employee Expenses	47.34	41.53		163.74
Other Expenses	78.22	75.54		284.29
EBITDA	67.61	84.59	-20%	227.05
EBITDA Margin (%)	11.1%	12.2%		10.6%
Other Income	5.34	3.71		11.71
Depreciation	9.71	7.31		35.50
Finance Cost	4.69	3.72		16.88
Share from Associates	0.27	0.20		0.30
Profit before Tax	58.82	77.45	-24%	186.68
Profit before Tax(%)	9.6%	11.2%		8.7%
Tax	14.95	19.35		47.27
Profit After Tax	43.87	58.11	-24%	139.41
PAT Margin (%)	7.2%	8.4%		6.5%
EPS (As per Profit after Tax)	15.08	19.97		47.91



COMPANY :

Insecticides (India) Limited

CIN : L65991DL1996PLC083909

Mr. Sandeep Aggarwal (CFO)

Email: sandeep@insecticidesindia.com

www.insecticidesindia.com

INVESTOR RELATIONS ADVISORS :



MUFG Intime India Private Limited

A part of MUFG Corporate Markets, a division of MUFG Pension & Market Services

MUFG (Investor Relations)

Mr. Nikunj Seth

Nikunj.seth@in.mpms.mufg.com

Ms. Sejal Bhattar

Sejal.bhattar@in.mpms.mufg.com

Meeting Request

Link



Thank You