

3rd August, 2022

To,

BSE Limited

P J Towers,
Dalal Street,
Mumbai – 400 001

National Stock Exchange of India Limited

Exchange Plaza, 5th Floor, Plot No C/1,
G Block, Bandra-Kurla Complex,
Bandra (East), Mumbai – 400 051

Scrip Code: 532706

Symbol: INOXLEISUR

Dear Sir / Madam,

Sub.: Disclosure of Material Event / Information under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Earnings Presentation.

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, a copy of the Earnings Presentation that we propose to make during the Conference Call for analyst and investors scheduled to be held on Wednesday, 3rd August, 2022 at 5.30 p.m. is enclosed herewith and the said Earnings Presentation has also been uploaded on the Company's website at <https://www.inoxmovies.com/Corporate.aspx?Section=3>

We request you to kindly take the same on record.

Thanking you.

Yours faithfully,

For INOX Leisure Limited



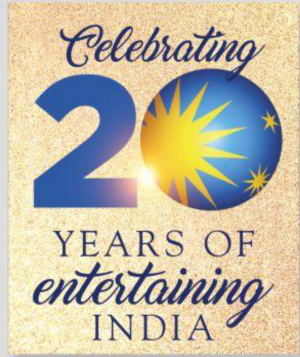
Vishav Sethi

Company Secretary & Compliance Officer

Encl.: a/a.



RESULTS
UPDATE Q1FY23



INOX
LIVE the MOVIE
OFFICIAL SPONSOR OF THE INDIAN OLYMPIC TEAM

TEAM INDIA
OLYMPIC RINGS

**SHARP FOCUS.
UNDEVIATING ENERGY.**



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There are some important factors that could cause material differences to Company's actual results. These include (i) our ability to successfully implement our strategy (ii) our growth and expansion plans (iii) changes in regulatory norms applicable to the Company (iv) technological changes (v) investment income (vi) cash flow projections etc. The Company, as such, makes no representation or warranty, express or implied, as to, and does not accept any responsibility or liability with respect to, the fairness, accuracy, completeness or correctness of any information or opinions contained herein. The information contained in this Presentation, unless otherwise specified is only current as of the date of this Presentation. The Company assumes no responsibility to publicly amend, modify or revise any forward-looking statements, on the basis of any subsequent development, information or events, or otherwise. Unless otherwise stated in this Presentation, the information contained herein is based on management information and estimates. The information contained herein is subject to change without notice and past performance is not indicative of future results. The Company may alter, modify or otherwise change in any manner the content of this Presentation without obligation to notify any person of such revision or changes.

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SUMMARY

- **Key Highlights**
- **Financial Highlights: Q1FY23**
- **Shareholding Structure**
- **New Property Openings – Q1FY23**
- **Screen Outlook FY23**
- **Movie Pipeline**
- **Enhanced Audience Outreach & Engagement**
- **Cash Flow Planning**
- **Annexure**

Celebrating
20 
YEARS OF
entertaining
INDIA

11TH MAY 2022

20 YEARS AGO, WE STARTED WITH ONE MULTIPLEX &
A DREAM OF BRINGING THE BEST CINEMA EXPERIENCE TO INDIA.
SINCE THEN, WE HAVE REDEFINED WHAT CINEMATIC EXPERIENCE
SHOULD MEAN TO OUR GUESTS, BY OFFERING THEM
THE BEST CINEMA TECHNOLOGY, BRINGING GRANDEUR
AND LUXURY TO EVERY CINEMA SCREEN AND EXPANDING
THE DEFINITION OF CINEMA FOOD.

KEY HIGHLIGHTS Q1 FY23

Only
NATIONAL
Chain
.....TO BE.....
NET DEBT FREE

Highest Ever
TOTAL REVENUE
₹589CR

Highest Ever
EBITDA
₹130CR

Highest Ever
PAT
₹74CR

STRONG
Liquidity
POSITION
~₹250CR
IN CASH & CASH EQUIVALENTS
As on 31st July 2022

Highest Ever
BOX OFFICE
AND
F&B
Collection

Highest Ever
ATP
₹229

Launched
INOX
MERCHANDISE

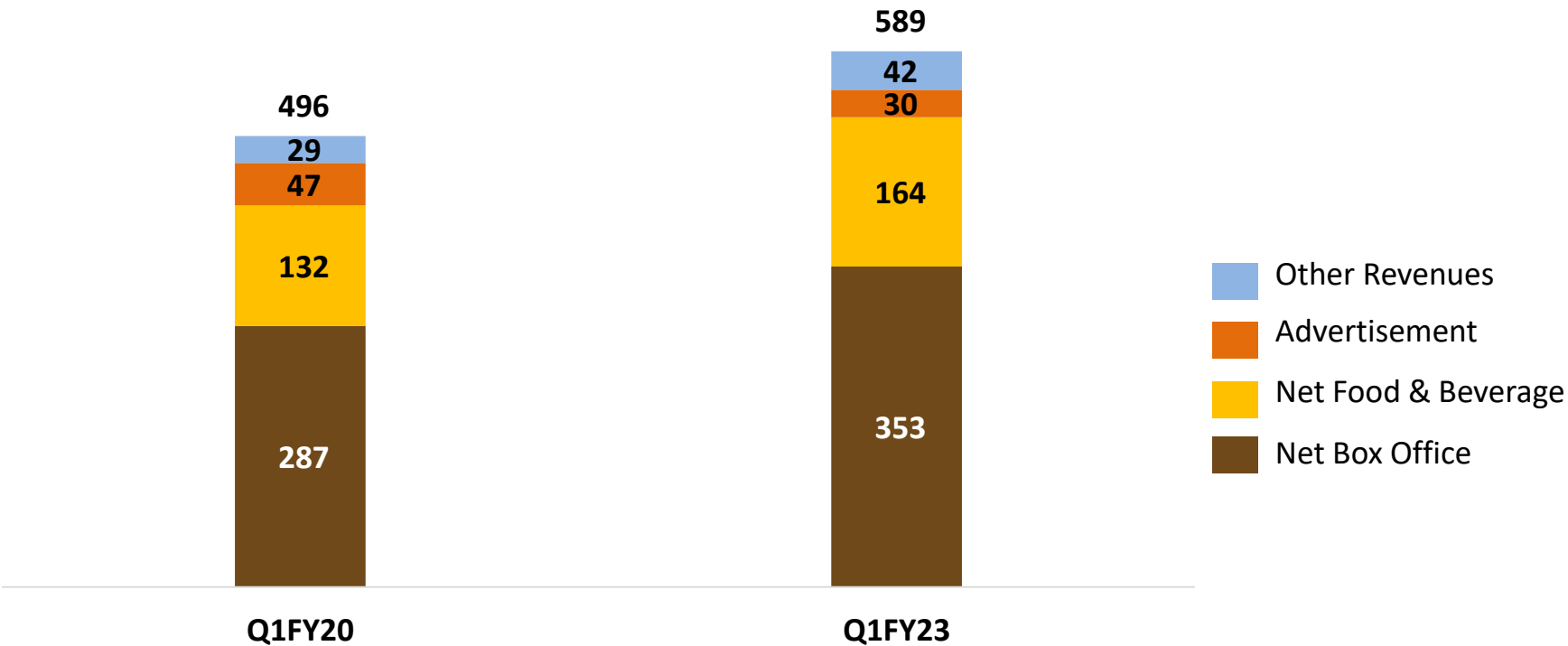
Q1FY23 VS Q1FY20

	REVENUE	EBITDA*	PAT*
Q1 FY23	₹589CR ▲ 19%	₹130CR ▲ 41%	₹74CR ▲ 80%
Q1 FY20	₹496CR	₹92CR	₹41CR

*Excludes Impact of INDAS 116

FY21& FY22 were COVID-19 impacted hence compared with Q1FY20

Q1FY23 vs Q1FY20 (₹ Cr)



Note: FY21& FY22 were COVID-19 impacted hence compared with Q1FY20

%Share	Q1FY20	Q1FY23
Net Box Office	58%	60%
Net Food & Beverage	27%	28%
Advertisement	9%	5%
Other Revenues	6%	7%
Total Revenues	100%	100%

Due to rounding-off, figures presented in the chart and table may not add up precisely to the totals provided.

Q1FY23 VS Q1FY20

	FOOTFALLS	OCCUPANCY%	ATP	SPH
Q1 FY23	184Lakh ▲ 6%	29% ▼ 1%	₹229 ▲ 16%	₹96 ▲ 19%
Q1 FY20	173Lakh	30%	₹198	₹81
Footfalls with management properties is 193lakh/183lakh for Q1FY23/Q1FY20 respectively		FY21& FY22 were COVID-19 impacted hence compared with Q1FY20		

IND AS 116 IMPACT ON PROFIT & LOSS

Consolidated Profit & Loss [In ₹ Cr]	Q1FY23				Q1FY20	Q1FY22	Q4FY22
	Reported	Ind AS 116 Impact	Without Ind AS 116	% Change Vs Q1FY20	Without Ind AS 116	Without Ind AS 116	Without Ind AS 116
Total Revenue	589	-	589	19%	496	26	325
Exhibition Cost	159	-	159	22%	130	6	92
Food & Beverages Cost	36	-	36	9%	33	1	20
Employee Benefits Expense	27	-	27	-23%	35	25	23
Property Rent & CAM	35	87	122	33%	92	74	89
Power & Fuel, R&M	49	-	49	14%	43	10	30
Other Expenses	65	0.12	65	-8%	71	13	51
Total Expenses	372	87	459	14%	404	129	304
EBITDA	218	-87	130	41%	92	-104	21
EBITDA Margin	37%		22%		19%	NA	6%
Depreciation & Amortisation	75	-46	29	12%	26	29	29
EBIT	142	-41	101	53%	66	-132	-8
Finance Cost	66	-63	2	-33%	3	3	3
PBT	76	22	99	57%	63	-135	-10
Current tax	0.0*	-	0.0*		22	-	(0.0)*
Deferred tax	19	6	25		0.3	-34	-2
Taxation pertaining to earlier years	-	-	-		-	-	4
PAT	57	17	74	80%	41	-101	-12
PAT Margin	10%		13%		8%	NA	-4%
Basic Earnings Per Share (EPS)	4.67	1.38	6.05	44%	4.19	-8.85	-0.96

Due to rounding-off, figures presented in the table may not add up precisely to the totals provided.

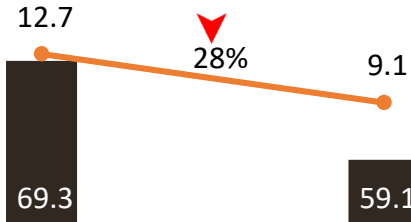
*Figure is less than ₹1 lakh

OPERATIONAL FIXED COST



Employee Benefit Expense (Incl. Agency Manpower)

Employee Benefit Expense (₹ Cr)
Per Screen (₹ lacs)



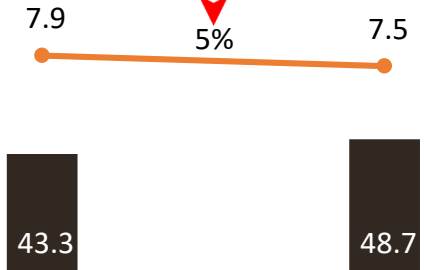
Q1FY20

Q1FY23

Note: In the above chart, Agency manpower has been regrouped from Other overheads into Employee benefit Expense

Power & Fuel, R&M

Power & Fuel, R&M (₹ Cr)
Per Screen (₹ lacs)



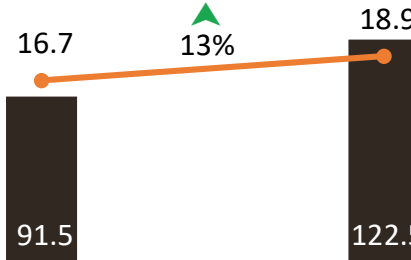
Q1FY20

Q1FY23

*Exemplary
COST CONTROL*

*Rent & CAM

*Rent & CAM (₹ Cr) Per Screen (₹ lacs)

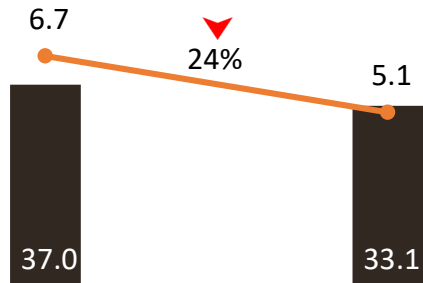


Q1FY20

Q1FY23

Other Overheads

Other Overheads (₹ Cr) Per Screen (₹ lacs)



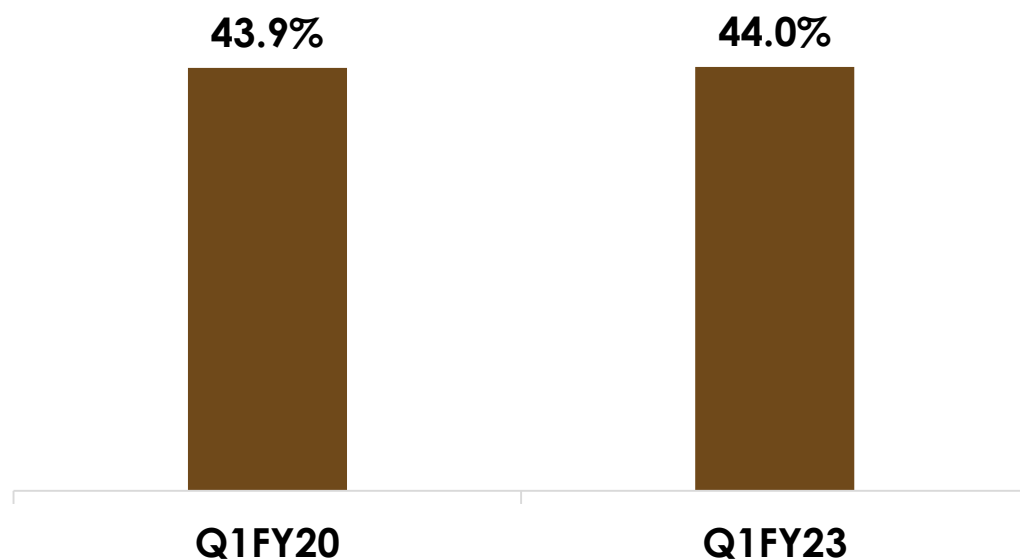
Q1FY20

Q1FY23

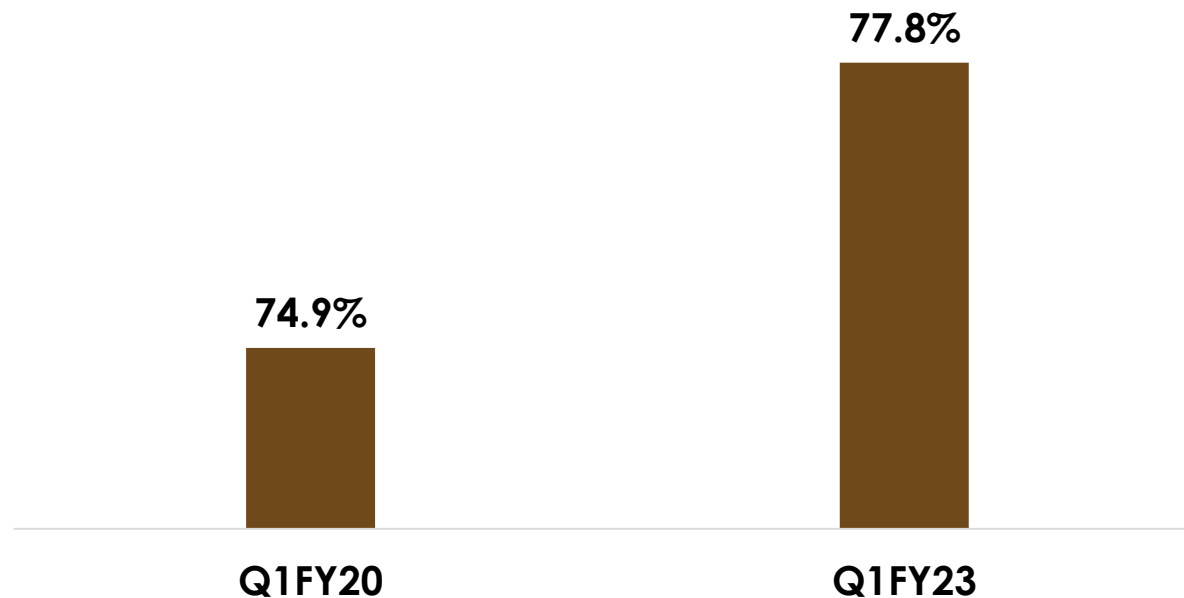
* Excludes INDAS 116 Impact

FY21& FY22 were COVID-19 impacted hence compared with Q1FY20

Distributor Share to NBOC%

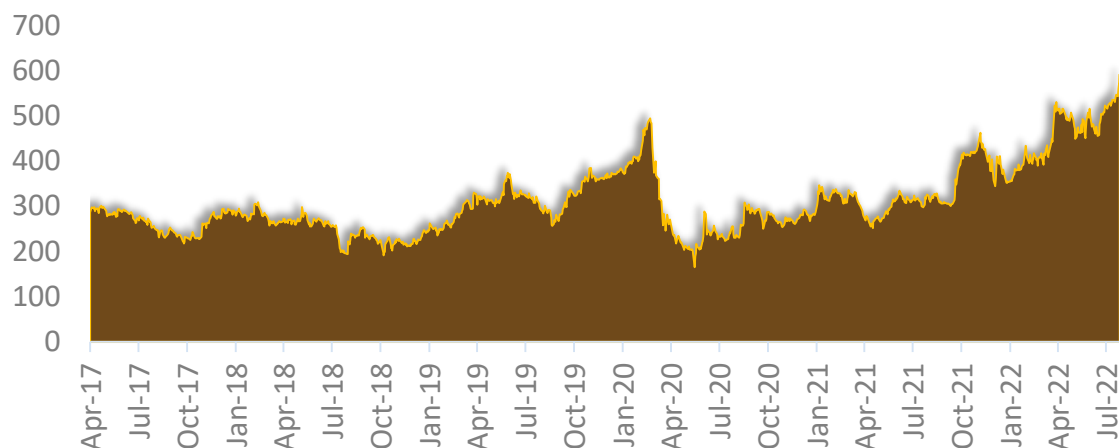


F&B Contribution %

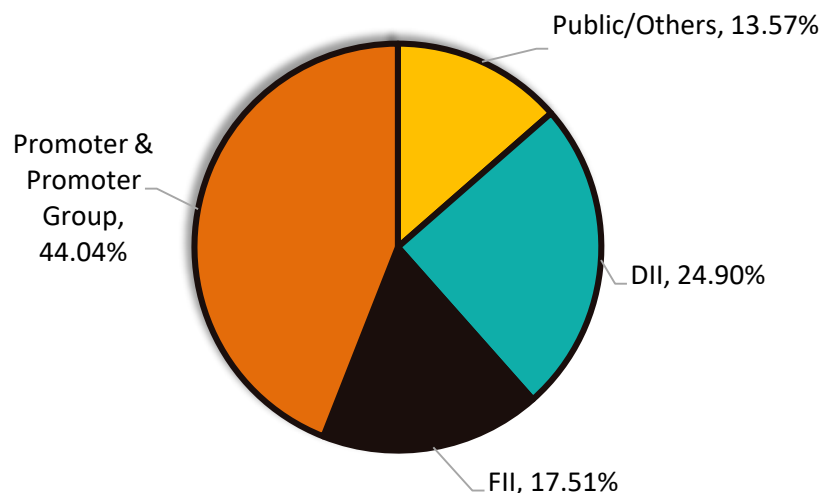


DISTRIBUTOR SHARE IN CONTROL | SIGNIFICANT IMPROVEMENT IN F&B CONTRIBUTION

Share Price Performance



% Shareholding as on 29th Jul 2022



Market Data

As on 29-Jul-22

No. of Shares Outstanding (Cr)	12.2
Face Value (₹)	10.0
Price (₹)	591.65
52 week High/Low (₹)	599.15/299.25
Market Capitalisation (₹ Cr)	7,238

Source: BSE

Key Institutional Investors – 29th Jul 2022

%

ICICI Prudential	7.80%
HDFC MF	4.91%
Kuwait Investment Authority Fund	4.70%
Aditya Birla Sunlife MF	3.17%
Baroda BNP Pribas	3.12%
Eastspring Investments	2.54%
DSP MF	2.51%
Abu Dhabi Investment Authority	2.15%
Nippon MF	1.86%
Sundaram MF	1.29%

Source: Company

NEW PROPERTY OPENING Q1FY23 – 17 SCREENS | 3262 SEATS

AIPL JOY STREET, GURUGRAM

6 SCREENS | 940 SEATS



**OPENED
ON
14TH APRIL
2022**



SATTVA NECKLACE MALL, HYDERABAD

7 SCREENS | 1528 SEATS



**OPENED
ON
6TH MAY
2022**



ORCHID MALL, KALABURAGI

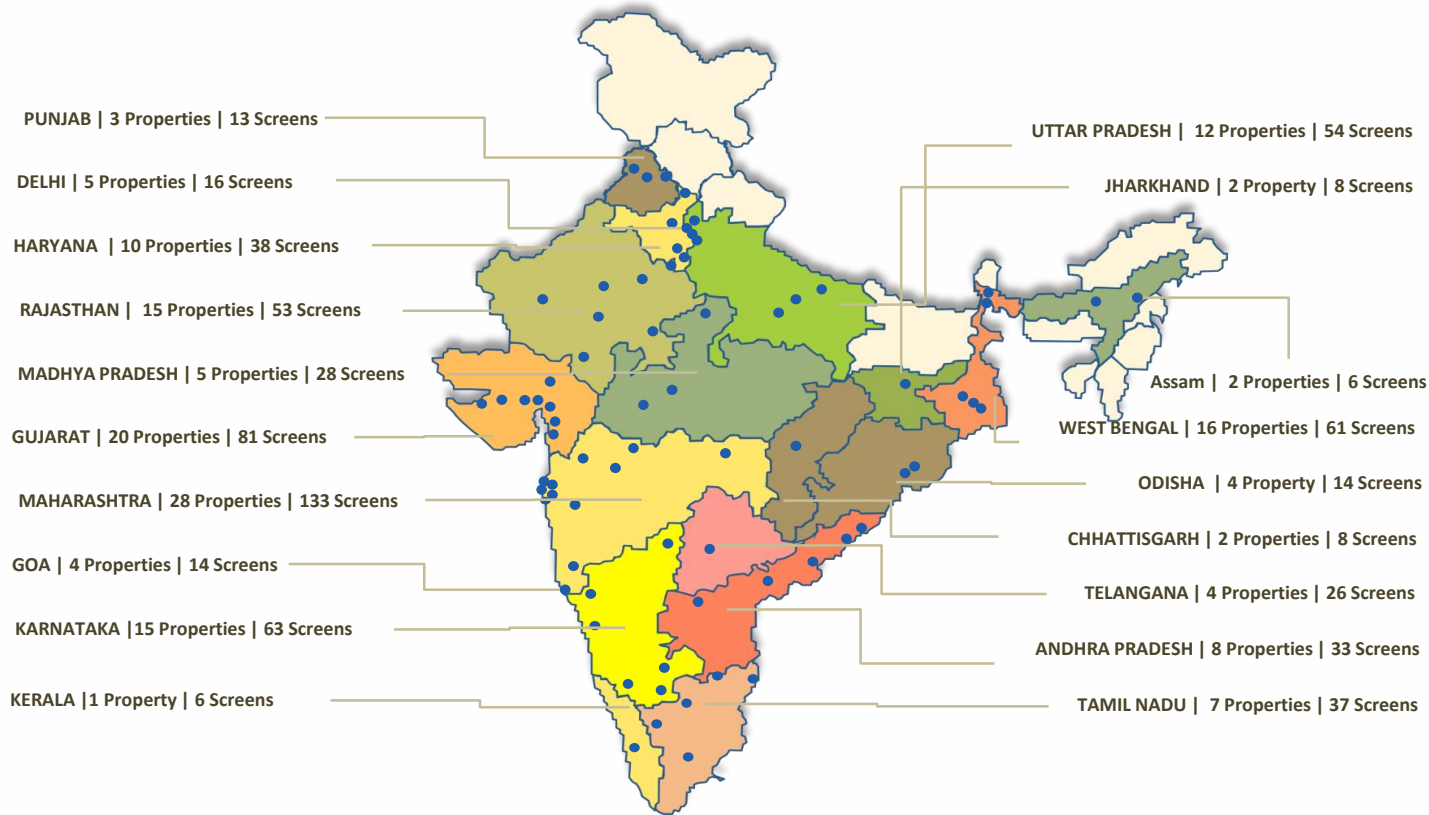
4 SCREENS | 794 SEATS



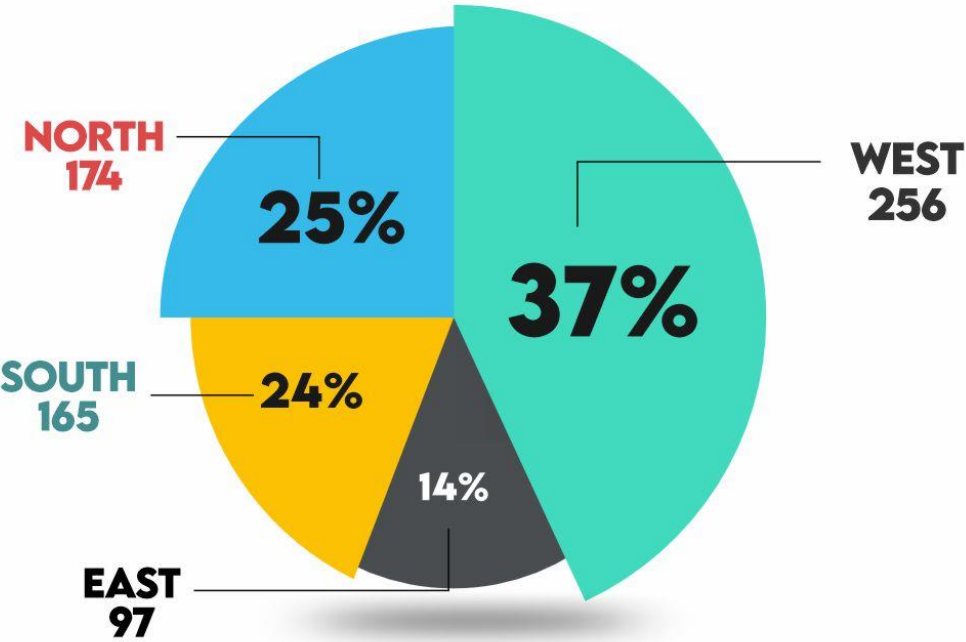
**OPENED
ON
15TH MAY
2022**



PAN INDIA PRESENCE



SCREENS ZONE WISE



Includes 9 management properties with 32 screens and 7,838 seats

SCREEN OUTLOOK FOR FY23

FY23 Openings /Upcoming Openings

Properties/Cities	Opening Date	Properties	Screens	Seats
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Properties Opened FY23

Gurugram AIPL Joy Street	14-Apr-22	1	6	940
Hyderabad Necklace	06-May-22	1	7	1,528
Kalaburagi Orchid Mall	15-May-22	1	4	794

FY23 Openings till date		3	17	3,262
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Upcoming Properties FY23

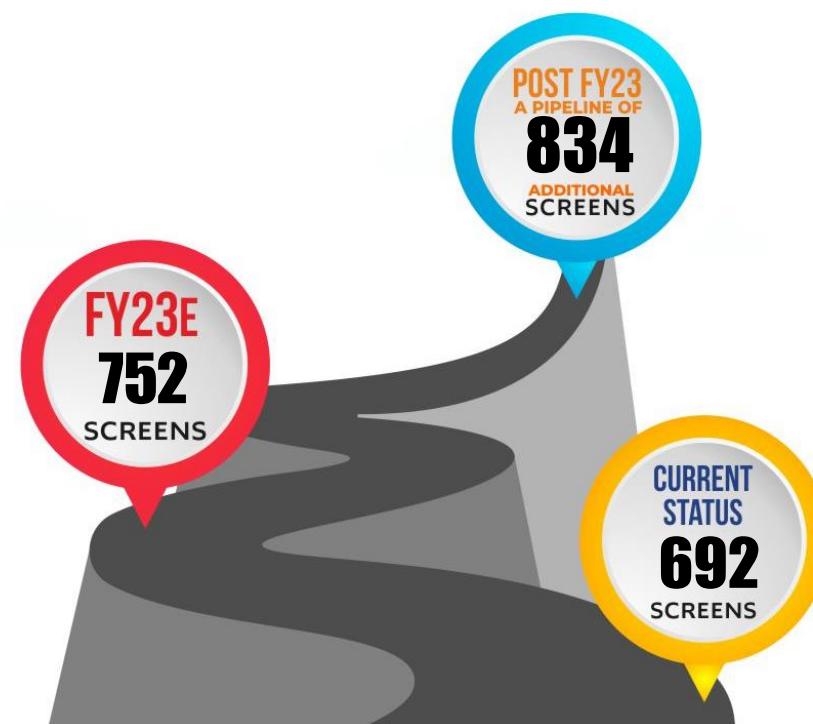
Vizag		1	3	854
Hyderabad		2	9	2,161
Lucknow		1	10	1,560
Vijayawada		1	3	1,022
Delhi		4	14	2,290
Mysore		1	4	501
Ahmedabad		1	5	1,200
Indore		1	8	1,376
Dharwad		1	4	733

Upcoming FY23 total		13	60	11,697
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FY23 Estimated Pipeline		16	77	14,959
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	Properties	Screens	Seats
Upto FY22	160	675	152,173
[+]FY23 Openings till date	3	17	3,262
[+]FY23 Upcoming Openings	13	60	11,697
[-] *Reduction	-	-	-217
At the End of FY23	176	752	166,915
Additions Post FY23	117	834	152,353
Leading to	293	1,586	319,268

*Reduction in seats due to conversion of regular screens into premium screens



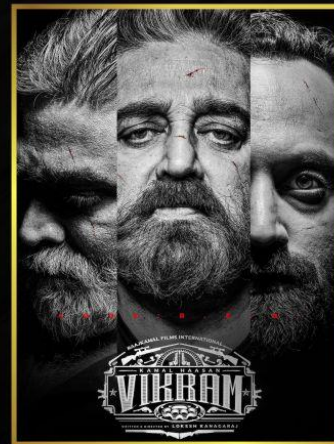
Q1FY23 Driven by SUPERIOR CONTENT

KGf 2



₹895 Cr*

VIKRAM



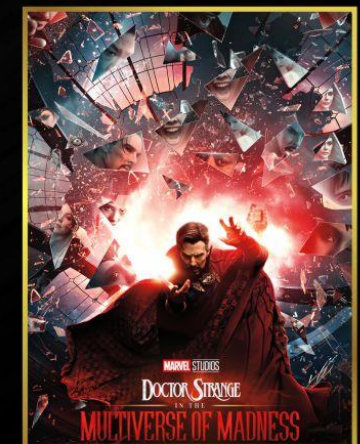
₹242 Cr*

BHOOl BHULAIYAA 2



₹186 Cr*

DOCTOR STRANGE
IN THE MULTIVERSE OF MADNESS



₹127 Cr*

*Above figures are All INDIA Net Box Office collection from various Industry Sources.

UPCOMING MOVIE PIPELINE



Bullet Train

Cast: Brad Pitt,
Joey King

Director: David
Leitch

Release date:
4th Aug'22



DC League Of Super Pets

Cast: Dwayne
Johnson,
Kevin Hart

Director: Jared
Stern

Release Date:
5th Aug'22

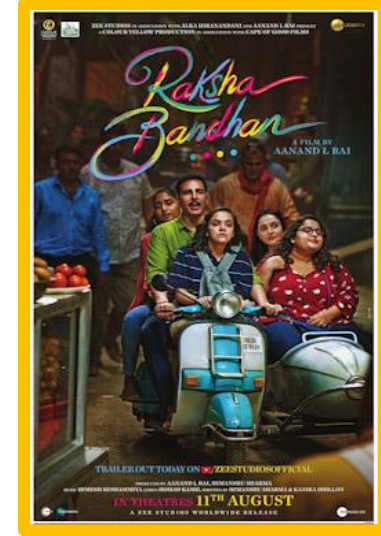


Laal Singh Chaddha

Cast: Aamir
Khan,
Kareena Kapoor

Director: Advait
Chandan

Release Date:
11th Aug'22



Raksha Bandhan

Cast: Akshay
Kumar, Bhumi
Pednekar

Director
Aanand L. Rai

Release date:
11th Aug'22



Macherla Niyojakavargam

Cast: Nithiin,
Krithi Shetty

Director: S R
Shekhar

Release date:
12th Aug'22



Thiruchitra MBA [Tamil]

Cast: Dhanush
Rasshi Khanna

Director:
Mithran
Jawahar

Release date:
18th Aug'22



NOPE

Cast: Daniel
Kaluuya, Keke
Palmer

Director: Jordan
Peele

Release date:
19th Aug'22



LIGER [Telugu]

Cast: Vijay
Deverakonda,
Ananya Pandey

Director: Puri
Jagannadh

Release date:
25th Aug'22

UPCOMING MOVIE PIPELINE



Yaar Mera Titliyaan Warga [Punjabi]

Cast: Gippy
Grewal, Tanu
Grewal

Director: Vikas
Vashisht
Release Date:
2nd Sep'22



Brahmastra Part One : Shiva

Cast: Ranbir
Kapoor, Alia
Bhat

Director: Ayan
Mukherji

Release Date:
9th Sep'22



Vendhu Thanindhathu Kaadu

Cast: Silambarasan T. R.,
Siddhi Idnani

Director: U R Jameel

Release date: 15th Sep'22



Vikram Vedha

Cast: Hrithik
Roshan, Saif Ali
Khan
Director:
Gayatri Pushkar

Release date:
30th Sep'22

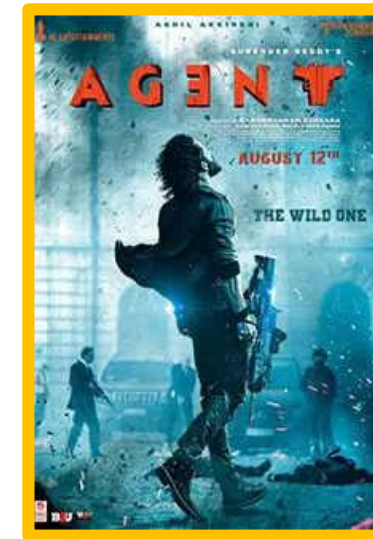


Ponniyin Selvan [Tamil]

Cast: Karthi,
Vikram,
Aishwarya Rai
Bachchan

Director: Mani
Rathnam

Release date:
30th Sep'22



Agent [Telugu]

Cast: Akhil Akkineni
Sakshi Vaidya

Director: Surender Reddy

Release date: 30th Sep'22

UPCOMING MOVIE PIPELINE

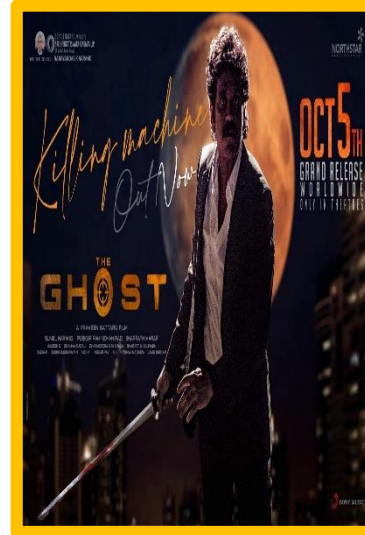


Godfather [Telugu]

Cast:
Chiranjeevi,
Salman Khan,
Nayanthara

Director:
Mohan Raja

Release date:
5th Oct'22

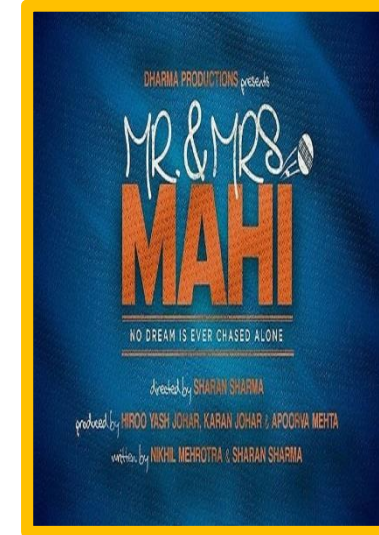


The Ghost [Telugu]

Cast: Nagarjuna
Akkineni, Sonal
Chauhan Gul
Panag

Director:
Praveen Sattaru

Release date:
5th Oct'22



Mr And Mrs Mahi

Cast: Rajkumar
Rao, Janhvi
Kapoor

Director:
Sharan Sharma

Release date:
7th Oct'22

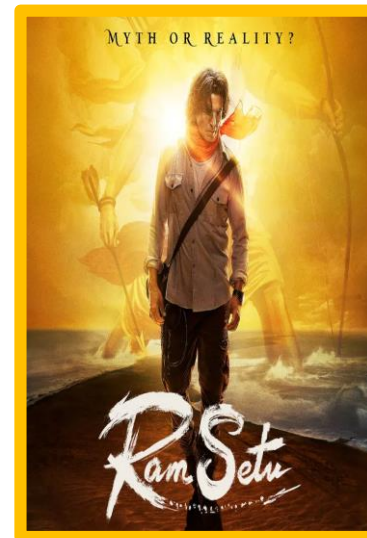


Black Adam (Imax)

Cast: Dwayne
Johnson, Sarah
Shahi, Pierce
Brosnan

Director: Jaume
Collect-Serra

Release date:
21st Oct'22



Ram Setu

Cast: Akshay
Kumar,
Jacqueline
Fernandez,

Director:
Abhishek
Sharma

Release date:
24th Oct'22



Thank God

Cast: Ajay
Devgn, Rakul
Preet Singh,
Siddharth
Malhotra

Director: Indra
Kumar

Release date:
24th Oct'22

INOX
LIVE the MOVIE

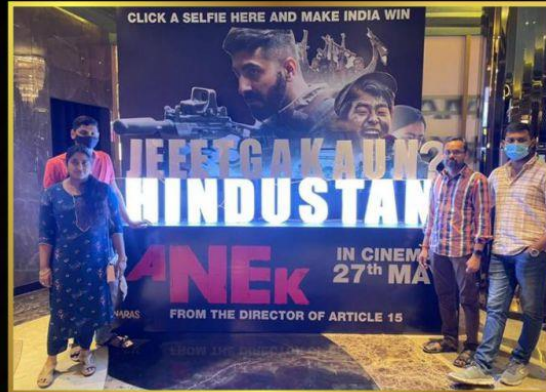


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RESULTS
UPDATE Q1FY23

Enhanced
AUDIENCE
OUTREACH &
ENGAGEMENT

MOVIE PROMOTIONS



STAR VISITS



**INOX**
LIVE the MOVIE

SHOW OFF YOUR
LOVE FOR THE
MOVIES

— WITH **INOX** —
MERCHANDISE


COFFEE MUGS


HEADPHONES


NOTEBOOKS


PHONE CASES & COVERS


AIRPOD CASES


COASTERS


T-SHIRTS

LAUNCH OFFER
FLAT
10% OFF
TILL 30TH JUNE

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MPL, IPL and INOX branded merchandise now.

inox.macmerise.com

Scan
Code to
Shop

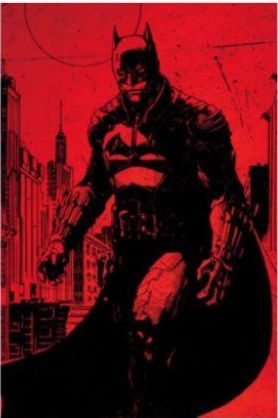


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TRENDING COLLECTIONS


THOR: LOVE AND THUNDER


DOCTOR STRANGE IN THE
MULTIVERSE OF MADNESS


THE BATMAN


ALAN WALKER O

BEST SELLERS


Marvel Comics
Cap Am Ironman Kawaii -
Sipper Bottles Set Of 2
Rs. 1,099.00 ~~Rs. 1,798.00~~


Marvel Comics
Strongest Avenger - Female
Designer T-Shirt
Rs. 599.00 ~~Rs. 899.00~~


Marvel Comics
Ironman Arc Reactor - Qi
Compatible Pro Wireless
Charger
Rs. 1,199.00 ~~Rs. 1,999.00~~


Marvel Comics
Minimalistic Deadpool - Coffee
Mugs
Rs. 899.00 ~~Rs. 1,499.00~~


Marvel Comics
Endgame Suit Avengers -
Decibel Wireless On Ear
Headphones
Rs. 1,699.00 ~~Rs. 4,999.00~~

CAPEX

- INOX has planned to open 77 screens in FY23
- All upcoming screens would be funded through internal accruals

FUND PLANNING

- The liquidity position is very strong. As on 31st Jul'22, we have ~₹375 cr (including undrawn limit of ₹125 cr)
- INOX owns 6 cinemas properties and a head office. As per market valuation, if required, we can raise close to ₹400 cr by doing a 'sale-lease back' of these properties

DEBT

- As on 31st Jul'22, INOX is 'NET DEBT FREE'
- As on 31st Jul'22, our 'Gross Debt' is ~ ₹81 cr.



ANNEXURE

CONSOLIDATED PROFIT & LOSS (INCLUDING INDAS 116)

Particulars [In ₹ Cr]	Q1FY23	Q1FY20	Var %	Q1FY22	Q4FY22	QoQ %	FY22
Total Revenue	589	496	19%	26	325	81%	706
Exhibition Cost	159	130	22%	6	92	73%	196
Food & Beverages Cost	36	33	9%	1	20	80%	43
Employee Benefits Expense	27	35	-23%	25	23	17%	95
Property Rent & CAM	35	30	17%	19	25	40%	75
Rent concessions	-	-		(23)	(20)		(145)
Power & Fuel, R&M	49	43	14%	10	30	63%	84
Other Expenses	65	71	-8%	13	51	27%	120
Total Expenses	372	343	8%	51	219	70%	467
EBITDA	218	153	42%	(26)	106	106%	239
EBITDA Margin %	37.0%	30.8%		NA	32.6%		33.9%
Depreciation & Amortisation	75	61	23%	73	74	1%	294
Finance Cost	66	51	29%	64	64	3%	258
PBT	76	42	81%	(163)	(32)		(313)
Current tax	0.0 *	22	-100%	-	(0.0)*		-
Deferred tax	19	(7)		(41)	(8)		(78)
Taxation pertaining to earlier years	-	-		-	4	-100%	4
PAT	57	27	111%	(122)	(28)		(239)
PAT Margin %	9.7%	5.4%		NA	-8.6%		-33.9%
Basic Earnings Per Share (EPS)	4.67	2.75	70%	(10.67)	(2.26)		(19.91)

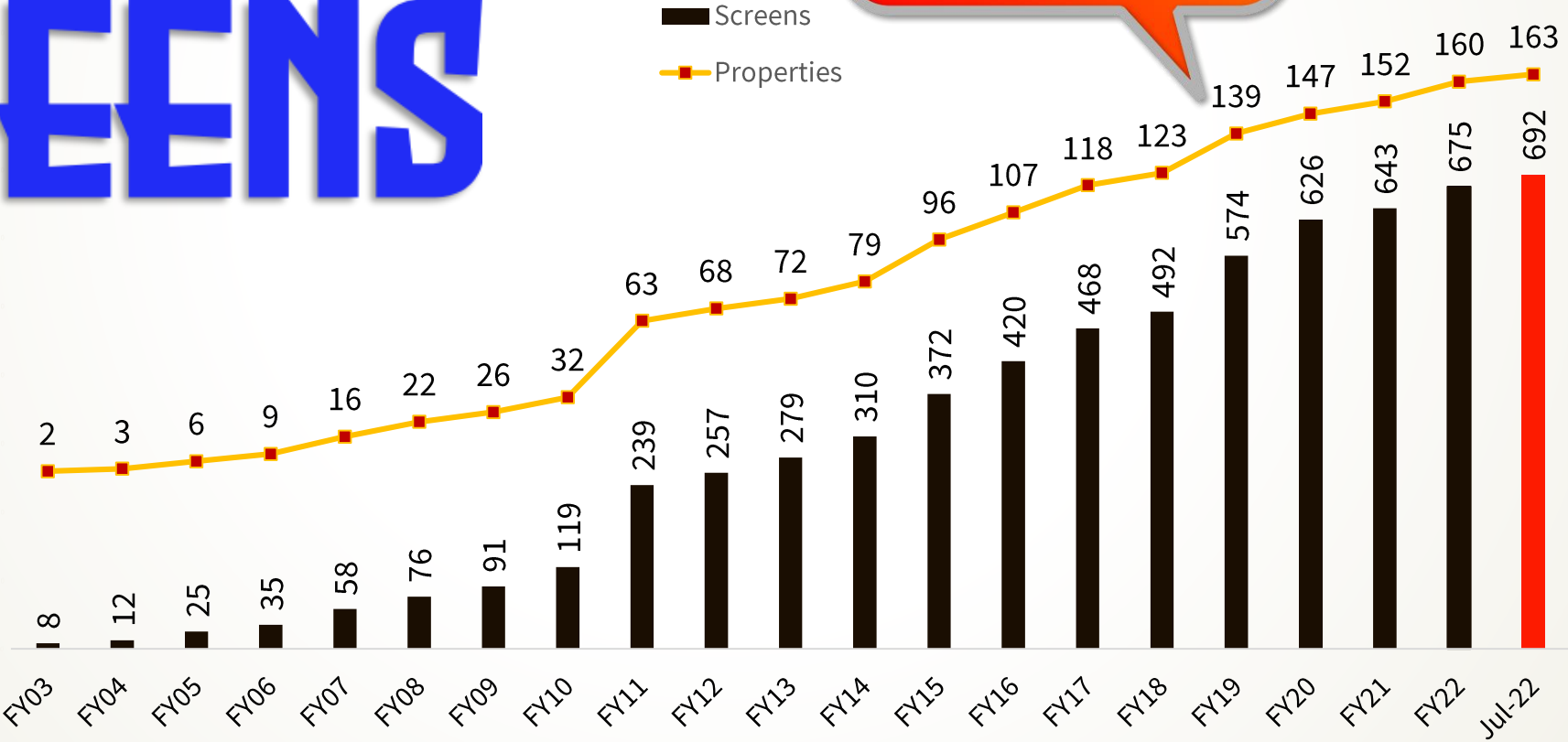
*Figure is less than ₹1 lakh

Due to rounding-off, figures presented in the above table may not add up precisely to the totals provided and percentages may not precisely reflect the rounded-off figures.

TRACK RECORD OF AGGRESSIVE EXPANSION

692
SCREENS

HIGHEST EVER OPENING
SINCE THE INCEPTION OF INOX
85 NEW
SCREENS
ADDED
IN FY19

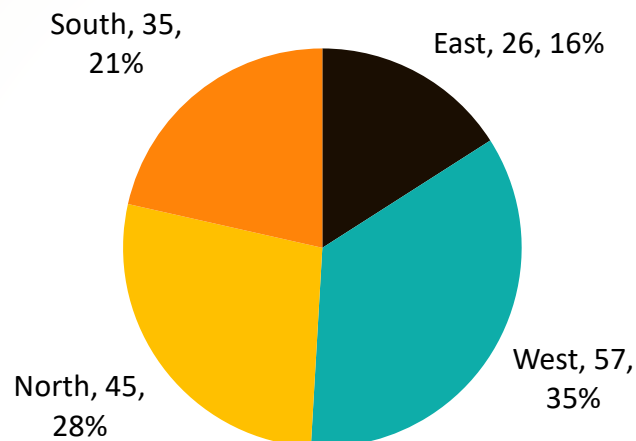


Includes 9 management properties with 32 screens and 7,838 seats

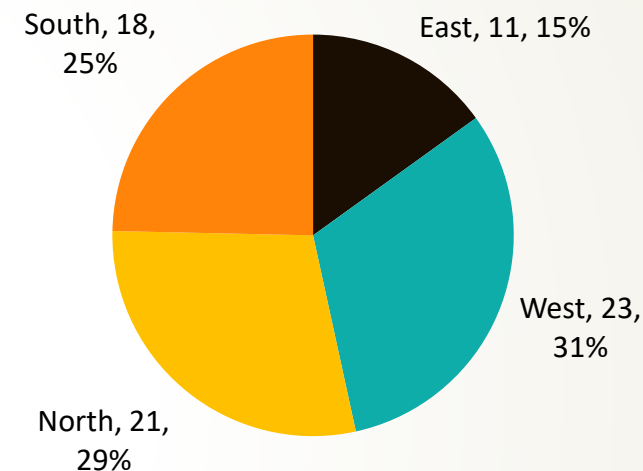
WELL DIVERSIFIED PRESENCE ACROSS INDIA

- WELL DIVERSIFIED DISTRIBUTION OF MULTIPLEXES ACROSS INDIA
- ACCESS TO WIDE VARIETY OF REGIONAL CONTENT
- LOWER DEPENDENCY ON HINDI AND ENGLISH CONTENT

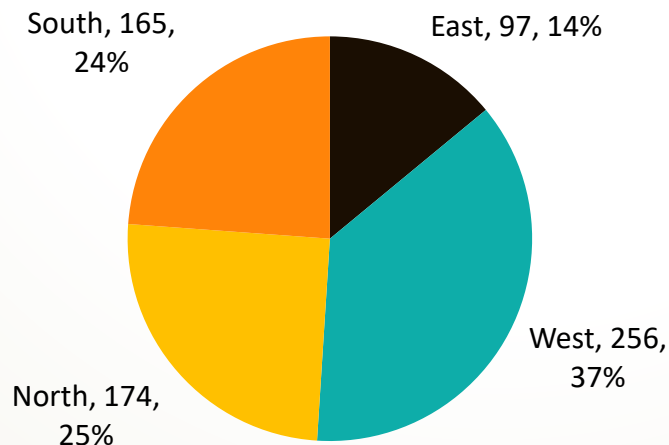
163 Properties



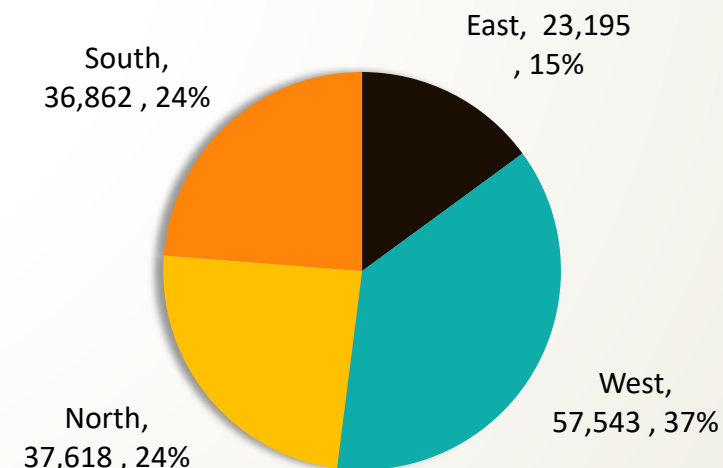
73 Cities



692 Screens



155,218 Seats



Includes 9 management properties with 32 screens and 7,838 seats



Thank You

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