

To,

Date: 28th April, 2026

<p>The Listing and Compliance Department, National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No. C/1, G block, Bandra Kurla Complex Bandra East, Mumbai – 400051 Scrip Code: SM- INFOBEAN</p>	<p>The Manager, Listing Dept. BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001 MH-IN SYMBOL: INFOBEAN Scrip Code: 543644</p>
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Subject: Investor Presentation

Dear Sir/Madam,

With reference to above stated subject please find enclosed herewith InfoBeans Technologies Limited (CIN: L72200MP2011PLC025622) Investor Presentation on Financial Results for the fourth Quarter and year ended on 31st March, 2026

This is for your information and records.

Yours Faithfully,

For InfoBeans Technologies Ltd

Surbhi Jain

Company Secretary & Compliance Officer



InfoBeans

CREATING WOW!

Investors Call

For the quarter & year ended on 31st March 2026

About InfoBeans

InfoBeans, founded in 2000 and now **1790+** strong, is a global AI led data and engineering company.

We strive to deliver exceptional and meaningful value to our clients using best software technologies while solving their complex business problems.

Creating WOW! is not just a tagline for us, it's our religion!



USA
Silicon Valley, and
New York

Europe
Frankfurt



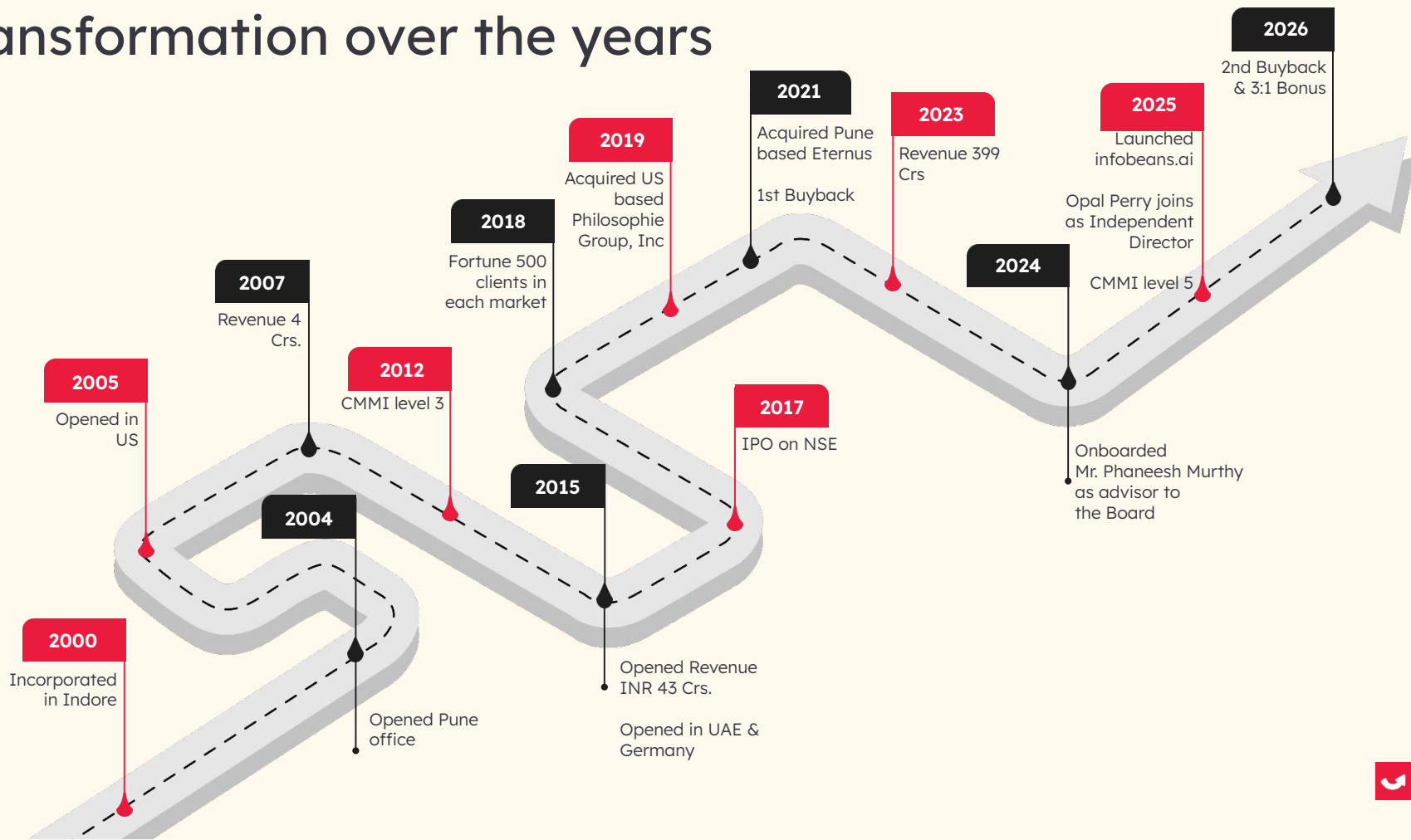
Middle East
Dubai



India
Indore, Pune, Chennai,
Bengaluru



Transformation over the years



InfoBeans at a glance

Overview

50

Large enterprise clients

94%

Repeat business

43%

Revenue comes from AI-Augmented Software Development

2

Successful acquisitions

2

Buybacks, in 2021 and 2025

Financials

2025-26

₹ 539 Cr

Revenue

₹ 138 Cr

EBITDA

₹ 87 Cr

PAT

₹ 339 Cr

Cash & cash equivalent includes AR of 108 Cr

23%

Revenue CAGR since 2021

Partnerships, awards, and certifications



Summit



InfoBeans Global Service offerings



AI-led Engineering

GenAI, Microsoft CoPilot, and Windsurf enable rapid, AI-first design and engineering

Accelerators like Expona helps customers adopt AI faster



Agentforce, Data Cloud, and Revenue Cloud unified with AI-enhanced CRM

Salesforce consulting & implementation - marketing, sales, service, CPQ, CLM & QTC solutionst



AI-powered ServiceNow with HRSD, CSM, and Now Assist for global rollouts

ServiceNow consulting, implementation and sustenance - ITSM, ITOM, ITBM, HRSD, custom apps



AI-powered solutions for banking, insurance, and risk designed for compliance and enhanced CX



Storage & Virtualization

AI-optimized storage across NAS, SAN, DAS, and cloud platforms.



Team



Board of Directors

Executive



Avinash Sethi

Co-founder



Mitesh Bohra

Co-founder



Siddharth Sethi

Co-founder

Independent



Opal Perry

Chief Data & Technology
Officer at easyJet



Mayuri Mukherjee

VP Marketing
at LT Foods Americas



Sumer Bahadur Singh

President of Boarding
School Association



Highly Experienced Core Team

Sales and Client Success



Harmeet Bhatia

Chief Revenue Officer Americas

- 31 years in Sales, Marketing and business development
- Joined InfoBeans in Jan 2025



Ram Lakshmi

VP Client Success Americas

- 31 years in Software Sales
- 16 years with InfoBeans



Geetanjali Punjabi

VP, Sales (UAE)

- 24 years in Sales Operations
- 10 years with InfoBeans



Manish Malpani

VP, Solutions SDO & Logistics

- 21 years in Project Management
- 16 years with InfoBeans



Tarulata Champawat

VP, Solutions (Insurance)

- 26 years in Engineering & Sales
- 21 years with InfoBeans



Highly Experienced Core Team

Delivery and People



Amit Makhija

- SVP, Engineering and Delivery
- 27 years in Software Dev & Management
 - 19 years with InfoBeans



Denise Cheung

- SVP, Digital Transformation
- 27 years in Design & Innovation Services
 - 4 years with InfoBeans



Rajagopalan Kannan

- SVP, Digital Transformation
- 26 years in Engineering
 - 23 years with InfoBeans



Kanupriya Manchanda

- VP People
- 22 years in People & Development
 - 18 years with InfoBeans



Arpit Jain

- VP Design
- 20 years in Software Design & Engineering
 - 20 years with InfoBeans



Clients



Meet some of our clients



172 year old brand, legal content publisher in all the states of US

Under NDA

A Fortune 200, among world's largest logistics companies

Under NDA

A Fortune 500, German multinational technology conglomerate



Only Company in the world offering tech solutions for life sciences healthcare compliance

Under NDA

A Fortune 500, multinational banking financial services institution

Under NDA

One of the world's largest wireless communications organizations



Full range of integrated Human Resources solutions

Under NDA

A Fortune 500, cloud data services and data storage company

Under NDA

A pharmaceutical and technology company HQ in Germany, with presence in 66 countries

Our large enterprise clients typically stay partnered with us for over 9 years on average. Each year over 90% of our revenue comes from existing clients. This demonstrates the quality of our offerings and the trust we build with our clients.

Clients' key metrics

43% of the revenue is from AI-Augmented software development

We onboarded **24 clients** this year

	2025-26
Client mix	
- Fortune 500	18
- Large Enterprises valued over \$1bn	32
Clients billed \$1mn - \$10mn	11
Top 5 clients revenue share	40%
Top 10 clients revenue share	57%
% of clients giving repeat business	95%



Financial Update



Snapshot: Jan-Mar 26

(₹ in crores)

	Mar 2026	Mar 2025	YoY Change	Dec 2025	QoQ Change
Revenue	₹ 147	₹ 107	37%	₹ 138	6.6%
EBITDA	₹ 34	₹ 23	44%	₹ 33	0.4%
PAT	₹ 21	₹ 10	104%	₹ 19	11%

In USD terms, revenue grew 27% YoY



Q4 FY26- Best quarter in Company History

Q4 Revenue

₹147 Cr

+37% vs Q4 FY25

Q4 PAT

₹21 Cr

+104% vs Q4 FY25

Q4 EBITDA

₹34 Cr

+44% vs Q4 FY25

Q4 PAT Margin

15%

+5% vs Q4 FY25

Q4 EBITDA Margin

23%

+1% vs Q4 FY25

Sequential Growth

₹9 Cr

+6.5% vs Q3 FY26



Consolidated Profit & Loss for quarter ended on 31st Mar, 2026

(in ₹ Crore)	Quarter Ended		
	Mar 2026	Mar 2025	Dec 2025
Particulars			
Revenue from operations	142	103	135
Other income	5	4	3
Total Revenue	147	107	138
Less: Total Expenditure (excl Dep and Interest cost)	114	84	105
EBITDA	33	23	33
EBITDA Margin#	22%	21%	24%
Less: D&A, Finance cost and Tax	12	13	14
PAT	21	10	19
PAT Margin	15%	9%	14%

Revenue

Our revenue growth is largely organic, driven by expansion in existing clients. Further aided by new, high-quality accounts

EBITDA

Revenue growth has been driven by stronger demand, while costs have remained largely stable through improved resource utilization. This operational efficiency has resulted in margin expansion.



Snapshot: Financial year 2025-26

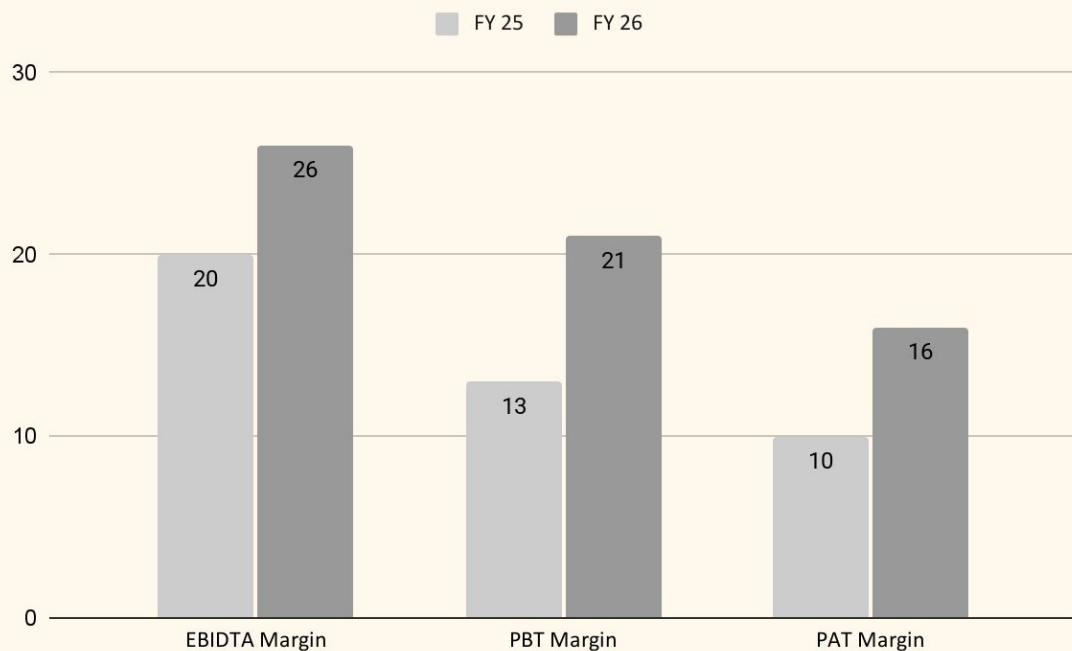
All round growth: A breakout year



In USD terms, revenue grew 24% YoY



Margin Expansion: Quality of Earnings



EBITDA Margin

20.4% >> 25.6% **+5.2%**

PBT Margin

13.2% >> 20.9% **+7.7%**

PAT Margin

9.6% >> 16.1% **+6.5%**



Audited Consolidated Profit & Loss for the year ended in March 2026

(in ₹ Crore)	Year Ended	
	Mar 2026	Mar 2025
Particulars		
Revenue from operations	514	395
Other income	25	15
Total Revenue	539	410
Less : Total Expenditure (excl Dep and Interest cost)	401	326
EBITDA	138	84
EBITDA Margin	26%	20%
Less : D&A, Finance cost and Tax	51	45
PAT	87	38
PAT Margin	16%	9%

Other Income

This has Employee Retention Credit of 6.5Cr granted by US Government

EBITDA

Improved on back of better resource utilisation and strong focus on key service offerings

PAT

Lesser effective tax rate as profit in the US firm is set off against carry forward losses



Audited Consolidated Balance Sheet as on 31st Mar, 2026

(in ₹ Crore)	Period Ended	
	Mar 2026	Mar 2025
Particulars		
<u>Assets</u>		
Non current	144	147
Current Assets	345	265
Total Assets	489	412
<u>Equities & Liabilities</u>		
Total Equity	413	332
Non Current Liabilities	42	46
Current Liabilities	34	34
Total Equity & Liabilities	489	412

Non Current Assets

Amortization of intangibles (24) Cr
 Unwinding of MAT DTA (5) Cr
 Increase in Intangible assets + 7 Cr
 Additions to tangible assets + 5 Cr
 Addition to ROU + 5 Cr [Incl advance to MPSEDC]
 Reclassification of Fixed deposits from current assets to non-current asstes + 8 Cr

Current Assets

Investments in MFs and Bonds + 51 Cr
 Increase in Trade receivables + 22 Cr
 Increase in cash equivalents + 12 Cr
 Reclassification of Fixed deposits from current assets to non-current asstes (8) Cr

Equity and Liabilities

Increase in profit +91 Cr
 Dividend paid (2) Cr
 Buyback of shares (10) Cr

Non current liabilities

Addition to lease liabilities +3 cr
 Unwinding of lease liabilities & DTL (7) Cr
 Increase in trade payables +2 cr
 Decrease in advance revenue (2) Cr



Dividend for Fiscal 2026

To reward shareholders, the board approved an annual dividend of INR 1 per share.

Last year's dividend, adjusted for Bonus, was INR 0.25.

This year's proposed dividend is INR 1 per share, consisting of:

- INR 0.50 as a normal dividend
- INR 0.50 as a special dividend owing to excellent growth

On a paid-up equity of 9.7 Crore shares, this will amount to an outgo of INR 9.7 Crores.

This represents 11% of the Profit After Tax for fiscal 2026.



Stock Options allotment under InfoBeans Partner Program



To consider and approve the allotment of total 15,400 shares to 2 members who received stock options in 2021 batch

Total number of Options granted till now is 8,30,060 for 175 members in 9 years under 2 schemes

Exercise price is INR 10 per stock



Launching Today - AI

Launching InsaneSDD 2.0 - We are expanding InsaneSDD to a ready to use web interface that enables customers to go from an idea to enterprise-grade code using AI-native SDD. Up to 10x speed in building software with zero handovers, built-in spec, design, agile code generation, QA and deployment connectors. Intended to be the new way we will develop software and deliver outcomes for our customers. Sales team can showcase this as a lead gen tool. Try it at <https://insanesdd.ai>



One more launch today - AI

Launching InfoBeans RAI - AI agents engineer new software, the final AI-generated output is missing one critical thing - Trust.

Businesses need to trust the output is reliable.

Businesses need to trust the outcome is assured.

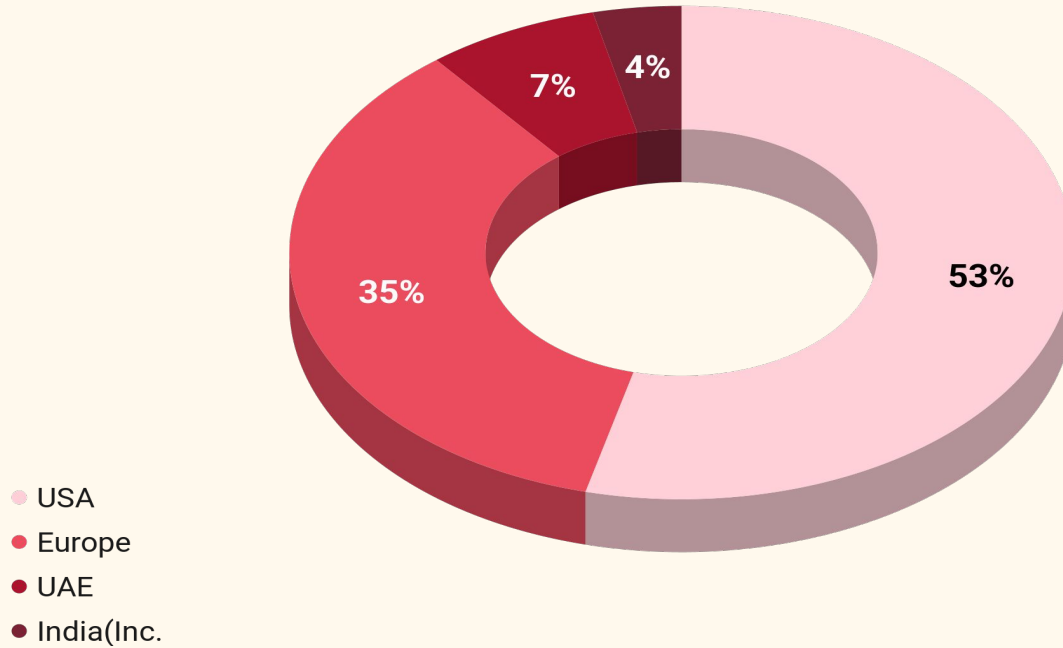
Reliability & Assurance Intelligence AI Agent, built on Services-as-Software (SaS) paradigm, is targeted to be the **“trust layer”** for enterprise software testing and deployment. It has built-in ability to be called directly from an LLM such as Claude through MCP.

Use cases already validated in financial services. Now exploring potential use cases in logistics industry. Check out details at: <https://infobeans.ai/rai>



Revenue breakup

Geography wise Revenue



On the ground





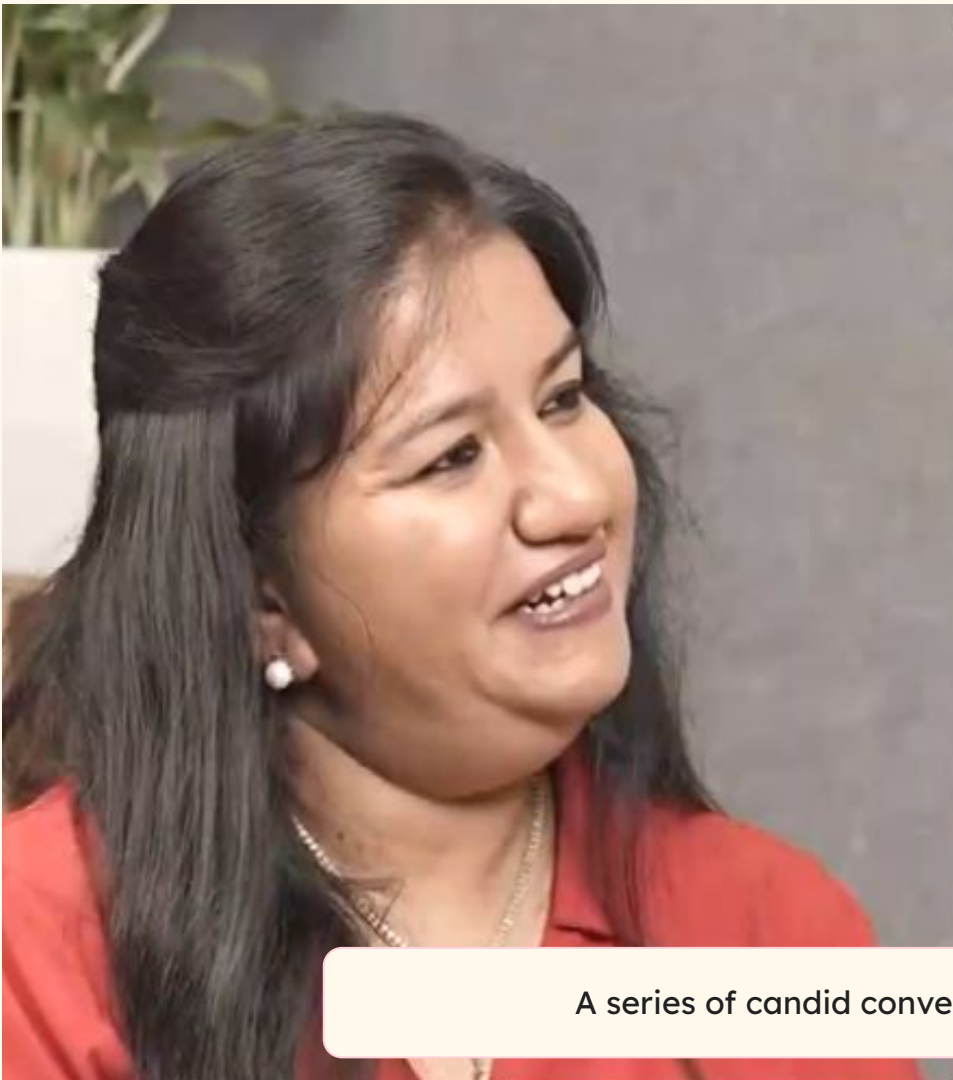
Denise Cheung attended the AI Builders Summit for Healthcare, exploring clinical-grade AI solutions





Team attended the ServiceNow AI Summit in Bengaluru, exploring AI-driven enterprise innovations





A series of candid conversations on life at InfoBeans

InfoBeans
CREATING



Indore से

Global Map तक

Podcast with leaders who have spent three decades building world-class companies from Indore



Felicitation of the 23 team members of Shakti Batch 2, celebrating their growth and achievements on Women's Day



Key Awards



10th successive win powered by our great people



Transformation Partner Award APAC by ServiceNow



Key Awards



Dream Companies to Work for by
World HRD Congress



Excellence in Employee Engagement
by HRAI



A business should benefit
humans





CSR Impact highlights

In this quarter 36 students got placed

3 MoUs has been signed with Colleges

A free preparatory training has been initiated in association with CDGI for ITEP admission





On your special day, we've sown a living legacy
in your honor - a thriving tree that echoes the
growth, values, and positive impact you bring.

Here's to celebrating you, not just today,
but for years to come!

**Warm wishes,
InfoBeans**



Planted 417 trees on birthdays of our team members this quarter.

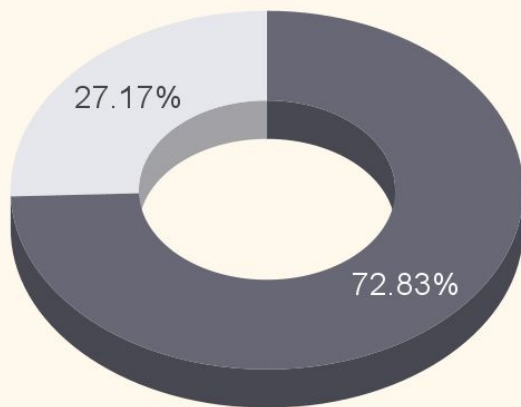


Market Data



Market data as on 31st Mar, 2026

(as on 31st Mar, 2026)



● Promoter ● Public

Price data as of 31st Mar, 2026

Face Value	10.00
Equity Shares Outstanding (Lakhs)	969.59
Trailing 12 months EPS (₹)	6.91
Market Price (₹)	123.74
Market Cap (₹ Crs)	1199.77
Trailing PE	17.9



Thank You!

For queries, please contact
investor.relations@infobeans.ai