

To,
The Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Plot No - C/1, G- Block,
Bandra- Kurla Complex, Bandra (East),
Mumbai- 400051

Date: 27/04/2022

Sub: Press Release

NSE Scrip ID: INFOBEAN

Dear Sir/ Madam,

Please find attached press release announcing the results of the fourth quarter and year ended on 31st March, 2022.

You are requested to please take the same in your record.

Thanking you,
Yours faithfully

For InfoBeans Technologies Limited



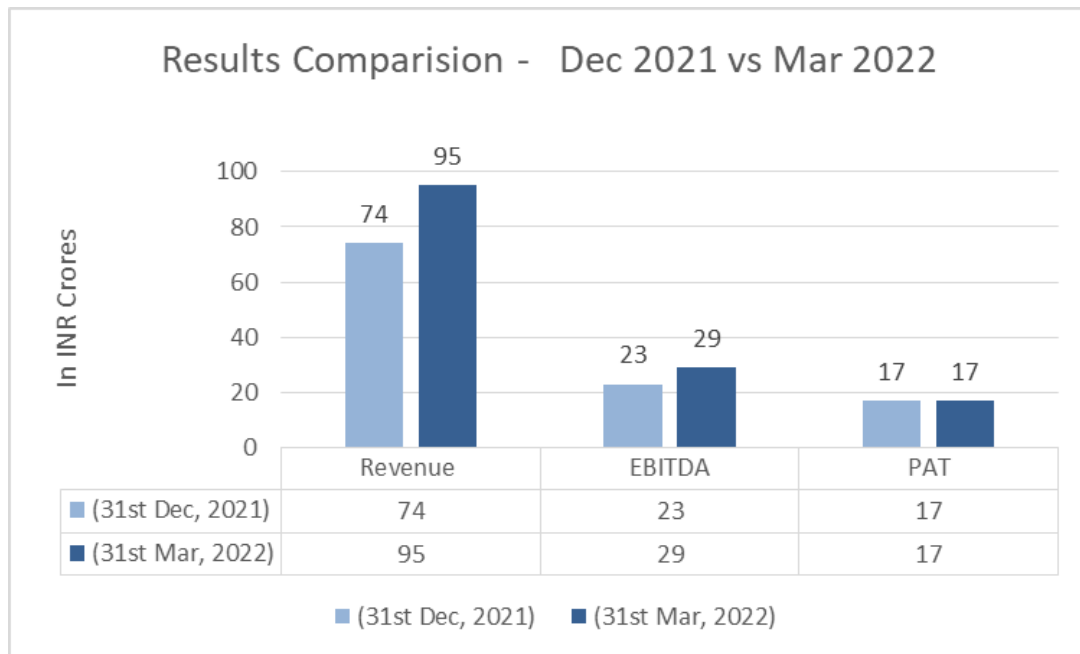
Surbhi Jain
Company Secretary and Compliance Officer

InfoBeans' revenue grows at 47% annually

On a mission to double its revenue every three years, InfoBeans does it again with a topline of INR 289 Crores as compared to revenue of INR 120 Crores in FY2019.

InfoBeans Technologies Limited (NSE:infobean), fast-growing Digital Transformation company, announced its audited financial results for the quarter ended March 2022.

Here are the major highlights of InfoBeans FY 2021-2022 Q4 results:



Key highlights of the last quarter

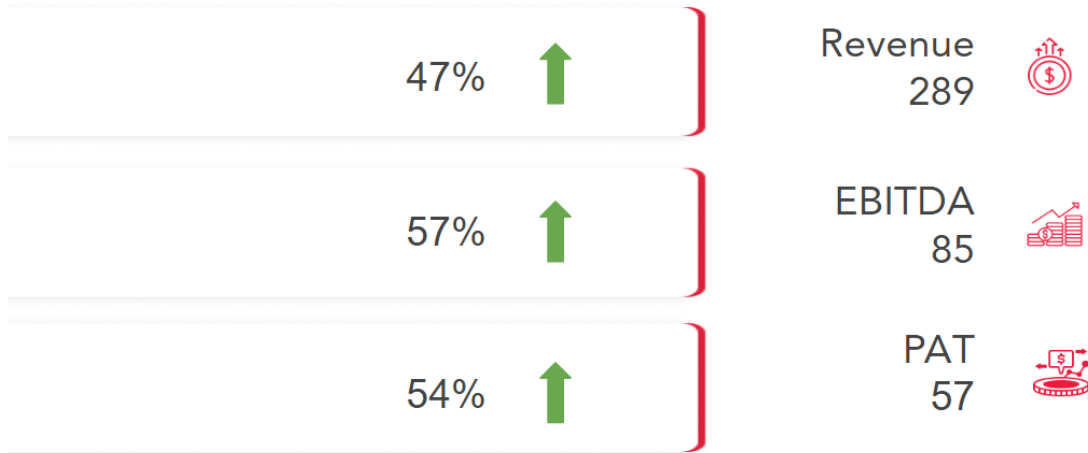
- Revenue: INR 95 Crs; 28% QoQ and 86% YoY
- EBITDA margin at 31%; up 27 bps QoQ and up 128 bps YoY
- Client wins: 8 new clients were added in the last quarter, including one fortune 500 client

Revenue and margin performance for last year FY22

- Revenue: INR 289 cr; Growth of 47% YoY as compared to INR 196 Cr in FY2021
- Revenue in USD terms grew by 46% over the same period
- PAT: INR 57 Cr; Growth of 54% YoY as compared to INR 37 Cr in FY2021
- ROE for FY 22 – 24% YoY
- EPS growth of 54% YoY and 8.24 in INR terms as compared to INR 15.34 in FY2021

Key metrics for Fiscal Year 2022

FY 2022 Vs FY 2021



(figures in INR Crores)

In USD terms, revenue growth is 46% YoY

InfoBeans

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Employees

- Utilization excluding trainees at 82%
- Utilization including trainees at 76%
- LTM Attrition at 0-2 years tenure is 14%, whereas at 5+ years is 4%
- Revenue per employee at \$25,400k for the year

M&A update

InfoBeans acquired Pune based Salesforce Platinum Partner Eternus Solutions in November 2021, resulting in a major foray in the Salesforce ecosystem for cloud transformation. Salesforce is the world's leading cloud based CRM and digital transformation platform.

Talking about the acquisition, Mitesh Bohra, Co-founder at InfoBeans, said, "Post-integration InfoBeans will leverage Eternus Solutions' Salesforce practice and provide its customers with leading edge cloud solutions"

About InfoBeans

Incorporated in 2000, InfoBeans is an enterprise digital transformation and product engineering company with 1500 professionals. Having offices in the USA, Europe, India and the Middle East, InfoBeans provides cutting edge software solutions to 10 Fortune 500 enterprises and 6 Unicorns, along with other large and mid tier companies. InfoBeans is listed on the National Stock Exchange of India.

Investor Relations Contact

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