

To,

Date: 23rd January, 2026

**The Listing and Compliance Department,
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G block,
Bandra Kurla Complex
Bandra East, Mumbai – 400051
Scrip Code: SM- INFOBEAN**

**The Manager,
Listing Dept.
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai- 400001
MH-IN
SYMBOL: INFOBEAN
Scrip Code: 543644**

Subject: Investor Presentation

Dear Sir/Madam,

With reference to above stated subject please find enclosed herewith InfoBeans Technologies Limited (CIN: L72200MP2011PLC025622) Investor Presentation on Financial Results for the third Quarter ended on 31st December, 2025

This is for your information and records.

Yours Faithfully,

For InfoBeans Technologies Ltd

Surbhi Jain

Company Secretary & Compliance Officer



InfoBeans
CREATING WOW!

Investors Call

For the quarter ended in Dec, 2025

About InfoBeans

InfoBeans, founded in 2000 and now **1600+** strong, is a global AI led data and engineering company.

We strive to deliver exceptional and meaningful value to our clients using best software technologies while solving their complex business problems.

Creating WOW! is not just a tagline for us, it's our religion!



USA

Silicon Valley, and
New York

Europe

Frankfurt



India

Indore, Pune, Chennai,
Bengaluru

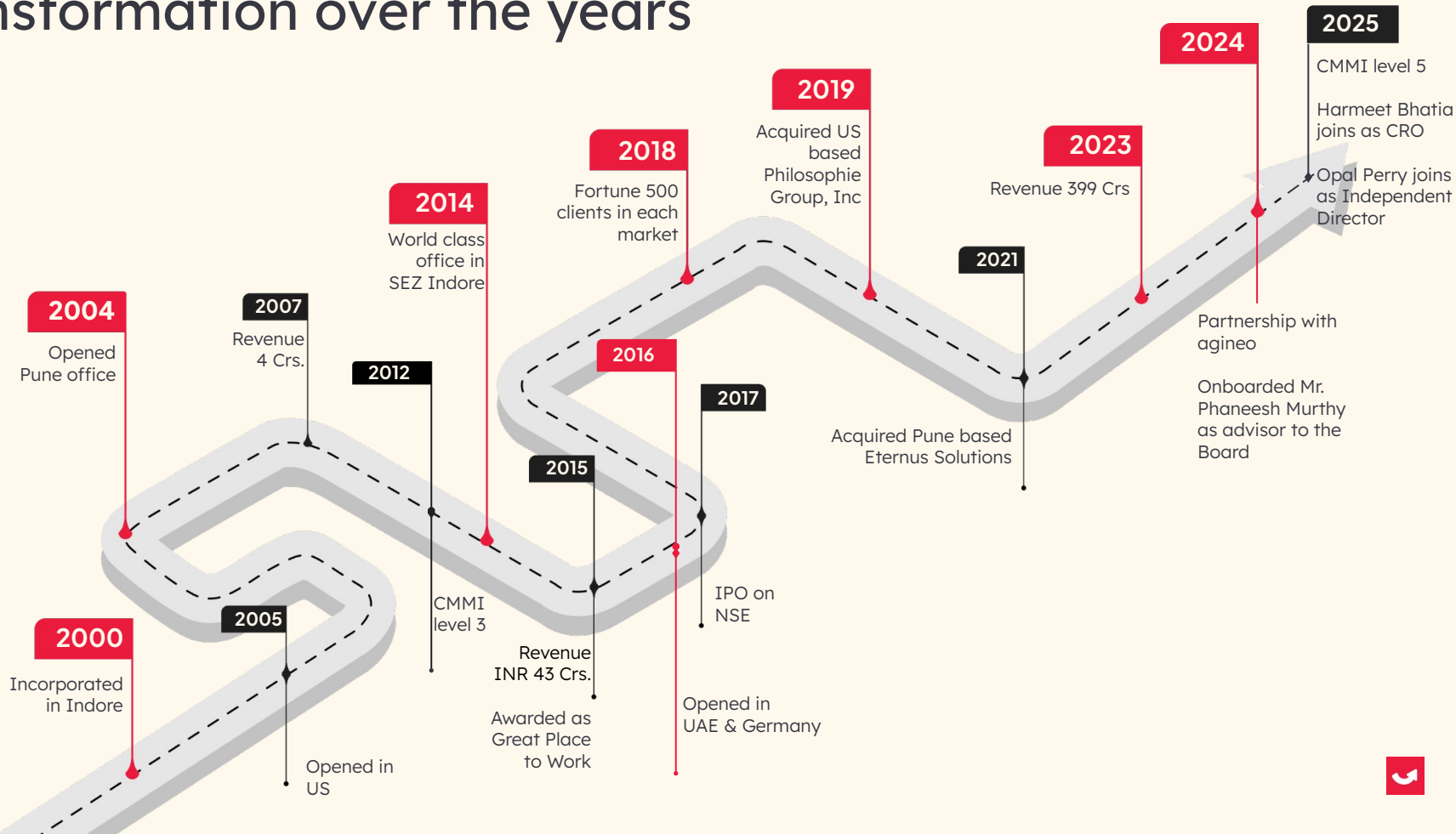


Middle East

Dubai



Transformation over the years



InfoBeans at a glance

Overview

42

Large enterprise clients

95%

Repeat business

2

Successful acquisitions

156

Members with more than 5 years with us

2

Buybacks, in 2021 and 2025

Financials

9M 2025-26

₹ 392 Cr

Revenue

₹ 104 Cr

EBITDA

₹ 65 Cr

PAT

₹ 319 Cr

Cash & equivalent includes AR of 108 Cr

24%

Revenue CAGR since 2021

Partnerships, awards, and certifications



Summit



InfoBeans Global Service offerings



AI-led Engineering

GenAI, Microsoft CoPilot, and Windsurf enable rapid, AI-first design and engineering

Accelerators like Expona helps customers adopt AI faster



Agentforce, Data Cloud, and Revenue Cloud unified with AI-enhanced CRM

Salesforce consulting & implementation - marketing, sales, service, CPQ, CLM & QTC solutionst



AI-powered ServiceNow with HRSD, CSM, and Now Assist for global rollouts

ServiceNow consulting, implementation and sustenance - ITSM, ITOM, ITBM, HRSD, custom apps



AI-powered solutions for banking, insurance, and risk designed for compliance and enhanced CX



Storage & Virtualization

AI-optimized storage across NAS, SAN, DAS, and cloud platforms.



Team



Management Team
Board of Directors

Executive



Avinash Sethi
Co-founder



Mitesh Bohra
Co-founder



Siddharth Sethi
Co-founder

Independent



Opal Perry
Chief Data & Technology
Officer at easyJet



Mayuri Mukherjee
VP Marketing at LT Foods
Americas



Sumer Bahadur Singh
President of Boarding
School Association



Highly Experienced Core Team

Sales and Client Success



Harmeet Bhatia

Chief Revenue Officer Americas

- 30 years in Sales, Marketing and business development
- Joined InfoBeans in Jan 2025



Ram Lakshmi

VP Client Success Americas

- 30 years in Software Sales
- 15 years with InfoBeans



Geetanjali Punjabi

VP, Sales (UAE)

- 23 years in Sales Operations
- 9 years with InfoBeans



Manish Malpani

VP, Solutions SDO & Logistics

- 20 years in Project Management
- 15 years with InfoBeans



Tarulata Champawat

VP, Solutions (Insurance)

- 25 years in Engineering & Sales
- 20 years with InfoBeans



Highly Experienced Core Team

Delivery and People



Amit Makhija

SVP, Engineering and Delivery

- 26 years in Software Dev & Management
- 18 years with InfoBeans



Denise Cheung

SVP, Digital Transformation

- 26 years in Design & Innovation Services
- 3 years with InfoBeans



Rajagopalan Kannan

SVP, Digital Transformation

- 25 years in Engineering
- 22 years with InfoBeans



Kanupriya Manchanda

VP People

- 21 years in People & Development
- 17 years with InfoBeans



Arpit Jain

VP Design

- 19 years in Software Design & Engineering
- 19 years with InfoBeans



Clients



Meet some of our clients



172 year old brand, legal content publisher in all the states of US

Under NDA

A Fortune 200, among world's largest logistics companies

Under NDA

A Fortune 500, German multinational technology conglomerate



Only Company in the world offering tech solutions for life sciences healthcare compliance

Under NDA

A Fortune 500, multinational banking financial services institution based out of Japan

Under NDA

One of the world's largest wireless communications organizations



Full range of SaaS based integrated Human Resources solutions

Under NDA

A Fortune 500, cloud data services and data storage company

Under NDA

A pharmaceutical and technology company HQ in Germany, with about 60,000+ employees and a presence in 66 countries

Our large enterprise clients typically stay partnered with us for over 9 years on average. Moreover, 90% of our clients choose to renew our services each year. This demonstrates the quality of our offerings and the trust we build with our clients.

Financial Update



Snapshot: Oct-Dec 25

(₹ in crores)

	Dec 2025	Dec 2024	YoY Change	Sep 2025	QoQ Change
Revenue	₹ 138	₹ 100	38%	₹ 130	6%
EBITDA	₹ 33	₹ 18	89%	₹ 36	-6%
PAT	₹ 19	₹ 7	173%	₹ 23	-15%

*In USD terms, revenue grew **30%** YoY*



Consolidated Profit & Loss for quarter ended on 31st Dec, 2025

(in ₹ Crore)	Quarter Ended		
	Dec 2025	Dec 2024	Sep 2025
Particulars			
Revenue from operations	135	97	125
Other income	3	3	5
Total Revenue	138	100	130
Less: Total Expenditure (excl Dep and Interest cost)	105	82	94
EBITDA	33	18	36
EBITDA Margin#	24%	18%	29%
Less: D&A, Finance cost and Tax	14	11	13
PAT	19	7	23
PAT Margin	14%	7%	17%

Revenue

Rapid expansion across key clients

EBITDA

Optimum team building and utilization helped margin improvement



Bonus Issuance

To reward shareholders and to inject additional liquidity in the market by enhancing the size of equity

Bonus Ratio is 3:1, offering (3) three equity shares for every one equity share held

Capitalisation of INR 28.87 crores from Securities Premium Account and up to INR 43.85 crores from Retained Earnings

Number of equity shares to increase from 2,42,39,860 to 9,69,59,440 pursuant to the bonus issue



Key Updates

Impact of new labour code

Our basic pay is already 50% plus of the gross remuneration, hence there is no material impact to the company

Our pay structure is being revised to align with the new wages definition

Gratuity liability is unaffected for the current team members

In-hand salaries of team members also remain largely unchanged



Key Updates

Updates on AI

Launched Insane SDD: Our first of many accelerators and product for fast pacing software development with advanced specifications mixed with practical use of AI at the exact right step in the development life cycle

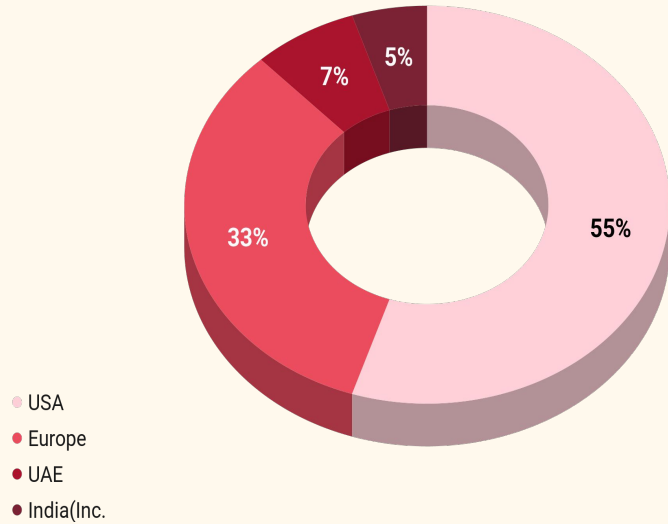
Expona 2.0 with enhancements will be launched next week

BeanTrail Agent launch ready, awaiting approval from Salesforce for deployment on Agent Exchange platform



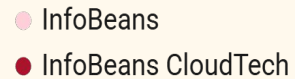
Revenue breakup

By geography



**Based on client HQ*

By business



On the ground



Key Updates



Excellence in Employee Engagement
by HRAI Awards 2025

InfoBeans
CREATING WOW!



Featured in the
Most Inclusive Companies Index
Exemplar of Inclusion



An Exemplar of Inclusion by Avatar



Welcome to the Agentic Enterprise.

Moscone North



Our team represented at Dreamforce, gaining insights in AI-led automation and customer experience





Team represented at Dubai Dreamin', showcasing our AI Readiness Assessment Tool





Avinash joined leaders at NASSCOM Tech Confluence 2025 to discuss partnership-led growth





Launched Creating Wow Podcast- A platform where we delve into inspiring stories.



Creating Wow Podcast- Siddharth talks with Mike Fields, President of Viatech, on building a people-first culture that truly works

The InfoBeans Story @ tal64

by Priyadarshan Banjan

How three friends from Indore built a ₹500 crore by revenue digital transformation company by staying together for 37 Years.

<https://www.tal64.com/p/the-infobeans-story>



A business should benefit
humans





InfoBeans x MU20

MU20
OPPORTUNITY
SUMMIT 2025

Proud
Hackathon Partner -
Empowering

SCHOOL OF PH...
TECHNOLOGY MA...

InfoBeans team partnered as Coding Hackathon partner at MU20 Opportunity summit- Asia's biggest high school leadership conference



InfoBeans
Foundation
conducted the
Convocation
Ceremony for
three ITEP
Batches at
Vishisht School of
Management

Total 27 students
got placed in this
quarter





On your special day, we've sown a living legacy
in your honor - a thriving tree that echoes the
growth, values, and positive impact you bring.

Here's to celebrating you, not just today,
but for years to come!

Warm wishes,
InfoBeans



Planted 372 trees on birthdays of our team members this quarter.

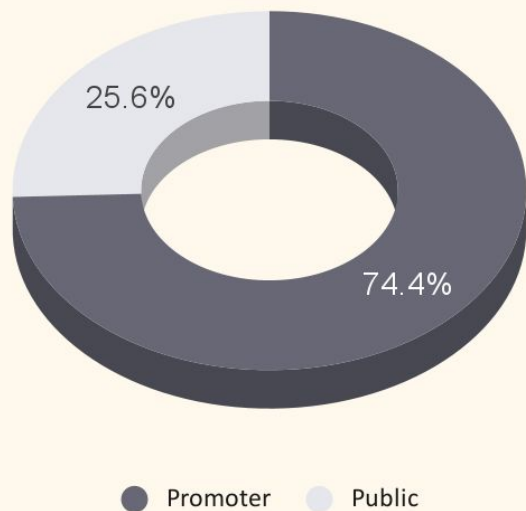


Market Data



Market data as on 31st Dec, 2025

(as on 31st Dec, 2025)



Price data as of 31st Dec, 2025

Face Value	10.00
Equity Shares Outstanding (Lakhs)	242.39
Trailing 12 months EPS (₹)	32.15
Market Price (₹)	821.7
Market Cap (₹ Crs)	1991.78
Trailing PE	25.6



Thank You!

For queries, please contact
investor.relations@infobeans.ai

