

To,

Date: 23rd January, 2026

**The Listing and Compliance Department,
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G block,
Bandra Kurla Complex
Bandra East, Mumbai – 400051
Scrip Code: SM- INFOBEAN**

**The Manager,
Listing Dept.
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai- 400001
MH-IN
SYMBOL: INFOBEAN
Scrip Code: 543644**

Subject: Investor Presentation

Dear Sir/Madam,

With reference to above stated subject please find enclosed herewith InfoBeans Technologies Limited (CIN: L72200MP2011PLC025622) Investor Presentation on Financial Results for the third Quarter ended on 31st December, 2025

This is for your information and records.

Yours Faithfully,

For InfoBeans Technologies Ltd

**Surbhi Jain
Company Secretary & Compliance Officer**

InfoBeans Technologies Limited (Formerly known as InfoBeans Systems India Private Limited)

www.infobeans.com

CIN : L72200MP2011PLC025622

info@infobeans.com



Investors Call

For the quarter ended in Dec, 2025

About InfoBeans

InfoBeans, founded in 2000 and now **1600+** strong, is a global AI led data and engineering company.

We strive to deliver exceptional and meaningful value to our clients using best software technologies while solving their complex business problems.

Creating WOW! is not just a tagline for us, it's our religion!

USA

Silicon Valley, and
New York

Middle East

Dubai

Europe

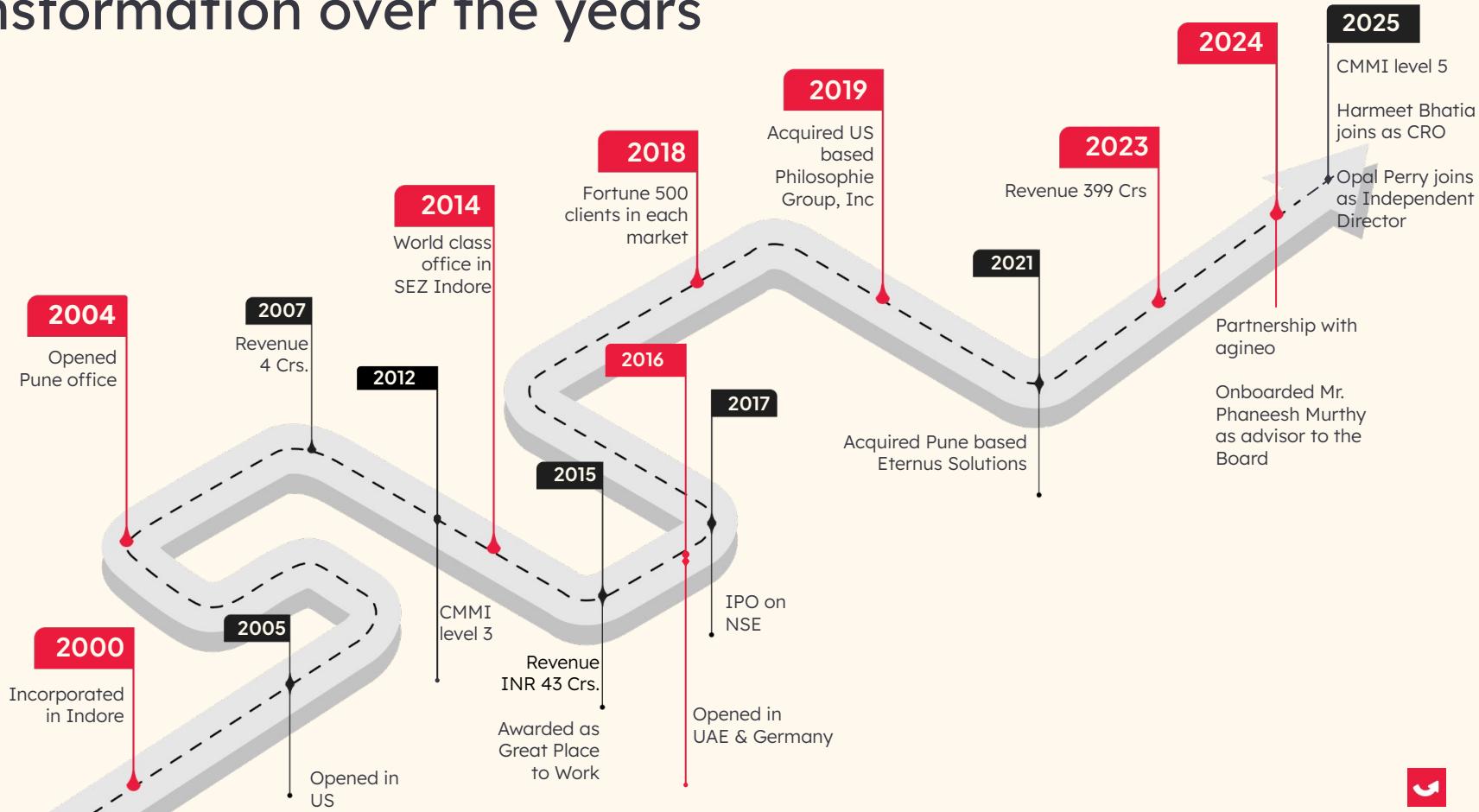
Frankfurt

India

Indore, Pune, Chennai,
Bengaluru



Transformation over the years



InfoBeans at a glance

Overview

42

Large enterprise
clients

95%

Repeat
business

2

Successful
acquisitions

156

Members with more
than 5 years with us

2

Buybacks, in
2021 and 2025

Financials

9M 2025-26

₹ 392 Cr

Revenue

₹ 104 Cr

EBITDA

₹ 65 Cr

PAT

₹ 319 Cr

Cash & equivalent
includes AR of 108 Cr

24%

Revenue CAGR
since 2021

Partnerships, awards, and certifications



InfoBeans Global Service offerings



AI-led Engineering

GenAI, Microsoft CoPilot, and Windsurf enable rapid, AI-first design and engineering

Accelerators like Expona helps customers adopt AI faster



Agentforce, Data Cloud, and Revenue Cloud unified with AI-enhanced CRM

Salesforce consulting & implementation - marketing, sales, service, CPQ, CLM & QTC solutions



AI-powered ServiceNow with HRSD, CSM, and Now Assist for global rollouts

ServiceNow consulting, implementation and sustenance - ITSM, ITOM, ITBM, HRSD, custom apps



AI-powered solutions for banking, insurance, and risk designed for compliance and enhanced CX



Storage & Virtualization

AI-optimized storage across NAS, SAN, DAS, and cloud platforms.



Team

Board of Directors

Executive



Avinash Sethi

Co-founder



Mitesh Bohra

Co-founder



Siddharth Sethi

Co-founder

Independent



Opal Perry

Chief Data & Technology
Officer at easyJet



Mayuri Mukherjee

VP Marketing at LT Foods
Americas



Sumer Bahadur Singh

President of Boarding
School Association



Management Team

Highly Experienced Core Team

Sales and Client Success



Harmeet Bhatia

Chief Revenue Officer Americas

- 30 years in Sales, Marketing and business development
- Joined InfoBeans in Jan 2025



Ram Lakshmi

VP Client Success Americas

- 30 years in Software Sales
- 15 years with InfoBeans



Geetanjali Punjabi

VP, Sales (UAE)

- 23 years in Sales Operations
- 9 years with InfoBeans



Manish Malpani

VP, Solutions SDO & Logistics

- 20 years in Project Management
- 15 years with InfoBeans



Tarulata Champawat

VP, Solutions (Insurance)

- 25 years in Engineering & Sales
- 20 years with InfoBeans



Highly Experienced Core Team

Delivery and People



Amit Makhija

SVP, Engineering and Delivery

- 26 years in Software Dev & Management
- 18 years with InfoBeans



Denise Cheung

SVP, Digital Transformation

- 26 years in Design & Innovation Services
- 3 years with InfoBeans



Rajagopalan Kannan

SVP, Digital Transformation

- 25 years in Engineering
- 22 years with InfoBeans



Kanupriya Manchanda

VP People

- 21 years in People & Development
- 17 years with InfoBeans



Arpit Jain

VP Design

- 19 years in Software Design & Engineering
- 19 years with InfoBeans



Clients



Meet some of our clients



172 year old brand, legal content publisher in all the states of US



Only Company in the world offering tech solutions for life sciences healthcare compliance



Full range of SaaS based integrated Human Resources solutions

Under NDA

A Fortune 200, among world's largest logistics companies

Under NDA

A Fortune 500, multinational banking financial services institution based out of Japan

Under NDA

A Fortune 500, cloud data services and data storage company

Under NDA

A Fortune 500, German multinational technology conglomerate

Under NDA

One of the world's largest wireless communications organizations

Under NDA

A pharmaceutical and technology company HQ in Germany, with about 60,000+ employees and a presence in 66 countries

Our large enterprise clients typically stay partnered with us for over 9 years on average. Moreover, 90% of our clients choose to renew our services each year. This demonstrates the quality of our offerings and the trust we build with our clients.

Financial Update



Snapshot: Oct-Dec 25

(₹ in crores)

	Dec 2025	Dec 2024	YoY Change	Sep 2025	QoQ Change
Revenue	₹ 138	₹ 100	38%	₹ 130	6%
EBITDA	₹ 33	₹ 18	89%	₹ 36	-6%
PAT	₹ 19	₹ 7	173%	₹ 23	-15%

In USD terms, revenue grew 30% YoY



Consolidated Profit & Loss for quarter ended on 31st Dec, 2025

(in ₹ Crore)	Quarter Ended		
Particulars	Dec 2025	Dec 2024	Sep 2025
Revenue from operations	135	97	125
Other income	3	3	5
Total Revenue	138	100	130
Less: Total Expenditure (excl Dep and Interest cost)	105	82	94
EBITDA	33	18	36
EBITDA Margin#	24%	18%	29%
Less: D&A, Finance cost and Tax	14	11	13
PAT	19	7	23
PAT Margin	14%	7%	17%

Revenue

Rapid expansion across key clients

EBITDA

Optimum team building and utilization helped margin improvement



Bonus Issuance

To reward shareholders and to inject additional liquidity in the market by enhancing the size of equity

Bonus Ratio is 3:1, offering (3) three equity shares for every one equity share held

Capitalisation of INR 28.87 crores from Securities Premium Account and up to INR 43.85 crores from Retained Earnings

Number of equity shares to increase from 2,42,39,860 to 9,69,59,440 pursuant to the bonus issue



Key Updates

Impact of new labour code

Our basic pay is already 50% plus of the gross remuneration, hence there is no material impact to the company

Our pay structure is being revised to align with the new wages definition

Gratuity liability is unaffected for the current team members

In-hand salaries of team members also remain largely unchanged



Key Updates

Updates on AI

Launched Insane SDD: Our first of many accelerators and product for fast pacing software development with advanced specifications mixed with practical use of AI at the exact right step in the development life cycle

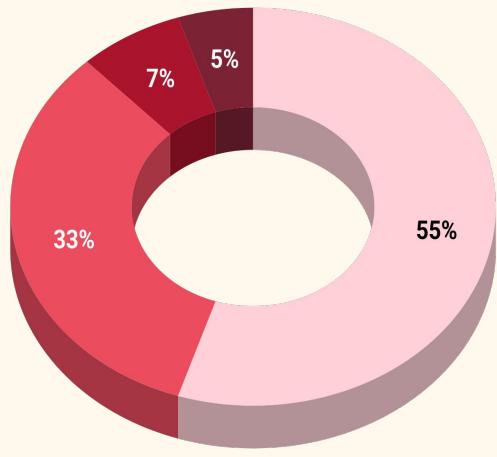
Expona 2.0 with enhancements will be launched next week

BeanTrail Agent launch ready, awaiting approval from Salesforce for deployment on Agent Exchange platform



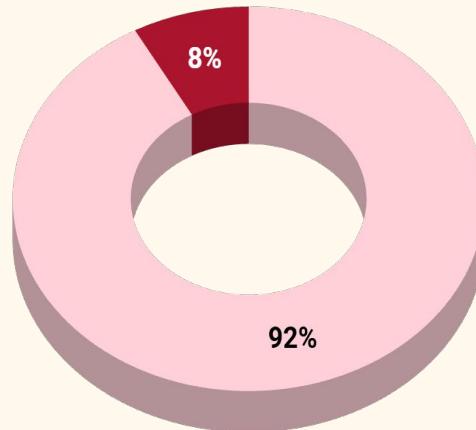
Revenue breakup

By geography



- USA
- Europe
- UAE
- India(Inc.)

By business



- InfoBeans
- InfoBeans CloudTech

*Based on client HQ



On the ground



Key Updates



Excellence in Employee Engagement
by HRAI Awards 2025

InfoBeans
CREATING WOW!



Featured in the
Most Inclusive Companies Index
Exemplar of Inclusion



An Exemplar of Inclusion by Avtar



Welcome to the Agentic Enterprise.

Moscone North



Our team represented at Dreamforce, gaining insights in AI-led automation and customer experience





Team represented at
Dubai Dreamin',
showcasing our AI
Readiness Assessment
Tool



NTC 2025 – Roadshow @Indore

Panel Discussion Power of Partnerships – Unlocking MP's Growth Playbook

Dr. Sunita Krishnan

Chief Marketing Officer
Softube Infotech Private
Limited

Avinash Sethi

Hrishi Nandedkar
Managing Director
Future Global Business Solutions

Chintan

Patel
Future Global Business Solutions

Shreya

Shreya
Shreya

Avinash joined leaders
at NASSCOM Tech
Confluence 2025 to
discuss partnership-led
growth





Launched Creating Wow Podcast- A platform where we delve into inspiring stories.



Creating Wow Podcast- Siddharth talks with Mike Fields, President of Viatech, on building a people-first culture that truly works

The InfoBeans Story @ tal64

by Priyadarshan Banjan

How three friends from Indore built a ₹500 crore by revenue digital transformation company by staying together for 37 Years.

<https://www.tal64.com/p/the-infobeans-story>



A business should benefit
humans





InfoBeans team partnered as Coding Hackathon partner at MU20 Opportunity summit- Asia's biggest high school leadership conference



InfoBeans Foundation conducted the Convocation Ceremony for three ITEP Batches at Vishisht School of Management

Total 27 students got placed in this quarter





On your special day, we've sown a living legacy in your honor - a thriving tree that echoes the growth, values, and positive impact you bring.

Here's to celebrating you, not just today, but for years to come!

Warm wishes,
InfoBeans



Planted 372 trees on birthdays of our team members this quarter.

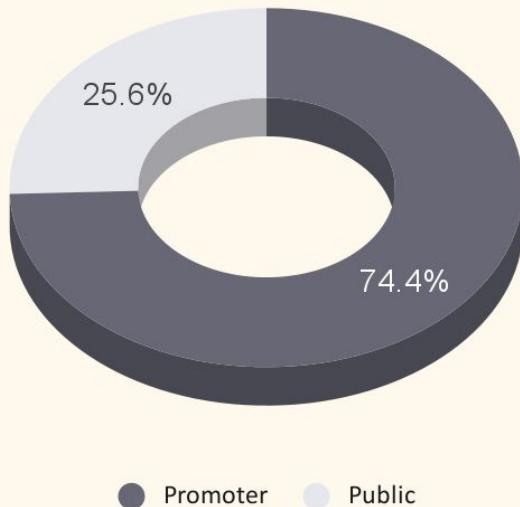


Market Data



Market data as on 31st Dec, 2025

(as on 31st Dec, 2025)



Price data as of 31st Dec, 2025

Face Value	10.00
Equity Shares Outstanding (Lakhs)	242.39
Trailing 12 months EPS (₹)	32.15
<hr/>	
Market Price (₹)	821.7
Market Cap (₹ Crs)	1991.78
Trailing PE	25.6



Thank You!

For queries, please contact
investor.relations@infobeans.ai