InfoBeans
CREATING WOW!

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To,

Date: 22nd July, 2026

The Listing and Compliance Department, **National Stock Exchange of India Limited** **Exchange Plaza, 5th Floor,** **Plot No. C/1, G block,** **Bandra Kurla Complex** **Bandra East, Mumbai – 400051** **Scrip Code: SM- INFOBEAN**	**The Manager,** **Listing Dept.** **BSE Limited** **Phiroze Jeejeebhoy Towers,** **Dalal Street,** **Mumbai- 400001** **MH-IN** **SYMBOL: INFOBEAN** **Scrip Code: 543644**

Subject: Investor Presentation

Dear Sir/Madam,

With reference to above stated subject please find enclosed herewith InfoBeans Technologies Limited (CIN: L72200MP2011PLC025622) Investor Presentation on Financial Results for the first quarter ended on 30th June, 2026

This is for your information and records.
Yours Faithfully,
For InfoBeans Technologies Ltd

Surbhi Jain Digitally signed by Surbhi Jain
Date: 2026.07.22 11:57:58 +05'30'

Surbhi Jain
Company Secretary & Compliance Officer

InfoBeans
CREATING WOW!

Investors Call

For the quarter ended on 30th June 2026

About InfoBeans

InfoBeans, founded in 2000 and now **1800+** strong, is a global AI led data and engineering company.

We strive to deliver exceptional and meaningful value to our clients using best software technologies while solving their complex business problems.

Creating WOW! is not just a tagline for us, it's our religion!

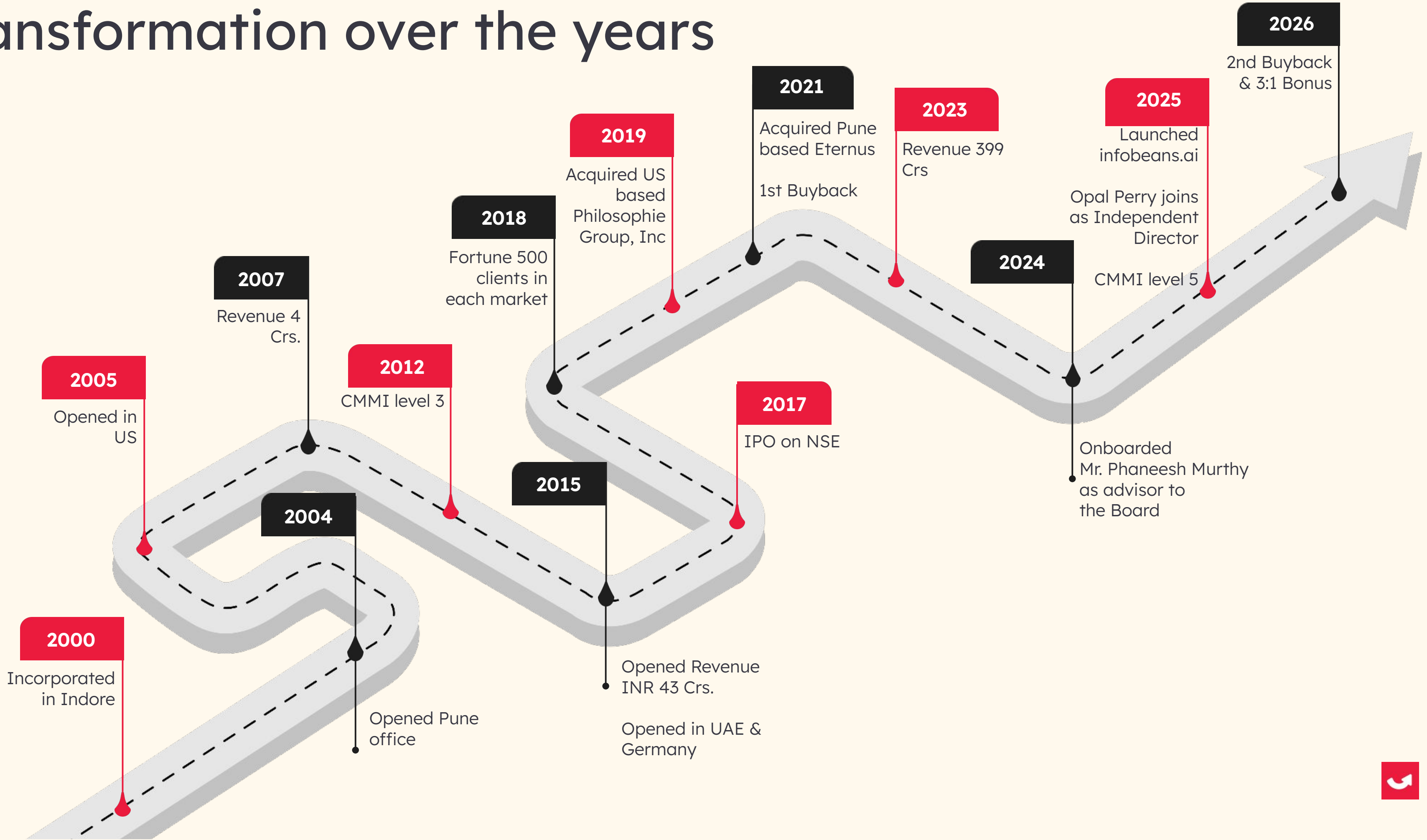
Europe
Frankfurt

India
Indore, Pune, Chennai, Bengaluru

USA
Silicon Valley, and New York

Middle East
Dubai

Transformation over the years



InfoBeans at a glance

Overview

50
Large enterprise clients

94%
Come back with more work

43%
Revenue comes from AI-Augmented Software Development

2
Successful acquisitions

2
Buybacks, in 2021 and 2025

Financials

2025-26

₹ 539 Cr
Revenue

₹ 138 Cr
EBITDA

₹ 87 Cr
PAT

₹ 360 Cr
Cash & cash equivalent includes AR of 119 Cr

23%
Revenue CAGR since 2021

Partnerships, awards, and certifications

Summit

InfoBeans Global Service offerings

AI-led Engineering and platform modernization

Agentic implementations in enterprise setups

Registered Partner with Claude Partner Network

Agentforce implementations

Salesforce brown-field implementation for AI-enablement

NowAssist and ServiceNow AI Tower for HRSD and CSM global rollouts

AI accelerators for banking, insurance, and risk designed for compliance and enhanced CX

Storage & Virtualization

AI-optimized storage across NAS, SAN, DAS, and cloud platforms.

Team

Board of Directors

Executive

Avinash Sethi
Co-founder

Mitesh Bohra
Co-founder

Siddharth Sethi
Co-founder

Independent

Opal Perry
Chief Data & Technology Officer at easyJet

Mayuri Mukherjee
VP Marketing at LT Foods Americas

Sumer Bahadur Singh
President of Boarding School Association

Management Team

Highly Experienced Core Team

Engineering and People

Amit Makhija

SVP, Engineering and Delivery
- 27 years in Software Dev & Management
- 19 years with InfoBeans

Denise Cheung

SVP, Digital Transformation
- 27 years in Design & Innovation Services
- 4 years with InfoBeans

Rajagopalan Kannan

SVP, Digital Transformation
- 26 years in Engineering
- 23 years with InfoBeans

Kanupriya Manchanda

VP People
- 22 years in People & Development
- 18 years with InfoBeans

Arpit Jain

VP Design
- 20 years in Software Design & Engineering
- 20 years with InfoBeans

Highly Experienced Core Team

Sales and Client Success

Ram Lakshmi

VP Client Success Americas
- 31 years in Software Sales
- 16 years with InfoBeans

Geetanjali Punjabi

VP, Sales (UAE)
- 24 years in Sales Operations
- 10 years with InfoBeans

Manish Malpani

VP, Solutions SDO & Logistics
- 21 years in Project Management
- 16 years with InfoBeans

Tarulata Champawat

VP, Solutions (Insurance)
- 26 years in Engineering & Sales
- 21 years with InfoBeans

Clients

Meet some of our clients

ALM.

172 year old brand, legal content publisher in all the states of US

IQVIA

Only Company in the world offering tech solutions for life sciences healthcare compliance

CoAdvantage

Full range of integrated Human Resources solutions

Under NDA

A Fortune 200, among world's largest logistics companies

Under NDA

A Fortune 500, multinational banking financial services institution

Under NDA

A Fortune 500, cloud data services and data storage company

Under NDA

A Fortune 500, German multinational technology conglomerate

Under NDA

One of the world's largest wireless communications organizations

Under NDA

A pharmaceutical and technology company HQ in Germany, with presence in 66 countries

Our large enterprise clients typically stay partnered with us for over 9 years on average. Each year over 90% of our revenue comes from existing clients. This demonstrates the quality of our offerings and the trust we build with our clients.

Financial Update

Q1 FY27 Snapshot

(₹ in crores)

	Jun 2026	Jun 2025*	YoY Change	Mar 2026	QoQ Change
Revenue	**₹ 156.8**	₹ 117.9	**33%**	₹ 147.1	**7%**
EBITDA	**₹ 35.4**	₹ 29.2	**21%**	₹ 33.5	**6%**
PAT	**₹ 21.6**	₹ 17.0	**28%**	₹ 21.4	**1%**

In USD terms, revenue grew ***20%*** *YoY*

** Maintaining comparability, the exceptional Employee Retention Credit of ₹6.3 crores has been excluded*

Q1 FY27 Sustained Growth Momentum

Q1 Revenue
₹157 Cr
+33% vs Q1 FY26

Q1 PAT
₹22 Cr
+28% vs Q1 FY26

Q1 EBITDA
₹ 35 Cr
+21% vs Q1 FY26

Sequential Growth
₹10 Cr
+6.8% vs Q4 FY26

Q1 PAT Margin
14%
Same as Q1 FY26

Q1 EBITDA Margin
23%
-2% vs Q1 FY26

Consolidated Profit & Loss for quarter ended on 30th June, 2026

(in ₹ Crore) Quarter Ended

Particulars	Jun 2026	Jun 2025*	Mar 2026
Revenue from operations	153	112	142
Other income	4	6	5
Total Revenue	**157**	**118**	**147**
Less: Total Expenditure (excl Dep and Interest cost)	122	88	114
EBITDA	**35**	**30**	**33**
EBITDA Margin	23%	25%	22%
Less: D&A, Finance cost and Tax	13	14	12
PAT	**22**	**16**	**21**
PAT Margin	14%	14%	15%

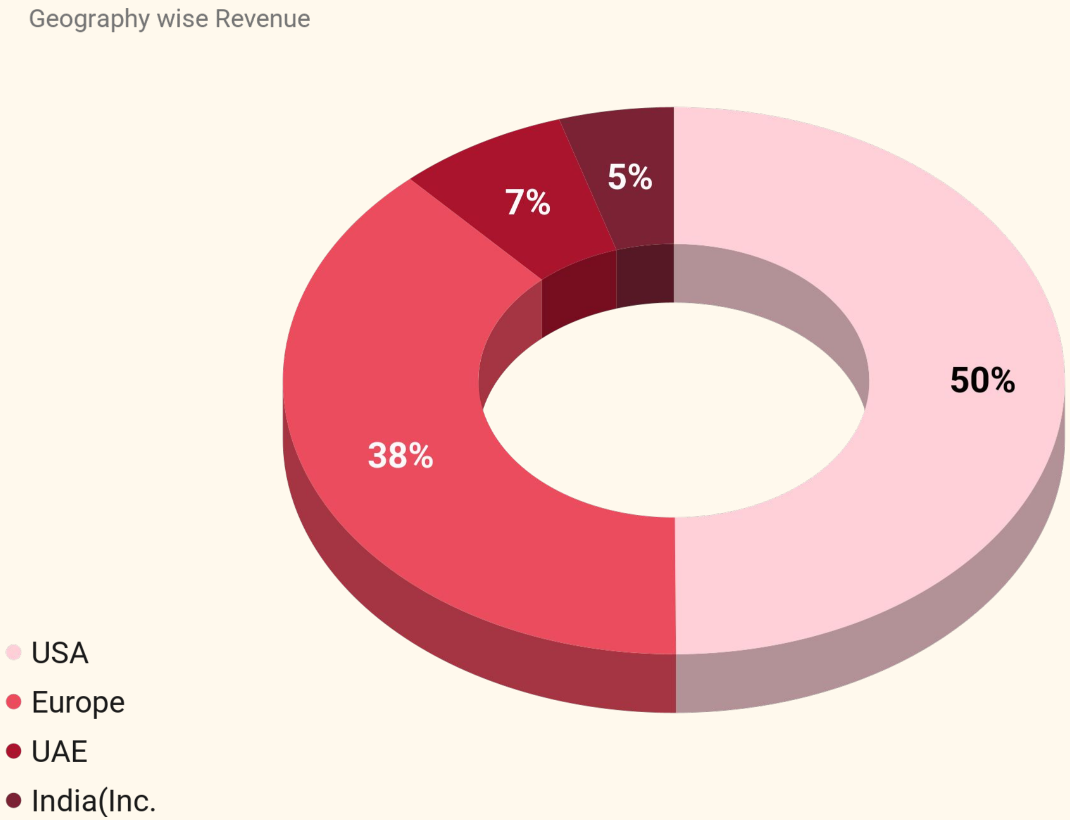
Revenue
Growth in key clients across markets.

EBITDA
Investments in building AI and Sales capabilities has impacted the margins, ongoing optimisation efforts.

Tax expense
Tax expense has increased primarily due to a one-time catch-up adjustment in deferred tax expense for the current quarter. This reflects the reduction in deferred tax assets following the company's adoption of the new tax regime effective April 1, 2026, which resulted in lower applicable tax rates.

** Maintaining comparability, the exceptional Employee Retention Credit of ₹6.3 crores has been excluded.*

Revenue breakup



*Based on client HQ

On the ground

AI updates - accelerators ready for GTM

InsaneSDD

From requirements to governed software delivery

PAIN POINT

AI speeds up coding, but critical delivery gaps remain: unclear specs, weak handoffs, and missing traceability.

AI-POWERED SOLUTION

An AI-native, Spec-Driven Development accelerator converting business intent into structured plans and traceable pull requests.

Expona

From trusted content to guided journeys

PAIN POINT

High-intent users drop off before finding capabilities, as the connective tissue between content and action stays thin.

AI-POWERED SOLUTION

A governed semantic discovery layer transforming approved content into guided journeys and qualified handoffs.

EWSH

Early Warning Signal Hub

PAIN POINT

Risk teams struggle with slow triage, unclear risk explanations, and inconsistent escalation of early indicators.

AI-POWERED SOLUTION

An AI-assisted risk intelligence hub enabling automated, near real-time early-warning monitoring and triage.

AI updates - accelerators ready for GTM

	PAIN POINT	AI-POWERED SOLUTION
RAI Reliability & Assurance Intelligence	QA effort scales with delivery volume, leaving coverage and release confidence inconsistent.	Multi-agent QA and delivery assurance accelerator.
RDE Rule Discovery Engine	Data teams struggle to discover and maintain business-aligned rules with full traceability.	AI-assisted engine for automated data-quality rule discovery and validation.

Anthropic Claude Partner: Registered Services Partner in the Claude Partner Network. Rapidly scaling training at large-scale to achieve 100+ certified Claude Engineers by end of this year.

Participated in ServiceNow event, Knowledge 26

Hosted AgentForce World Tour Mumbai 2026

Recognitions & Accolades

BFSI Brand with Best Technology Orientation at the BFSI Tech summit

Best Employer Brand Award at the Madhya Pradesh Leadership Awards by World HRD Congress

Recognitions & Accolades

INFOBEANS • REGISTERED PARTNER • 2026

Claude Partner Network

As a Claude Parter, InfoBeans helps enterprises across the complete AI adoption lifecycle:

Readiness assessment & high-value use-case discovery

Secure Claude setup & environment configuration

Agent, assistant & workflow design and build

Remediation of stalled or underperforming AI

Last-mile delivery, adoption & enablement

Ongoing optimization & managed support

CERTIFICATE

CERTIFIED STAUNCHLY MANAGEMENT SYSTEM

This is to Certify that the Management System of

InfoBeans Technologies Ltd

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Unit 101-C, Level 1, Delta-1, Giga Space IT Park, Viman Nagar, Pune 411014, India
Ground floor, Block B, 45 ICON, Baner Rd, Pune 411045, India

has been found to conform to the Artificial Intelligence Management System standard:

ISO 42001:2023

This certificate is valid for the following scope of operations:

The scope includes internally developed AI tools and third-party AI solutions used by InfoBeans, along with all supporting functions involved in their usage, governance, risk management and lifecycle oversight.

ESG

We are now an ISO 42001:2003 certified, making us an early adopter of the global standard for Artificial Intelligence Management Systems (AIMS)

A business should benefit humans

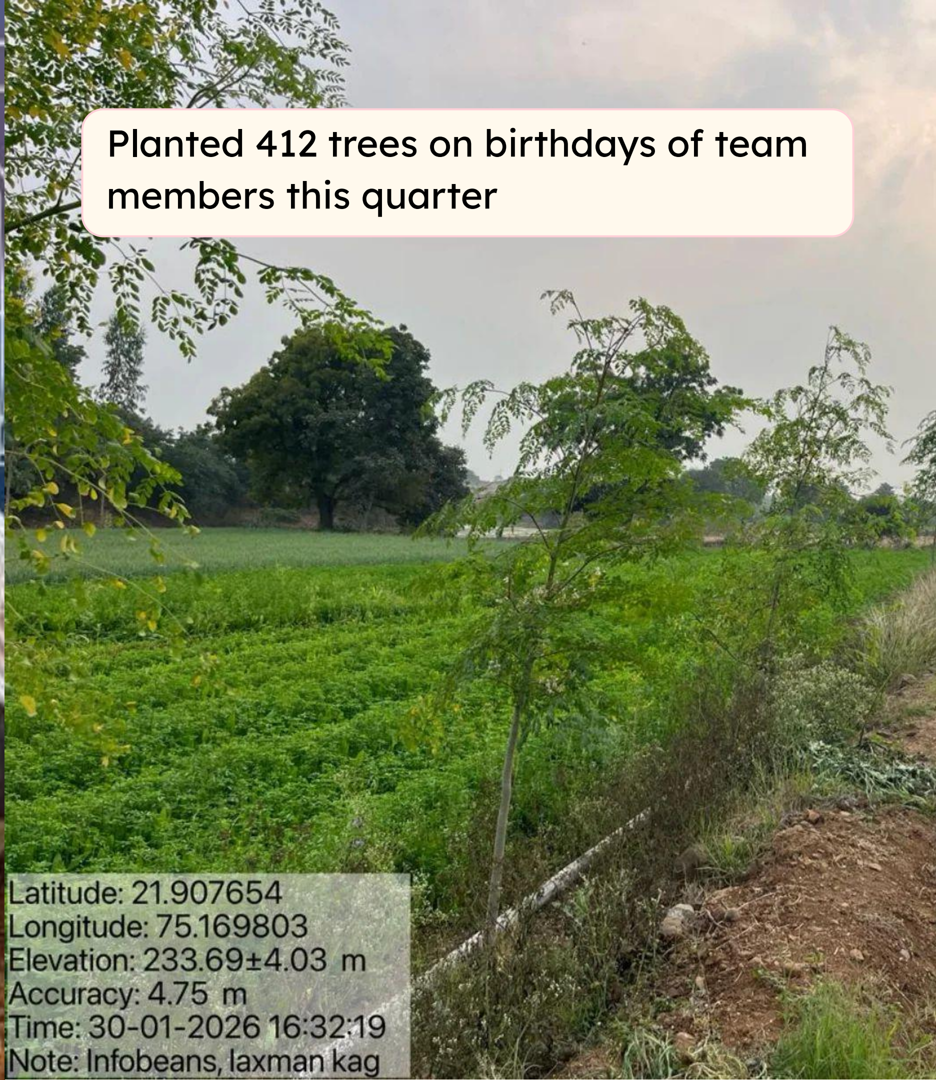
CSR Impact Highlights

25 students started their careers

Madhya Pradesh Leadership Award 2026 for Best CSR Practices

MoU with JSPM, Pune facilitated the establishment of the Foundation’s second campus

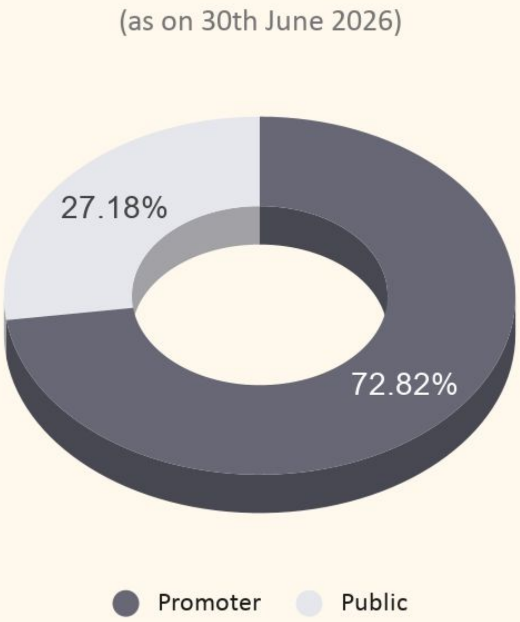

Plantation drive at the Baner office premises supporting sustainability



Planted 412 trees on birthdays of team members this quarter

Market Data

Market data as on 30th June, 2026



Price data as of 30th June, 2026	
Face Value	10.00
Equity Shares Outstanding (Lakhs)	969.59
Trailing 12 months EPS (₹)	8.76
Market Price (₹)	157.82
Market Cap (₹ Crs)	1530.21
Trailing PE	18.01

Thank You!

For queries, please contact
investor.relations@infobeans.ai