THE INDOGULF GROUP

Let's GROW together

August 14, 2026

To,
Listing Operation Department
BSE Limited
20th Floor, Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai - 400001

Scrip Code: 544432

To,
Listing Compliance Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai– 400051

NSE Symbol: IGCL

Subject: Earnings Call Presentation of the Company pertaining to Q1 FY 2026-27

Dear Sir/ Ma'am,

In continuation with the Company's letter dated August 13, 2026, pertaining to Intimation of schedule of earnings call to be held on Tuesday, August 18, 2026, at 11:00 A.M. (IST) and pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the earnings call presentation on the un-audited financial results of the Company for the quarter ended June 30, 2026.

The aforementioned presentation will also be uploaded on the website of the Company at www.groupindogulf.com.

Request you to kindly take the above on record.

Thanking you,
Yours faithfully,

For **Indogulf Cropsciences Limited**

Sakshi Jain Digitally signed by Sakshi Jain Date: 2026.08.14 13:07:54 +05'30'

Sakshi Jain
(Company Secretary and Compliance Officer)
M. No: A67325
Address: 501, Gopal Heights, Netaji Subhash Place,
Delhi – 110034 (India)

Enclosed as above

INDOGULF CROPSCIENCES LTD

Q1 FY27

Investor presentation | August 2026

INDOGULF CROPSCIENCES LTD.

Disclaimer

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Actual results may differ significantly from those projected. The Company has no obligation to update forward- looking information. Third-party forward-looking statements and projections are not endorsed by the Company, and it is not responsible for them.

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INDOGULF CROPSCIENCES LTD.

ABOUT THE COMPANY

EVOLVING BEYOND PRODUCTS

INDOGULF CROPSCIENCES LTD.

From Inputs → Outcomes
Delivering productivity, yield enhancement, and sustainable growth

From Distribution → Engagement
Deeper farmer connect through on-ground presence and advisory-led approach

From Products → Solutions
Integrated offerings across crop protection, plant nutrients & biologicals

From Portfolio → Platform
Building a scalable, multi-brand and multi-vertical agri ecosystem

Moving beyond products to long-term value creation

INDOGULF CROPSCIENCES LTD.

COMPANY AT A GLANCE

Building a diversified, scalable and farmer-focused agri-solutions platform

100K+ Farmers Engaged	**300+** Products Portfolio	**2** New Product Launches	**6** Patents
1,000+ Registrations	**36+** Countries	**7,500+** Distributors	**4** Mfg. Facilities

Quality Certifications

- ISO45001:2018 — Occupational Health & Safety Management
- ISO 14001 — Environment Management System
- ISO 9001:2015 — Quality Management System
- ISO 50001:2018 — Energy Management System
- NABL
- Ecocert

INDOGULF CROPSCIENCES LTD.

VISION MISSION

Empowering
FARMERS Through INNOVATION

Grow More in Safe Hands of Protection

OUR PHILOSOPHY

Innovation

Developing next generation crop protection chemistries, advanced formulations, and biological solutions

Sustainability

Promoting eco-friendly practices, low residue products, and green manufacturing.

Global Partnerships

Collaborating with distributors, research institutes, and governments to deliver localized solutions worldwide.

KEY MILESTONES

INDOGULF CROPSCIENCES LTD.

1993
Established Jai Shree Rasayan Udyog

1996
Started manufacturing pesticides in Nathupur, Haryana

2006
Obtained license to manufacture insecticides for our facility at Samba, J&K

2012
Obtained license to manufacture insecticides for our Nathupur-I facility at Sonipat, Haryana

2015
Jai Shree Rasayan Udyog is changed to Indogulf Cropsciences

2016
Received first prize for manufacturing outstanding quality products from the Ministry of Micro, Small & Medium Enterprises, GOI

2017
- NABL Accredition to R&D Lab
- Copyright of Kite Mascot & Krishi Mitra

2019
Incorporated Australian subsidiary “Indogulf Cropsciences PTY Ltd”

2020
Incorporated AGPL – Abhiprakash Globus

2021
- Recognized as ‘Two Star Export House’
- Started fourth manufacturing unit at Barwasni, Haryana

2023
- Process Patent of WDG Sulphur Noodle
- Product Patent for weed control in paddy

2024
Received Formulation patent for weed control in wheat crop.

2025
- Co. of the era having 20+ years presence in medium scale’ received from PMFAI
- Listed on NSE & BSE
- Received Industry leadership award
- Signed MOU and received Industrial Review Award 2025 – Excellence in Providing Plant Nutrient Solution

2026
Honoured with Visionary Leadership Award

EXPERIENCED & PROFESSIONAL MANAGEMENT TEAM

INDOGULF CROPSCIENCES LTD.

Om Prakash Aggarwal
Chairman & WTD
31+ years of experience

Sanjay Aggarwal
Managing Director
30+ years of experience

Manoj Gupta
CFO
30+ years of experience

Sanjay Chaudhary
VP - Strategy & Corporate Affairs
25+ years of experience

Bhupender Kaushik
President – Production
30+ years of experience

Anand Singh Negi
VP – Sales & Marketing
22+ years of experience

Deepak Tuli
VP – Accounts
27+ years of experience

Ashish Goel
VP - Commercial & Corporate Business
20+ years of experience

Vijay Vir Singh
VP – Sales & Marketing
25+ years of experience

Sakshi Jain
CS & Compliance Officer
7+ years of experience

KEY STRENGTHS

Our strong foundations drive growth, innovation and long-term value creation

Integrated Agri-Solutions Portfolio

Comprehensive range of crop protection, plant nutrients and biological

Solutions that address complete crop cycle and evolving farmer needs

Manufacturing Excellence

Robust and backward integrated manufacturing infrastructure

Focus on quality, compliance, safety and operational efficiency

Wider Distribution & Market Reach

Extensive distribution network and strong institutional relationships

Deep market presence across India with strong reach in rural and urban markets

Farmer Engagement

On ground presence and advisory-led approach

Building trust and driving product adoption through continuous engagement

Global Presence & Exports

Strong regulatory capabilities and presence across multiple geographies

Diversified export portfolio with focus on high growth markets

Innovation, Sustainability & Future Readiness

Innovation-driven pipeline across chemistries, formulations and biologicals

Committed to sustainable practices and future-ready growth

Our capabilities across portfolio, manufacturing, reach, engagement and innovation position us to deliver sustainable growth and long-term stakeholder value

AWARDS & ACCOLADES

INDOGULF
CROPSCIENCES LTD.

Industry Recognition & Leadership

INDUSTRY LEADERSHIP AWARD 2024

Recognition
for contribution towards
AGRI-INNOVATION, SUSTAINABILITY INITIATIVES, AND IMPACTFUL LEADERSHIP
in the Indian agriculture sector

INDUSTRIAL REVIEW AWARDS 2025

Recognized for
"EXCELLENCE IN PROVIDING PLANT NUTRIENT SOLUTIONS"
Reinforces Indogulf's growing positioning in sustainable and value-added agri-input solutions

BIO AG PIONEER AWARD 2025

Recognition for Commitment towards
BIOLOGICAL SOLUTIONS, SUSTAINABLE AGRICULTURE INITIATIVES, AND INNOVATION-DRIVEN CROP NUTRITION PRACTICES IN THE INDIAN AGRI SECTOR

17TH VISIONARY LEADERSHIP AWARD 2026

Mr. Sanjay Aggarwal, Managing Director received the
PRESTIGIOUS 17TH VISIONARY LEADERSHIP AWARD 2026
in recognition of his visionary leadership and contribution towards sustainable agriculture and innovation.

Recognition that inspires. Innovation that drives. Impact that grows

BUSINESS OVERVIEW

INTEGRATED CROP SOLUTIONS PLATFORM

INDOGULF CROPSCIENCES LTD.

Delivering complete crop solutions instead of standalone products

	Crop Protection	Plant Nutrients	Biologicals
Used for	Protection against insects, diseases & weeds	Improving the soil fertility, strengthen roots, enhance quality and boost yields	Build resilience against abiotic stress, and improved nutrient use efficiency
Offering includes	• Insecticide • Fungicide • Herbicide • Plant Growth Regulators • Adjuvants • Efficacy Enhancers	• Straight fertilizer • Soil Health / Stress Management	• Bio-Fertilizers • Bio-stimulants
Key Products	• FIRE • KRIFT • TOWER • ORION GOLD • META SMART	• ZINC SUPER GOLD • GREEN VALLEY • PARLAD-33 • GREEN PLUS 30	• INDO APACHE • ROOT-O-MAX GOLD EST • JAGUAR • INDO MYCHORIZA • INDO FLOWER GOLD EST
Revenue share – Q1 FY27	87%	3%	3%

Crop Compatibility

- Cereals
- Pulses
- Cotton
- Oil Seeds
- Horticulture

Covering the entire crop lifecycle

Pre-Sowing → Growth Stage → Yield Enhancement

DIVERSIFIED PRODUCTS ACROSS VERTICALS

Crop Protection

Safeguards crops from insects, diseases & weeds

Insecticides

Herbicides

Fungicides

Plant Growth Regulators

Plant Nutrients

Improves soil fertility, strengthens roots, enhances quality and boosts yields`

Straight Fertilizers

Soil health / stress management

Biologicals

Builds resilience against abiotic stress, and improves nutrient use efficiency

Bio-stimulants

Bio-fertilizers

Key Products

Crop Protection	Plant Nutrients	Biologicals
CORSA 808, FIRE, BOUND OFF, LOGIC-1811	ZINC SUPER GOLD, PICASO ULTRA, PICASO GOLD, JAGROMIN -99	INDO APACHE, ROOT-O-MAX GOLD, EMPIRE, JAGUAR

DEEPENING FARMER ENGAGEMENT

INDOGULF CROPSCIENCES LTD.

Moving beyond transactional selling towards relationship-led farmer engagement

100,000+

Farmers Engaged

100

IDOs Across India

Farmer Meetings

Regular direct engagement across states

Product Demonstrations

Field-level product performance showcases

Scientific Farming

Methodologies and advisory guidance

Advisory-Led

Consultative engagement beyond selling

Field Trials

Scientific testing with farmer participation

India Network

Presence across major agricultural states

ESTABLISHED DISTRIBUTION NETWORK

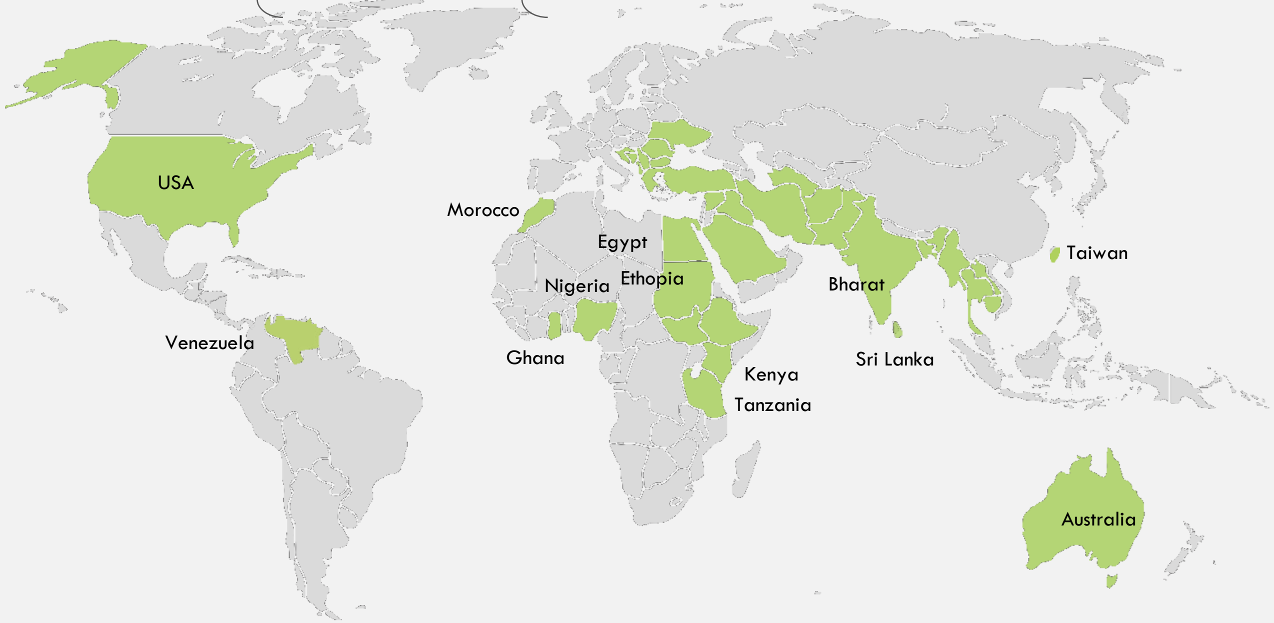
INDOGULF CROPSCIENCES LTD.

PAN INDIA DISTRIBUTION NETWORK

GLOBAL PRESENCE

36+ Countries

140+ Overseas Business Partners (active)



- **192** Institutional Business Partners (active)
- **7,500+** Distributor (B2C)
- **30+** Stock Depots
- **333** Marketing & Sales Team
- **8** Branch Offices

EXPORT GROWTH & GLOBAL EXPANSION STRATEGY

Diversifying markets. Expanding sustainable growth opportunities

INDOGULF CROPSCIENCES LTD.

KEY EXPORT GROWTH DRIVERS

GEOGRAPHIC DIVERSIFICATION
Expanding presence across Latin America, Africa, Southeast Asia and Middle East markets.

SHIFT AWAY FROM CHINA DEPENDENCE
Global customers increasingly prefer reliable and compliant Indian suppliers.

FERTILIZERS & BIOSTIMULANTS FOCUS
Rising contribution from fertilizers and bio stimulants to strengthen portfolio quality and margins.

REGULATORY STRENGTH
Robust regulatory infrastructure with 189 registrations supporting global scalability.

FY26 KEY DEVELOPMENTS

VENEZUELA
Executed first fertilizer shipment during FY26, marking entry into Latin America.

TAIWAN
Successfully exported Spiromesifen Technical;
Mancozeb 80% WP regn. completed;
1 Formulation regn. + 1 in Vietnam

SRI LANKA
Successful import permission for Indo Apache

BRAZIL OPPORTUNITY
Strategic focus on entering one of the world's largest agrochemical markets with strong demand.

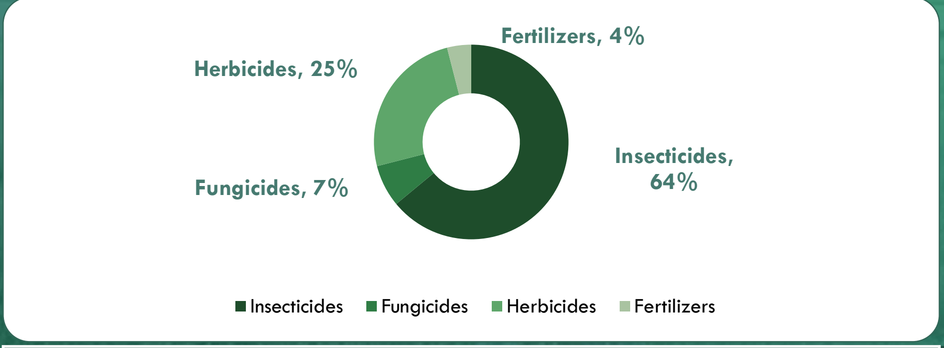
AFRICA EXPANSION
Expanding across high-growth agricultural economies including Kenya, Nigeria, Tanzania & other key markets.

Saudi Arabia
5 Technical regn.

REGULATORY & REGISTRATION STRENGTH

189	120+	10+
Total Registrations	Valid Registrations	Under Renewal

Product Mix Q1FY27



STRATEGIC ADVANTAGES

- Strong compliance and regulatory capabilities across global markets
- Cost-competitive manufacturing with consistent quality
- Diversified export markets reducing geopolitical concentration risk
- Growing global acceptance of Indian agrochemical products
- Increasing focus on sustainable and environmentally responsible solutions

Building a diversified, scalable and globally competitive export platform

BACKWARD INTEGRATED MANUFACTURING INFRASTRUCTURE

INDOGULF CROPSCIENCES LTD.

Building Scalable, Efficient and Quality-Focused Manufacturing Capabilities

NATHUPUR I, HARYANA
Formulation Manufacturing Facility

- Diversified formulation capabilities
- Supports core crop protection product portfolio

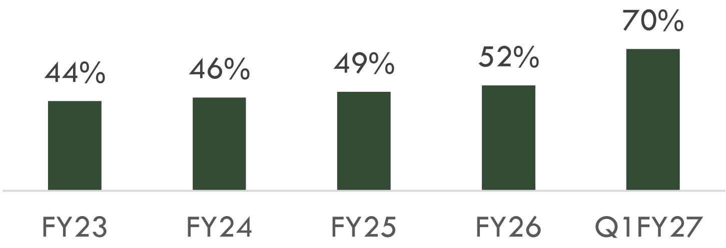
Capacity | 13,500 MT/KL

NATHUPUR II, HARYANA
Technical Manufacturing Facility

- Backward integrated unit – low dependency on external sourcing
- Enhances supply reliability & cost efficiencies

Capacity | 1,360 TPA

Capacity Utilization (%)



BARWASNI, HARYANA
Advanced Formulation Facility

- Large-scale unit supports future growth & product diversification
- Expansion underway for dry flowable plant

Capacity | 20,064 MT/KL

SAMBA, JAMMU & KASHMIR
Strategic Manufacturing Unit

- Strengthens regional manufacturing presence
- Enhances supply chain flexibility
- Supports operational scalability

Capacity | 9,000 MT/KL

MANUFACTURING STRENGTHS

- Backward Integration
- Diversified Infrastructure
- Quality Focus
- Expansion Ready
- Supply Chain Efficiency

Growth & Expansion Roadmap

- Expanding formulation capabilities at Barwasni facility
- Setting up dry flowable manufacturing plant
- Focused on improving operational efficiencies and product mix
- Strengthening manufacturing backbone for long-term scalable growth

AGPL – MULTI-BRAND EXPANSION STRATEGY

INDOGULF CROPSCIENCES LTD.

Expanding distribution reach through complementary market penetration

01 AGPL SECONDARY PENETRATION

AGPL enables deeper secondary distribution expansion across underserved markets.

Strategic Benefits
- Access to previously inaccessible territories
- Appointment of secondary distributors
- Stronger last-mile farmer connectivity
- Internal channel expansion opportunity

02 DEEPER RURAL REACH

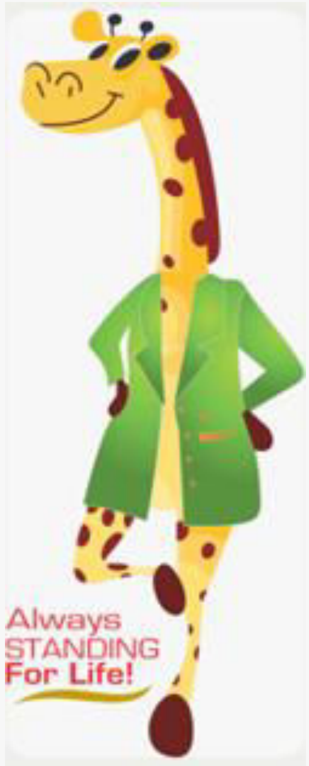
Combined network strategy enhances farmer penetration and strengthens market visibility.

Key Outcomes
- Wider farmer coverage
- Increased product adoption
- Better regional penetration
- Enhanced rural engagement

03 SCALABLE GROWTH PLATFORM

Multi-brand strategy supports scalable growth, operational leverage and long-term value creation.

Long-Term Impact
- Higher market share across regions
- Revenue scalability through expanded channels
- Better manufacturing utilization
- Sustainable long-term growth platform



Strategic Advantages of AGPL

Access New Farmers
Engages farmers beyond the existing Indogulf network.

Leverage Spare Manufacturing Capacity
Supports better utilization of existing manufacturing infrastructure and operational resources.

Multi-Channel Expansion Strategy
Separate channel strategies improve market penetration and identify underserved regions.

Scalable Expansion Platform
Strengthens rural penetration and supports future geographic expansion.

Two strong brands. One shared mission – Empowering Farmers & Enriching Lives

QUARTERLY HIGHLIGHTS

FINANCIAL HIGHLIGHTS

– Q1 FY27

Q1 FY27 Performance

Revenue (INR Mn)	EBITDA (INR Mn)	PAT (INR Mn)
INR 1,685 Mn	INR 96 Mn	INR 24 Mn

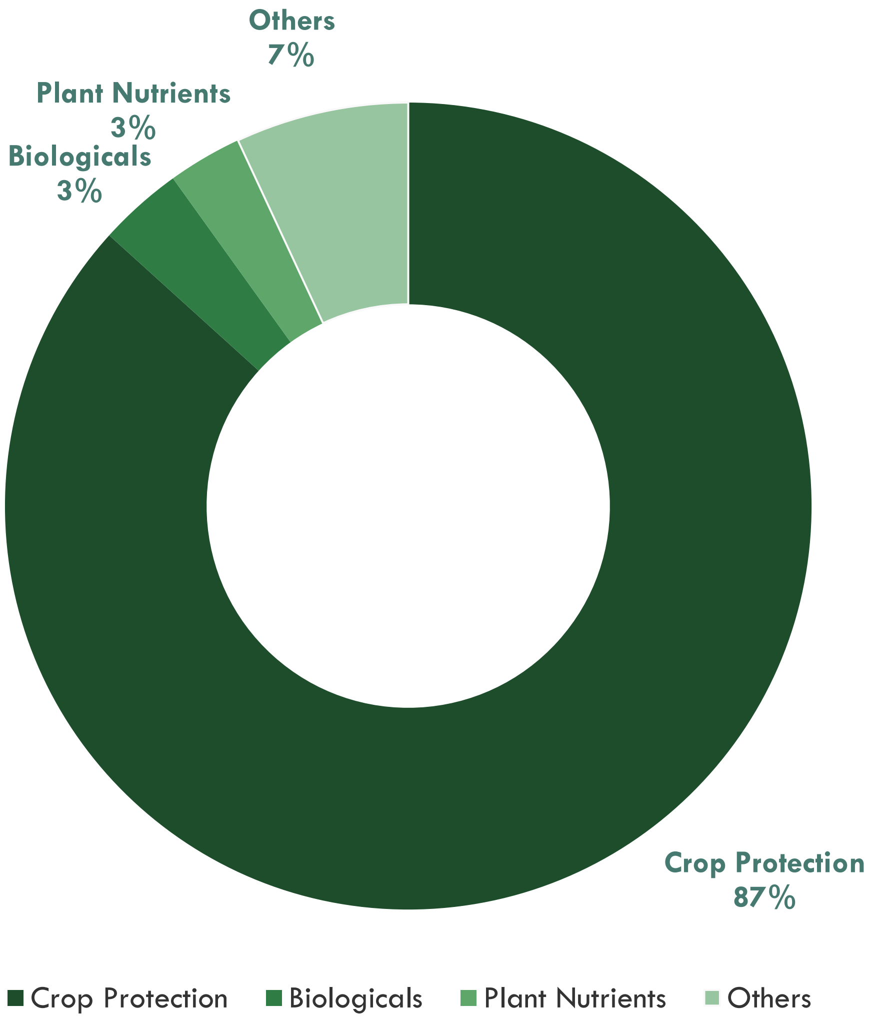
FY26 Performance

Revenue (INR Mn)	EBITDA (INR Mn)	PAT (INR Mn)
INR 7,046 Mn	INR 740 Mn	INR 400 Mn
19% YoY	15% YoY	27% YoY

Q1FY27 REVENUE MIX BY BUSINESS VERTICALS

INDOGULF CROPSCIENCES LTD.

Balanced contribution across integrated agri-solutions



Balanced Portfolio

Contribution across verticals reflects integrated solutions strategy

Biologicals Traction

Biologicals and specialty products continued gaining traction

Differentiation

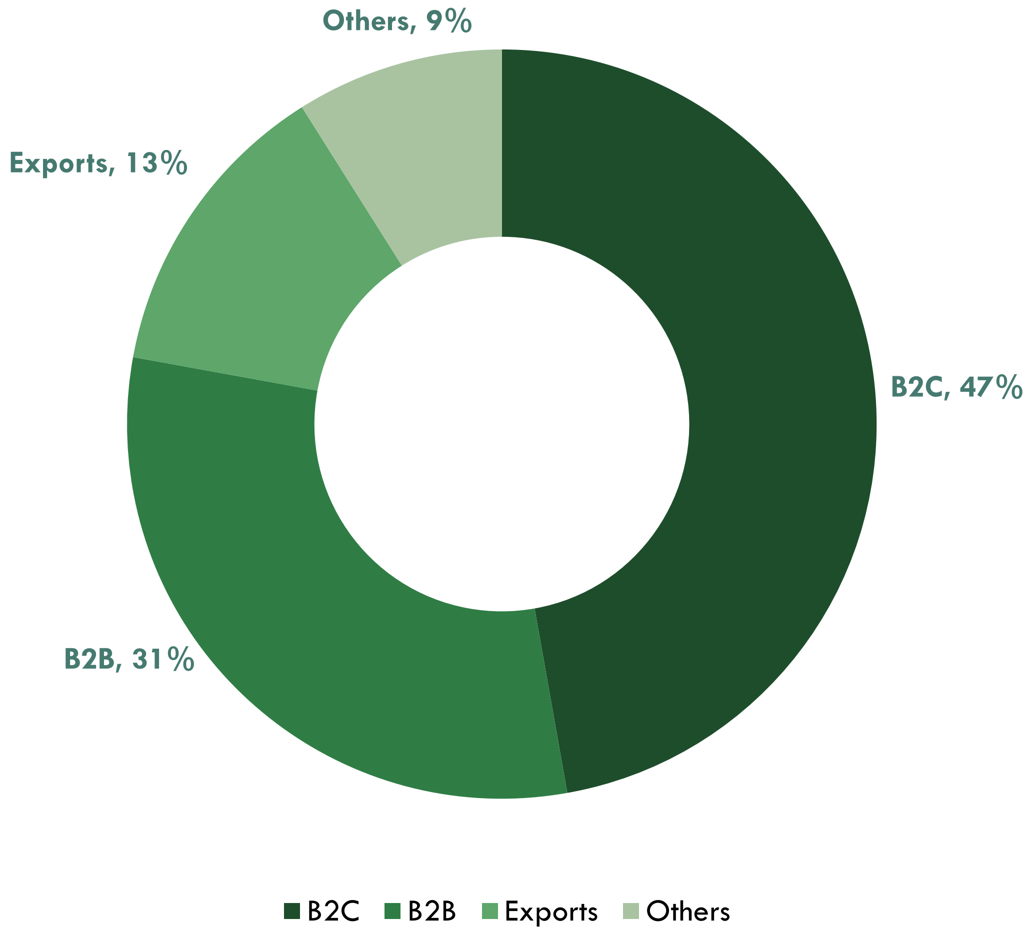
Higher contribution from differentiated products improved portfolio quality

Field Execution

Growth supported by strong field execution and product innovation

Q1FY27 REVENUE MIX BY END USERS

Diversified revenue streams across channels



B2C

Strong domestic demand supported by deeper penetration. B2C expansion strengthened farmer engagement.

B2B

Institutional business remained robust with 192 active institutional partners contributing to revenue.

Exports

Export momentum supported geographic diversification into new markets including Venezuela, Taiwan and Sri Lanka.

Advisory

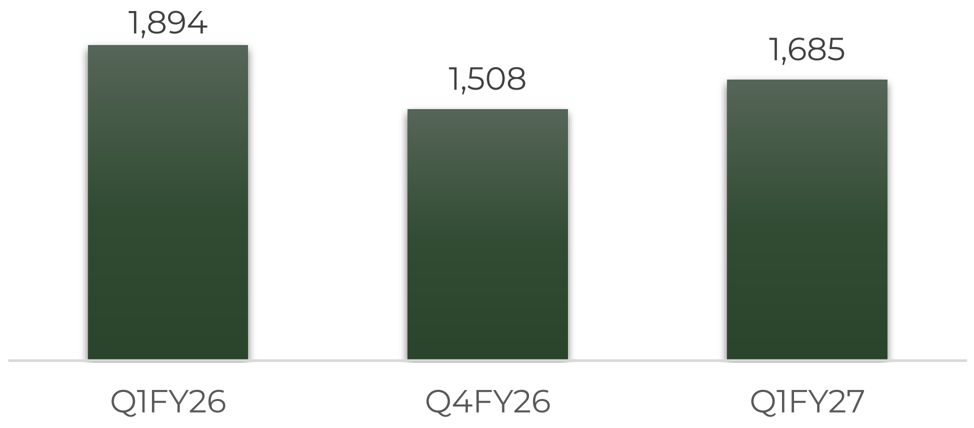
Advisory-led approach improved product adoption and strengthened farmer relationships across all channels.

FINANCIAL PERFORMANCE

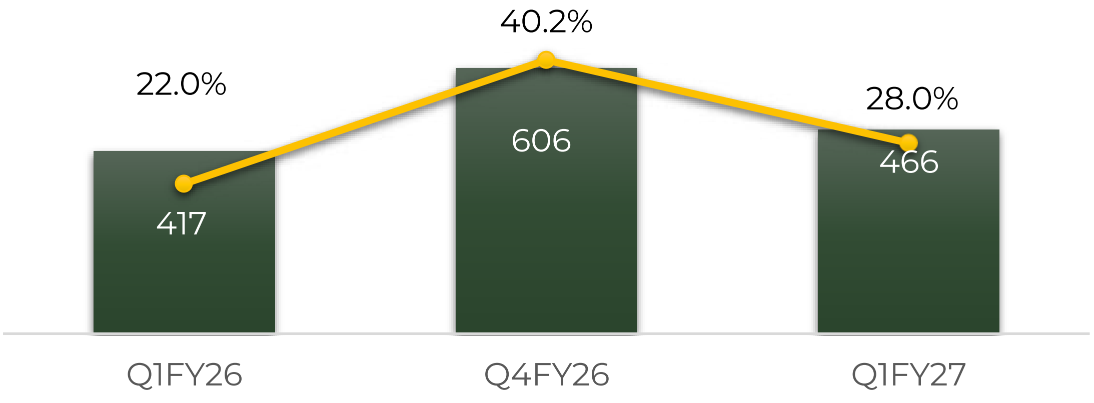
Q1FY27 FINANCIAL PERFORMANCE

INDOGULF CROPSCIENCES LTD.

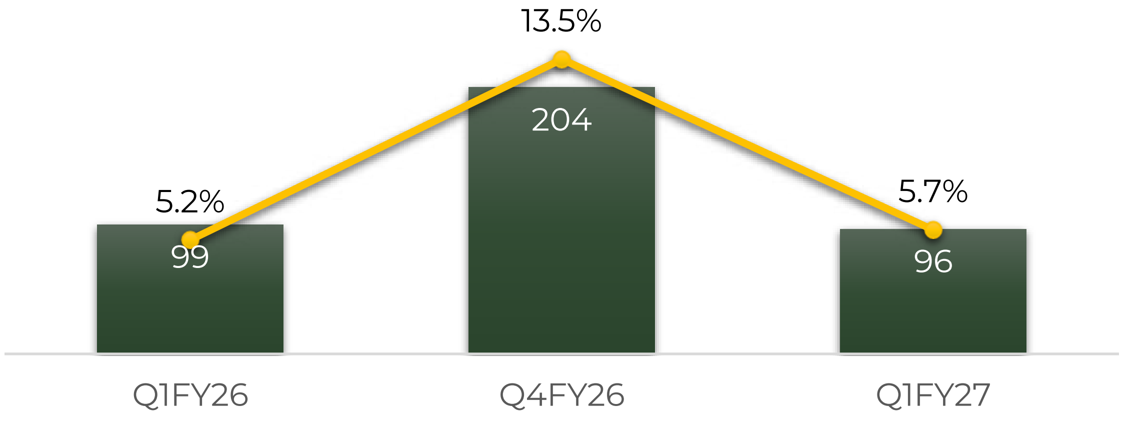
Operating Revenue (INR Mn)



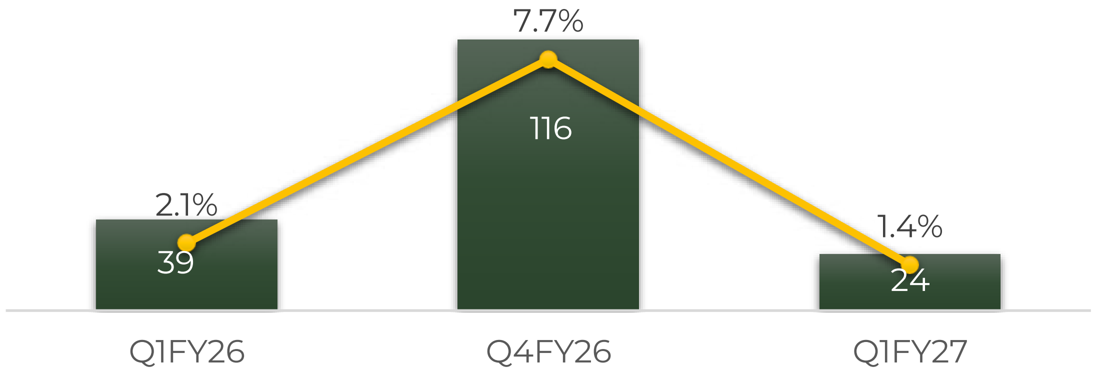
Gross Profit (INR Mn) & Gross Margin (%)



EBITDA (INR Mn) & EBITDA Margin (%)



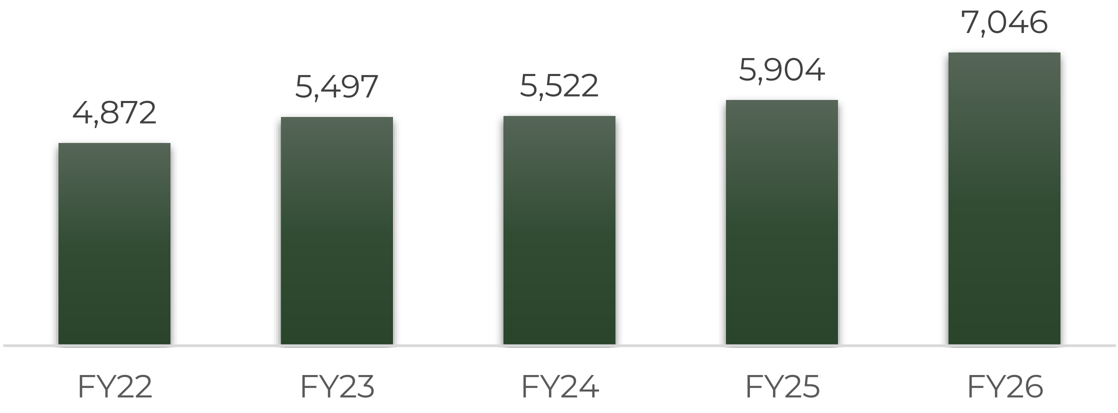
PAT (INR Mn) & PAT Margin (%)



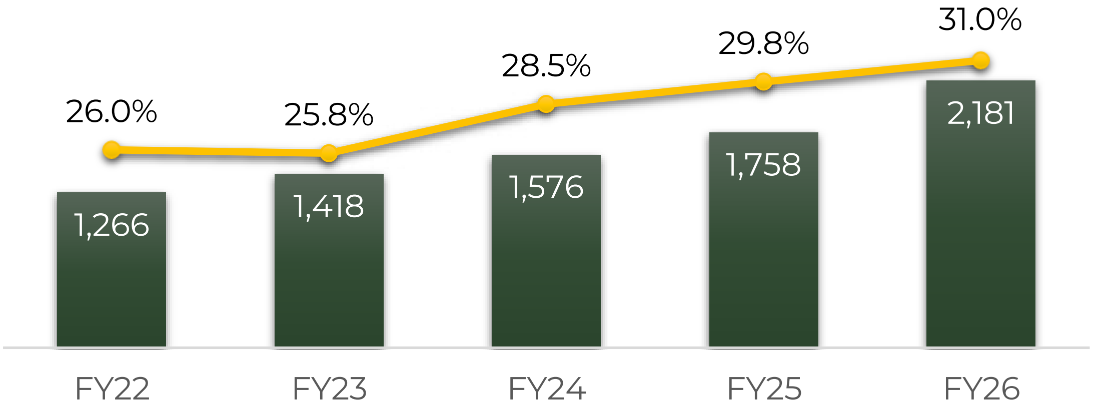
TRACK RECORD OF CONSISTENT FINANCIAL PERFORMANCE

INDOGULF CROPSCIENCES LTD.

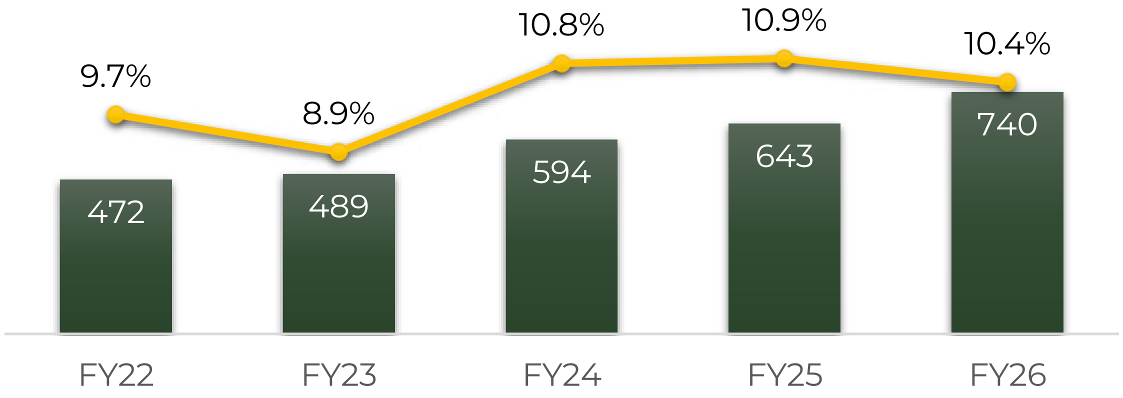
Operating Revenue (INR Mn)



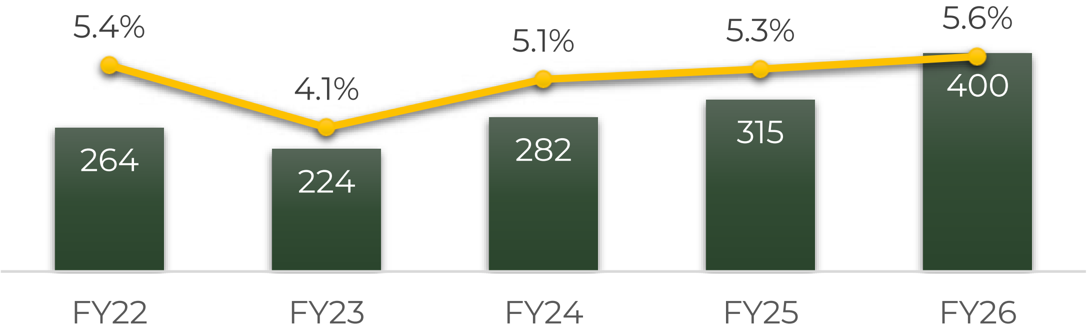
Gross Profit (INR Mn) & Gross Margin (%)



EBITDA (INR Mn) & EBITDA Margin (%)



PAT (INR Mn) & PAT Margin (%)



PROFIT & LOSS SUMMARY – Q1 FY27

INDOGULF CROPSCIENCES LTD.

Particulars (INR Mn)	Q1 FY27	Q1 FY26	*YoY%*	FY26	FY25	*YoY%*
Revenue from Operations	**1,685.45**	**1,893.72**	**-11%**	**7,046**	**5,904**	**19%**
Cost of Good Sold	1,219.67	1,477.02	-17%	4,865	4,146	17%
Gross Profit	**465.78**	**416.70**	**12%**	**2,181**	**1,758**	**24%**
Employee Expense	137.13	126.71	8%	567.05	461	23%
Other Expenses	233.10	190.77	22%	874.29	654	34%
EBITDA	**95.55**	**99.22**	**-4%**	**740**	**643**	**15%**
Finance Cost	45.10	37.85	19%	171	145	18%
Depreciation & Amortization	27.75	24.32	14%	114	106	8%
Other Income	8.85	9.33	-5%	74	41	83%
PBT (before exceptional Items)	**31.55**	**46.49**	**-33%**	**529**	**432**	**22%**
Exceptional items	-0.31	0.11	-382%	1	13	-89%
Profit Before Tax	**31.24**	**46.49**	**-33%**	**531**	**446**	**19%**
Tax	7.10	7.82	-9%	131	131	0%
PAT	**24.14**	**38.67**	**-38%**	**400**	**315**	**27%**

BALANCE SHEET SUMMARY – FY26

INDOGULF CROPSCIENCES LTD.

Particulars (INR Mn)	FY26	FY25
EQUITY		
Share capital	632	488
Other equity	3,961	2,265
Total equity	**4,593**	**2,753**
LIABILITIES		
NON-CURRENT LIABILITIES		
Borrowings	30	357
Lease liability	32	43
Other financial liabilities	95	85
Provisions	42	24
Deferred tax liabilities (Net)	-34	-25
Total non-current liabilities	**164**	**484**
CURRENT LIABILITIES		
Borrowings	1,739	1,847
Lease liability	30	20
Trade payables	1,279	1,343
Other financial liabilities	262	261
Other current liabilities	21	27
Provisions	17	10
Current tax liabilities	128	135
Total current liabilities	**3,476**	**3,642**
Total liabilities	**3,640**	**4,126**
TOTAL EQUITY AND LIABILITIES	**8,234**	**6,879**

Particulars (INR Mn)	FY26	FY25
ASSETS		
NON-CURRENT ASSETS		
Property, plant & equipment	362	360
Capital work-in-progress	764	571
Intangible assets	57	56
Intangible assets under development	10	9
Right-to-use assets	56	58
Investments	116	-
Other non-current financial assets	10	7
Other non-current assets	91	102
Current tax assets (net)	111	118
Total non-current assets	**1,578**	**1,281**
CURRENT ASSETS		
Inventories	3,435	2,700
Trade receivables	2,406	2,230
Cash & cash Equivalents	123	97
Bank balances	-	-
Other financial assets	7	50
Other current assets	678	513
Current tax assets (Net)	-	-
Total current assets	**6,648**	**5,589**
Assets held for sale	**8**	**8**
TOTAL ASSETS	**8,234**	**6,879**

THE ROAD AHEAD

THE ROAD AHEAD

INDOGULF CROPSCIENCES LTD.

Beyond Products – Towards an Integrated Agri-Solutions Platform

Expand Biologicals & Sustainable Portfolio

Lead the shift to eco-friendly, biological crop solutions

Increase High-Margin Product Contribution

Specialty and value-added products to drive profitability

Deepen Farmer Engagement

Scale advisory-led model with 100+ IDOs across India

Accelerate Global Expansion

Enter new markets, grow export revenues significantly

Strengthen Operational Excellence

Procurement, supply chain and manufacturing efficiency

Drive Innovation-Led Growth

R&D, ICAR-IARI collaboration, next-gen products

Positioned to evolve from an agrochemical company into an integrated agri-solutions platform focused on sustainable growth and long-term value creation

THANK YOU

Investor Relations Team

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