



## INDIA GLYCOLS LIMITED

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**IGL/SE/2026-27/39**

**14<sup>th</sup> August, 2026**

**The Manager (Listing)**  
**BSE Limited**  
**1<sup>st</sup> Floor, New Trading Ring,**  
**Rotunda Building, P.J. Towers,**  
**Dalal Street,**  
**Mumbai – 400 001**

**The Manager (Listing)**  
**National Stock Exchange of India Limited**  
**Exchange Plaza, C-1, Block G,**  
**Bandra Kurla Complex,**  
**Bandra (East),**  
**Mumbai- 400 051**

**Scrip Code: 500201**

**Symbol: INDIAGLYCO**

**Dear Sirs,**

**Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation for Q1 FY27 Earnings Conference Call.**

Further to our letter bearing no. IGL/SE/2026-27/35 dated 6<sup>th</sup> August, 2026 and pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, an investor presentation is attached for the information of the investors.

This same is also being hosted on the Company's website at [www.indiaglycols.com](http://www.indiaglycols.com).

This is for your information and record.

Thanking you,

Yours truly,  
**For India Glycols Limited**

**Ankur Jain**  
**Head (Legal) & Company Secretary**  
**Encl: A/a**



INDIA GLYCOLS LIMITED

# Investor Presentation



Q1FY27



# Safe Harbor **Statement**



This presentation and the following discussion may contain “forward-looking statements” by India Glycols Limited (“IGL” or the company) that are not historical in nature. These forward-looking statements, which may include statements relating to future results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of IGL about the business, industry and markets in which IGL operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond IGL’s control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward-looking statements. Such statements are not, and should not be construed, as a representation as to future performance or achievements of IGL.

In particular, such statements should not be regarded as a projection of future performance of IGL. It should be noted that the actual performance or achievements of IGL may vary significantly from such statements.



INDIA GLYCOLS LIMITED

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# Q1 FY27 Performance Highlights (Current Structure)

Robust Performance Reflects Strength of Diversified Portfolio and Focused Execution



**IGL delivered a strong start to FY27 with double-digit growth in Gross Revenue, EBITDA and PAT, supported by a balanced portfolio and improving profitability**

Q1 FY27 Gross Revenue up **+19%**, Net Revenue up **+9%**, EBITDA up **+13%**, and PAT up **+32%**

- Business portfolio remains well diversified, strengthening the premiumisation and margin enhancement journey
- The spirits business recorded revenue of ₹ 361 Cr (+5.3% YoY) and EBITDA growth of 14.2% YoY. The company retained dominant market shares in UP and Uttarakhand while benefiting from premium product offerings and new product approvals
- Chemicals revenue increased 20.6% YoY to ₹ 362 Cr, driven by Bio-Glycols, Green Solvents, and Performance Chemicals
- BF reported revenue of ₹ 323 Cr, with EBIT rising 19% YoY to ₹ 27 Cr and EBIT margin at 8.4%.
- EB reported its best-ever Q1, with revenue rising 65% YoY and EBITDA increasing 188% YoY. Growth was supported by new customer acquisitions, nutraceutical launches, nicotine business expansion, and improved operating efficiencies.
- Finance Costs declined to ₹ 25 Cr in Q1FY27 from ₹ 45 Cr in Q1FY26, on account of debt reduction, supporting profitability growth
- Debt levels reduced during the quarter, while the debt-to-equity ratio also improved. The company is also refinancing higher-cost borrowings with lower-cost debt to further improve financial efficiency
- The proposed restructuring has received NCLT approval, with implementation activities progressing. The demerger is expected to create focused business entities and unlock value for shareholders over the medium term

01

# Proposed **Restructuring**



# Approved Demerger creates three focused platforms



The NCLT **sanctioned the Scheme of Arrangement on 17 July 2026**. Upon effectiveness, the Spirits, Bio Fuel and Biopharma undertakings will transfer to dedicated resulting companies, while the remaining business continues within IGL



**FY26 Net Revenue**  
**₹ 4,211 Cr**

# Financial Performance – Q1 FY27 (New Structure)



## IGL Spirits Limited

### NET REVENUE

**₹ 694 Cr**

(1% YoY)

### EBITDA

**₹ 120 Cr**

+17% YoY

### EBITDA Margin%

**17.3%**

vs 14.7% in Q1FY26

## India Glycols Limited

### NET REVENUE

**₹ 345 Cr**

+24% YoY

### EBITDA

**₹ 40 Cr**

+12% YoY

### EBITDA Margin%

**11.6%**

vs 14.7% in Q1FY26

## Ennature Bio Pharma Limited

### NET REVENUE

**₹ 90 Cr**

+53% YoY

### EBITDA

**₹ 10 Cr**

+100% YoY

### EBITDA Margin%

**11.1%**

vs 8.5% in Q1FY26

**Q1FY27  
Overall  
Performance**

### Net Revenue

**₹ 1,130 Cr**  
+9% YoY

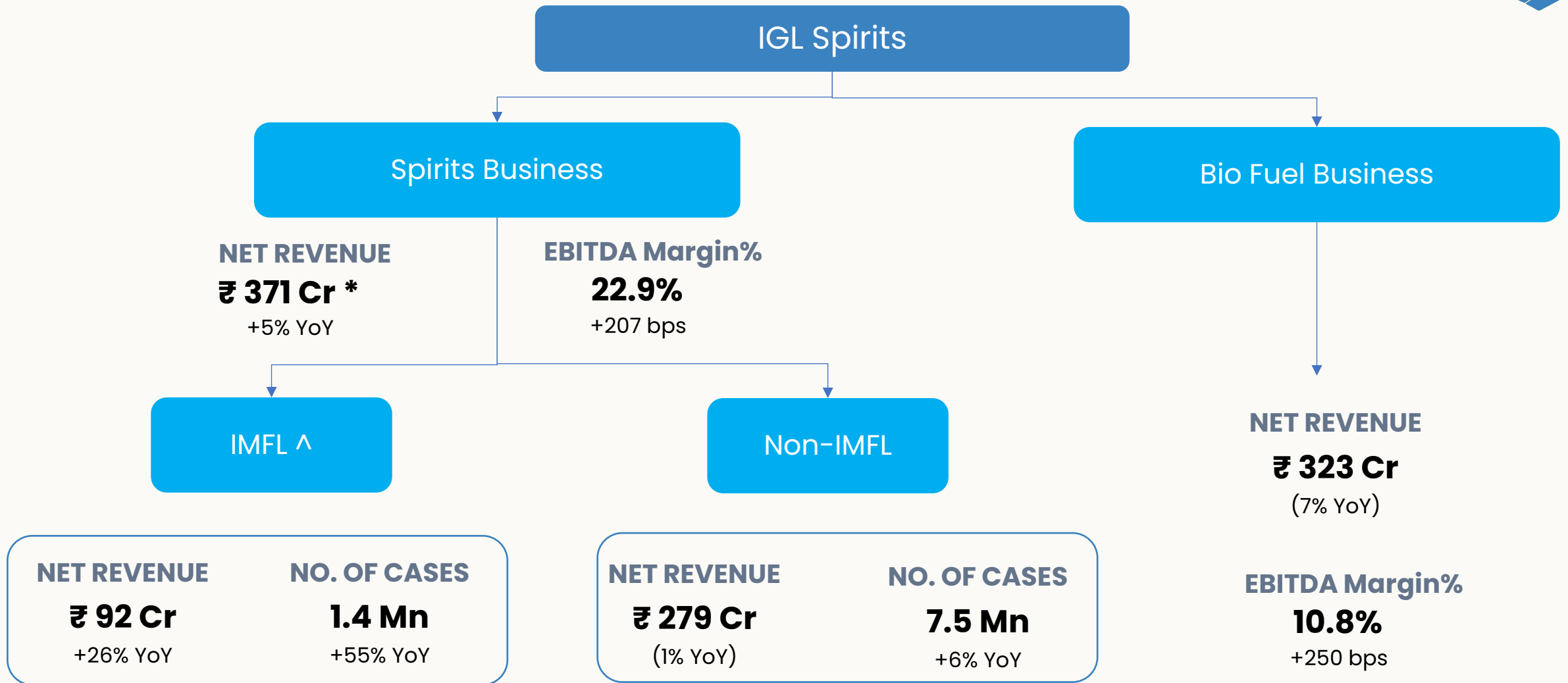
### EBITDA

**₹ 170 Cr**  
+13% YoY

### EBITDA Margin%

**15.0%**  
vs. 14.3% YoY in Q1FY26

# IGL Spirits Limited – Q1FY27



\* Includes Other Operating Income    ^ IMFL includes Prestige & Above, Regular and others

# Business Outlook – IGL Spirits Limited



## 01 Accelerating IMFL Growth & Premiumization

IMFL volumes targeted to double through new brand launches, increasing contribution from higher-margin white spirits, and expansion into premium categories and new brands with strong pipeline; Strategic partnership with Amrut for bottling and marketing has strengthened the IMFL platform, positioning the segment for sustained growth

## 02 Geographic & Channel Expansion

Growth driven by deeper penetration in existing markets (UP, Uttarakhand & Delhi), entry into new states such as Kerala, Andhra Pradesh, and Haryana, and enhanced focus on the Defence/CSD channel with planned introduction of 3-4 new brands

## 03 Strong Manufacturing Platform & Strategic Partnerships

Long-standing Bacardi relationship, best-in-class manufacturing infrastructure, and dedicated production lines with exclusive facility in the country for spirit maturation, reinforce the company's position as a trusted partner for leading global spirits companies

## 04 Backward Integration Driving Cost Advantage

Captive high-quality ENA capacity, strategic raw material sourcing, and the planned malt plant provide supply security, margin protection, product quality consistency, and sustainable cost leadership; flexible manufacturing and multiple alcohol monetization routes

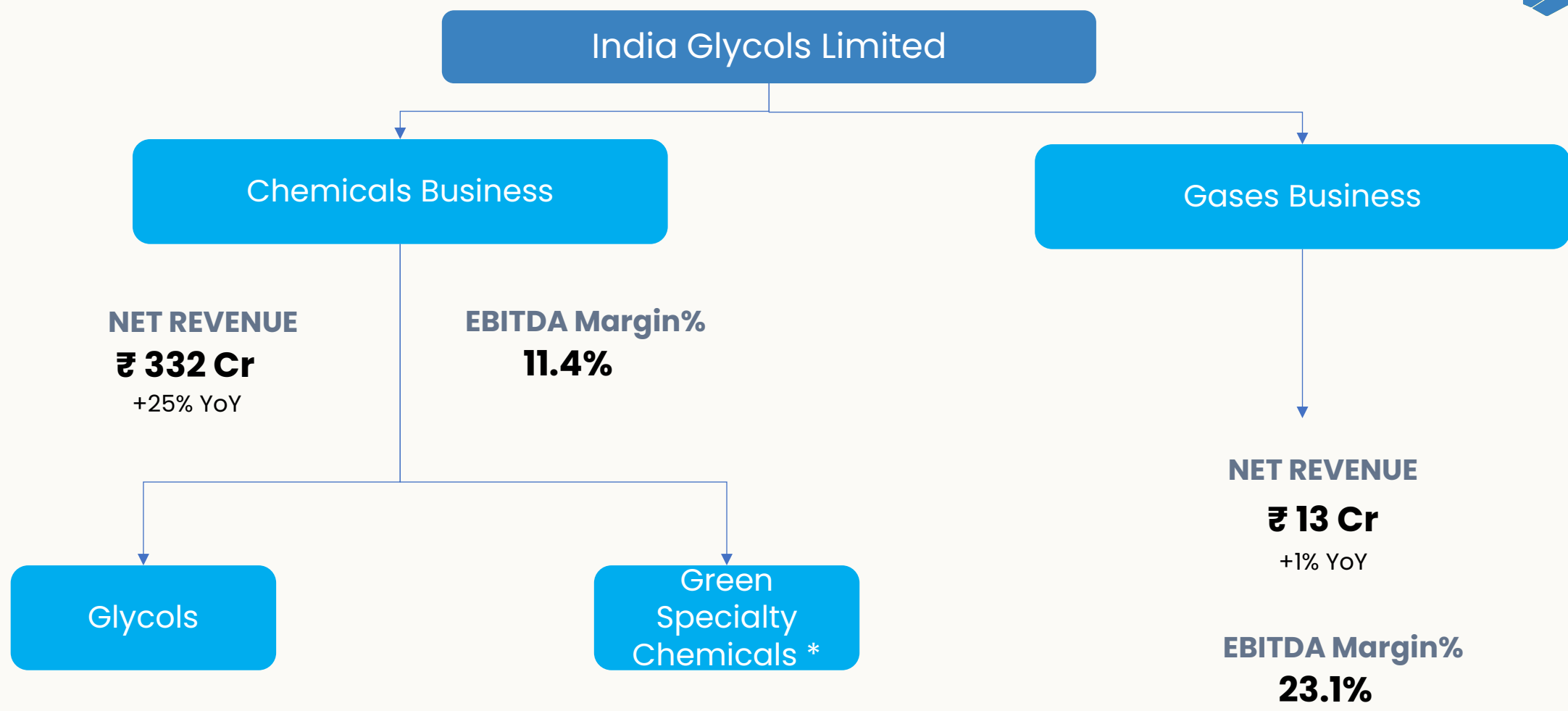
## 05 Market Leadership in Branded Non-IMFL

Strong leadership position led by Buntly Bubli, India's highest-selling Non-IMFL brand, supported by strong market share, superior gross margins, and industry-leading profitability; continuously maintaining strong market share in UP despite new entrants (from 4 to 20 players) and majority share in UK along with strong brand positioning & loyalty; Various accolades won from Limca Book of Records & Asia Book of Records

## 06 Long-Term Value Creation with Disciplined Capital Allocation

- Encouraging outlook for FY27, expecting to deliver EBITDA in excess of ₹ 500 Cr
- Premium portfolio development through spirit maturation, continued brand-led growth, and a debt-free operating model underpin the company's aspiration to achieve **₹ 1,000 Cr EBITDA in the next 4-5 years while maintaining a debt-free balance sheet from FY28 onwards**, thereby making it one of the Top 5 Alco-bev company in India

# India Glycols Limited – Q1FY27



\* Green Specialty Chemicals includes Performance Chemicals & JV with Clariant

# Business Outlook – India Glycols Limited



**01 Largest Bio-Based speciality chemicals manufacturer, pioneer in bio-based EO, Glycols and Glycol Ether and only supplier at scale globally**

**02 Structural shift towards a Specialty-led Portfolio**

IGL is increasingly moving up the value chain with a growing contribution from Performance Chemicals, Green Solvents, Bio-based Products and other differentiated offerings, creating a more resilient and higher-quality product profile

**03 Strong growth visibility backed by customer additions and product innovation**

Multiple new product launches, ongoing molecule development programs and expanding engagements with global customers provide a strong pipeline that can support sustained growth over the next few years

**04 Beneficiary of favourable industry dynamics**

Improved competitiveness of IGL's EO-based products, coupled with supply constraints in global markets, is strengthening the company's positioning across key chemical segments and export markets

**05 Performance Chemicals expected to emerge as a key growth driver**

The business is witnessing increasing commercial traction across specialty applications, with several products progressing from development to commercialization, enhancing long-term growth potential and reducing dependence on commodity cycles

**06 Margin expansion opportunity through portfolio mix improvement**

As the share of specialty chemicals, value-added exports and differentiated products increases, the business is expected to generate superior profitability

**07 Long-Term Value Creation with Disciplined Capital Allocation**

Encouraging outlook for FY27, expecting to deliver EBITDA in excess of ₹ 200 Cr (including dividend from JV)

Aspiration to achieve ₹ 400 Cr EBITDA in the next 4-5 years

# Business Outlook – Ennature Biopharma Limited



## 01 Sustained Growth Momentum

Ennature is expected to sustain its growth momentum, supported by a strong order pipeline, customer additions, and improving product realizations

## 02 Nicotine-led Expansion

Nicotine remains a key growth driver, with customer conversions in Europe and newly commissioned processing capacity supporting future scale-up

## 03 Strengthening Branded Portfolio

The company continues to strengthen its branded nutraceutical portfolio through new product launches (5 new products featuring Maxicama as key ingredient), enhanced market outreach, and global certifications including US FDA/EAR, REACH, WHO-GMP, EU-GMP, CEP-EDQM, Halal and Kosher

## 04 Global Market Penetration

Regulatory credentials and increasing international market penetration position the business for sustained growth in specialty nutraceutical and pharma ingredients; entered US & Europe markets with new molecules of health and food supplements

## 05 Driving Customer and Product Expansion

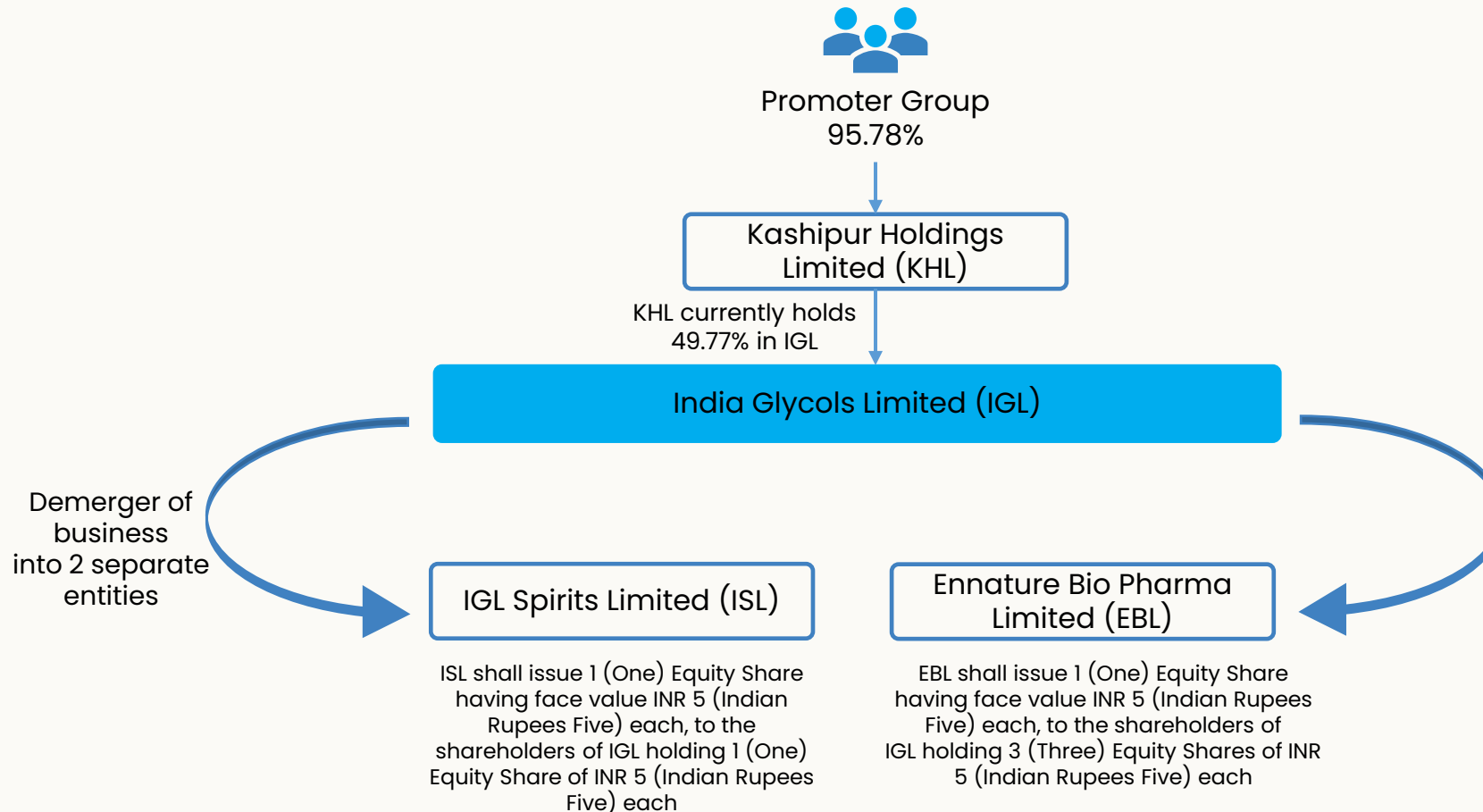
While raw material availability may remain a near-term challenge, management remains focused on expanding its customer base and higher-value product portfolio

## 06 Long-Term Value Creation with Disciplined Capital Allocation

Encouraging outlook for FY27, expecting to deliver EBITDA in excess of ₹ 50 Cr

Aspiration to achieve ₹ 130 - 150 Cr EBITDA in the next 4-5 years

# Revised Proposed Scheme and Structure



## Management of IGL to enter into a composite scheme of arrangement for the following:

- ▶ **Demerger of Potable Spirits & Bio-fuel and Bio-pharma Businesses** – respective businesses to be transferred by way of demerger to the respective companies – ISL and EBL respectively
- ▶ **Discharge of demerger consideration** – Subsidiaries to issue shares to the shareholders of the IGL
- ▶ The shares issued by EBL and ISL shall be **listed on BSE Limited and the National Stock Exchange of India Limited** subject to necessary approvals

Post restructuring Promoters holding will be 59.63% in each of the three companies i.e. IGL, ISL, and EBL

*Note: The Company has withdrawn the earlier proposed composite scheme of amalgamation of Kashipur Holding Limited (KHL) into India Glycols Limited (IGL). However, such withdrawal and simultaneous approval of Modified Scheme would not have any impact on the interest of the stakeholders including public shareholders as they will continue to own the same percentage of shares in IGL and Resulting Companies*

# Benefits of the Proposed Scheme



## STRATEGIC FOCUS



Each business will have a clear focus, leading to improved management and resource allocation for growth



The demerger will enable independent growth for each business

## VALUE & CAPITAL



Will create a potential to unlock value for stakeholders by drawing focused investors



Each business will manage its capital, investments, and resources based on its specific needs, ensuring more efficient capital use

## GOVERNANCE & RESILIENCE



Each business will adhere to regulations that are specific to its industry



Separating the businesses will reduce the risk of one business affecting the others

**The proposed restructuring is in the interest of the shareholders, creditors, employees, and other stakeholders in each of the companies**

02

# Q1 FY27 Financial Highlights



# Q1 FY27 Performance Overview

Figures in ₹ Cr



| Q1FY27 | Gross Revenue          | Net Revenue           | EBIDTA               | EBIDTA Margin %  | PAT                 | PAT Margin %     |
|--------|------------------------|-----------------------|----------------------|------------------|---------------------|------------------|
|        | ₹ 2,988 Cr<br>+19% YoY | ₹ 1,130 Cr<br>+9% YoY | ₹ 170 Cr<br>+13% YoY | 15.0%<br>+53 Bps | ₹ 97 Cr<br>+32% YoY | 8.6%<br>+153 Bps |

- **Broad-based revenue growth** – Net revenue of ₹ 1,130 Cr, up 9% YoY, with every business except Biofuels growing on the top line
- **High profitability** – EBITDA of ₹ 170 Cr, up 13%, margin at 15.0%; PAT jumped 32% to ₹ 97 Cr; Sustained improvement in quality of business as seen in consistent improvement in margins

# Financial Summary – Consolidated



Figures in ₹ Cr

| Particulars                                    | QIFY27       | QIFY26       | Y-o-Y (%)      | FY26         | FY25         | Y-o-Y (%)      |
|------------------------------------------------|--------------|--------------|----------------|--------------|--------------|----------------|
| <b>Gross Revenue from Operations</b>           | <b>2,988</b> | <b>2,503</b> | <b>19.4%</b>   | <b>9,827</b> | <b>9,039</b> | <b>8.7%</b>    |
| <b>Revenue from Operations (Net of excise)</b> | <b>1,130</b> | 1,040        | <b>8.6%</b>    | <b>4,211</b> | <b>3,768</b> | <b>11.8%</b>   |
| Other Income                                   | 0            | 1            |                | 5            | 15           |                |
| <b>Total Income</b>                            | <b>1,131</b> | <b>1,042</b> | <b>8.5%</b>    | <b>4,216</b> | <b>3,783</b> | <b>11.5%</b>   |
| <b>EBITDA</b>                                  | <b>170</b>   | <b>151</b>   | <b>12.5%</b>   | <b>654</b>   | <b>525</b>   | <b>24.5%</b>   |
| <b>EBITDA Margin</b>                           | <b>15.0%</b> | <b>14.5%</b> | <b>53 bps</b>  | <b>15.5%</b> | <b>13.9%</b> | <b>162 bps</b> |
| Depreciation                                   | 42           | 34           |                | 155          | 115          |                |
| <b>EBIT</b>                                    | <b>127</b>   | <b>117</b>   |                | <b>499</b>   | <b>410</b>   |                |
| Finance Cost                                   | 25           | 45           |                | 167          | 164          |                |
| Exceptional Items                              | -            | -            |                | (1)          | -            |                |
| Share of net profit / (loss) of joint venture  | 21           | 19           |                | 46           | 46           |                |
| <b>PBT</b>                                     | <b>123</b>   | <b>91</b>    | <b>35.7%</b>   | <b>377</b>   | <b>292</b>   | <b>29.0%</b>   |
| Tax Expenses                                   | 26           | 17           |                | 84           | 61           |                |
| <b>Profit / (Loss) for the Period</b>          | <b>97</b>    | <b>73</b>    | <b>32.2%</b>   | <b>293</b>   | <b>231</b>   | <b>26.8%</b>   |
| <b>PAT Margin</b>                              | <b>8.6%</b>  | <b>7.0%</b>  | <b>153 bps</b> | <b>6.9%</b>  | <b>6.1%</b>  | <b>84 bps</b>  |
| <b>EPS (₹)</b>                                 | <b>14.5</b>  | <b>11.8</b>  |                | <b>46.0</b>  | <b>37.3</b>  |                |

# Financial Summary – Standalone

Figures in ₹ Cr



| Particulars                                    | Q1FY27       | Q1FY26       | Y-o-Y (%)      | FY26         | FY25         | Y-o-Y (%)      |
|------------------------------------------------|--------------|--------------|----------------|--------------|--------------|----------------|
| <b>Gross Revenue from Operations</b>           | <b>2,987</b> | <b>2,503</b> | <b>19.3%</b>   | <b>9,826</b> | <b>9,038</b> | <b>9.0%</b>    |
| <b>Revenue from Operations (Net of Excise)</b> | <b>1,129</b> | 1,040        | <b>8.5%</b>    | <b>4,211</b> | <b>3,767</b> | <b>11.3%</b>   |
| Other Income                                   | 0            | 1            |                | 44           | 15           |                |
| <b>Total Income</b>                            | <b>1,129</b> | <b>1,042</b> | <b>8.4%</b>    | <b>4,254</b> | <b>3,782</b> | <b>11.0%</b>   |
| <b>EBITDA</b>                                  | <b>170</b>   | <b>149</b>   | <b>14.1%</b>   | <b>690</b>   | <b>521</b>   | <b>32.4%</b>   |
| <b>EBITDA Margin</b>                           | <b>15.1%</b> | <b>14.3%</b> | <b>75 bps</b>  | <b>16.2%</b> | <b>13.8%</b> | <b>243 bps</b> |
| Depreciation                                   | 42           | 34           |                | 155          | 115          |                |
| <b>EBIT</b>                                    | <b>128</b>   | <b>115</b>   |                | <b>535</b>   | <b>406</b>   |                |
| Finance Cost                                   | 25           | 45           |                | 167          | 164          |                |
| Exceptional Items                              | -            | -            |                | (1)          | -            |                |
| <b>PBT</b>                                     | <b>103</b>   | <b>70</b>    | <b>46.4%</b>   | <b>367</b>   | <b>242</b>   | <b>51.7%</b>   |
| Tax Expenses                                   | 26           | 17           |                | 84           | 61           |                |
| <b>Profit / (Loss) for the Period</b>          | <b>77</b>    | <b>53</b>    | <b>44.9%</b>   | <b>282</b>   | <b>180</b>   | <b>56.5%</b>   |
| <b>PAT Margin</b>                              | <b>6.8%</b>  | <b>5.1%</b>  | <b>171 bps</b> | <b>6.6%</b>  | <b>4.8%</b>  | <b>187 bps</b> |
| <b>EPS (₹)</b>                                 | <b>11.4</b>  | <b>8.5</b>   |                | <b>44.3</b>  | <b>29.1</b>  |                |

# Business Performance – Q1FY27



## Business Performance | Q1FY27 over Q1FY26

Figures in ₹ Cr

|             | BSPC                 | PS                   | BF                   | EB                 |
|-------------|----------------------|----------------------|----------------------|--------------------|
| Net Revenue | ₹ 363 Cr<br>+ 21%    | ₹ 361 Cr<br>+ 5%     | ₹ 323 Cr<br>(7%)     | ₹ 83 Cr<br>+ 65%   |
| EBIT        | ₹ 31 Cr<br>(4%)      | ₹ 75 Cr<br>4%        | ₹ 27 Cr<br>+ 19%     | ₹ 7 Cr<br>+504%    |
| EBIT Margin | 8.6%                 | 20.8%                | 8.4%                 | 8.7%               |
| Revenue Mix | 32%<br>Vs 29% Q1FY26 | 32%<br>Vs 33% Q1FY26 | 29%<br>Vs 33% Q1FY26 | 7%<br>Vs 5% Q1FY26 |
| EBIT Mix    | 22%<br>Vs 25% Q1FY26 | 53%<br>Vs 56% Q1FY26 | 19%<br>Vs 18% Q1FY26 | 5%<br>Vs 1% Q1FY26 |

03

# Business Overview



# Company at a Glance



## Business Overview

India Glycols Limited (IGL), founded in 1983, is one of the leading manufacturer of Bio-based Specialties & Performance Chemicals (BSPC), Bio-Fuel, Potable Spirits (PS) and Ennature Biopharma (EB). It is the first company in the world to produce Ethylene Oxide (EO) / Mono Ethylene Glycol (MEG) from renewable Agro route based on molasses since 1989. IGL has a diversified portfolio with exposure in Bio-based Specialties, Bio-Polymers, Plant based APIs & Nutraceuticals, Potable Spirits, Gases, Biofuels, and others. IGL has a global presence and partners in various countries, with a rich legacy of over three decades in innovation and sustainability.

### Bio-based Specialties & Performance Chemicals (BSPC)



IGL is one of the leaders in BSPC segment and offers a myriad range of products to different sectors to satisfy the evolving needs of customers and end-use applications across numerous categories

### Potable Spirits (PS)



Leading manufacturer of Country Liquor and Indian Made Foreign Liquor (IMFL), known for producing high-quality alcohol products, using state-of-the-art technology and advanced production processes

### Ennature Biopharma (EB)



The natural ingredients division of IGL, built on the foundation of Nature, Technology and Innovation. The EB segment provides high-quality, differentiated solutions for the pharmaceutical, nutraceutical, and food & beverage industries

### Bio Fuel



IGL started selling Bio-Fuels to OMCs in India through its grain-based distillery capacities.



**₹ 4,211 Cr**  
FY26 Net Revenue



**₹ 654 Cr**  
FY26 EBITDA



**₹ 293 Cr**  
FY26 PAT



**100+**  
Green products



Exporting to  
**40+** countries



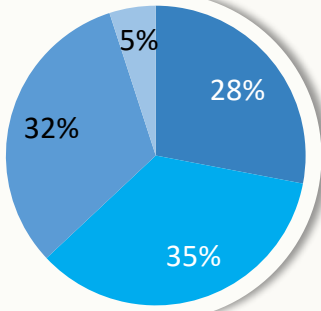
**3** Integrated manufacturing facilities spread over area of **~360 acres**



ISCC PLUS  
Certified

FY26 Revenue share

- BSPC
- Bio-Fuel
- PS
- EB



03.1

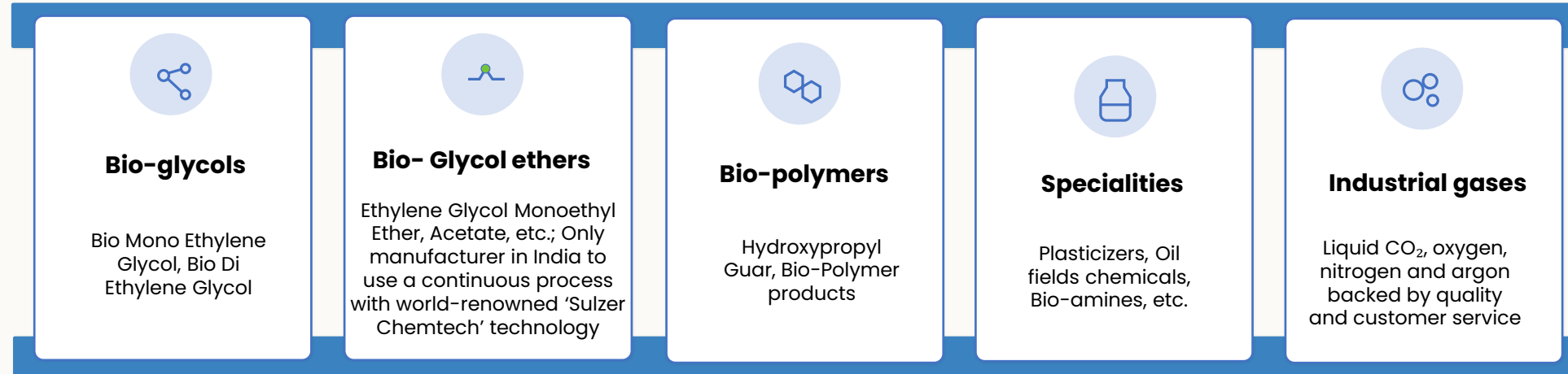
# Bio-based Specialties & Performance Chemicals (BSPC)



# Bio-based Specialties & Performance Chemicals (BSPC)



A diversified portfolio of bio-glycols, glycol ethers, bio-polymers, specialty chemicals and industrial gases—combining a renewable feedstock advantage with application-led innovation



## 01 Renewable Advantage

Low-carbon bio-based glycols provide a differentiated proposition versus fossil-derived alternatives

## 03 Specialty scale up

Expanded New Specialty Unit supports bio-amines, biopolymers, green solvents and customized products

## Value Creation Roadmap

## 02 Market Diversification

Strategic partnerships and brand segmentation support wider reach across Far East and Southeast Asian markets

## 04 Diversify applications & customers

Broaden bio-polymer exposure beyond oilfields and reinforce industrial-gas positioning through quality and service



**FY26 Revenue** stood at Rs. 1,203 crores as compared to Rs. 1,342 crores in FY25

**EBIT** grew by 12.4% in FY26 to Rs. 141 crores as compared to Rs. 125 crores in FY25

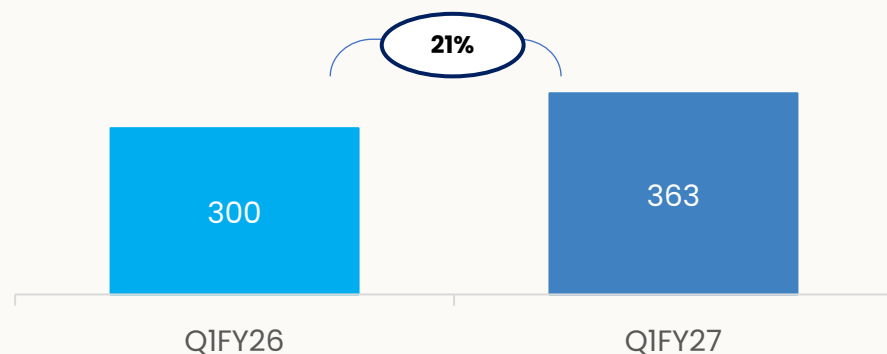
**EBIT Margin** improved by 240 Bps in FY26 to 11.7% as compared to 9.3% in FY25

# Segment Performance – BSPC

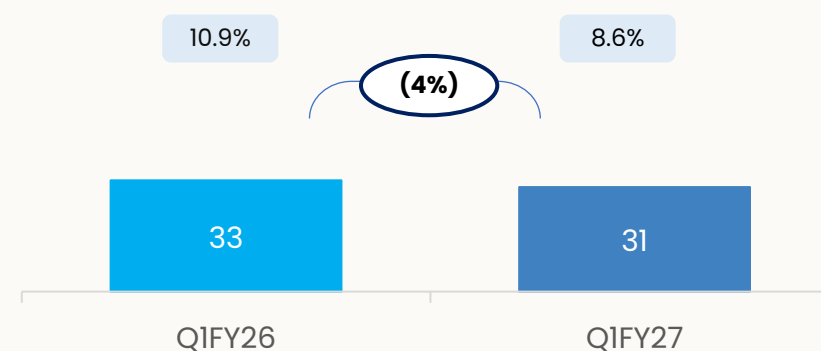


Figures in ₹ Cr

## Net Revenue



## EBIT and EBIT Margin %



### Highlights

- Revenue at ₹ 363 Cr, up by 21%; EBIT at ₹ 31 Cr as compared to ₹ 33 Cr
- Growth was led by Bio-glycols, Green Solvents and Performance Chemicals;
- Crude price surge improved relative competitiveness for EO, Bio-Glycols and Green Solvents
- JV Revenue flat, EBITDA and PAT up 10% YoY, driven by improved EO competitiveness, exports and sales of traded products

### Outlook

- Strong pipeline expected to continue to drive future growth

03.2

# Portable Spirits (PS)



# Portable Spirits (PS)



A diversified and premium spirits platform combining **market-leading Country Liquor** brands with an **expanding IMFL portfolio**, focused on premiumisation through **strategic partnerships** and **wider institutional channel access**

## PORTFOLIO ARCHITECTURE

| WHISKY                                                 | VODKA                                                | RUM                                                | BRANDY          |
|--------------------------------------------------------|------------------------------------------------------|----------------------------------------------------|-----------------|
| Soulmate · Single Reserve<br>Amrut Maqintosh portfolio | Amazing Vodka<br>Green Apple · Cranberry ·<br>Orange | Beach House XXX ·<br>Zumba Lemoni · Zumba<br>Black | Amrut Bejois XO |

## GROWTH PILLARS



### Owned Brands: Consumer Portfolio

A broad owned portfolio across whisky, vodka and rum, including flavoured offerings and established brands



### Strategic partnerships: Driving Premiumisation

Bacardi partnership supports global-brand execution while Amrut arrangement expands access to premium categories



### Market Leadership: Country Liquor

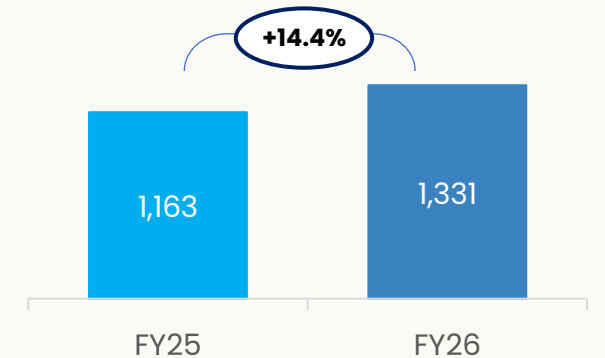
Commanding Country Liquor presence in Uttar Pradesh and Uttarakhand; Malta Whisky leads in Uttarakhand



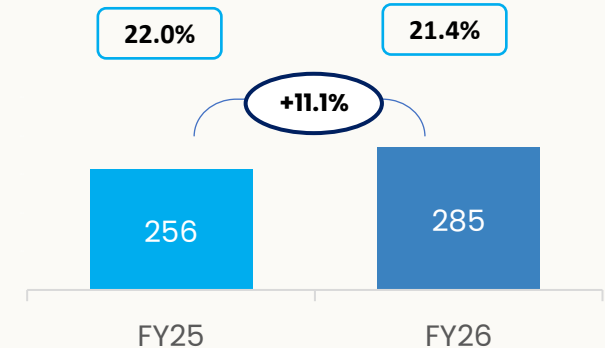
### Institutional: Defence Channel

Registered supplier to Indian Defence forces through CSD and Para Military channels, supporting wider reach

## Net Revenue



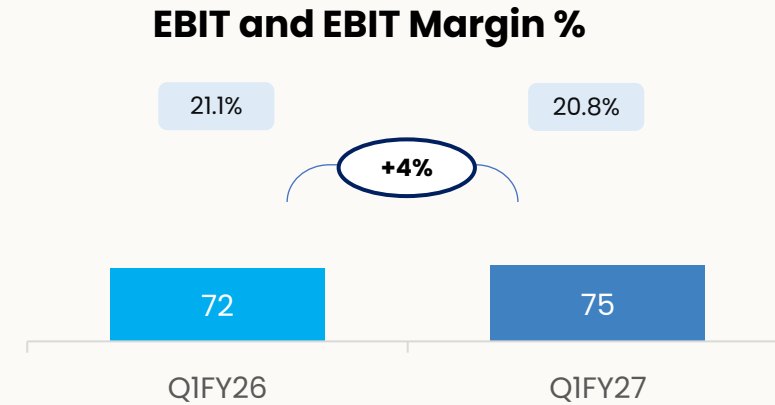
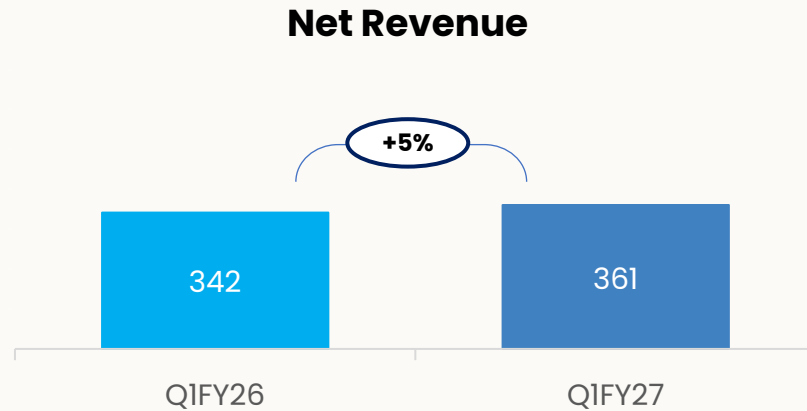
## EBIT and EBIT margin %



Figures in ₹ Cr

# Segment Performance – Potable Spirits (PS )

Figures in ₹ Cr



## Highlights

- PS delivered ₹ 361 Cr. Revenue, up 5% YoY; EBIT of ₹ 75 Cr., up by 4%; in Q1FY27
- In UP and UK IGL continues to hold leadership position
- MFL growth led by premiumization and reach
- Launch of new brand in CL “Jamun Flavour” in UK planned
- New ENA plant commissioned— grain & molasses, securing captive requirement for Potable Spirits

## Outlook

- Newly introduced Vodka, Brandy & Rum in Kerala Civil Market to boost up sales in coming quarters

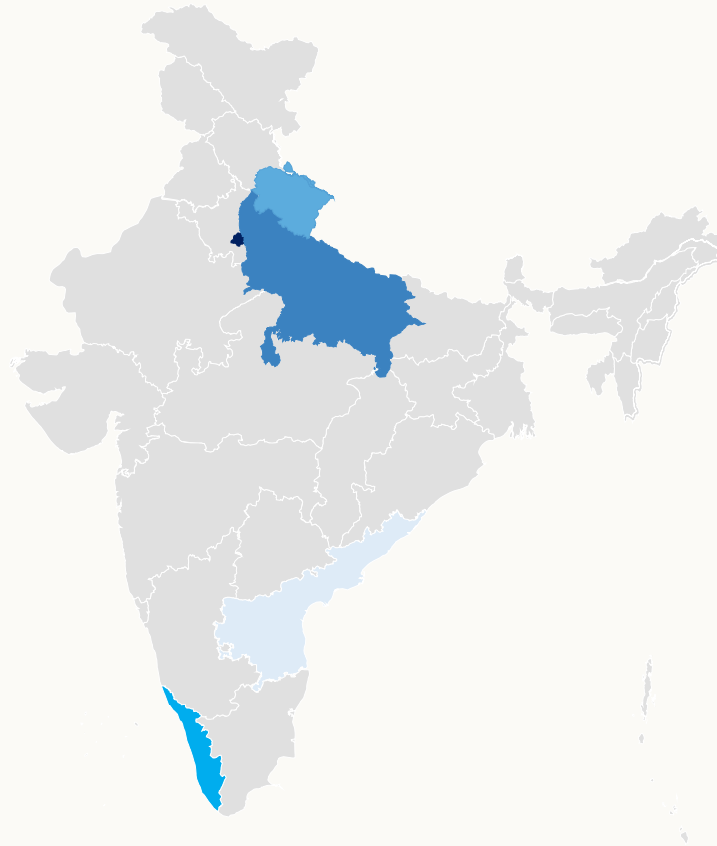
# Market Leadership & Expansion



Market leader in Country Liquor in **Uttar Pradesh & Uttarakhand**, with growing footprint across **Delhi, Kerala, Andhra Pradesh and Diu**

## 1 Uttar Pradesh & Uttarakhand

- **Bunty Babli** is the **highest-selling country liquor** brand in UP
- **Amazing Vodka** is **top three** in launched states
- **Amazing Vodka Cranberry** flavour received positive market response in Uttar Pradesh, paving for expansion in Uttarakhand
- **Malta Whisky** leads in Uttarakhand
- **Amrut** Launched a Silver Jubilee edition in Uttarakhand, celebrating 25 years of the Brand



## 2 Delhi

- **Soulmate Blu** is one of the leading brands in Delhi IMFL
- **Amazing Vodka** is among Delhi's best-selling vodkas

## 3 Kerala

- Expanding Rum & Brandy distribution into the southern market beyond the northern heartland

## 4 Andhra Pradesh and Diu

- New market expansion underway

# Expanding institutional presence



**IGL is strengthening institutional sales through supplies to Indian Defence Forces and a broader All India portfolio**



## CSD and Para Military access

Registered supplier to Indian Defence forces through CSD and Para Military Forces



## Portfolio expanded

Approved institutional portfolio grew from 3 brands in FY23–24 to 5 brands currently



## Traction during the year

Para Military business has shown strong momentum as the channel scales



## All India approvals

Additional brands approved by Para Military authorities for All India sales

**Supplying**  
**5**  
**approved brands**  
**across Rum and**  
**Whisky**



IGL Zumba Lemoni  
Citrus Rum



IGL Zumba Black  
Spiced Rum



Beach House XXX  
Premium Rum



Single Reserve  
Deluxe Whisky



Soulmate Blu  
Whisky

# IGL Whisky Portfolio



## Soulmate Blu

*Yours Truly In Every Sip*

**14 Mn Cases sold in FY25**

Leading country liquor brand in  
Uttar Pradesh  
Asia Book of Awards



## Single Reserve

*The One and Only*

**Oak-Cask Matured**

Finest Indian grains with a rare  
blend of tradition and  
craftsmanship



## Amazing Whisky Deluxe

**Oak-Cask Matured**

Finest Indian grains with a rare  
blend of tradition and  
craftsmanship



## Bunty Bubbly

**36 Mn Cases Segment**

Deluxe segment launch with  
broad-market scale opportunity

# IGL Vodka Portfolio



**Bunty Bubly Vodka**

*Fun on the Run*



**ZUMBA LEMON VODKA**

**Double-digit market share**  
UP, UK, Delhi  
Gold Medal recognition



*Adding Zing to Amazing*

**7 Mn Cases Segment**



*Green Apple*

**Imported Flavours**



*Orange*

**Gold Medal — Spritz Selection Awards**

# IGL RUM Portfolio



**Zumba Lemoni Citrus  
Rum**

*Feel the beats of passion*

**Zumba Black Spiced Rum**

*Experience the rhythm of Flavours*



**Beach House XXX  
Rum**

*Find your escape*

# IGL – Bacardi International Partnership



Partnership with Bacardi  
since  
**15 years**



World Class standards of  
packaging and quality  
done by IGL for Bacardi

- IGL does all the supply chain, logistics, gets approvals from regulatory authorities for Bacardi
- Partnership is for all brands: from Bacardi Breezers which requires special carbonation process, to Bacardi International Flagship brand: Bacardi Carta Blanca and Bacardi Limon
- North-India and East-India supplies of Bacardi brands from IGL Kashipur

# IGL – AMRUT Partnership



## MAQINTOSH WHISKY Special Edition



- Bottled at IGL-Kashipur and IGL-Gorakhpur
- The entire manufacturing, marketing and profit goes to IGL after paying the per case Royalty
- This is a 2.8 million case segment

## MAQINTOSH WHITE LABEL WHISKY



- Launched by IGL to address the belly of the Industry in the semi-premium segment.
- This is a 12 million case segment

## PRESTIGE GREEN CLASSIC WHISKY



- Age old brand of Amrut selling in Karnataka, now acquired by IGL with new trendy packaging.
- Volume builder for penetration in market

## FUSION SINGLE MALT WHISKY



- This is the flagship brand of Amrut which sells over the 53 Countries
- IGL will invest, distribute and market the brand in select North Indian Market.

## AMALGAM



- IGL will invest, distribute and market the brand in select North Indian Market

03.3

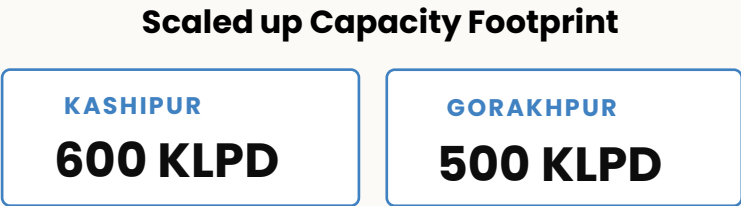
# Bio Fuel



# Bio Fuel



IGL has been a pioneer in green chemistry and biofuels, leveraging renewable feedstocks to develop sustainable alternatives. Through ethanol production and biofuel blending, the Company contributes to reducing carbon emissions while supporting India's transition towards cleaner energy sources



IGL contributes to India's clean energy agenda by supplying renewable ethanol under the Ethanol Blending Programme, supporting the country's goals of energy security, import substitution and lower carbon emissions



### Policy support

Pricing, GST and OMC procurement support



### Import savings

Lower crude-oil imports and FX leakage



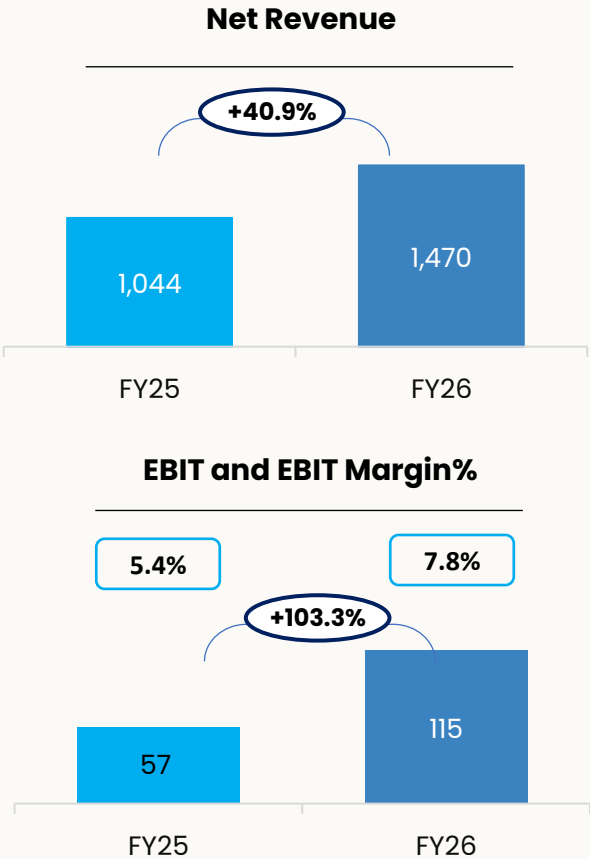
### Farmer income

Demand pull for sugarcane, maize and grains



### Cleaner security

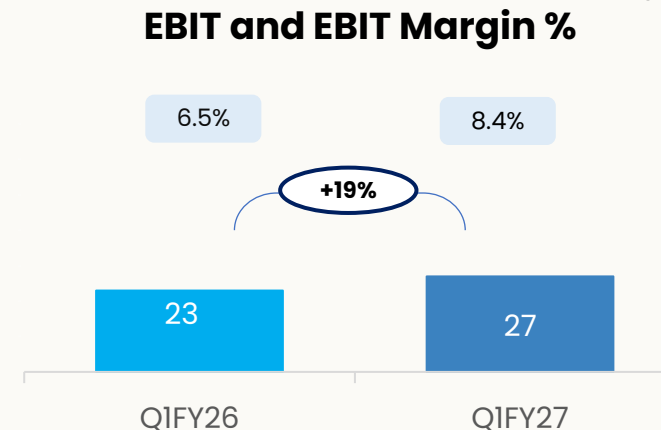
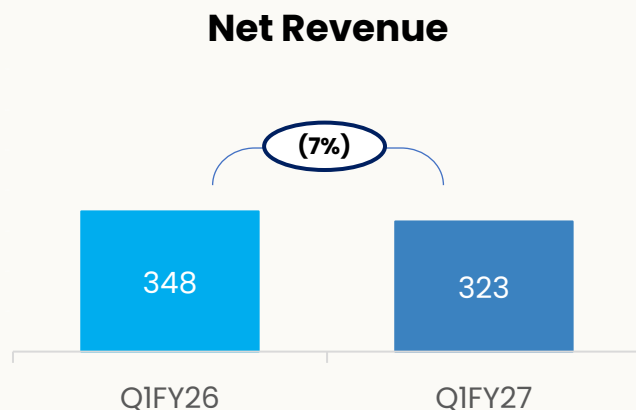
Domestic supply with lower emissions



# Segment Performance – Bio-Fuel



Figures in ₹ Cr



## Highlights

- Bio Fuel delivered ₹ 323 Cr Revenue, EBIT of ₹ 27 Cr, up by 19% YoY; Margin at 8.4% in Q1FY27 against 6.5% in Q1FY26
- India achieved the 20% roll out declared complete in 30 Jun 2026
- Grain prices remained stable, supported by FCI rice allocation; while DDGS realisation remained range-bound
- With considerable installed capacity already in place and utilisation projected at 65% to 75%, the company is well positioned to cater to incremental demand without significant near-term capex

## Outlook

- With same allocation as last year for IGL, FY27 will witness realisation-driven growth

03.4

# Ennature Biopharma (EB)



# Ennature Biopharma (EB) – Plant-derived science & global-quality execution



A vertically integrated platform spanning plant-based APIs, differentiated nutraceutical ingredients and nicotine derivatives—supported by advanced extraction, R&D and globally accredited manufacturing

## CORE PRODUCTS



### Plant-based APIs

- Thiocolchicoside and Colchicine
- Leadership in export and domestic markets
- New API pipeline to diversify the portfolio



### Nutraceuticals

- Added Branded specialty ingredients using Proprietary technology platform.
- Maxicuma and Xanthogreen with Clean Label Project (CLP) verification
- Established presence across Southeast Asia and expanding footprint in the USA



### Nicotine & derivatives

- Nicotine and value-added derivatives
- Focus on pharma customers for NRT applications
- Customer diversification and efficiency enhancement

### Market leadership

Established position in Thiocolchicoside, supported by strong export momentum and domestic leadership

### Mix improvement

Process-efficiency initiatives support better margins in Thiocolchicine and Colchicine

### FY26 Financial Performance

**Revenue** : Rs. 208 Crores

**EBIT** : Rs. 7 Crores

## 01 Advanced manufacturing

Dehradun facility with SCFE-CO<sub>2</sub> and solvent-extraction capabilities for plant-origin APIs and standardized ingredients

## 02 Global quality credentials

EU-GMP / EDQM, WHO-GMP, cGMP, ISO, HACCP, Kosher and Halal accreditations; CEPs for flagship APIs

## 03 Integrated R&D engine

Lab-to-commercial development covering chemistry, formulations, analytical research and process optimization

## 04 Partnerships & innovation

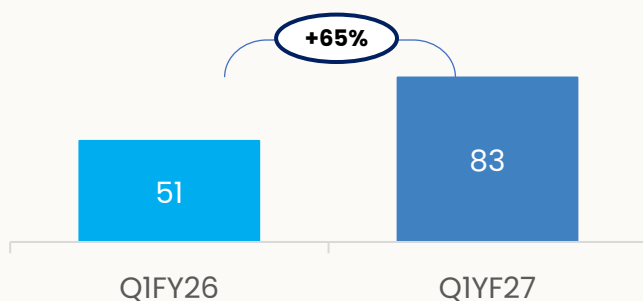
Strategic partnership for specialized Astaxanthin and Fucoxanthin ingredients; proprietary platforms and patent filings

# Segment Performance – EB

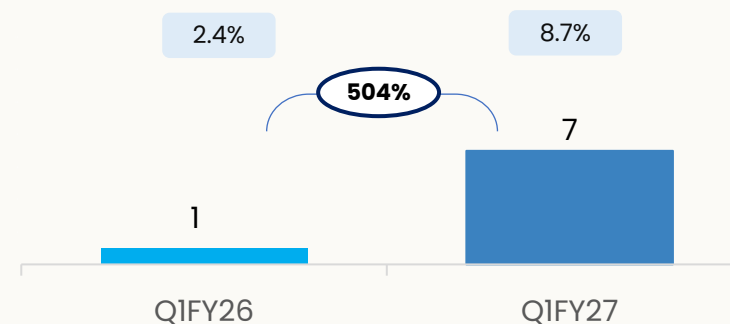


Figures in ₹ Cr

## Net Revenue



## EBIT and EBIT Margin %



### Highlights

- Achieved best-ever Q1 performance at ₹ 83 Cr – growth of over 65% YoY, driven by new customers and nutraceutical launches
- Q1FY27 EBIT at ₹ 7 Cr, as compared to ₹ 1 Cr in Q1FY26; EBIT Margins up to 8.7% in Q1FY27 from 2.4% in Q1FY26
- Thiocolchicoside sales registered a strong growth supported by a strong order pipeline and improved price realization
- Nicotine sales reported a growth, driven by customer conversions in the European market
- Nicotine crude processing operations commenced at our Kashipur facility in April, adding 6MT/month of capacity

### Outlook

- Continued focus on strengthening Branded Nutraceuticals portfolio through various strategic initiatives

04

# Key Strengths



# Key Strengths



## CORE STRENGTHS

Built across experience, leadership, scale and innovation

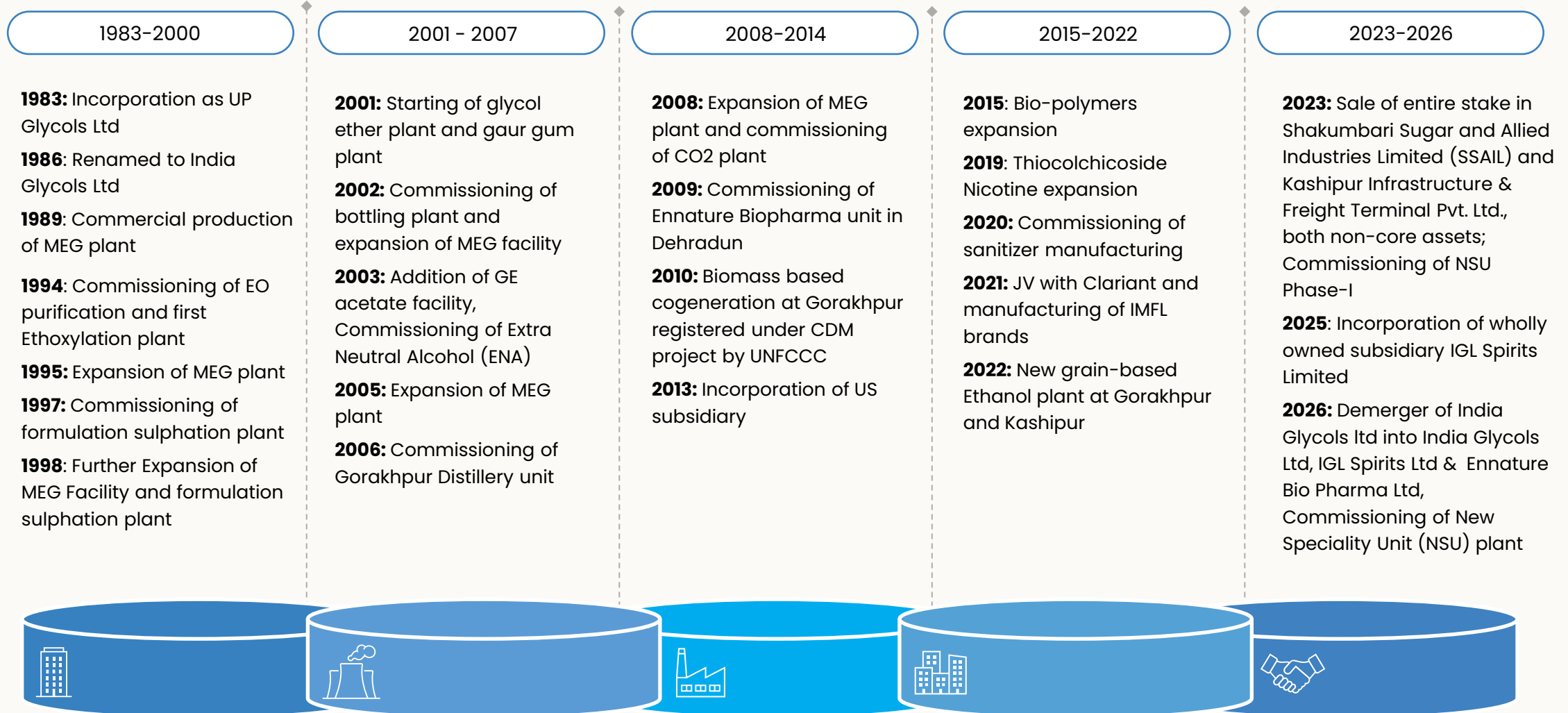
### FOUNDATION & MARKET

- 01**  3+ decades of presence
- 02**  Strong Management Team
- 03**  Diversified business model and applications
- 04**  India's leading Green Chemical Company

### PLATFORM & RESILIENCE

- 05**  Integrated Manufacturing facilities – 3 facilities located in Kashipur, Gorakhpur and Dehradun
- 06**  3x3 strategy for Cost Effectiveness
- 07**  R&D: Creating value with focus on Green Chemistry & Technical collaborations
- 08**  Financial Performance – Strong Credit Profile (A- Stable from Care Ratings) with low gearing ratio

# IGL Journey of more than 3 decades



# Diversified business model and multi-functional application



## Bio-based Specialities and Performance Chemicals (BSPC)

Diversified sustainable-chemistry platform offering:

- bio-glycols
- glycol ethers,
- bio-polymers,
- speciality chemicals and industrial gases

**Revenue Share (FY26): 29%**  
**EBIT Share (FY26): 26%**



## Potable Spirits (PS)

A consumer-focused spirits business comprising Country Liquor and Indian Made Foreign Liquor across whisky, vodka and rum categories

**Revenue Share (FY26): 32%**  
**EBIT Share (FY26): 52%**



## Ennature Biopharma (EB)

A natural-ingredients and healthcare solutions business providing plant-based APIs, nutraceuticals, phytochemicals and food ingredients

**Revenue Share (FY26): 5%**  
**EBIT Share (FY26): 1%**



## Bio-Fuel

A renewable-energy platform producing special-grade ethanol for petrol blending and supplying Oil Marketing Companies through grain-based distillery capabilities

**Revenue Share (FY26): 35%**  
**EBIT Share (FY26): 21%**

## Application Across Industries

Automotive  
Beverage and food  
Packaging  
Oil & Gas

Pharma & Healthcare  
Electronic Chemical industries  
Agrochemicals  
Personal Care

Mining  
Perfumery  
Glass  
Metal / Steel,

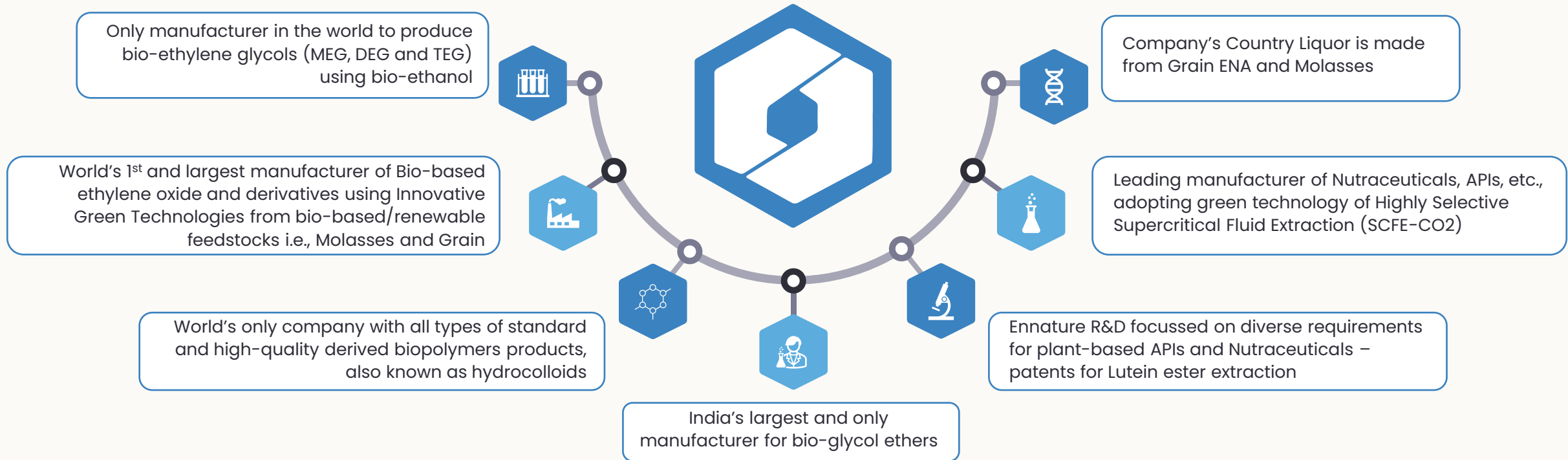
Textile  
Pulp & paper  
Paint and Coating  
Detergents

Wastewater treatment  
Lighting  
Construction

# India's leading Green Chemical Company



Green is in IGL's DNA and is the core of our business: Inspired by nature and Green chemistry, we create compounds based on decades of expertise, innovative engineering and sustainable technologies, while ensuring our environment remains untouched.



# Integrated Manufacturing facilities



## Kashipur

300-acre state of art integrated manufacturing complex

- ▶ Fermentation – Molasses and Grain Based
  - ▶ Ethanol Distillation, Extra Purification
  - ▶ Biofuels
  - ▶ Grain based Ethanol
  - ▶ Ethylene Oxide, High purity EO
  - ▶ Glycols ( MEG, DEG, TEG and derivatives)
  - ▶ Green solvents based on Glycol Ethers and Glycol Ether Acetates
  - ▶ Specialties and Performance Chemicals
  - ▶ Branded CL Bottling
  - ▶ IMFL
  - ▶ Industrial Gases – Oxygen, Nitrogen, Argon, CO2
- 
- ▶ State-of-the-art manufacturing facilities approved and certified by international agencies
  - ▶ Reliable supply; integration of its captive feedstock of ethylene oxide and ethyl alcohol
  - ▶ Manufacturing of Biopolymers other hydrocolloids products with specialty PO derivatized guar



## Gorakhpur

56-acre state of art distillation & bottling complex

- ▶ Grain based Ethanol
- ▶ Fermentation
- ▶ Ethanol Distillation
- ▶ Ethanol Extra Purification
- ▶ Ethanol Bio Fuel Grade
- ▶ Branded CL Bottling
- ▶ IMFL bottling Tetra
- ▶ IMFL Glass bottling

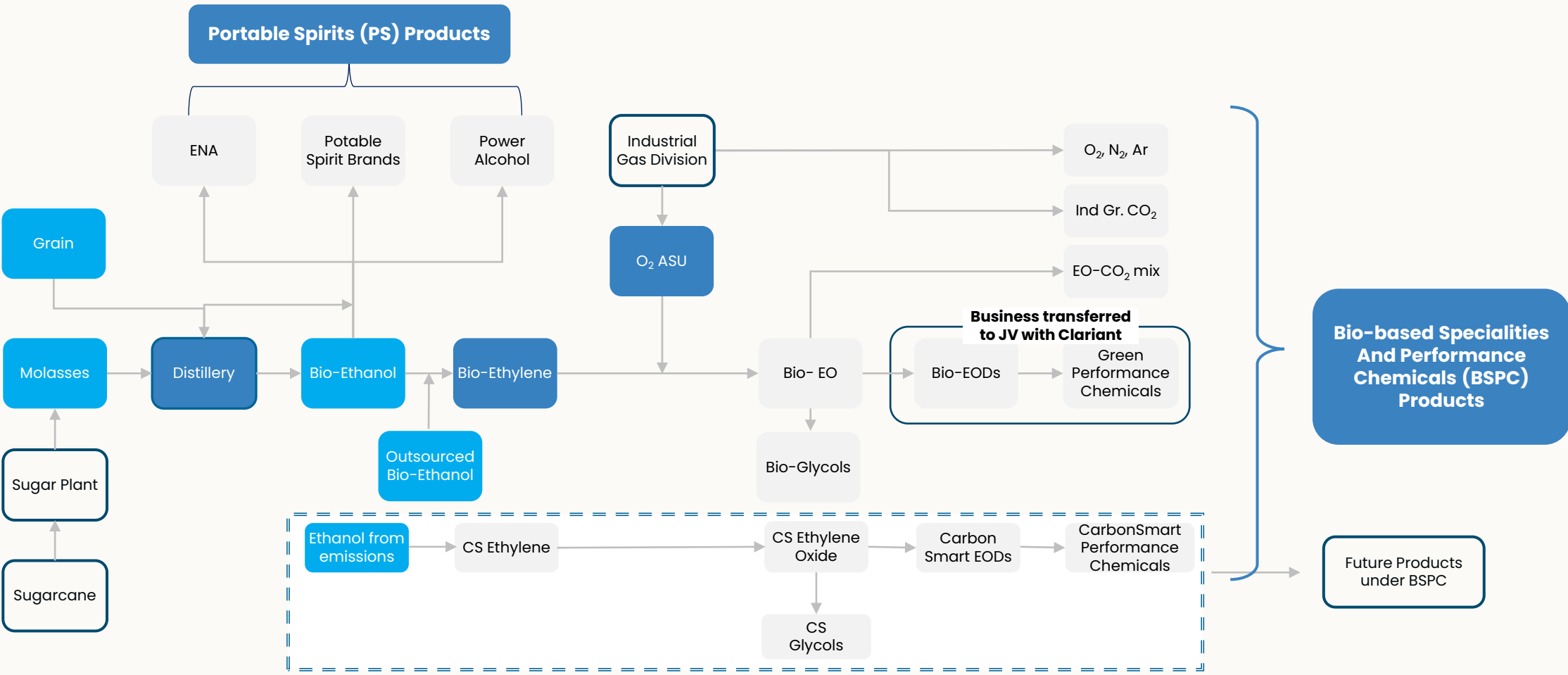


## Dehradun

1,60,000 sqft state of art facility

- ▶ High Purity Extraction
- ▶ SCFE (Super Critical CO2)
- ▶ Solvent Extraction
- ▶ Aqueous Extraction
- ▶ Bio Fermentation

# Leveraging synergies to create value-integrated manufacturing for bio-based products



# 3 x 3 Strategy for Cost Effectiveness



Mitigating costs with 3 possible  
sources of raw material

3 possible  
outputs



Ethanol plants capacities (including grain-based) of 600 KLPD and 500 KLPD at Kashipur and Gorakhpur sites respectively, running up to optimum level have enabled the company to operate on this 3X3 model and helped in mitigating the impact of increase in ethanol cost.

# R&D: Creating value through focus on Green Chemistry with Technical collaborations



IGL pioneers’ sustainable trends with innovative, technology-driven solutions that reduce carbon footprints, leveraging digital technologies to reach net zero emissions and lead the way in green innovation. The state-of-the-art **R&D centre has been approved by the Department of Scientific & Industrial Research (DSIR) since 1993.**

- ▶ **Next-generation research and technological advancements** add value to sustainable products made from renewable resources
- ▶ Creating limitless possibilities through **green engineering by using agricultural, horticultural, and forest waste**, as well as released carbon

| Creating Unmatchable USPs                                    |                                                                    |                                              |
|--------------------------------------------------------------|--------------------------------------------------------------------|----------------------------------------------|
| Green Products: Derived from renewable and C-smart resources | Consistent quality: State-of-the-art, DCS-controlled manufacturing | Minimum carbon footprint: Waste to chemicals |
| High quality products: Minimum impurities                    | Customised product design: Collaborative R&D and innovation        | Environment and eco-friendly: Biodegradable  |

| Technical collaborations & Tie-ups                                          |                                                                                                               |                                                                                  |
|-----------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|
| US-based Scientific Design Inc. to produce high-quality bio-glycols         | Global tech partnership with Wittemann, Hitachi, Air Liquide and Praxair                                      | Tie-up with Bacardi for bottling of their products at the Kashipur bottling unit |
| LanzaTech for manufacturing of specialty chemicals based on C-smart alcohol | Using world-renowned ‘Sulzer Chemtech’ technology for Glycol ethers and acetates - Only manufacturer in India | JV with Clariant, leader in bio-based ethoxylates and derivatives                |

## New range of products in pipeline:

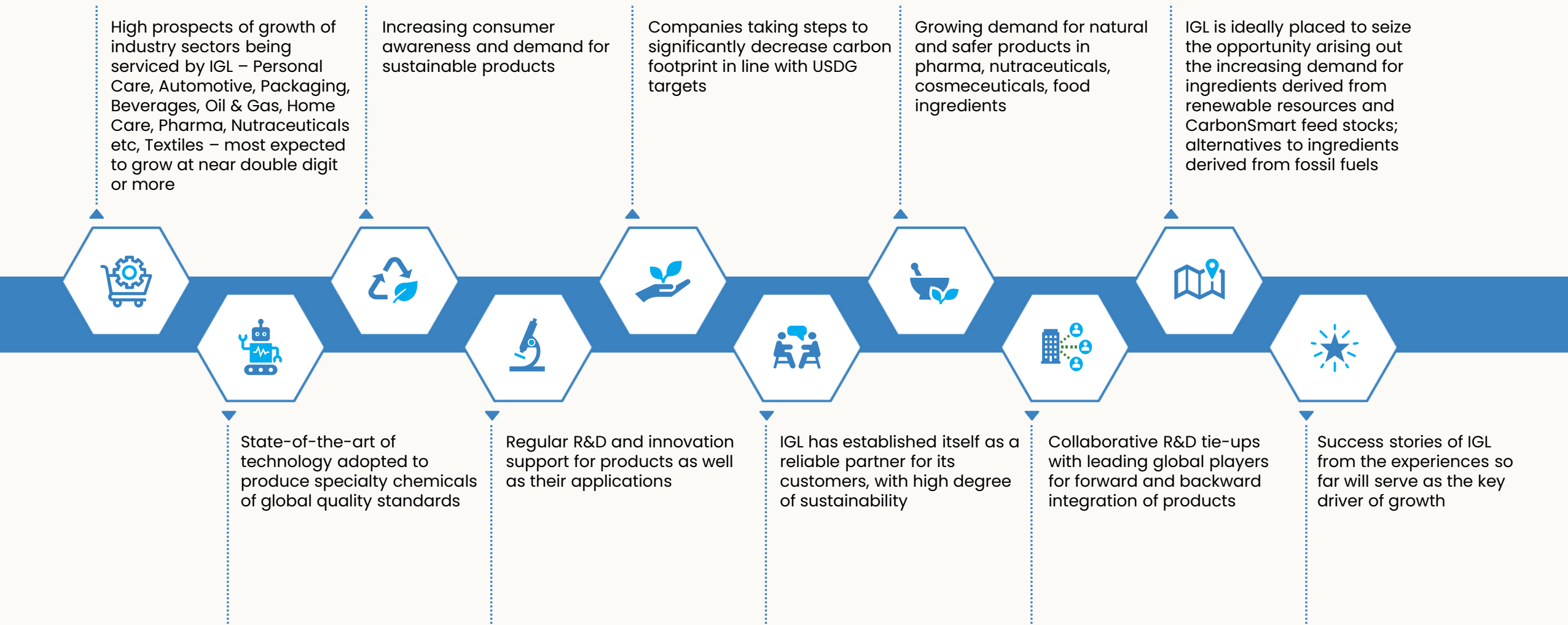
- i) Products derived from C-smart or Purple alcohol
- ii) Bio Based specialties
- iii) iGreen solvents including a range of bio-esters, Specialty Bio-amines etc.
- iv) Specialty derivatives of Poly-galactomannans
- v) APIs and Nutraceuticals

## Focusing on following major industry sectors:

- i) Oil & Gas Industry including refineries,
- ii) Automobiles
- iii) Metal working Industry
- iv) Industrial and institutional cleaning
- v) Rheology modifiers for Petroleum Industry
- vi) Food Industry
- vii) Health care



# Growth Drivers



05

# Annual Financial **Overview**

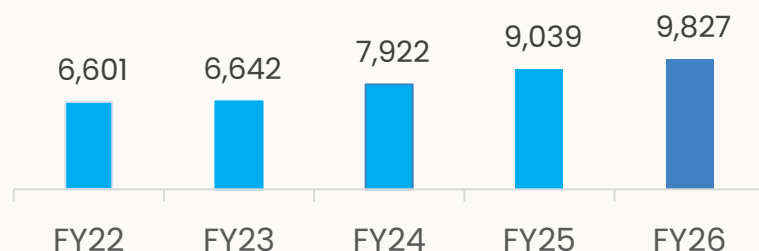


# 5-year Financial Trajectory – Consolidated

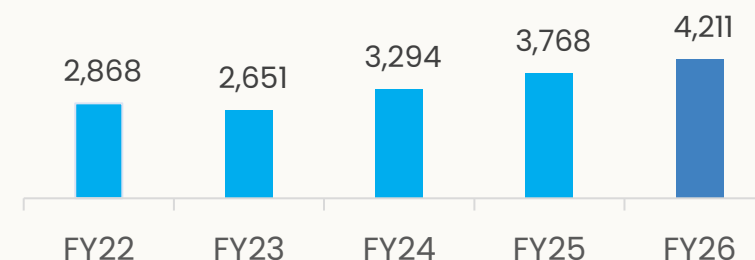


Figures in ₹ Cr.

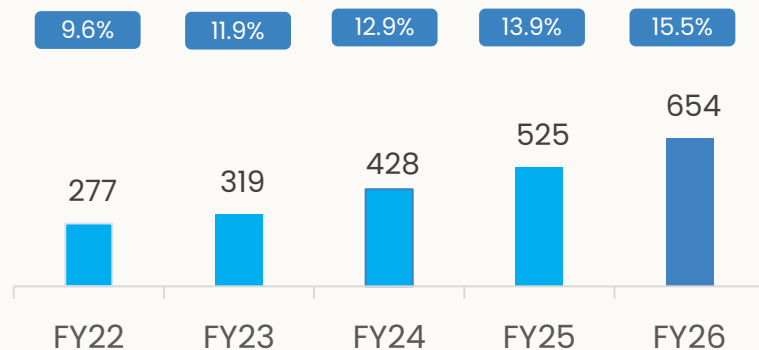
## Gross Revenue



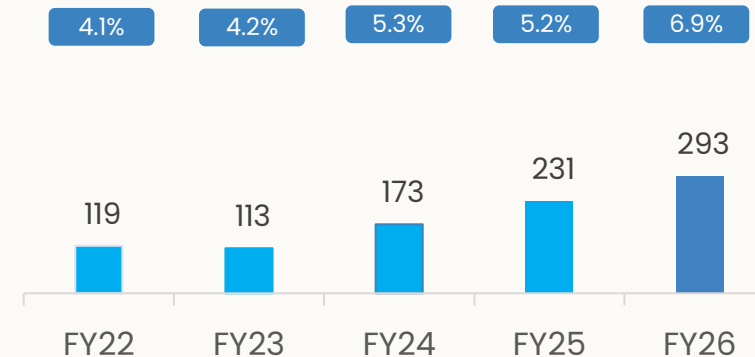
## Net Revenue



## EBITDA & EBITDA Margin (%)



## Adj. PAT\* & Adj. PAT Margin (%)

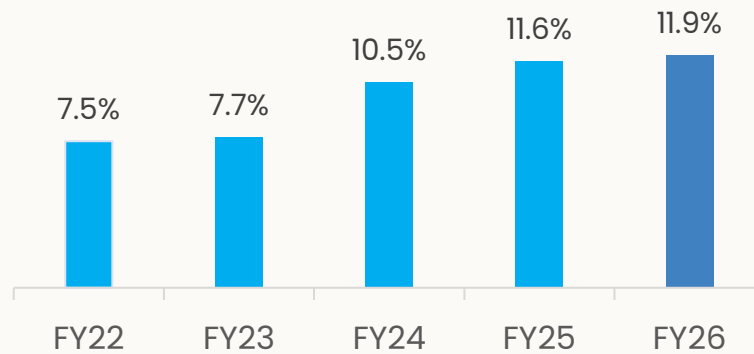


\*PAT adjusted for Exceptional Income of ₹ 28.13 Cr. in FY23 on account of Sale of Kashipur Infrastructure and Freight Terminal Pvt. Ltd. and ₹ 221.34 Cr. in FY22 on account of transfer of Bio EO (Specialty Chemicals) Business to wholly owned subsidiary IGL Green Chemical Pvt. Ltd. (renamed to Clariant IGL Specialty Chemicals Pvt. Ltd.)

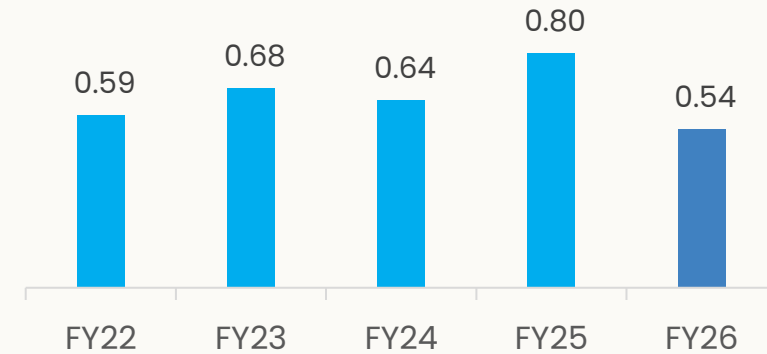
# 5-year Key Ratios – Consolidated



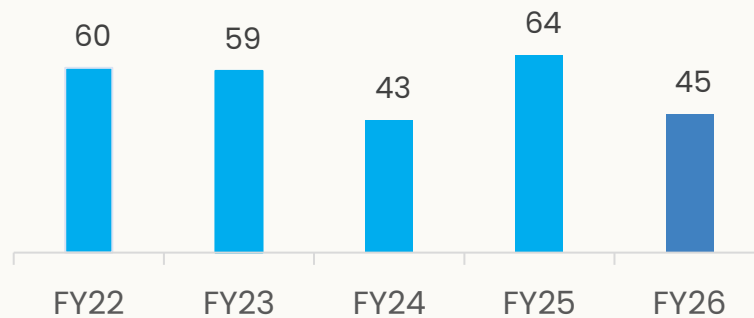
Return on Capital Employed (%)



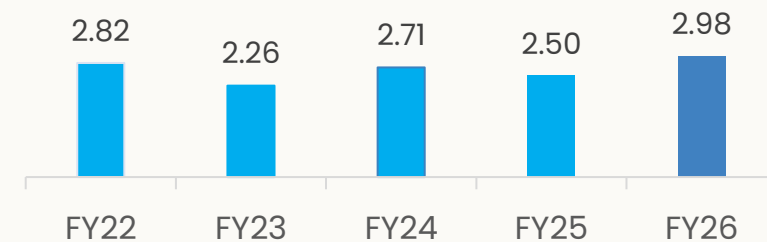
Debt-to-Equity Ratio (x)



Cash Conversion Cycle\* (Days)



Interest Coverage Ratio (x)



\* Cash Conversion Cycle = Debtor Days + Inventory Days – Creditor Days

# Financial Summary – Consolidated



| Particulars (In ₹ Cr)                                  | FY24         | FY25         | FY26         | FY24-26 CAGR |
|--------------------------------------------------------|--------------|--------------|--------------|--------------|
| <b>Gross Revenue from operations</b>                   | <b>7,922</b> | <b>9,039</b> | <b>9,827</b> | <b>11.4%</b> |
| <b>Revenue from operations (Net of excise)</b>         | <b>3,294</b> | <b>3,768</b> | <b>4,211</b> | <b>13.1%</b> |
| Other Income                                           | 26           | 15           | 5            |              |
| <b>Total Income</b>                                    | <b>3,320</b> | <b>3,783</b> | <b>4,216</b> | <b>12.7%</b> |
| <b>EBITDA</b>                                          | <b>428</b>   | <b>525</b>   | <b>654</b>   | <b>23.6%</b> |
| <b>EBITDA Margin</b>                                   | <b>12.9%</b> | <b>13.9%</b> | <b>15.5%</b> |              |
| Depreciation                                           | 101          | 115          | 155          |              |
| <b>EBIT</b>                                            | <b>327</b>   | <b>410</b>   | <b>499</b>   | <b>23.4%</b> |
| Finance Cost                                           | 121          | 164          | 167          |              |
| Exceptional Items                                      | -            | -            | (1)          |              |
| Share of net profit / (loss) of joint venture          | 17           | 46           | 46           |              |
| <b>PBT</b>                                             | <b>223</b>   | <b>292</b>   | <b>377</b>   | <b>30.0%</b> |
| Tax Expenses                                           | 50           | 61           | 84           |              |
| Profit / (Loss) after tax from continuing operations   | 173          | 231          | 293          |              |
| Profit / (Loss) after tax from discontinued operations | -            | -            | -            |              |
| <b>Profit / (Loss) for the period</b>                  | <b>173</b>   | <b>231</b>   | <b>293</b>   | <b>30.1%</b> |
| <b>PAT Margin for continued operations</b>             | <b>5.2%</b>  | <b>6.1%</b>  | <b>6.9%</b>  |              |
| <b>Adjusted Profit / (Loss) for the period *</b>       | <b>173</b>   | <b>231</b>   | <b>293</b>   | <b>30.1%</b> |
| <b>Adjusted PAT Margin for continued operations *</b>  | <b>5.2%</b>  | <b>6.1%</b>  | <b>6.9%</b>  |              |

# Financial Summary – Consolidated



Balance Sheet

| Particulars (₹ Cr.) (as at end of) | FY24         | FY25         | FY26         |
|------------------------------------|--------------|--------------|--------------|
| Fixed Assets                       | 3,171        | 3,736        | 4,445        |
| CWIP                               | 84           | 98           | 37           |
| Investment                         | 335          | 381          | 389          |
| Other Financial Assets             | 43           | 45           | 41           |
| Other Non-Current Assets           | 40           | 100          | 113          |
| Trade Receivables                  | 384          | 365          | 351          |
| Cash and Bank Balance              | 138          | 77           | 50           |
| Inventory                          | 1,106        | 1,171        | 891          |
| Other Current Assets               | 316          | 203          | 206          |
| <b>Total Assets</b>                | <b>5,617</b> | <b>6,176</b> | <b>6,523</b> |
|                                    |              |              |              |
| Shareholders Fund                  | 2,051        | 2,256        | 2,933        |
| Long Term Borrowings               | 725          | 1,040        | 659          |
| Non-Current Liabilities            | 466          | 559          | 657          |
| Trade Payables                     | 1,099        | 979          | 788          |
| Short Term Borrowings              | 596          | 764          | 919          |
| Other Current Liabilities          | 679          | 578          | 567          |
| <b>Total Liabilities</b>           | <b>5,617</b> | <b>6,176</b> | <b>6,523</b> |

Cash Flow Statement

| Particulars (₹ Mn)                                       | FY24      | FY25        | FY26      |
|----------------------------------------------------------|-----------|-------------|-----------|
| Cash and Cash Equivalents (Opening Balance)              | 2         | 27          | 7         |
| Cash Flow from Operating Activities (A)                  | 439       | 362         | 769       |
| Cash Flow from Investing Activities (B)                  | (503)     | (736)       | (767)     |
| Cash Flow from Financing Activities (C)                  | 90        | 354         | 23        |
| <b>Net Increase in Cash and Cash Equivalents (A+B+C)</b> | <b>25</b> | <b>(20)</b> | <b>25</b> |
| <b>Cash and Cash Equivalents (Closing Balance)</b>       | <b>27</b> | <b>7</b>    | <b>32</b> |

06

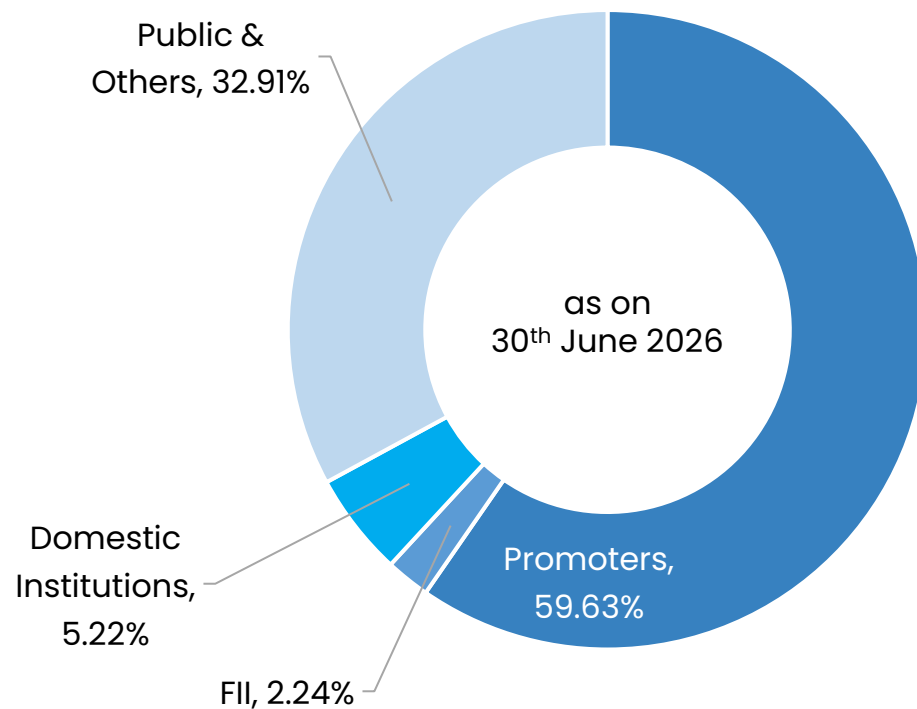
# Annexure



# Shareholder's Information



## Shareholding Pattern



## Shareholder Information as on 30<sup>th</sup> June 2026

|                                  |            |
|----------------------------------|------------|
| BSE Ticker                       | 500201     |
| NSE Symbol                       | INDIAGLYCO |
| Market Cap (in ₹ Cr.)            | 6,611.18   |
| % Free- float                    | 40.37%     |
| Free Float Market Cap (in ₹ Cr.) | 2,668.94   |
| Shares Outstanding (Cr.)         | 6.70       |
| 3M ADTV (Shares)                 | 1,25,685   |
| 3M ADTV (in ₹ Cr.)               | 12.71      |
| Industry                         | Chemicals  |



## Environment

- Utilization of briquettes made from plant waste.
- Installation of Zero Liquid Discharge (ZLD) systems at distilleries.
- Recycling of hazardous waste through MoEF & CC approved recyclers.
- Constant search for alternative green feedstocks.
- Strengthening the R&D team to develop sustainable products with bio-based and sustainable raw materials.
- Reduction in volatile organic chemicals from the MEG plant.
- Decrease in microbial load in water used.

## Social

- Adherence to high safety and operational standards for handling hazardous materials.
- Employee and worker training for skill development.
- Implementation of preventive measures to enhance cyber security.
- Provision of health, accident insurances, and maternity benefits for employee well-being.
- Regular meetings of the Environment Health & Safety Committee.
- Documentation of Standard Operating Procedures.

## Governance

- Stakeholder engagement approach implementation.
- Compliance with relevant laws and regulations.
- Effective risk management framework implementation.
- Ensuring transparency in financial reporting
- Maintaining a diverse, compliant and independent Board of Directors



# Thank You



## India Glycols Limited

CIN:  
L24111UR1983PLC009097



### Ankur Jain

Company Secretary &  
Compliance Officer



### Head office

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