



INDIA GLYCOLS LIMITED

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IGL/SE/2026-27/53

2nd September, 2026

The Manager (Listing)
BSE Limited
1st Floor, New Trading Ring,
Rotunda Building, P.J. Towers,
Dalal Street,
Mumbai – 400 001

The Manager (Listing)
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (East),
Mumbai- 400 051

Scrip Code: 500201

Symbol: INDIAGLYCO

Dear Sirs,

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation for Analyst / Institutional Investor Meeting.

Further to our letter bearing no. IGL/SE/2026-27/50 dated 28th August, 2026 and pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, kindly find enclosed herewith investor presentation for the analyst / institutional investor meeting to be held on 2nd September, 2026.

This same is also being hosted on the Company's website at www.indiaglycols.com.

This is for your information and record.

Thanking you,

Yours truly,
For India Glycols Limited

Ankur Jain
Head (Legal) & Company Secretary
Encl: A/a



IGL Spirits Limited

Corporate Presentation



September 2026

Strictly private and confidential

Forward Looking Statements

Except for the historical information contained herein, statements in this presentation and any subsequent discussions, which include words or phrases such as 'will', 'aim', 'will likely result', 'would', 'believe', 'may', 'expect', 'will continue', 'anticipate', 'estimate', 'intend', 'plan', 'contemplate', 'seek to', 'future', 'objective', 'goal', 'likely', 'project', 'on-course', 'should', 'potential', 'pipeline', 'guidance', 'will pursue' 'trend line' and similar expressions or variations of such expressions may constitute 'forward-looking statements'.

These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements.

These risks and uncertainties include, but are not limited to IGL Spirits Limited, India Glycols Limited and Ennature Bio Pharma Limited's ability to successfully implement its strategy, the Company's growth and expansion plans, obtain regulatory approvals, provisioning policies, technological changes, investment and business income, cash flow projections, exposure to market risks as well as other risks.

IGL Spirits Limited, India Glycols Limited and Ennature Bio Pharma Limited does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

These materials are not a prospectus, a statement in lieu of a prospectus, an offering circular, an invitation or an advertisement or an offer document under the Indian Companies Act, 2013 together with the rules and regulations made thereunder, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended, or any other applicable law in India. The securities referred to herein have not been and will not be registered under the U.S. Securities Act of 1933, as amended, and may not be offered or sold in the United States, except pursuant to an applicable exemption from registration. No public offering of securities is being made in the United States or in any other jurisdiction



Introduction

IGL Spirits



An Integrated Alcohol Platform Spanning Consumers Brands Across Price Points, Premium ENA and Renewable Bio-Fuels

Integrated manufacturing with flexible allocation across Spirits, ENA and Bio-Fuels

Portfolio spanning mass to recently forayed premium Spirits

Leadership in large non-IMFL markets

Superior Growth...

Revenue CAGR¹

39%

EBITDA CAGR¹

48%

...and Return Profile

RoCE²

20.5%

Supported by a Dual Engine

Potable Spirits



Bio-fuels



Scaled Manufacturing Base

379 MnL p.a.

Combined ethyl-alcohol capacity



Largest producer & consumer of spirits

Top 5 spirits Company³

FY26 sales of
~30mn cases

Strong North India Presence

#1 in non-IMFL
in UP & Uttarakhand



Strategic Partnerships



Visible Bio-Fuels Demand

~220mn Ltrs
Initial allocation⁴

INR 1,450 Cr
Estimated allocation Value

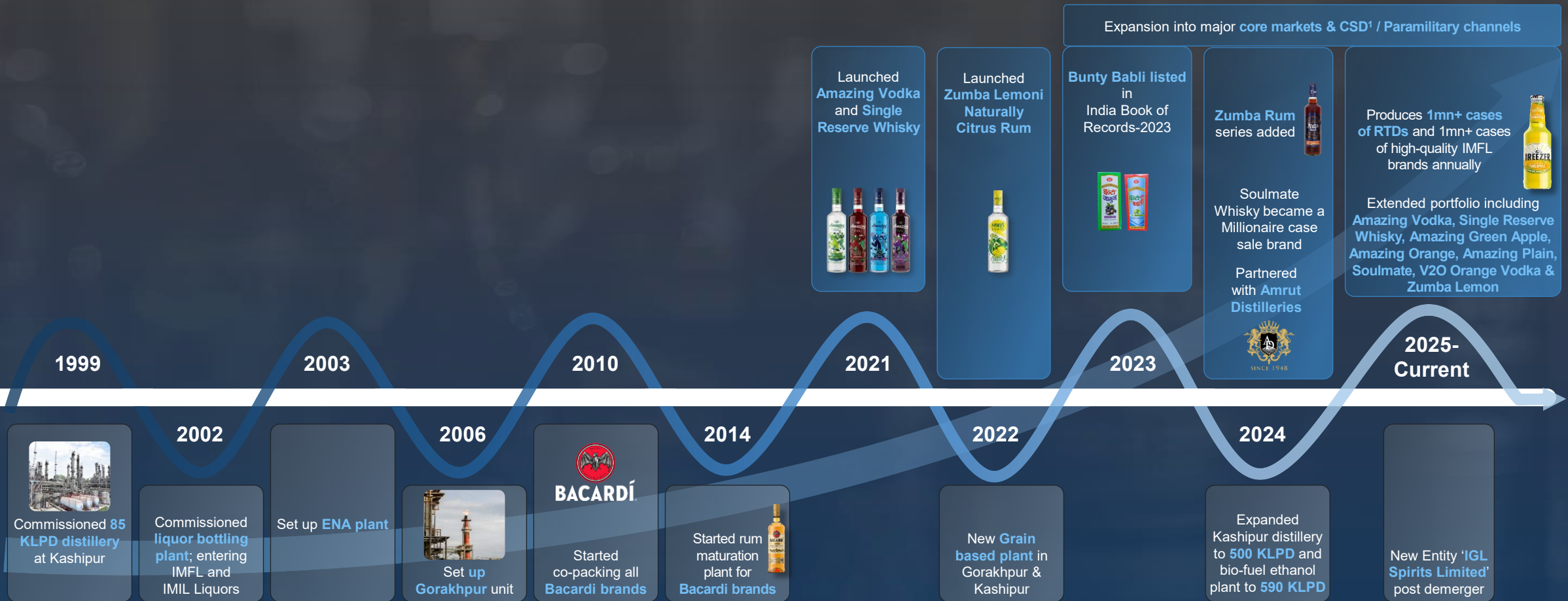


IGL SPIRITS JOURNEY

Built a consumer brands platform on a steadily expanding manufacturing foundation

Consumer Facing

Manufacturing Scale-up



Note: CSD – Canteen Stores Department. (1) Core markets include Uttar Pradesh, Uttarakhand, Chandigarh, New Delhi & CSD / Paramilitary channels (UP, J&K, Punjab, Haryana, Delhi, Rajasthan, Bengal, Jharkhand, Assam, Telangana, Karnataka, Tamil Nadu, Madhya Pradesh)





Industry Overview



India is the Most Exciting Alcobev Market Globally, Supported by Powerful Macroeconomic Tailwinds – a Massive TAM and Growth Opportunity Ahead

Powerful Macroeconomic Dynamics with a Large, Young Population, Growing Affluence, Urbanization and Underpenetrated Market...

800m

people of legal drinking age

20m

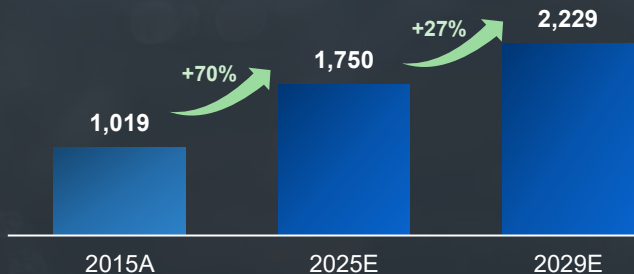
people entering legal drinking age p.a.

c.49%

population in the age group of 14-44 years

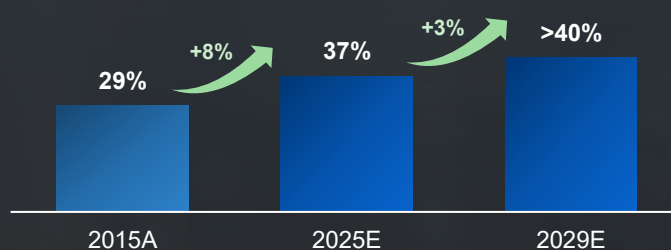
Large and predominantly young, working demographic

Average Per Capita Disposable Income (\$)



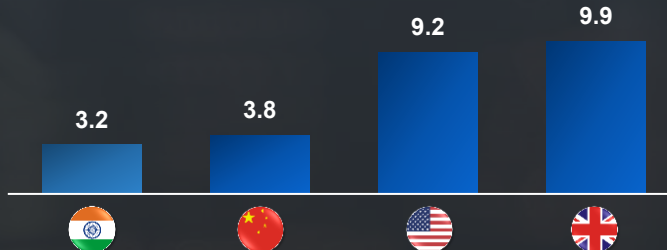
Premiumization to be driven by rising affluence

Urban Population Share in India (%)



Rapid urbanization

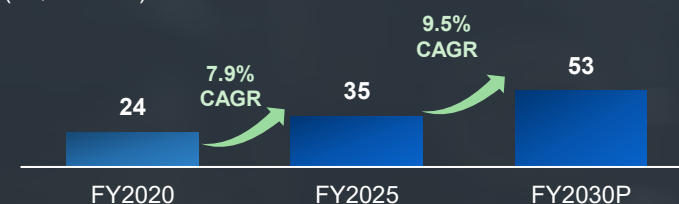
Alcohol Consumption Per Capita of Pure Alcohol (in litres, CY23)



Underpenetrated market with low per capita consumption

...Make India the Most Exciting Spirit Market Globally

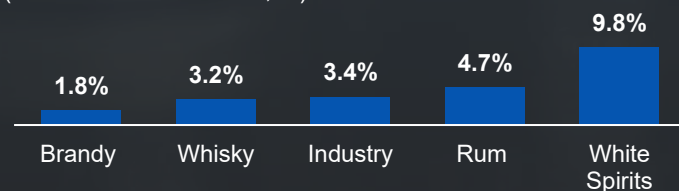
Domestic Alcoholic Beverage⁽¹⁾ Consumption by Value (in \$ billion⁽²⁾)



Domestic Alcoholic Beverage⁽¹⁾ Consumption by Volume (in mn ltrs)



Sales Volume of Spirits by Category (CAGR FY2025A-2030P, %)



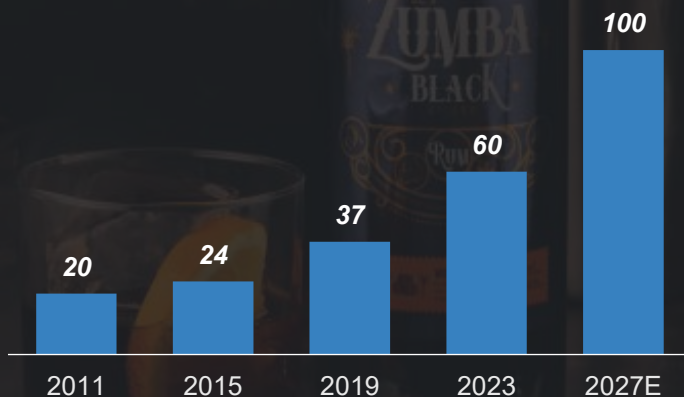
Premiumization Continues to Gain Momentum, While Non IMFL Spirits Remain a Resilient and Sizeable Volume Base

Rising affluence and aspirational consumption are accelerating the shift toward premium and super-premium alcohol, while regular spirits continue to anchor volumes.

The affluent consumer base is expanding rapidly

Affluent¹ India is expected to expand by **c.40mn** consumers between 2023 and 2027

Population (mn) with income >USD10,000



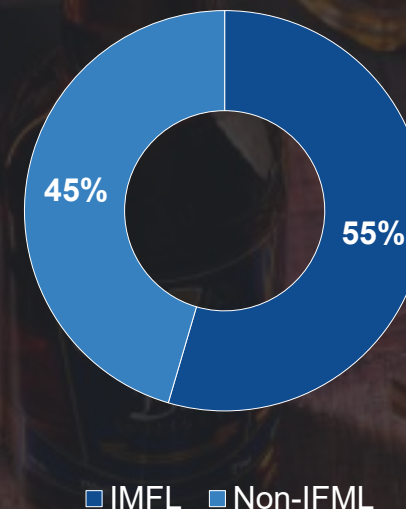
Consumption to increase by 50% to **\$4.3tn** by 2030

Premiumization is already visible across Indian consumption

- Rural India's contribution to **super-premium FMCG** volumes increased from 30% in 2021 to **42% in 2025**
- Contributed **50%+ share** in affordable premium
- Premium FMCG** brands are growing nearly twice as fast as mass-market ones, now accounting for **27% of FMCG sales** and driving 42% of the sector's value growth
- Premium and luxury alcoholic beverage** segment grew at **18.5% CAGR in value** between FY19 to FY24
- +20%** year-on-year increase in spend per bottle in CY24

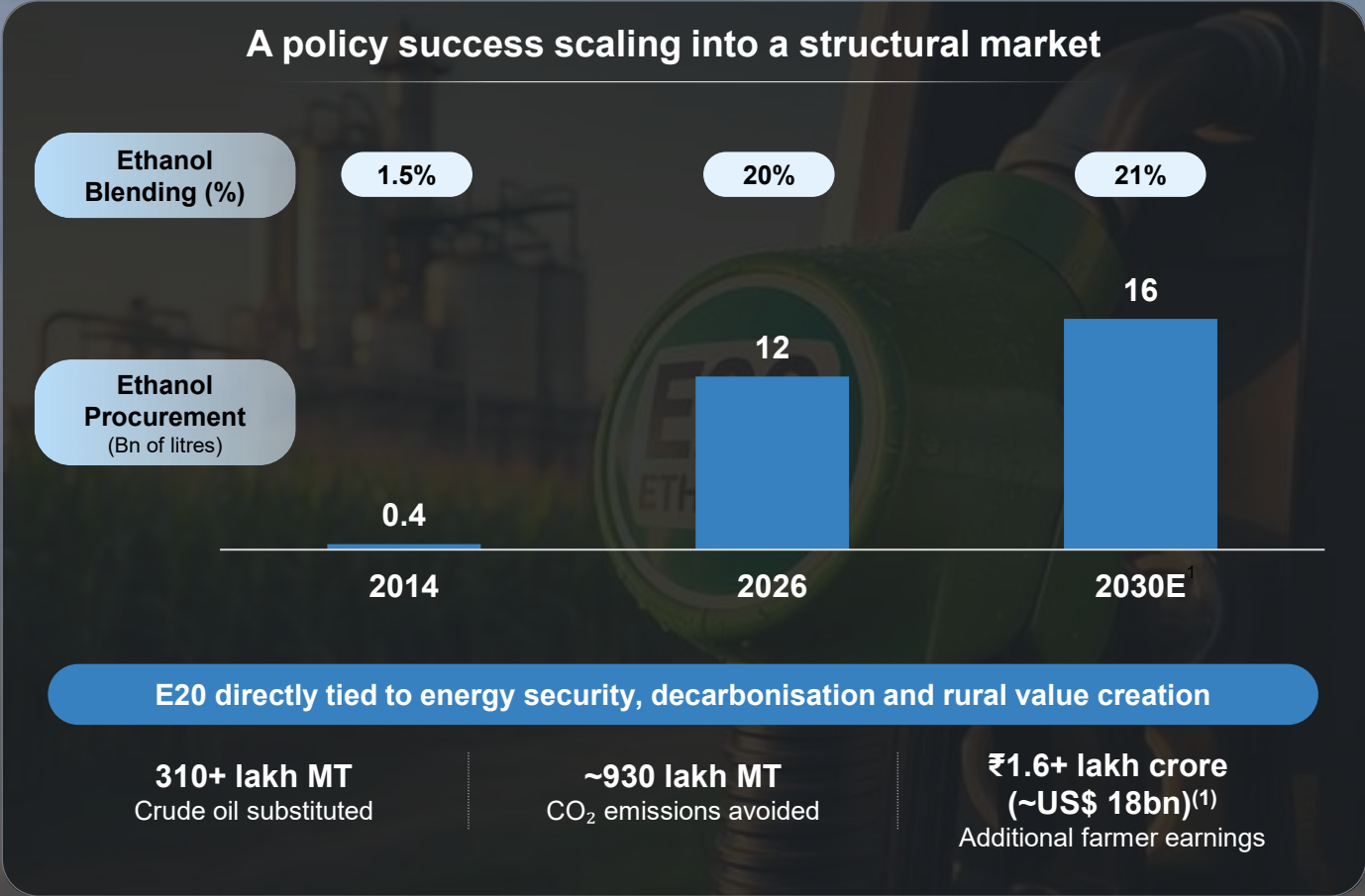
Regular spirits continue to account for significant share of volume

Domestic Spirit Sales Volume (FY25 in terms of distilled alcohol, %)



India's Ethanol Programme has Entered its Next Growth Phase

E20 achieved ahead of original schedule, with rising fuel demand and new applications supporting continued ethanol growth through 2030



Structural drivers supporting the next phase

- ✓ **Rising mobility demand sustains ethanol growth**
India's vehicle fleet expected to exceed 450mn by 2030, supporting fuel demand despite growing electric-vehicle penetration
- ✓ **New applications extend growth beyond E20**
Flex-fuel vehicles, E100 and alcohol-to-jet SAF create potential demand pools beyond conventional petrol blending
- ✓ **Domestic bio-ethanol strengthens energy security**
India imports approximately 88.5% of its crude-oil requirements, reinforcing strategic value of domestically produced renewable fuel

Source: PIB, IEA. Notes: 1. Estimates as per IEA Outlook.
Note: (1) INR/USD: 90



IGL Spirits



Diverse Brand Portfolio Catering to Every Consumer Segment

Indicative MRP	Whisky	Rum	Vodka	Non-IMFL
Elite (INR 5,000+) »	 Amrut Exclusive Editions  Amrut Amalgam  Amrut Fusion	Expansion Underway		
Affluent (~INR 1,000) »	 MaQintosh Black  MaQintosh White	~2 in pipeline	~2 in pipeline	
Premium (~INR 650-800) »	 Amazing Craft Whisky +2 in pipeline	 Beach House Rum  Zumba Lemoni	     Amazing Vodka Flavors	
Deluxe (~INR 400-600) »	  Soulmate Blu Amrut Prestige +2 in pipeline	 Zumba Black Rum  Amrut Old Port Rum		
Regular (<INR 400) »	 Soulmate Black	 Bunty Rum	 Bunty Vodka	       Bunty Jamun Bunty Jeera Bunty Babli Baaz Malta Tejas Dabang Gold Red Apple

Note: Prices in Uttar Pradesh for 750ml (Extrapolated in some cases)

White-Spirits Portfolio Resonating with a Young Consumer Cohort

A contemporary, flavor-led portfolio of Rum & Vodka designed to engage legal-drinking-age Gen Z consumers seeking greater variety and experimentation.

Portfolio of Amazing Vodka Flavors & Zumba Lemoni



6 differentiated offerings targeting 1Mn+ cases across 3 key states

Comprehensive flavor portfolio spanning Green Apple, Cranberry, Orange, Minty Jamun, Blueberry, Citrus and Plain variants

#2 player in the white spirits segment with a high double-digit market share across core operating markets

National expansion underway, with Amazing and Zumba expected to be available across 8 states by FY-end

CSD approval received for the Zumba portfolio, enabling a nationwide route-to-market and strengthening brand visibility

Spirits Selection Awards 2022

Amazing Vodka

Gold for Liquid and Silver for Packaging

Spirits Selection Award 2023

Amazing Vodka – Green Apple

Gold for Liquid and Packaging

Spirits Selection Award 2024

Amazing Vodka – Green Apple

Best Vodka in the price range of 500-1000

Ambrosia Gold Award in 2022

Amazing Vodka Plain

Spirits Selection Awards 2023

Zumba Lemoni

Gold for Liquid

Spirits Selection Award 2024

Zumba Lemoni

Best Rum in the price range of 500-1000

Spirits Achievers Award 2025

Zumba Lemoni

Gold

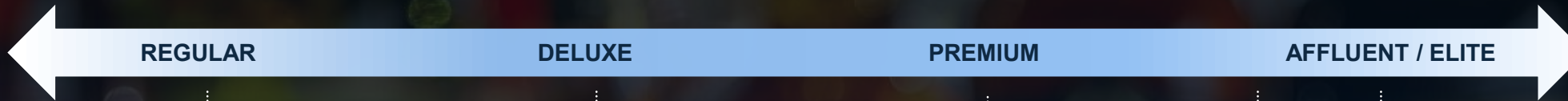
Ambrosia 2026

Zumba Lemoni

Best Quality Award

Brown Whisky Portfolio Spanning Regular to Elite Brands

A tiered brand ladder enables participation across price points, categories and evolving consumer preferences.



Soulmate Black	Largest segment with 70 Mn cases sold nationally Soulmate Blu & Amrut Prestige	Segment with 60 Mn cases sold nationally Amazing Craft Whisky & Single Reserve	Amrut Portfolio
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Select Awards

Single Reserve Ambrosia Awards 2021
Best IMFL Semi Premium Whisky

Maqintosh Special Edition – Spirits Selection Award 2024
Grand Gold for best quality and packaging

Ambrosia Awards 2026
Best Packaging

Scaled Franchise of Black Rum & Non IMFL Anchoring North India Leadership

A tiered brand ladder enables participation across price points, categories and evolving consumer preferences.

Black Rum



Multi-price-point Black Rum portfolio positioned to **capture seasonal demand across North India**

Non IMFL



Consistently outpacing the category, delivering growth despite industry decline and increasing competitive intensity

Strong consumer franchise built on **trusted product quality and brand loyalty**

Transforming a traditionally commoditized segment through **brand creation**

Bunti Babli has been consistently recognized as the largest-selling packaged brand by the "Limca Book of Records" and "Asia Book of Records"

Partnerships Driving Scale and Premiumisation

A long-standing partnership validates IGL Spirits' manufacturing excellence, global quality & ability to execute complex portfolios at scale.

IGL Spirits–Bacardi International Partnership



Partnership with
Bacardi since
15 years



BACARDÍ®

World Class
standards of
packaging and
quality for
Bacardi



Bacardi's sole cane spirit maturation partner in India, reflecting IGL Spirits' **world class process expertise** and consistent delivery performance

Bacardi India, part of one of the world's **leading spirits franchises**, offers an extensive portfolio spanning rum, whisky, vodka, gin and other premium spirits.

IGL Spirits manages **end-to end manufacturing, supply chain, regulatory approvals & logistics** for Bacardi across North & East India.

Partnership covers **all Bacardi brands**, from Bacardi Breezers, requiring specialized carbonation process, to international flagship brands like Carta Blanca and Limon.

Building Premium Portfolio Upside Through the Amrut Partnership



Partnered with Amrut in 2024 – distribution rights for MaQintosh Whisky, Prestige Green Classic, MaQintosh White Label Whisky, Fusion Single Malt, Old Port Rum and Amalgam across North India

Retains manufacturing, marketing and operating economics after paying a **per-case royalty**

Partnership fills important white spaces in IGL's premium and luxury portfolio with lower investment and faster time to market



MaQintosh Whisky Special Edition

- Bottled at IGL-Kashipur and IGL-Gorakhpur
- **2.8mn case** segment



MaQintosh White Label Whisky

- Addresses **semi-premium** segment
- **12mn case** segment



Prestige Green Classic Whisky

- **Legacy brand** selling in Karnataka, now acquired by IGL
- **Improved packaging**
- **Volume builder** for penetration in market



Fusion Single Malt Whisky

- **Flagship** brand of Amrut exported to **50+ Countries**
- Distribute and market the brand in select **North Indian Market**



Amalgam

- Distribute and market the brand in select **North Indian Market**



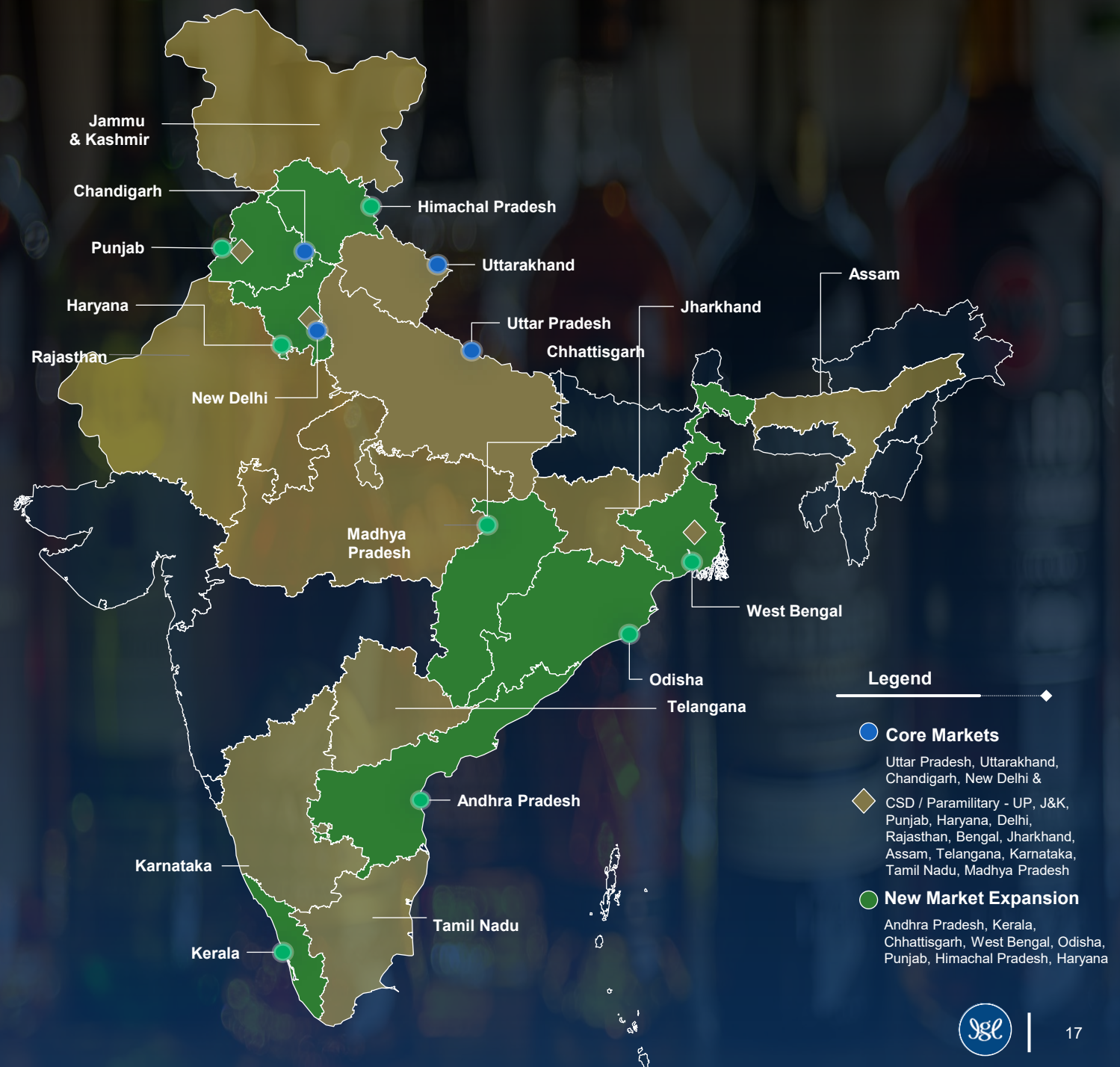
Old Port Rum

- **7th largest selling rum¹** in the world
- Sold **1.2mn cases** in 2024

Leadership in Core Markets, Complemented by Pan-India Reach through CSD

Leading positions across established markets provide a strong foundation to deepen distribution, scale premium brands and expand nationally

Note: IMFL - Indian-Made Foreign Liquor. CSD – Canteen Stores Department.



Expanding Institutional Presence

IGL is strengthening institutional sales through CSD and Para-Military channels, supporting wider reach.



Approved IMFL Vendor for CSD & Paramilitary Channel Supplies

- Based on stringent brand & manufacturing quality checks



Expanding Portfolio

- Amazing Vodka & IGL Amazing Craft Whisky slated for launch
- Exclusive CSD-focused rum brand under development



PAN India Portfolio Footprint

- Brand presence to be expanded across operating depots

Supplying **4** approved brands across Rum and Whisky



IGL Zumba Lemoni
Citrus Rum



IGL Zumba Black
Spiced Rum



Beach House Rum
Premium Rum



Soulmate Blu
Whisky

Established Bio-Fuels Franchise Complementing the Spirits Portfolio

A scaled, capital-efficient platform positioned to benefit from higher ethanol blending and continued growth in domestic fuel demand



Cleaner Energy Security

Domestic supply with lower emissions



Policy Support

Blending program, pricing & OMC procurement support



Top 10

Supplier of Bio-Fuel in India¹



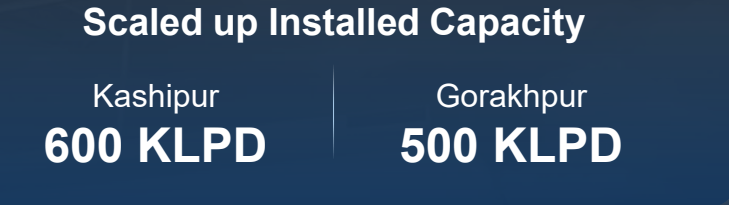
Foreign Exchange Savings

Lower crude-oil imports and FX leakage



Dual-Feedstock Flexibility

Supports sourcing resilience and cost optimization



Scaled up Installed Capacity

Kashipur	Gorakhpur
600 KLPD	500 KLPD



Farmer Income

Demand pull for sugarcane, maize and grains



Lower Working Capital

Short receivable cycle in Ethanol



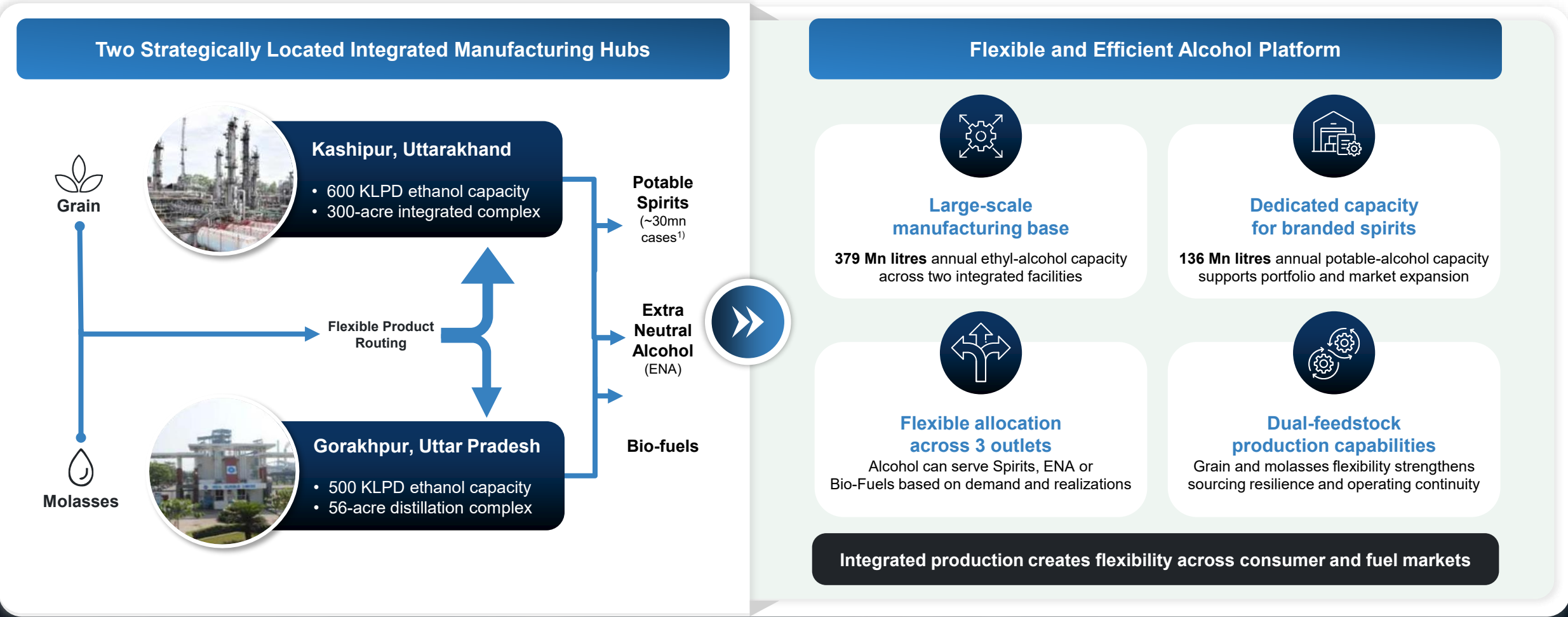
ESY 2025-26², Initial supply allocation

220 mn Litres	₹ 1,450 Cr Revenue
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Note: (1) As per company estimates (2) Ethanol Supply Year (ESY) runs from November 1 of a given year to October 31 of the following year.

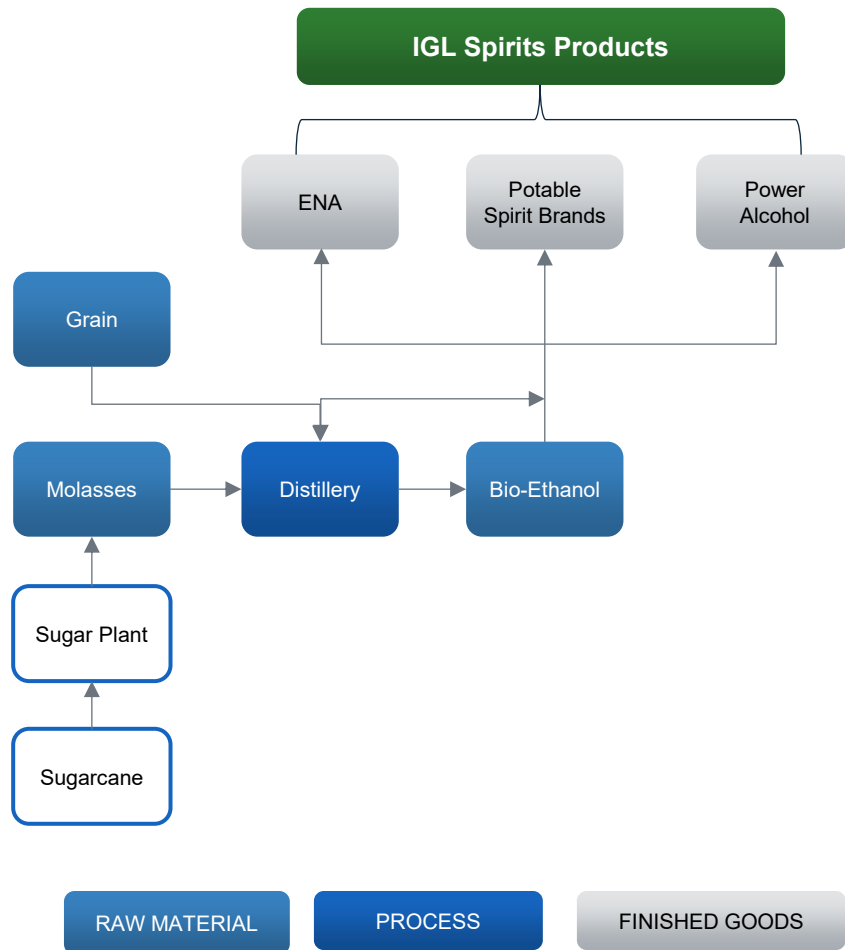
Integrated Distilleries Powering Spirits and Bio-Fuels Growth

Flexible manufacturing, multiple alcohol monetization routes and shared infrastructure support utilization, margins and scalable growth.



Note: (1) As of FY26. (2) FY27E Projection.

Diverse feedstock sourcing, shared manufacturing infrastructure and multiple product routes support value addition across spirits and bio-fuels



Flexibility across Feedstock availability



Multi Alcohol Monetization Routes



Captive ENA integration supports strengthened supply visibility and quality control



Increased operating efficiencies and improved management and resource allocation

Structurally Differentiated Margin Profile

Leadership in profitable core markets, premiumization and integrated manufacturing combine to support resilient margins.

Profitable, Scaled Non-IMFL Franchise

- Lower brand-building and packaging intensity than premium IMFL
- Low working-capital intensity supported by cash-and-carry model
- High-volume operations deliver meaningful scale efficiencies
- Regulated demand and deep distribution support volume stability

IMFL Premiumization & Partnership Advantage

- Established premium brands require limited incremental brand-building investment
- Ongoing premiumization of in-house portfolio
- Amrut partnership drives inherent margin benefit
 - Established premium brand equity
 - Capital Efficient

Integrated Business Model Advantages

- Captive ENA secures quality, availability and cost control
- Multi-feedstock capability supports cost and sourcing flexibility
- Increasing focus on growing Gen-Z customer segment
- Room to support future demand with limited near-term capex

A differentiated combination of **scale, profitability, premium growth** and **integration versus peers**

45.9%

FY26 Gross Margin¹

Primed for the Next Phase of Growth

Combination of market-leading brands, integrated ethanol capabilities, strategic partnerships and flexible manufacturing creates multiple pathways for premiumization, geographic expansion, higher capacity utilization and sustained profitable growth.



1. Leadership in large and growing spirits markets

Reinforce leadership in Uttar Pradesh and Uttarakhand through deeper distribution, brand investment and portfolio expansion



2. Premiumization through a broader spirits portfolio

Scale premium whisky and single malts through Amrut, while trading consumers up IGL's established brand ladder



3. Expand into new market channels

Enter Andhra Pradesh, Kerala, Chhattisgarh, West Bengal, Odisha, Punjab, Haryana & Himachal Pradesh while scaling nationwide CSD and paramilitary distribution



4. Strategic partnerships accelerate portfolio growth

Leverage Bacardi's manufacturing relationship and Amrut's premium brands to expand without lengthy organic brand-building cycles



5. Integrated, flexible ethanol manufacturing platform

Route alcohol dynamically across Spirits, ENA and Bio-Fuels to optimize utilization, margins and market realizations



6. Capture India's expanding ethanol opportunity

Ramp up Kashipur and Gorakhpur capacity while participating in higher blending targets and future flex-fuel applications



7. Accelerate growth through targeted product launches

Launch new Deluxe Whisky, Premium & Above Vodka offerings to deepen penetration across core markets



8. Sharpened focus and value unlocking

Independent management and capital allocation enable faster brand building, capacity utilization and clearer investor positioning



Financial Highlights



Operational Highlights

Stable volumes coupled with premium portfolio expansion translate into strong value creation and margin enhancement

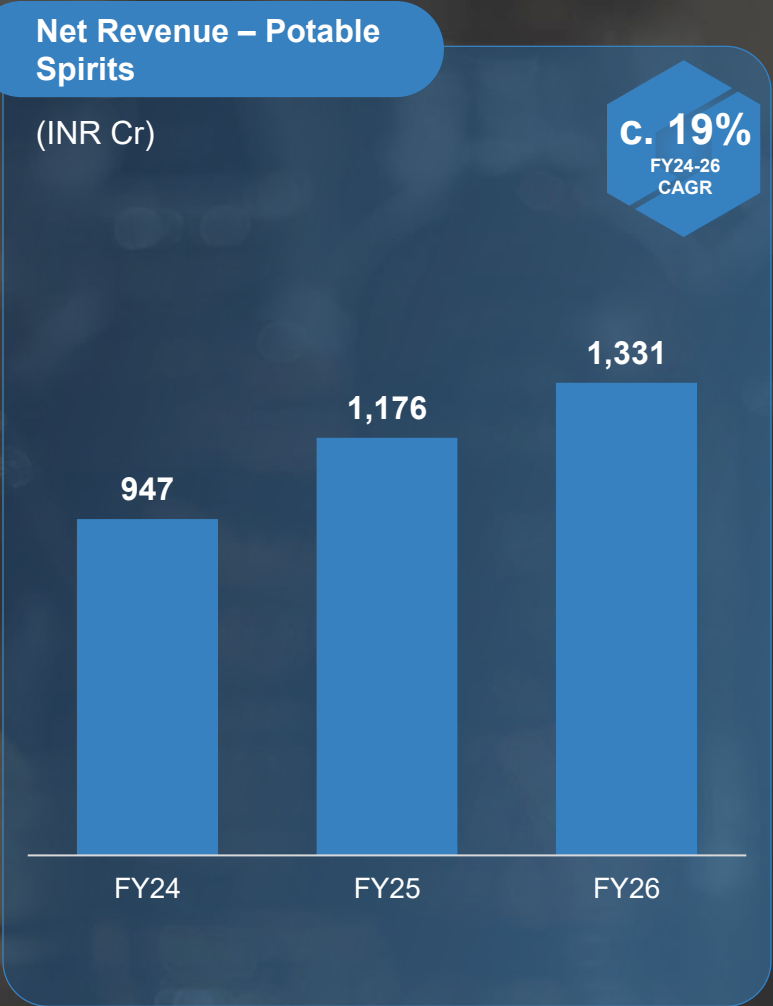
of Cases

(In Mn)



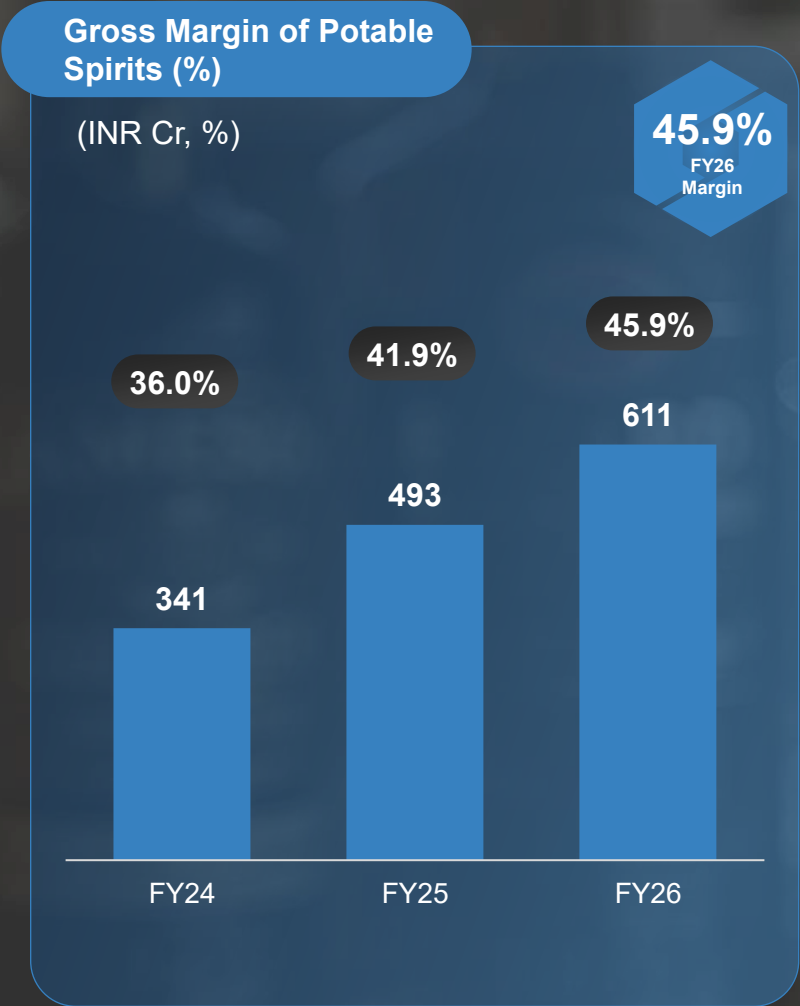
Net Revenue – Potable Spirits

(INR Cr)



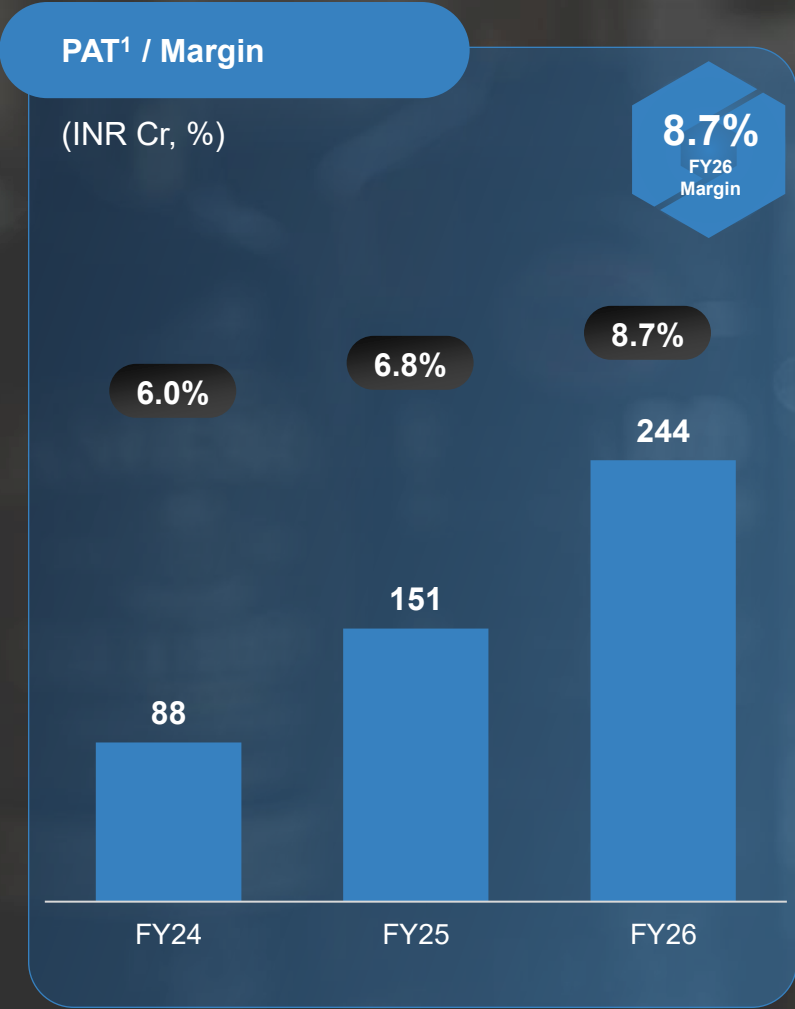
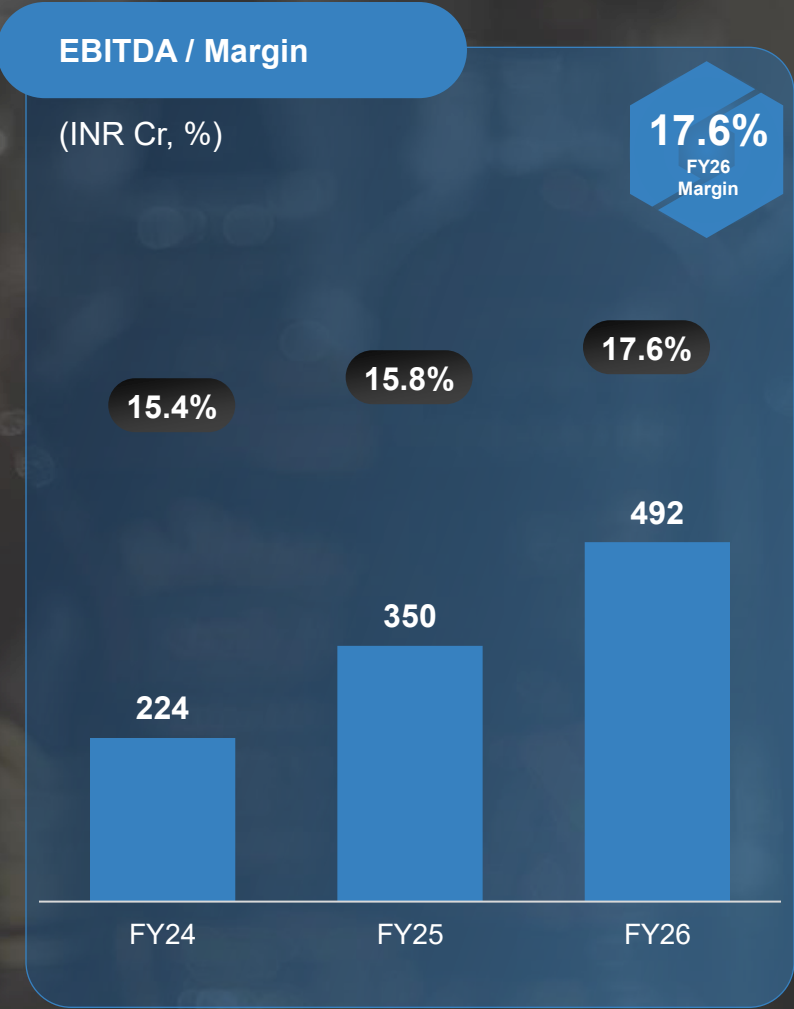
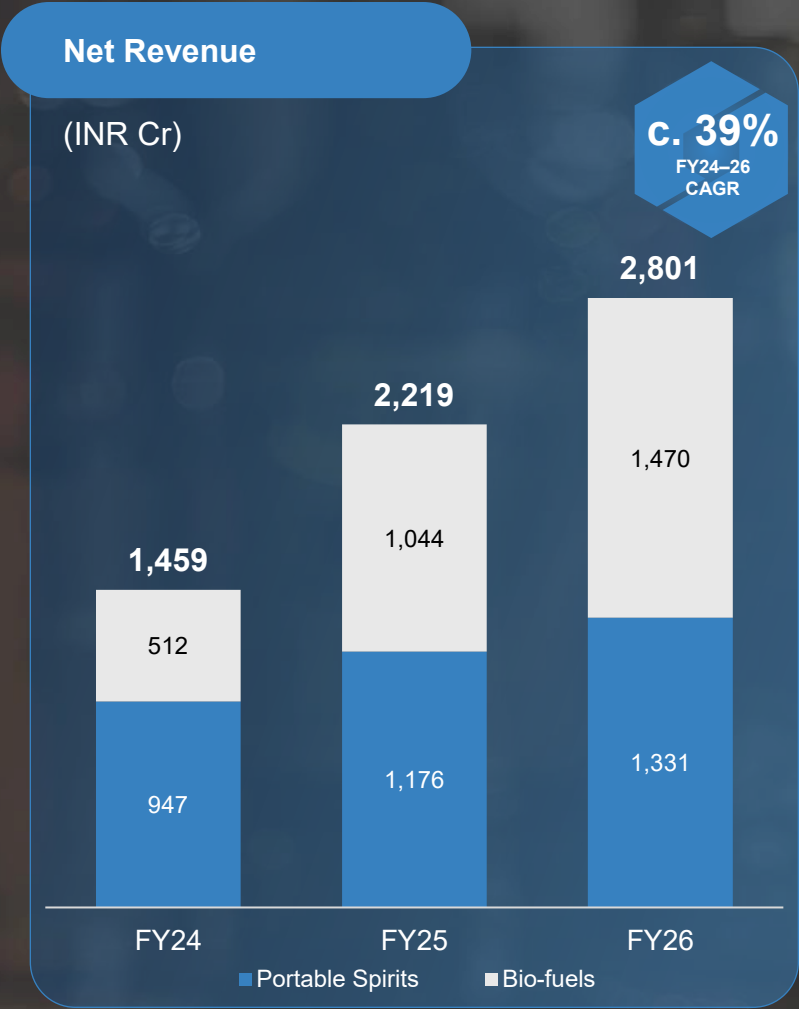
Gross Margin of Potable Spirits (%)

(INR Cr, %)



Key Historical Financials

Growth across potable spirits & bio-fuels, supported by operating leverage has driven sustained improvement in profitability & margins



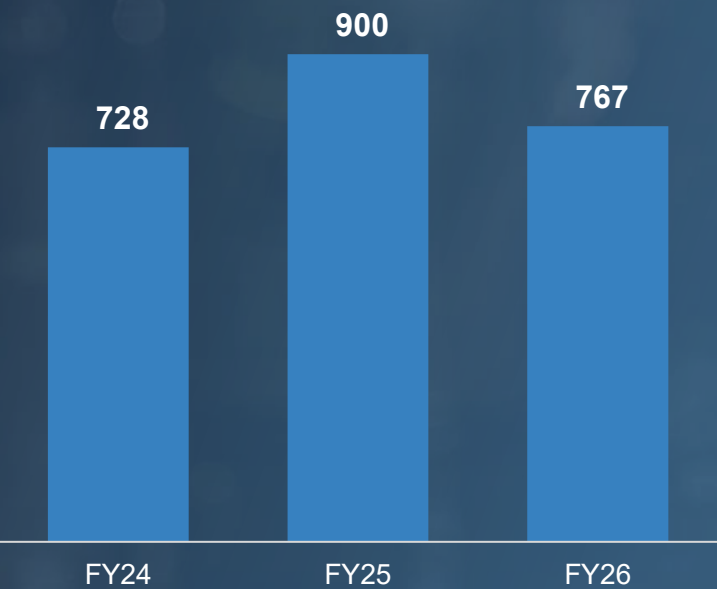
Note: (1) PAT post Group's bifurcation into resulting companies

Key Historical Financials

Improving profitability, superior capital returns and declining net debt underscore the financial strength of the platform

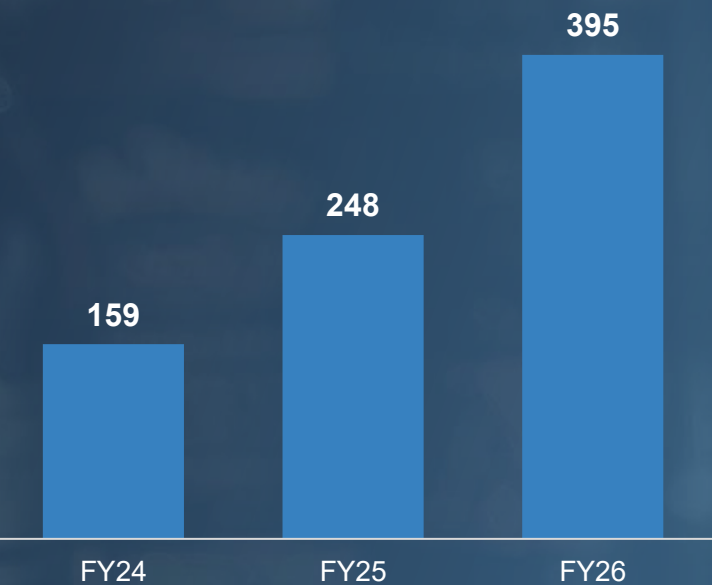
Net Debt¹

(INR Cr)



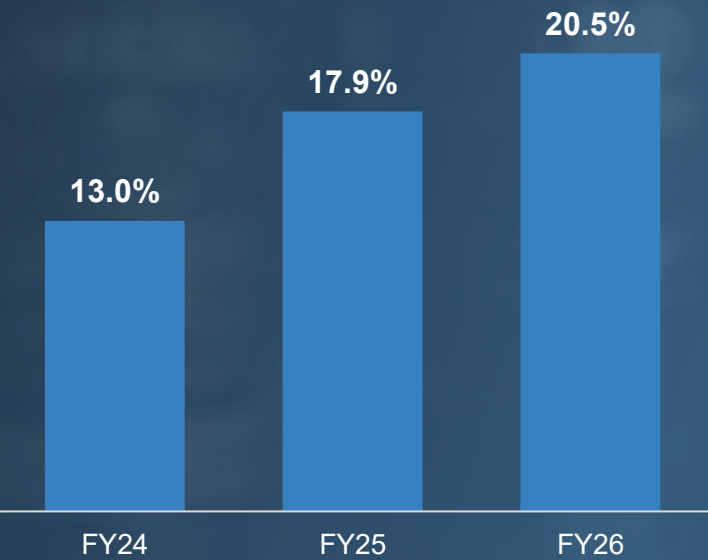
Cash Profit²

(INR Cr)



RoCE³

(%)



Note: (1) Net Debt is defined as Term loan plus Fund Based Working Capital minus Cash & Cash Equivalents. (2) Cash Profit is defined as PAT adjusted for non-cash expenses & taxes. (3) RoCE is calculated by dividing EBIT with Average Capital Employed; Capital Employed is defined as Net Worth plus Term Loan.



Clear Pathway to INR 1,000 Crore EBITDA, Largely Leveraging Existing Capacity



Source: Company Projections.

Robust Business Outlook

- 1 **Leading Player Aspiring to Become a Top 3 Indian Alcobev Brand Across Consumer Segments**
- 2 **Aspire to Deliver in EBITDA over INR 550Cr by FY27**
- 3 **2x IMFL Volumes through new brand launches by FY27**
- 4 **Increase Contribution from Higher-Margin White Spirits and Other Premium Categories**
- 5 **Significant Growth Potential Without Major Incremental Capex**
- 6 **Achieve a Debt Free Balance Sheet by FY28 & INR 1,000Cr EBITDA in next 3-4 years**

Thank You



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