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Bombay Stock Exchange Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai 400 001 Scrip Code: 511473	National Stock Exchange of India Limited Exchange Plaza Bandra Kurla Complex Bandra (East) Mumbai 400 051 Scrip Code: INDBANK
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Dear Sir/Madam,

Sub: Key Performance highlights of the Company for FY 2021-22

Please find enclosed the presentation on key performance highlights of the Company for the year ended 31.03.2022.

This is for your information and records.

Thanking you,

Yours faithfully,


Chitra.MA
Company Secretary and Compliance Officer



Encl: a/a



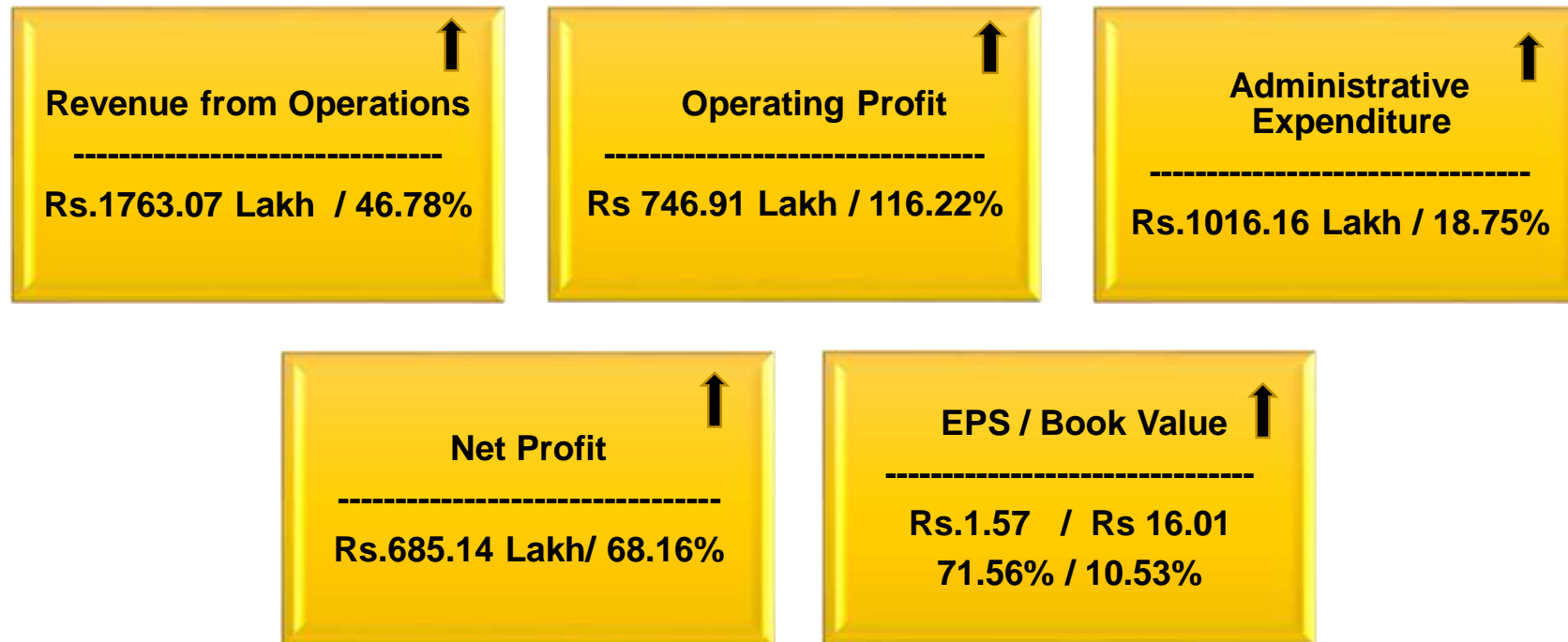
Indbank

Merchant Banking Services Ltd
(A Subsidiary of Indian Bank)



**KEY PERFORMANCE
HIGHLIGHTS OF THE
COMPANY FOR THE YEAR
ENDED 31.03.2022**

Financial Highlights For FY 2021-22



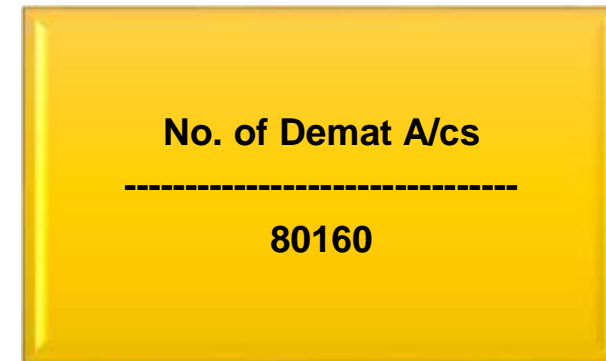
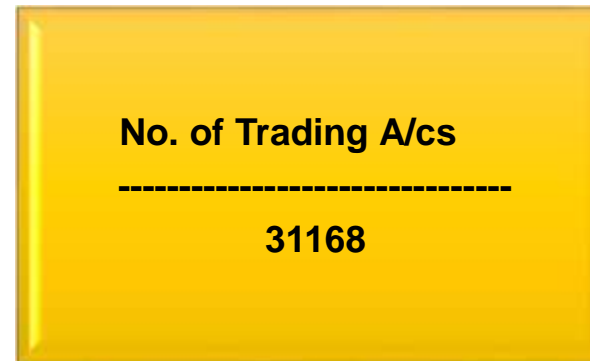
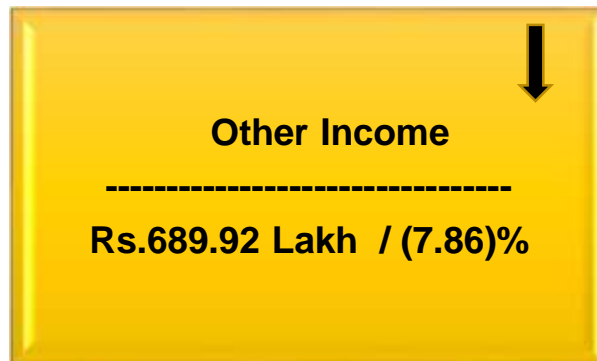
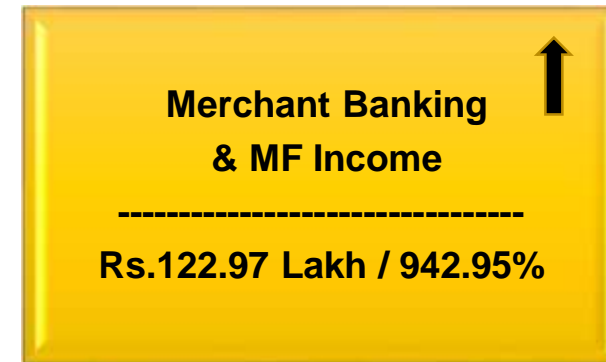
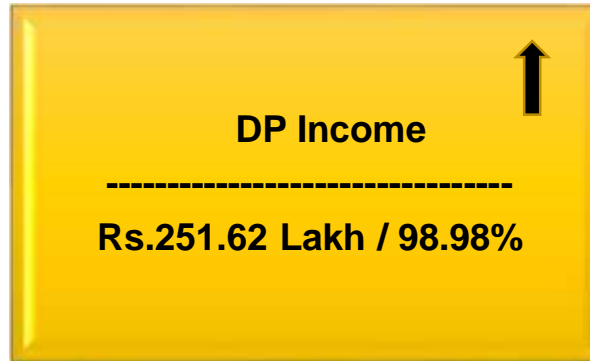
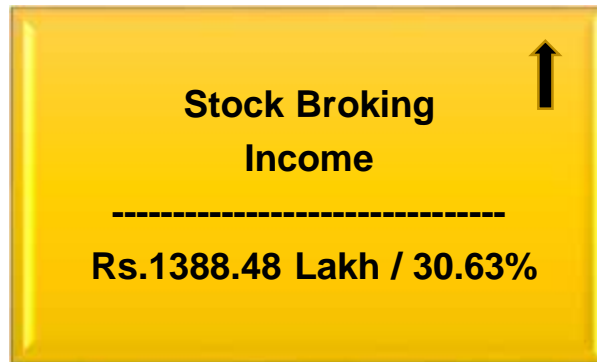
Highlights for FY 2021-22

- 1. Revenue of Operations** - Increase in volume of business and improved performance by all the terminals.
- 2. Operating Profit** – Increased Volume of Business collectively contributed to increase.
- 3. Net Profit** – Substantial increase in operating income and controlled expenditure resulted in increase in Net Profit.
- 4. Mobile Applications** - Implemented Mobile Trading Application “**IndFortune**” in both Android and IOS platforms.

Highlights for FY 2021-22

5. **Desktop Trading** - Implemented Internet based and exe based Trading Application
6. **Mutual Fund** - Implemented Mobile Application & Web based Software-**“IndWealth”** for Mutual Fund Investments.
7. **eKYC** – Implemented complete online Demat and Trading account opening through e-KYC solutions.
8. **Seamless Fund Transfer** – Integrated payment gateway for seamless transfer of funds to get trading real time exposure.
9. **Insta Demat** – Launched Insta Demat Account Opening in collaboration with Indian Bank based on existing KYC of customers.
10. **DSA** - Indian Bank approved IBMBS as a Corporate Agent and started operations at two locations – Chennai & Kolkata.

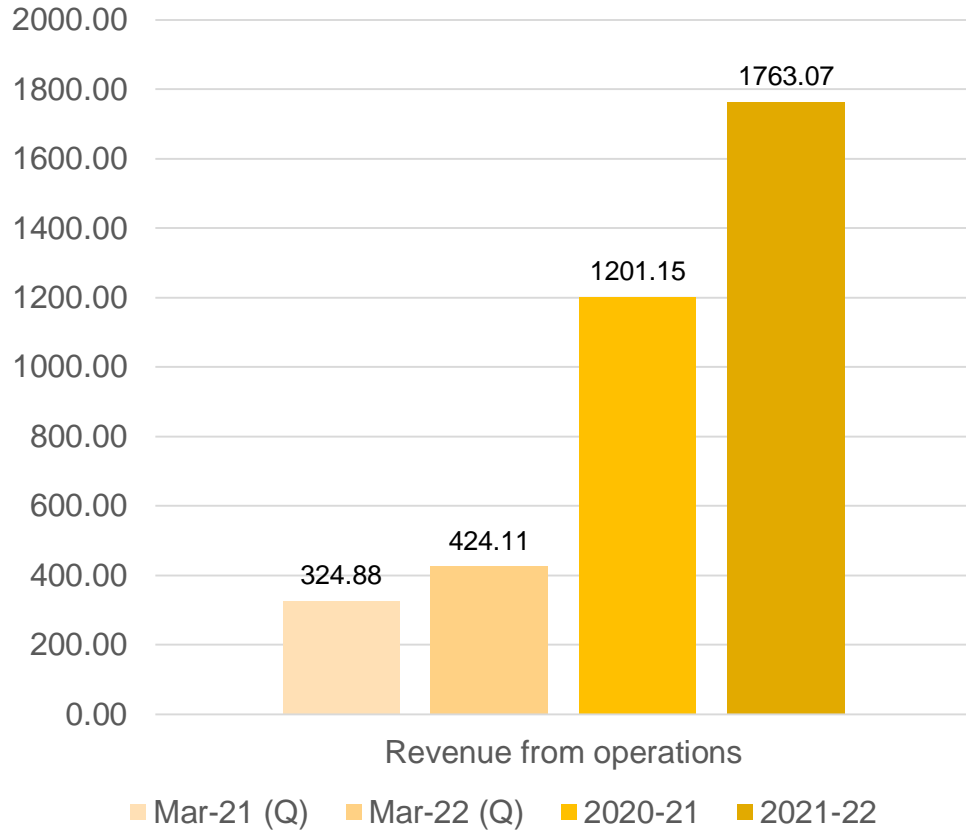
Performance Highlights – FY 2021-22



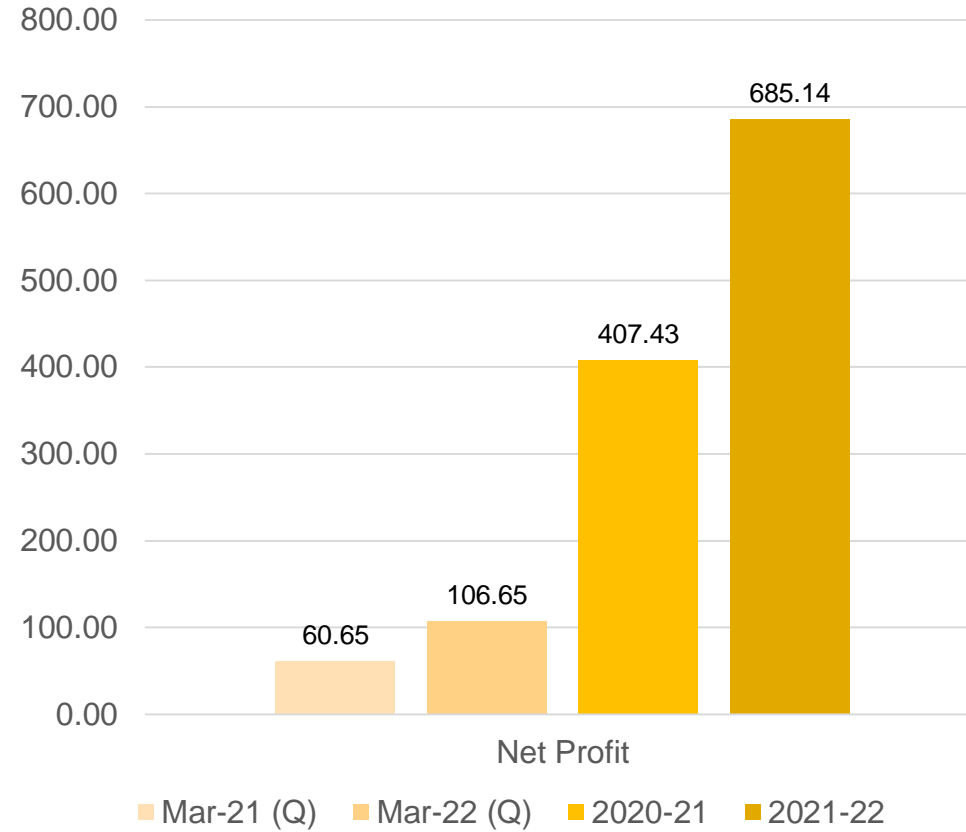
Performance Highlights – FY 21-22

- 1. Stock Broking Income** - Rs.1388.48 lakhs - Increase of 30.63% (YOY)
- 2. Stock Broking Turnover** - The turnover is Rs. 13541.03 Crore as against Rs. 9331.44 Crore.
- 3. DP Income** - Rs. 251.62 lakhs – Increase of 98.98% (YOY)
- 4. Merchant Banking, Advisory Services / Mutual Fund Income** – Rs.122.97 lakhs – Increase of 942.95% (YOY).

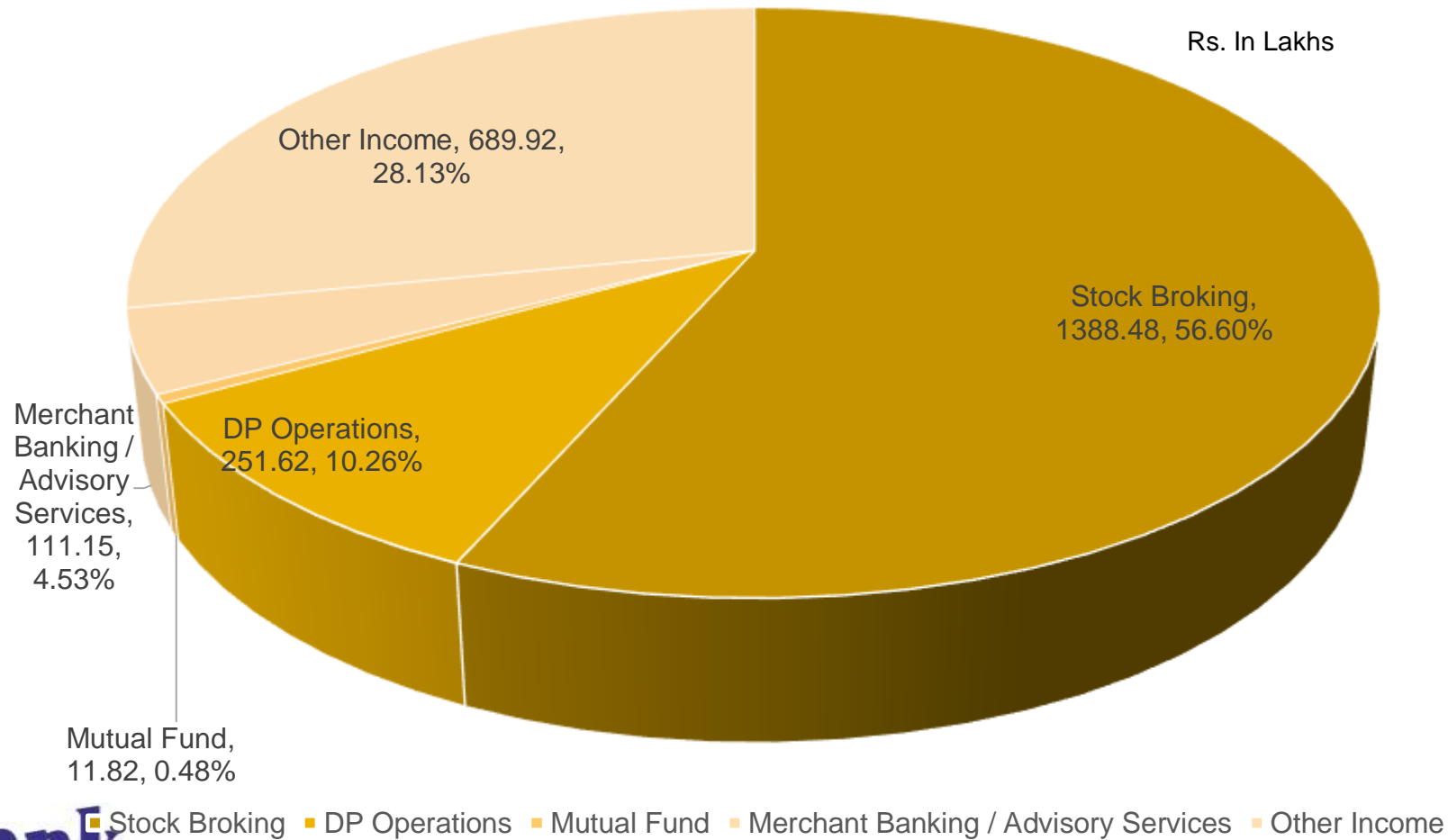
REVENUE FROM OPERATIONS



NET PROFIT



REVENUE BY DIVISION



THANKS



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Merchant Banking Services Ltd
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