

August 09, 2026

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| <b>BSE Limited</b><br>Phiroze Jeejeeboy Towers<br>Dalal Street, Fort,<br>Mumbai- 400 001<br><b><u>BSE Scrip Code: 539056</u></b> | <b>National Stock Exchange of India Limited</b><br>Exchange Plaza, 5 <sup>th</sup> Floor, Plot no. C/1,<br>G Block, Bandra Kurla Complex, Bandra (E)<br>Mumbai- 400 051<br><b><u>NSE Scrip Symbol: IMAGICAA</u></b> |
|----------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

Dear Sir/ Madam,

**Sub.: Investor Presentation - Financial Results**

**Ref.: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Please find enclosed herewith the Investor Presentation on the Unaudited Financial Results of the Company for the quarter ended June 30, 2026.

The above is for your information and records.

Thanking you,

Yours faithfully,

**For Imagicaaworld Entertainment Limited**

**Shweta Singh**

**Company Secretary & Compliance Officer**

**Membership No.: A44973**

Encl: as above



**Imagicaaworld Entertainment Limited**

Regd. Office: 30/31, Sangdewadi, Khopoli-Pali Road, Taluka Khalapur, District Raigad- 410 203. T: +91-2192-279 900

Corporate Office: A-301, 3<sup>rd</sup> Floor, VIP Plaza, Veera Desai Industrial Estate, Off New Link Road, Andheri (West), Mumbai - 400053. T: +91-22-6984 0000

Corporate Identity Number (CIN): L92490MH2010PLC199925 - Website:www.imagicaaworld.com - Email: contactus@imagicaaworld.com

**ImagicaaWorld**

# Imagicaaworld Entertainment Limited

## Q1FY27 Investor Presentation

August 2026



**Imagicaa**

**Aqua  
Imagicaa**

**Wet'n Joy**

**|| Sai Teerth ||**  
THEME PARK

**NOVOTEL**  
HOTELS & RESORTS  
IMAGICAA  
KHOPOLI

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## The Agenda

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### Introduction

Who We Are & What We Do



### Industry Overview

Set for Steady Growth



### Our Growth Strategy

Initiatives For Future Growth



### Quarter Gone By

Q1FY27



### Annexures

# A Diversified Leisure & Hospitality Platform



**8** Owned Parks + **1** under O&M

**1** 5-Star Hotel in Khopoli

**2** Hello Park LOIs Signed

**6+** Cities Covered

## OUTDOOR ENTERTAINMENT

### Mumbai – Pune Catchment **4 PARKS**

- Imagicaa **Theme Park** in Khopoli
- Imagicaa **Water Park** in Khopoli
- Wet'n Joy **Water Park** in Lonavala
- Wet'n Joy **Amusement Park** in Lonavala

*Core revenue engine, anchored between two of India's largest metro markets.*

### Rest of Maharashtra Catchment **2 PARKS**

- Wet'n Joy **Water Park** in Shirdi
- Sai Teerth **Devotional Theme Park** in Shirdi

*Pairs pilgrimage footfall in Shirdi with leisure and family entertainment.*

### Gujarat Catchment **2 PARKS**

- Aqua Imagicaa **Water Park** in Surat
- Aqua Imagicaa (Shanku's) **Water Park** in Mehsana<sup>#</sup>

+

**Upcoming Entertainment Destination in Sabarmati, Ahmedabad**

*Growing western footprint, with Ahmedabad under planning*

### Central India Catchment **1 PARK**

- Aqua Imagicaa **Water Park** in Indore

*Standalone water park marking the brand's entry into central India.*

## HOSPITALITY

### Novotel Imagicaa

**287 KEYS – 5-STAR HOTEL · KHOPOLI**

Co-located with Imagicaa Theme Park & Water Park in Khopoli, extending the stay-and-play experience for visitors to the Mumbai–Pune catchment.

## INDOOR ENTERTAINMENT

### Hello Parks

**INDOOR ENTERTAINMENT FOR KIDS**

- Hyderabad **LOI Signed**
- Surat **LOI Signed**

**Foray into New-format Phygital indoor kids entertainment centers with entry into two key metro markets**



## Difficult-to-Replicate Footprint

- **Established presence in key Western India markets**
- Large land parcels + high upfront capex create **significant entry barriers**
- First-mover advantage in several high-potential catchments

## Strong Catchment Advantage

- **~37mn population** across MMR + Pune served by Khopoli-Lonavala
- **~15mn population** across Surat, Sabarmati & Ahmedabad
- **~8mn population** across Indore, Ujjain & Dewas
- Strong catchment density supports **high footfall potential and repeat visits**

## One Platform, Multiple Entertainment Formats

- **150+ rides & attractions** across the portfolio
- Amusement, theme, water, devotional and **indoor kids entertainment**
- Ability to address **multiple consumer segments and spending occasions**
- Continuous addition of attractions drives **capacity expansion + repeat visitation**

## Enhancing Portfolio mix with Indoor Entertainment

- Hyderabad & Surat LOI Signed
- Provides an **asset-light, scalable format**
- Expands reach into the **large kids & family entertainment segment**
- Potential to replicate the format across **multiple Indian cities**
- Extending Beyond Seasonal Outdoor Parks

**Scale + Catchments + Brands + Diversified Formats**

## Promoters with more than two decades of experience in the park business



### Mr. Rajesh Malpani *Chairman (Non Executive)*

- M.S. from Virginia Technical Institute (U.S.A)
- Extensive experience successfully diversifying Malpani Group's sectoral reach
- Strong Acumen in Finance, taxation and planning



### Mr. Manish Malpani *Non-Executive Director*

- Mechanical Engineer with many years of hands-on experience in FMCG and real estate
- Pioneer in India's amusement & water park sector



### Mr. Jai Malpani *Managing Director*

- London School of Economics and Bentley Graduate in Economics and Finance
- Responsible of the expansion and management of our park verticals
- Actively involved in Group Investments

## Key Management Professionals



### Mr. Dhimant Bakshi *CEO and CMO*

- INSEAD Alumnus with 30+ years experience in Retail, Entertainment and Ecommerce businesses - Associated with IEL since 2012
- Experience across Reliance Retail, Shoppers' Stop & Future Group



### Mr. Mayuresh Kore *CFO and Head - Legal*

- MBA Finance with 24+ years of diverse experience across project finance, treasury, investment banking
- Associated with IEL since 2009 leading Fund raising and Corporate Planning

## Experienced support from promoter group

### Mr. Prafulla Khinvasara *CEO - Renewables*

- Experience in the areas of operations management & procurement
- He has been with the group for more than two decades

### Mr. Uday Khairnar *Group - CTO*

- Experience in implementation of IT solutions including SAP

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### Quarter Gone By

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### Annexures



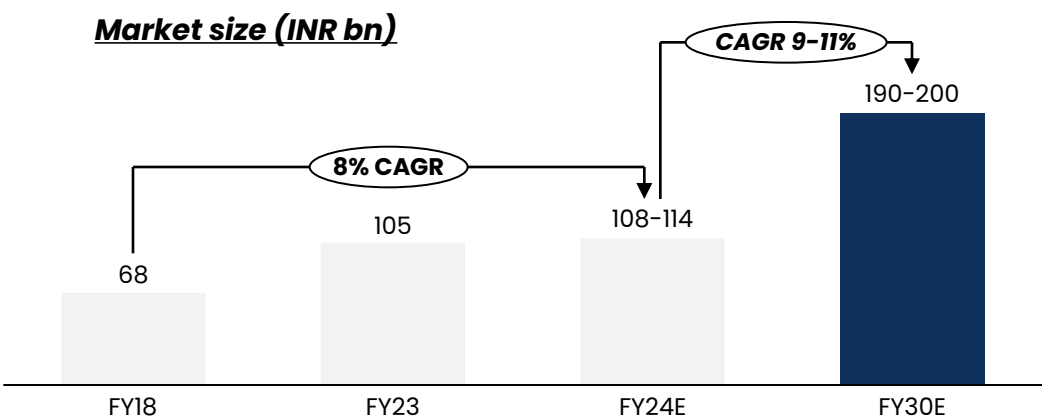
# Unearthing The Potential Of Amusement & Theme Parks



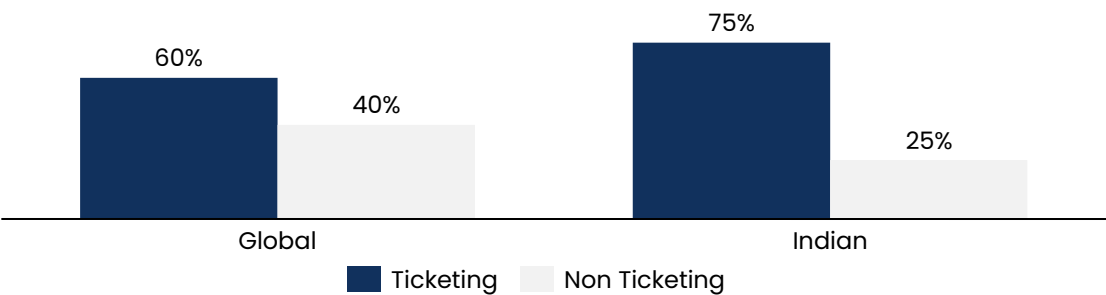
Indian Amusement & Theme Park industry to grow at healthy 9-11% CAGR from FY2024 to FY2030

- ✓ Growth is expected to be supported by expansion of players in diverse geographies including tier-2 and tier-3 cities
- ✓ Players are innovating their product and service offerings to enhance guest experience → adopting digital means of ticketing, offering group discounts, theme parties, festival celebrations to attract higher footfalls
- ✓ Ticket revenue continues to remain dominant stream for Indian amusement and theme park players
- ✓ Indian market is dominated by medium and small parks given high capex and regulatory compliances with few large parks

## Outlook of Indian entertainment park industry market



## Revenue Streams of Amusement Parks



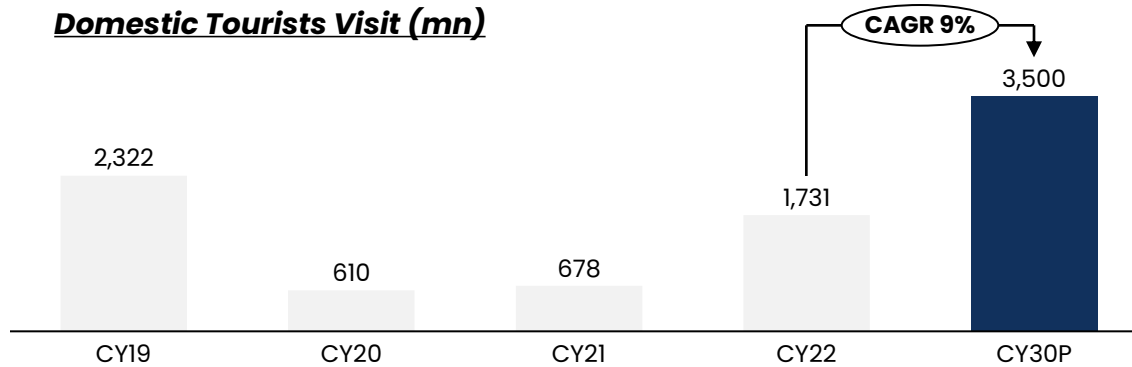
- Significant difference between revenue mix of Indian Amusement Parks compared to Global Parks
- Largely due to lower discretionary spending power of Indian consumers



# Factors Supporting This Growth

## Rise in domestic tourism due to increased connectivity

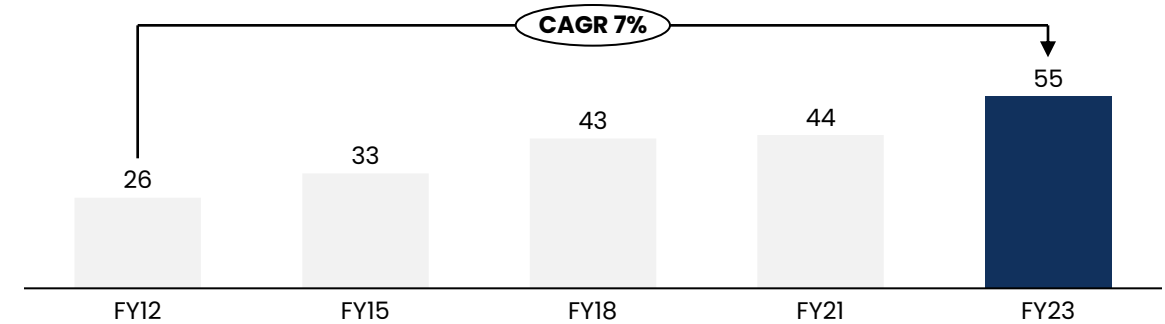
### Domestic Tourists Visit (mn)



Robust growth in Domestic Tourist Visits (DTV) is aiding the tourism allied sectors like hotels, amusement parks etc.

## Increasing disposable income & evolving consumer behaviour

### Consistent rise in discretionary personal consumption, PFCE (INR tn)



Spending on leisure activities like amusement and theme parks is linked to discretionary spending

## State government provide fiscal incentive to the industry

- ✓ **Maharashtra (Tourism policy 2016)** – Fiscal and additional incentives for eligible units including water sports and amusement parks
- ✓ **Gujarat (Tourism policy 2021-2025)** – incentives in the form of capital subsidy, exemption of electricity duty etc. for parks with investment >INR 500 mn are eligible
- ✓ **Tamil Nadu (Tourism policy 2023)** – investments in the entertainment parks/projects spread over minimum 15 acres of land will be supported
- ✓ **Madhya Pradesh (Tourism policy 2016)** – Hotels, resorts, water parks, amusement parks are will be eligible for the subsidy/incentives

## Capital Intensive Business



- ✓ Requires upfront investment for new park set up
- ✓ Incur Replacement & Refresh capex for new rides every 2-3 years to attract customers and get repeat footfalls

## Lack of differentiated offerings



- ✓ Most players (except for few large players) do not have unique offerings in terms of overall experience or rides & attractions
- ✓ This constrains their ability to attract repeat demand

## Land Acquisition Hurdles



- ✓ Parks are extremely land intensive business as typical large parks require around 30-50 acres
- ✓ Land acquisition is complex and key hurdles are to find strategic locations, regulatory clearances and rehabilitation if required

## Executional & Operational Expertise



- ✓ Indian amusement and theme park industry players requires execution experience in operating and managing operations
- ✓ Longer break-even periods, players require expertise in execution and managing day to day operations

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1

## Expand Into New Geographies

- ✓ Leveraging the **Imagicaa / Aqua Imagicaa brand** to expand into new high-potential markets
- ✓ Add **one new location every year**, with focus on Tier I and fast-growing Tier II cities



2

## Diversify Product Offerings

- ✓ Evolve from a park operator into a **diversified entertainment company**
- ✓ Scale indoor entertainment formats such as **Hello Park** to drive year-round engagement & Expand into new formats to **broaden the addressable market**



3

## Enhance & Upgrade Our Existing Parks

- ✓ Drive revenue and footfall growth through **continuous addition of new, in-demand attractions**
- ✓ Focus on innovation and customer experience to **increase repeat visitation and ARPU**



4

## Build Well-Diversified Revenue Streams

- ✓ Grow **F&B and retail** to drive higher customer spend and ARPU
- ✓ Leverage **sponsorships, partnerships and advertising** opportunities



5

## Unlock Operating Synergies

- ✓ Drive **cross-park visits and upsell** to maximize customer lifetime value & Improve ARPU through **dynamic pricing and smart bundling**
- ✓ Drive cost efficiencies across **marketing, people, procurement and other functions**

# Investment In Largest Water Park In Gujarat – Aqua Imagicaa (Shanku's Water Park)



## Transaction Details

|                                  |                                            |
|----------------------------------|--------------------------------------------|
| <b>Target Asset</b>              | Shanku's Water Park                        |
| <b>Structure</b>                 | Investment in Mehsana Next Parks Pvt. Ltd. |
| <b>Investment Size</b>           | 50 Crores for 50.002% Stake in SPV         |
| <b>Additional Revenue Stream</b> | O&M Fees of 6 to 10%                       |

## Investment Rationale

- ✓ Access to a well-established water park in Gujarat with strong regional brand recall and large catchment access
- ✓ Park was recently renovated with new rides and attractions
- ✓ Leverage Imagicaaworld's expertise in operations, guest experience and revenue optimization
- ✓ Land available for future expansion and attraction additions
- ✓ Additional land surplus of ~10 acres for future expansion ride additions

**25+ Acres**

**25+ Rides & Attractions**



# Sabarmati River Front – Entertainment Destination



## Entertainment Hub near Sabarmati River, Gujarat

Won bid in March 2024 to establish a landmark concept at the iconic Sabarmati Riverfront in Ahmedabad under **PPP Mode**

Multiple indoor and outdoor attractions such as **Ferris wheel, racing track** etc., **F&B outlets** spread across **11 acres**

Project Master Plan ready, received environment clearance and the project is now ready for groundbreaking



# Launching Soon – Indoor Entertainment by bringing Hello Park to India (1/2)



## TRANSACTION DETAILS

**World's largest chain** of immersive, digital-physical (phygital) parks for children, with **50+ locations globally**

Combines **physical play with digital technology** to create immersive experiences

Features **play zones, interactive learning, workshops, celebrations and family entertainment**

## PARTNERSHIP MODEL

**Exclusive rights for India** secured by Imagicaa to roll out Hello Park nationwide

Hello Park provides **software, hardware, training and operational support**

Focus on **asset-light, in-city Family Entertainment Centres (FECs)** across malls and high-footfall locations

## BENEFITS & SYNERGIES FOR IMAGICAAWORLD

### Expand the addressable market



- ✓ Enter the **fast-growing indoor family entertainment** segment
- ✓ Complement Imagicaaworld's existing outdoor parks

### Drive year-round engagement



- ✓ In-city format brings the brand **closer to consumers**
- ✓ Reduces dependence on **seasonal outdoor footfalls**

### Create cross-selling opportunities



- ✓ **Cross-promote** indoor and outdoor parks
- ✓ Drive higher footfalls and **build family loyalty**

### Build a broader entertainment platform



- ✓ Strengthens Imagicaa's positioning as a **diversified, future-ready entertainment company**
- ✓ Creates a **scalable format** for expansion across Indian cities

LOI Signed >



**Hyderabad**



**Surat**

**Expanding Imagicaaworld's presence beyond outdoor parks into a scalable, year-round family entertainment format**



## Attractions from Hello Parks across the world



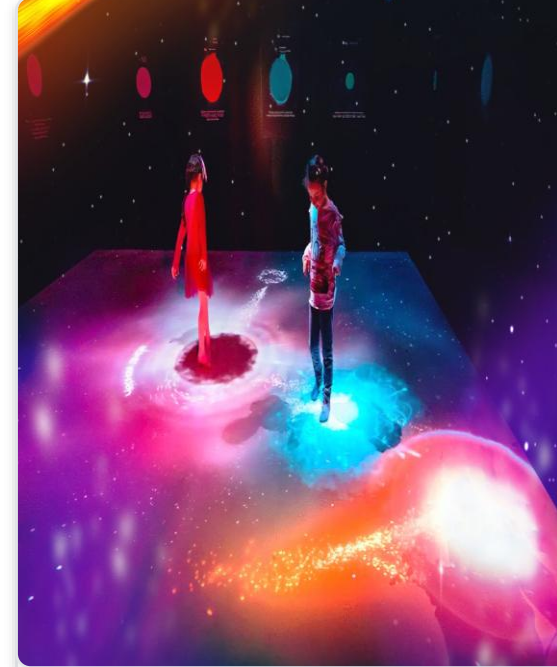
### Live Pictures

A game in which children colour pictures and then bring them to life and interact with them



### Digital Painter

An enormous colouring book with four foot long crayons



### Evolution of Stars

Children walk on the interactive floor and watch the birth and evolution of celestial bodies



### Interactive Sandbox

Children dig and build while the landscape changes in the process

We plan to bring introduce similar attractions that reimagine entertainment as meaningful, immersive, and enriching for children's development

# Identifying Opportunities for Creating Pan India Park Network



## Identifying the Right Location!

### 1 Regions with large catchment areas

Target cities with >2 million population

### 2 Ability to drive footfalls

Proximity & good connectivity to nearby cities

### 3 Land availability

Typically target to build large or medium parks requiring space >10 acres

### 4 Identify Collaboration Partners

Potentials tie-ups with government, alliance partners or international partners



**Delhi/NCR**  
~72mn population

**Goa**  
~2mn population

**Hyderabad, Telangana**  
~11mn population

**Bengaluru, Karnataka**  
~12mn population

**Coimbatore, Tamil Nadu**  
~3mn population



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## Investment of Rs. 50 Crores for 50.002% stake in Shanku's Water Park, Mehsana

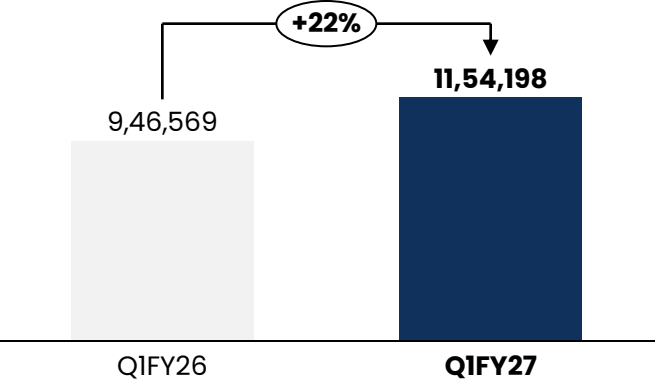
- Company has announced investment of Rs 50 crores for 50.002% stake in Mehsana Next Parks Private Limited ("MNPPL"), the Special Purpose Vehicle which owns and operates Shanku's Water Park.
- Company will also partner with the existing owners to expand the park's offerings while undertaking the Operations & Maintenance (O&M) of the business and earning management fees in range of 6%-10%

## Hello Park signed LOI at 2 Locations

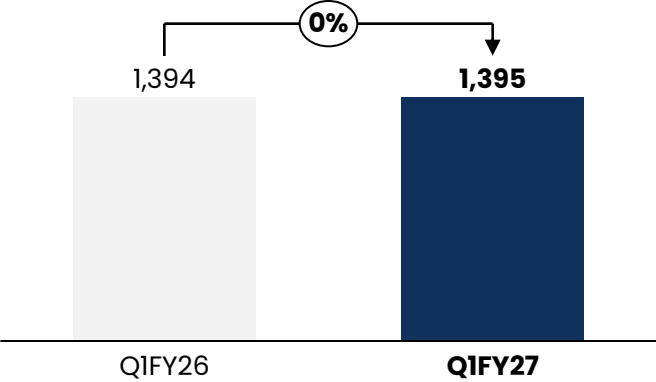
- **Hyderabad –**
  - LOI signed for the first Hello Park at Lake Shore Y Junction Mall
  - Area spanning across ~10,000 sq. ft.
  - Opening targeted before the year-end festive season
- **Surat –**
  - LOI signed for the second Hello Park at Phoenix Mall's upcoming development
  - Area spanning across ~9,000 sq. ft.
  - Expands the Company's footprint in the indoor family entertainment segment

All Parks

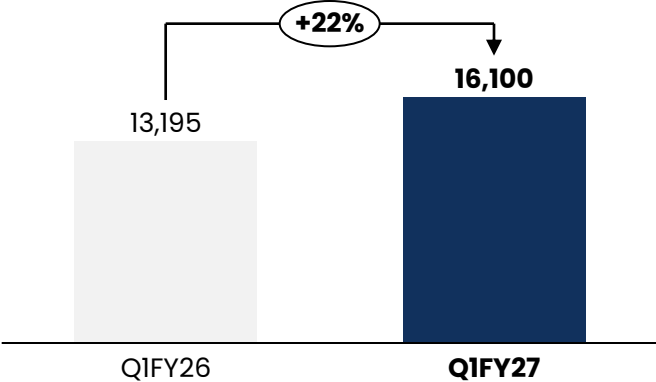
Footfalls



ARPU (Rs.)

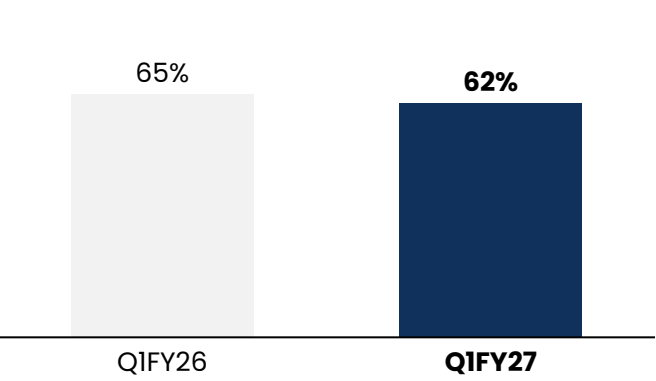


Revenue (Rs. Lakhs)

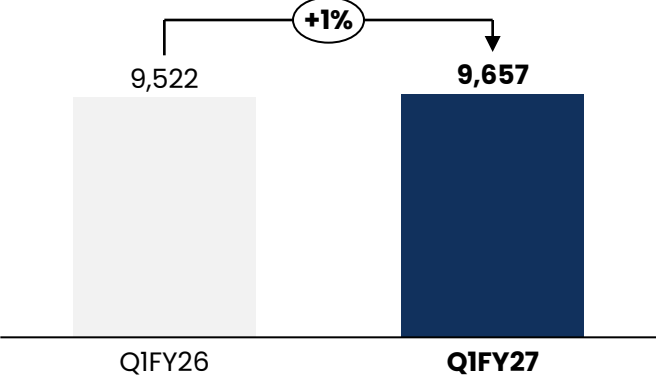


Novotel Imagicaa

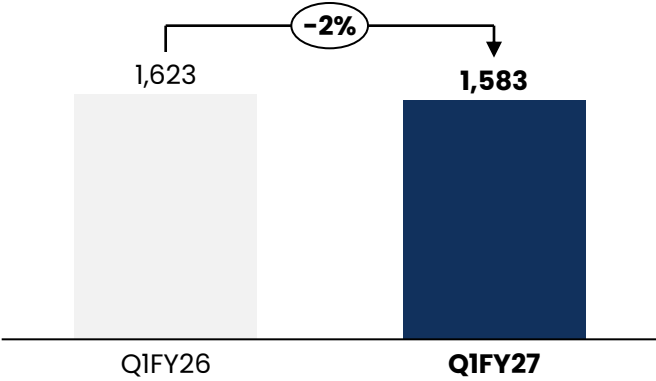
Occupancy (%)

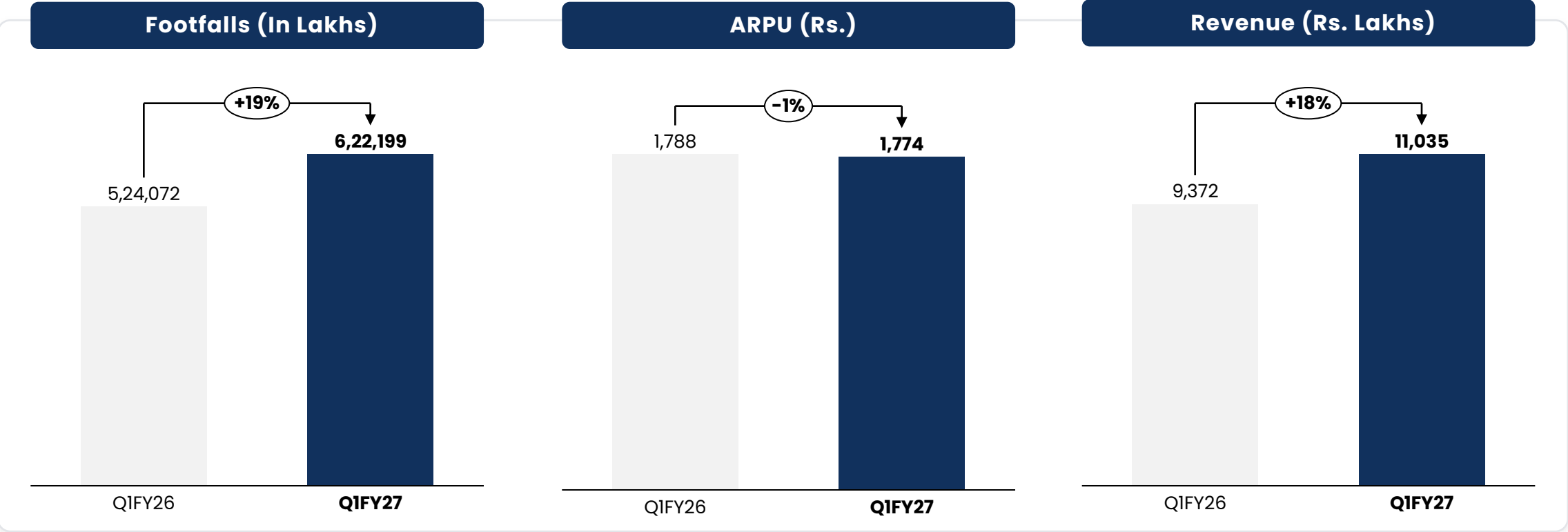


ARR (Rs.)

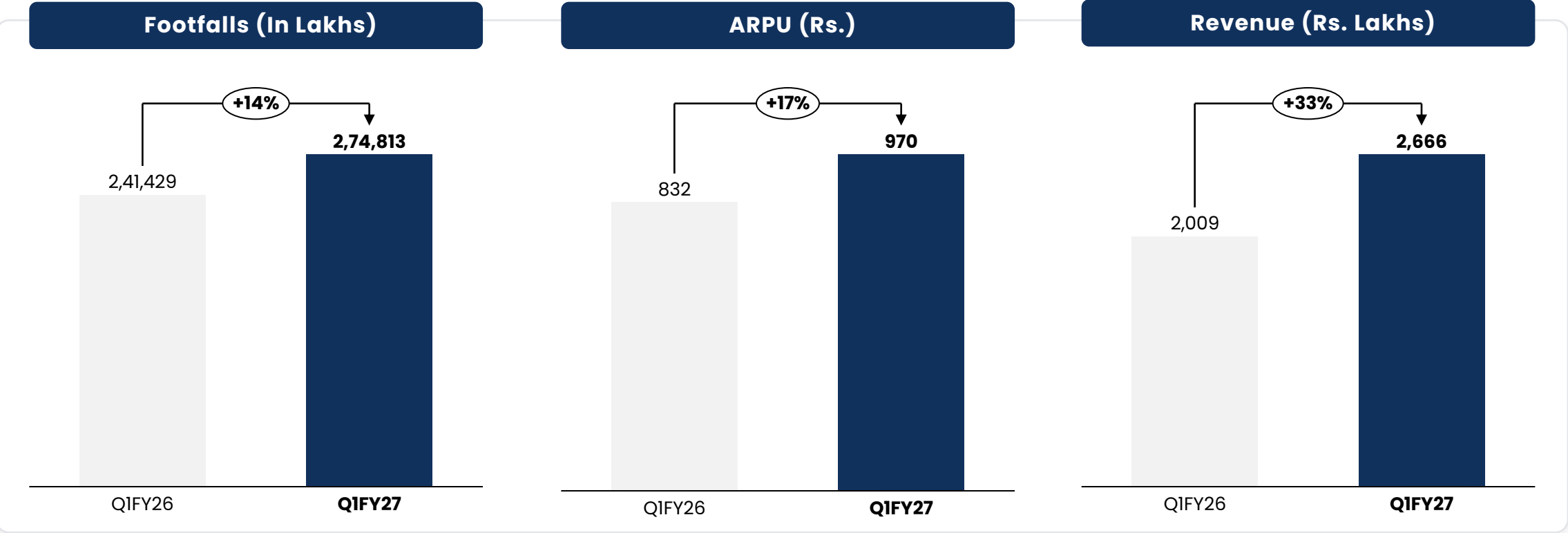


Revenue (Rs. Lakhs)

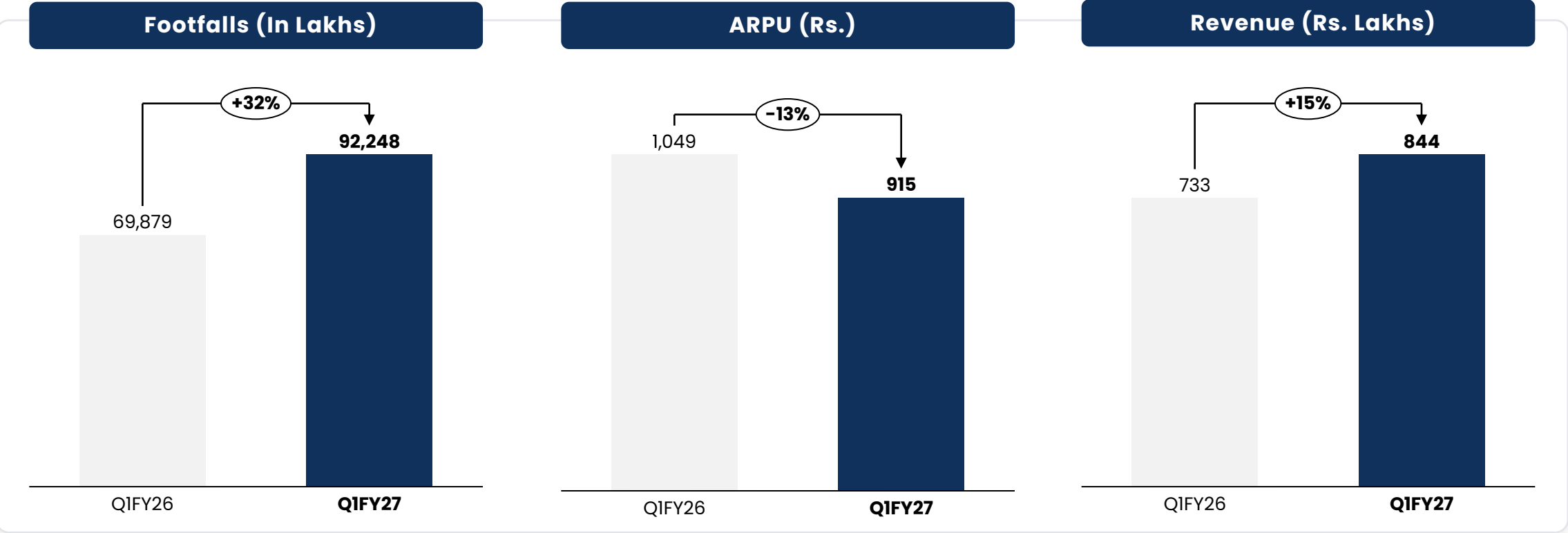




**4 Parks**  
Imagicaa Theme Park, Khopoli | Imagicaa Water Park, Khopoli  
Wet'n Joy Water Park, Lonavala | Wet'N Joy Amusement Park, Lonavala



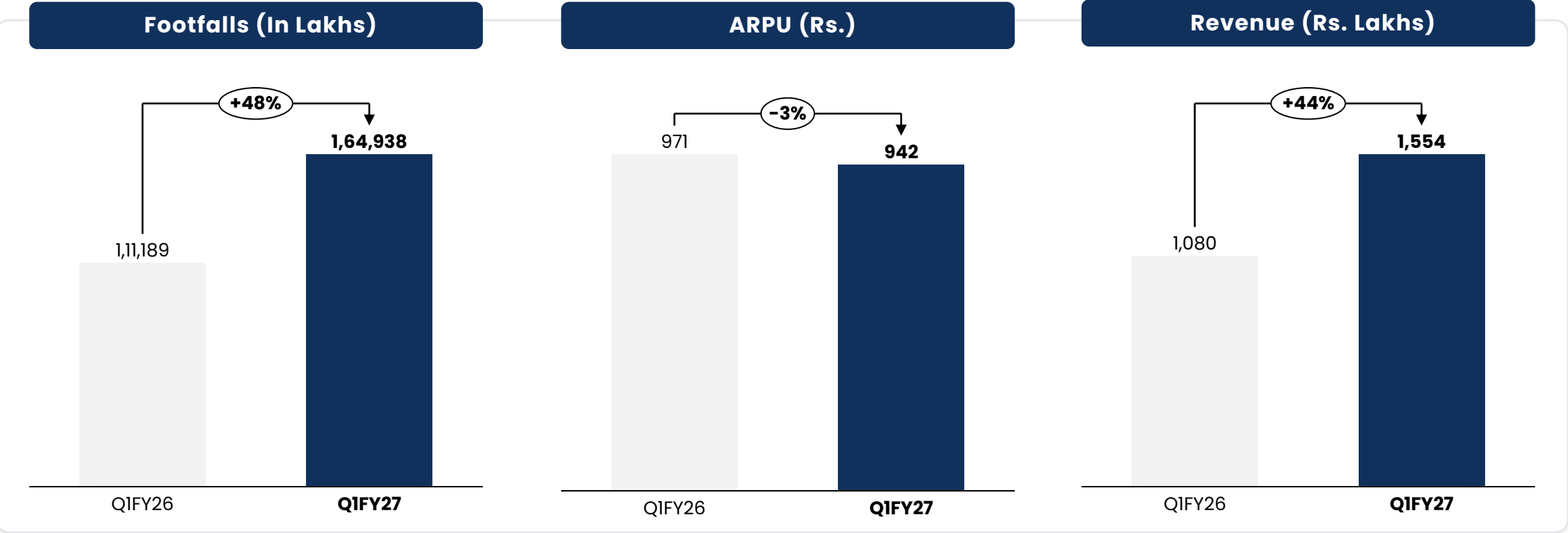
**2 Parks**  
Wet'n Joy Water Park, Shirdi  
Sai Teerth Religious Theme Park, Shirdi



**2 Parks**  
Aqua Imagicaa Water Park, Surat  
Shanku's Water Park, Mehsana (O&M)#

#Under O&M in Q1, hence Footfalls, ARPU, Revenue are not included, SPV Investment since 31st July 2026;





**1 Park**  
Aqua Imagicaa Water Park, Indore

# Consolidated Profit & Loss Statement



| Profit and Loss (Rs in Lakhs)          | QIFY27        | QIFY26        | YoY          |
|----------------------------------------|---------------|---------------|--------------|
| <b>Revenues from Operations</b>        | <b>17,760</b> | <b>14,810</b> | <b>19.9%</b> |
| Operating Expenses                     | 1,606         | 1,336         |              |
| <b>Gross Profit</b>                    | <b>16,155</b> | <b>13,474</b> | <b>19.9%</b> |
| <b>Gross Profit Margin (%)</b>         | <b>91.0%</b>  | <b>91.0%</b>  |              |
| Employee Cost                          | 1,302         | 1,184         |              |
| Advertisement Expenses                 | 1,646         | 1,493         |              |
| Other Expenses                         | 4,196         | 3,537         |              |
| <b>EBITDA</b>                          | <b>9,010</b>  | <b>7,260</b>  | <b>24.1%</b> |
| <b>EBITDA Margin (%)</b>               | <b>50.7%</b>  | <b>49.0%</b>  |              |
| Other Income                           | 269.7         | 329.4         |              |
| Depreciation                           | 2,483.1       | 2,566.4       |              |
| <b>EBIT</b>                            | <b>6,797</b>  | <b>5,023</b>  | <b>35.3%</b> |
| Finance Cost                           | 730           | 426           |              |
| Extraordinary Items/ Prior Period Item | -45           | 99            |              |
| <b>Profit before Tax</b>               | <b>6,112</b>  | <b>4,498</b>  | <b>35.9%</b> |
| Tax                                    | 355           | 66            |              |
| <b>Profit / (Loss) for the year</b>    | <b>5,757</b>  | <b>4,431</b>  | <b>29.9%</b> |
| <b>PAT Margins</b>                     | <b>32.4%</b>  | <b>29.9%</b>  |              |



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## Imagicaa Theme Park, Khopoli

Imagicaa Theme Park spans **110 acres** and features **26 rides**, including both indoor and outdoor attractions themed around Mr. India, I for India, and Deep Space

Highlights include thrill rides along with thematic shows, the **Grand Imagicaa Parade**, and **5 themed restaurants** offering a complete entertainment experience



## Imagicaa Water Park, Khopoli

Imagicaa Water Park, a **Mykonos-themed park** with **20 thrilling slides** and a **wave pool**, is adjacent to Imagicaa Theme Park

Highlights include Zip Zap Zoom, Crusader, Crazy fall and Loopy Woopy. Popular for parties, a live DJ entertains wave pool guests all day



## Novotel Imagicaa, Khopoli

Novotel Imagicaa Khopoli, a **5-star deluxe** family hotel with **287 stylish rooms**, offers premium meeting facilities, **all-day dining**, a **swimming pool**, and a **gym**.

Located adjacent to both parks, it provides attractive 1- and 2-night stay packages, making it an ideal base for guests to relax and enjoy the destination



### Wet'n Joy Water Park, Lonavala

Wet'n Joy Water Park, Lonavala is **India's largest water park** by ride and water body capacity, featuring **25+ international rides** primarily from **White Water (Canada)**

It houses **India's largest wave pool** spread across **60,000 sq. ft.** The park also offers **three multi-cuisine restaurants** and a total **parking capacity of 1,000+**, including **solar panel-covered parking**



### Wet'n Joy Amusement Park, Lonavala

Wet'n Joy Amusement Park spans **35 acres** and features **29+ international rides and attractions**, imported from Canada, Germany, Italy, and the Philippines

It is home to India's tallest ride, Z Force, and Turbo Force, the country's largest Giant Frisbee. The park also offers **five multi-cuisine restaurants**, along with various food and retail kiosks



### Wet'n Joy Water Park, Shirdi

Started in 2006 at Shirdi with **25+ Water park rides**, Wet'n Joy Shirdi is a high-quality attraction in the Ahmednagar district

The park also attracts Schools, Colleges, Corporate & Social Groups from as far as 200 kms from Shirdi, besides serving Shirdi visitors



### Sai Teerth, Shirdi

Sai Teerth is **India's first devotional theme park** dedicated to Sai Baba, combining devotion, technology, and entertainment

It features four themed attractions—Teerth Yatra, Lanka Dahan, Sabka Malik Ek, and Dwarakamai—and showcases the first animatronic humanoid of Sai Baba



## Aqua Imagicaa Water Park, Surat

Imagicaa Water Park in Surat features **16 international slides** inspired by the Amazon Forests, offering thrills and excitement



## Aqua Imagicaa Water Park, Indore

Spread across **18 acres** with **20+ water rides & attractions**, and **3 multi cuisine restaurants with banquet**



## Aqua Imagicaa (Shanku's) Water Park, Mehsana<sup>#</sup>

Spread across **25+ acres** and features a **strong portfolio of 25+ high-quality rides** and attractions, positioning it as **Gujarat's largest water park** destination.

The park has recently undergone extensive renovation and modernization, including deployment of advanced water filtration systems comparable to the best-in-class technology



**Hosted star studded trailer launch of  
Dhamal 4**



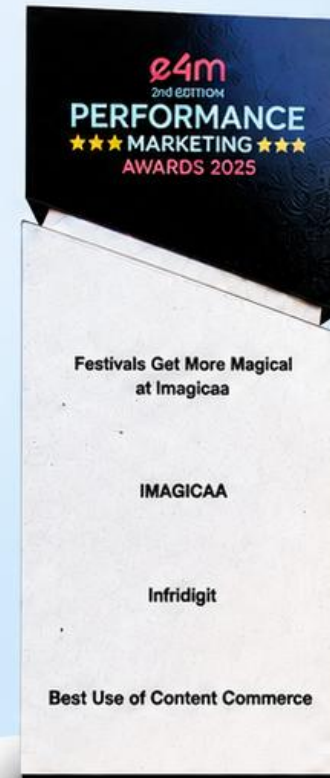
**Celebrating Imagicaa Theme Park's  
13 Glorious Years  
13<sup>th</sup> Anniversary Bash**

# AWARDS/ RECOGNITIONS



## IAAPI National Excellence Awards 2025–2026

Winner – Innovative Promotion Activity through Media (TV / Radio / Print / Outdoor) category for Aqua Imagicaa, Indore.



## E4m – 2nd Edition Performance Marketing Awards 2025

Facility category for the New Year's Eve event "Midnight Magic"

**Imagicaaworld Entertainment Limited**

CIN: L92490MH2010PLC199925



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