

October 15, 2026

The Manager,
Listing Department,
BSE Limited,
Phiroze Jeejeebhoy Tower,
Dalal Street,
Mumbai 400 001.
BSE Scrip Code: 542772

The Manager,
Listing Department,
National Stock Exchange of India Ltd.,
Exchange Plaza, 5th Floor, Plot C/1, G Block,
Bandra - Kurla Complex, Bandra (E),
Mumbai 400 051.
NSE Symbol: 360ONE

Dear Sir / Madam,

Subject: Investor Presentation on financial results for the quarter and half year ended September 30, 2026

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed:

1. Results Update containing update on unaudited financial results for the quarter and half year ended September 30, 2026, as '**Annexure 1**'; and
2. Investor Presentation for the quarter and half year ended September 30, 2026, as '**Annexure 2**'.

The aforesaid Results Update and Investor Presentation shall be uploaded on the website of the Company at <https://ir.360.one/investor-relations/>.

Please take the same on your records.

Thanking you.

Yours faithfully,

For 360 ONE WAM LIMITED

ROHIT S.
BHASE
Digitally signed
by ROHIT S.
BHASE
Date: 2026.10.15
16:22:50 +05'30'

Rohit Bhas
Company Secretary
ACS: 21409
Encl.: As above

360 ONE WAM LIMITED



360 ONE WAM Ltd. Results Update - Q2 FY27

Key Highlights

Q2 FY27 PAT AT RS 302 CRORE

Q2 FY27 TOTAL REVENUE AT RS 853 CRORE

OVERALL ASSETS UNDER MANAGEMENT (AUM) AT RS 8,99,481 CRORE AS ON SEPTEMBER 2026

ANNUAL RECURRING REVENUE (ARR) AUM AT RS 3,53,382 CRORE

ARR NET FLOWS AT RS 12,482 CRORE FOR THE QUARTER

BOARD APPROVED INTERIM DIVIDEND OF RS 7.50 PER SHARE

<i>Rs in Crs.</i>	Q2 FY27	Q1 FY27	Q-o-Q %	Q2 FY26	Y-o-Y %
Revenue from Operations	896	822	9.0%	763	17.5%
Annual Recurring Revenue	706	614	15.0%	554	27.5%
Transactional / Brokerage Income	190	208	-8.7%	209	-9.1%
Other Income	(44)	47	-	51	-
Total Revenues	853	870	-2.0%	813	4.8%
Total Expenses	462	446	3.5%	400	15.5%
Operating Profit Before Tax	434	376	15.5%	363	19.7%
Profit before Tax	391	424	-7.8%	413	-5.5%
Profit After Tax (incl. OCI)	302	330	-8.4%	316	-4.4%

Mumbai, October 15, 2026: 360 ONE WAM Limited, one of India's largest wealth and alternates asset managers, announced its financial results for the quarter ended September 30, 2026.

Business Performance

- **Assets under Management for 360 ONE stood at Rs 8,99,481 Crs**, consisting of ARR AUM of Rs **3,53,382 Crs** and Transactional / Brokerage / syndicated AUM of Rs 5,46,099 Crs
 - Wealth Management: **ARR AUM rose to Rs 2,52,627 Crs (+24.3% YoY)** supported by net flows across segments. 360 ONE Plus proposition saw growth of 37.8% YoY, while Distribution grew by 15.0% YoY. Overall, it manages assets for 9,000+ families and corporates
 - Asset Management: **ARR AUM increased to Rs 1,00,754 Crs (+9.4% YoY)** driven by growth across Private Equity, Credit and Real Assets segments

Financial Performance for the quarter ended September 30, 2026

- **Total Revenue increased by 4.8% YoY to Rs 853 Crs** mainly driven by strong growth in ARR AUM
- **Revenue from Operations was Rs 896 Crs - an increase of 17.5% YoY**
- **ARR revenue was Rs 706 Crs - an increase of 27.5% YoY**
- **Combined ARR retention at 79 basis points (bps)**, with Wealth Management and Asset Management retentions at 79 bps each
- **Consolidated Profit After Tax was Rs 302 Crs** as against Rs 316 Crs for Q2 FY26
- **Tangible net worth stood at Rs 7,268 Crs. Return on Tangible Equity was at 16.9%**
- **Our core wealth and asset management businesses continued to deliver strong performance** amid heightened macroeconomic volatility, underscoring the depth of our client relationships and the trust families place in us. Q2 results include impact of the prevailing market conditions, which we view as transitory. **Our fundamentals endure - the strength of the 360 ONE brand, a robust platform, a client-first model and our continued ability to attract exceptional talent.** Anchored in disciplined risk management and the highest standards of governance, we remain well positioned for sustained, long-term growth

For further information, please contact:

Investor Relations: ir@360.one

[Click here to register for conference call](#)

[Click here for investor presentation](#)

360 ONE WAM Q2 FY27 Analyst Conference call is scheduled for Thursday, October 15, 2026, at 5:30 PM IST

A horizontal bar composed of three segments: orange, purple, and blue.

Investor Presentation - Q2 FY27

360 ONE WAM Limited

Ring in 18 Years of Excellence.

Bringing Home the Oscars of
Wealth and Asset Management.



India's Best Wealth Manager
at Euromoney Private
Banking Awards 2026



Best Private Bank - India
at Asian Private Banker's
15th Awards for Distinction



Best Private Equity House
at Global Private Banking
Innovation Awards 2026



**Best Private Credit Deal –
360 ONE Asset**
at FinanceAsia Achievement
Awards 2025

**360
ONE**

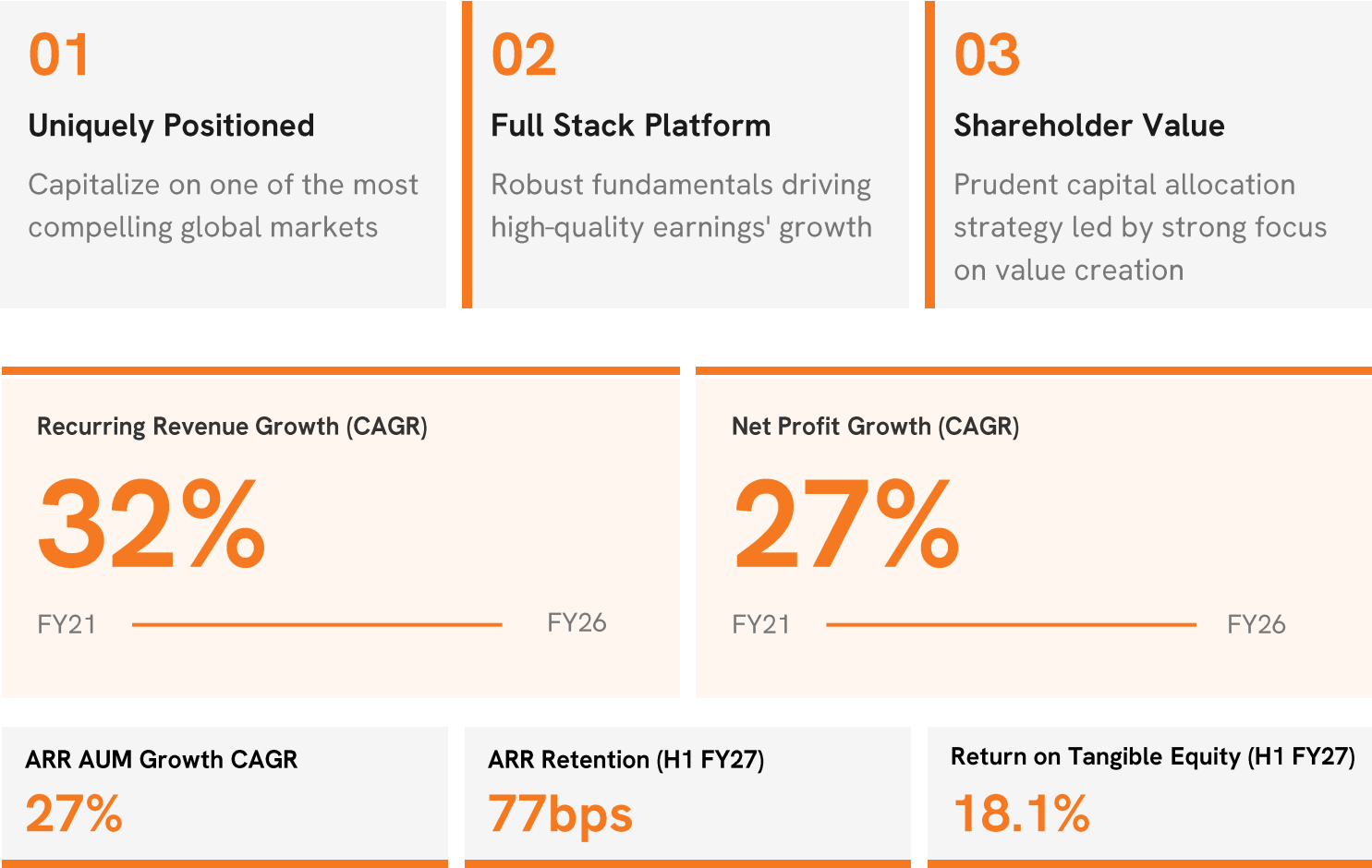
Built to generate sustainable, high-quality growth

360 ONE at a glance



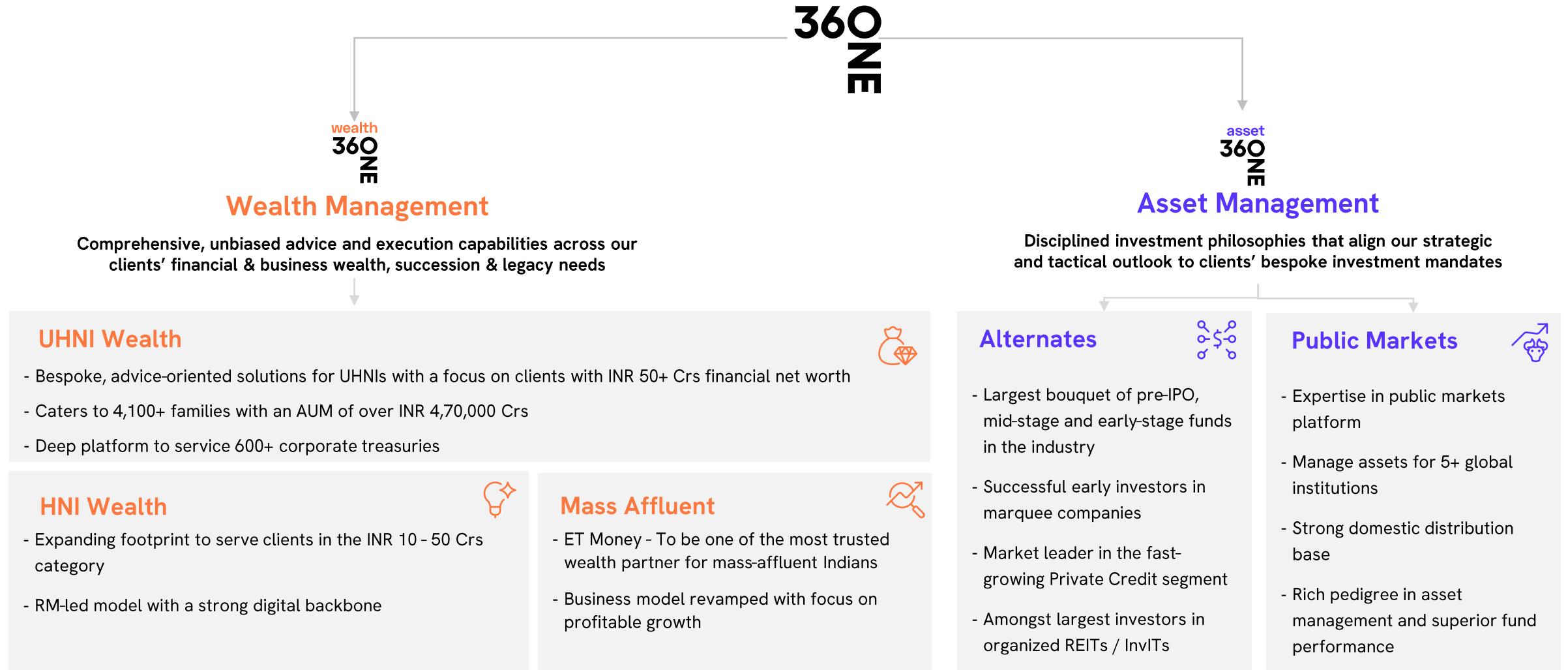
wealth
**360
ONE**

asset
**360
ONE**



Two business lines, one integrated platform

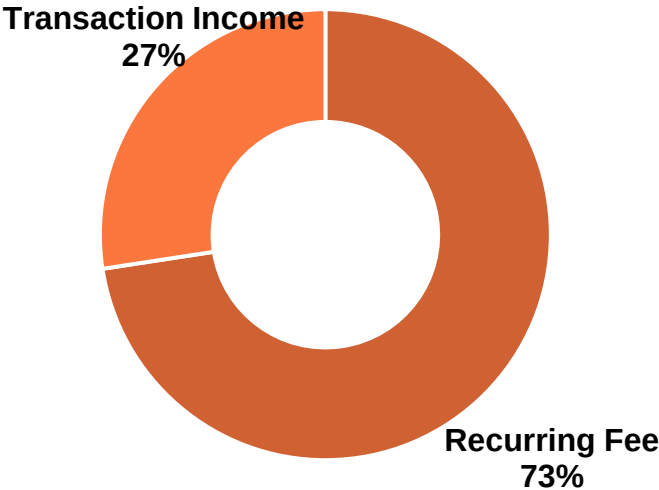
Supported by group enablers: Credit & Lending | Corporate Treasury Solutions | Estate Planning | Broking | IB



Building a resilient business model

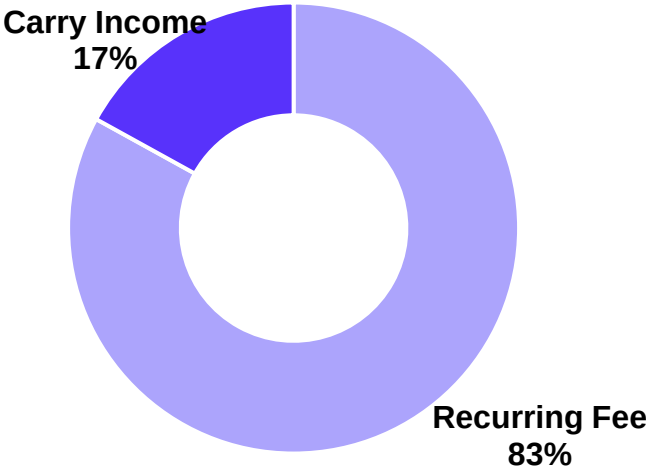
Revenue mix

Wealth Management



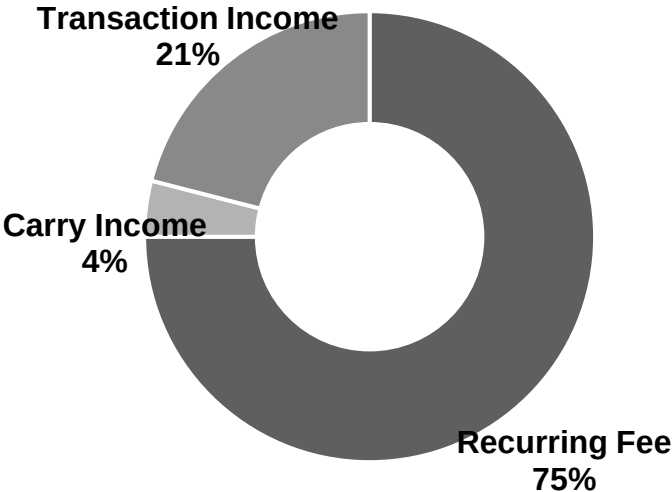
- Wealth driven with a focus on fee generating assets
- Lending to grow proportionately with Wealth AUM
- Transaction Income to comprise of brokerage in multiple asset classes, including listed & unlisted equities, fixed income, real estate, insurance, institutional equities and investment banking

Asset Management



- Combination of Alternates and Public Markets have allowed steady growth with the ability to maintain retentions at 75+ bps
- We expect carry income to be ~15% of overall fee pool, with the multi-asset class nature of the alternates business giving it stability

Consolidated



- Overall focus on recurrent revenue streams remains strong
- Multiple asset classes and multiple client segments ensure resilience of the business

Long Term Tailwinds outweigh near term concerns

~₹90,500 Crs

Raised via 69 IPOs (Jul-Sep 2026)

~USD 5 trillion

Market capitalization of Indian Markets

13 - 15%

UHNI segment growth

₹32,490 Crs

Record monthly SIP inflows (Sept 2026)

Industry tailwinds → Areas of Growth

1 India wealth creation
Macro; UHNI growth; IPOs

Wealth creation momentum continues through monetization events (IPOs, stake sales etc.)

2 Financialisation of savings
SIPs, SIFs, AIF democratisation

MF, PMS, SIF expanding; Alternates across PE, credit, real assets gaining increasing allocation across portfolios

3 Professional wealth management
Shift to fee-based advice

Need for right engagement models, transparent fee structures, increasing number of Family Offices need access to curated opportunities

4 Global connectivity
Global investing; interest in India

High interest from resident Indians for global investing, improving global institutional interest, Gift City offers opportunities for asset management, broking etc.

Near-term challenges → Strategy

1 Global market volatility
FPI outflows, rates, geopolitics



Stay the course
Long-term, allocation-led advice; 79% ARR cushions volatility, client portfolios stable

2 Intensifying competition
Banks, global players, fintechs



Differentiate
Platform, exclusive products and global access; first choice for talent

3 Regulations
Evolving SEBI and RBI frameworks



Robust fundamentals
Right advice in client interest; strong governance and compliance

4 Net Flows
Broad based across categories



Diversify
Across segments, products and channels; deep client and institutional relationships

5 Cost and productivity
Rising talent costs at scale



Drive productivity
Disciplined cost-to-income, use technology and AI to drive productively gains

OUR GUIDING PRINCIPLES

Client interest first

Right advice, platform, research depth

Shareholder interest

Disciplined, ARR-led, capital-efficient growth

Stay the course

Long-term orientation through cycles

Key financial highlights - Q2 FY27



- Continued focus on ARR AUM at INR 3,53,382 Crs - up 19.7% YoY
- ARR Net flows at INR 12,482 Crs vis-à-vis INR 10,815 Crs in Q1 FY27
- As on Sept 2026, clients, having AUM of INR 10 Crs+, stood at 4,100+ and account for ~95% of Wealth AUM (excl. custody)



- ARR Revenue is up 27.5% YoY at INR 706 Crs led by growth in AUM as well as improved retention
- Revenue from Operations is up 17.5% YoY at INR 896 Crs
- Total Revenue is up 4.8% YoY at INR 853 Crs driven by higher Operating Revenue and partially offset by negative Other Income



- Total Costs increased to INR 462 Crs - up 15.5% YoY
- Employee costs stood at INR 342 Crs (+19.9% YoY), while Admin costs at INR 120 Crs (+4.6% YoY)
- Cost to Operating Income ratio was 51.5% (vs. 54.3% in Q1 FY27)



- Operating PBT stood at INR 434 Crs (+19.7%), while PBT stood at INR 391 Crs (-5.5%)
- PAT was at INR 302 Crs vis-à-vis INR 316 Crs in Q2 FY26
- Tangible RoE at 16.9%

Performance at a glance - quarterly

P/L Summary (INR Crs)	Q2 FY26	Q3 FY26	Q4 FY26	Q1 FY27	Q2 FY27	YoY%
Total AUM	6,86,520	7,26,043	6,89,425	7,92,706	8,99,481	31.0%
Wealth Management AUM	5,79,509	6,12,449	5,79,286	6,76,616	7,77,476	34.2%
Asset Management AUM*	1,07,011	1,13,594	1,10,139	1,16,090	1,22,005	14.0%
Closing ARR AUM	2,95,324	3,17,906	3,11,940	3,42,035	3,53,382	19.7%
Average ARR AUM	2,90,709	3,02,601	3,15,920	3,30,805	3,53,596	21.6%
ARR Retention	0.76%	0.81%	0.78%	0.74%	0.79%	-
ARR Net Flows	11,182	14,758	8,985	10,815	12,482	-
Annual Recurring Revenue	554	619	605	614	706	27.5%
- Annual Recurring Revenue (ex-carry)	493	509	518	559	590	19.7%
- Carry Income	61	110	87	55	116	-
Transaction & Brokerage Income	209	186	230	208	190	-9.1%
Revenue from Operations	763	806	835	822	896	17.5%
Other Income	51	20	-55	47	-44	-
Total Revenue	813	826	780	870	853	4.8%
Costs	400	399	418	446	462	15.5%
Employee Costs	285	282	301	328	342	19.9%
Admin and Other Costs	115	117	117	118	120	4.6%
Operating PBT	363	407	417	376	434	19.7%
PBT	413	427	363	424	391	-5.5%
PAT	316	331	292	330	302	-4.4%
Cost to Operating Income	52.4%	49.5%	50.0%	54.3%	51.5%	-
ARR as % of Total Op. Revenue	73%	77%	72%	75%	79%	-
Tangible Net Worth	6,195	6,327	6,722	6,882	7,268	-
Earnings per Share - Basic (INR)	7.8	8.1	7.1	8.1	7.4	-
Return on Equity	13.8%	14.0%	12.3%	13.3%	11.8%	-
Return on Tangible Equity	20.6%	21.0%	18.1%	19.4%	16.9%	-

Business lines: Summary

Q2 FY27 | Strong Growth Across Wealth and Capital, Asset Management steady



Wealth

UHNI | HNI | ET Money | NBFC

Broad-based ARR flows; retention up

- Strong flows across all engagements
- Driven by new client additions and deepening of wallet share
- HNI and ET Money continue to show good traction



Private Markets

PE | Private credit | Real assets

Strong fundraising, deployment and exits

- One of India's foremost private equity and credit platforms
- New Funds launched - Multi-Stage AI Fund, ARISE, Renewables Fund
- Distribution widened to new platforms



Public Markets

MF & SIF | PMS | AIF Cat III

Fund performance strengthened

- MF, SIF scaling with steady flows
- First European Institutional mandate won; supplemented by inflows from SMAs



Capital

Institutional Equities | IB

Active in large blocks and ECM

- Large blocks executed across sectors; research coverage expanded
- Participated in several IPOs, including NSE
- Integrated execution

Key Focus Areas

- New Client Additions focus
- Lift RM productivity
- Scale ecosystem referrals

- Complete offerings across alternates, value chain
- Focus on expanding institutional reach

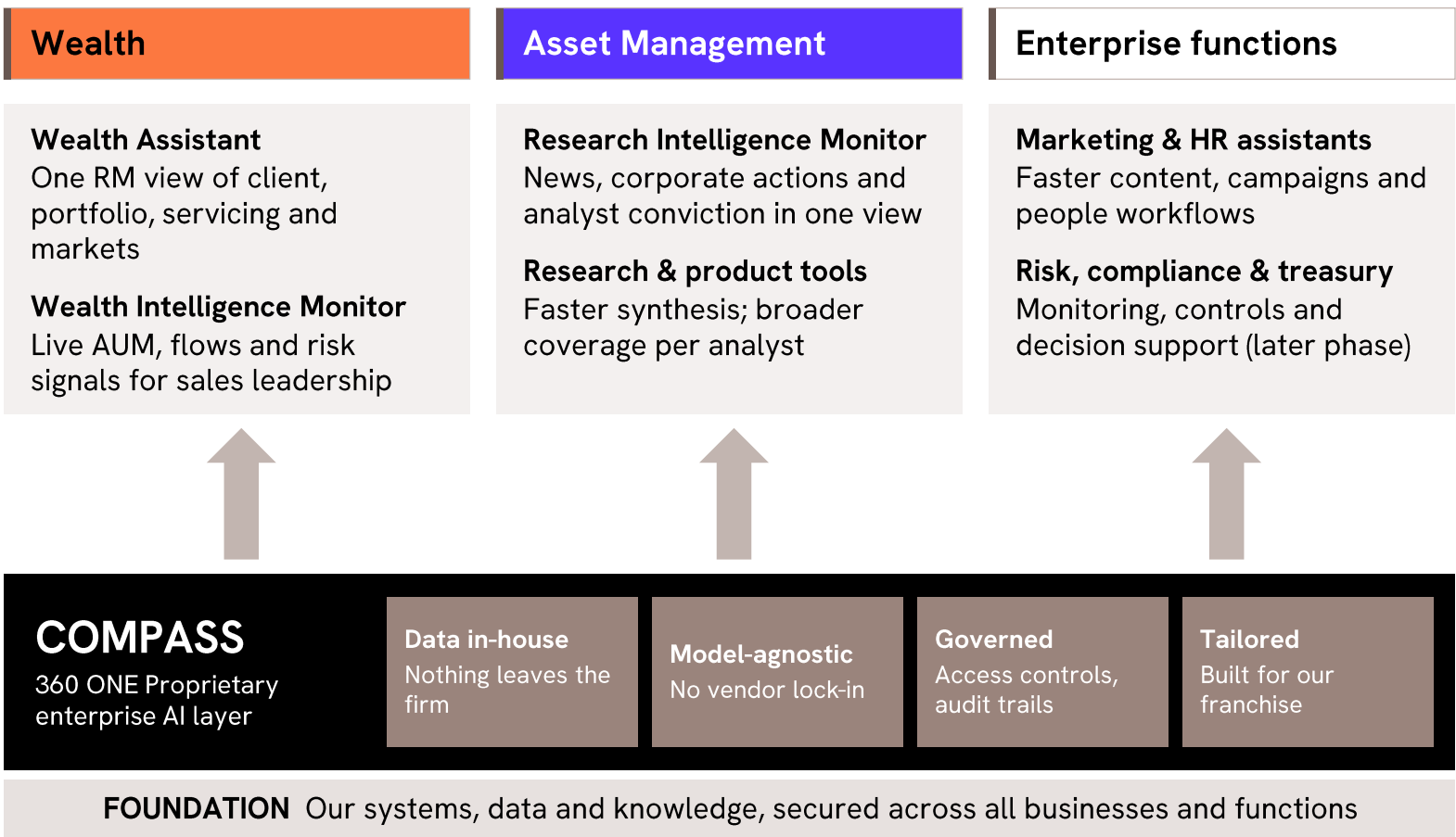
- Leverage Institutional track record
- Domestic Distribution Expansion
- Build out of SIF Platform

- Strong ECM pipeline
- Continue team build-out
- Expand Research coverage

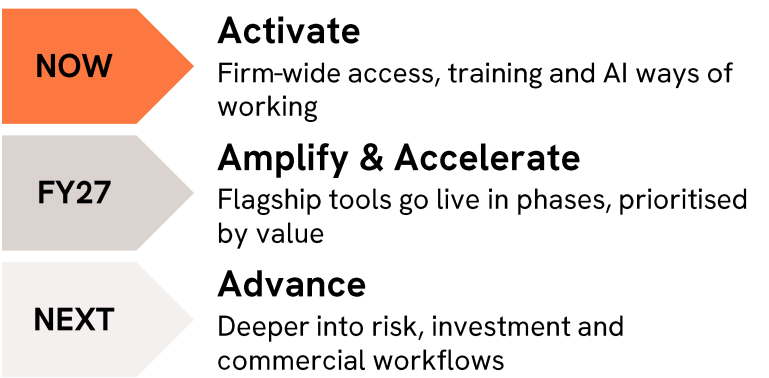
360 ONE becoming AI-native on our own governed platform

A proprietary AI layer, deployed in phases across Wealth, Asset Management and enterprise functions

Where Value Shows Up | Flagship Business Tools



Phased Road Map



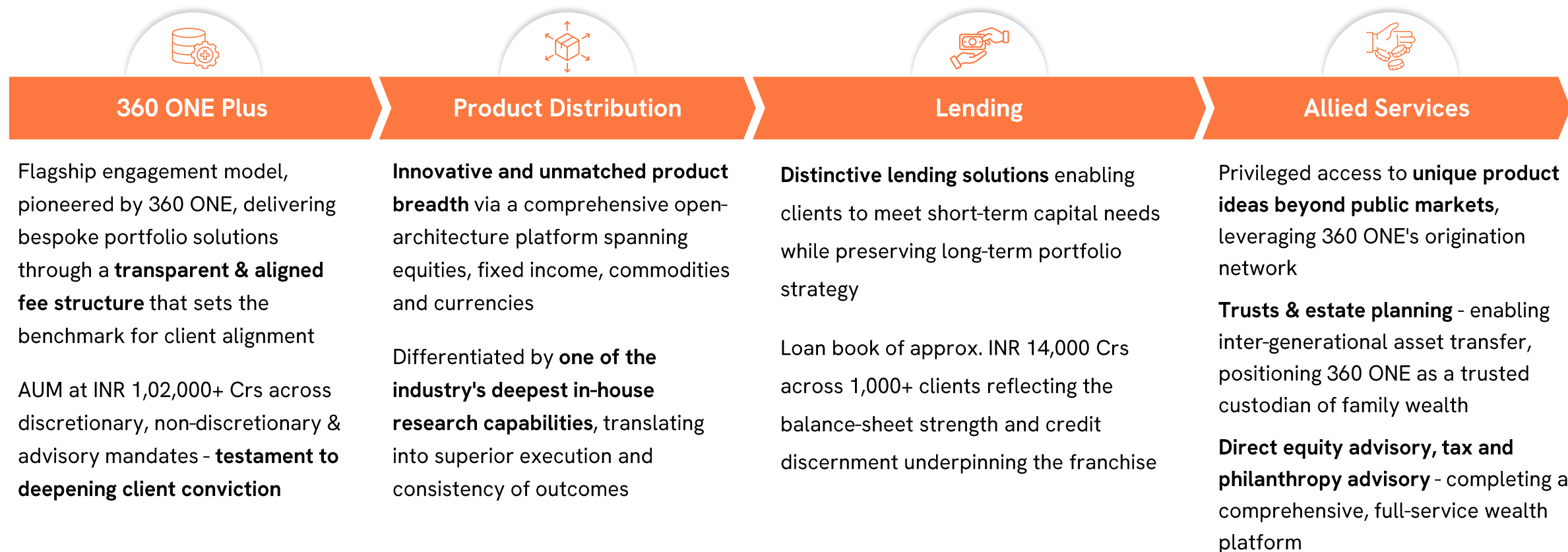
VALUE TRACKED ON OUTCOMES, NOT LICENCES

- 1 Efficiency** Time saved, faster cycles
- 2 Commercial** Lower external spend, revenue uplift
- 3 Quality & control** Accuracy and adherence

Wealth Management

360 ONE Wealth - servicing 9,000+ clients

Amongst India's most trusted wealth management brands



Exclusive strategic collaboration with UBS - a global endorsement of the franchise, unlocking cross-platform synergies

Bi-directional client referrals

Cross-platform product access

Best-practice exchange in Wealth

Wealth - Key quarterly financial highlights

P/L Summary (INR Crs)	Q2 FY26	Q3 FY26	Q4 FY26	Q1 FY27	Q2 FY27	YoY%
Total Wealth AUM (ex-custody)	4,20,898	4,36,697	4,20,608	4,74,159	4,90,752	16.6%
Wealth ARR AUM	2,03,208	2,18,957	2,16,734	2,41,896	2,52,627	24.3%
<i>360 ONE Plus (DPMS / NDPMS-RIA)</i>	<i>74,108</i>	<i>83,678</i>	<i>85,039</i>	<i>99,105</i>	<i>1,02,134</i>	<i>37.8%</i>
<i>Distribution Assets</i>	<i>1,18,757</i>	<i>1,24,653</i>	<i>1,19,666</i>	<i>1,29,849</i>	<i>1,36,595</i>	<i>15.0%</i>
<i>Lending Book</i>	<i>10,342</i>	<i>10,628</i>	<i>12,028</i>	<i>12,942</i>	<i>13,899</i>	<i>34.4%</i>
Transaction & Broking (TBR ex-custody)	2,17,690	2,17,740	2,03,875	2,32,263	2,38,124	9.4%
Average ARR AUM	1,96,880	2,06,990	2,16,904	2,30,145	2,52,158	28.1%
ARR Retention	0.72%	0.79%	0.74%	0.71%	0.79%	-
ARR Net Flows	9,322	10,321	6,957	13,379	10,990	-
Average TBR AUM	2,13,882	2,15,829	2,10,720	2,18,090	2,35,261	10.0%
TBR Retention	0.39%	0.34%	0.44%	0.38%	0.32%	-
<i>Annual Recurring Revenue</i>	<i>358</i>	<i>415</i>	<i>396</i>	<i>406</i>	<i>503</i>	<i>40.5%</i>
<i>Transaction & Brokerage Income</i>	<i>209</i>	<i>186</i>	<i>230</i>	<i>208</i>	<i>190</i>	<i>-9.1%</i>
Revenue from Operations	567	601	626	614	693	22.2%
Costs	317	318	331	355	367	15.9%
Operating PBT	250	283	295	260	326	30.2%
Custody AUM	1,58,611	1,75,752	1,58,678	2,02,456	2,86,725	80.8%

Wealth - Financial snapshot

Particulars (INR Crs)	ARR AUM		ARR Net Flows			ARR Revenue			ARR Retention		
	Q1 FY27	Q2 FY27	Q1 FY27	Q2 FY27	H1 FY27	Q1 FY27	Q2 FY27	H1 FY27	Q1 FY27	Q2 FY27	H1 FY27
Wealth Management	2,41,896	2,52,627	13,379	10,990	24,369	406	503	909	0.71%	0.79%	0.75%

Particulars (INR Crs)	UHNI Segment			HNI Segment			Mass Affluent			Institutional			Total		
	Q1 FY27	Q2 FY27	H1 FY27	Q1 FY27	Q2 FY27	H1 FY27	Q1 FY27	Q2 FY27	H1 FY27	Q1 FY27	Q2 FY27	H1 FY27	Q1 FY27	Q2 FY27	H1 FY27
Revenue from Operations	527	587	1,115	7	13	20	10	11	21	70	82	152	614	693	1,307
ARR Revenue	385	474	858	6	11	17	5	8	13	10	11	21	406	503	909
TBR Revenue	143	114	256	1	2	3	5	3	8	60	72	131	208	190	398
Cost	264	276	539	20	18	38	17	24*	41	53	50	103	355	367	722
Operating Profit before Taxes	264	312	575	-13	-6	-18	-7	-13	-20	16	33	49	260	326	586

Wealth - Business snapshot

Products (INR Crs)	ARR AUM Build up - Q2 FY27		Revenue Build up - Q2 FY27		
	Opening AUM	Closing AUM	Average AUM	Retentions	Revenue
Total ARR	2,41,896	2,52,627	2,52,158	0.79%	503
360 ONE Plus	99,105	1,02,134	1,02,595	0.27%	69
<i>Discretionary (PMS)</i>	<i>13,013</i>	<i>12,586</i>	<i>13,053</i>	<i>0.48%</i>	<i>16</i>
<i>Non-discretionary (RIA / PMS)</i>	<i>86,093</i>	<i>89,548</i>	<i>89,543</i>	<i>0.24%</i>	<i>54</i>
Distribution Assets Earning Trail Fees	1,29,849	1,36,595	1,36,177	0.76%	260
<i>Mutual Funds</i>	<i>65,608</i>	<i>68,614</i>	<i>68,858</i>	<i>0.37%</i>	<i>64</i>
<i>Managed Accounts</i>	<i>64,241</i>	<i>67,981</i>	<i>67,319</i>	<i>1.15%</i>	<i>196</i>
Lending Book	12,942	13,899	13,386	5.16%	174

Asset Management

360 ONE Asset - Leader in Indian alternates

Product innovation, institutional mandates & domestic distribution

PUBLIC MARKETS



Institutional Mandates



PMS



Mutual Funds



Listed Equity AIFs

ALTERNATES



Private Equity



Private Credit



Real Assets



Renewables

360 ONE Asset's strategies span the full spectrum - from public markets to nuanced high-conviction ideas in private space.

Just as domestic capital transformed public equity over the last decade, it is now scaling into alternatives with real momentum.

As global investors re-focus on India, 360 ONE Asset is distinctively positioned to lead the next phase of growth



Consistent Performance Track Record



Strong team of 80+ Investment professionals across strategies

Asset - Key quarterly financial highlights

P/L Summary (INR Crs)	Q2 FY26	Q3 FY26	Q4 FY26	Q1 FY27	Q2 FY27	YoY%
Total Asset Management AUM	1,07,011	1,13,594	1,10,139	1,16,090	1,22,005	14.0%
Asset Management ARR AUM	92,116	98,949	95,206	1,00,139	1,00,754	9.4%
<i>Alternative Investment Fund</i>	45,473	50,934	52,533	56,294	58,139	27.9%
<i>Discretionary PMS</i>	33,572	34,536	30,184	29,835	29,146	-13.2%
<i>Mutual Fund</i>	13,071	13,480	12,489	14,009	13,469	3.0%
Managed / Syndicated Assets	14,895	14,645	14,932	15,951	21,250	42.7%
Average ARR AUM	93.828	95,612	99,015	1,00,660	1,01,439	8.1%
ARR Retention	0.83%	0.85%	0.86%	0.83%	0.79%	-
ARR Net Flows	1,860	4,437	2,028	-2,564	1,492	-
Annual Recurring Revenue	196	205	209	208	203	3.8%
Costs	83	81	87	92	95	13.8%
Operating PBT	112	124	122	116	108	-3.7%

Asset - Financial snapshot

Particulars (INR Crs)	ARR AUM		ARR Net Flows			ARR Revenue			ARR Retention		
	Q1 FY27	Q2 FY27	Q1 FY27	Q2 FY27	H1 FY27	Q1 FY27	Q2 FY27	H1 FY27	Q1 FY27	Q2 FY27	H1 FY27
Asset Management	1,00,139	1,00,754	-2,564	1,492	-1,072	208	203	411	0.83%	0.79%	0.81%

Particulars (INR Crs)	Asset Management								
	Alternates			Public Markets			Total		
	Q1 FY27	Q2 FY27	H1 FY27	Q1 FY27	Q2 FY27	H1 FY27	Q1 FY27	Q2 FY27	H1 FY27
Revenue from Operations	142	142	284	66	61	127	208	203	411
ARR Revenue - Management Fee	110	108	218	66	61	127	176	169	345
ARR Revenue - Carried Interest	32	34	67	-	-	-	32	34	67
Cost	54	56	109	38	39	77	92	95	187
Operating Profit before Taxes	88	86	175	28	22	50	116	108	225

Asset - Business snapshot

Products (INR Crs)	ARR AUM Build up - Q2 FY27		Revenue Build Up - Q2 FY27		
	Opening AUM	Closing AUM	Average AUM	Retentions	Revenue
Total ARR	1,00,139	1,00,754	1,01,439	0.79%	203
Alternate Investment Manager	56,294	58,139	57,855	1.03%	150
<i>Listed Equity</i>	<i>4,974</i>	<i>5,449</i>	<i>5,459</i>	<i>1.11%</i>	<i>15</i>
<i>Private Equity</i>	<i>29,494</i>	<i>28,455</i>	<i>29,063</i>	<i>1.41%</i>	<i>103</i>
<i>Credit & Real Assets</i>	<i>14,575</i>	<i>14,260</i>	<i>14,680</i>	<i>0.63%</i>	<i>23</i>
<i>Customized Multi-Asset</i>	<i>7,251</i>	<i>9,974</i>	<i>8,654</i>	<i>0.39%</i>	<i>9</i>
Discretionary Portfolio Manager	29,835	29,146	29,901	0.47%	36
<i>Standardized</i>	<i>8,237</i>	<i>8,366</i>	<i>8,526</i>	<i>0.88%</i>	<i>19</i>
<i>Institutional Mandates</i>	<i>21,599</i>	<i>20,780</i>	<i>21,375</i>	<i>0.31%</i>	<i>17</i>
Mutual Fund Manager	14,009	13,469	13,682	0.50%	17
<i>Listed Equity</i>	<i>10,469</i>	<i>10,894</i>	<i>10,847</i>	<i>0.57%</i>	<i>16</i>
<i>Debt & Hybrid</i>	<i>1,794</i>	<i>1,734</i>	<i>1,782</i>	<i>0.26%</i>	<i>1.2</i>
<i>Liquid Funds</i>	<i>1,747</i>	<i>841</i>	<i>1,053</i>	<i>0.11%</i>	<i>0.3</i>

Capital allocation & dividend history

Net Worth (INR Crs)

Wealth Management	1,663
Asset Management	1,733
Fixed Assets	390
Lending	3,483
(A) Tangible	7,268
(B) Goodwill + Intangibles	3,092
Net Worth (A+B)	10,361

Consistent Dividend History

	INR / share
Total FY22	13.8
Total FY23	17.3
Total FY24	16.5
Total FY25	6.0
Total FY26	12.0
Total FY27 till date	6.0
<i>First Interim Dividend (April 2026)</i>	<i>6.0</i>
<i>Second Interim Dividend (October 2026)</i>	<i>7.5</i>
Q2 FY27: RoE - 11.8% Tangible RoE - 16.9%	

Awards & recognitions - reinforcing our leadership

200+ AWARDS IN 18 YEARS - A TESTAMENT TO THE TRUST OF OUR CLIENTS AND OUR COMMITMENT TO EXCELLENCE

 BEST INDEPENDENT WEALTH MANAGER - INDIA	 BEST FOR SUCCESSION PLANNING - INDIA	 BEST FOR FAMILY OFFICE SERVICES - INDIA	 BEST PRIVATE EQUITY OFFERING	 BEST PRIVATE BANK - INDIA	 BEST PRIVATE CREDIT DEAL (WINNER)	 BEST PRIVATE BANK FOR REAL ASSETS		
 BEST CSR INITIATIVE BY A PRIVATE BANK								
								
								

Link to download Data Book [\(Click here to access the Data Book\)](#)

Data for previous quarters continues to be reported in an Excel Data Book, hosted on our website

1. Consolidated Data

Group-level financial and operating data

2. Segmental - Wealth Management

Segment-level data for Wealth Management

3. Segmental - Asset Management

Segment-level data for Asset Management

4. Consolidated Business Summary - Quarter

Quarterly business summary for the Group

5. Capital Allocation

Allocation of net worth across businesses

6. Annexure 1 - Annual

Annual data series

7. Annexure 2 - Quarterly

Quarterly data series



Annexure

Consolidated - Key annual highlights

P/L Summary (INR Crs)	FY21	FY22	FY23	FY24	FY25	FY26	CAGR %
Total AUM	2,46,083	3,27,237	3,40,834	4,66,909	5,92,364	6,89,425	23%
Wealth Management AUM	2,08,711	2,71,663	2,82,536	3,94,661	4,97,104	5,79,286	23%
Asset Management AUM	37,372	55,574	58,298	72,248	95,260	1,10,139	24%
Closing ARR AUM	95,652	1,38,308	1,54,000	2,00,419	2,46,828	3,11,940	27%
Average ARR AUM	74,542	1,20,110	1,41,326	1,73,945	2,31,610	2,92,356	31%
ARR Retention	0.78%	0.77%	0.82%	0.76%	0.73%	0.78%	-
ARR Net Flows	-	32,985	21,884	16,136	25,974	55,875	-
Annual Recurring Revenue	580	921	1,165	1,327	1,701	2,289	32%
- ARR (ex-carry)	580	910	1,044	1,221	1,599	1,975	28%
- Carry Income	-	11	121	106	102	313	-
Transaction & Brokerage Income	335	477	400	519	744	777	18%
Revenue from Operations	915	1,398	1,565	1,846	2,446	3,066	27%
Other Income	137	137	4	119	206	79	-
Total Revenue	1,053	1,535	1,569	1,965	2,652	3,144	24%
Costs	568	784	718	956	1,218	1,568	23%
Employee Costs	417	602	520	709	912	1,123	22%
Admin and Other Costs	150	183	198	247	306	445	24%
Operating PBT	348	614	847	889	1,228	1,498	34%
PBT	485	751	850	1,009	1,317	1,577	27%
PAT	369	582	668	802	1,015	1,225	27%
Cost to Operating Income	62.0%	56.1%	45.9%	51.8%	49.8%	51.1%	-
ARR as % of Total Op. Revenue	63%	66%	74%	72%	70%	75%	-
Earnings per Share - Basic (INR)	10.6	16.4	18.5	22.5	27.1	30.2	-
Dividend per Share (INR)	17.5	13.8	17.3	16.5	6.0	12.0	-
Return on Equity	12.5%	20.2%	22.0%	24.4%	20.7%	13.6%	-
Return on Tangible Equity	15.0%	24.7%	26.7%	30.1%	24.3%	19.3%	-

Wealth - Key annual highlights

P/L Summary (INR Crs)	FY21	FY22	FY23	FY24	FY25	FY26	CAGR %
Total Wealth AUM (ex-custody)	1,69,672	2,06,170	2,16,045	2,66,892	3,51,321	4,20,608	20%
Wealth ARR AUM	58,280	82,733	95,702	1,28,171	1,62,433	2,16,734	30%
<i>360 ONE Plus (DPMS / NDPMS-RIA)</i>	<i>21,622</i>	<i>26,600</i>	<i>29,132</i>	<i>44,781</i>	<i>62,212</i>	<i>85,039</i>	<i>32%</i>
<i>Distribution Assets</i>	<i>33,038</i>	<i>51,815</i>	<i>61,203</i>	<i>76,960</i>	<i>91,448</i>	<i>1,19,666</i>	<i>29%</i>
<i>Lending Book</i>	<i>3,620</i>	<i>4,318</i>	<i>5,367</i>	<i>6,430</i>	<i>8,773</i>	<i>12,028</i>	<i>27%</i>
Transaction & Broking (ex-custody)	1,11,392	1,23,437	1,20,343	1,38,720	1,88,888	2,03,875	13%
Average ARR AUM	46,105	70,898	84,697	1,08,609	1,50,110	1,98,494	34%
ARR Retention	0.83%	0.79%	0.84%	0.78%	0.73%	0.76%	-
ARR Net Flows	-	21,028	16,449	15,714	22,334	46,576	-
Average TBR AUM	1,10,108	1,24,654	1,20,590	1,30,818	1,58,213	2,09,952	14%
TBR Retention	0.30%	0.38%	0.33%	0.40%	0.47%	0.37%	-
No. of relevant clients	6,707	6,833	6,850	7,195	7,527	8,576	-
- No. of clients (AUM > INR 10 Crs)	1,825	2,222	2,314	2,750	3,324	3,777	-
No. of Team Leaders	61	64	65	94	90	92	-
No. of Relationship Managers	188	164	141	152	128	163	-
Annual Recurring Revenue	382	561	711	844	1,101	1,507	32%
Transaction & Brokerage Income	335	477	400	519	744	777	18%
Revenue from Operations	718	1,038	1,110	1,362	1,845	2,284	26%
Costs	447	613	527	719	950	1,240	23%
Operating PBT	270	425	583	643	896	1,045	31%
Custody AUM	39,039	65,493	66,491	1,27,769	1,45,782	1,58,678	-

Asset - Key annual highlights

P/L Summary (INR Crs)	FY21	FY22	FY23	FY24	FY25	FY26	CAGR %
Total Asset Management AUM	37,372	55,574	58,298	72,248	95,260	1,10,139	24%
Asset Management ARR AUM	37,372	55,574	58,298	72,248	84,395	95,206	21%
Alternative Investment Fund	23,700	32,550	34,770	38,313	41,613	52,533	17%
Discretionary PMS	11,196	18,505	18,642	24,355	31,296	30,184	22%
Mutual Fund	2,476	4,519	4,886	9,580	11,486	12,489	38%
Managed / Syndicated Assets	-	-	-	-	10,866	14,932	-
Average ARR AUM	28,437	49,211	56,629	65,336	81,500	93,862	27%
ARR Retention	0.70%	0.73%	0.80%	0.74%	0.74%	0.83%	-
ARR Net Flows	8,957	11,957	5,435	421	3,640	9,299	-
No. of Folios	84,009	1,65,063	1,67,832	1,89,366	2,29,360	2,51,836	-
No. of Investment Professionals	34	46	47	62	72	81	-
Annual Recurring Revenue	198	360	455	483	600	781	32%
Costs	121	171	191	238	268	328	22%
Operating PBT	77	189	263	246	332	454	43%

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