



# IG PETROCHEMICALS LIMITED

SECT/1042

29<sup>th</sup> May, 2015

**BSE Limited**  
Corporate Relationship Department  
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Dalal Street  
Mumbai - 400 001

**The National Stock Exchange of India Ltd.**  
Exchange Plaza  
Bandra Kurla Complex  
Bandra (East)  
Mumbai - 400 051

Dear Sir,

## Investor Presentation

We enclose herewith the Investor Presentation of the Company for the Quarter and Year ended 31<sup>st</sup> March 2015.

Kindly take the same on your records.

Thanking you.

Yours faithfully,  
For **I G Petrochemicals Limited**



**R Chandrasekaran**  
Chief Financial Officer  
& Secretary

Encl : as above



IG PETROCHEMICALS LIMITED

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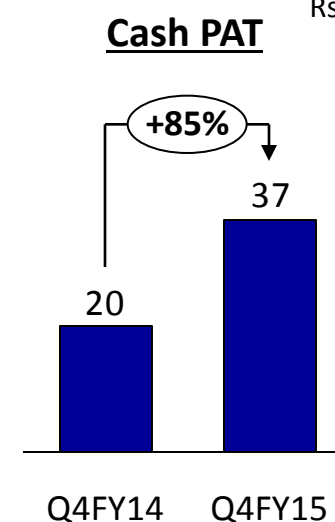
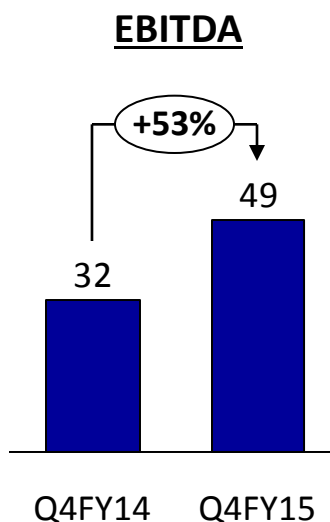
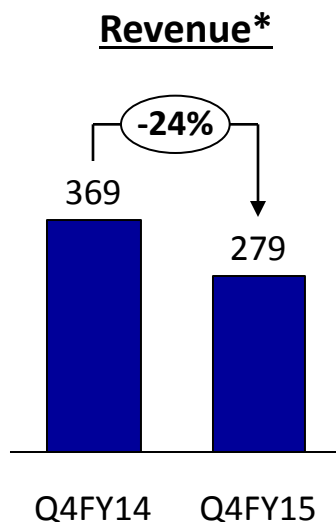
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# Key Quarterly Highlights



Rs. In Crores



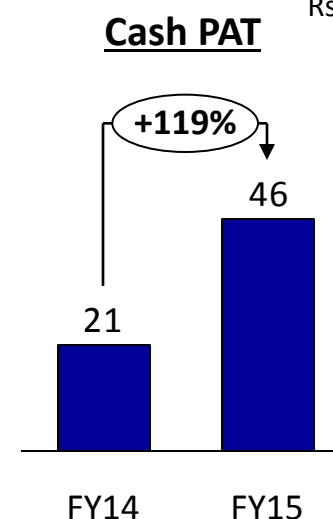
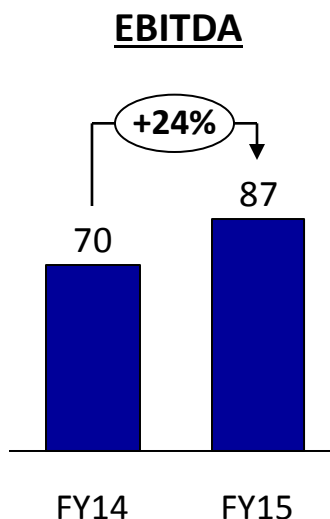
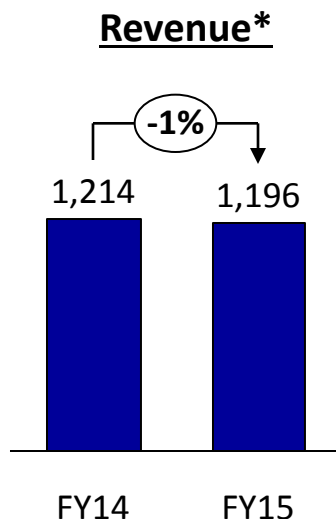
- ✓ Total Sales for Q4FY15 is **Rs. 279 crores** dip of 24% on y-o-y basis
- ✓ EBITDA for the quarter grew by 53% to **Rs. 49 crores** from Rs. 32 crores same quarter last year, due to reduction in the raw material cost
- ✓ Cash PAT for Q4FY15 is **Rs. 37 crores** compared to **Rs. 20 crores** in Q4FY14, y-o-y **growth of 85%**

**FY2015 : Dividend of Re.1/- per equity share of Rs. 10 (10% of Face Value)**

# Key Highlights



Rs. In Crores

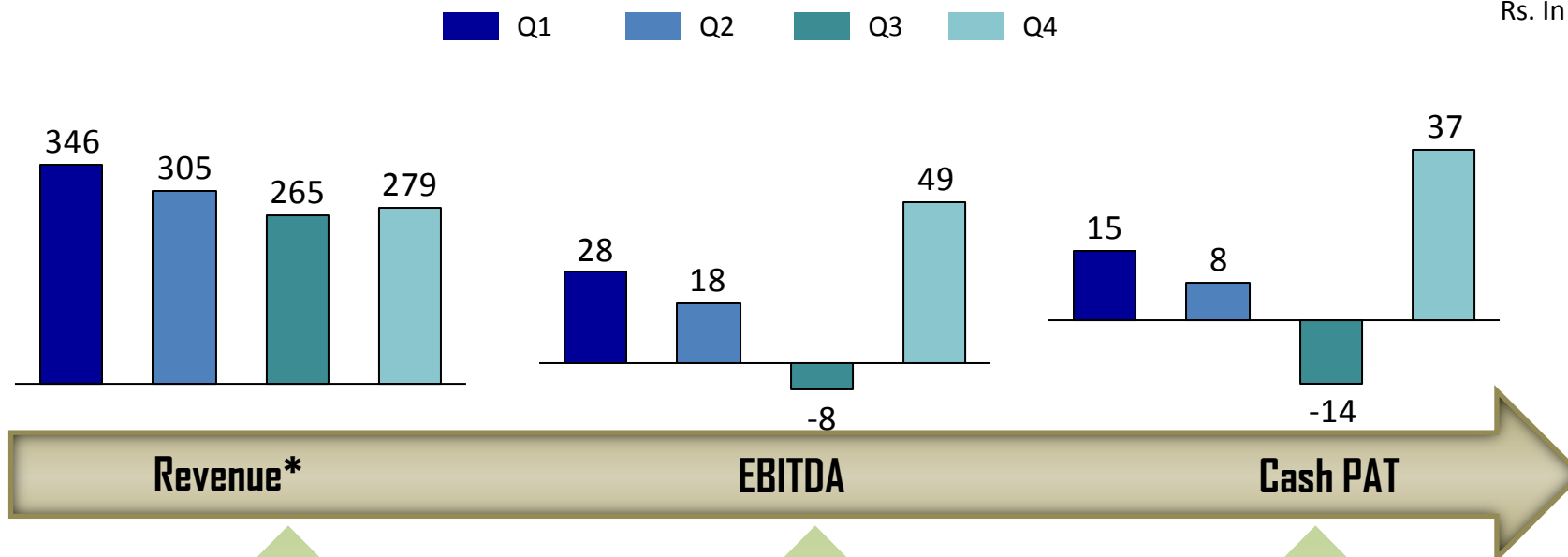


- ✓ Total Sales for FY15 is **Rs. 1196 crores** dip of 1% on y-o-y basis
- ✓ EBITDA for the full year FY15 grew by 24% to **Rs. 87 crores** from Rs. 70 crores last year, due to reduction in the raw material cost
- ✓ Cash PAT for FY15 is **Rs. 46 crores** compared to **Rs. 21 crores** in the last year, y-o-y **growth of 119%**

# Improving Trends in FY15



Rs. In Crores



## Demand on Track

- Postponement of demand due to volatility in crude prices
- Long Term Demand on Track
- Demand & Supply scenario favorable

## Crude Stabilizing

- Better management of Input Costs in the current volatility
- Better realization and conversion ratio boosted EBITDA

## Improving Profitability

- PAT increased on the back of overall improvement on the Operating Front

# Profitability Statement - Quarterly



| Particulars (Rs. In Crores)                         | Q4FY15       | Q4FY14      | Y-o-Y       | Q3FY 15      | Q-o-Q     |
|-----------------------------------------------------|--------------|-------------|-------------|--------------|-----------|
| Revenue from Operations                             | 278          | 364         |             | 263          |           |
| Other Income                                        | 2            | 5           |             | 2            |           |
| <b>Total Revenue</b>                                | <b>279</b>   | <b>369</b>  | <b>-24%</b> | <b>265</b>   | <b>5%</b> |
| Raw Material                                        | 205          | 309         |             | 247          |           |
| Employee Expenses                                   | 8            | 7           |             | 7            |           |
| Other Expenses                                      | 18           | 21          |             | 20           |           |
| <b>EBITDA</b>                                       | <b>49</b>    | <b>32</b>   | <b>53%</b>  | <b>-8</b>    |           |
| <b>EBITDA %</b>                                     | <b>17.4%</b> | <b>8.7%</b> |             | <b>-3.1%</b> |           |
| Finance Cost                                        | 9            | 13          |             | 10           |           |
| Depreciation                                        | 4            | 6           |             | 4            |           |
| <b>Profit before Exceptional item &amp; Tax</b>     | <b>36</b>    | <b>13</b>   |             | <b>-22</b>   |           |
| Exceptional Item                                    | 0            | 2           |             | 0            |           |
| Extra Ordinary item*                                | 21           | 0           |             | 0            |           |
| <b>Profit before Tax</b>                            | <b>15</b>    | <b>15</b>   |             | <b>-22</b>   |           |
| Tax                                                 | 2            | 1           |             | -4           |           |
| Profit after Tax                                    | 12           | 14          |             | -18          |           |
| <b>PAT %</b>                                        | <b>4.4%</b>  | <b>3.8%</b> |             | <b>-6.9%</b> |           |
| <b>Profit after Tax (Excl. Extra ordinary item)</b> | <b>33</b>    | <b>14</b>   | <b>136%</b> | <b>-18</b>   |           |
| <b>Cash PAT</b>                                     | <b>37</b>    | <b>20</b>   | <b>85%</b>  | <b>-14</b>   |           |

\* Previous years depreciation charged

# Profitability Statement



| Particulars (Rs. In Crores)                         | FY15         | FY14         | Y-o-Y       |
|-----------------------------------------------------|--------------|--------------|-------------|
| Revenue from Operations                             | 1,188        | 1,204        |             |
| Other Income                                        | 8            | 10           |             |
| <b>Total Revenue</b>                                | <b>1,196</b> | <b>1,214</b> | <b>-1%</b>  |
| Raw Material                                        | 1,001        | 1,048        |             |
| Employee Expenses                                   | 28           | 25           |             |
| Other Expenses                                      | 79           | 70           |             |
| <b>EBITDA</b>                                       | <b>87</b>    | <b>70</b>    | <b>24%</b>  |
| <b>EBITDA %</b>                                     | <b>7.3%</b>  | <b>5.8%</b>  |             |
| Finance Cost                                        | 38           | 30           |             |
| Depreciation                                        | 16           | 18           |             |
| <b>Profit before Exceptional item &amp; Tax</b>     | <b>32</b>    | <b>22</b>    |             |
| Exceptional Item                                    | 0            | -18          |             |
| Extra Ordinary item*                                | 21           | 0            |             |
| <b>Profit before Tax</b>                            | <b>11</b>    | <b>4</b>     |             |
| Tax                                                 | 2            | 1            |             |
| Profit after Tax                                    | 9            | 3            |             |
| <b>PAT %</b>                                        | <b>0.7%</b>  | <b>0.3%</b>  |             |
| <b>Profit after Tax (Excl. Extra ordinary item)</b> | <b>30</b>    | <b>3</b>     | <b>858%</b> |
| <b>Cash PAT</b>                                     | <b>46</b>    | <b>21</b>    | <b>119%</b> |

\* Previous years depreciation charged

# Balance Sheet Statement



| Particulars<br>(Rs. In Crores) | As on<br>Mar-15 | As on<br>Mar-14 |
|--------------------------------|-----------------|-----------------|
| <b>Shareholder's Fund</b>      | <b>239</b>      | <b>257</b>      |
| Share capital                  | 31              | 31              |
| Reserves & Surplus             | 208             | 226             |
| <b>Non-current liabilities</b> | <b>110</b>      | <b>143</b>      |
| Long term borrowings           | 108             | 141             |
| Long term provisions           | 2               | 2               |
| <b>Current liabilities</b>     | <b>255</b>      | <b>364</b>      |
| Short term borrowings          | 23              | 44              |
| Trade payables                 | 196             | 286             |
| Other current liabilities      | 36              | 34              |
| <b>Total Liabilities</b>       | <b>604</b>      | <b>764</b>      |

| Particulars<br>(Rs. In Crores) | As on<br>Mar-15 | As on<br>Mar-14 |
|--------------------------------|-----------------|-----------------|
| <b>Non-current assets</b>      | <b>335</b>      | <b>385</b>      |
| Fixed assets (inc. CWIP)       | 328             | 377             |
| Long-term loans and advances   | 7               | 8               |
| <b>Current assets</b>          | <b>269</b>      | <b>379</b>      |
| Inventories                    | 87              | 141             |
| Trade receivables              | 143             | 174             |
| Cash and bank balances         | 18              | 29              |
| Short term loans and advances  | 21              | 35              |
| <b>Total Assets</b>            | <b>604</b>      | <b>764</b>      |

**For further information, please contact**

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