



IGI



TC - 6078



INTERNATIONAL GEMOLOGICAL INSTITUTE LIMITED

Registered Office:

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Email: india@igi.org
CIN : L46591MH1999PLC118476

July 23, 2026

To,

BSE Limited

Phiroze Jeejeebhoy Towers,

Dalal Street, Fort,

Mumbai - 400 001

BSE Scrip Code: 544311

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G

Bandra Kurla Complex

Bandra (East), Mumbai - 400 051

NSE Symbol: IGIL

Subject: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30(6) read with Part A of Schedule III of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investor Presentation on financial performance of the Company for the quarter ended June 30, 2026.

The aforesaid information will be made available on the Company's website at www.igi.org.

This is for your information and record.

Thanking you,

Yours faithfully,

For International Gemological Institute Limited

Nitika Dalmia

Company Secretary and Compliance Officer

Encl: a/a

THE GLOBAL CERTIFICATION AUTHORITY

Formerly known as International Gemmological Institute (India) Limited and International Gemmological Institute (India) Private Limited.

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**A Legacy of Trust.
A Future of Innovation.**

International Gemological Institute Limited

Investor Presentation | Q1 FY27

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CONSOLIDATED RESULTS

Q1 FY27 v Q1 FY26 (YoY)

- Total certification volumes for Q1 FY27 stood at **3.56 Mn** reports, marking a **17% YoY** growth, compared to **3.03 Mn** reports in Q1 FY26
- Certification revenues grew by **23% YoY** to **INR 3,598 Mn** during Q1 FY27; AGL consolidation gave **3%** incremental revenue growth
- Certification revenue growth was primarily driven by **44% YoY** growth in LGD Jewelry segment and **25% YoY** in the LGD loose stones segment. Gemstone & others revenue grew **203% YoY** consequent to the AGL acquisition/ consolidation
- Average realized price (ARP) per report increased by **5% YoY** to **INR 1,010** in Q1 FY27 period from **INR 963** in Q1 FY26 supported by increase in ND & LGD loose stones and revenue consolidation consequent to AGL acquisition
- EBITDA for the quarter stood at **INR 2,238 Mn**, registering a **29% YoY** growth. AGL consolidation gives **2%** incremental EBITDA growth
- PAT for Q1 FY27 stood at **INR 1,657 Mn**, registering a **31% YoY** growth

Consolidated Income Statement – Q1 FY27 v Q1 FY26 (YoY)

Particulars (in INR Mn)	Q1 FY26	Q1 FY27	YoY	Q1 FY26	Q1 FY27
# Reports (Mn)	3.03	3.56	17%	Segment Mix	
Certification Revenue	2,921	3,598	23%		
ND	474	504	6%	16%	14%
LGD	1,681	2,095	25%	58%	58%
ND Jewelry	504	514	2%	17%	14%
LGD Jewelry	195	281	44%	7%	8%
Gemstones & other certification	67	204	203%	2%	6%
Other operating income	88	110	25%		
Revenue from Operations	3,009	3,708	23%		
Other Income	137	158	16%		
Total Revenues	3,146	3,866	23%		
Average Realized Price	963	1,010	5%		
Employee Benefit Expenses	715	827	16%		
Finance Costs	23	29	24%		
D&A Expenses	98	139	41%		
Other Expenses+ Purchase & Stock in trade	559	643	15%		
Total Expenses	1,395	1,638	17%		
PBT	1,750	2,228	27%		
PBT Margin	58%	60%			
PAT	1,265	1,657	31%		
PAT Margin	42.1%	44.7%			
EBITDA⁽¹⁾	1,735	2,238	29%		
EBITDA Margin	57.7%	60.4%			

01

Total certification volumes for Q1 FY27 stood at **3.56 Mn** reports vs **3.03 Mn** reports in Q1 FY26, registering a growth of **17% YoY**

02

Certification revenues stood at **INR 3,598 Mn** in Q1 FY27 vs **INR 2,921 Mn** in Q1 FY26 – registering a growth of **23% YoY**

03

Average realized price (ARP) was at **INR 1,010** in Q1 FY27 vs **INR 963** in Q1 FY26, a growth of **5% YoY**

04

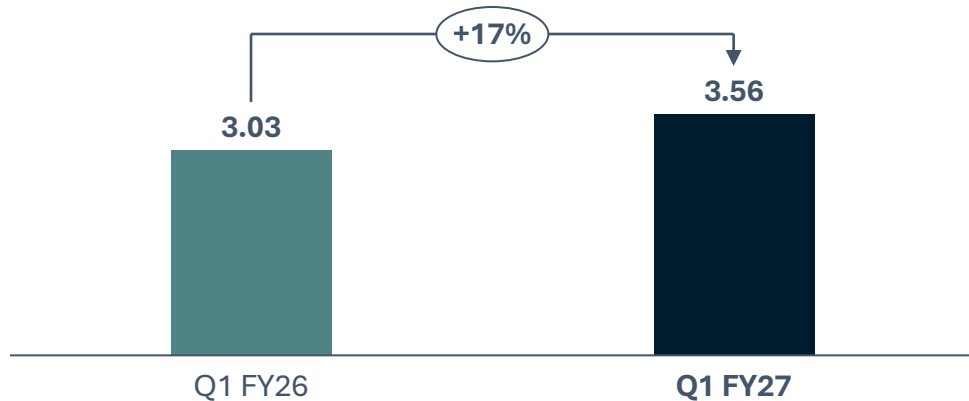
PAT stood at **INR 1,657 Mn**, growing **31% YoY** - Margins at **44.7% vs 42.1% (+260 bps)**

05

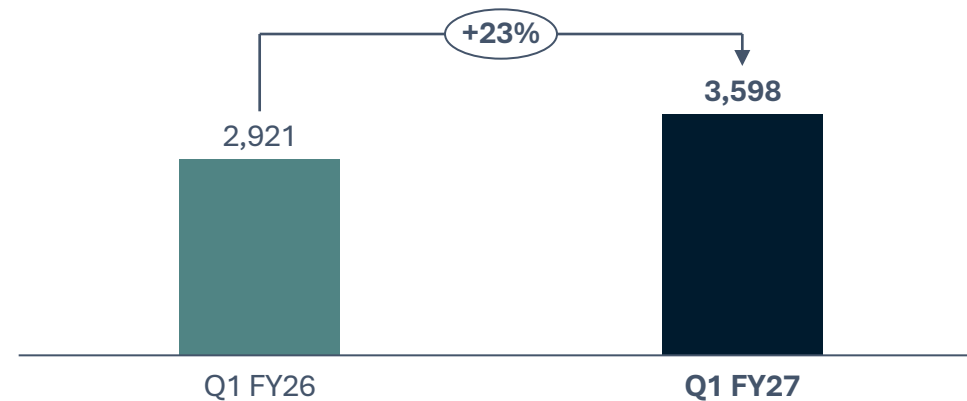
EBITDA stood at **INR 2,238 Mn**, growing **29% YoY** - Margins at **60.4% vs 57.7% (+270 bps)**

Certification revenue up 23%, volume growth at 17% - Q1 FY27 v Q1 FY26 (YoY)

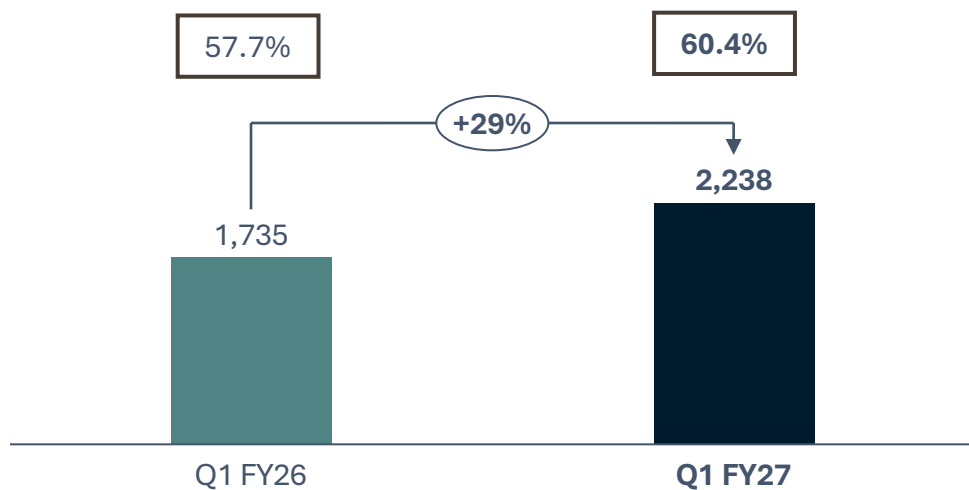
Number of Reports (in Mn)



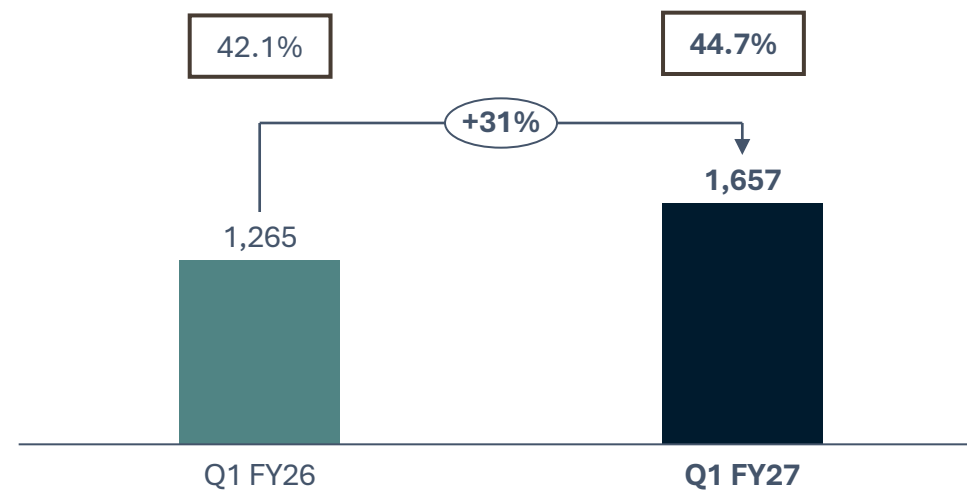
Certification Revenue



EBITDA⁽¹⁾ & EBITDA Margin (%)



PAT & PAT Margin (%)

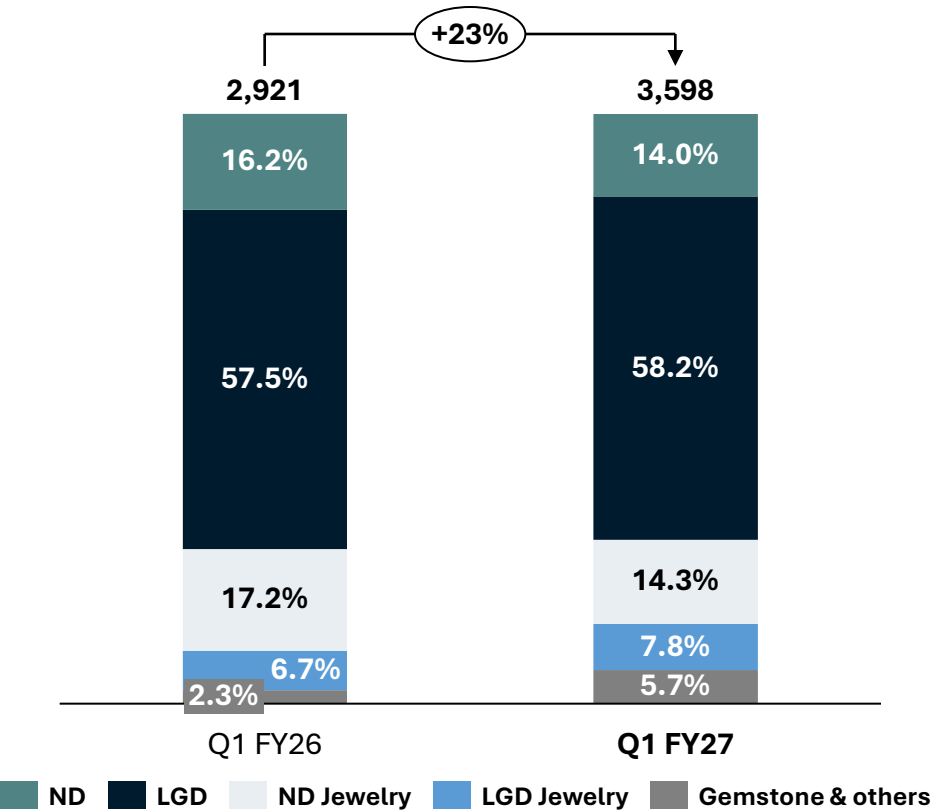


Note: (1) EBITDA excluding other income

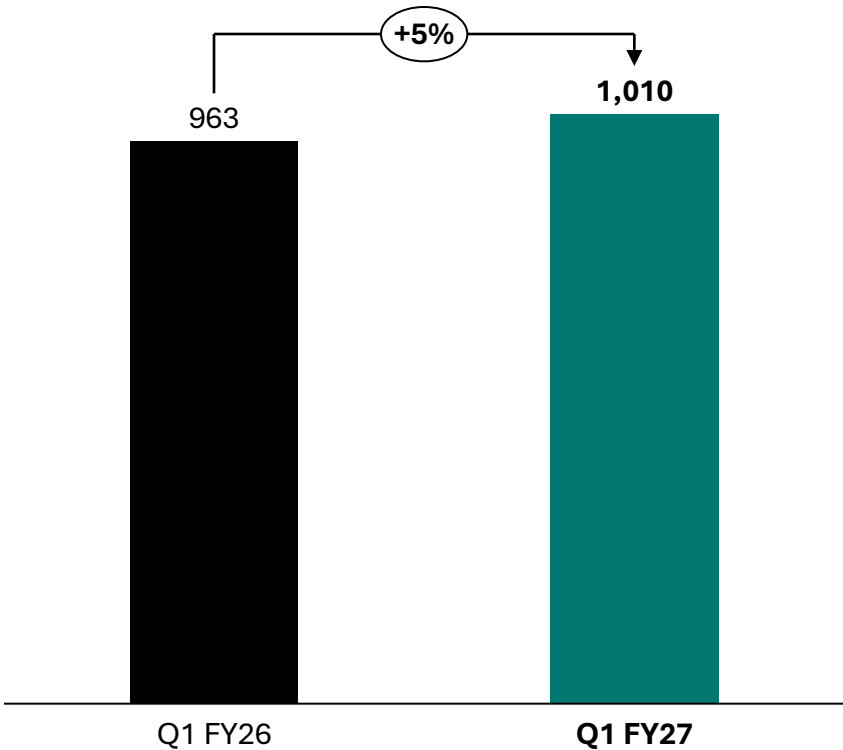
Certification revenue growth led by mix shift – Strong growth in LGD loose stones and LGD jewelry

Revenue growth driven by LGD loose stones and LGD Jewelry; Improvement in ASP driven by increase in ND & LGD loose stones revenue and consolidation of AGL

Revenue mix – Q1 FY27 v Q1 FY26



Consequent ASP improvement (in INR)



Consolidated Income Statement – Q1 FY27 v Q4 FY26 (QoQ)

Particulars (in INR Mn)	Q4 FY26	Q1 FY27	QoQ	Q4 FY26	Q1 FY27
# Reports (Mn)	3.64	3.56	-2%	Segment Mix	
Certification Revenue	3,587	3,598	0%		
ND	534	504	-6%	15%	14%
LGD	2,155	2,095	-3%	60%	58%
ND Jewelry	517	514	-1%	14%	14%
LGD Jewelry	252	281	11%	7%	8%
Gemstones & other certification	129	204	59%	4%	6%
Other operating income	98	110	12%		
Revenue from Operations	3,686	3,708	1%		
Other Income	182	158	-13%		
Total Revenues	3,868	3,866	0%		
Average Realized Price	987	1,010	2%		
Employee Benefit Expenses	738	827	12%		
Finance Costs	26	29	9%		
D&A Expenses	130	139	7%		
Other Expenses+ Purchase & Stock in trade	588	643	9%		
Total Expenses	1,482	1,638	11%		
PBT	2,386	2,228	-7%		
PBT Margin	65%	60%			
PAT	1,796	1,657	-8%		
PAT Margin	48.7%	44.7%			
EBITDA⁽¹⁾	2,360	2,238	-5%		
EBITDA Margin	64.0%	60.4%			

01

Total certification volumes for Q1 FY27 stood at **3.56 Mn** reports vs **3.64 Mn** reports in Q4 FY26, registering a de-growth of 2% QoQ; owing to seasonal trends witnessed in Jan – March quarter

02

Certification revenues stood at **INR 3,598 Mn** in Q1 FY27 vs **INR 3,587 Mn** in Q4 FY26 – remaining broadly stable QoQ

03

Average realized price (ARP) was at **INR 1,010** in Q1 FY27 vs **INR 987** in Q4 FY26, a growth of **2% QoQ**; driven by consolidation of AGL

04

Total expenses increased on higher headcount, AGL consolidation and marketing spends

05

PAT stood at **INR 1,657 Mn**, de-grew by 8% QoQ - Margins at **44.7% vs 48.7%**

06

EBITDA stood at **INR 2,238 Mn**, de-grew by 5% QoQ - Margins at **60.4% vs 64.0%**



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STANDALONE RESULTS



Q1 FY27 v Q1 FY26 (YoY)

- Total certification volumes for Q1 FY27 stood at **3.21 Mn** reports, marking a **21% YoY** growth, compared to **2.66 Mn** reports in Q1 FY26
- Certification revenues grew by **22% YoY** to **INR 2,792 Mn** during Q1 FY27
- Certification revenue growth was primarily driven by **38% YoY** growth in LGD Jewelry segment, **30% YoY** in the LGD loose stones segment and **135% YoY** growth in Gemstone & others segment
- Average realized price (ARP) per report remained stable at **INR 870** in Q1 FY27 period as compared to **INR 861** in Q1 FY26
- EBITDA for the quarter stood at **INR 1,970 Mn**, registering a **15% YoY** growth
- PAT for Q1 FY27 stood at **INR 1,546 Mn**, registering a **12% YoY** growth

IGI India Standalone Income Statement - Q1 FY27 v Q1 FY26 (YoY)



Particulars (in INR Mn)	Q1 FY26	Q1 FY27	YoY	Q1 FY26	Q1 FY27
# Reports (Mn)	2.66	3.21	21%	Segment Mix	
Certification Revenue	2,293	2,792	22%		
ND	383	402	5%	17%	14%
LGD	1406	1825	30%	61%	65%
ND Jewelry	380	387	2%	17%	14%
LGD Jewelry	116	160	38%	5%	6%
Gemstones & other certification	8	18	135%	0%	1%
Other operating income	49	69	41%		
Revenue from Operations	2,342	2,862	22%		
Other Income	145	160	10%		
Total Revenues	2,487	3,022	21%		
Average Realized Price	861	870	1%		
Employee Benefit Expenses	306	358	17%		
Finance Costs	5	9	64%		
D&A Expenses	41	59	43%		
Other Expenses+ Purchase & Stock in trade	326	533	63%		
Total Expenses	679	959	41%		
PBT	1,809	2,063	14%		
PBT Margin	77%	72%			
PAT	1,375	1,546	12%		
PAT Margin	58.7%	54.0%			
EBITDA⁽¹⁾	1,710	1,970	15%		
EBITDA Margin	73.0%	68.8%			



Total certification volumes for Q1 FY27 at **3.21 Mn** reports vs **2.66 Mn** reports for Q1 FY26, registering a growth of **21% YoY**



Certification revenues stood at **INR 2,792 Mn** in Q1 FY27 vs **INR 2,293 Mn** for Q1 FY26 – registering a growth of **22% YoY**



Average realized price (ARP) was at **INR 870** in Q1 FY27 vs **INR 861** in Q1 FY26, increasing by **1% YoY**



Total expenses increased on higher headcount, commission payouts and marketing spends



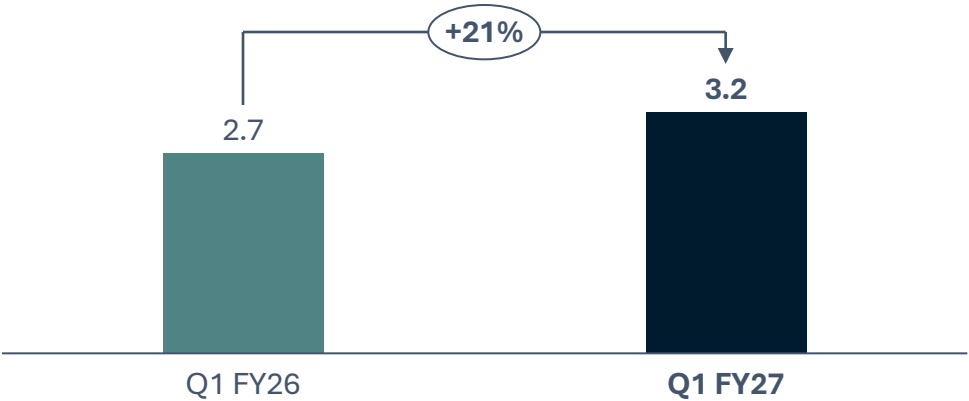
PAT stood at **INR 1,546 Mn**, growing **12% YoY** – Margins at **54.0% vs 58.7%**



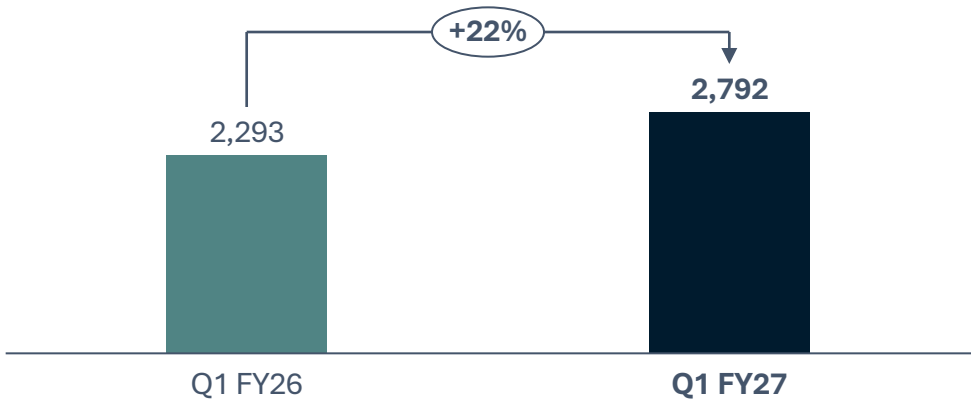
EBITDA stood at **INR 1,970 Mn**, growing **15% YoY** - Margins at **68.8% vs 73.0%**

Certification revenue up 22%, EBITDA growth at 15% - Q1 FY27 v Q1 FY26 (YoY)

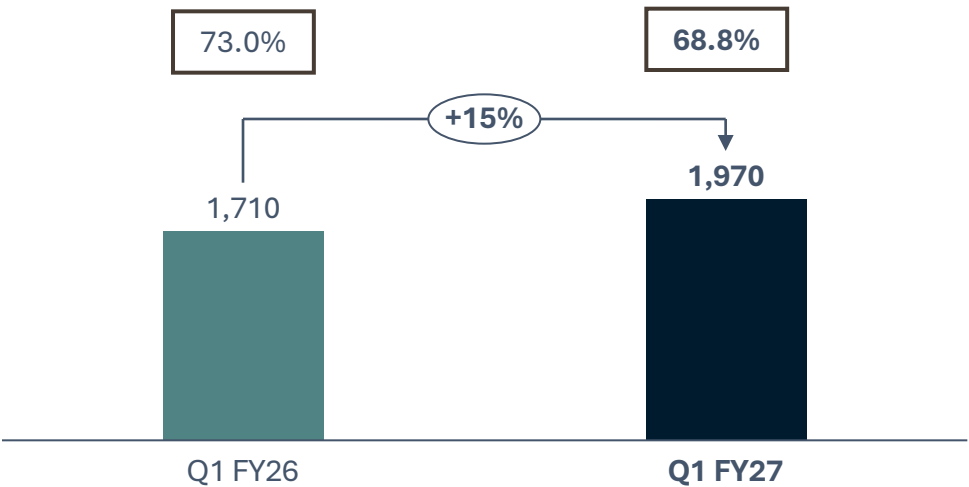
Number of Reports (in Mn)



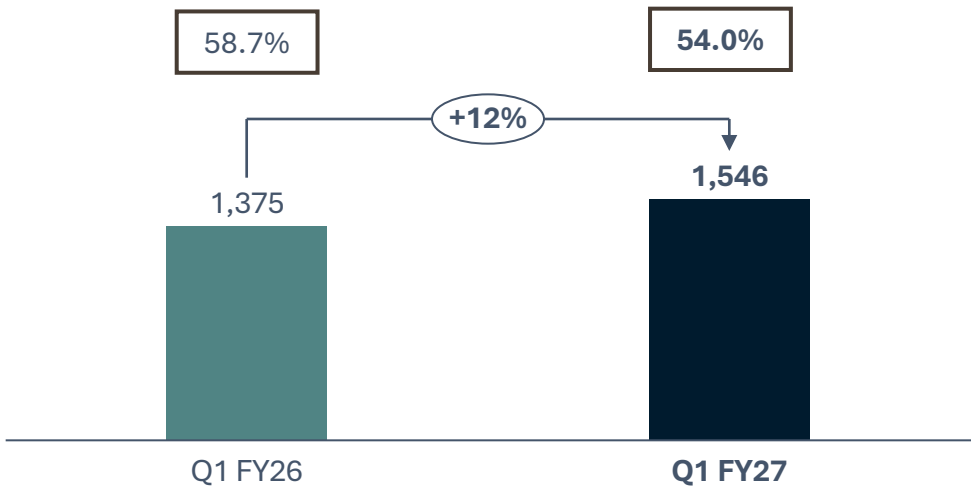
Certification Revenue



EBITDA⁽¹⁾ & EBITDA Margin (%)



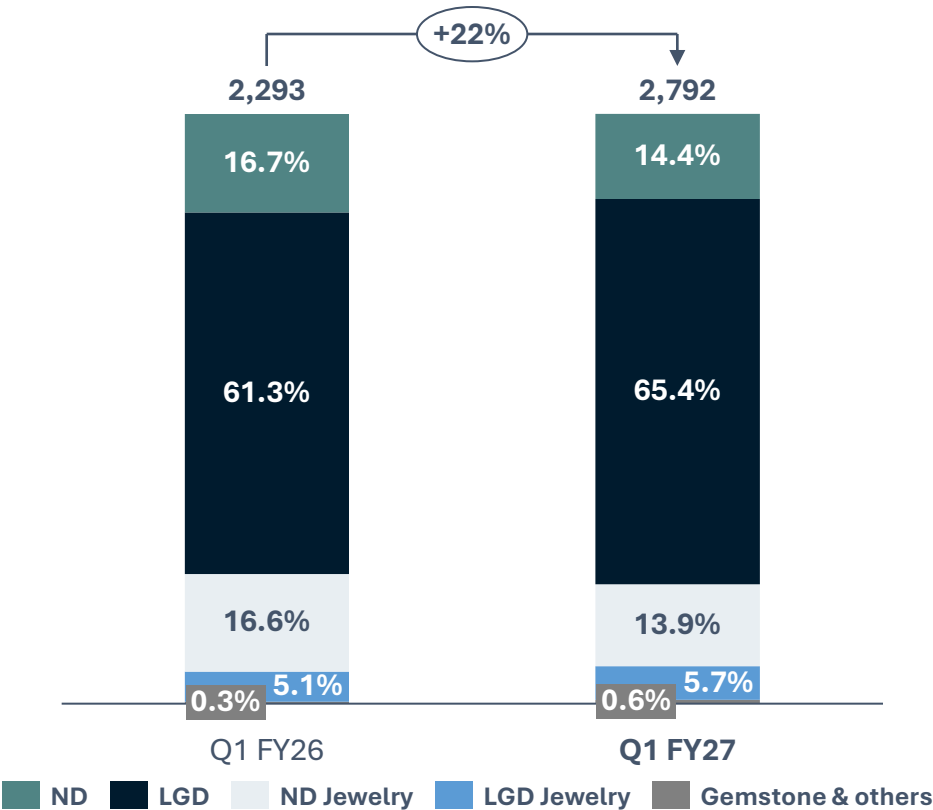
PAT & PAT Margin (%)



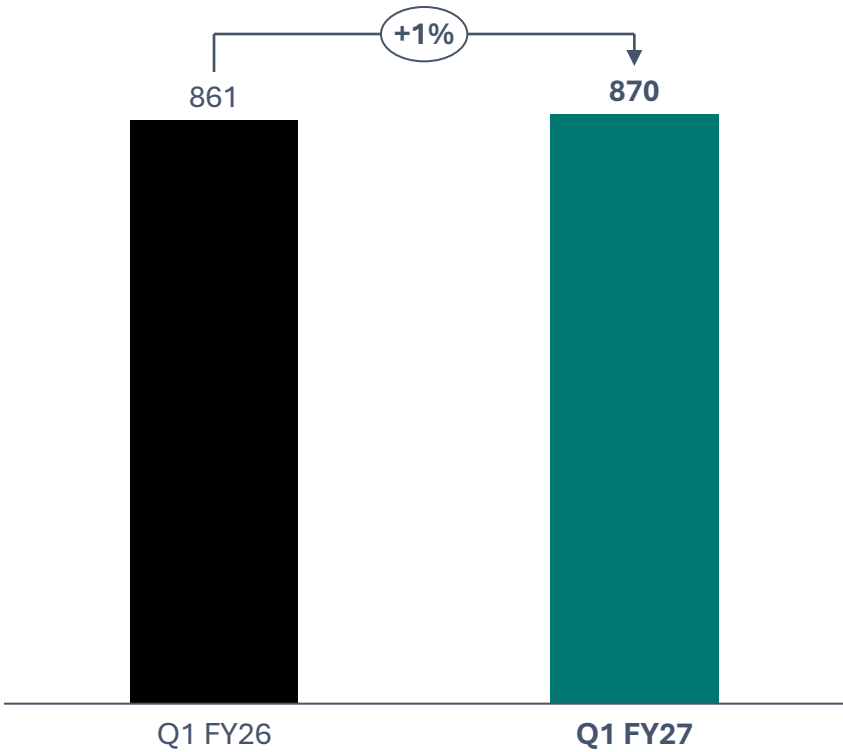
Note: (1) EBITDA excluding other income

Revenue growth driven by LGD loose stones and LGD Jewelry; ASP stable

Revenue mix for Q1 FY27 v Q1 FY26



Stable ASP (in INR)



IGI India Standalone Income Statement - Q1 FY27 v Q4 FY26 (QoQ)



Particulars (in INR Mn)	Q4 FY26	Q1 FY27	QoQ	Q4 FY26	Q1 FY27
# Reports (Mn)	3.29	3.21	-2%	Segment Mix	
Certification Revenue	2,939	2,792	-5%		
ND	439	402	-9%	15%	14%
LGD	1,932	1825	-6%	66%	65%
ND Jewelry	402	387	-4%	14%	14%
LGD Jewelry	154	160	4%	5%	6%
Gemstones & other certification	12	18	48%	0%	1%
Other operating income	24	69	190%		
Revenue from Operations	2,963	2,862	-3%		
Other Income	161	160	-1%		
Total Revenues	3,124	3,022	-3%		
Average Realized Price	895	870	-3%		
Employee Benefit Expenses	319	358	12%		
Finance Costs	5	9	76%		
D&A Expenses	50	59	18%		
Other Expenses+ Purchase & Stock in trade	446	533	19%		
Total Expenses	820	959	17%		
PBT	2,304	2,063	-10%		
PBT Margin	78%	72%			
PAT	1,742	1,546	-11%		
PAT Margin	58.8%	54.0%			
EBITDA⁽¹⁾	2,198	1,970	-10%		
EBITDA Margin	74.2%	68.8%			



Total certification volumes for Q1 FY27 at **3.21 Mn** reports vs **3.29 Mn** reports for Q4 FY26, registering a de-growth of 2% QoQ



Certification revenues stood at **INR 2,792 Mn** in Q1 FY27 vs **INR 2,939 Mn** for Q4 FY26 – registering a de-growth of 5% QoQ



Average realized price (ARP) was at **INR 870** in Q1 FY27 vs **INR 895** in Q4 FY26, de-grew by 3%



Total expenses increased on higher headcount, commission payouts and marketing spends



PAT stood at **INR 1,546 Mn**, de-grew by 11% - Margins at **54.0% vs 58.8%**



EBITDA stood at **INR 1,970 Mn**, de-grew by 10% - Margins at **68.8% vs 74.2%**



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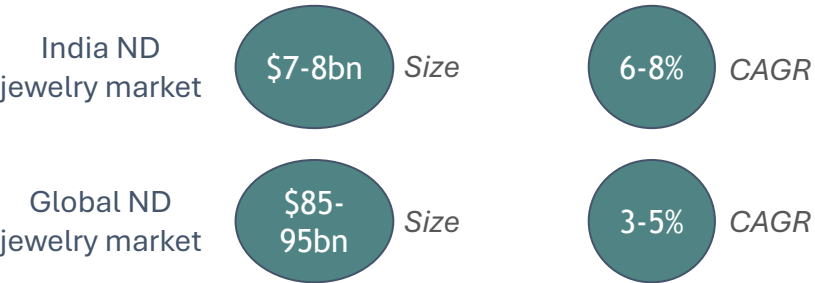
INDUSTRY AND COMPANY OVERVIEW

Strong demand and supply trends in both natural, lab grown diamond value pools - IGI well positioned to unlock growth in both segments



Natural diamond (ND)

- Rising affluence and spends driving higher ticket sizes across geographies (geos)**
- Resilient demand from engagement, bridal occasions across geos**
- Jewelry penetration remains ~8% in India vs ~70% in the US, indicating a long runway for growth**
- Strong growth in studded jewelry - (~7% CAGR) in studded gold jewelry Indicating shift towards value added jewelry**
- Omnichannel expansion across geos (e.g., 60%+ of US consumers mention buying atleast 1 diamond jewelry online)**
- Branded retail-led expansion - Rapid showroom rollout and omnichannel strategies accelerating consumer adoption**

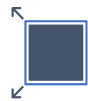


Lab grown diamond (LGD)

- Rising affluence driving higher ticket sizes across geos**
- Increasing penetration of millennials, Gen Z across geos**
- LGDs are taking share in bridal use cases in the mass market, especially in geos such as US**
- Robust exports growth from India (~11% YoY growth in polished LGD exports vs previous year)**
- Growers are to double their production capacity over next 3 years starting Q1 CY26**
- Branded retail-led expansion - Rapid showroom rollout and omnichannel strategies accelerating consumer adoption**
- Pricing stability in last 18 -24 months supporting predictable retailer margins**
- 30-40% higher retailer margin than ND making it an attractive growth category for gold and multi-category retailers**



IGI's presence across key diamond markets provides exposure to these positive global trends



Robust growth outlook of LGD market acts as a key tailwind given IGI's market leadership in this segment



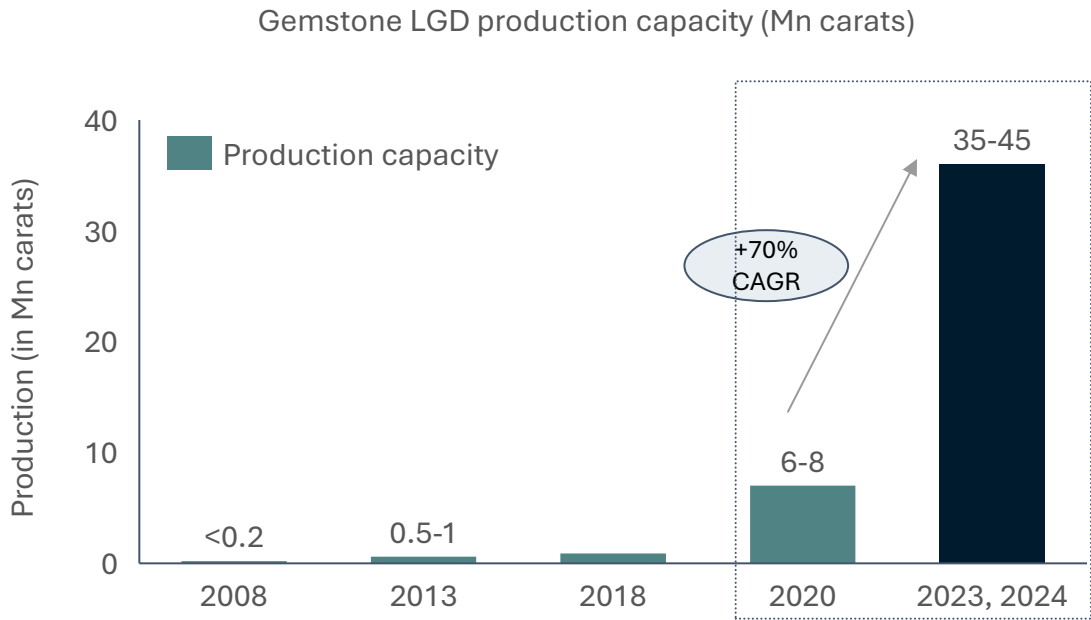
Stable pricing, channel margins reduce potential pricing risks for certification

Strong growth outlook in LGD market with significant investment in reactors in the last 2 years, with significant planned capacity scale up in 2026

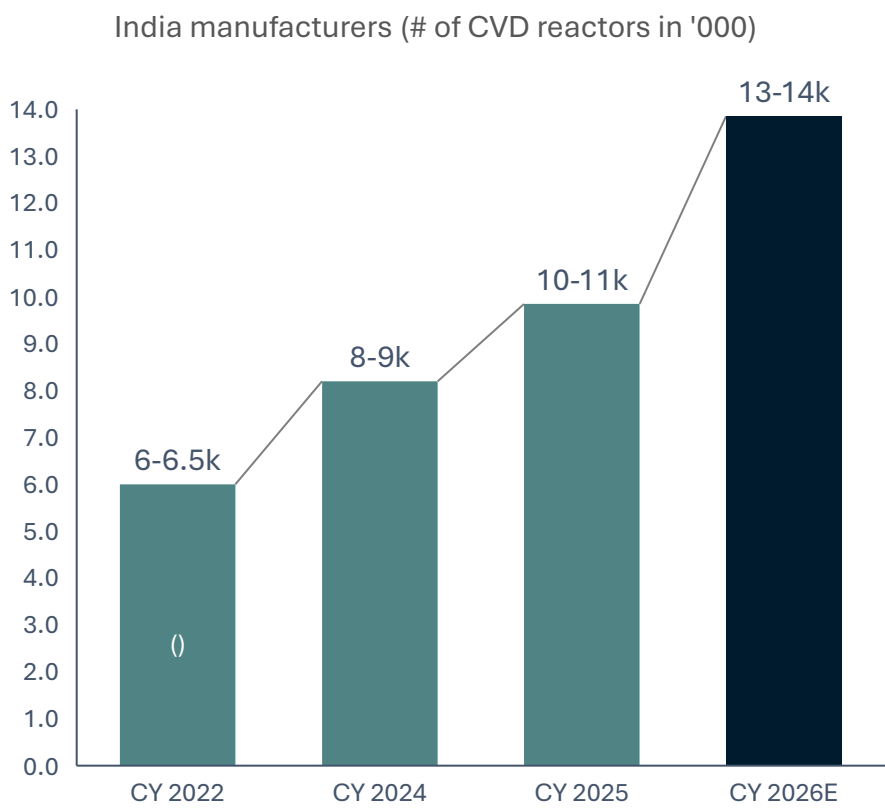


~4x growth in LGD production in the last 3-4 yrs

Indian LGD growers have increased capacity consistently over the years; strong line of sight for FY26 investments



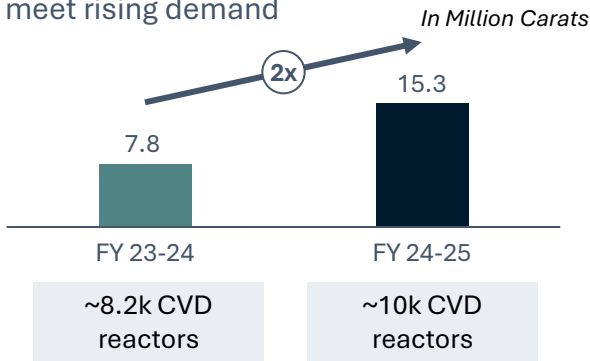
Mid range of 65-70% capacity utilization globally
Healthy utilization of capacity with large players expanding growing capacity basis demand estimation



Note:
1. CVD Production cost (excluding polishing & certification) of lab-grown 1ct G VS polished diamond (industry average estimate)
2. LGD production capacity ~200 carat/month/reactor

Lab grown diamond market is expected to grow in coming years.
Scale, and efficiency are structurally increasing the need for certification

Export volumes of **polished LGDs from India more than doubled** in a single fiscal year, highlighting the rapid scaling of Indian manufacturing capacity to meet rising demand



65-70% Share held by top 5-6 players in LGD grower market
Signaling low chance of pricing war among growers

6-10% ROCE for growers – a decline of 25% from 2023
Ensuring no further investment in R&D will saturate further manufacturing facilities

Focus shifts from growth-at-any cost to throughput, quality, and certification

Lab Grown Jewelry Market Growth Levers

- 01 Rising Private Investments:** Private investments underscore strong growth potential and demand visibility in the LGD market
- 02 Rising Gold Prices:** Rising per capita income, and high gold prices are some of key pivotal's for accelerated growth in studded jewellery and LGD Jewelry adoption
- 03 Increasing Footprints:** Entry of legacy brands not only validates this space but also motivates other jewelers to enter in this space

Lab Grown Jewelry Market Sustainability Levers

- 01 Duopoly Market Structure:** IGI is uniquely positioned as an independent certifier for both LGD and ND jewelry
- 02 Technological Advancements:** India is emerging as a global manufacturing hub for Lab grown Diamonds, driven by scale, technology, and cost efficiencies

What this means for IGI in FY26



Clear line of sight to robust growth in LGD loose stones

IGI highly entrenched with key lab growers with in-factory grading set up – IGI LGD volumes to grow with increase in capacity



Certification density for LGD jewelry to increase

LGD Jewelry volumes require certification at the SKU level – with expected increase in jewelry market and subsequently certification, key opportunity for IGI to maintain and increase jewelry market share



Operating leverage via scale and efficiencies

Increased volumes and productivity in grading operations to results in higher operating leverage for IGI

- 1 Structural tailwinds across diamonds:** Industry is transitioning toward higher transparency, traceability, and certification intensity across LGD and ND, structurally expanding IGI's addressable market 
- 2 LGD inflection creates multi-year visibility:** Rapid scale-up in LGD volumes and retail formalization are driving SKU-level certification, structurally benefiting IGI 
- 3 India emerges as the growth engine:** India is becoming the global hub for LGD manufacturing and jewelry retail expansion, positioning IGI at the center of volume-led certification growth 
- 4 Market leadership with operating leverage:** IGI's dominant market share across loose stones and studded jewelry enables disproportionate capture of incremental industry volumes with minimal incremental cost 
- 5 Revenue mix protects downside:** Higher exposure to larger-carat, higher-value certifications insulates revenues from small-carat price volatility and commoditization risk 
- 6 Strong financial translation:** Volume growth, pricing stability, and operating leverage have translated into consistent margin expansion, strong cash generation, and return visibility 



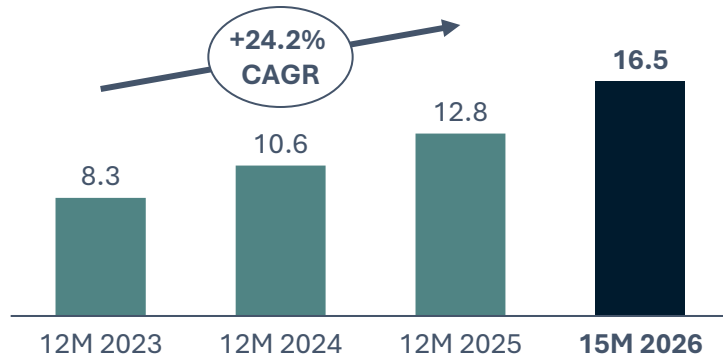
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HISTORICAL FINANCIAL PERFORMANCE

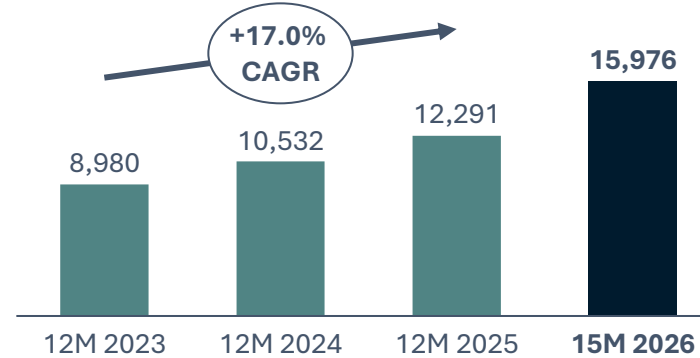


15M 2026 consolidated financial performance⁽¹⁾

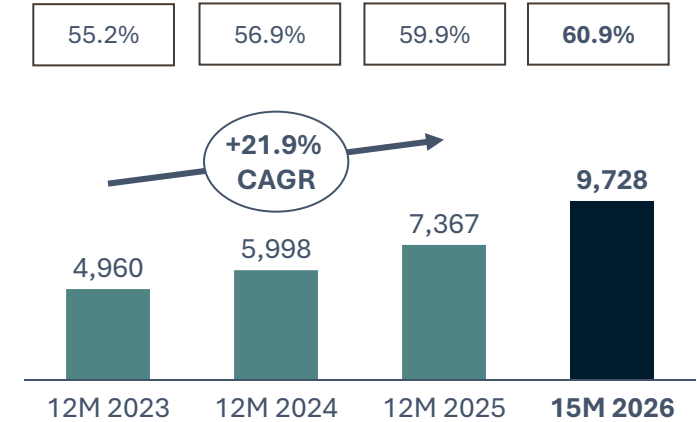
Number of Reports (in Mn)



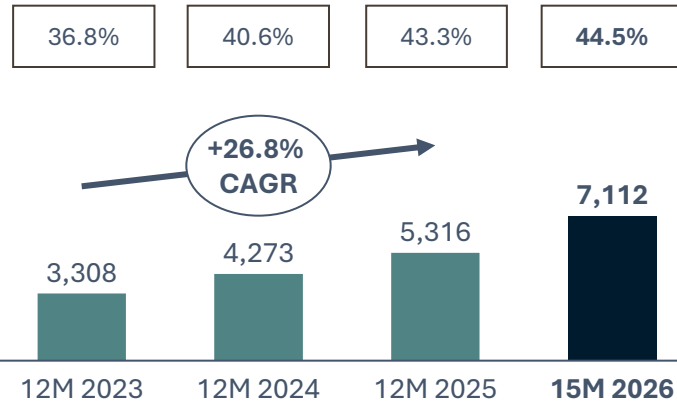
Revenue from Operations



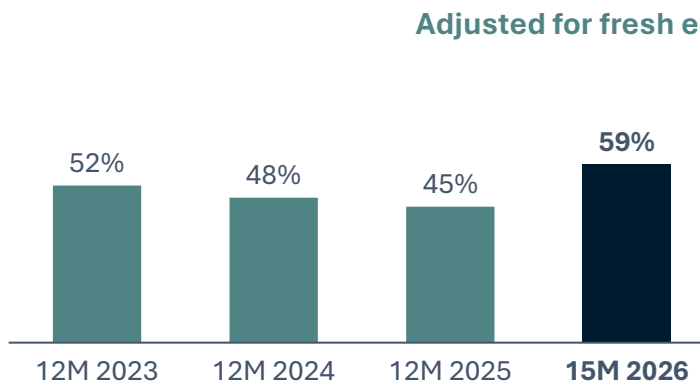
EBITDA & EBITDA Margin (%)



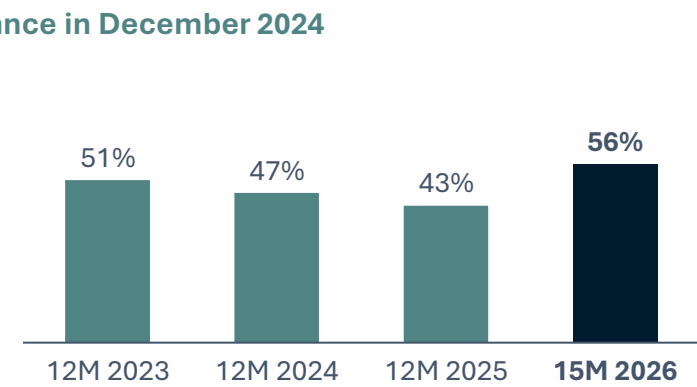
PAT & PAT Margin (%)



Return on Capital Employed^(2,3) (%)



Return on Equity^(2,4) (%)



Note: 1. Consolidation refers to the combined operations of India, Belgium, Netherlands and Turkey

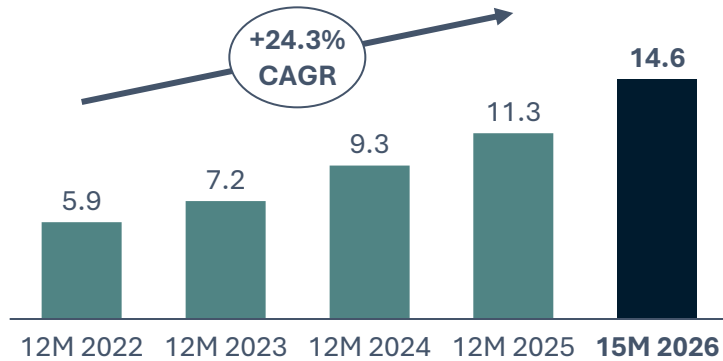
2. Removed capital reserve on account of common control acquisition of subsidiaries

3. Return on capital employed (RoCE)(%) is calculated as EBITDA less depreciation and amortization / capital employed. Capital employed is calculated as total equity plus total borrowings plus total lease liabilities and deferred tax liabilities(net) minus deferred tax assets (net)

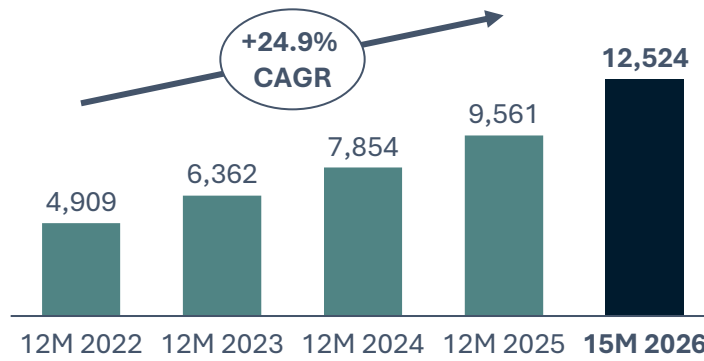
4. Return on equity refers to restated profit after tax divided by average total equity for the year/period. Restated profit after tax means restated profit / (loss) for the period/year as appearing in the Restated Financial Information. Average total equity is the sum of opening and closing total equity divided by two

15M 2026 standalone financial performance

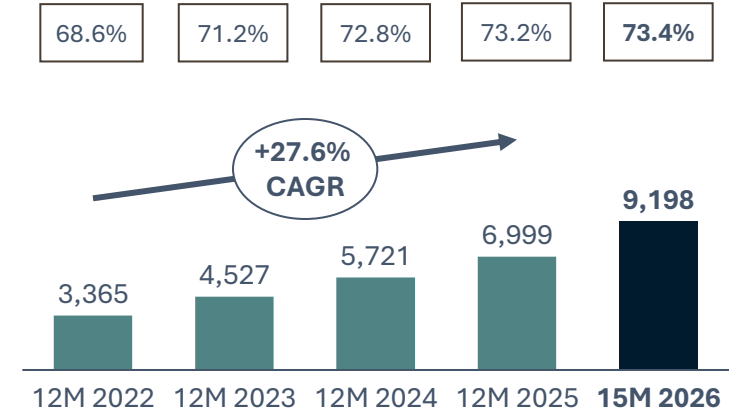
Number of Reports (in Mn)



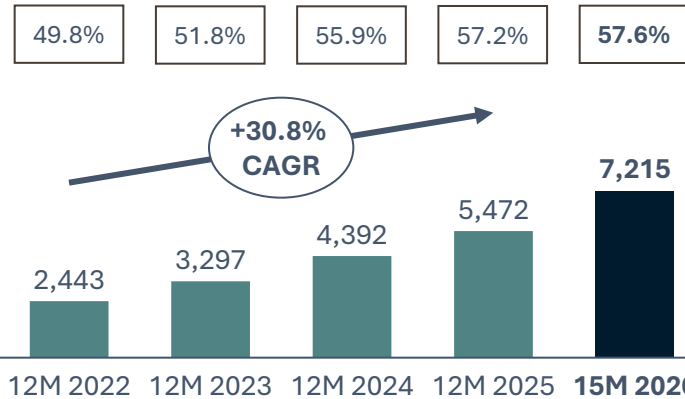
Revenue from Operations



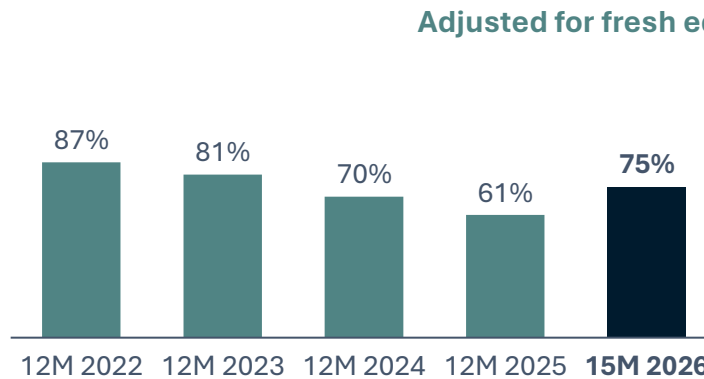
EBITDA & EBITDA Margin (%)



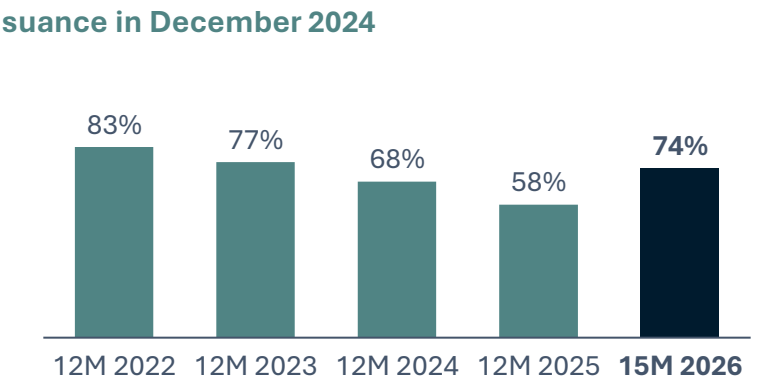
PAT & PAT Margin (%)



Return on Capital Employed⁽¹⁾ (%)



Return on Equity⁽²⁾ (%)



Note: 1. Return on capital employed (RoCE)(%) is calculated as EBITDA less depreciation and amortization / capital employed. Capital employed is calculated as total equity plus total borrowings plus total lease liabilities and deferred tax liabilities(net) minus deferred tax assets (net)
 2. Return on equity refers to restated profit after tax divided by average total equity for the year. Profit after tax means profit for the year as appearing in the Financial statement. Average total equity is the sum of opening and closing total equity divided by two



IGI

ANNEXURES

Pedigreed and independently-led board of directors



ANOOP MEHTA

Chairman and Independent Director

30+ years in Diamond Industry



BIMAL TANNA

Independent Director

Ex-Partner, PwC (20+ years of experience)



TEHMASP NARIMAN PRINTER

Managing Director & Chief Executive Officer

25+ years with IGI



SANGEETA TANWANI

Independent Director

CEO, Pantaloons and Former MD, Kellogg India



MUKESH MEHTA

Non-Executive (Nominee) Director

Senior Managing Director, Blackstone⁽¹⁾



PRATEEK ROONGTA

Non-Executive (Nominee) Director

Managing Director, Blackstone⁽¹⁾



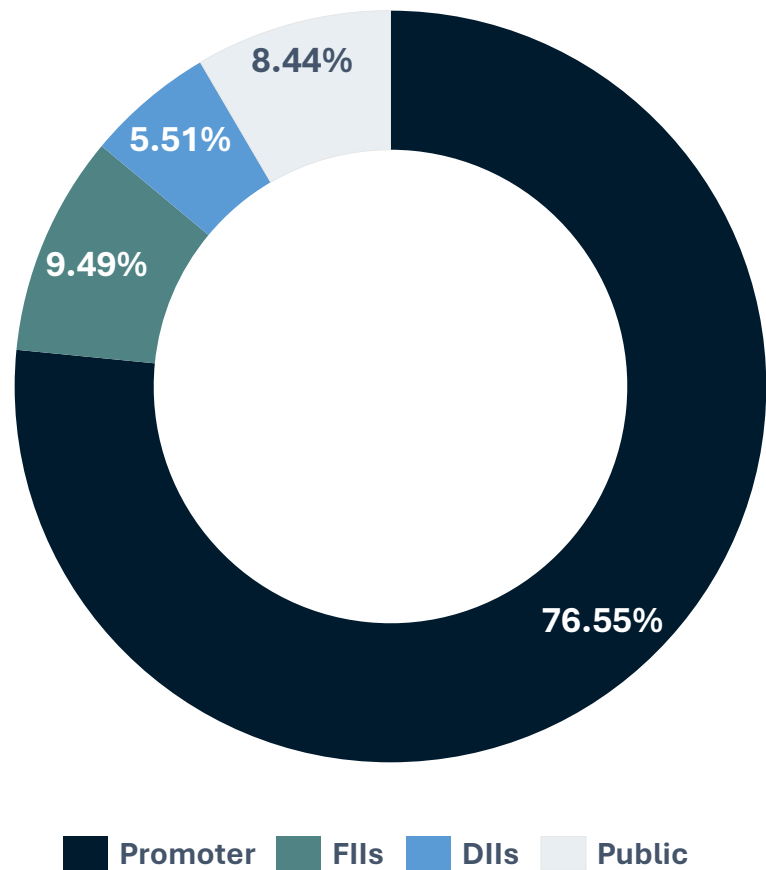
TEJAS NAPHADE

Non-Executive (Nominee) Director

Principal, Blackstone⁽¹⁾

Note: (1) Refers to Blackstone Advisors India Private Limited

Shareholding Pattern (30th June 2026)



Key Institutional Investors

Investor	% Holding
Promoter (Blackstone)	76.55%
Top DIIs (Banks, MFs, AIFs and Insurance)	5.51%
ICICI Prudential Asset Mgmt	1.95%
Top FPIs / FIIs	9.49%
Government of Singapore	1.32%
Abu Dhabi Investment Authority - Monsoon	1.30%

Thank You

COMPANY :



IGI

International Gemological Institute Limited

CIN : L46591MH1999PLC118476

Ms. Natasha Kedia – Head, Investor Relations & Public Relations

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Diamonds are Forever...

And for Everyone...