

February 05, 2026

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400001
BSE Symbol: INDOFARM
BSE Scrip Code: 544328

To,
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Plot No. C/1, "G" Block
Bandra-Kurla Complex
Bandra (E), Mumbai – 400 051
NSE Symbol: INDOFARM

Dear Sir/Madam,

Subject: Investor Presentation for the Analysts/ Institutional Investor Meeting to be held for Financial Results of quarter and nine months ended 31st December, 2025.

This is in continuation to our intimation dated February 05, 2026 wherein we had informed regarding an Earnings Call scheduled with Analysts / Investors on Thursday, February 12, 2026 at 04:00 p.m. (IST) to discuss the Un-audited Financial Results for the quarter and nine months ended 31st December, 2025.

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, please find enclosed herewith the Investor Presentation of the Company.

The same is also being made available on the website of the Company at www.indofarm.in.

We request you to take the above on record.

Thanking you,
Yours faithfully,
For Indo Farm Equipment Limited

Navpreet Kaur
Company Secretary & Compliance Officer
M. No. 8353

Encl: As above



INVESTOR PRESENTATION
Q3 & 9MFY26



ABOUT COMPANY

Established in 1994 and headquartered in **Chandigarh**, Indo Farm Equipment Limited is a **ISO 9001:2015** certified leading manufacturer of **pick & carry cranes (9-30 tons)**, **tractors (16-110 HP)**.

Operating from its advanced manufacturing facility in Baddi, Himachal Pradesh, Indo Farm delivers **high-quality products** under **“Indo Farm”** and **“Indo Power”** brands across India and over **30 export markets** worldwide. The company is supported by a **wide dealer network** comprising **200+** tractor and **25+** crane dealers, serving key Indian states and global customers.



Operational Snapshot

100+
Acres land bank

65+
Acres existing and upcoming manufacturing facilities

30+
Export countries

Dealers

25+
Crane dealers

200+
Tractor dealers

Installed Capacity per Annum

1,280
Cranes

12,000
Tractors

Financial Metrics for Nine months period of FY25-26 Consolidated

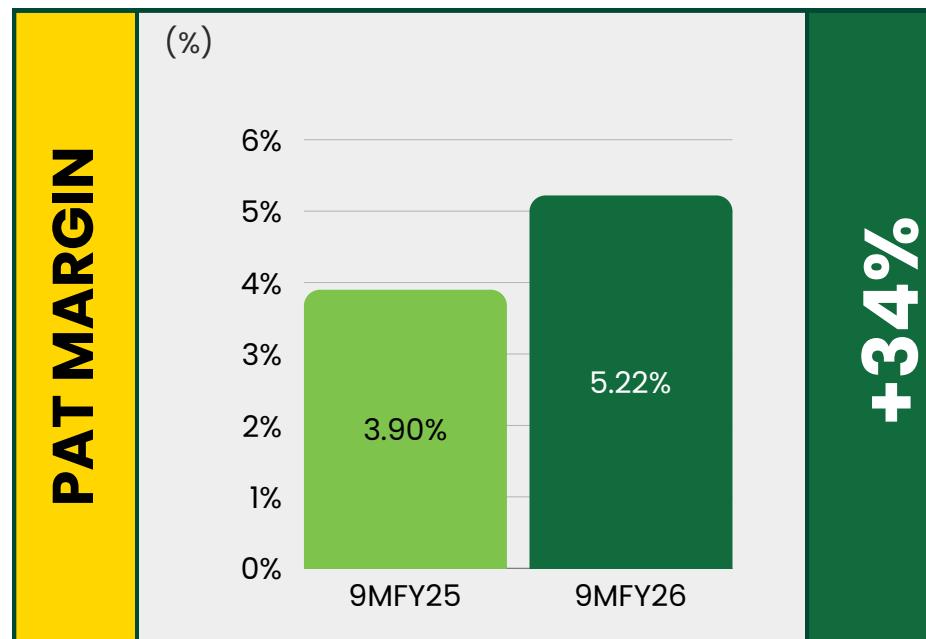
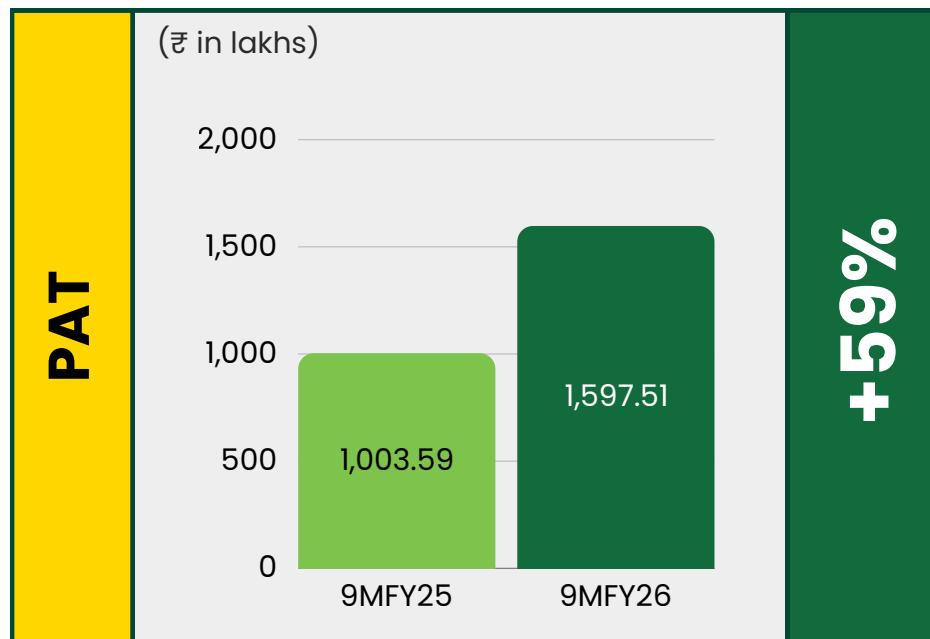
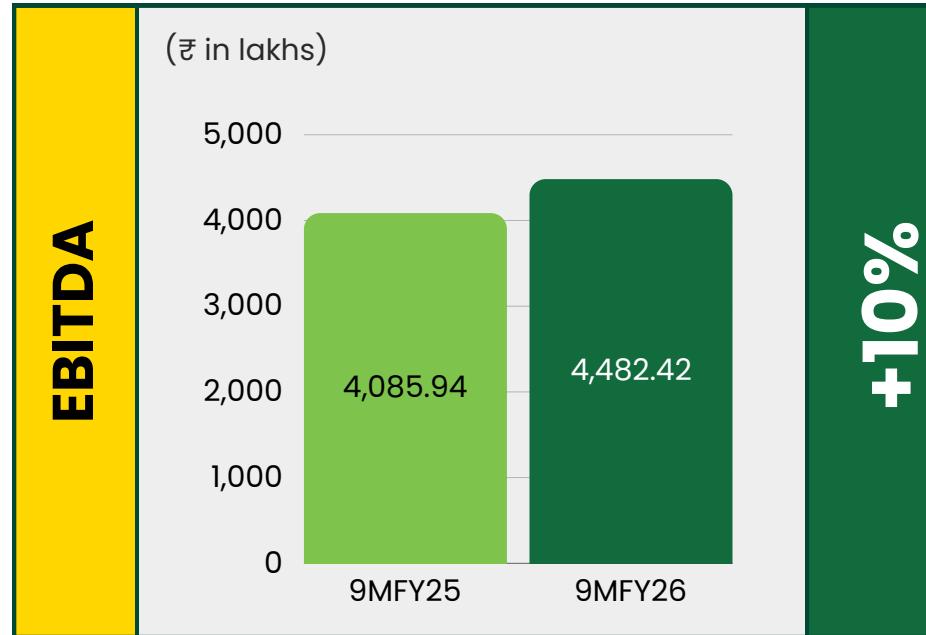
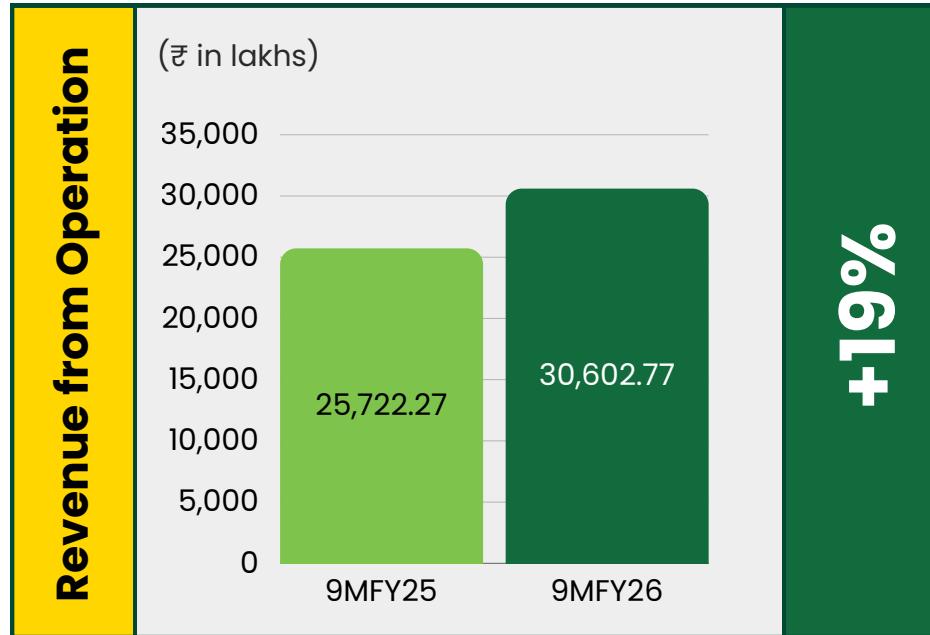
₹30602.77 lakhs
Revenue from operation

₹4482.42 lakhs
EBITDA

₹1597.51 lakhs
Profit after tax

KEY FACTS AND FIGURES

KEY HIGHLIGHTS



*Figures are from consolidated statement

RECENT UPDATE ON THE NEW FACILITY



NEW PICK & CARRY CRANE PROJECT - BHUD SITE, BADDI



Status

Project momentum has regained in the current quarter (Q3 FY26). The expected commencement of commercial production is anticipated to commence in Q1 FY27.

CURRENT PROGRESS



The **civil construction work at Bhud Site, is in progress** as per approved plans, timelines, and specifications.



The civil works of the **main shed including the Pre Engineered Building (PEB)** shed and related works are expected **to be completed by March 2026**.



Orders for major machinery have been placed, and procurement is in progress as per the approved project plan.

PRODUCT PORTFOLIO

Hydraulic Mobile Cranes



Key Features of the Pick & Carry Cranes

- CABIN WITH BETTER ERGONOMICS
- CABIN WITH FOUR-SIDE VISIBILITY
- HEAVY DUTY WINCH & HEAVY DUTY DRAG WINCH
- HIGH GROUND CLEARANCE
- HIGH TORQUE ENGINES
- HEAVY DUTY TRANSMISSION
- LESS MAINTENANCE AND FUEL CONSUMPTION
- AIR BRAKES
- SAFE LOAD INDICATOR
- HYDRAULIC OUTRIGGER

Agricultural tractors



Key Features of the Tractors

- EFFICIENT ENGINE
- HIGH BACK-UP TORQUE
- HIGH PULLING POWER
- CONSTANT MESH GEAR BOX
- OIL IMMERSED BRAKES
- HIGH CAPACITY HYDRAULIC LIFT

INDUSTRIES WE SERVE



Agriculture



Construction and infrastructure



Rural & Infrastructure Equipment Finance

MANUFACTURING UNIT



Deep Backward Integration

Key Parts of Cranes- Major components manufactured in-house~ 65%+ in value terms.

- Rear transmission housing
- Front transmission housing
- Transmission Gears
- Fabricated components
- Clutch housing
- Crane cabin
- Chassis, Yoke, Counter- weight
- Hydraulic Cylinder
- Winch
- Brake drums
- Outriggers

Key Parts of Tractors- major components manufactured in-house ~40% in value terms

- Engine Block & Engine Head
- Rear transmission housing
- Front transmission housing
- Transmission Gears
- Hydraulic housing & components
- Clutch housing
- Front axle bracket
- Fenders & Bonnet- Complete Sheet Metal
- Front axle beam including 4 wheel drive
- Axle tubes
- Flywheel housing & Flywheel

MANUFACTURING FACILITY



Foundry Division- Casting Line



Cylinder Block Machining Centre



Gear Shop



Assembly Line-Tractor



Assembly Line- Crane



Sheet Metal Shop



Pre-Delivery Inspection- Tractors



Pre-Delivery Inspection- Cranes

GEOGRAPHICAL FOOTPRINT

Indo Farm exports its products to over **30 countries**

Within India, Indo Farm operates through a comprehensive network comprising:

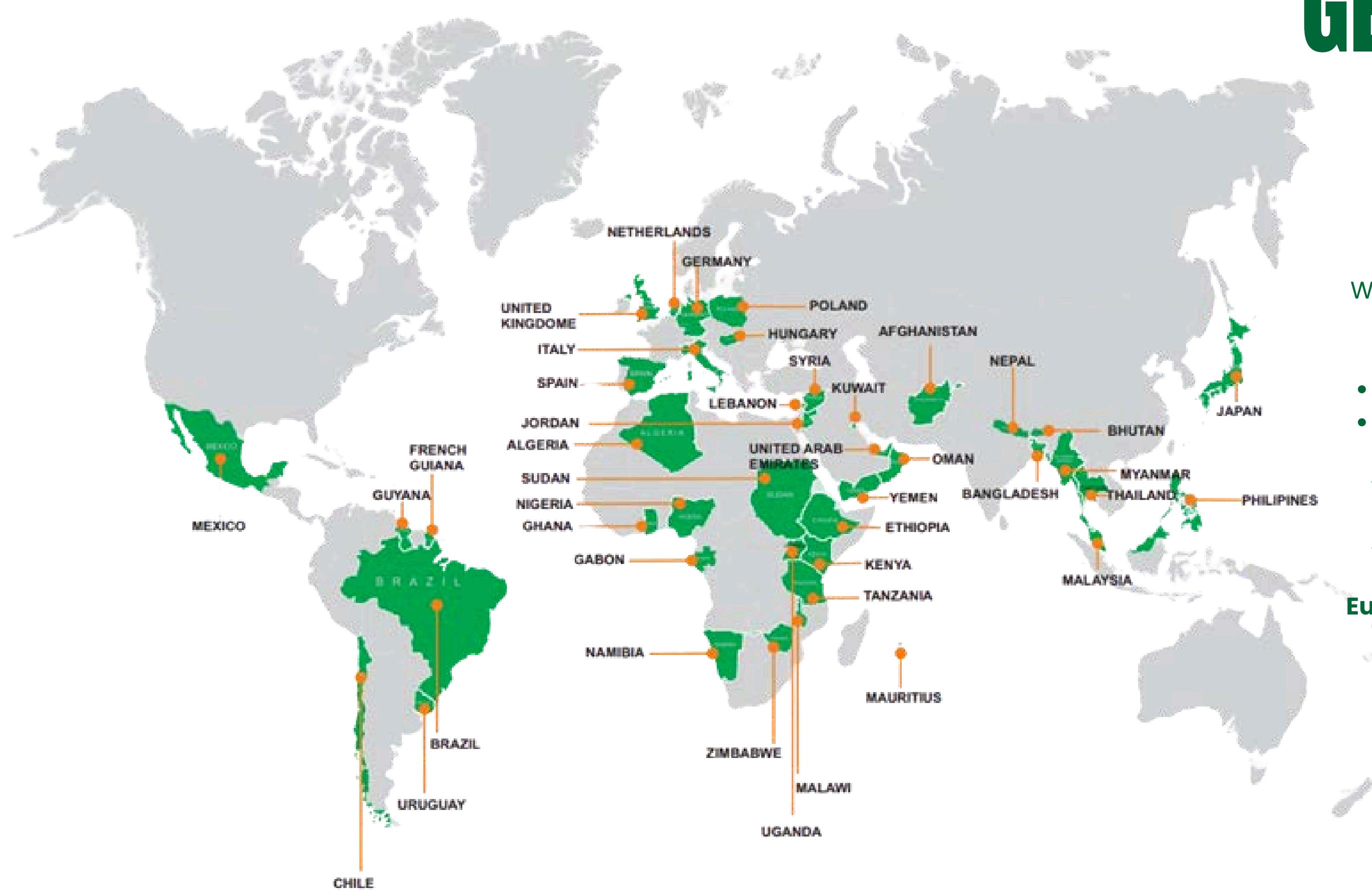
- **6 regional offices**
- **225+ dealers**

Asia: Afghanistan, Bangladesh, Bhutan, Jordan, Kuwait, Myanmar, Nepal, Syria

Africa: Algeria, Ethiopia, Gabon, Ghana, Kenya, Mauritius, Sudan

Europe: Belgium, Germany, Hungary, Italy

South America: Brazil, Chile



REPUTED SUPPLIERS



TATA MOTORS

MRF

 **EXIDE**

VE COMMERCIAL VEHICLES

A VOLVO GROUP AND EICHER MOTORS JOINT VENTURE

TATA STEEL

 **BOSCH**



Sundram Fasteners Limited

 **GNA**
group

 **KIRLOSKAR**
Oil Engines

 CK BIRLA GROUP

 **nbc**
flexible solutions

 **KANSAI
NEROLAC**
PAINTS LIMITED

 **APAR**
Tomorrow's solutions today



TRELLEBORG

 **SPARK MINDA**

The Ashok Minda Group

 **CARRARO**

 **STEEL STRIPS GROUP**
Steel Strips Wheels Limited
Wheeling Towards Excellence

INDUSTRY OVERVIEW

PICK-AND-CARRY CRANES SECTOR (INDIA)

 **USD 1.58 Bn (2026) →
USD 2.18 Bn (2031)**
Market Size **CAGR
6.70%**
CAGR (2026–2031)

Key Growth Drivers:

- Infrastructure push:** Smart Cities, Bharatmala, Make in India.
- Urbanization** in manufacturing, logistics, real estate.

(Source: Mordor Intelligence)



TRACTORS SECTOR (INDIA)

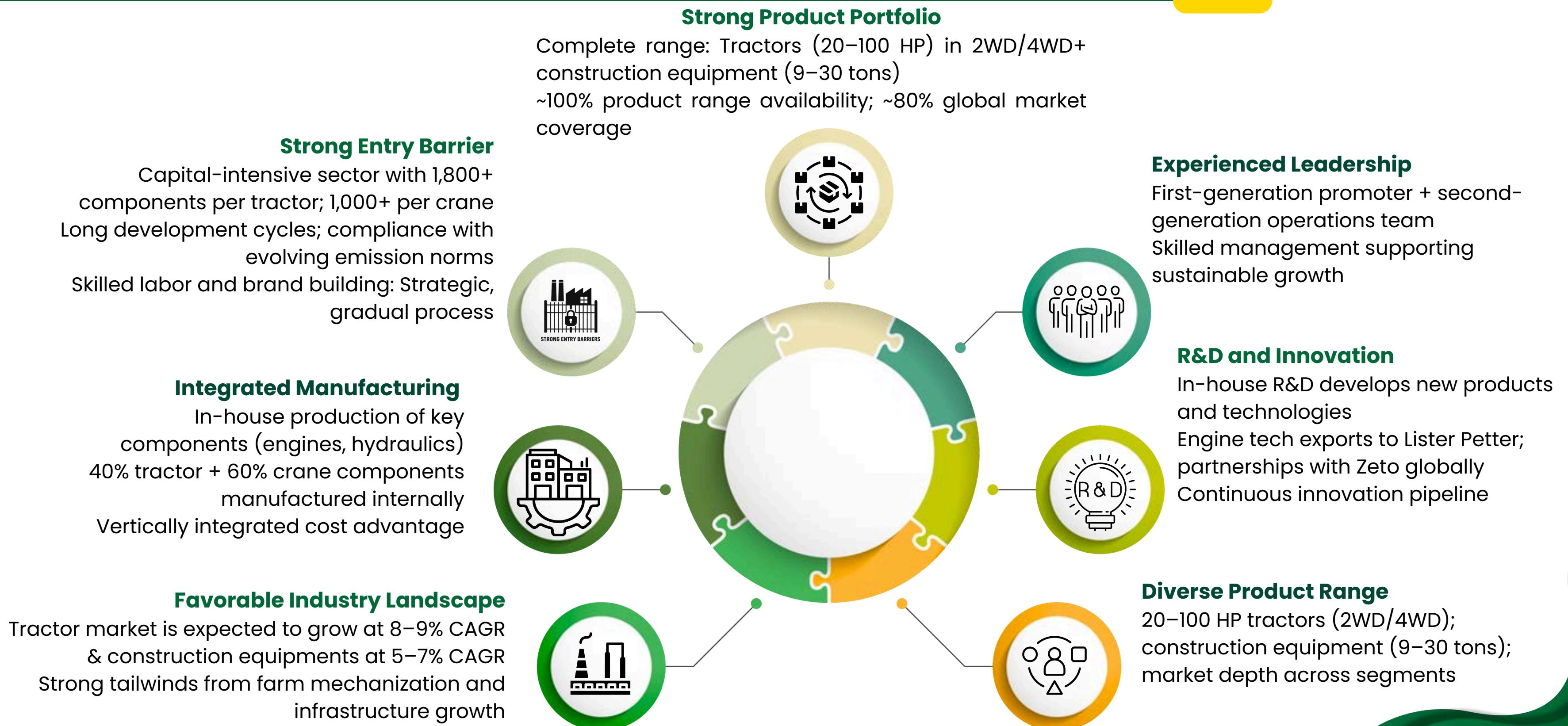
 **USD 9.4Bn (2025) →
USD 15.9Bn (2034)**
Market Size

Key Growth Drivers:

- Farm mechanization**, precision farming, and construction use.
- Government subsidies**, rural credit, and infrastructure projects.
- Favorable monsoons** boosting rural incomes (9% YoY sales growth in Jun 2025: 77,214 units).

(Source: Imarc Group)

INVESTMENT RATIONALE



BAROTA FINANCE LTD

WHOLLY OWNED SUBSIDIARY

RBI-registered (Non-Deposit Taking) NBFC

A wholly owned subsidiary of Indo Farm, focused on financing Agriculture & Construction Equipment.

AUM of approximately ₹130 crore.



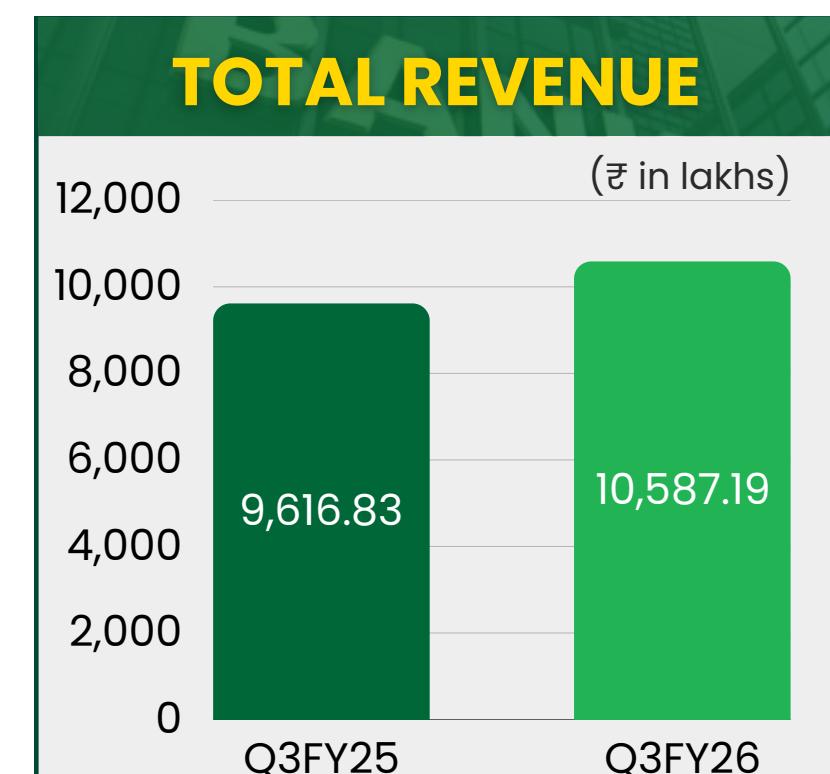
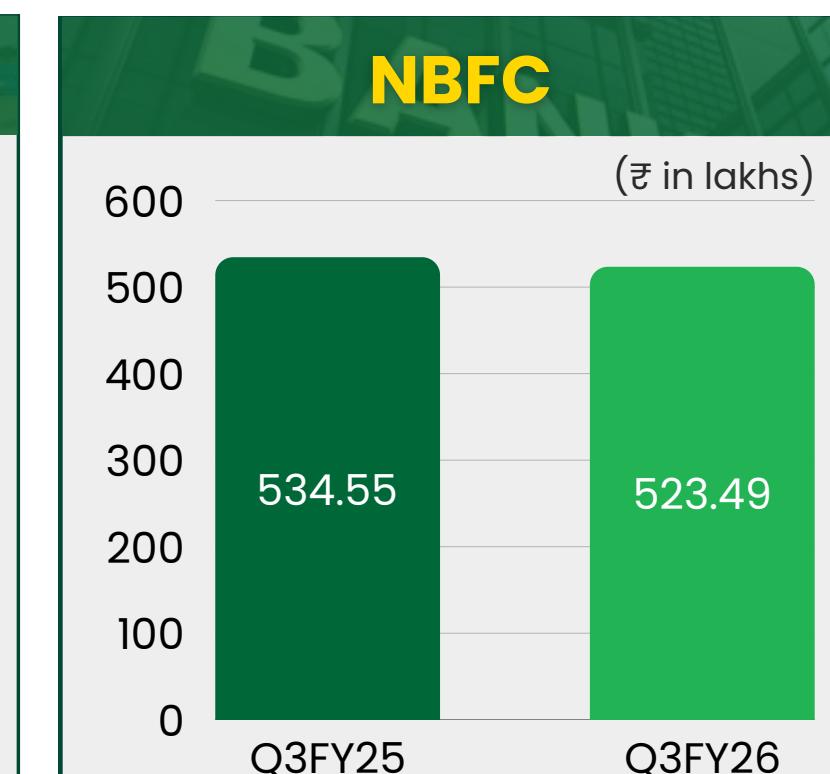
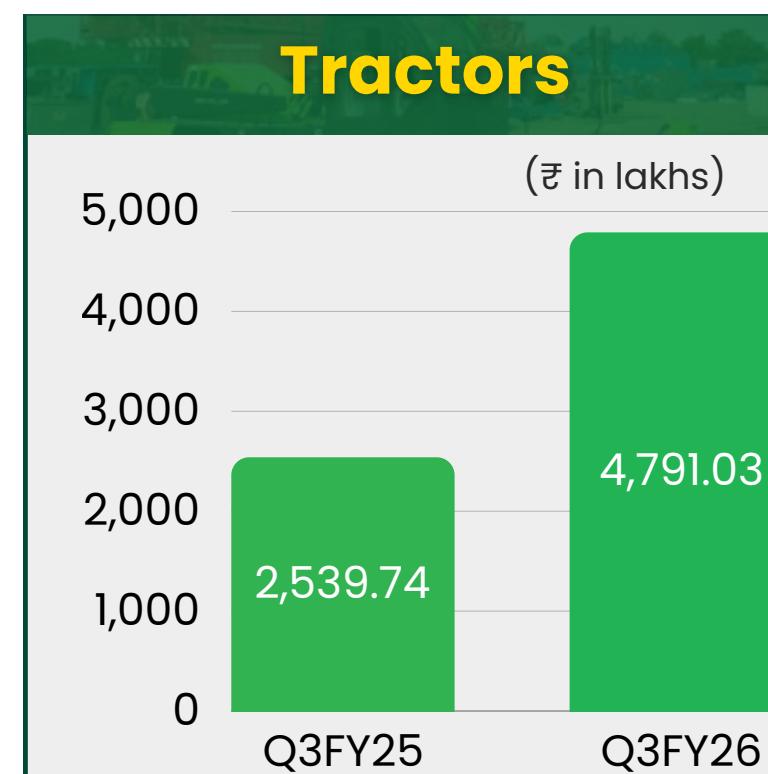
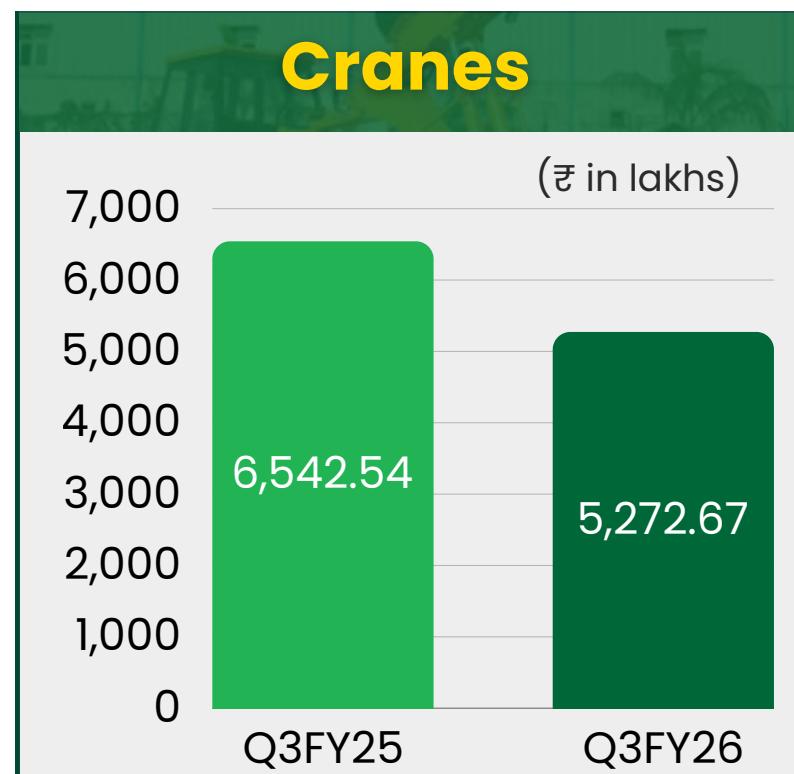
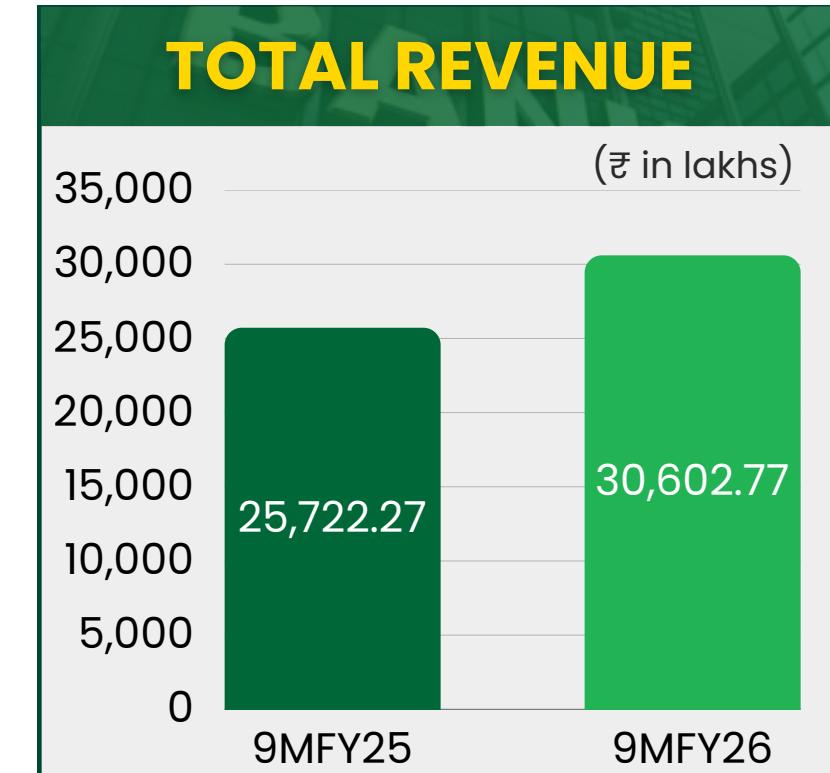
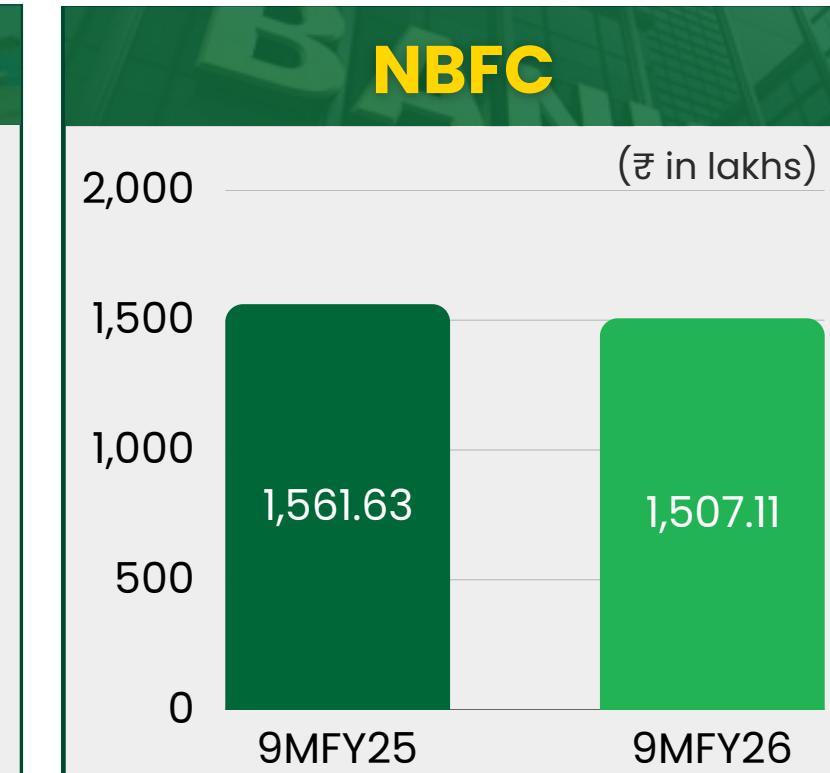
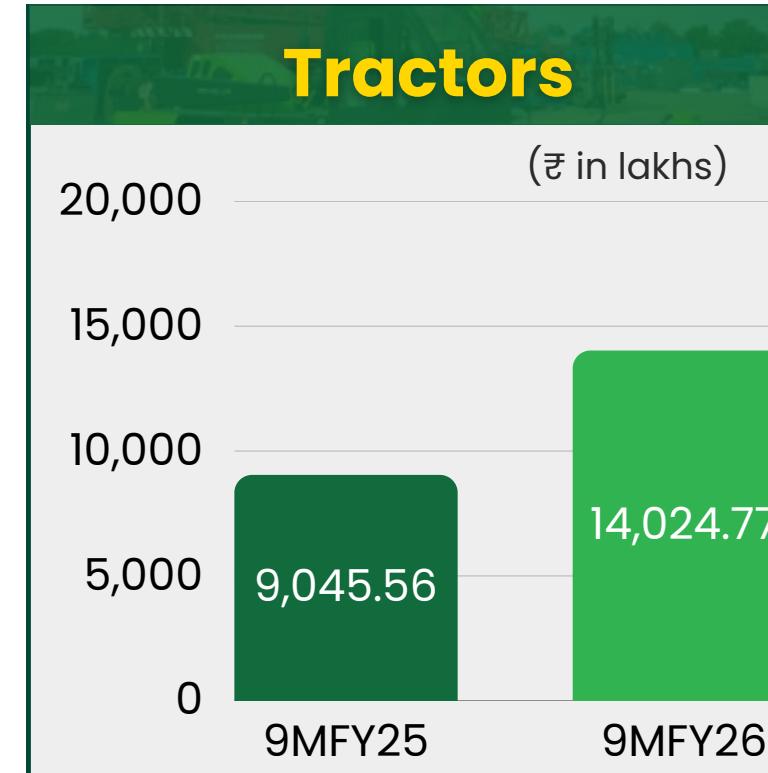
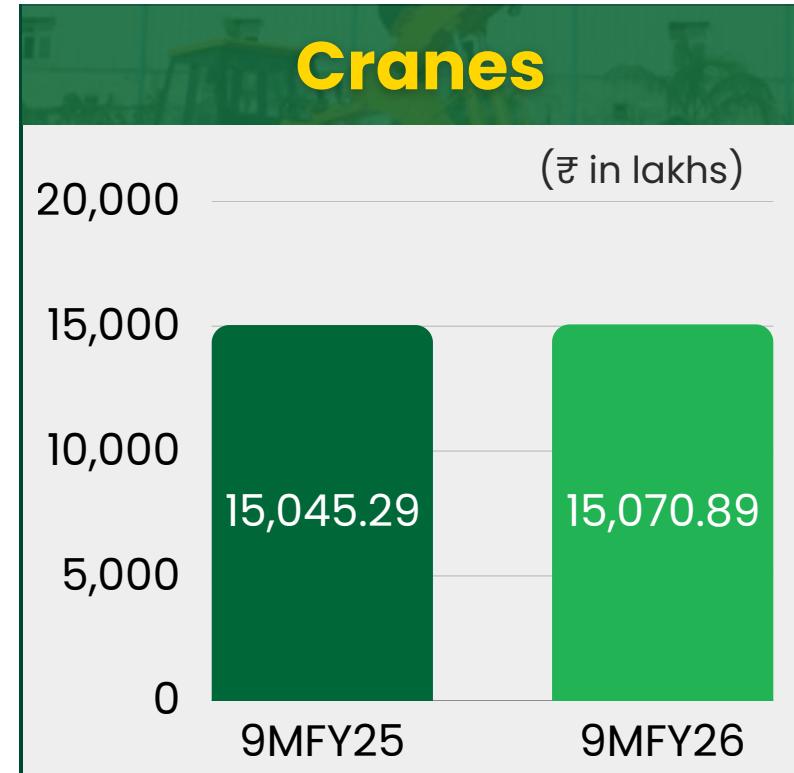
Currently has a Loan book of ~₹130 Crores having 5,000+ Active customers.

Barota intends to diversify into other verticals as well

Primarily in the business of financing the tractors that are sold by Indo Farm & other brands as well as pre-owned tractors for all brands.

SEGMENT-WISE REVENUE BREAKDOWN

*Based on Consolidated Figures



PROFIT & LOSS

(₹ in lakhs)

Particulars	Q3FY26	Q2FY26	Q3FY25	QoQ%	YoY%	9MFY26	9MFY25	YoY%	FY25
Revenue From Operations	10,587.19	10,389.47	9,616.83	1.90%	10.09%	30,602.77	25,722.27	19%	38,718.92
Other Income	175.99	185.61	13.53	-5.18%	1200.70%	536.99	100.94	432%	262.17
Total Income	10,763.18	10,575.08	9,630.36	1.78%	11.76%	31,139.76	25,823.21	21%	38,981.10
Total expenditure	9,235.26	9,112.46	8,133.19	1.35%	13.55%	26,657.34	21,737.27	23%	32,891.80
EBITDA	1,527.93	1,462.62	1,497.17	4.46%	2.05%	4,482.42	4,085.94	10%	6,089.29
Finance Cost	437.96	441.38	652.92	-0.77%	-32.92%	1,320.54	1,875.43	-30%	2,391.27
Depreciation	304.25	304.25	275.11	0.00%	10.59%	907.28	781.02	16%	1,081.48
PBT	785.71	716.98	569.15	9.58%	38.05%	2,254.60	1,429.49	58%	2,616.54
Tax	230.06	218.49	170.96	5.30%	34.57%	657.09	425.90	54%	261.86
Profit After tax	555.64	498.49	398.18	11.46%	39.55%	1,597.51	1,003.59	59%	2,354.68
EBITDA%	14.43%	14.08%	15.57%	2.51%	-7.30%	14.65%	15.88%	-8%	15.73%
PAT%	5.25%	4.80%	4.14%	9.38%	26.76%	5.22%	3.90%	34%	6.08%
EPS									
Basic	1.16	1.04	1.01	-	-	3.32	2.54	-	5.70
Diluted	1.16	1.04	1.01	-	-	3.32	2.54	-	5.70

FUTURE OUTLOOK

GROWTH OUTLOOK – FY26

Revenue Growth Expectations:

- Overall FY26 revenue ~25%
- Tractor segment ~50%
- Crane segment ~10%

Profitability standalone:

- EBITDA margin: 12.50% – 13.00%

GROWTH OUTLOOK – FY27

Overall FY27 revenue:

20–25% growth targeted
(Excluding new crane facility)





THANK YOU



INDO FARM
EQUIPMENT LIMITED

Head Office & Plant :

Export Promotion Industrial Park, Phase-II,
Baddi - 173 205, District Solan, H.P. (India)

Registered Office :

SCO 859, NAC Manimajra,
Chandigarh-Kalka Road, Chandigarh-
160 101



FINPORTAL



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Meeting Request

