

AUDITED FINANCIAL RESULTS FOR THE QUARTER/ YEAR ENDED MARCH 31, 2012

(₹ Lakh)

Particulars	Standalone Results					Consolidated Results	
	3 months ended 31/03/12 (Audited)	3 months ended 31/12/11 (Audited)	3 months ended 31/03/11 (Audited)	Year ended 31/03/12 (Audited)	Year ended 31/03/11 (Audited)	Year ended 31/03/12 (Audited)	Year ended 31/03/11 (Audited)
PART I (STATEMENT OF AUDITED RESULTS FOR THE QUARTER/ YEAR ENDED MARCH 31, 2012)							
1 Income from Operations							
a) Net income from operations	75,333	65,707	63,691	2,68,046	2,30,093	2,91,708	2,39,215
b) Other operating income	1,068	1,339	1,193	4,893	3,152	9,949	7,963
Total income from operations (net)	76,401	67,046	64,884	2,72,939	2,33,245	3,01,657	2,47,178
2 Expenses							
a) Cost of Borrowings	48,484	48,815	32,555	1,87,108	1,31,897	1,95,564	1,33,029
b) Cost of stock in trade sold	-	-	-	-	-	5,311	1,540
c) Employee benefits expense	2,167	976	2,493	6,482	6,492	9,405	8,794
d) Depreciation and amortisation expense	399	318	257	1,167	1,028	2,195	1,452
e) Other expenses	1,571	1,477	1,891	5,760	7,001	8,311	9,303
Total Expenses	52,621	51,586	37,196	2,00,517	1,46,418	2,20,786	1,54,118
3 Profit from operations before other income, provisions and exceptional items (1-2)	23,780	15,460	27,688	72,422	86,827	80,871	93,060
4 Write off/ Provision for Bad & Doubtful Assets and others (Net)	(755)	62	(4,268)	(11,271)	(15,032)	(8,220)	(14,004)
5 Profit from operations before other income and exceptional items (3-4)	24,535	15,398	31,956	83,693	1,01,859	89,091	1,07,064
6 Other Income	3,741	998	6,652	12,081	14,766	11,420	15,377
7 Profit from ordinary activities before exceptional items (5 + 6)	28,276	16,396	38,608	95,774	1,16,625	1,00,511	1,22,441
8 Exceptional items	-	-	-	-	-	-	-
9 Profit from ordinary activities before tax (7 ± 8)	28,276	16,396	38,608	95,774	1,16,625	1,00,511	1,22,441
10 Tax expense							
a) Income Tax	2,850	2,591	992	11,013	9,347	13,538	11,319
b) Deferred Tax	3,501	2,400	14,313	18,399	36,653	18,200	36,569
11 Net Profit from ordinary activities after tax (9 - 10)	21,925	11,405	23,303	66,362	70,625	68,773	74,553
12 Extraordinary items	-	-	-	-	-	-	-
13 Net Profit for the period (11 + 12)	21,925	11,405	23,303	66,362	70,625	68,773	74,553
14 Share of profit/ (loss) of associates	-	-	-	-	-	2,868	1,138
15 Minority interest	-	-	-	-	-	(65)	39
16 Net Profit after taxes, minority interest and share of profit of associates (13 + 14 + 15)	-	-	-	-	-	71,576	75,730
17 Paid-up equity share capital (Face Value of ₹ 10/- each)	73,784	73,784	73,784	73,784	73,784	73,784	73,784
18 Reserve excluding Revaluation Reserves	-	-	-	3,57,580	3,02,372	-	-
19.i Earnings per share (before extraordinary items) (not annualised):							
(a) Basic (₹)	2.97	1.54	3.16	8.99	9.57	9.32	10.10
(b) Diluted (₹)	2.36	1.20	2.71	7.23	8.30	7.48	8.74
19.ii Earnings per share (after extraordinary items) (not annualised):							
(a) Basic (₹)	2.97	1.54	3.16	8.99	9.57	9.32	10.10
(b) Diluted (₹)	2.36	1.20	2.71	7.23	8.30	7.48	8.74

PART II (SELECT INFORMATION FOR THE QUARTER/YEAR ENDED MARCH 31, 2012)							
A PARTICULARS OF SHAREHOLDING							
1 Public shareholding							
- Number of Shares	73,78,37,331	73,78,37,331	73,78,37,331	73,78,37,331	73,78,37,331	73,78,37,331	73,78,37,331
- Percentage of Shareholding	100%	100%	100%	100%	100%	100%	100%
2 Promoters & Promoter Group Shareholding							
a) Pledged/ Encumbered	NIL	NIL	NIL	NIL	NIL	NIL	NIL
- No. of Shares	NIL	NIL	NIL	NIL	NIL	NIL	NIL
- % of Shares (as a % of the total shareholding of promoter & promoter group)	NIL	NIL	NIL	NIL	NIL	NIL	NIL
- % of Shares (as a % of the total share capital of the company)	NIL	NIL	NIL	NIL	NIL	NIL	NIL
b) Non-encumbered	NIL	NIL	NIL	NIL	NIL	NIL	NIL
- No. of Shares	NIL	NIL	NIL	NIL	NIL	NIL	NIL
- % of Shares (as a % of the total shareholding of promoter & promoter group)	NIL	NIL	NIL	NIL	NIL	NIL	NIL
- % of Shares (as a % of the total share capital of the company)	NIL	NIL	NIL	NIL	NIL	NIL	NIL

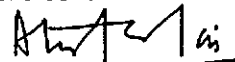
Particulars	3 months ended 31/03/12 (Audited)
B INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	NIL
Received during the quarter	8619
Disposed of during the quarter	8619
Remaining unresolved at the end of the quarter	NIL

Notes:

1. Segment Reporting as required under AS-17 issued by ICAI is not applicable, as more than 90% of the revenue comes from a single segment viz. Financing. 2. Figures of the previous period/ year have been re-arranged/ re-grouped, wherever necessary to conform to presentation in terms of revised Schedule VI issued by Ministry of Corporate Affairs and SEBI Circular dated April 16, 2012. 3. The Company has, during the year, granted options for 71,96,993 shares under Employees Stock Option Scheme 2011, subject to the vesting conditions mentioned in the Scheme. Options outstanding as on March 31, 2012 are 71,78,381. 4. Board of Directors has recommended dividend @ 10% i.e. ₹ 1 per Equity Share of ₹ 10/- each, subject to approval of members in the AGM. 5. The financial results for the year/ quarter ended March 31, 2012 have been subjected to an Audit. The above financial results were taken on record by the Board of Directors in the meeting held on April 17, 2012.

STATEMENT OF ASSETS & LIABILITIES				(₹ Lakh)
Particulars	STANDALONE		CONSOLIDATED	
	As at 31st March, 2012	As at 31st March, 2011	As at 31st March, 2012	As at 31st March, 2011
	(Audited)	(Audited)	(Audited)	(Audited)
A. EQUITY & LIABILITIES				
(1) Shareholders' Funds				
(a) Share Capital	1,00,168	1,00,168	1,00,168	1,00,168
(b) Reserves and Surplus	4,53,409	4,00,172	4,80,421	4,19,955
(c) Money received against share warrants	-	-	-	-
Sub-total - Shareholders' fund	5,53,577	5,00,340	5,80,589	5,20,123
(2) Share application money pending allotment	-	-	-	-
(3) Minority Interest	-	-	722	796
(4) Non-current Liabilities				
(a) Long-term Borrowings (Unsecured)	17,49,322	17,42,022	17,67,061	17,42,890
(b) Other Long-term Liabilities	5,635	5,164	5,635	5,164
(c) Long-term Provisions	13,982	13,683	14,900	14,244
Sub-total - Non-current liabilities	17,68,939	17,60,869	17,87,596	17,62,298
(5) Current Liabilities				
(a) Short-term Borrowings	38,444	-	1,07,446	44,022
(b) Trade Payables	24,764	9,368	58,590	33,951
(c) Other Current Liabilities	4,23,993	2,73,646	4,41,411	2,78,072
(d) Short-term Provisions	8,665	8,575	9,680	9,522
Sub-total - Current liabilities	4,95,866	2,91,589	6,17,127	3,65,567
TOTAL - EQUITY AND LIABILITIES	28,18,382	25,52,798	29,86,034	26,48,784
B. ASSETS				
(1) Non-current Assets				
(a) Fixed Assets (Including capital work-in-progress)	1,16,592	1,20,879	1,39,049	1,42,742
(b) Goodwill on consolidation	-	-	9,945	8,334
(c) Non-current Investments	8,72,828	6,25,514	8,13,947	5,62,817
(d) Deferred Tax Asset (Net)	83,692	1,02,091	84,068	1,02,268
(e) Long-term Loans & Advances	9,81,907	10,71,712	9,69,447	10,67,707
(f) Other non-current assets	26,012	38,928	27,633	38,977
Sub-total - Non-current assets	20,81,031	19,59,124	20,44,089	19,22,845
(2) Current Assets				
(a) Current Investments	2,03,358	1,58,866	1,99,545	1,53,794
(b) Trade Receivables	1,557	7,567	1,37,575	91,595
(c) Cash and Cash Equivalents	89,863	52,786	96,812	61,511
(d) Short-term Loans and Advances	4,12,717	3,48,344	4,39,396	3,68,722
(e) Other Current Assets	29,856	26,111	68,617	50,317
Sub-total - Current assets	7,37,351	5,93,674	9,41,945	7,25,939
TOTAL - ASSETS	28,18,382	25,52,798	29,86,034	26,48,784

BY ORDER OF THE BOARD



(ATUL KUMAR RAI)

CHIEF EXECUTIVE OFFICER &
MANAGING DIRECTOR

Place: New Delhi
Dated: April 17, 2012