



30 June 2026

National Stock Exchange of India Limited
“Exchange Plaza”,
Bandra - Kurla Complex,
Bandra (E),
Mumbai – 400 051

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001

Dear Sir,

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation

Ref: “Vodafone Idea Limited” (IDEA/532822)

Pursuant to Regulation 30 and 46 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor Presentation being uploaded on the website of the Company at www.myvi.in.

The above is for your information and records.

Thanking you,

Yours truly,
For **Vodafone Idea Limited**

Pankaj Kapdeo
Company Secretary

Encl: As above



Vodafone Idea Limited

June 2026



Company Overview



An Overview

Network Assets

- ~8,030 MHz- Spectrum Holdings⁽¹⁾
- ~207,000 Unique locations
- 350,000+ km OFC⁽²⁾

Scale and reach

- 487,000 + towns and villages covered
- ~193 Mn subscriber base
- 1.2 Bn + population coverage
- 145+ cities with live 5G coverage in all 17 circles ⁽¹⁾ with 5G spectrum
- 650k + retailers
- 2.6k+ branded stores



Formidable wireless player

- 3 decades of Telco expertise
- Strong Promoters



- Improved credit rating
 - Crisil A-/Stable May'26
 - ICRA A- (Stable) Jun'26

Digital Assets



Source: Company filings , data as of March 31, 2026 unless otherwise specified

(1) Includes 17.6 MHz of non-liberalized spectrum. Liberalized spectrum is spectrum freely usable towards deployment of any technology.

(2) Including own built, IRU OFC and excluding overlapping routes.

Growth Opportunities



Indian telecom : Structural growth drivers and market upside

Macroeconomic Tailwinds

- India one of world's fastest-growing major economies¹
- Large and growing population
- Increasing technology adoption across age groups
- Government Push for India's Digital Revolution

Improving Adoption

- Wireless is the key to connectivity in India as wireless subscribers³ are ~22x of wireline subscribers³ – over 1 Bn wireless subscribers
- 500+ Mn UPI customers⁴ powering transactions worth approx. Rs. 1 lakh Cr. daily⁴
- As of 2025, 70% individuals in India use internet⁵ up from 20% in 2018



Low penetration – large market potential

- Overall wireless teledensity³ over 81%, rural teledensity³ over 60%

Growing revenue; Stable market structure

- 3 private players + 1 Government player
- ARPU – Among the lowest globally
- Data consumption – Among the highest globally and continuing to grow

VIL

Strategy



Vodafone Idea Strategy

1 SUSTAINED

Subscriber Addition



17-5-5
Network Play



Brand
Reappraisal for
subs growth

2 DOUBLE DIGIT

Revenue Growth



Capitalising on
ARPU growth
levers



Service as a
differentiator



Enterprise
Business scale

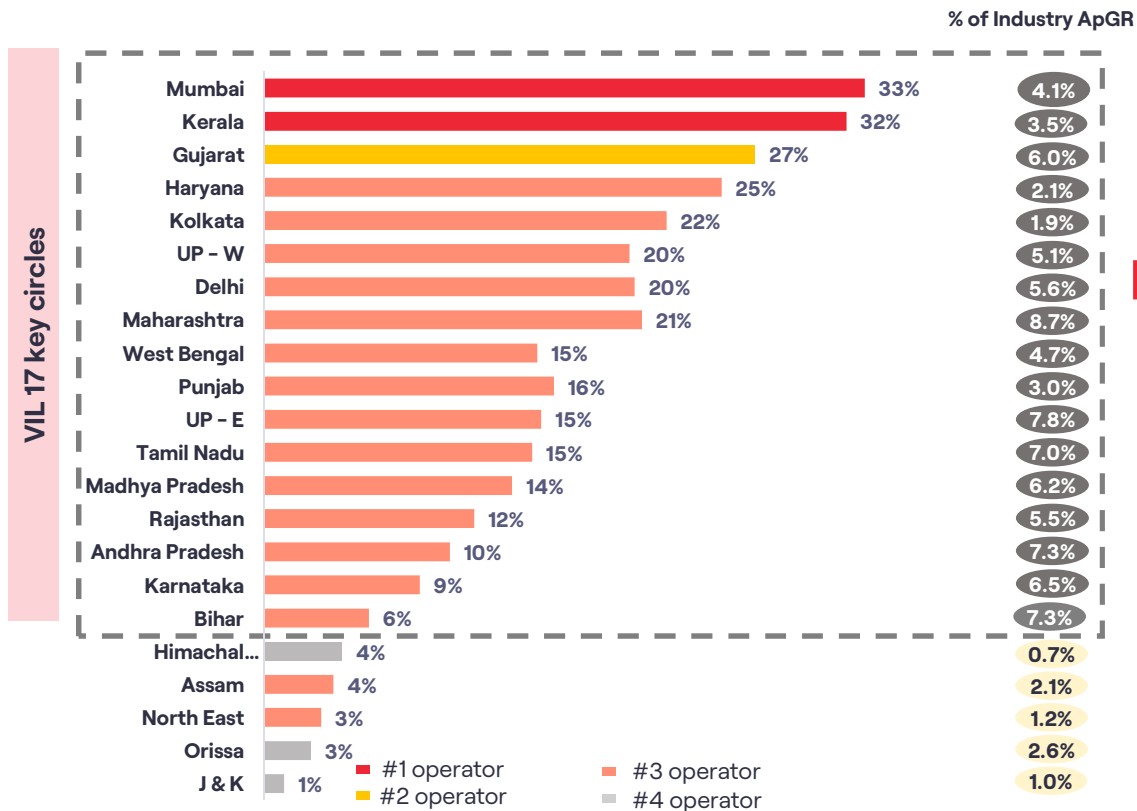
3 THRICE

Cash EBITDA in 3 years



17-5-5 Network Strategy

ApGR* market share Q4FY26 (%)¹



Rs. 45,000 Cr

Capex plan towards network roll out till FY29

17 Regaining coverage parity in 17 key circles



5 5 other circles to have 100% 2G=4G on national highways, key state highways, airports, place of tourists' interest



5G Seamless 5G experience across urban markets

17 key circles account for ~99% of VIL revenue¹ (+92% of industry revenue)¹

Brand Reappraisal for subscriber growth

Build Consumer Preference & Trust

- Expanded Vi Limitless proposition to 20 circles, strengthening the premium postpaid portfolio
- Intensified Vi Nonstop Hero drive across key markets to strengthen adoption of unlimited data proposition
- Leveraged CSK partnership to enhance brand visibility and consumer engagement
- Strengthened the postpaid family proposition through the launch of 'Secondary member add on packs' supporting ARPU growth



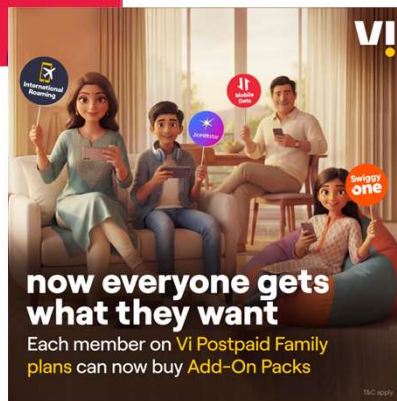
VI

now serving
limitless data

On all Vi Max Postpaid plans

Walk in

T&C apply for more details on limited data and coverage.



VI

now everyone gets
what they want

Each member on Vi Postpaid Family plans can now buy Add-On Packs

T&C apply



VI

official communications partner

CHENNAI SUPER KINGS

ISHYAAM VI KASHYAAM VI YAAM VI KISHYAAM



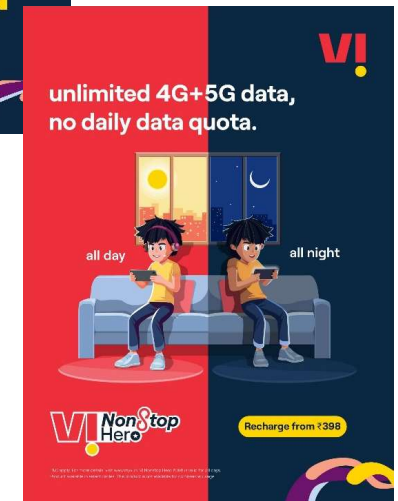
VI

unlimited
4G+5G data

no daily data quota

VI Nonstop Hero

Recharge from ₹249



VI

unlimited 4G+5G data,
no daily data quota.

all day

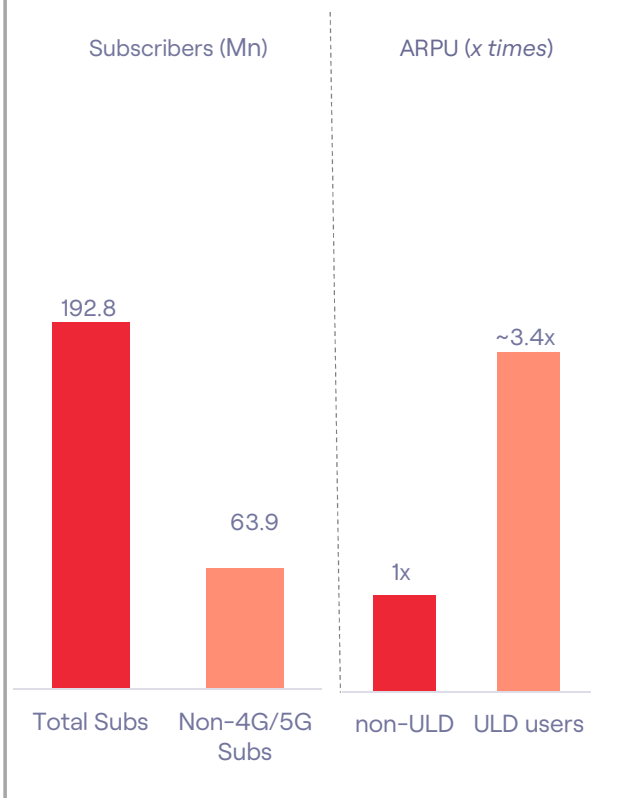
all night

VI Nonstop Hero

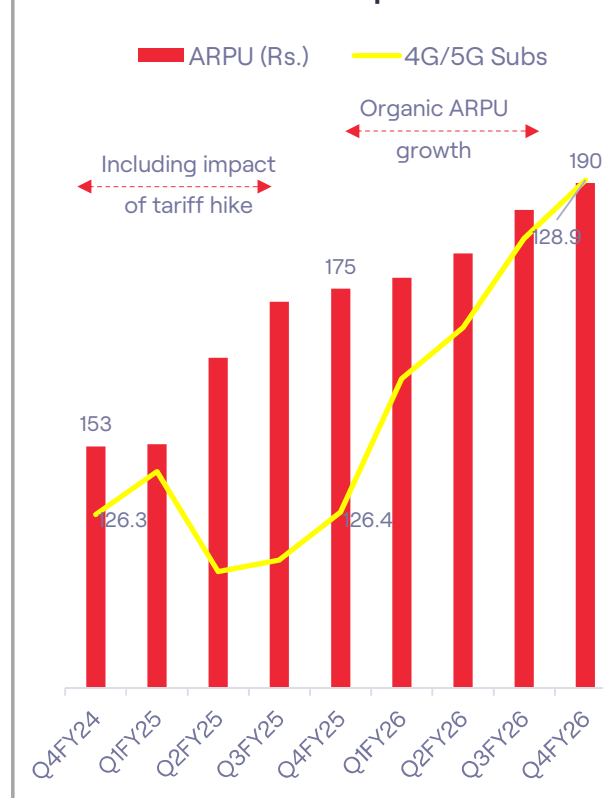
Recharge from ₹399

Capitalizing on ARPU growth levers

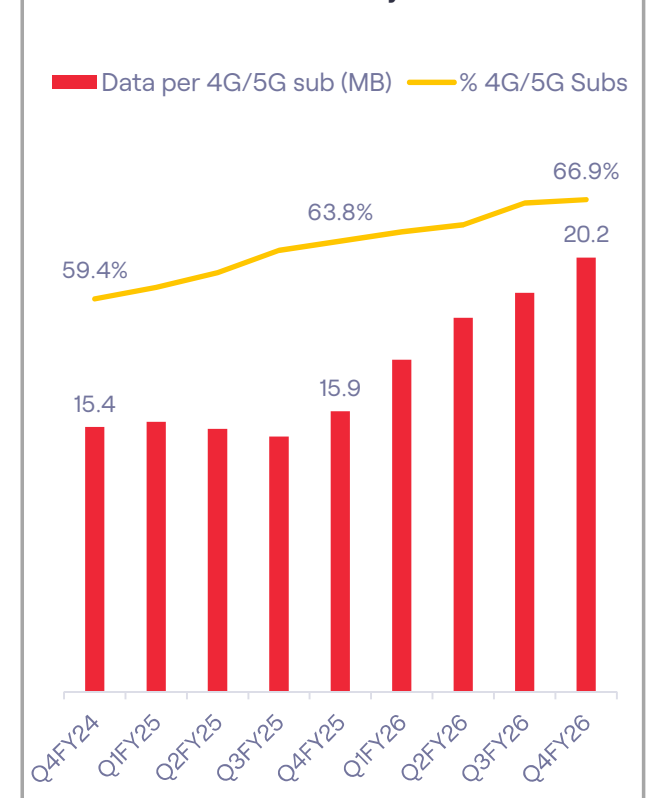
Upsell opportunities supported by structural growth in digitalization and data



ARPU expanding as share of 4G/5G customers improves



Improving engagement as subs mix moves favourably



Source: Q4FY26 and FY26 company filings.

Service as a differentiator

Service at Touch Points



- Expanding retail footprint to **2.6k+** branded stores
- **650k+** retailers to deliver reach and our service promise



Gaining competitive EDGE through service differentiation

i@50

- Aims to empower customers with faster service by reducing assisted interactions by 50% at touchpoints
- Delivered a 42% reduction in assisted customer complaints to date



ZIC

- Aims to eliminate repeat contact for same issue through **Z**ero **I**nteraction **C**omplaints.
- Reduction in interaction-related complaints by 74% across all touch points

AI led initiatives



Super Agents

Gen AI + Emotional intelligence for elevating contact center, Outbound & Vi App experience



Voice Biometric

For secure, frictionless and quicker authentication



Self- Healing Network

For reducing service disruptions through proactive detection and fixes

Enterprise Business Scale

Be the trusted partner to Enterprises – powering their businesses in a digital economy

Drive Segmented GTM



Industry vertical solutions

gain wallet share

Product Penetration Index (PPI)

Grow Core Connectivity



Dedicated Enterprise Corridors

Hyperscaler / Large needs

Pvt Networks for Industry 4.0

AI enabled value adds

CPaaS, RBM, Managed SIP, CCaaS

Accelerate IoT



IoT Smart Central platform

monetize, AI prognostics

Leverage IoT innovation lab

innovative use-cases

Greater participation in market opportunities

Invest in NextGen Services



Strengthen Cloud offerings

multi-cloud platform

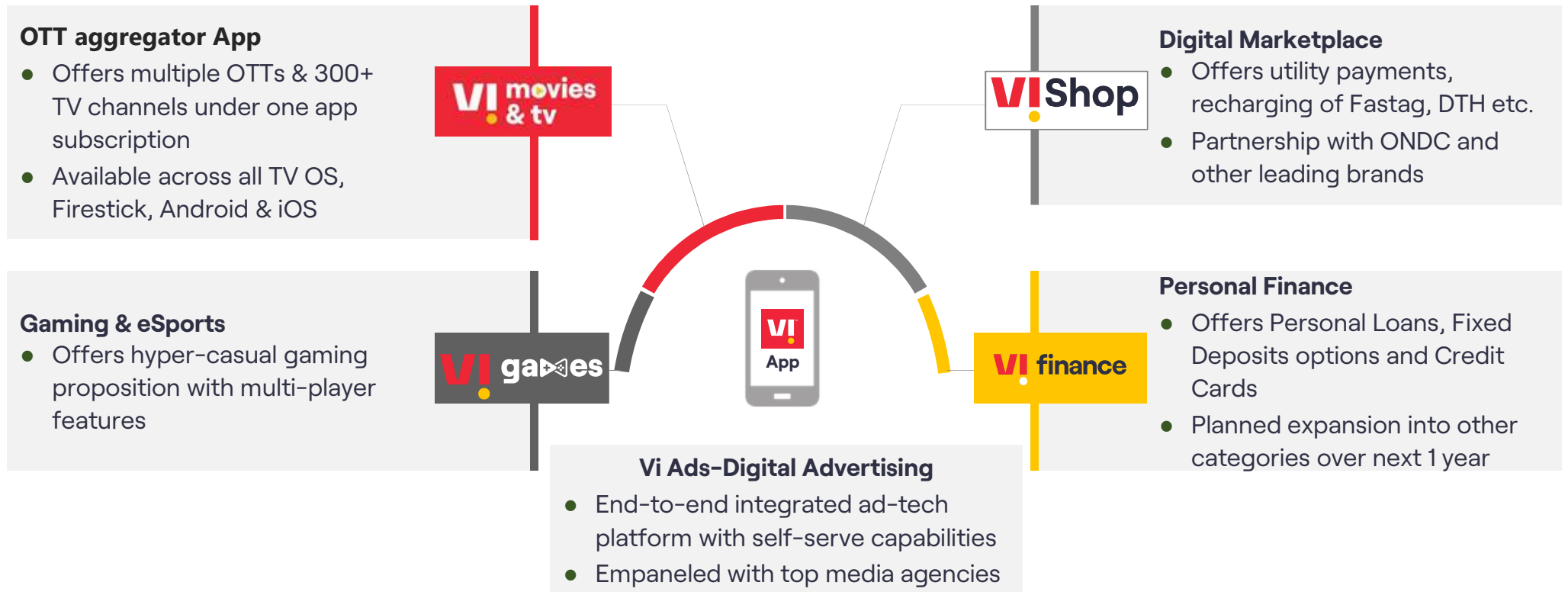
Enrich SaaS portfolio

digital journeys on Vi Marketplace

NextGen SOCaaS

expand security practice

Digital assets powering a Digital ecosystem

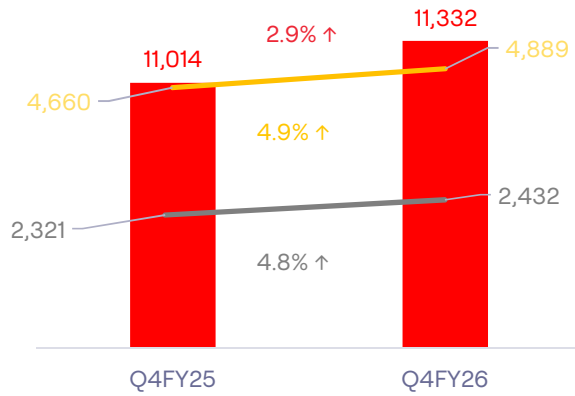


Strategic initiative translating into improving performance

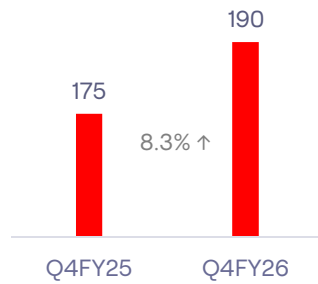
FY 26 (Rs. Cr)

Revenue	44,873
EBITDA	19,003
Cash EBITDA	9,217

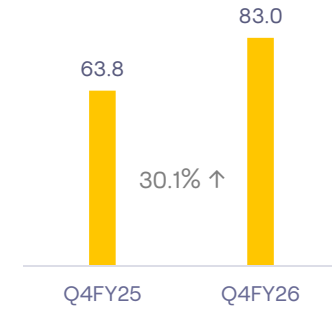
— Cash EBITDA ■ Revenue ■ EBITDA



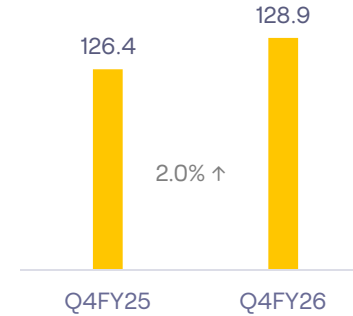
Customer ARPU (Rs)



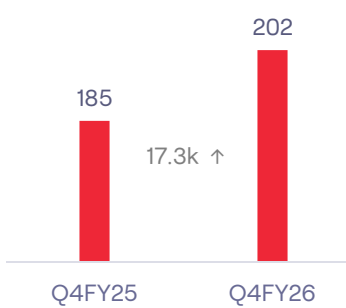
Data Usage (Pb/day)



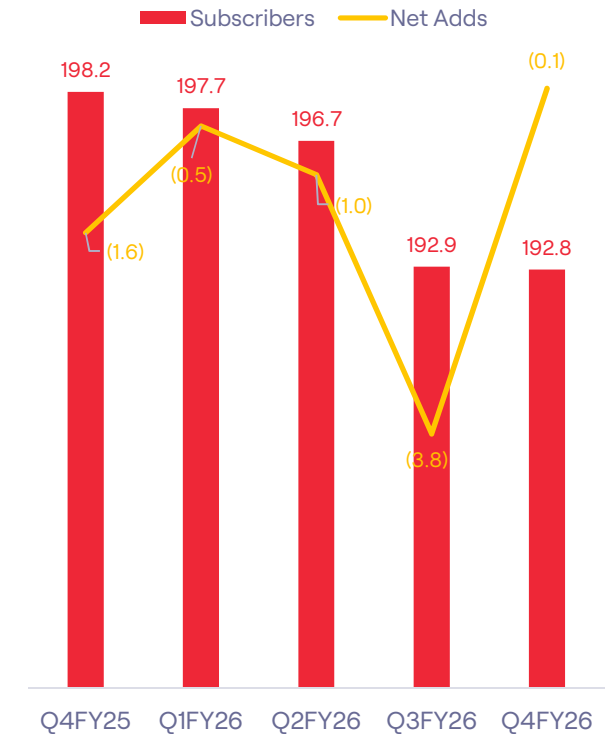
4G/5G Subscribers (Mn)



Broadband Sites ('000)



In Mn



Source: Q4FY26 and FY26 company filings.

Q4FY26 and FY26 Update



Financial & Operating KPIs showing improving trends

Operating KPIs	FY25				FY26			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Broadband Sites('000)	171	172	176	185	189	191	198	202
Customer ARPU (excluding M2M) (Rs)	153.8	165.7	173.5	175.3	176.8	180.2	186.2	189.9
Subscriber (Mn)								
EOP	210.1	205.0	199.8	198.2	197.7	196.7	192.9	192.8
4G/5G Subs	126.7	125.9	126.0	126.4	127.4	127.8	128.5	128.9
Customer engagement								
Data Usage (Pb/Day)	62.5	60.7	59.3	63.8	69.1	73.6	76.5	83.0

Financials KPIs (In Rs Cr)	FY25				FY26			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Revenue	10,508	10,932	11,117	11,014	11,023	11,195	11,323	11,332
Equal day basis revenue	115.5	118.8	120.8	122.4	121.1	121.7	123.1	125.9
EBITDA	4,205	4,550	4,712	4,660	4,612	4,685	4,818	4,889
Cash EBITDA (pre IndAS 116)	2,103	2,324	2,450	2,321	2,181	2,246	2,358	2,432
Debt from Banks	4,813	3,246	2,326	2,326	1,926	1,526	1,126	726
NCDs	-	-	-	-	-	-	3,271	3,275
Cash and Cash Equivalents	18,151	13,617	12,091	9,932	6,827	3,084	6,963	3,715
Capex	764	1,361	3,209	4,232	2,444	1,752	2,252	2,294

Source: Q4FY26 and FY26 company filings.



Glossary

Term	Description
MHz	Mega Hertz
OFC	Optical Fibre Cable
IRU	Indefeasible Right to Use
ARPU	Average Revenue Per User Per Month
GDP	Gross Domestic Product
IOT	Internet of Things
GTM	Go To Market
SD-WAN	Software-defined Wide Area Network
SaaS	Software as a Service
ULD	Unlimited Data Plans
B2B	Business-to-business
OTT	Over the top
MW	Microwave
SME/SMB	Small & Medium Enterprises/Business
SOHO	Small office-Home office
B2B	Business-to-business

Term	Description
TDD	Time Division Duplex
NSA	Non-Standalone
M2M	Machine to Machine
VOLTE	Voice over LTE / Voice over Long Term Evolution
KPI	Key Performance Indicators
SaaS	Software-as-a-Service
CCaaS	Contact Center as a Service
R&D	Research and Development
EBITDA	Earnings Before Interest, Tax, Depreciation & Amortization
2G	Second generation mobile telecommunication technology
4G	Fourth generation mobile telecommunication technology
5G	Fifth generation mobile telecommunication technology
GHz	Giga Hertz
TRAI	Telecom Regulatory Authority of India, constituted under the Telecom Regulatory Authority of India Act, 1997

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