INDO COUNT

Complete Comfort

Ref No.: ICIL/29/2026-27 12th August 2026

National Stock Exchange of India Ltd. Listing Department Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 **Company Symbol : ICIL**	**BSE Limited** Department of Corporate Services Floor 25, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 **Scrip Code No. : 521016**

Subject: Investor Presentation Q1 FY27

Dear Sir/Madam,

Please find enclosed herewith a copy of Investor Presentation on financial results for Q1 FY27.

Kindly take the above on record.

Thanking you,

Yours faithfully,

For **Indo Count Industries Limited**

Satnam Singh Saini

Digitally signed by Satnam Singh Saini
Date: 2026.08.12 15:39:59 +05'30'

Satnam Saini
Company Secretary & Sr. GM- Legal

Encl.: A/a

GROW. SUSTAIN. LEAD

Indo Count Industries Limited – Q1FY27 Investor Presentation – August 2026

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SAFE HARBOUR

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Q1FY27
PERFORMANCE HIGHLIGHTS

Commenting on the results Mr. Anil Kumar Jain, Executive Chairman said,

"The global textile industry is entering a new phase with evolving trade agreements and changing sourcing patterns, creating a favourable environment for Indian exporters. The implementation of the India-UK Free Trade Agreement, along with the progress on trade negotiations with the US and the EU, is expected to strengthen India's competitiveness and expand long-term opportunities for the textile industry.

Q1FY27 provided a steady start toward achieving our near-term goal for FY27, supported by the normalization of the US tariff scenario and a higher contribution from our new business, which continues to scale and contribute meaningfully to our overall performance.

Indo Count has consistently prioritized sustainable and environmentally responsible growth, with a strong focus on energy efficiency, responsible sourcing of raw materials, and the integration of ESG principles across its operations. Reflecting these continued efforts, We have been recognized with three prestigious CITI awards for initiatives in energy-efficient textile manufacturing, innovation-led integration of ESG principles, and responsible cotton sourcing.

While near-term global uncertainties remain, we believe Indo Count is well positioned to benefit from the evolving trade landscape. Backed by a resilient business model, we remain committed to executing our Indo Count 2.0 strategy by strengthening our global presence, expanding our value-added businesses and creating sustainable value for all our stakeholders."

Q1FY27: KEY ACHIEVEMENTS

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Revenue Uptick	→	Achieved All-Time High Consolidated Quarterly Revenue of Rs. 1,224 Crores
Margin Recovery	→	EBITDA Margin Recovers to ~13.1%
Diversification	→	New Business contributed 1/3rd of Total Revenue
USA Utility Bedding Operations	→	U.S. Utility Bedding Facilities Reach 60% - 65% Utilization, Despite New Facility Ramp-Up
Progress on Sustainability	→	Received 3 Awards during CITI Textile Sustainability Awards 2026

Scaling Up with Record Revenue, Stronger Margins and Higher Capacity Utilization

Q1FY27: CONSOLIDATED PERFORMANCE HIGHLIGHTS

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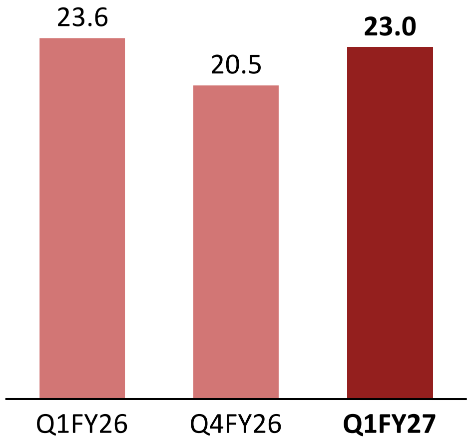
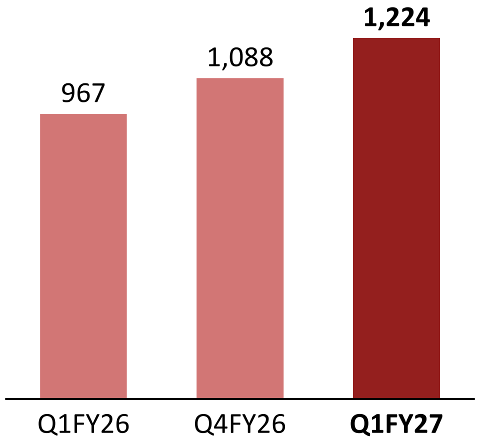
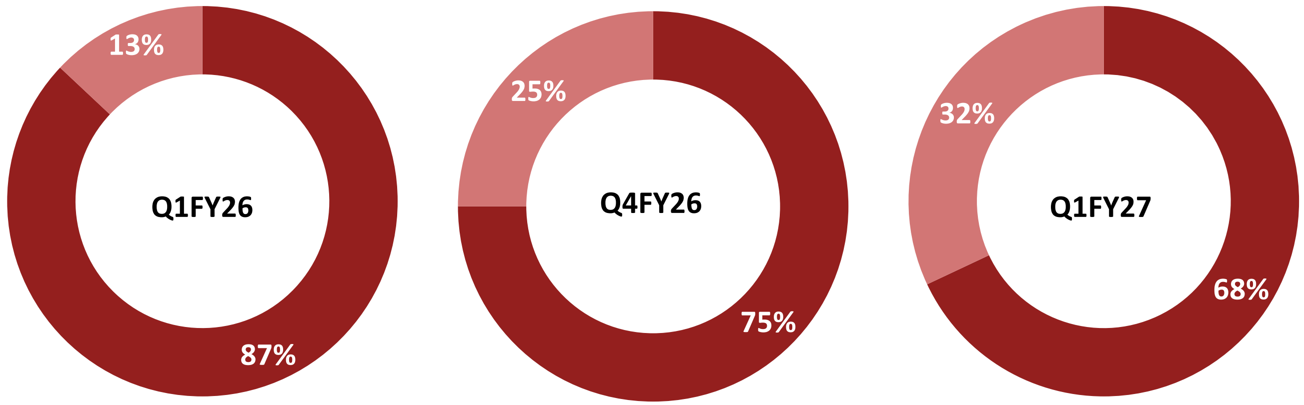
Volume (Mn. Mtrs)



Total Income (Rs. Crs)



Revenue Break-up (%)



Core Business New Businesses

- Core Business: (Bed Linen)
- New Businesses (Utility Bedding + USA Brand Business)

Q1 FY27 Recorded Highest-Ever Quarterly Revenue of Rs. 1,224 Crores, Reflecting 26.5% YoY Growth

New Business Scales Rapidly to Rs. 387 crores, Nearly 3X YoY and Up 44% QoQ

Margin Recovery on Track: EBITDA Increased to Rs. 160 Crores, with Margin at 13.1%, Up 241 bps QoQ , in line with FY27 Guidance

Total Brand Business (incl. all 3 segments) ~20%

Non-U.S. Core Business Revenue ~30%

Q1FY27 CONSOLIDATED PROFIT & LOSS STATEMENT

Particulars (Rs. Crs.)	Q1 FY27	Q1 FY26	YoY%	Q4 FY26	QoQ	FY26
Total Income	**1,224**	**967**	**26.5%**	**1,088**	**12.5%**	**4,211**
EBITDA	**160**	**120**	**34.1%**	**116**	**37.9%**	**461**
EBITDA Margin (%)	***13.1%***	***12.4%***	***+74bps***	***10.7%***	***+241bps***	***11.0%***
Depreciation	45	38		43		159
Finance Cost	32	31		44*		136*
PBT	**84**	**51**	***65.2%***	**30**	***176.9%***	***166***
Tax	20	12		6		40
PAT	**63**	**39**	***62.0%***	**24**	***161.2%***	***127***
EPS (Rs.)	**3.19**	**1.97**		**1.23**		**6.40**

Comments:

QoQ:

- Volumes increased by ~12%, as the easing of U.S. tariff uncertainty supported recovery in demand and order flow.
- Change in product mix within the Core business impacted realizations, while the volume trajectory continued to be steady.
- Increase in employee costs was primarily attributable to the commencement of operations at the Greenfield facility, and the scale-up of operations across other facilities.
- EBITDA margin recovered by 241bps as operating leverage improved with the scale-up of the New Business and stronger volumes in the Core Business.

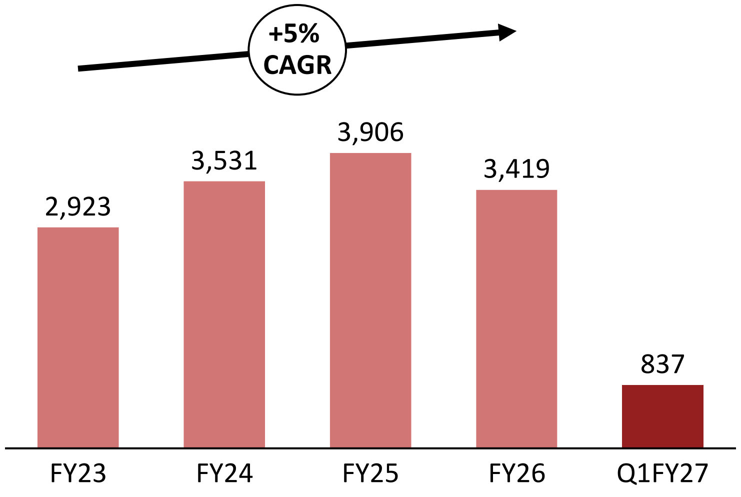
YoY:

- Volumes remained stable at 23mn meters; container availability impacted volume throughput.
- New Business contribution nearly tripled, continuing strong growth momentum.
- Total Income grew 27%, with new businesses contributing meaningfully to overall growth.

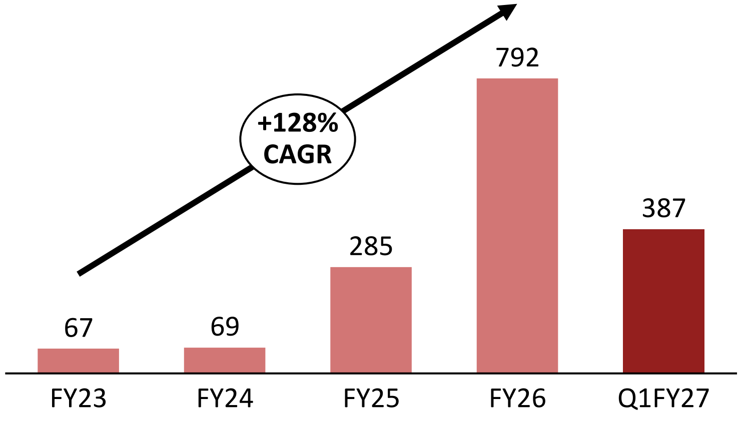
**Includes interest of Rs. 12.82 crores paid on delayed refund of IGST*

BUSINESS VERTICALS: PERFORMANCE HIGHLIGHTS

Core Business (Rs. Crs)



New Businesses (Rs. Crs)



% Contribution to Revenue	FY23	FY24	FY25	FY26	Q1FY27
Bed Linen	98%	98%	93%	**81%**	**68%**
New Businesses	2%	2%	7%	**19%**	**32%**
Total Revenue	**100%**	**100%**	**100%**	**100%**	**100%**

Core Business: Bed Linen

- Sheets
- Fashion Bedding
- Institutional Bedding

New Businesses:

- Utility Bedding
- USA Brand Business

Total Branded Business:

- Core Business Brand
- Utility Bedding Brand
- USA Brand Business

FY27: DISCIPLINED EXECUTION WILL LEAD TO…

HIGHEST EVER CONSOLIDATED REVENUE WITH IMPROVING PROFITABILITY

…IMPROVING EARNINGS QUALITY WITH HIGHER CONTRIBUTION OF UTILITY BEDDING AND BRANDED SEGMENTS

…BETTER THROUGHPUT IN NEW UNITS IN USA AND WAMSUTTA

…GRADUAL RETURN TO NORMALIZED LEVEL OF MARGINS

…HIGHEST EVER SALES VOLUME IN CORE BUSINESS

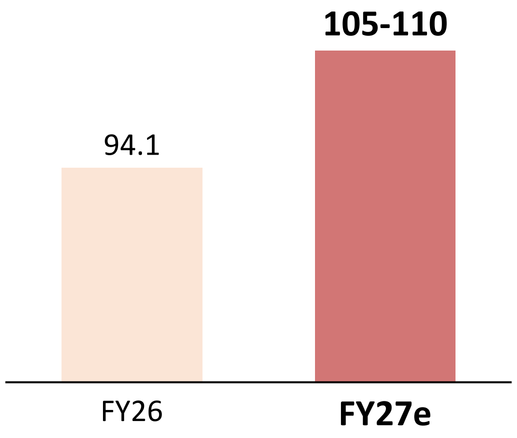
…INCREMENTAL REVENUE ADDITION OF ~Rs. 1,300 Crs IN FY27 – A RECORD FOR INDO COUNT

Transforming Investments → Building Momentum → Accelerating Growth

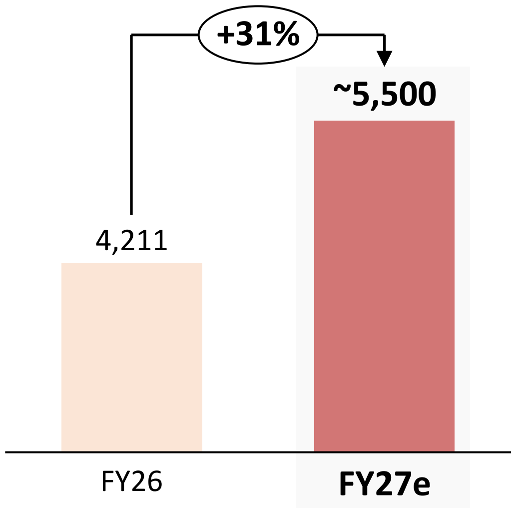
…TO DOUBLE REVENUE BY 2028 OVER THE FY25 BASE

TARGETING A RECORD BUSINESS IN FY27

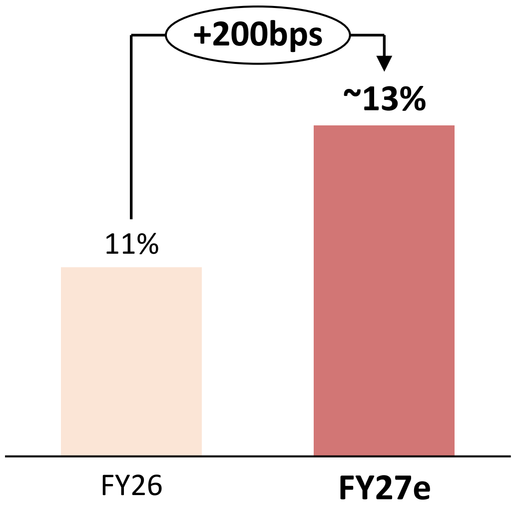
Volume (In Mn Mtrs)



Total Income (Rs. In Crs)



EBITDA Margin (%)



Core Business: Over 16% Growth
Reaching New Levels

~Rs. 4,000 Crs turnover

\+

New Businesses:
On Track to Double This Year

~Rs. 1,500 Crs turnover

Targeting ~30%+ revenue growth in FY27 to reach ~₹5,500 Crs revenue with ~13% EBITDA margin

GROWTH RECOVERY ON-TRACK FROM Q1FY27 ONWARDS…

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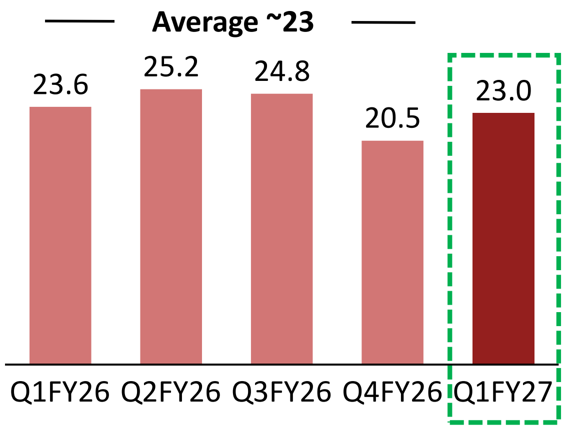
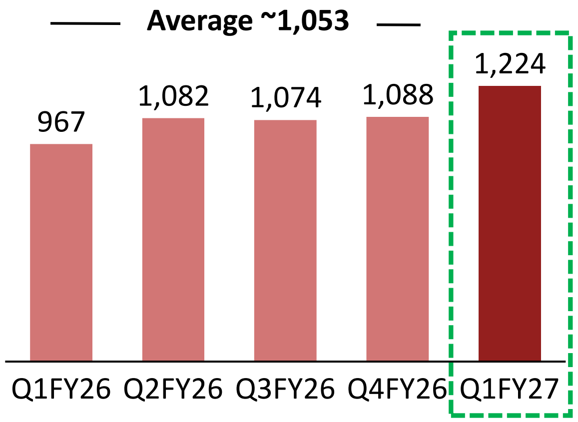
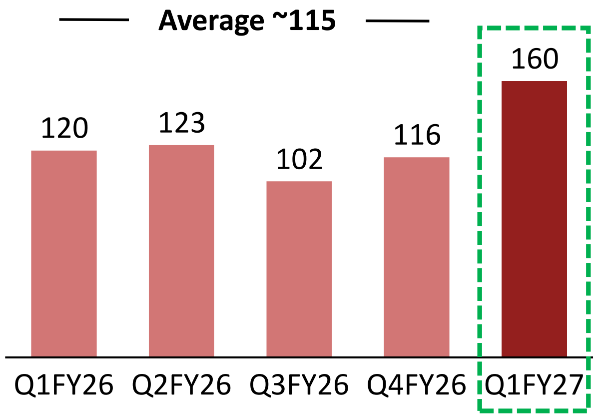
Volume (In Mn Mtrs)



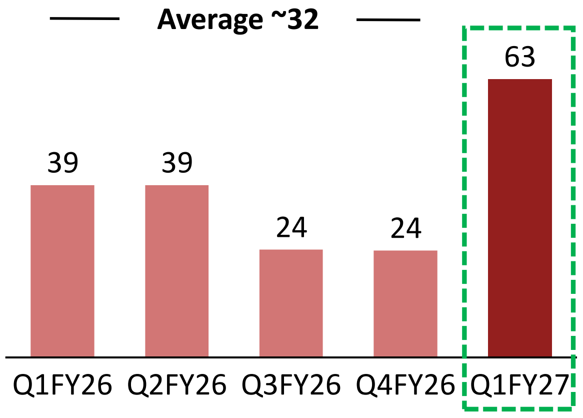
Total Income (Rs. In Crs)



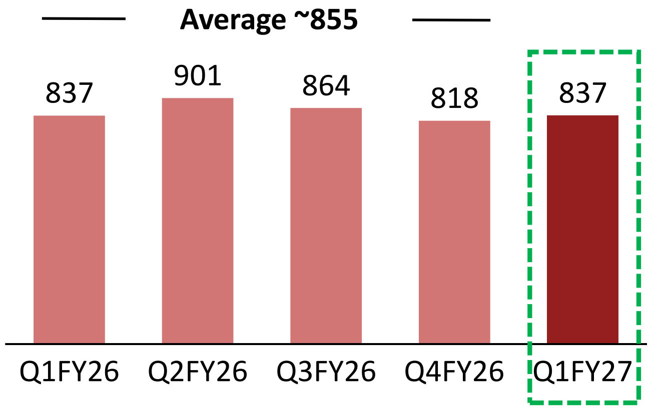
EBITDA (Rs. In Crs)



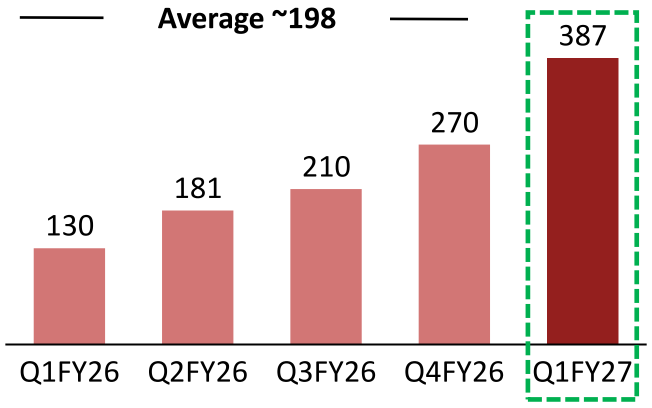
PAT (Rs. In Crs)



Core Business (Rs. In Crs)



New Business (Rs. In Crs)



…Steady Progress Towards the FY27 Target

CAPEX OUTLAY

Sr. No.	Particulars (Rs. Crs)	FY26	*FY27e
1	Effluent Treatment Plant (ETP) at Bhilad Unit	-	95
2	Maintenance and Other Capex	46	70
3	Greenfield Project – Utility Bedding in North Carolina	99	-
4	Spinning (Brownfield capacity expansion of 24,000 spindles + Modernization)	-	85
	TOTAL	**145**	**250**

**will be funded through mix of Internal Accruals and Debt*

**To be completed in next 12 to 18 months*

BHARAT TEX JULY 2026 – INDIA'S LARGEST GLOBAL TEXTILE TRADE FAIR

Indo Count Showcases Its Textile Portfolio at India's Largest Textile Trade Fair, Engaging with Global and Domestic Customers

REWRITING THE FUTURE: INDO COUNT 2.0

INDO COUNT 2.0: SNAPSHOT

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Business Verticals

Single to Multiple businesses:
Moving from traditional to value-added segments

• Core Business (Bed Linen)	• Core Business (Bed Linen) • New Businesses (Utility Bedding + USA Brand Business)

Product Portfolio

Single to Multi-product offerings:
A complete Home Textile player

• Bed sheet/Pillow cases • Duvet covers	• Bed sheet/Pillow cases • Duvet covers • Quilts/Comforters/Blankets • Pillows/ Mattress pad/ Down alt comforters, Mattress protectors • Other products like bath, windows, rugs etc.

Manufacturing Facilities

Single to Multi-location:
Establishing manufacturing operations in the USA

• Kolhapur, Maharashtra	• Kolhapur, Maharashtra • Bhilad, Gujarat • Ohio, USA • Arizona, USA • North Carolina, USA

Market Size

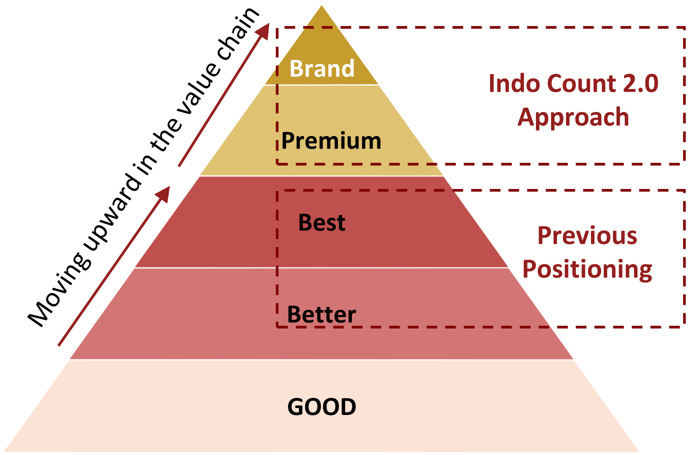
Increased Total Addressable Market
Moving up value-chain

• Sheet Set: **$4 Bn USA Market Size**	• Diversification into other value-added segments, increasing addressable market size: **$15 Bn USA Market Size**

Market Presence

White Labelling to Branded Business:
Multichannel to Omnichannel

• Majority contribution from white labelling	• White Labelling • Private Label • Licensed Brands • Owned Brands



Category expansion and product diversification are expected to drive stronger growth

Focus on high-value products to strengthen brand positioning in larger market, thus driving sustainable growth

Core Business: Bed Linen

- Integrated plant capacity: **153 mn meters**
  - Kolhapur, Maharashtra – **108 mn meters**
  - Bhilad, Gujarat – **45 mn meters**
- Full in-house capability: Product Design, Spinning, Weaving, Processing & Cut-n-Sew
- Product range includes **sheet sets, fashion bedding and institutional bedding**
- Domestic brands Boutique Living & Layers driving growth through omnichannel expansion, influencer marketing, and nationwide reach is part of core business
- Includes both **B2B** (white labeling) and ICIL's **owned/licensed/private labels**
- Multi-channel presence: including **eCommerce**

New Business: Utility Bedding

- Entered pillow & quilt **manufacturing in the USA** (via acquisition & greenfield)
- Greenfield facility **started commercial production in January 2026**
- Multiple location facilities in USA:
  - Groveport, Ohio
  - Phoenix, Arizona
  - Kernersville, North Carolina
- Licensed brand **Beautyrest & Tommy Hilfiger** to accelerate growth
- Multi-channel model – **includes B2B and branded business**

New Business: USA Brand Business

- Includes strong USA household brands:
  - Wamsutta, Fieldcrest, Waverly, Gaiam
- Extending our core offerings into new categories to become a **complete Soft Home Textile solutions provider**
- **Wamsutta launched as D2C in July 2025**, others available across multiple retail channels

Aspiring to 2× Revenue by 2028, with **Brands & Utility Bedding Segments Contributing ~$275M**

CORE BUSINESS: BED LINEN

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USA BED LINEN CATEGORIES MARKET SIZE*

Bed Sheets	Fashion Bedding	Institutional Bedding	Utility Bedding
4 Bn $	5.5 Bn $	1.5 Bn $	4 Bn $

Continued focus on our core bedsheet business

Largest bed linen manufacturer in the world

Product Offerings

- **Flat Sheet**
- **Fitted Sheet**
- **Pillow Cases & Blankets**
- **Comforters & Duvet Covers**
- **Institutional Bedding**
- ***and many more….***

Manufacturing Capabilities

Kolhapur, Maharashtra	+	Bhilad, Gujarat	→	Total Capacity
108 mn meters		**45 mn meters**		**~153 mn meters**

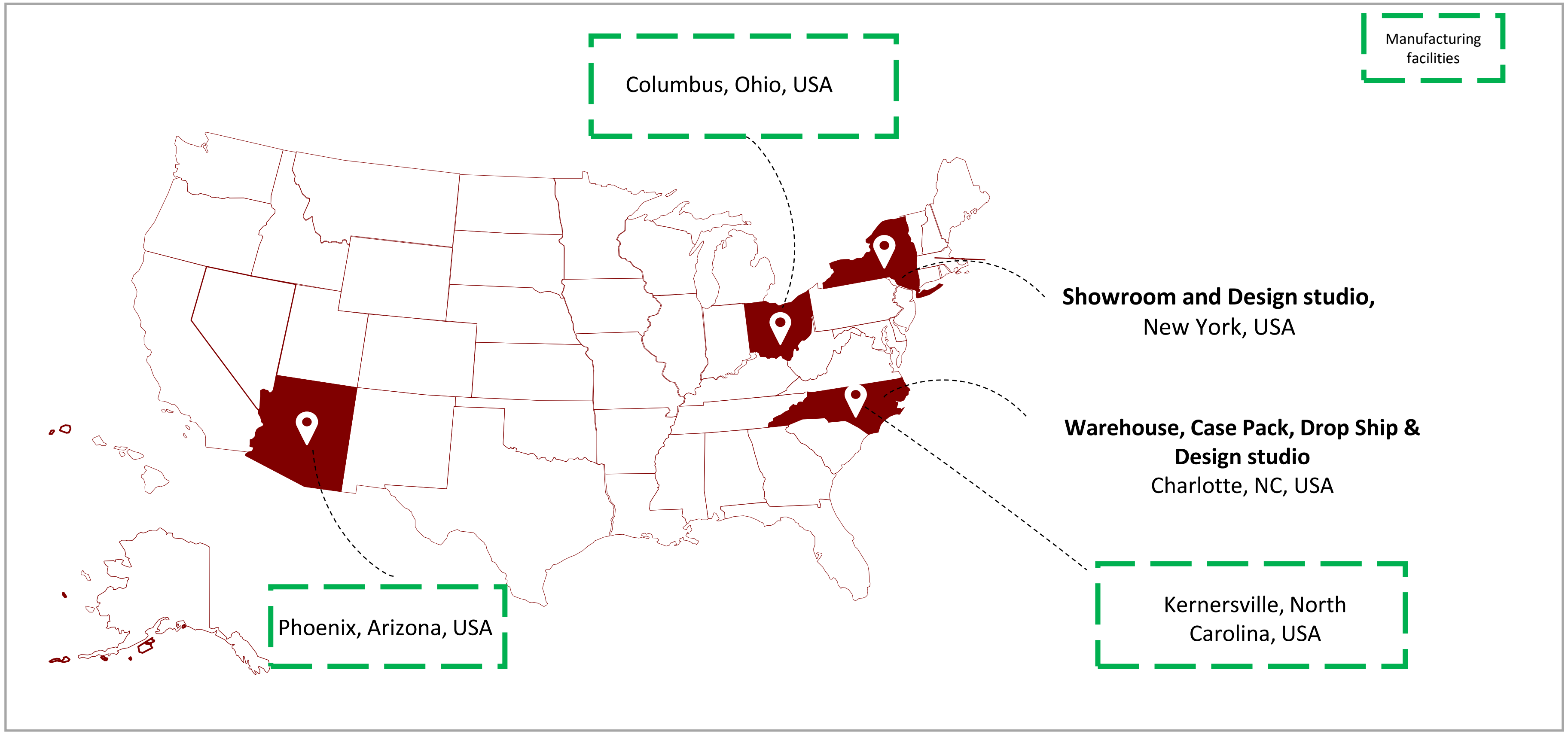
Leading the Global Home Textiles Market with Comfort & Innovation

*Source: ***HTT Research***

NEW BUSINESS: UTILITY BEDDING

USA BED LINEN CATEGORIES MARKET SIZE*

Bed Sheets	Fashion Bedding	Institutional Bedding	Utility Bedding
4 Bn $	**5.5 Bn $**	**1.5 Bn $**	**4 Bn $**



Key Brands

TOMMY HILFIGER

Beautyrest

SLEEP/RX

Pilozzz sleep mindfully

All the three manufacturing facilities in the USA will contribute to the utility bedding business, to reach an aggregate revenue of approximately $175 Mn by 2028

*Source: **HTT Research***

The Maps provided are for pictorial representation only. Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

WAMSUTTA – AN AMERICAN ICON RETURNS

WAMSUTTA.
EST. 1846

Wamsutta: A Strategic Brand Revival Anchored in Legacy and Modernity

Portfolio Premiumisation	Channel Diversification	Category Expansion
Transitioning into the premium tier catalyses elevated price points, improved brand perception, and optimised product mix, contributing to higher blended margins	Expanding distribution from traditional B2B into B2C and D2C frameworks enables better pricing and engagement	Beyond bed linens, our broader offering of towels, rugs, pillows, blankets, window treatments creates cross-selling opportunities and deepens the wallet share of the customer

The Original American Bedding and Bath Brand

Trusted for over 180 Years

NEW BUSINESS: USA BRAND BUSINESS

	Owned Brand	License Brand Tie - Ups		
	WAMSUTTA EST. 1846	FIELDCREST EST 1893	WAVERLY	GAIAM
Overview & Products	✓ **A well-established USA national brand** ✓ **Legacy** of more **than 180 years** ✓ Offering curtain, towel, bath rugs, blankets and utility bedding over and above sheets and fashion bedding	✓ **Fieldcrest (est. 1893) combines elegance and durability for luxury living** ✓ Merging style and functionality for lasting quality in bed and bath ✓ Targeting younger consumers seeking everyday luxury and reliable textiles	✓ **Established in 1923, Waverly leads in American home decor** ✓ Unique bedding and bath products with customizable options ✓ Targeting design-savvy women aged 25-44	✓ **First national wellness and yoga brand in North America** ✓ **Over 25 years** of promoting health and mindfulness ✓ Offers bedding and bath solution for improved relaxation and sleep quality
Rationale	✓ Indo Count has laddered up into the branded segment, elevating its status and expanding its presence across USA retail markets	✓ **The new licensing agreements** encompass a **wide range of product categories**, including sheets, fashion and utility bedding, bath among others ✓ These additions significantly strengthens Indo Count's brand portfolio, enhancing its ability to cater to **diverse consumer segments in the USA and Canada**		✓ **To leverage Gaiam's established reputation in wellness** and **unite Indo Count's expertise to expand** into the home segment with premium bedding ✓ Utilize Gaiam's retail and digital network to reach a broad audience

Strong traction across all our brands

From products to powering brands

Brand-led Diversification: Expanding reach, Enriching brand value

From core product to a complete Soft Home Textile player – Bigger basket, higher brand impact

USA Brand Business will drive significant top-line growth, with a $100Mn revenue target by 2028

REAFFIRM OUR GUIDANCE: SCALING CORE BUSINESS + NEW BRANDS AND UTILITY BEDDING SEGMENT

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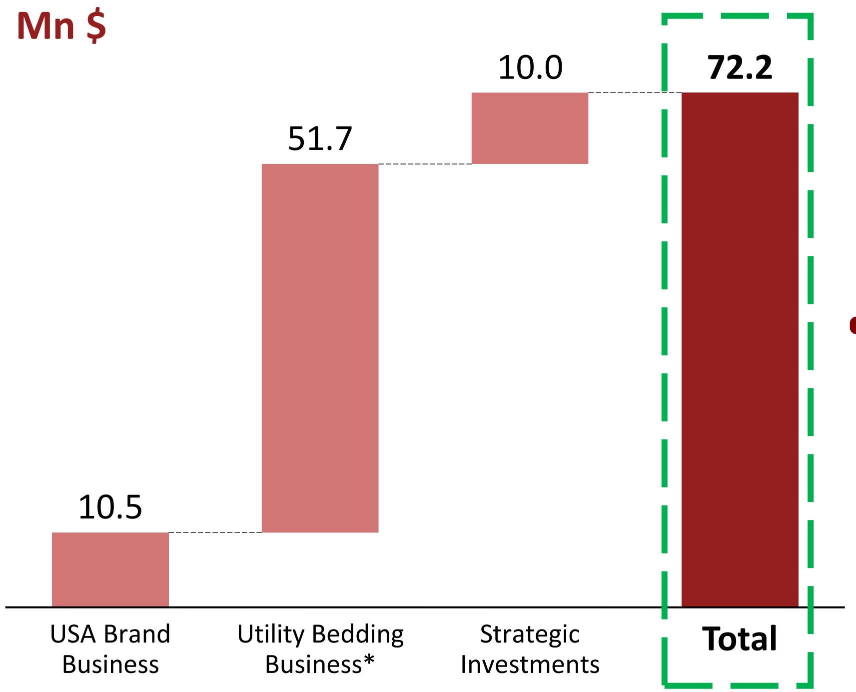
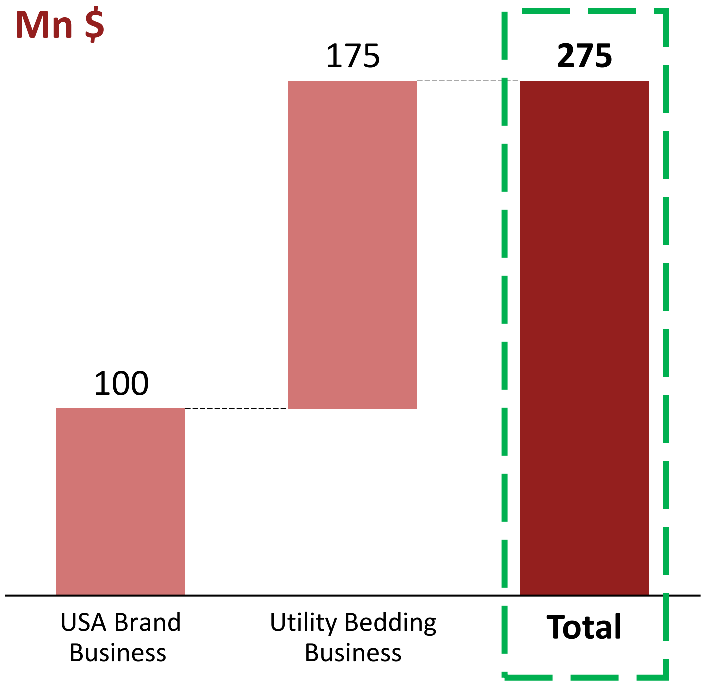
Investments in Utility Bedding and Brands (New Business)

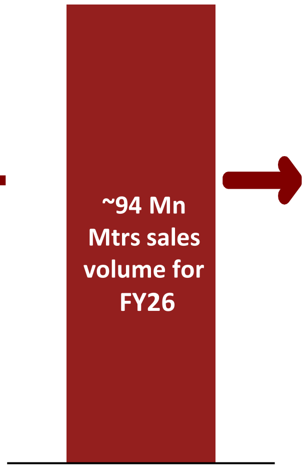


Peak Revenue Potential



Core Business

Total Capacity
153 Mn Mtrs



Aspire to achieve 2x Revenue by 2028

Targeted investments in talent and key hiring + Organic growth in Core business + Fostering innovation and expansion into newer segments like utility bedding and USA brands + Strategic focus on long-term value creation

**Includes payment on 100% basis for Fluvitex acquisition*

COMPANY OVERVIEW

ABOUT US

The Largest Global Home Textile Bed Linen Company

Comprehensive product portfolio in the premium segment that comprises of bed sheets, fashion bedding, utility bedding and institutional bedding

Our Forte

Global Player

- Renowned player with strong focus on bed linen
- Established business with global prestigious clients
- Strong product positioning
- Continuous product development through innovation and R&D

Strong Domain Expertise

- Complete end-to-end solution in bedding
- Efficient marketing and branding
- Widespread global distribution
- Enhanced customer service experience

Operationally Efficient

- Proficient and scalable operations
- Experienced management with a competitive track record
- Progressive investments in state-of-the-art technology
- Business process reengineering through IT initiatives
- Training and development of human resource

Domestic Business

B2C & D2C brands

BOUTIQUE LIVING

Layers® Dress Up Your Home

ESG Focused

Biodiversity

Business Ethics

Solar / Wind energy

Employee Welfare

Supply Chain Sustainability

Reducing GHG

Credit Rating

ICRA Ratings

Long Term – ICRA AA- (Outlook: Stable)
Short Term – ICRA A1+

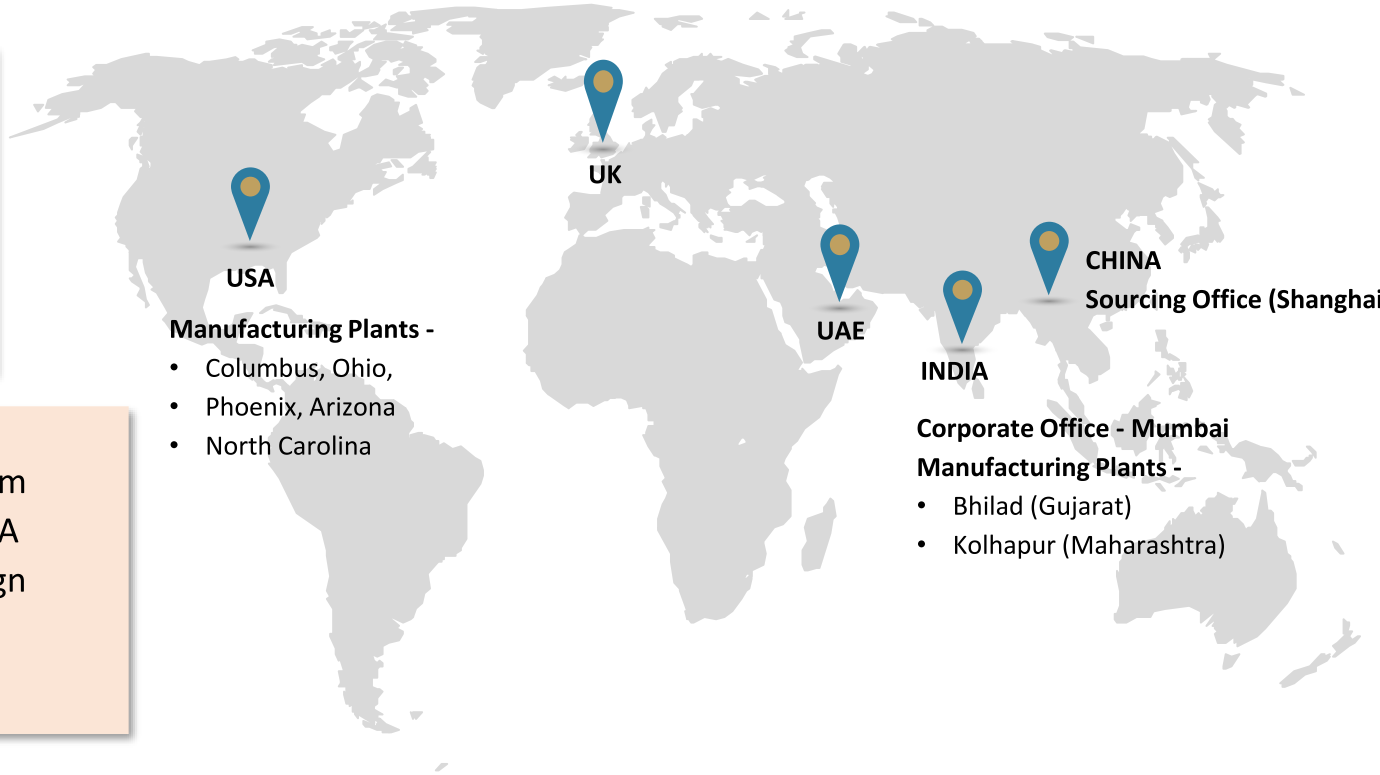
CARE Ratings

Long Term – CARE AA- (Outlook: Stable)
Short Term – CARE A1+

OUR GLOBAL FOOTPRINT

10,000+ Employees (Direct/Indirect)

- Showroom, Warehouse, E-com Drop Ship & Design studio in USA
- Showroom, Warehouse & Design studio, E-com Drop Ship in UK
- Showroom in UAE



Manufacturing Plants - (USA)
- Columbus, Ohio,
- Phoenix, Arizona
- North Carolina

Corporate Office - Mumbai
Manufacturing Plants - (India)
- Bhilad (Gujarat)
- Kolhapur (Maharashtra)

Services (World Over)

- Product Development
- EDI-based replenishment services
- Market Research
- Total Supply Chain Solutions
- Inventory Planning
- Innovation
- Modern warehousing services
- E-Commerce fulfillment
- Consumer Insights

Indo Count exports to more than **50+ Countries** across **5 Continents** and continues to widen its geographical footprint	Long-Term Relationship with Big box retailers	Global Customers Accreditations and Quality Certifications

Global Reach

The Map is for provided pictorial representation only. Map is not to scale. All data, information, and map are provided 'as is' without warranty or any representation of accuracy, timeliness or completeness

OUR BRAND PORTFOLIO

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OWNED BRANDS

WAMSUTTA EST. 1846
DISTINCT DORM
FABFIT
FLIP
WEAVESTRY
beyond FLANNEL
ELEGANCE
Eventide
GRAND ESTATE
MALABAR HILL HOME
whole comfort
Pure earth
SLEEP/RX
HOTEL Signature Sateen
Layers
BOUTIQUE LIVING
LINEN CLOSET
REKOOP NEXT LEVEL SUSTAINABILITY
WHOLISTIC Whole Health Sleep Better
KIDS CORNER
COLOR SENSE
HEIRLOOMS of INDIA
THE COTTON EXCHANGE
Purity HOME
reloop

LICENSED BRANDS

JASPER CONRAN LONDON
FIELDCREST LUXURY EST 1893
Beautyrest
WAVERLY
GAIAM
TOMMY HILFIGER

BRAND

Building Market Leadership through Brand Strategy with diverse Product Offerings

INDO COUNT : DOMESTIC MARKETING INITIATIVES

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BOUTIQUE LIVING

Layers® Dress Up Your Home

Elevating Brand Visibility:

- Represented Indo Count at the Gift Expo in New Delhi, extending brand visibility beyond core textile trade shows.
- Showcased Boutique Living and Layers as gifting-led home textile propositions for a new buyer segment.
- Engaged directly with retail and distribution buyers at the Indo Count booth, built around the “Complete Comfort” identity
- **Strengthened our premium brand, *Boutique Living*** across top retail destinations such as **Shoppers Stop** and **@home**

Expanding Retail Footprint:

- **Achieved deeper market penetration and impactful brand placement** for both **Boutique Living** and **Layers** in key domestic markets, taking our retail presence more than 3,000 counters

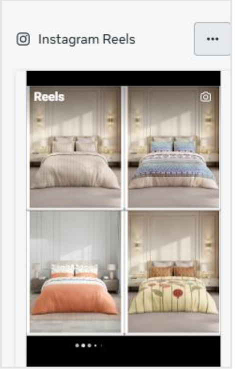
Digital Acceleration:

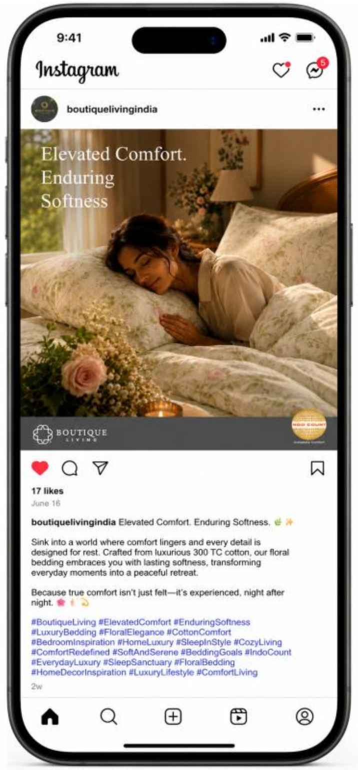
- **Amplified brand reach through dynamic digital marketing and social media campaigns**, driving engagement and sales on our **owned portals** boutiquelivingindia.com and layersindia.com

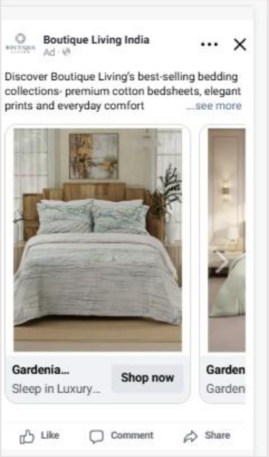
Category Expansion:

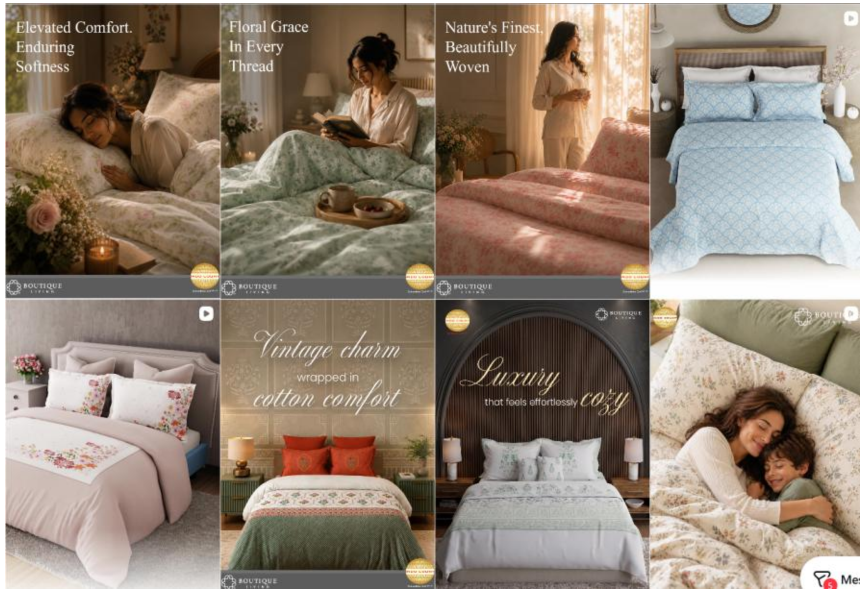
- **Introduced new offerings in the Bath** and **Top of Bed (TOB)** segments, significantly increasing **retail wallet share** and now providing a **complete Bed & Bath Home Fashion solution** for Indian consumers

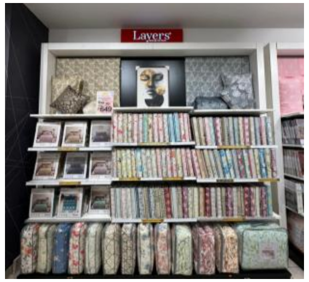
INDO COUNT : DOMESTIC MARKETING INITIATIVES











INDUSTRY OVERVIEW

USA HOME TEXTILES MARKET DYNAMICS

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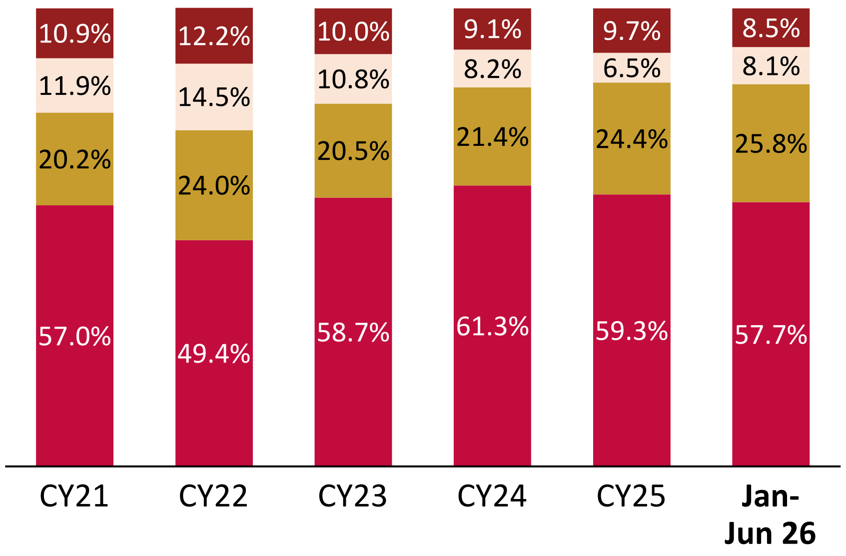
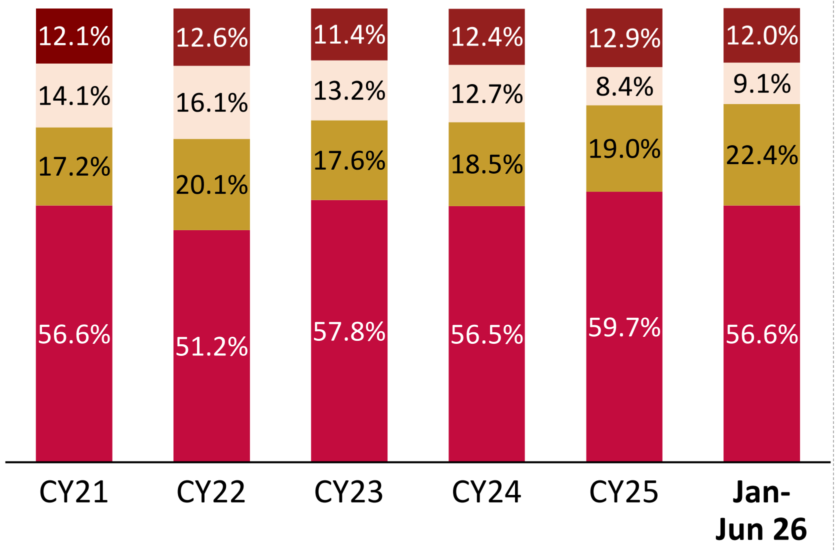
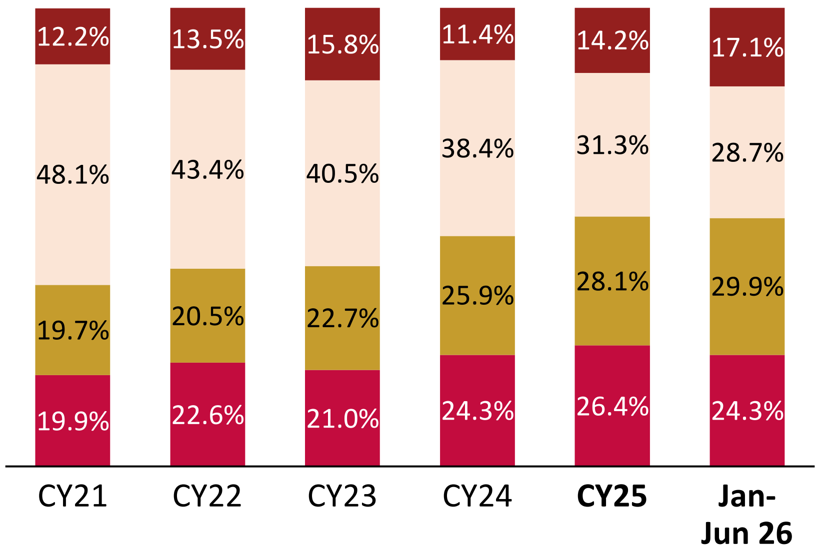
USA imports of Cotton Sheets



USA imports of Cotton Pillowcases



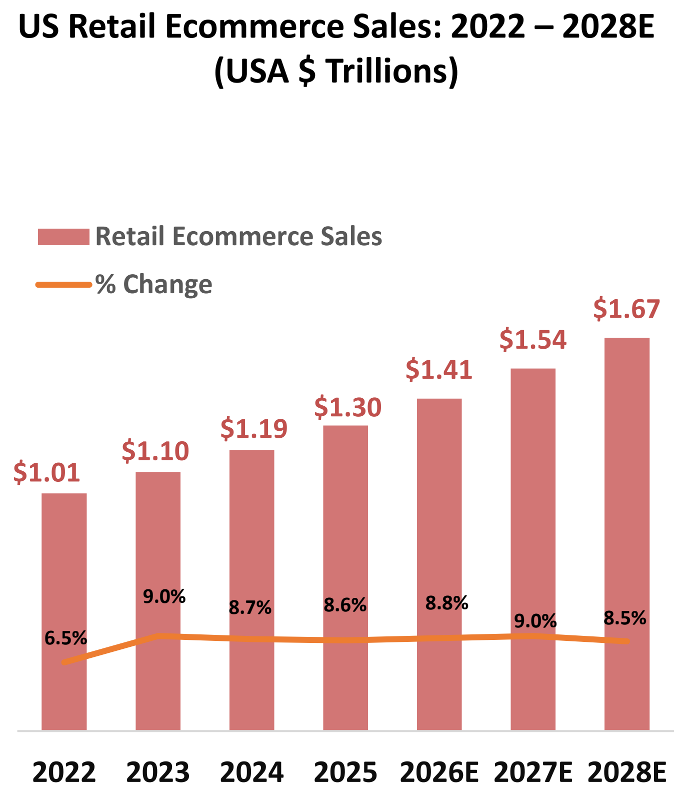
USA imports of Cotton Bedspread & Quilts

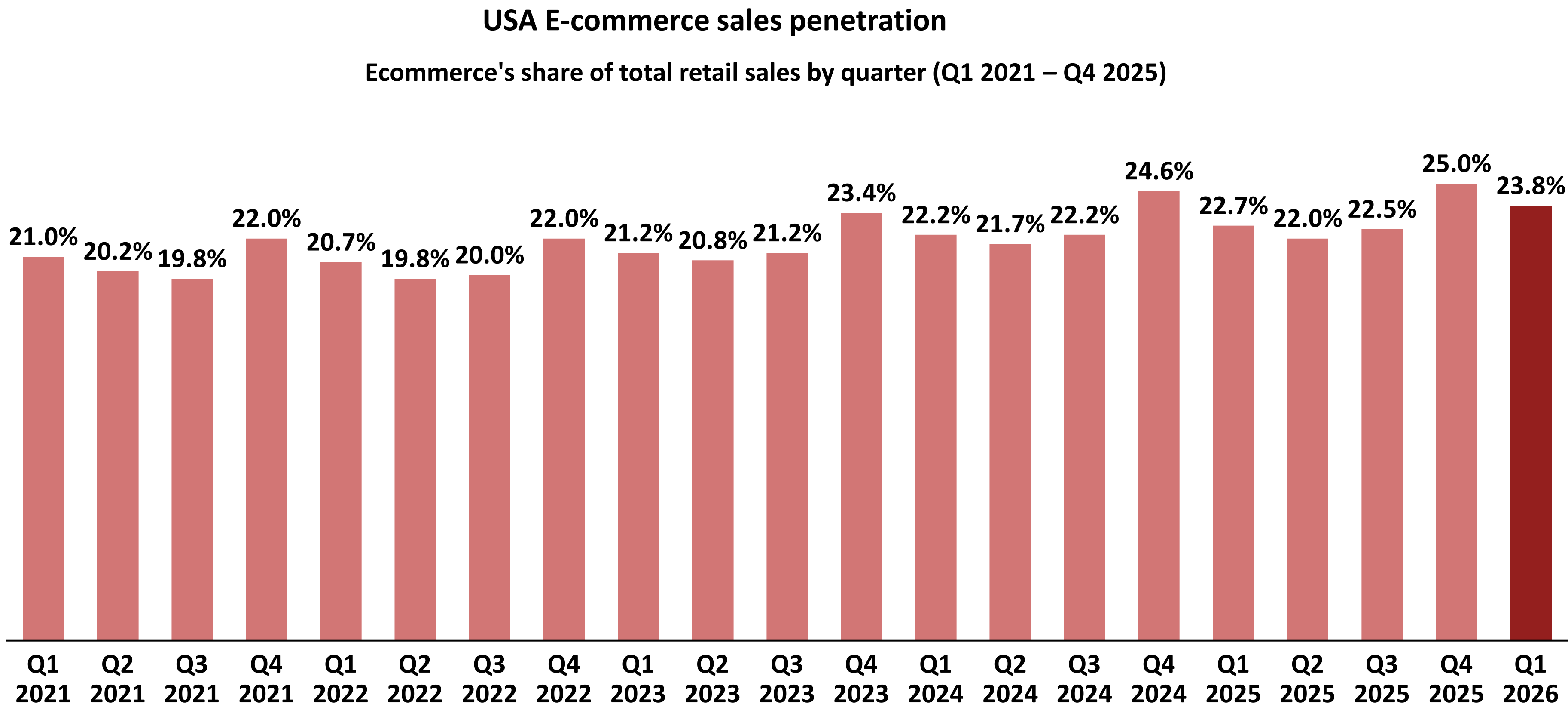


India
China
Pakistan
ROW

Source – Otexa (June 2026)

RETAIL ECOMMERCE SALES IN US





- Ecommerce represented **23.8%** of total retail sales in Q1 2026
- **Unadjusted U.S. ecommerce sales in Q1 2026 reached $302.3 billion.**
- These trends highlight the **growing importance** of mobile optimization for ecommerce success

Source – Digital Commerce 360

INDO COUNT

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SUSTAINABILITY IS IN OUR DNA

INDO COUNT ELEVATES S&P Global ESG SCORE, STRENGTHENING ESG COMMITMENT

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S&P Global ESG Score
Objective and Methodology

The S&P Global ESG Scores are globally recognized benchmark assessing corporate sustainability performance across environmental, social, and governance dimensions.

The assessment follows a transparent, rules-based methodology under the S&P Global Corporate Sustainability Assessment (CSA), combining company-disclosed data, public domain information, and modelling approaches to ensure a comprehensive evaluation of ESG maturity.

These scores serve as essential benchmark for investors integrating ESG into decision-making, while encouraging companies to continuously enhance sustainability practices.

Sustainable1

S&P Global

S&P Global ESG Score

78/100

- Achieved S&P Global ESG Score of 78 out of 100 for the year 2025, showcasing our commitment to the ESG Initiatives as against the global industry average of 35 within the Textiles, Apparel & Luxury Goods sector.
- ESG Score rose sharply from 45 to 78 over the last two years.
- Indo Count now ranks in the top 3 percentile globally within Textile, Apparel & Luxury Goods industry in ESG performance reflecting a best-in-class ESG standing.
- ICIL's 2025 ESG performance demonstrates strong, well-rounded progress, driven by exceptional improvements in high-impact areas such as Supply Chain excellence, Product Stewardship, Safety leadership, Customer Engagement, and Human Capital development. This is further reinforced by sustained positive momentum in Governance and Climate Strategy.

High Commitment to ESG Initiatives, with Recognition from Global Rating Agency

Building on innovative textile solutions with renewable energy, circular economy, and responsible resource management, aligned with global ESG standards to lead as a trusted and forward-thinking industry pioneer

SUSTAINABLE RAW MATERIAL SOURCING INITIATIVES

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Gagan

- **Project Gagan** is dedicated to implementing sustainable alternatives to conventional agricultural practices. The initiative educates farmers on responsible cotton cultivation, emphasizing techniques that are efficient which enhances farm productivity and increase income, including the judicious use of water, pesticides, and fertilizers.
- **Better Cotton Initiative** : Responsible cultivation, judicious use of water, pesticides and fertilisers.
- **Reach:** 26,382 farmers across 1,12,448 acres.
- **Geography**: 5 districts in Maharashtra, including Chandrapur.

Avani

- **Project Avani** is designed to strengthen sustainable social infrastructure and support systems for farming communities. The initiative is committed to biodiversity conservation, ensuring that agricultural practices contribute to an environmentally sustainable business model.
- **Organic Cotton:** biodiversity conservation, natural resource management, social infrastructure for farming communities.
- **Reach:** 1,967 farmers across 6,602 acres
- **Geography:** Yavatmal, Maharashtra

Prithvi

- **Project Prithvi**, in partnership with Shree Ram Cotton Industries in Gujarat, is dedicated to advancing regenerative agriculture through sustainable cotton production. This initiative focuses on **procuring and cultivating regenerative cotton** directly from farmers, fostering eco-friendly practices.
- **Regenerative agriculture:** soil & water conservation, GHG emission reduction, partnership with local ginners.
- **Reach:** 1,619 farmers across 8,077 acres
- **Geography:** Botad & Amreli, Gujarat

2030 Targets

Total No. of Farmers Supported

75,000+

Total Area Covered

2,90,000 Acres

SUSTAINABILITY INITIATIVES

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ICIL remains steadfast in its commitment to safeguarding our planet by actively reducing its carbon footprint by adopting renewable energy sources.

CDP DISCLOSURE INSIGHT ACTION

- The Company has consistently demonstrated its dedication to climate action by maintaining strong performance on the Carbon Disclosure Project (CDP), one of the world's leading global disclosure platforms, securing a rating of 'B', surpassing the average rating of 'C' of companies across Asia

Higg Index

- ICIL ensures comprehensive evaluation of its sustainability efforts, enabling improvements that enhance the wellbeing of factory workers, local communities, and the environment, and achieving an impressive score of 90.6 on the Higg Index vFEM (third-party verified Facility Environmental Module

Dyes from Natural Waste Extract

Initiative for an eco-friendly and sustainable Supply Chain

- To enhance the sustainability of its products, Indo Count incorporates plant-based dyes in organic cotton for its Pure Earth collection of bed linen. These dyes are derived from the non-edible by-products and residues obtained during the processing of almond shells, saw palmetto, cotton plants, beetroot and bitter oranges.
- By utilizing waste materials while preserving the edible portions for food consumption, this initiative promotes a more eco-friendly and responsible supply chain.

Member of United Nations Global Compact

UN GLOBAL COMPACT

- Indo Count is an active member of the United Nations Global Compact (UNGC), the world's largest corporate sustainability initiative, launched in 2000 to encourage businesses worldwide to adopt sustainable and socially responsible policies.
- As part of its long-term commitment to sustainability, the Company has developed Business Plan 2030, which outlines its six key pillars of sustainability, and has also strategically aligned its operational performance with nine Sustainable Development Goals (SDGs)

3 GOOD HEALTH AND WELL-BEING | 4 QUALITY EDUCATION | 13 CLIMATE ACTION | 7 AFFORDABLE AND CLEAN ENERGY | 12 RESPONSIBLE CONSUMPTION AND PRODUCTION | 6 CLEAN WATER AND SANITATION | 9 INDUSTRY, INNOVATION AND INFRASTRUCTURE | 8 DECENT WORK AND ECONOMIC GROWTH | 17 PARTNERSHIPS FOR THE GOALS

Giga-Guru
Project Gigaton

- Since the inception of Project Gigaton, Indo Count has actively contributed to reducing greenhouse gas emissions (GHG) through a range of sustainability initiatives, and for its unwavering commitment to environmental responsibility, the Company has been honoured with the prestigious title of "Giga Guru" for five consecutive years.
- Through its dedicated efforts across various Gigaton Pillars, Indo Count has successfully achieved a reduction of over 42,900 metric tons of GHG.

Walmart

ProjectGigaton
working with suppliers to prevent
1 BILLION METRIC TONS OF GREENHOUSE GASES BY 2030

THESIS
BY THE SUSTAINABILITY CONSORTIUM

- Indo Count is an official member of the U.S. Cotton Trust Protocol, reinforcing its commitment to sustainable sourcing and responsible practices. This protocol provides manufacturers with essential assurances, enabling them to demonstrate their role as approved supply chain partners for brands and retailers prioritizing sustainably grown cotton.
- Additionally, Indo Count actively engages with THESIS, a platform that utilizes science-based KPI to identify environmental and social hotspots across the global value chain. Through its dedicated sustainability initiatives, Indo Count has achieved an impressive 2nd rank in the THESIS survey

SBTi – Scientific Approach to Sustainability

- Indo Count has embraced a science-driven approach in its commitment to climate action by joining the Global Science Based Targets initiative (SBTi)

SCIENCE BASED TARGETS
DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

- Aligned with the Paris Agreement, the Company has set ambitious GHG emission reduction targets through 2030, ensuring they align with the well-below 2°C trajectory to mitigate climate change
- Indo Count will continue to achieve emission reductions by adopting sustainable practices across its supply chain and all manufacturing units in the Company

CSR INITIATIVES

Healthcare

- Operating Mobile Health Vans that have treated **1,00,000+** patients across **120 villages** in Kolhapur & Bhilad
- Provided Dialysis treatment infrastructure and machines to Govt. hospitals in Kolhapur district
- Actively supported the PM TB Mukta Bharat Abhiyan initiative in Bhilad, resulting in 526 out of 1000 patients being declared TB-free.

Education

- Supporting **138+ schools with E-learning** facilities, benefiting **51,400+ students** in Kolhapur & Bhilad
- Installed **Smart TVs with E-learning** software in 65 schools, benefiting **30,000+ students** in Kolhapur

Water & Sanitation

- Providing clean drinking water for communities, benefiting 1,00,000+ people yearly
- Delivered **3,20,000+ liters of safe drinking water** to local communities
- Constructed school toilets & public toilets in Kolhapur & Bhilad, benefiting **10,000+ students and local community residents**

Environment

- Planted 44,000+ trees to date and an additional 5,593 trees have been planted during FY 2025–26. This brings the **cumulative total to 49,593 trees**
- Enhanced biodiversity, attracting local fauna and boosting local flora
- Reduced pollution & urban heat, with **~500+ tons of carbon sequestered** annually

Sports Development

- Built a **state-of-the-art Gymnasium** in the Divisional Sports Complex, Kolhapur
- Through this, sportspersons and locals have improved physical fitness and enhanced athletic performance
- Facilitated greater community engagement in **health and wellness activities**

Focus on Women & Children

- Renovated **5 Anganwadi Centers** in Bhilad benefiting children (0–6 years), pregnant women, lactating mothers and adolescent girls
- In associations with Government PHCs, organised MAMTA Day or Health and Nutrition Day, a monthly initiative focused on improving maternal and child health.

Agriculture & Livelihood

- The GAGAN cotton project improved the livelihoods of **26,382 farmers** and boosted cotton production in **1,12,448 acres** in 5 districts in Maharashtra
- Brought about a reduction in the use of fertilizers and pesticides
- Facilitated a 35.5% increase in cotton yield in Chandrapur district

Women Empowerment

- Trained women for textile industry jobs, encouraging their financial independence
- Supported the **Indian Deaf Cricket Association** for promoting sports tournaments for deaf women cricketers

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AWARDS & RECOGNITION

SUSTAINABILITY RECOGNITION: 3 CITI AWARDS, INCLUDING 1 WINNER AND 2 RUNNERS-UP

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1st RUNNER UP

CITI–Birla Economic & Textile Research Foundation Award

- Honoured for innovation-led integration of ESG principles across operations.
- Showcases the company's ability to embed sustainability through technology and process excellence.
- Reinforces its commitment to responsible and future-ready business practices.

1st WINNER

CITI–BEE Energy Efficiency in Textile Sector Award

- Industry-leading recognition for excellence in energy-efficient textile manufacturing.
- Highlights operational efficiency through sustainable manufacturing practices.
- Strengthens the company's environmental stewardship and long-term value creation.

2nd RUNNER UP

CITI Textile Sustainability Award – IDH Climate Resilient & Inclusive Cotton Production

- Acknowledged for advancing climate-resilient and responsible cotton sourcing initiatives.
- Demonstrates a strong focus on sustainable agriculture and resilient supply chains.
- Supports long-term environmental sustainability while strengthening sourcing practices.

25th MAY 2026 - TEXPROCIL EXPORT AWARD

Awarded Gold Trophy by the Hon'ble Finance Minister, Smt. Nirmala Sitharaman at TEXPROCIL Export Awards

Won Gold Trophy for the Highest Exports of Bed Sheets/Bed Linen in the Cotton Made-ups category for the year 2023-2024

Indo Count sets the **Gold Standard** for the **6th consecutive year,** showcasing consistent leadership in export performance

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