Indiabulls

IBSEC

April 30, 2012

National Stock Exchange of India Limited
"Exchange Plaza",
Bandra-Kurla Complex,
Bandra (East),
MUMBAI – 400 051

Sub : Submission of audited financial results of Indiabulls Securities Limited for the financial year ended March 31, 2012.

Dear Sirs,

Pursuant to Clause 41 of the Listing Agreement, we enclose hereto, for your information and record, the audited standalone and consolidated financial results of Indiabulls Securities Limited (the Company) for the financial year ended March 31, 2012, duly approved by the Board of Directors of the Company at its meeting held today i.e. April 30, 2012.

Thanking you,

Yours truly
for **Indiabulls Securities Limited**

Divyesh Shah
Director

Encl : As above

Indiabulls

Indiabulls Securities Limited
Audited Consolidated Financial Results
for the Quarter and Year ended March 31, 2012

PART I — Amount Rs. in Lakhs

Statement of Consolidated Audited Results for the quarter and year ended March 31, 2012

	Particulars	Quarter ended			Year ended	
		31.03.12 (Unaudited)	31.12.11 (Unaudited)	31.03.11 (Unaudited)	31.03.12 (Audited)	31.03.11 (Audited)
1	**Income from Operations**					
	a) Income from Operations	3,738.31	3,361.26	4,608.58	14,017.21	30,551.23
	b) Other Operating Income	770.79	1,580.79	744.74	4,404.43	5,551.31
	Total Income from Operations	**4,509.10**	**4,942.05**	**5,353.32**	**18,421.64**	**36,102.54**
2	**Expenses**					
	a) Employee Benefit expenses	1,656.82	1,612.19	2,691.28	7,231.14	14,588.58
	b) Depreciation and Amortisation expense	247.78	282.14	409.94	1,203.62	1,815.82
	c) Operating expenses	396.83	385.96	593.95	1,600.19	3,110.27
	d) Administrative and Other expenses	872.25	1,478.49	1,984.29	7,843.67	7,878.46
	Total Expenses	**3,173.68**	**3,758.78**	**5,679.46**	**17,878.92**	**27,193.13**
3	Profit / (Loss) from Operations before Other Income, Finance costs and Exceptional Items (1-2)	1,335.42	1,183.27	(326.14)	542.72	8,909.41
4	Other Income	96.64	370.69	139.90	1,527.95	741.01
5	Profit / (Loss) before Finance costs & Exceptional Items (3+4)	1,432.06	1,553.96	(186.24)	2,070.67	9,650.42
6	Finance costs	86.80	191.38	585.61	2,767.76	3,983.37
7	Profit / (Loss) after Finance Costs but before Exceptional Items (5-6)	1,345.26	1,362.58	(771.85)	(697.09)	5,667.05
8	Exceptional Items	-	-	-	-	-
9	**Profit / (Loss) from Ordinary Activities before tax (7-8)**	**1,345.26**	**1,362.58**	**(771.85)**	**(697.09)**	**5,667.05**
10	Tax expense / (credit) [including Deferred Tax]	407.90	124.77	(308.70)	331.21	1,878.75
11	**Net Profit / (Loss) from Ordinary Activities after tax (9-10)**	**937.36**	**1,237.81**	**(463.15)**	**(1,028.30)**	**3,788.30**
12	Extraordinary Items (net of tax expense Rs. Nil)	-	-	-	-	-
13	**Net Profit / (Loss) for the period (11-12)**	**937.36**	**1,237.81**	**(463.15)**	**(1,028.30)**	**3,788.30**
14	Share of Profit of Associates (Net)	2.81	-	-	2.81	-
15	Minority Interest	-	-	-	-	-
16	**Net Profit / (Loss) from Ordinary Activities after tax, Share of Profit of Associates (net) and Minority Interest (13+14-15)**	**940.17**	**1,237.81**	**(463.15)**	**(1,025.49)**	**3,788.30**
17	Paid-up Equity Share Capital (Face Value of Rs. 2 per Equity Share)	4,622.25	4,622.25	4,622.25	4,622.25	4,622.25
18	Reserves excluding Revaluation Reserves as per Balance Sheet				18,838.94	19,833.05
19	Minority Interest	-	-	-	-	-
20	Earnings per Share before extraordinary items (Face Value of Rs. 2 per Equity Share)					
	- Basic (Amount in Rs.)	0.41	0.54	(0.20)	(0.44)	1.64
	- Diluted (Amount in Rs.)	0.41	0.54	(0.20)	(0.44)	1.62
	Earnings per Share after extraordinary items (Face Value of Rs. 2 per Equity Share)					
	- Basic (Amount in Rs.)	0.41	0.54	(0.20)	(0.44)	1.64
	- Diluted (Amount in Rs.)	0.41	0.54	(0.20)	(0.44)	1.62

PART II

	PARTICULARS OF SHAREHOLDING					
1	**Public Shareholding**					
	- Number of Equity Shares	152,437,321	161,383,248	162,399,086	152,437,321	162,399,086
	- Percentage of shareholding	65.96%	69.83%	70.27%	65.96%	70.27%
2	**Promoters and Promoter Group Shareholding**					
	a) Pledged/Encumbered					
	- Number of shares	-	-	-	-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
	- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-
	b) Non-encumbered					
	- Number of shares	78,675,190	69,729,263	68,713,425	78,675,190	68,713,425
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%
	- Percentage of shares (as a % of the total share capital of the company)	34.04%	30.17%	29.73%	34.04%	29.73%

Notes to the Financial Results:

1. Indiabulls Securities Limited ('IBSL', 'the Company') conducts its operations along with its subsidiaries and associates. The Consolidated financial statements are prepared in accordance with the principles and procedures for the preparation and presentation of Consolidated Accounts as set out in the Accounting Standard (AS 21 and AS 23) as notified under Companies (Accounting Standards) Rules, 2006. The financial statements of the parent Company and its subsidiaries have been combined on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses, after eliminating intra-group balances, transactions and resulting unrealised gains / losses. The investment in associates are accounted by application of the "Equity Method". The Consolidated Financial Statements are prepared by applying uniform accounting policies.
2. During the quarter ended March 31, 2012 one of the wholly owned subsidiary of the company had invested a sum of Rs. 30 Crores in three associate companies, Rs. 10 Crores in each, by way of acquiring 48.72% Equity Shares and 100% Preference Shares in each company.
3. The Consolidated Statement of Assets and Liabilities below has been extracted from the Balance Sheet prepared in the format prescribed by the revised Schedule VI to the Companies Act,1956.

4 **Consolidated Statement of Assets and Liabilities** — Amount Rs. in Lakhs

	Particulars	As At 31.03.12 Audited	As At 31.03.11 Audited
A	EQUITY AND LIABILITIES		
1	**Shareholders' Funds**		
	(a) Share Capital	4,622.25	4,622.25
	(b) Reserves and Surplus	18,838.94	19,833.05
	Sub-total - Shareholders' Funds	**23,461.19**	**24,455.30**
2	**Share application money pending allotment**	-	-
3	**Minority Interest**	-	-



Indiabulls Securities Limited (as standalone entity)

Audited Financial Results

for the Quarter and Year ended March 31, 2012

PART I

Amount Rs. In Lakhs

Statement of Standalone Audited Results for the quarter and year ended March 31, 2012

	Particulars	Quarter ended			Year ended	
		31.03.12 (Unaudited)	31.12.11 (Unaudited)	31.03.11 (Unaudited)	31.03.12 (Audited)	31.03.11 (Audited)
1	a) Income from Operations	2,878.47	2,857.78	4,215.47	11,333.96	28,704.43
	b) Other Operating Income	604.43	959.50	711.65	3,541.75	3,840.62
	Total Income from Operations	**3,482.90**	**3,817.28**	**4,927.12**	**14,875.71**	**32,545.05**
2	**Expenses**					
	a) Employee Benefit expenses	761.08	1,017.72	2,399.98	4,775.38	13,045.41
	b) Depreciation and Amortisation expense	244.08	278.38	403.95	1,187.19	1,792.13
	c) Operating expenses	337.75	321.14	534.42	1,366.88	2,783.06
	d) Administrative and Other expenses	717.63	1,323.27	1,955.11	7,357.05	6,698.11
	Total Expenses	**2,060.54**	**2,940.51**	**5,293.46**	**14,686.50**	**24,318.71**
3	Profit / (Loss) from Operations before Other Income, Finance Costs & Exceptional Items (1-2)	1,422.36	876.77	(366.34)	189.21	8,226.34
4	Other Income	167.16	430.69	131.60	1,669.68	1,213.42
5	Profit / (Loss) before Finance Costs & Exceptional Items (3+4)	1,589.52	1,307.46	(234.74)	1,858.89	9,439.76
6	Finance costs	80.60	197.80	612.43	2,765.47	3,922.10
7	Profit / (Loss) after Finance Costs but before Exceptional Items (5-6)	1,508.92	1,109.66	(847.17)	(906.58)	5,517.66
8	Exceptional Items	-	-	-	-	-
9	**Profit / (Loss) from Ordinary Activities before tax (7-8)**	**1,508.92**	**1,109.66**	**(847.17)**	**(906.58)**	**5,517.66**
10	Tax expense (including Deferred Tax)	451.98	46.97	(346.42)	253.63	1,780.38
11	**Net Profit / (Loss) from Ordinary Activities after tax (9-10)**	**1,056.94**	**1,062.69**	**(500.75)**	**(1,160.21)**	**3,737.28**
12	Extraordinary Items (net of tax expense Rs. NIL)	-	-	-	-	-
13	**Net Profit / (Loss) for the period (11-12)**	**1,056.94**	**1,062.69**	**(500.75)**	**(1,160.21)**	**3,737.28**
14	Paid-up Equity Share Capital (Face Value of Rs. 2 per Equity Share)	4,622.25	4,622.25	4,622.25	4,622.25	4,622.25
15	Reserves excluding Revaluation Reserves as per Balance Sheet				17,488.57	18,617.40
16	Earnings per Share before extraordinary items (Face Value of Rs. 2 per Equity Share)					
	- Basic (Amount in Rs.)	0.46	0.46	(0.22)	(0.50)	1.62
	- Diluted (Amount in Rs.)	0.46	0.46	(0.22)	(0.50)	1.60
	Earnings per Share after extraordinary items (Face Value of Rs. 2 per Equity Share)					
	- Basic (Amount in Rs.)	0.46	0.46	(0.22)	(0.50)	1.62
	- Diluted (Amount in Rs.)	0.46	0.46	(0.22)	(0.50)	1.60

PART II

A	PARTICULARS OF SHAREHOLDING					
1	**Public Shareholding**					
	- Number of Equity Shares	152,437,321	161,383,248	162,399,086	152,437,321	162,399,086
	- Percentage of shareholding	65.96%	69.83%	70.27%	65.96%	70.27%
2	**Promoters and promoter group Shareholding**					
	a) Pledged/Encumbered					
	- Number of shares	-	-	-	-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
	- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-
	b) Non-encumbered					
	- Number of shares	78,675,190	69,729,263	68,713,425	78,675,190	68,713,425
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%
	- Percentage of shares (as a % of the total share capital of the company)	34.04%	30.17%	29.73%	34.04%	29.73%

	Particulars	Quarter ended
		31.03.12
B	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	-
	Received during the quarter	27
	Disposed off during the quarter	27
	Remaining unresolved at the end of the quarter	-

	Items exceeding 10% of Total Expenditure					
	Lease Rent	209.37	279.07	565.78	1,457.97	2,135.15
	Loss on Sale / Scrap of Fixed Assets	28.14	7.14	644.17	317.84	797.98
	Loss on sale of investments	(80.62)	412.05	-	331.43	-
	Rates and Taxes	0.83	32.00	11.36	2,627.74	31.65

Notes to the Financial Results:

1 The consolidated and standalone financial results of Indiabulls Securities Limited ('IBSL', 'the Company') for the year ended March 31, 2012 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors held on April 30, 2012.

2 The Standalone Statement of Assets and Liabilities below has been extracted from the Balance Sheet prepared in the format prescribed by the revised Schedule VI to the Companies Act,1956.

3 During the current quarter, CRISIL Ratings has given "CRISIL BQ1" rating to the Company. This Grading is an opinion on the quality of operations and services provided by the graded broker. The Grading is expressed on a five point scale from BQ1 to BQ5, with BQ1 being the highest.

4 **Statement of Assets and Liabilities:**

Amount Rs. In Lakhs

	Particulars	As at 31.03.12 (Audited)	As at 31.03.11 (Audited)
A	EQUITY AND LIABILITIES		
1	**Shareholders' Funds**		
	(a) Share Capital	4,622.25	4,622.25
	(b) Reserves and Surplus	17,488.57	18,617.40
	Sub-total - Shareholders' Funds	**22,110.82**	**23,239.65**
2	**Share application money pending allotment**	-	-
3	**Non-Current Liabilities**		
	(a) Long-term borrowings	47.78	64.81
	(b) Other Long term liabilities	997.86	997.87
	(c) Long term provisions	428.67	615.72
	Sub-total - Non-Current Liabilities	**1,474.31**	**1,678.40**
4	**Current Liabilities**		
	(a) Short-term borrowings	3,601.49	19,705.68
	(b) Trade payables	79.17	154.24
	(c) Other current liabilities	18,206.42	24,492.52
	(d) Short-term provisions	1,854.18	699.55
	Sub-total - Current Liabilities	**23,741.26**	**45,051.99**
	TOTAL - EQUITY AND LIABILITIES	**47,326.39**	**69,970.04**



4	**Non-Current Liabilities**		
	(a) Long-term borrowings	47.78	64.81
	(b) Deferred Tax Liabilities (net)	3.16	-
	(c) Other Long term liabilities	997.86	997.86
	(d) Long term provisions	509.25	715.72
	Sub-total - Non-Current Liabilities	**1,558.05**	**1,778.39**
5	**Current Liabilities**		
	(a) Short-term borrowings	3,601.49	19,705.68
	(b) Trade payables	95.22	165.75
	(c) Other current liabilities	20,767.44	26,203.52
	(d) Short-term provisions	1,917.65	738.22
	Sub-total - Current Liabilities	**26,381.80**	**46,813.17**
	TOTAL- EQUITY AND LIABILITIES	**51,401.04**	**73,046.86**
B	**ASSETS**		
1	**Non-current assets**		
	(a) Fixed assets	3,927.12	4,959.08
	(b) Non-current investments	4,256.52	4,767.31
	(c) Deferred Tax Assets (net)	671.22	420.27
	(d) Long term loans and advances	3,755.99	2,811.12
	(e) Other non-current assets	1,572.44	1,692.38
	Sub-total - Non-current Assets	**14,183.29**	**14,450.16**
2	**Current assets**		
	(a) Current investments	4,000.20	-
	(b) Trade receivables	3,315.37	4,579.98
	(c) Cash and cash equivalents & other bank balances	20,978.09	47,690.02
	(d) Short-term loans and advances	8,082.37	5,728.08
	(e) Other current assets	841.72	598.64
	Sub-total - Current Assets	**37,217.75**	**58,596.70**
	TOTAL- ASSETS	**51,401.04**	**73,046.86**

5 **Segment Results**

Amount Rs. In Lakhs

Particulars	Quarter ended			Year ended	
	31.03.12 (Unaudited)	31.12.11 (Unaudited)	31.03.11 (Unaudited)	31.03.12 (Audited)	31.03.11 (Audited)
1 Segment Revenue					
Broking & related activities	4,508.98	4,549.86	5,345.35	17,700.63	35,930.53
Advisory Services	0.12	392.19	7.97	721.01	172.01
Others	-	-	-	-	-
Total	**4,509.10**	**4,942.05**	**5,353.32**	**18,421.64**	**36,102.54**
Less: Inter Segment Revenue	-	-	-	-	-
Income from Operations	**4,509.10**	**4,942.05**	**5,353.32**	**18,421.64**	**36,102.54**
2 Segment Results					
Profit / (Loss) before Tax and Interest					
Broking & related activities	1,653.56	1,239.31	(363.58)	957.65	8,352.45
Advisory Services	(0.24)	342.10	7.62	620.22	139.95
Others	-	-	(60.84)	-	350.75
Total	**1,653.32**	**1,581.41**	**(416.80)**	**1,577.87**	**8,843.15**
(i) Less: Interest	32.34	125.60	442.05	2,459.28	3,264.65
(ii) Add / (Less): Other unallocable income / (expenditure) net off unallocable expenditure / income	(275.72)	(93.23)	87.00	184.32	88.55
Total Profit / (Loss) Before Tax	**1,345.26**	**1,362.58**	**(771.85)**	**(697.09)**	**5,667.05**
3 Capital Employed (Segment Assets - Segment Liabilities)					
Broking & related activities	23,380.96	23,246.11	15,810.99	23,380.96	15,810.99
Advisory Services	6.18	6.54	7.63	6.18	7.63
Others	-	-	203.07	-	203.07
Unallocable Capital Employed	74.05	(697.86)	8,433.61	74.05	8,433.61
Total	**23,461.19**	**22,554.79**	**24,455.30**	**23,461.19**	**24,455.30**

Note "Others" business segment constitutes investment and dealing in tradable securities and arbitrage transaction in securities

6 Figures of quarter ending March 31, 2012 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the current financial year. Figures of quarter ending March 31, 2011 are the balancing figures between audited figures in respect of the full financial year and the unpublished year to date figures upto the third quarter of the preceeding financial year.

7 Figures for the prior period/year have been regrouped and / or reclassified wherever considered necessary to conform to the current period presentation.

B	**ASSETS**		
1	**Non-current assets**		
	(a) Fixed assets	3,825.89	4,841.11
	(b) Non-current investments	1,873.42	5,382.05
	(c) Deferred Tax Assets (net)	636.68	384.20
	(d) Long term loans and advances	6,170.37	2,351.62
	(e) Other non-current assets	121.44	221.38
	Sub-total - Non-current Assets	**12,627.80**	**13,180.36**
2	**Current assets**		
	(a) Current investments	3,500.00	-
	(b) Trade receivables	3,270.43	4,501.86
	(c) Cash and cash equivalents & other Bank balances	19,758.67	46,231.10
	(d) Short-term loans and advances	7,940.84	5,473.81
	(e) Other current assets	228.65	582.91
	Sub-total - Current Assets	**34,698.59**	**56,789.68**
	TOTAL- ASSETS	**47,326.39**	**69,970.04**

5 **Segment Results** — Amount Rs. In Lakhs

	Particulars	Quarter ended			Year ended	
		31.03.12 (Unaudited)	31.12.11 (Unaudited)	31.03.11 (Unaudited)	31.03.12 (Audited)	31.03.11 (Audited)
1	**Segment Revenue**					
	Broking & related activities	3,482.78	3,457.09	4,919.15	14,187.35	32,448.14
	Advisory Services	0.12	360.19	7.97	688.36	96.91
	Others	-	-	-	-	-
	Total	**3,482.90**	**3,817.28**	**4,927.12**	**14,875.71**	**32,545.05**
	Less: Inter Segment Revenue	-	-	-	-	-
	Income from Operations	**3,482.90**	**3,817.28**	**4,927.12**	**14,875.71**	**32,545.05**
2	**Segment Results**					
	Profit / (Loss) before Tax and Interest					
	Broking & related activities	1,399.41	965.65	62.52	286.13	8,678.62
	Advisory Services	(0.24)	310.10	7.62	587.57	64.85
	Others	-	-	-	-	-
	Total	**1,399.17**	**1,275.75**	**70.14**	**873.70**	**8,743.47**
	(i) Less: Interest	27.91	133.90	471.42	2,464.80	3,278.55
	(ii) Add: Other unallocable income net off unallocable expenditure	137.66	(31.36)	(445.89)	684.52	52.74
	Total Profit / (Loss) before Tax	**1,508.92**	**1,110.49**	**(847.17)**	**(906.58)**	**5,517.66**
3	**Capital Employed (Segment Assets - Segment Liabilities)**					
	Broking & related activities	8,700.78	19,276.10	14,976.78	8,700.78	14,976.78
	Advisory Services	6.18	6.54	7.63	6.18	7.63
	Others	-	-	-	-	-
	Unallocable Capital Employed	13,403.86	1,805.02	8,255.24	13,403.86	8,255.24
	Total	**22,110.82**	**21,087.66**	**23,239.65**	**22,110.82**	**23,239.65**

Note: "Others" business segment constitutes investment and dealing in tradable securities and arbitrage transaction in securities.

6 Figures for the prior period/year have been regrouped and / or reclassified wherever considered necessary to conform to the current period presentation.

Registered Office: F-60, Malhotra Building, 2nd Floor, Connaught Place, New Delhi 110 001

For and on behalf of the Board of Directors

Place: Mumbai
Date: April 30, 2012

Dhiren B. Shah
MD & Director

