Himatsingka Seide Limited

10/24, Kumara Krupa Road, High Grounds, Bangalore - 560 001, India.

Ref: SEC:0001:2:1061:KGN

March 8, 2018

Bombay Stock Exchange Ltd
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor, Plot No. C/1
G Block, Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051

Dear Sirs,

Sub: Disclosure under Regulation 30 of the SEB I (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to the regulation 30(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we would like to inform you that the Company has scheduled to meet Analysts at the Textile Conference organized by Motilal Oswal Securities Ltd on Friday, March 9, 2018 at Motilal Oswal Tower, Prabhadevi, Mumbai 400 025, India at 10.00 a.m.

A copy of the presentation is forwarded to you and the same shall be placed on the website of the Company at http://himatsingka.com/shareholder-information.html

Kindly take the same on record.

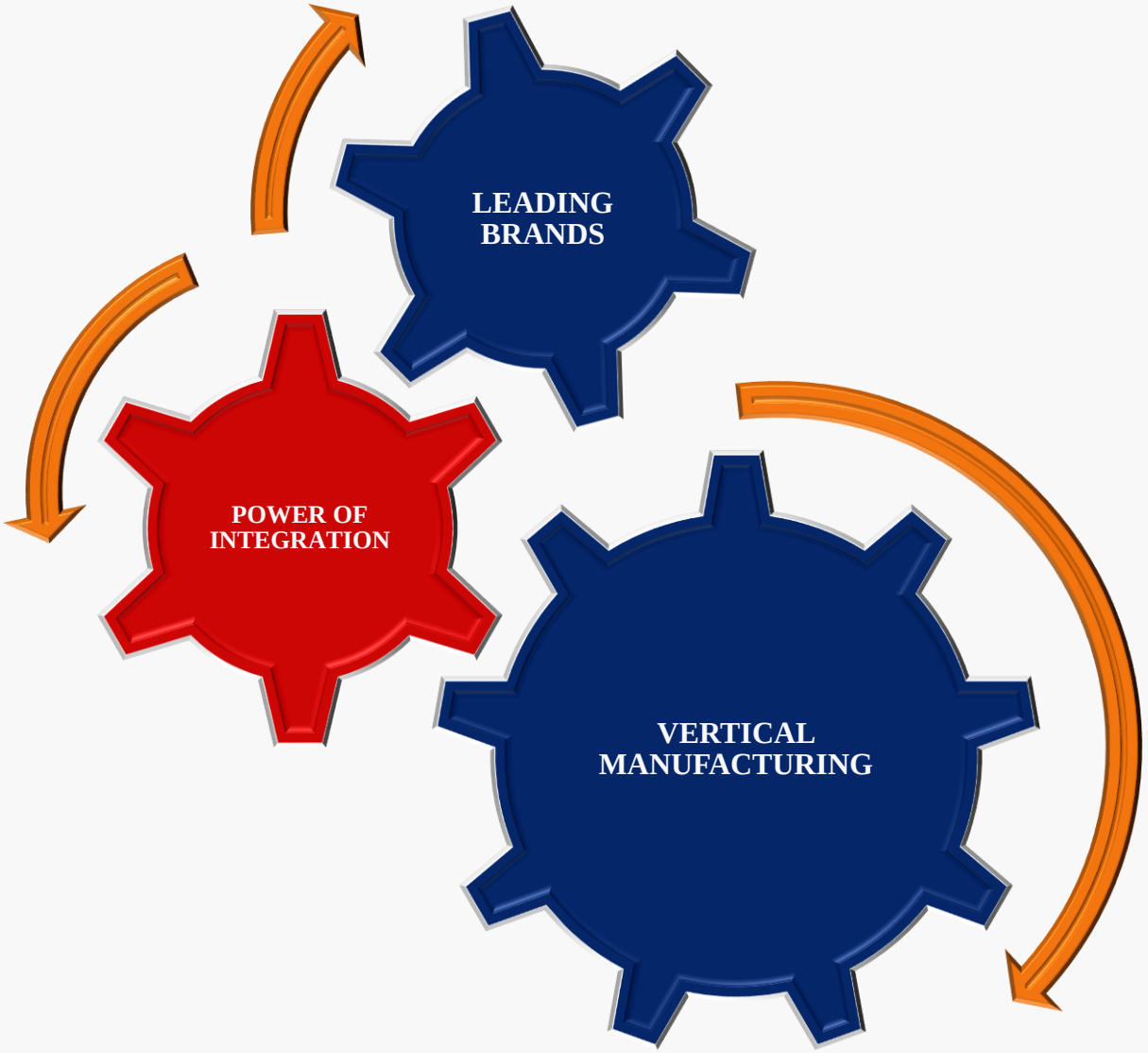
Thanking you,

Yours faithfully,
For Himatsingka Seide Limited

Ashok Sharma
Vice President – Strategic Finance
& Company Secretary

Note: The above Schedule is subject to change due to exigencies, if any

Phone : +91-80-4257 8000 Fax : +91-80-4147 9384
Email : hslblr@himatsingka.com Website : www.himatsingka.com CIN : L17112KA1985PLC006647



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CORPORATE PRESENTATION

March, 2018

SAFE HARBOUR DISCLAIMER

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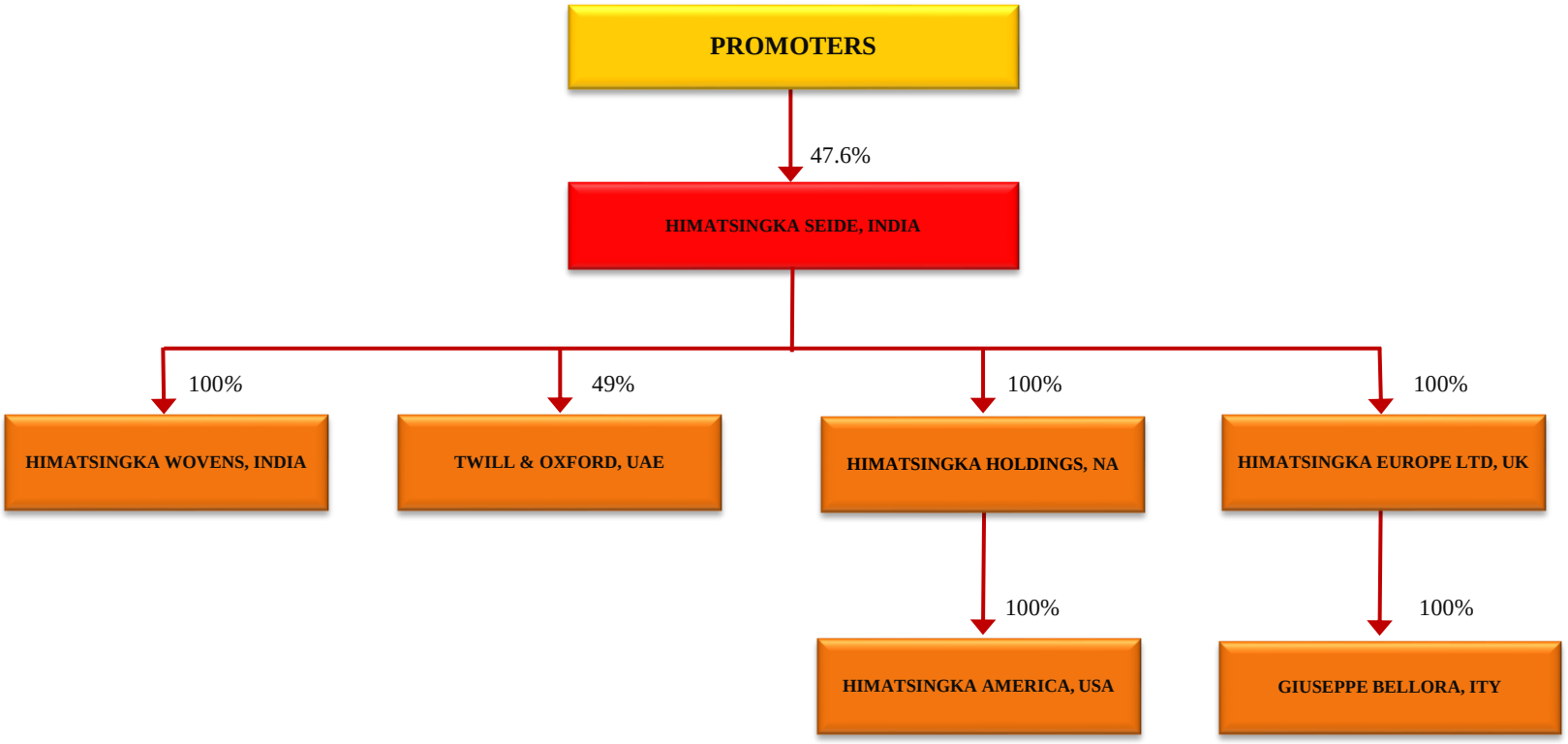
This presentation may contain statements about events and expectations that may be “forward looking,” including those relating to general business plans and strategy of Himatsingka Seide Limited (“HSL"), its future outlook and growth prospects, and future developments in its businesses and its competitive and regulatory environment. Actual results may differ materially from these forward-looking statements due to a number of risks and uncertainties, including future changes or developments in HSL's business, its competitive environment, its ability to implement its strategies and initiatives and respond to technological changes and political, economic, regulatory, market and social conditions in India and abroad. None of the projections, expectations, estimates, or prospects in this presentation should be construed as a forecast implying any indicative assurance or guarantee of future performance, nor that the assumptions on which such future projections, expectations, estimates, or prospects have been prepared are complete or comprehensive. Neither this presentation nor any other documentation or information (or any part thereof) delivered or supplied under or in relation thereto shall be deemed to constitute an offer of, an offering memorandum, a recommendation or an invitation by or on behalf of HSL, to sell or subscribe for or purchase any of it’s equity shares or other security and should not, in whole or in part, form the basis of, or be relied on in connection with, any contract or investment decision in relation to any securities of HSL

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THE HIMATSINGKA MODEL

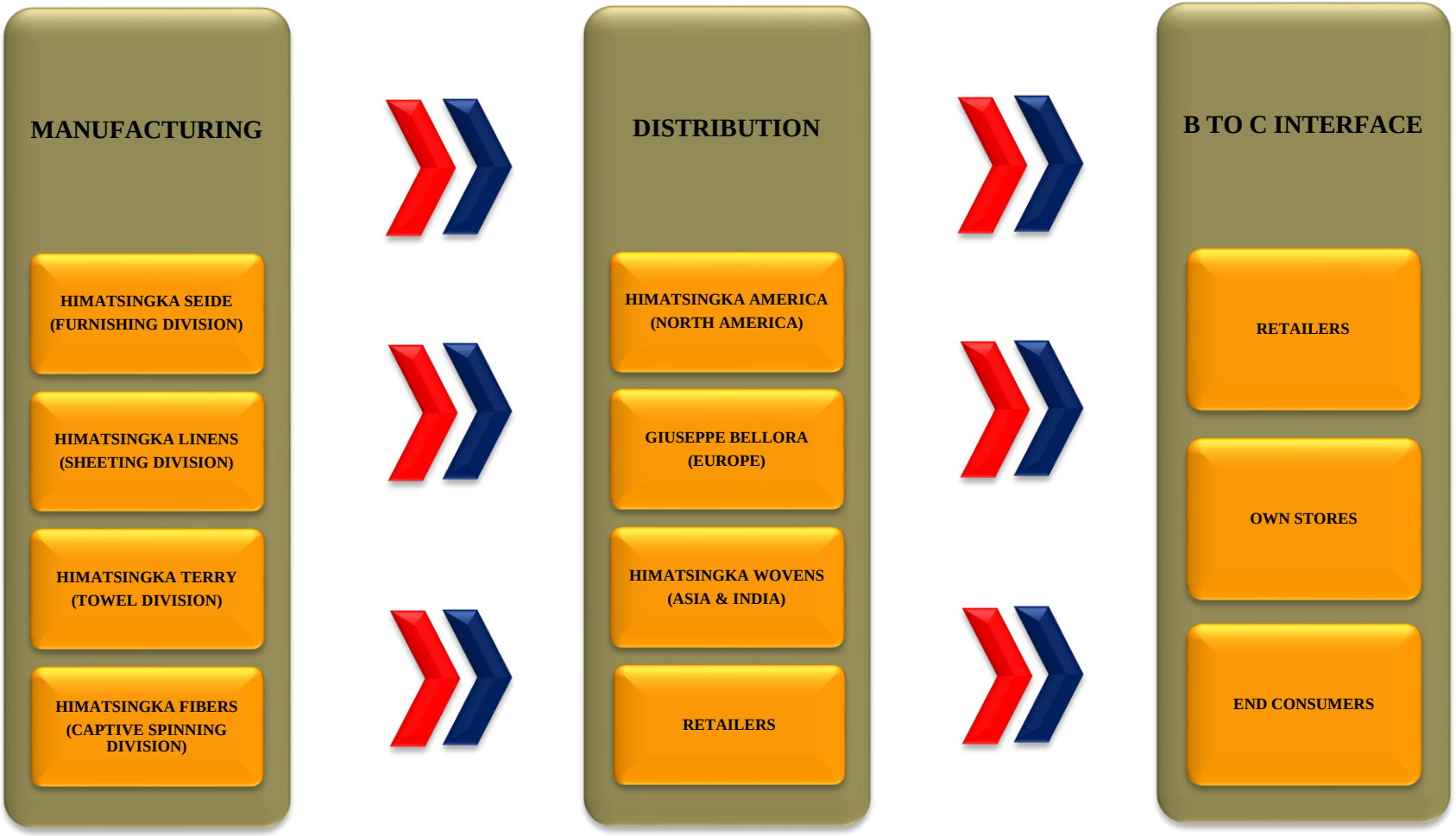
GROUP STRUCTURE



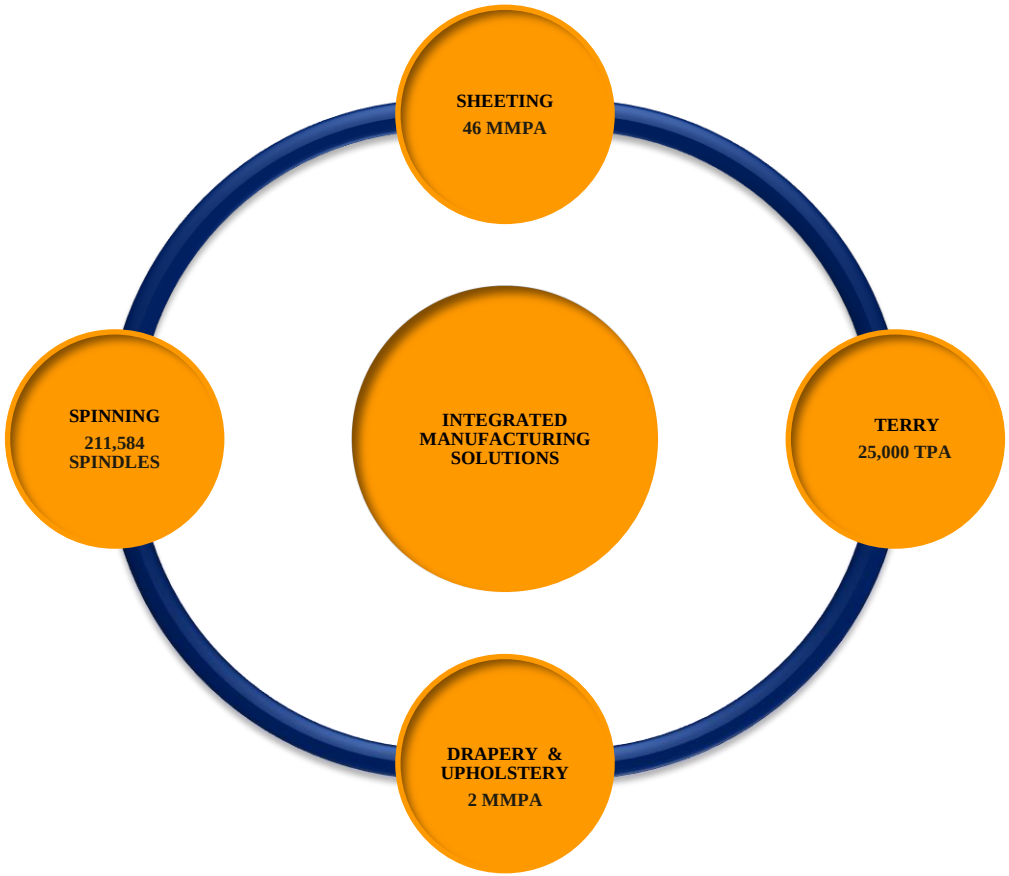
MANUFACTURING BUSINESSES / PARENT

RETAIL & DISTRIBUTION BUSINESSES

THE HIMATSINGKA MODEL



MANUFACTURING BUSINESS – THE NEW PLATFORMS



- BROWNFIELD EXPANSION OF SHEETING FACILITY COMMENCED OPERATIONS IN OCTOBER, 2016.
- SPINNING FACILITY COMMENCED COMMERCIAL OPERATIONS ON FEBRUARY 5, 2018.
- CONSTRUCTION OF TERRY FACILITY COMMENCED IN Q4 FY18
- THESE FACILITIES WILL ENSURE TOP 5 SLOT ACROSS PRODUCT OFFERINGS

PATENTED COTTON TRACK AND TRACE TECHNOLOGY

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DNA Tagged Fiber to Finished Goods



DNA marker sprayed onto raw cotton fiber



DNA-marked Bale



DNA-marked Greige Yarn



DNA-marked Sheet

Verify Authenticity at Any Following Steps

DISTRIBUTION BUSINESS – DRIVEN BY BRANDS

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- REVENUES FROM BRANDS REACHED APPROXIMATELY Rs. 1,100 CRORE S FOR 9 MONTHS ENDED DECEMBER 31, 2017 COMPARED TO RS.1,200 CRORES IN FY17
- OVER 10 BRANDS IN PROTFOLIO, HOWEVER, GOING FORWARD FOCUSING ON LARGER BRANDS IN THE PORTFOLIO
- BRANDS WILL ENHENCE QUALITY OF REVENUE STREAMS, SUSTAINABILITY AND INCREASE RELATIVE PRICING POWER
- PIMACOTT ONLY CREDIBALE COTTON TRACK AND TRACE TECHNOLOGY GLOBALLY. SUCCESSFULLY LAUNCHED IN FY17

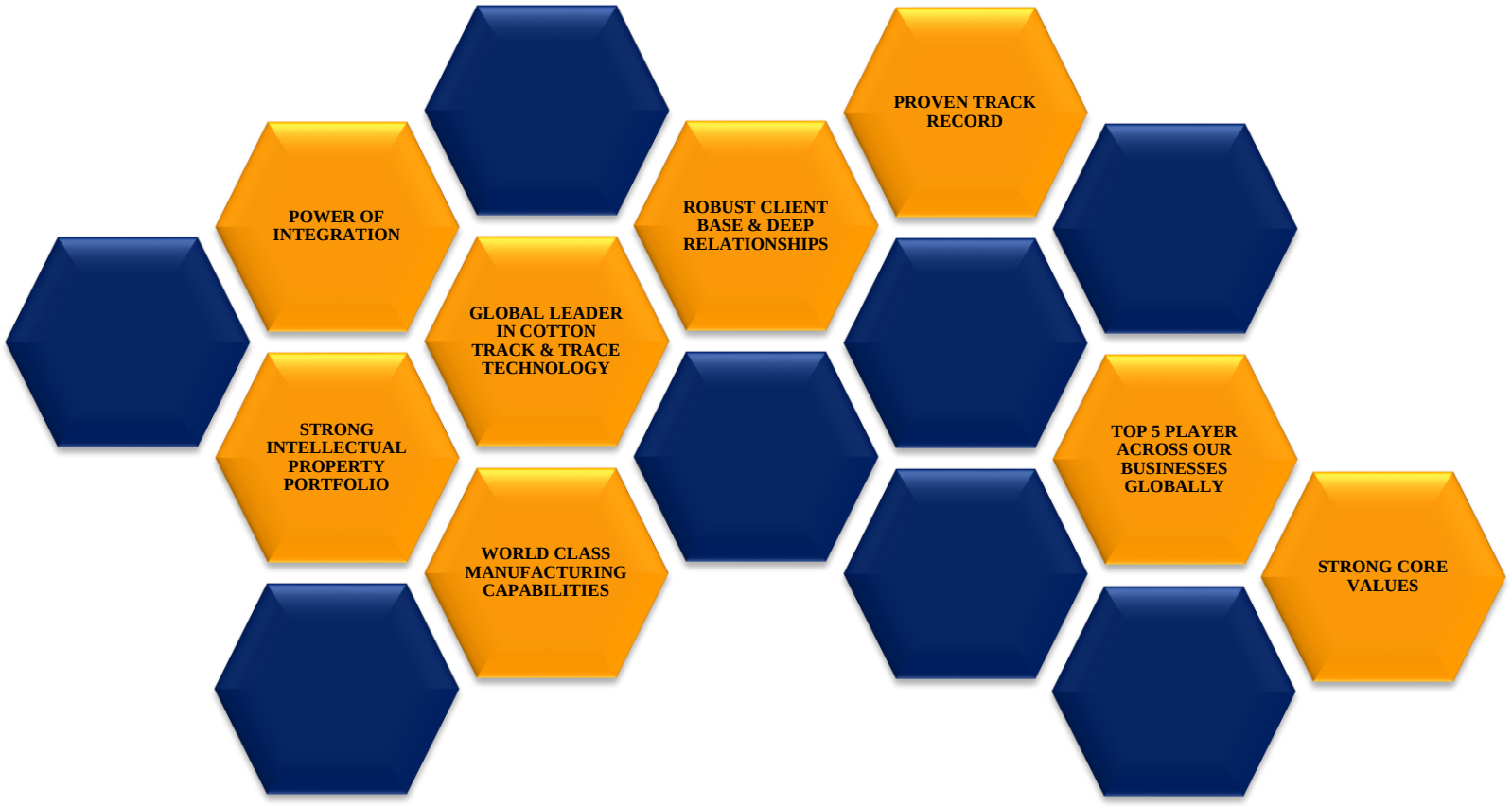
STRONG CLIENT PROFILE

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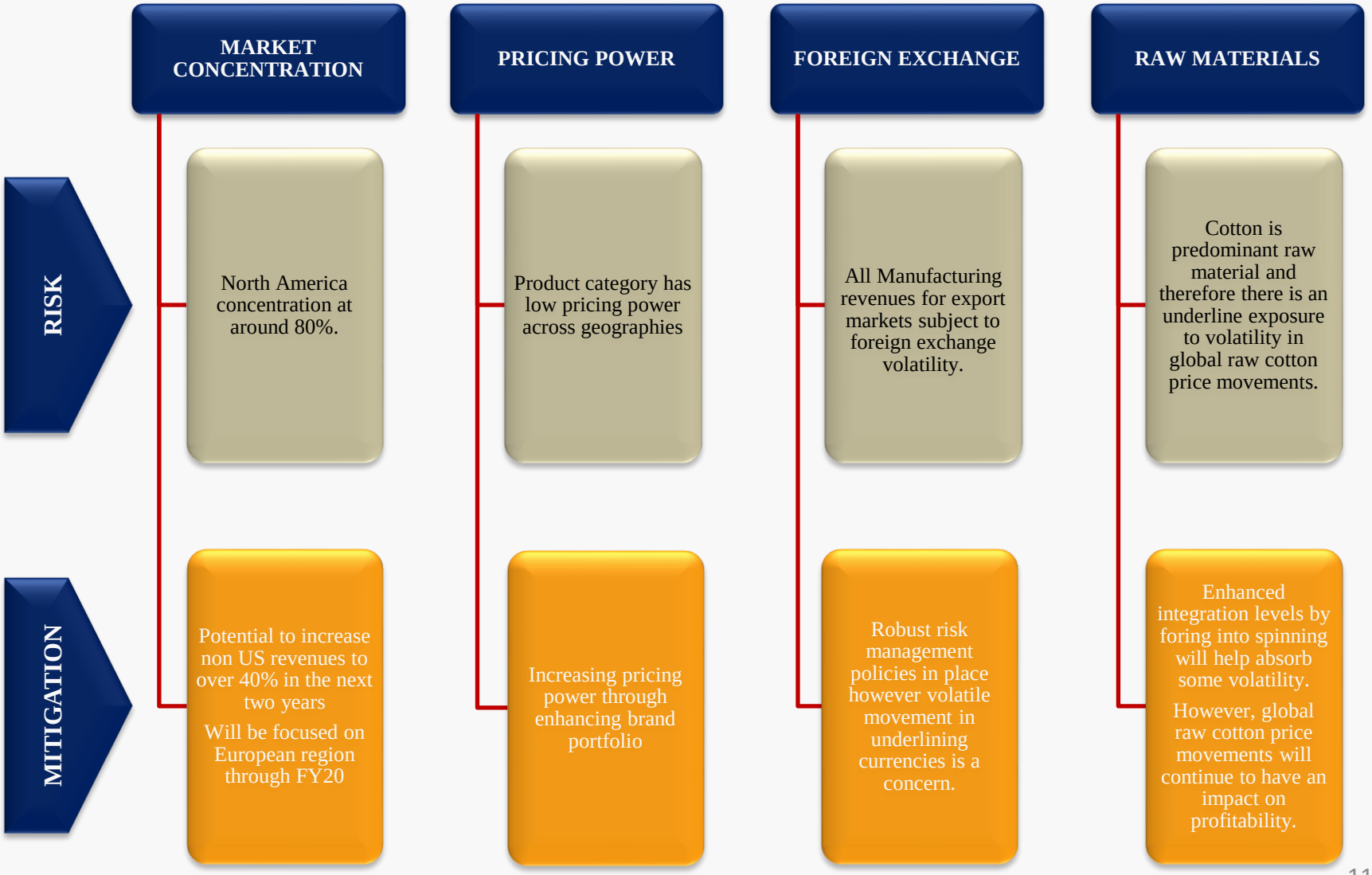
GLOBAL REACH 7,000 POINTS OF SALE

THE HIMATSINGKA EDGE



GROUP CHALLENGES & RISKS

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INDUSTRY OVERVIEW

INDUSTRY OVERVIEW – OPPORTUNITIES FOR GROWTH

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GLOBAL TEXTILE & APPAREL TRADE IS ESTIMATED TO GROW AT 4.5% – 5.0%, LIKELY TO TOUCH USD 1 TRILLION BY 2021.



World Textile & Apparel Trade (in USD billion)

(Source: International Trade Statistics 2017, WTO)

INDIA'S SHARE OF US IMPORTS FOR COTTON MADE-UPS HAS GROWN FROM 14.0% IN 2006 TO 39.1% IN 2017. THERE IS SCOPE TO GROW FURTHER.



US Imports : % Share of India

(Source: OTEXA, Department of Commerce, United States of America)

INDUSTRY OVERVIEW – OPPORTUNITIES FOR GROWTH

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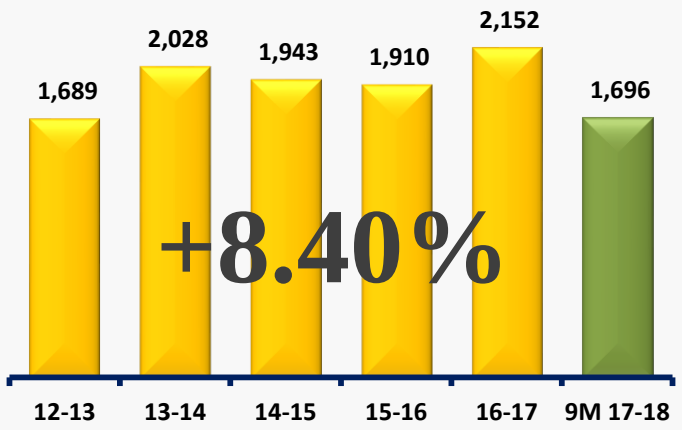
Source: OTEXA, Industry Sources

KEY FINANCIALS

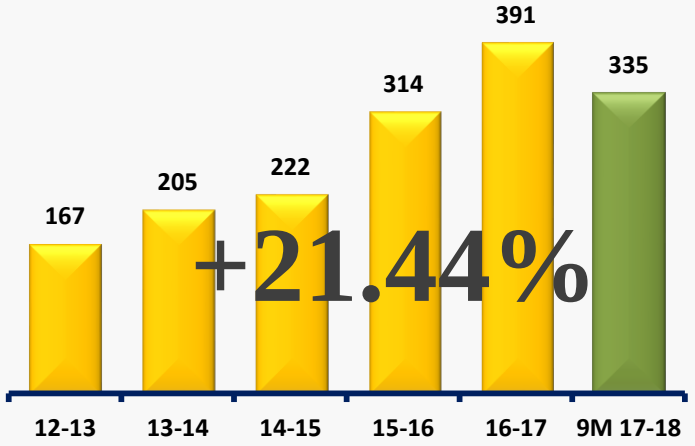
KEY STATISTICS – IMPROVING OPERATING PERFORMANCE

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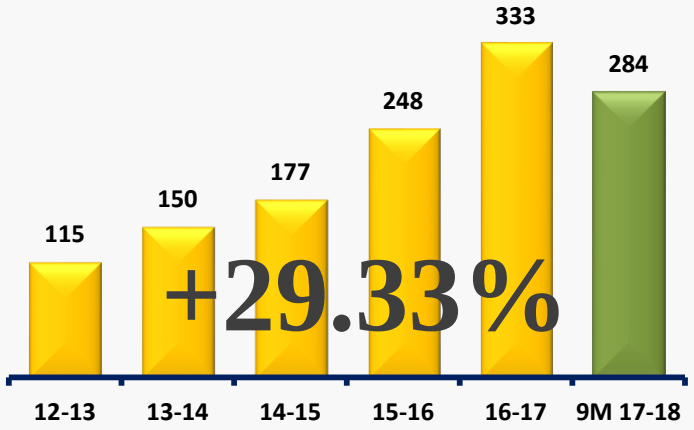
TOTAL REVENUE (Rs. Crs / CAGR 5 Yrs (%))



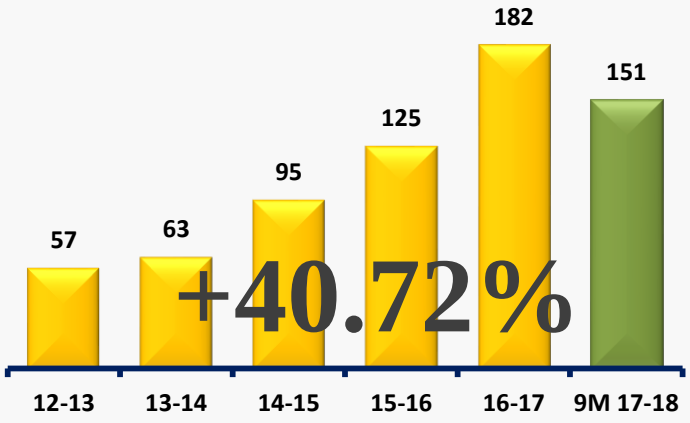
EBITDA* (Rs. Crs / CAGR 5 Yrs (%))



EBIT (Rs. Crs / CAGR 5 Yrs (%))



PAT (Rs. Crs / CAGR 5 Yrs (%))

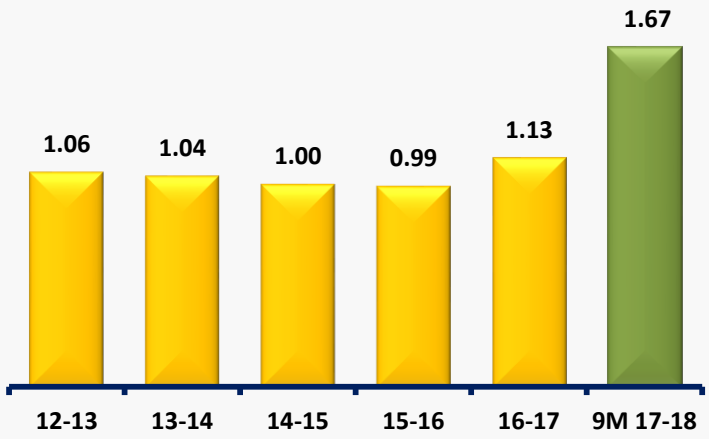


* EBITDA includes other income.

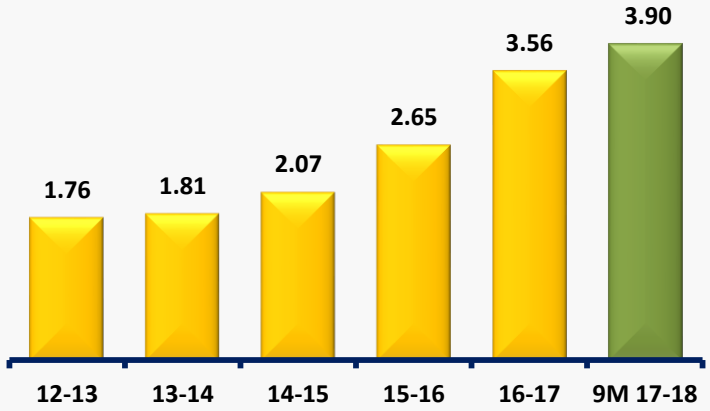
KEY STATISTICS – LEVERAGE RATIOS

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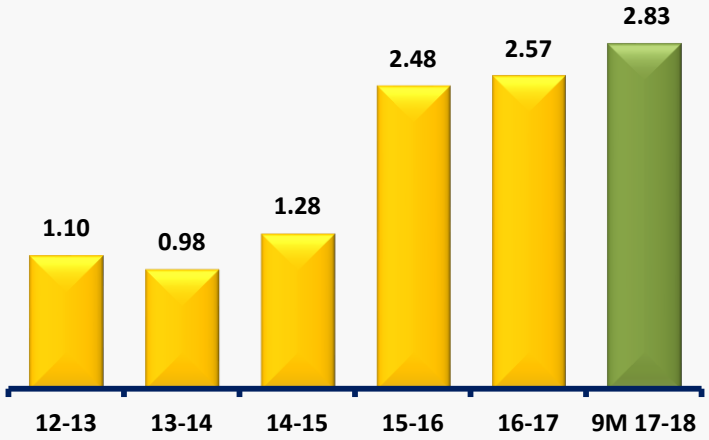
NET DEBT / EQUITY



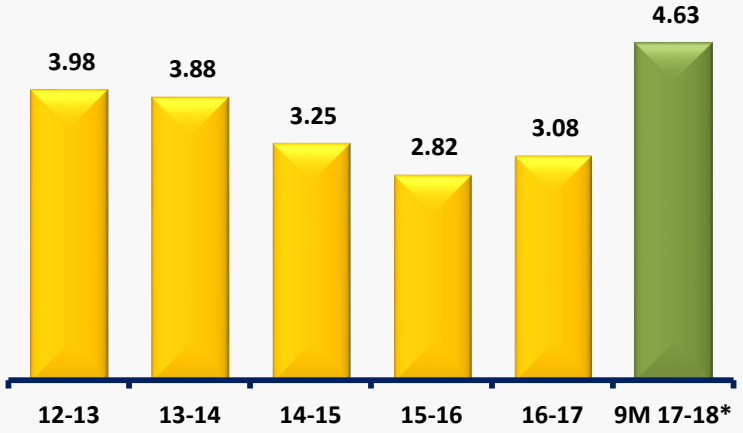
INTEREST COVERAGE RATIO



DEBT SERVICE COVERAGE RATIO



NET DEBT / EBITDA

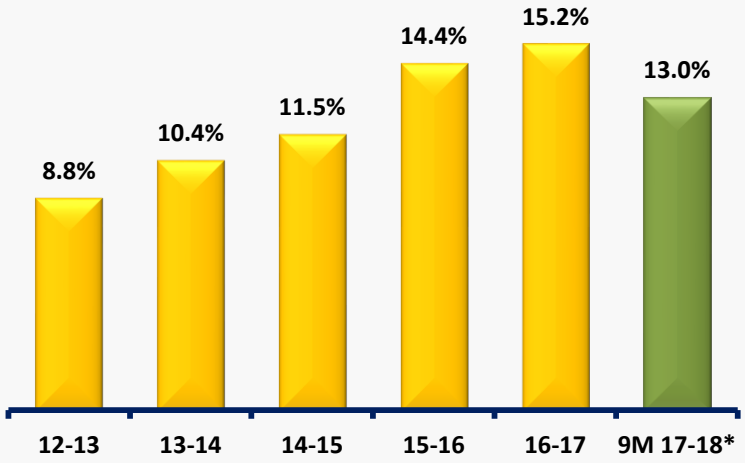


* Net Debt/ EBITDA excl. project debt : 3.29x

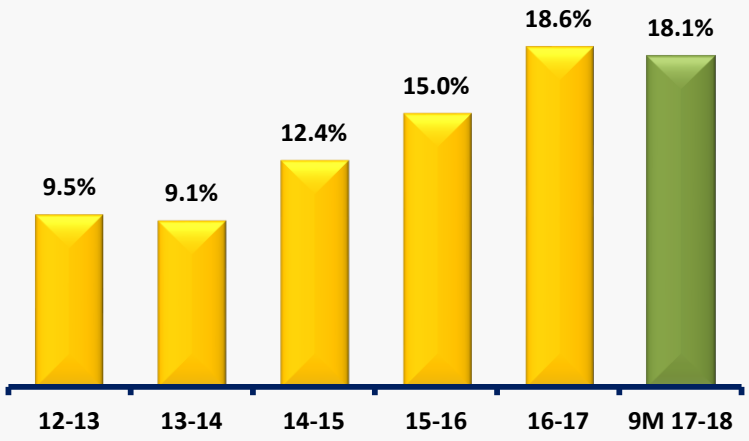
KEY STATISTICS – RETURN RATIOS

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RETURN ON CAPITAL EMPLOYED (RoCE)



RETURN ON EQUITY (ROE)



* RoCE excl. Project Capital Employed : 15.3%

"Focused on sweating assets"

FOCUS AREAS FOR FY 19

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Continue to strengthen our global leadership position in cotton track & trace capabilities under our Pimacott, Organicott & HomeGrown cotton brands.

Will continue to consolidate Brands portfolio. Revenues from Brands was approximately Rs. 1,100 crores in 9M FY 18

Capacity of Sheeting Plant increased from 23 MMPA to 46 MMPA. Focus on placing further capacities.

Construction of Terry Towel Plant commenced in Q4 FY 18.

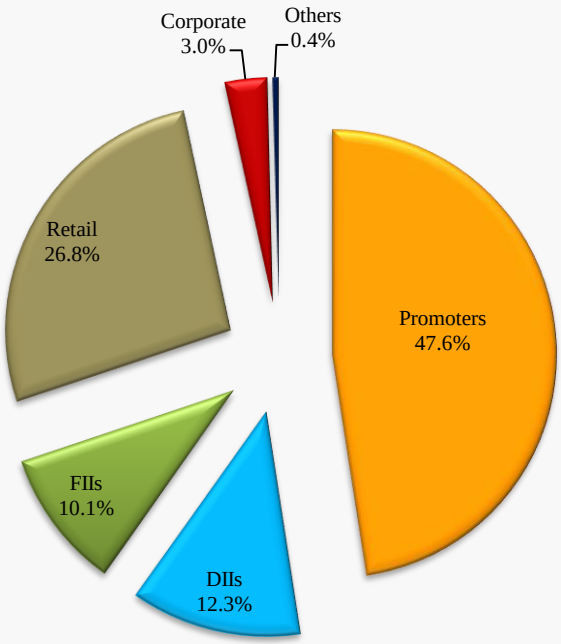
Commenced Commercial Production at the green field captive spinning facility at Hassan in February, 2018.

Potential to increase non US revenues to over 40% in the next two years. Will be focused on European region through FY20

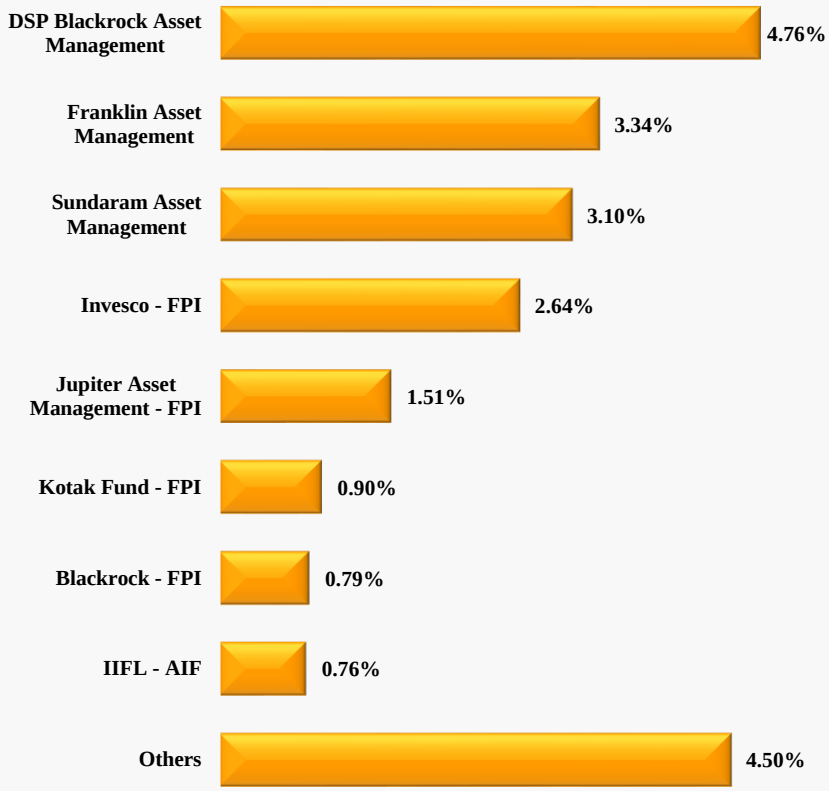
SHAREHOLDING SNAPSHOT

Himatsingka

SHAREHOLDING PATTERN AS ON DECEMBER 31, 2017



MAJOR INSTITUTIONAL INVESTORS



THANK YOU

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For more information please contact:
Sachin Garg
AVP– Finance (Treasury and Investor Relations)
Himatsingka Seide Ltd.
Phone: +91-80-42578000
Email: investors@himatsingka.com
http://himatsingka.com/