

NEAPS/BSE ONLINE

28th July, 2026

**The Corporate Relationship Department
BSE Limited**

Phiroze Jeejeebhoy Towers,
1st Floor, New Trading Ring,
Rotunda, Dalal Street,
Mumbai - 400001
(BSE Scrip Code: 500187)

Listing Department

National Stock Exchange of India Limited

Plot No. C-1, Block-G,
Exchange Plaza, 5th Floor,
Bandra Kurla Complex,
Bandra (E), Mumbai - 400051
(NSE Symbol: AGI)

Dear Sir/Madam,

Sub: Financial Result Presentation for the first quarter ended 30th June, 2026

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Financial Result Presentation on the Unaudited Standalone and Consolidated Financial Results of the Company for the first quarter ended 30th June, 2026.

The aforesaid presentation will also be available on the website of the Company i.e. www.agigreenpac.com.

You are requested to take the enclosed document on records.

For AGI Greenpac Limited

(Ompal)

Company Secretary & Compliance Officer

Address: 301-302, 3rd Floor, Park Centra, Sector-30, Gurugram-122001

Membership No.: A30926

Encl.: As above

AGI Greenpac Ltd

Corporate Office: 301-302, 3rd Floor, Park Centra, Sector-30, NH 8, Gurugram, Haryana-122 001, India. T: +91 124 477 9200

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| CIN: L51433WB1960PLC024539

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AGI Plastek Office: AGI glaspac Premises, Glass Factory Road, Off Motinagar, Borabanda, Hyderabad-500018, India. T: +91 40-2383 1771(5lines), M: sales@gpoly.in

AGI CloZures Office: Sy.No.208 to 218, Sitarampur, Isnapur, Patancheru, Telangana- 502307, India. T: +91-8455-225511, M: info@agiclozures.com



A Somany Impresa Group Company

Earnings Presentation

Q1 FY 2026-27

*Building the Next Era of
Packaging*



Disclaimer & Forward-Looking Statements

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COMPANY OVERVIEW

What We Do

India's most profitable glass packaging leader — an integrated rigid packaging solutions manufacturer.

Our Businesses

India’s Most Profitable Glass Packaging Leader



EXISTING BUSINESSES



Glass Containers

Three state-of-the-art plants serving marquee global and Indian brands across beverages, spirits, pharma and personal care.



Security Caps & Closures

Automated, cutting-edge facility addressing the growing challenge of counterfeiting for premium brands.



PET Bottles & Products

A full spectrum of PET bottles and products serving FMCG, personal care and other diverse industries.



NEW



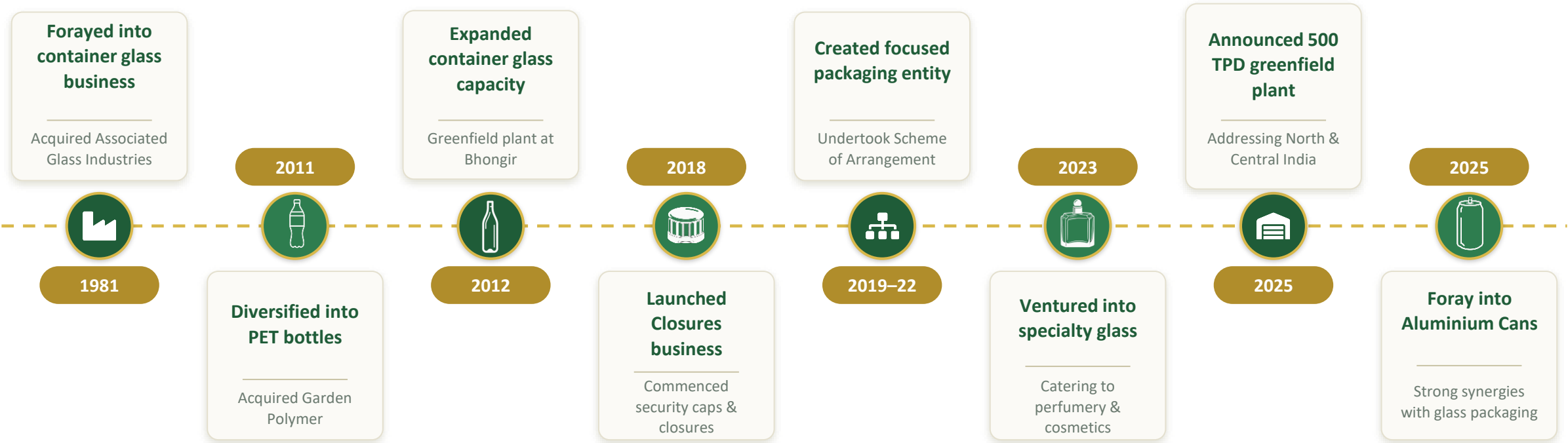
Aluminium Cans

Entering the high-potential aluminium can market, leveraging strong synergies in alcohol and F&B segments.

New Diversified Portfolio — building an integrated, future-ready range of rigid packaging solutions

Our Growth Journey

Four decades of building India's leading packaging platform



44+ Years of legacy	4 Packaging categories	500 TPD New capacity by March, 2027	1.6 billion Cans Foray into Aluminium cans
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Our Foundation



Mission, Vision, Aspiration & Values



Our Mission

To provide innovative and eco-friendly glass packaging solutions.



Our Vision

To be the most preferred rigid packaging company — creating value for customers and stakeholders.



Our Aspiration

A comprehensive product portfolio addressing the needs of the rigid packaging market.



Our Values

Guided by integrity, passion, customer focus, employee centricity, innovation and respect for all.

Our Capabilities

An integrated packaging platform

One platform spanning Container & specialty glass, Plastic packaging and Caps & closures manufacturing

Our Capabilities

A diversified, scaled manufacturing platform built for investor confidence



7 MANUFACTURING PLANTS	2,100* TPD GLASS CAPACITY	1,154 Mn p.a. CAPS & CLOSURES CAPACITY	~12,000 TPA PLASTIC PACKAGING CAPACITY
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 Business	 Manufacturing Facilities	 Industries Served	 Segments
 Glass Packaging	Container glass facility 800 tonnes per day Sanathnagar, Telangana 1,100 tonnes per day Bhongir, Telangana Specialty glass facility 200 tonnes per day Bhongir, Telangana	 Beverages  Liquor  Wine  Beer  Pharmaceuticals  Cosmetics  Personal care  Hospitality	Whisky & spirits, Wine & beer Soft drinks Medicine & vials Chemicals Waters Food jars Cosmetics Nail polish & Perfume, Face creams & foundation Candle jars, and many more
 Caps & Closures	1,154 mn pieces p.a. (large & small caps) Sangareddy, Telangana	 Liquor  Spirits  Pharmaceuticals  Cosmetics	Security caps & closures
 Plastic Packaging	~12,000 TPA across 3 plants: - Dharward, Karnataka - Sangareddy, Telangana - Selaqui, Uttarakhand	 Beverages  Liquor & Beer  Wine  Pharmaceuticals  Cosmetics and Personal care  Hospitality  FMCG and Dairy	PET bottles High Density Polyethylene bottles Polypropylene products

* To be enhanced to 2,600 TPD by March 2027

Our Products & Services

Glass packaging solutions for diverse needs



Wide-Ranging Sizes

From tiny **2.5 ml pharmaceutical bottles** to large **5-litre jars** for chemicals and food — serving diverse applications across industries.



Enhanced Branding

Advanced facilities offer diverse glass designs, embossing and colours — unique, eye-catching packaging for stronger brand marketing.



Sustainability Tailored

Increased recycled-glass use by achieving 40%+ cullet, lowers our environmental footprint and supports clients' green objectives while building efficiency.



Solutions for diverse needs

Consistent **supply across flint, amber, green and other colours**, fulfilling year-round demand from a large customer base.

Preferred Partner for 500+ Diversified Institutional Clients



Trusted across beverages, spirits, pharma, FMCG and personal care

Our Customers' Brands



Powering the packaging behind leading household names



COMPETITIVE POSITIONING

The Competitive Advantage We Leverage

Market Opportunity

Structural tailwinds for glass packaging



01

Premiumization Fuels Demand

Growth in premium drinks, pharma and beauty is driving demand for glass packaging globally and in India.



02

Innovation Drives Adoption

Modern retail and online channels require attractive, protective packaging — accelerating glass adoption.



03

Population & Income

A large, growing population and rising incomes are driving increased consumption of packaged liquids.



04

Ready for Reuse & Recycling

Glass preserves quality and taste; full recyclability supports a circular economy.



05

Brand Differentiation

Diverse designs and finishes empower brands worldwide to develop unique, high-impact packaging.



06

Sustainability Focus

Rising awareness drives eco-friendly glass demand, supported by regulation and consumers.

Competitive Edge of Leading Glass Players

High barriers to entry protect established leaders



Deep Customer Relationships

Built over decades of partnership — difficult for new entrants to replicate.



High Lead Time & Switching Cost

Long qualification cycles raise the cost of acquiring customers for new players.



Economies of Scale

Capacity loading is essential to achieve breakeven and competitive cost.



High Capital Intensity

Requires at least one full cycle before generating profitable results.



Steep Learning Curve

Achieving production efficiency is a long, experience-driven process.



ESG & Governance

Stringent ESG and governance requirements must be met before customer selection.

We Are Making Great Strides



Building Scale

2,100 → 2,600

TPD glass capacity

Expanding from 3 to 4 plants, 2,100 to 2,600 TPD by March 2027, serving India's growing needs.



Fast-Forward Sustainability

40%+ / 10% / 20%

Cullet · Energy · Water

40%+ cullet use, 10% energy reduction per ton (5 years), and 20% water recycling.



Enhancing Leadership

We are the leading Indian container glass packaging solution provider.



Marquee Customers

Top global and Indian brands across liquor, personal care, food, beverages and pharma.



Commitment to Efficiency

Consistently enhancing efficiency across all operations and processes.



Capitalising on High Growth

Strategically expanding into value-added international segments.

Strategic Focus on Value-Added Products



~25%

Contribution to Revenue
(FY 26)

*Premium segments driving margin
expansion*



Premium Alcoholic Beverages

Distinctive, high-quality wine, beer and whisky bottles crafted to enhance perceived value and sophistication.



Cosmetics & Perfumery

Bespoke glass solutions for beauty — unique designs, colours and finishes for cosmetics and fragrances.



Pharmaceutical

High-precision vials, ampoules and bottles meeting stringent regulatory requirements and ensuring product safety.



Security Caps & Closures

Advanced, functional closures providing security, ease of use and brand differentiation across product lines.

Expanding Our Specialty Glass Business



Customer Focus

Understanding the unique requirements of specialty-glass customers and providing customised solutions.



Innovation & Product Development

Aggressively investing in R&D to develop products with advanced features, unique aesthetics and improved functionality.



Targeted Investment

A dedicated R&D Center focused on glass innovation and a state-of-the-art Decoration Unit for value-added services.



Quality

Maintaining the highest standards throughout manufacturing, ensuring consistent excellence to customer expectations.

Efficiently Leveraged Capital Structure

0.11x

NET DEBT to EBITDA Ratio (FY26)



Equity Management

A flexible capital structure facilitates optimal fundraising (debt, equity, quasi-equity) for growth, supported by a low 0.11x net debt to EBITDA.

₹690 Cr

EBITDA (FY26)



Operational Efficiency & Profitability

Strong profitability and efficient operations generate robust cash flows, enhancing capital-structure flexibility.

₹4,528 Cr*

MARKET CAPITALISATION



Market & Investor Sentiment

Transparent communication on our capital strategy builds confidence and influences our cost of capital.

14%

AVERAGE LAST 3 YEARS DIVIDEND TO PAT



Equity Management

Consistent dividends and share buyback demonstrate financial health and attract long-term investors.

56%

INDEPENDENT DIRECTOR RATIO



Risk & Regulatory Landscape

Continuous focus on evolving risks and regulatory compliance ensures stable, efficient operations.



FINANCIAL PERFORMANCE

**Focus on Results,
Not Just Performance**

AGI Greenpac Limited (Consolidated) — Q1 Financial Update



QUARTERLY SNAPSHOT

REVENUE ▲ ₹785 Cr 14.2% YoY	EBITDA EXCL. OI ▲ 23.1% YoY ₹175 Cr Margin : 22.3%	EBIT ▲ 3.2% YoY ₹139 Cr Margin :17.7 %	PROFIT AFTER TAX ▲ 11.8% YoY ₹99 Cr Margin : 12.7%
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Particulars	Q1 FY27	Q1 FY26	Q4 FY26	YoY	QoQ
Revenue from Operations	₹785 Cr	₹688 Cr	₹742 Cr	14.2%	5.8%
EBITDA excl. other income (OI)	₹175 Cr 22.3%	₹142 Cr 20.7%	₹153 Cr 20.6%	23.1%	14.3%
EBITDA incl. other income	₹184 Cr 23.4%	₹176 Cr 25.5%	₹206 Cr 27.8%	4.7%	(10.9)%
EBIT	₹139 Cr 17.7%	₹135 Cr 19.6%	₹162 Cr 21.8%	3.2%	(14.1)%
Profit Before Tax	₹129 Cr 16.5%	₹118 Cr 17.1%	₹153 Cr 20.6%	9.7%	(15.3)%
Profit After Tax	₹99 Cr 12.7%	₹89 Cr 12.9%	₹115 Cr 15.5%	11.8%	(13.9)%

Note: All margins are calculated on revenue from operations.

Packaging Products — Q1 Financial Update



QUARTERLY SNAPSHOT

REVENUE ▲ 14.3% YoY

₹780 Cr

EBITDA EXCL. OI ▲ 19.5% YoY

₹189 Cr

Margin :24.2%

EBIT ▲ (0.7)% YoY

₹150 Cr

Margin :19.3%

SEGMENT ROCE

25.7%

Particulars	Q1 FY27	Q1 FY26	Q4 FY26	YoY	QoQ
 Revenue from Operations	₹780 Cr	₹682 Cr	₹737 Cr	14.3%	5.8%
 EBITDA excl. other income (OI)	₹189 Cr 24.2%	₹158 Cr 23.1%	₹177 Cr 24.0%	19.5%	6.7%
 EBITDA incl. other income	₹192 Cr 24.7%	₹190 Cr 27.9%	₹228 Cr 30.9%	1%	(15.4)%
 EBIT	₹150 Cr 19.3%	₹151 Cr 22.2%	₹186 Cr 25.3%	(0.7)%	(19.4)%
 Segment ROCE* (excl. OI)	25.7%	20.5%	24.7%	—	—

Note 1: All margins are calculated on revenue from operations

Note 2: Above stated financials are rounded off and as per management reported figures

* Capital employed = Total assets - Current liabilities (excluding short term debt and current maturities of long-term debt) - Capital work-in-progress

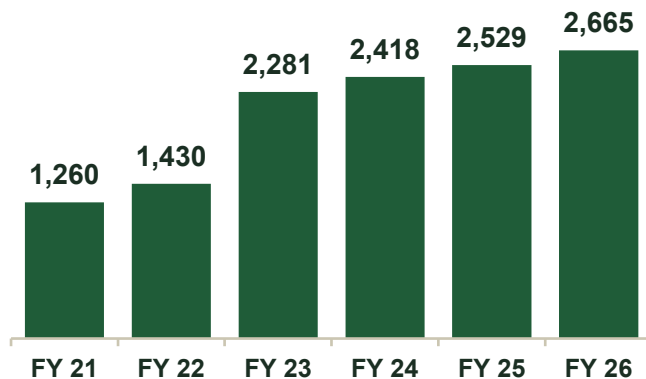
Our Continuous Growth



₹ Crore

Revenue

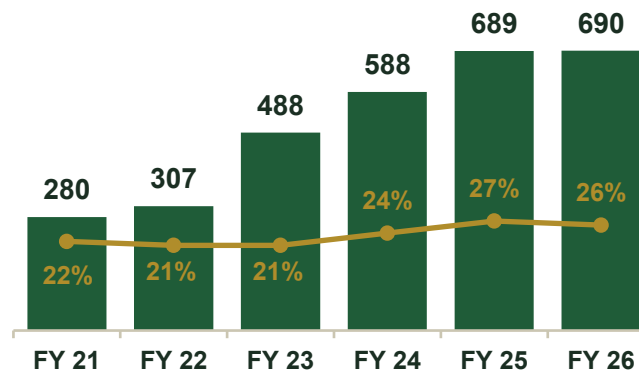
CAGR 16%



EBITDA

Margin (%)

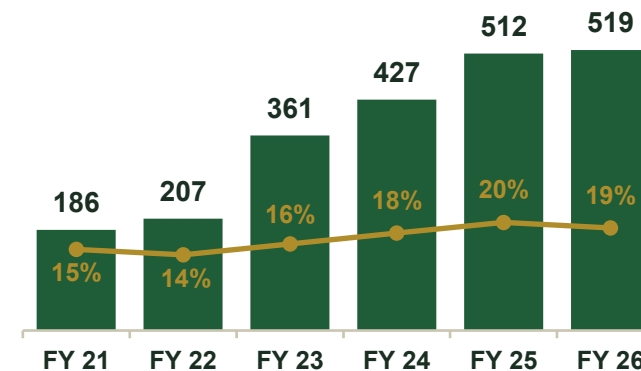
CAGR 20%



EBIT

Margin (%)

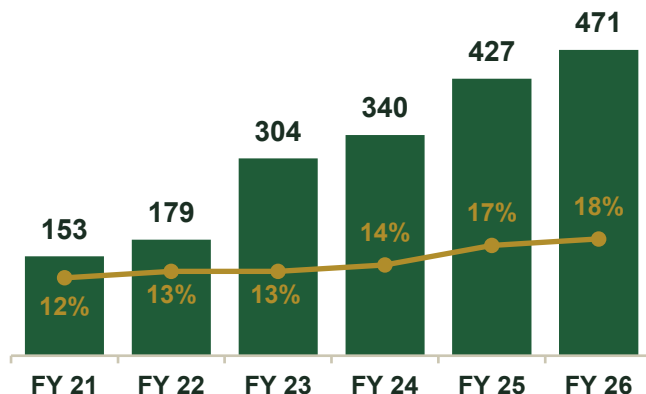
CAGR 23%



PBT

Margin (%)

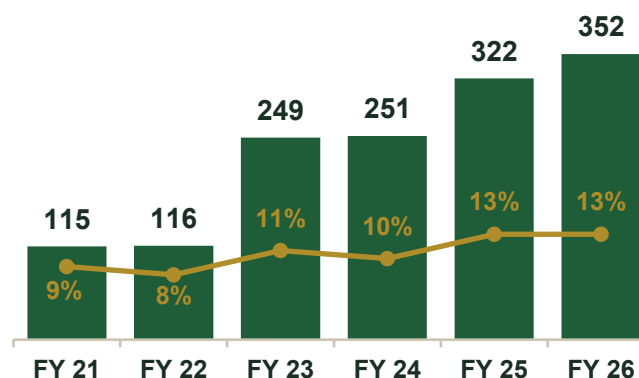
CAGR 25%



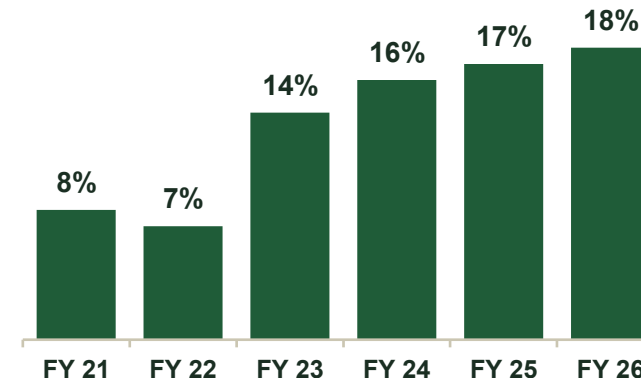
PAT

Margin (%)

CAGR 25%



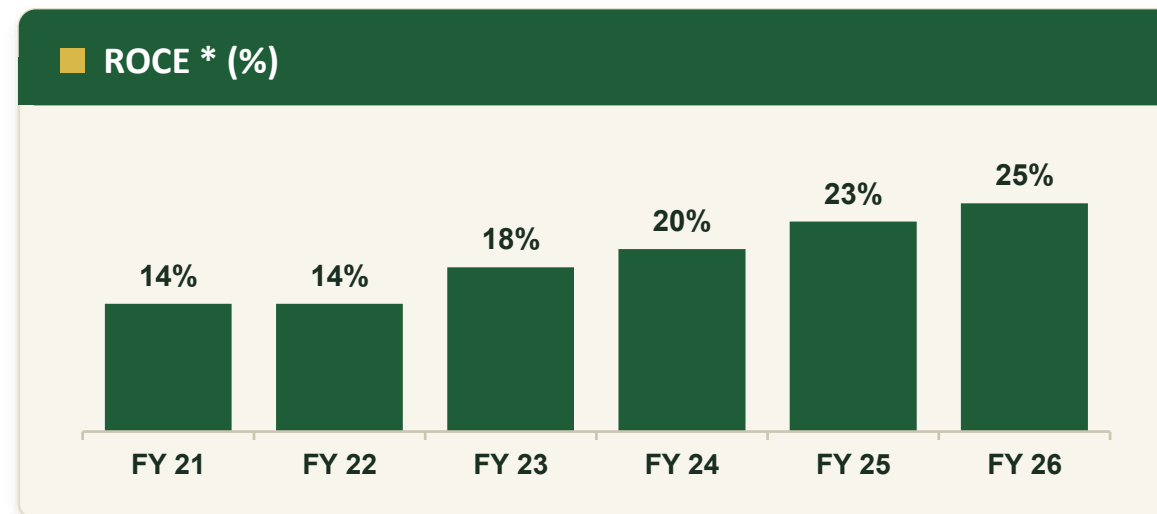
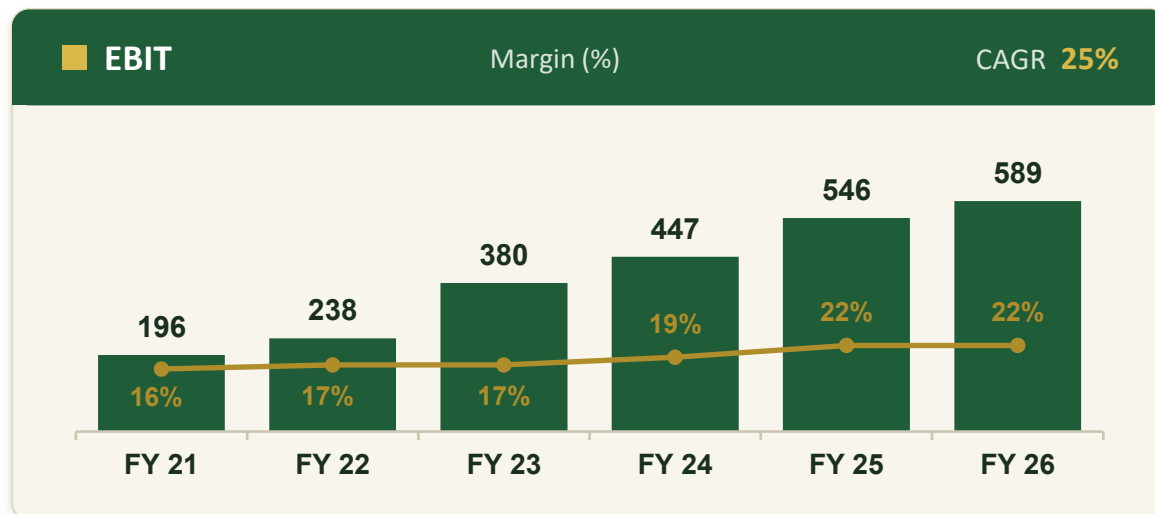
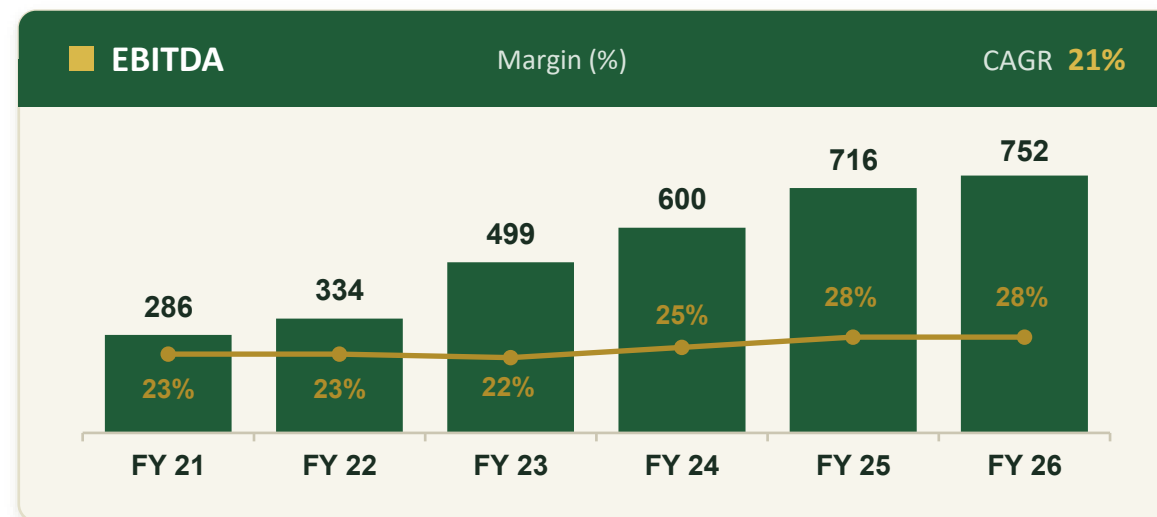
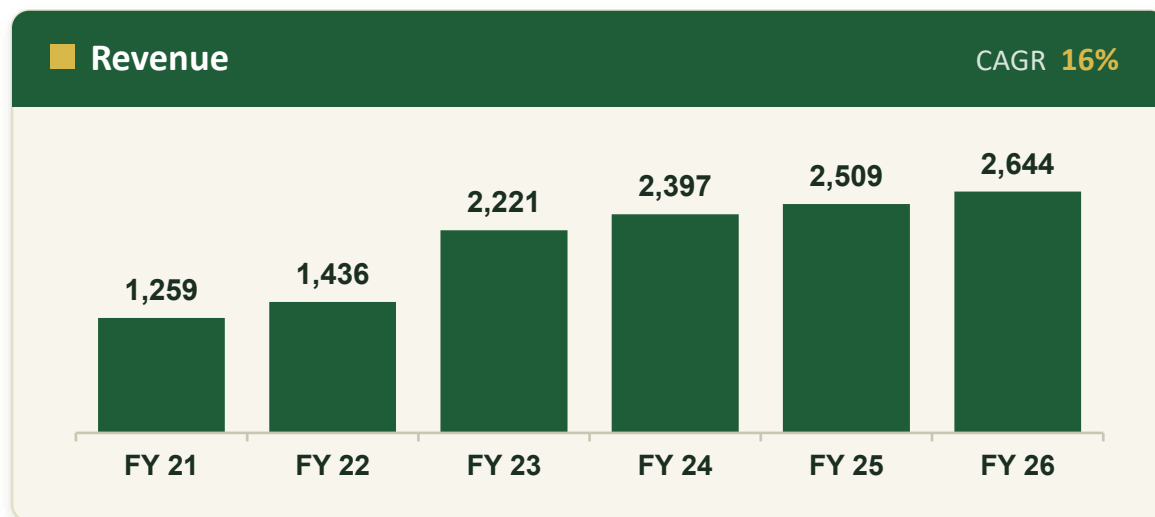
ROCE * (%)



Note : Above stated financials are rounded off and as per management reported figures

*Capital employed = Total assets - Current liabilities (excluding short term debt and current maturities of long term debt)

Packaging Products Profitability Trends



Note 1 : Above stated financials are rounded off and as per management reported figures

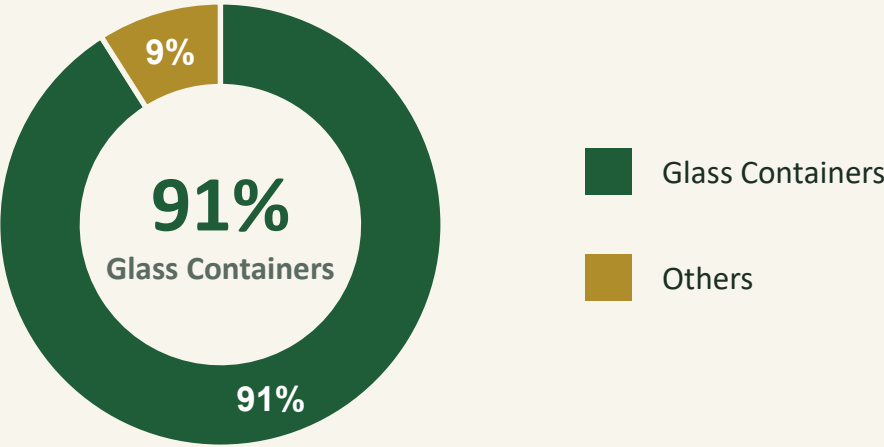
Note 2 : EBIT includes other income for ROCE calculation

*Capital employed = Total assets - Current liabilities (excluding short term debt and current maturities of long-term debt)

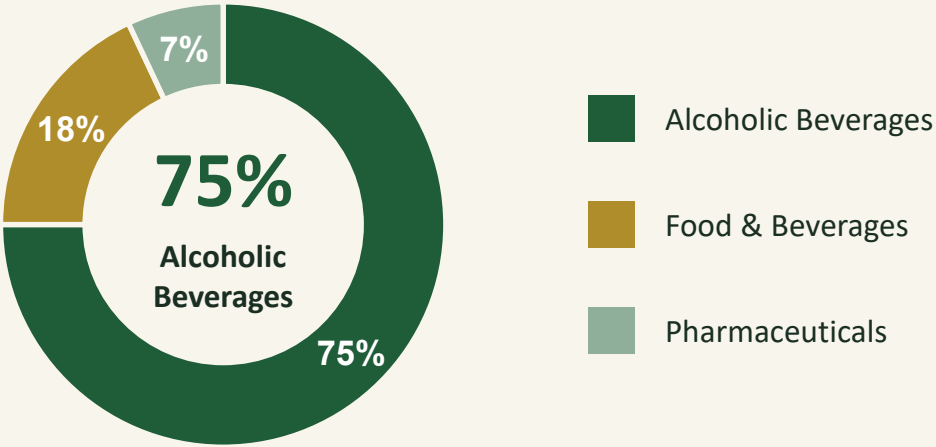
Revenue Mix — FY26



Packaging Product Revenue Mix



Glass Containers Revenue Mix





Mr. Sandip Somany

Chairman & Managing Director



**Commenting on the results, Mr. Sandip Somany,
Chairman & Managing Director, AGI Greenpac Limited, said :**

“

Our Q1 FY27 performance reflects the inherent strength of our core business, driven by an improved product mix, enhanced operational efficiencies, and sustained demand across our alcobev, food & beverage, and specialty glass categories. While regional escalations in West Asia put pressure on energy and raw material costs during the quarter—temporarily weighing on margins—our team successfully cushioned the impact through proactive cost-optimization measures. We expect margin performance to strengthen in the coming quarters as input cost volatility eases and the compounding benefits of our efficiency programs take full effect.

”



GOVERNANCE

ESG | Risk | Leadership

Environmental & Social Governance

Advancing environmental stewardship and social responsibility across our operations



01



Eco-Friendly Manufacturing

We prioritise sustainability through eco-friendly, resource-efficient manufacturing processes.

02



Sustainability Metrics

We continuously improve sustainability metrics and significantly reduce our carbon footprint for a greener future.

03



Stakeholder Engagement

Engaging stakeholders is central to our strategy — fostering transparency and responsible practices.

04



Corporate Social Responsibility

Our commitment to CSR and positive environmental impact has earned us recognition.

Risk Management Strategies

A structured approach to identifying and mitigating enterprise risk



FINANCIAL

Market Volatility

Market fluctuations can impact operations; diversification helps mitigate these effects.



COMPLIANCE

Regulatory Compliance

Building trust through transparent operations and rigorous regulatory compliance.



OPERATIONS

Supply Chain Disruptions

Strong supplier relationships and planning are essential to minimise disruptions.



SUSTAINABILITY

Environmental Risk

Sustainable manufacturing practices are key to reducing environmental impact.

One Integrated Framework

Each risk pillar is actively monitored and mitigated through a coordinated, enterprise-wide approach — protecting operational continuity, stakeholder trust and long-term sustainability.

● FINANCIAL

● COMPLIANCE

● OPERATIONS

● SUSTAINABILITY

Our Board of Directors



56% OF THE BOARD IS INDEPENDENT



Mr. Sandip Somany

CHAIRMAN & MANAGING DIRECTOR

40+ years of experience in the ceramics and glass industry.



Mr. Anil Wadhwa

INDEPENDENT DIRECTOR

Former IFS Member; Ambassador to Poland, Lithuania, Oman, Thailand, Italy & San Marino (37 years service).



Dr. Laveesh Bhandari

INDEPENDENT DIRECTOR

President & Senior Fellow at CSEP; PhD in Economics, Boston University.



Ms. Himalyani Gupta

INDEPENDENT DIRECTOR

Advocate with 35+ years; Standing Counsel for the Union of India in the Supreme Court.



Mr. Rakesh Sarin

INDEPENDENT DIRECTOR

48 years of experience in distributed energy, policy advocacy and renewable energy platforms.



Mr. Sushil Kumar Roongta^

INDEPENDENT DIRECTOR

50+ years of experience in corporate governance, metallurgical industries and large-scale industrial management.



Ms. Sumita Somany

NON-EXECUTIVE NON-INDEPENDENT DIRECTOR

Over a decade of experience in the retail industry.



Mr. Ram Babu Kabra*

NON-EXECUTIVE NON-INDEPENDENT DIRECTOR

Seasoned Chartered Accountant & Company Secretary with 43+ years' in the business sector.



Mr. Nand Gopal Khaitan

NON-EXECUTIVE NON-INDEPENDENT DIRECTOR

Attorney, Advocate & Notary; practising in the Calcutta High Court and Supreme Court.

^ Appointed w.e.f. 01st July, 2026 *Appointed w.e.f. 28th April, 2026

Note : Mr. Girdhari Lal Sultania resigned as Non-Executive Non-Independent Director w.e.f 28th April 2026

Our Leadership Team



Mr. Sandip Somany

Chairman &
Managing Director



Mr. Shashvat Somany

Group Strategy Head



Mr. Sandeep Sikka

Group CFO



Mr. Rajesh Khosla

Chief Executive Officer



Mr. O.P. Pandey

Chief Financial Officer

Connect with Our Investor Relations Team

For further inquiries or detailed discussions regarding our investment opportunities, please reach out to our dedicated Investor Relations team.



Investor Relations

Abhishek Dakoria / Neha Dingria — Churchgate Partners



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Building the Next Era of Packaging