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PRESS RELEASE

HOTEL LEELAVENTURE LIMITED REPORTS 14.34% GROWTH IN REVENUES AND 6 FOLD INCREASE IN EBITDA FOR THE FINANCIAL YEAR 2012-13

The Company has earned a total revenue of Rs. 653.86 crores during the year, as against Rs. 571.84 crores in the previous year, which is an increase of 14.34%. The Company's operational profit before interest and depreciation has substantially increased from Rs. 18.57 crores in FY 12 to Rs. 112.66 crores in FY 13, which is a six fold increase.

The increase in Revenue and Operating Profit has come mainly from The Leela Palace, Delhi which is steadily improving performance and from The Leela, Goa. The Leela Palace, Chennai with 326 rooms has just commenced its operations in January 2013 and is expected to contribute significantly to the Company's revenues and Operational Profit in FY 14.

The Company has a total debt of Rs. 4,602 crores as on 31st March 2013 mainly because of the capital expenditure incurred to set up the Udaipur, Delhi and Chennai hotels, apart from acquiring plots at Agra, Pune and Bangalore, next to The Leela Palace.

The Company has met its debt service obligations to the lenders during the year, in line with the approved CDR package and is making all efforts to meet the debt service obligations in the current year also by monetization of the non-core assets and stake sale in one or two of its Hotel properties, retaining the operational management. Consequently, the interest burden would be substantially lower from FY 14-15 onwards. The Company has signed a Management Contract for managing hotel at Bhartiya City in Bangalore and a Memorandum of Understanding for managing a hotel in Noida being developed by Supertech Group. The Company is in discussions with several other developers for managing their Hotels in various locations in India and overseas. The Company would continue to follow this asset light strategy, for future growth.

About The Leela Palaces, Hotels and Resorts

The Leela Palaces, Hotels and Resorts, headquartered in Mumbai, India, is owned by Hotel Leelaventure Ltd. The ultra-luxury hotel group owns and manages eight award-winning properties in prime urban locations and magical holiday destinations across India including Mumbai, New Delhi, Gurgaon, Bangalore, Chennai, Goa, Udaipur and Kovalam. New properties under development include Jaipur, Bangalore, Noida, Agra and Lake Ashtamudi, Kerala. The Leela Palaces, Hotels and Resorts is committed to providing warm, gracious and anticipatory service in settings that capture the essence of India. The group has marketing alliances with US-based Preferred Hotels & Resorts and is a member of the Global Hotel Alliance based in Geneva, Switzerland.

For further information, please contact your travel counselor or visit our website at www.theleela.com.



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