



HOUSE OF PEARL FASHIONS LIMITED
 Regd. Office: "Pearl House", A-3, Community Centre, Naraina Industrial Area, Phase-II, New Delhi-110 028
AUDITED FINANCIAL RESULTS FOR THE QUARTER & YEAR ENDED 31 MARCH 2011

(Rs. in Lacs)

Sl. No.	Particulars	Consolidated				Standalone			
		Quarter Ended 31.03.2011 (Audited)	Quarter Ended 31.03.2010 (Audited)	Year Ended 31.03.2011 (Audited)	Year Ended 31.03.2010 (Audited)	Quarter Ended 31.03.2011 (Audited)	Quarter Ended 31.03.2010 (Audited)	Year Ended 31.03.2011 (Audited)	Year Ended 31.03.2010 (Audited)
1	a) Net Sales/ Income from Operations	68026.04	56324.48	223006.78	183204.86	(0.00)		2129.58	2236.97
2	b) Other Operating Income	835.67	452.01	1530.41	963.40				
	Total	68861.71	56776.49	224537.17	184168.26	(0.00)		2129.58	2236.97
3	a) Increase/Decrease in stock in trade & work in progress	(484.38)	(905.84)	(2198.47)	(1540.61)				
4	b) Consumption of raw materials	8783.31	7968.50	30190.51	23273.59				
5	c) Purchase of Traded Goods	42436.14	33471.04	132036.90	107711.96				
6	d) Employee Cost	6867.55	6277.89	22653.50	20740.82				
7	e) Depreciation	687.15	577.45	2271.98	2156.80				
8	f) Manufacturing Expenses	4197.52	3794.46	16867.86	11652.49				
9	g) Other Expenditure	5342.30	4329.36	21190.79	20260.30				
	h) Total	66809.59	54109.68	223011.87	184234.44				
10	Profit from operations before other income/losses & exceptional items (1-2)	2052.12	2666.81	11725.30	(78.18)				
11	Other Income	(176.05)	(804.09)	(3802.04)	(3579.48)				
12	Profit before interest & exceptional items (3+4)	2228.17	1862.72	5527.24	3603.31				
13	Interest	792.89	908.80	2758.49	1889.69				
14	Profit after interest but before exceptional items (5-6)	1435.18	953.92	2768.85	1613.62				
15	Exceptional Items								
16	Profit (+) / Loss (-) from Ordinary Activities before tax (7+8)	1435.18	953.92	2768.85	1613.62	12.68	31.75	(32.89)	(410.55)
17	Tax Expenses								
18	Deferred Tax	(286.94)	(325.76)	(284.83)	99.91				
19	Income Tax	41.17	(81.54)	314.87	(81.94)				
20	MAIT Credit	(116.57)	181.50	(169.31)	181.50				
21	Net Profit (+) / Loss (-) from Ordinary Activities after tax (9-10)	1797.46	1179.71	2889.12	1413.75				
22	Exceptional item (net of tax expense Rs. Nil)	600.58	600.58	600.58	585.33				
23	Net Profit (+) / Loss (-) for the Period (11-12)	1196.88	1179.71	2288.54	1413.75				
24	Minority Interest	(306.64)	(448.45)	(331.04)	(530.48)				
25	Net Profit (+) / Loss (-) after Minority Interest for the Period (13+13a)	891.24	731.26	1957.50	883.27				
26	Paid-up equity share capital	1950.03	1950.03	1950.03	1950.03				
27	Reserve excluding Reserves on Reserves as per Balance Sheet of previous accounting year		1950.03	44942.54	43249.02				
28	Earning Per Share (EPS):								
29	a) Basic and diluted EPS before Extraordinary Items:								
30	- Basic	7.65	3.75	13.11	4.53				
31	- Diluted	7.65	3.75	13.11	4.53				
32	b) Basic and diluted EPS after Extraordinary Items:								
33	- Basic	4.57	3.75	10.03	4.53				
34	- Diluted	4.57	3.75	10.03	4.53				

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Sl. No.	Particulars	Consolidated				Standalone			
		Quarter Ended 31.03.2011 (Audited)	Quarter Ended 31.03.2010 (Audited)	Financial Year Ended 31.03.2011 (Audited)	Financial Year Ended 31.03.2010 (Audited)	Quarter Ended 31.03.2011 (Audited)	Quarter Ended 31.03.2010 (Audited)	Financial Year Ended 31.03.2011 (Audited)	Financial Year Ended 31.03.2010 (Audited)
17	Public shareholding No. of Shares Percentage of Shareholding Promoter and Promoter Group Shareholding	6,585,255 33.77	6,585,255 33.77	6,585,255 33.77	6,585,255 33.77	6,585,255 33.77	6,585,255 33.77	6,585,255 33.77	6,585,255 33.77
18	a) Pledged/unpledged Number of Shares Percentage of Shares (as a % of the total shareholding of Promoter and Promoter Group) b) Non-pledged Number of Shares Percentage of Shares (as a % of the total shareholding of Promoter and Promoter Group) c) Share capital of the Company	1,291,508 100.00 66.23	1,291,508 100.00 66.23	1,291,508 100.00 66.23	1,291,508 100.00 66.23	1,291,508 100.00 66.23	1,291,508 100.00 66.23	1,291,508 100.00 66.23	1,291,508 100.00 66.23

NOTES TO FINANCIAL RESULTS:

1) Audited Financial Results of the company for the quarter and year ended 31st March 2011 have been reviewed by the Audit Committee and taken on record by the Board of Directors at their meetings held on 30th May 2011.

2) During the quarter ended 31st March 2011, No investor complaints were received. There were no complaints pending at the beginning and end of the quarter. As such no complaint to be replied during the quarter.

3) Statement of Utilization of Issue proceeds as on 31st March 2011.

Particulars	Projected Utilisation upto 31st MAR 2011	(Rs. in Lacs)
Investment in Subsidiary Companies to increase the Group's production capacity	2990.00	1,485.84
Investment in Subsidiary Companies for establishment of Design Centre and corporate office in Gurugram.	380.00	380.00
Setting up an Integrated Information Technology System	1,430.00	1,430.00
Prepayment of Certain Term Loans availed by the company and its subsidiaries	4,923.50	4,923.75
Investment in its subsidiary company M/s. Multinational Textiles Group Ltd for payment of purchase in consideration to SAGB Holding Limited and Palas Holding Limited as part of the group restructuring	497.00	4,917.26
Setting up a Domestic Branded apparel retail business.	2,527.00	2,298.46
Acquisition of existing companies of setting up joint venture companies for marketing and distribution of Wholesale / brands and supply business in the apparel, accessories or related segments within or outside India.	8,679.70	4,906.96
General Corporate Purposes	877.20	360.82
Extended working capital & temporary loans to its subsidiaries as an interim use of funds.	1,320.00	5,318.78
Share Issue Expenses	28,537.20	1,819.53
Total		27,927.00

Unutilized funds have been invested in Bank Fixed Deposits, Debt Mutual Funds & other corporate deposits and Rs. 2,000 Lacs has been given to Pearl Global Ltd, a subsidiary for repayment of its high interest bearing working capital loan as interim use of proceeds, the company has also extended working capital support of Rs. 271.29 lacs to its WOS, House of Pearl Fashion (US) Ltd, Rs. 1387.22 Lacs to New Pearl Knitwear Ltd, Rs. 688.39 lacs to Pearl Global Ltd.

Being expenses on: integrated technology system, in excess of projected utilization.

4) During the quarter the company has disposed off its entire investment in its subsidiary, New Pearl Knitwear Ltd, for a total consideration of USD 2.25 million as per Reserve Bank of India approval.

5) Except for Bangladesh entities, which are located in Excor. promotion zone and are in the Tax holidays period, Pearl Global Far East Ltd, the Deferred tax has been reckoned for all other entities.

6) The standalone results for the quarter ended 31st March 2011, are available at the website of the company, www.houseofpearl.com, besides the websites of Bombay Stock Exchange Ltd. and National Stock Exchange of India Ltd.

7) Financial performance or stand alone basis for the Quarter are (Rs. in Lacs): a) Turnover (MIL) b) Profit Before Tax Rs.12.88 and c) Profit after Tax Rs.585.33

8) Figures of the previous period year have been regrouped and rearranged to make them comparable with those of the current period.

By Order of the Board

Place: Gurugram
Date: 30th May, 2011

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8) Segment Reporting		(Rs. in Lacs)						
Geographical Segment	Qtr ended 31.03.2011	%	Qtr Ended 31.03.2010	%	Year Ended 31.03.2011	Year Ended 31.03.2010	%	
Particulars								
Segment Revenue								
UK	277.88	3.05	2330.39	3.87	10758.29	4.49	15637.78	7.86
Hong Kong	4420.33	59.15	30056.67	9.87	131626.31	54.92	13060.32	46.77
India	1776.42	23.83	20411.54	3.87	66772.36	27.86	10485.67	30.40
Others	1016.68	13.97	7472.05	2.40	30525.06	12.74	29774.33	14.97
Total	7491.31	100.00	60270.65	10.00	239682.02	100.00	118958.10	100.00
Less: Inter Segment Revenue	665.13		3946.17		16475.12		15753.24	
Net Segment Revenue	6826.18		56324.48		223206.90		113204.86	
Segment Results								
Profit/(Loss) before Tax and Interest								
UK	(44.27)	13.13	(14.74)	0.80	(397.46)	6.40	(138.98)	2.60
Hong Kong	177.76	63.97	1763.94	6.02	4086.50	65.76	4467.13	83.46
India	74.79	37.17	73.05	3.98	1785.97	28.74	885.54	16.54
Others	29.73	1.13	(105.48)	5.74	341.91	5.50	(1307.09)	24.42
Total	278.55	115.39	1716.77	46.54	5816.92	106.40	3906.60	127.02
Less : (i) Interest	92.99		825.41		2758.49		1889.69	
(ii) Other Un-allocable Expen net off.	50.38		(1.69)		289.58		403.29	
Total Profit before Tax	1,35.18		893.05		2768.85		1613.62	
Capital Employed per Segment								
UK	7,47.34	7.47	1062.44	1.40	7247.34	7.47	1062.44	1.40
Hong Kong	30,09.38	31.34	15866.47	20.95	30409.38	31.34	5866.47	20.95
India	43,45.74	44.57	40185.45	53.06	43245.74	44.57	10185.45	53.06
Others	16,22.08	16.62	18625.11	24.59	16122.08	16.62	8625.11	24.59
Total	9724.54	100.00	75739.47	60.00	97024.54	100.00	5739.47	100.00

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Business Segment	Qtr Ended 31.03.2011	%	Qtr Ended 31.03.2010	%	Year Ended 31.03.2011	Year Ended 31.03.2010	%
Particulars							
Segment Revenue							
Manufacturing	23766.16	31.84	2395.53	39.70	83158.34	34.70	73816.66
Marketing, Distribution	50887.39	68.16	3585.64	59.49	156429.73	65.27	123692.75
Branding & Retailing	(62.24)	0.08	45.48	0.81	93.95	0.04	1448.69
Total	74591.31	100.08	6027.65	100.00	239682.02	100.00	198958.10
Less: Inter Segment Revenue	6565.13		395.17		16475.12		15753.24
Net Segment Revenue	68,026.18		56,33.48		223206.90		183204.86
Segment Results							
Profit/(Loss) before Tax and interest							
Manufacturing	1261.25	52.18	70.86	36.53	3236.40	47.57	2029.76
Marketing, Distribution	1155.91	47.82	133.23	63.37	3566.70	52.43	2882.31
Branding & Retailing	(138.61)	5.73	(30.32)	17.35	(986.18)	14.50	(1005.47)
Total	2278.55	105.73	171.77	117.35	5816.92	114.50	3906.60
Less: (i) Interest	792.99		85.41		2758.49		1889.69
(ii) Other Un-allocable open net off.	50.38		(.69)		289.58		403.29
Total Profit before Tax	1435.18		85.05		2768.85		1613.62
Capital employed per segmt							
Manufacturing	48209.35	49.69	4550.50	60.08	48209.35	49.69	45500.50
Marketing, Distribution	48140.61	49.62	2906.67	38.30	48140.61	49.62	29005.67
Branding & Retailing	674.58	0.70	123.30	1.63	674.58	0.70	1233.30
Total	97024.54	100.00	7579.47	100.00	97024.54	100.00	75739.47

For current period & previous year, the geographical segments of the Company based on the location of assets are United Kingdom, Hong Kong, India, Others.

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Statement of Assets and Liabilities

(Rs./Lacs)

Particulars	Consolidated		Standalone	
	(Audited)	(Audited)	(Audited)	(Audited)
	As on 31st March 2011	As on 31st March 2010	As on 31st March 2011	As on 31st March 2010
SOURCES OF FUNDS				
Shareholder's Funds				
(a) Share Capital	1950.03	1950.03	1950.03	1950.03
(b) Reserves & Surplus	45180.27	43485.75	26461.44	28842.17
Minority Interest	5161.37	4787.02	-	-
Loan Funds	44821.18	25206.58	392.43	497.51
Total	97112.85	75429.39	28803.90	31289.71
APPLICATION OF FUNDS				
Fixed Assets (Incl. CWIP)	31752.78	26240.72	1455.77	1753.31
Investments	834.24	491.49	16709.63	16911.44
Deferred Tax Asset (Net)	558.23	216.41	653.66	76.83
Current Assets, Loans & Advances				
(a) Inventories	24250.71	16800.21	0.00	0.00
(b) Sundry Debtors	35157.51	32809.37	325.38	1049.07
(c) Cash and Bank Balances	17261.57	13205.36	599.68	461.34
(d) Loans & Advances	12059.64	12414.72	9367.64	11804.11
Less :Current Liabilities & Provisions				
Current Liabilities	(24627.66)	(26692.78)	(288.13)	(747.62)
Provisions	(134.17)	(56.10)	(19.72)	(18.77)
Net Current Assets	63967.60	48480.77	9984.85	12548.13
Total	97112.85	75429.39	28803.90	31289.71