



HOUSE OF PEARL

HOUSE OF PEARL FASHIONS LIMITED
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Haryana, INDIA
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14th February, 2012**BY FAX / COURIER**

MR. RAJESH GANDHI
DEPARTMENT OF CORPORATE SERVICES - CRD
BOMBAY STOCK EXCHANGE LIMITED
1ST FLOOR, NEW TRADING RING
ROTUNDA BUILDING, P. J. TOWERS
DALAL STREET, FORT, MUMBAI - 400 001
FAX: 022 - 2272 2037 / 2039 / 2041 / 2061

✓
MR. HARI. K.
ASST. VICE PRESIDENT
NATIONAL STOCK EXCHANGE OF INDIA LTD.
"EXCHANGE PLAZA", PLOT NO. C- 1, G- BLOCK,
BANDRA - KURLA COMPLEX,
BANDRA (E), MUMBAI - 400 051
FAX: 022 - 2659 8237 - 8238 / 2659 8347 - 8348

SUB: OUTCOME OF BOARD MEETING HELD ON 14TH FEBRUARY, 2012

Dear Sir,

In compliance to the Clause 41 of the Listing Agreement, the Board of Directors of the Company in their meeting held today, 14th February, 2012, considered and took on record the Un-Audited Financial Results for the quarter and Nine Months ended 31st December, 2011.

In terms of Scheme of Amalgamation and Hon'ble High Court of Delhi Order dated 11th November, 2011, the Board of Directors of the Company has considered and given approval for allotment of 21,63,594 Equity Shares to the Shareholders of erstwhile Pearl Global Limited in the ratio of 2 shares of the Company for every 3 shares held by the shareholders of Pearl Global Limited.

A copy of Financial Results for the quarter and Nine Months ended 31st December, 2011 is enclosed herewith.

The above is for your information and record.

Hope that you will find same in order.

Kindly acknowledge receipt.

Thanking you,

Yours faithfully,
for **HOUSE OF PEARL FASHIONS LIMITED**

(Sandeep Sabharwal)
Company Secretary

Encl.: As above



HOUSE OF PEARL FASHIONS LIMITED
 Regd. Office: Pearl House, A-3, Community Centre, Naraina Industrial Area, Phase-II, New Delhi-110 028
 UNAUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED 31 DECEMBER 2011

(Rs. In Lacs)

UNAUDITED FINANCIAL RESULTS FOR THE PERIOD ENDING 31.12.2011

STANDARD ONE

CONSOLIDATED	Sl. No.	Particulars	Quarter Ended 31.12.2011	Quarter Ended 30.08.2011	Quarter Ended 31.12.2010	Three Months Ended 31.12.2011	Three Months Ended 31.12.2010	Financial Year Ended 31.03.2011	Quarter Ended 31.12.2011	Quarter Ended 30.08.2011	Quarter Ended 31.12.2010	Three Months Ended 31.12.2011	Three Months Ended 31.12.2010	Financial Year Ended 31.03.2011
	No.	Particulars	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	a)	Net Sales/ Income from Operations	69045.13	60312.32	42683.44	187386.25	165190.72	223266.76	12971.52	0.00	465.35	41546.78	2258.57	2258.97
2	b)	Other Operating Income	273.65	233.37	283.35	760.35	684.74	1630.41	16.94	0.00	0.00	130.84	0.00	2258.97
	Total		69318.79	60545.69	42966.80	188146.60	165875.46	224737.17	12988.45	0.00	465.35	41677.62	2258.57	2258.97
3	a)	(Increase)/Decrease in stock in trade & work in progress	(2378.94)	(651.76)	(3914.36)	(1115.78)	(11714.05)	(2716.47)	(2361.57)	0.00	0.00	(32.50)	0.00	0.00
4	b)	Consumption of raw materials	6886.96	6479.76	6479.76	18665.44	21427.20	30190.51	4008.93	0.00	0.00	11247.99	0.00	2023.31
5	c)	Purchase of Traded Goods	43462.91	43520.11	27067.96	122523.81	89598.76	132035.92	6042.75	0.00	408.76	16388.73	386.34	458.77
6	d)	Employee Cost	5889.87	5454.84	5918.32	16533.14	16785.95	22653.50	94.35	94.35	123.32	3971.41	256.23	346.09
7	e)	Depreciation	651.53	614.28	530.24	1864.85	1604.83	2271.99	259.28	5.94	63.84	777.38	46.27	54.25
8	f)	Manufacturing Expenses	2987.42	2076.35	3474.84	8201.96	12672.14	16887.66	2802.89	156.82	97.29	2943.05	381.55	3276.82
9	g)	Other Expenditure	6511.29	6028.11	4468.86	17437.05	15848.48	21190.79	875.11	350.50	735.22	42638.05	3065.25	3876.82
10	h)	Total	64283.04	60575.27	45005.13	185457.47	166202.28	223011.87	12982.70	350.50	735.22	42638.05	3065.25	3876.82
11	i)	Profit from operations before other income, interest & exceptional items (1-2)	1025.76	(26.98)	(630.33)	2888.13	(326.82)	1725.30	6.73	(360.50)	(295.07)	(920.43)	(758.13)	1101.56
12	j)	Other Income	215.76	1242.47	1506.88	1795.04	3825.99	3825.64	(255.05)	4168.84	254.57	1089.83	752.07	1008.68
13	k)	Profit before interest & exceptional items (3+4)	1241.51	1213.49	886.85	4465.17	3293.17	6527.94	(230.22)	65.34	(14.70)	123.40	41.53	54.82
14	l)	Interest	977.05	954.05	658.34	2698.77	1985.50	2758.49	327.84	14.74	13.48	990.13	41.53	54.82
15	m)	Profit after interest but before exceptional items (5-6)	264.45	349.43	10.31	1798.40	1333.67	2768.85	(330.08)	52.20	(18.19)	(866.73)	(46.57)	(32.99)
16	n)	Exceptional Items	264.45	349.43	10.31	1798.40	1333.67	2768.85	(330.08)	52.20	(18.19)	(866.73)	(46.57)	(32.99)
17	o)	Profit (+) Loss (-) from Ordinary Activities before tax (7+8)	264.45	349.43	10.31	1798.40	1333.67	2768.85	(330.08)	52.20	(18.19)	(866.73)	(46.57)	(32.99)
18	p)	Tax Expenses	(656.80)	(317.48)	(112.69)	(656.80)	22.01	(284.63)	(575.62)	0.90	(7.67)	(943.82)	(4.13)	(576.65)
19	q)	Deferred Tax	(83.81)	152.31	237.00	385.09	273.52	314.97	(275.80)	0.00	0.13	(207.24)	0.79	0.84
20	r)	Income Tax	169.31	82.79	(133.01)	169.31	(52.80)	(169.31)	189.31	0.00	0.00	169.31	0.00	0.50
21	s)	MAT Credit	776.76	431.84	80.31	2133.92	1090.68	2588.12	123.86	61.30	(10.65)	20.83	(42.23)	643.10
22	t)	Net Profit (+) Loss (-) from Ordinary Activities after tax (9-10)	776.76	431.84	80.31	2133.92	1090.68	2588.12	123.86	61.30	(10.65)	20.83	(42.23)	2923.33
23	u)	Extraordinary item (net of tax expense Rs. 18)	776.76	431.84	80.31	2133.92	1090.68	2588.12	123.86	61.30	(10.65)	20.83	(42.23)	2923.33
24	v)	Net Profit (+) Loss (-) for the Period (1+12)	(276.42)	(95.61)	61.44	(405.00)	(25.40)	(331.00)	-	-	-	-	-	(2380.73)
25	w)	Minority Interest	499.33	368.23	141.75	1638.86	1056.26	1968.60	123.86	61.30	(10.65)	20.83	(42.23)	2923.33
26	x)	Net Profit (+) Loss (-) after Minority Interest for the Period (13+13a)	2168.39	1950.03	1950.03	2168.39	1950.03	4482.54	2168.39	1950.03	1950.03	2168.39	1950.03	2943.44
27	y)	Paid-up equity share capital (Face value of Rs. 10/- each)	2168.39	2168.39	2168.39	2168.39	2168.39	2168.39	2168.39	2168.39	2168.39	2168.39	2168.39	2168.39
28	z)	Reserves excluding Retention Reserves as per balance sheet of previous accounting year.	2168.39	2168.39	2168.39	2168.39	2168.39	2168.39	2168.39	2168.39	2168.39	2168.39	2168.39	2168.39
29	aa)	Earning Per Share (EPS)	2.30	1.87	0.73	7.55	5.46	13.11	0.57	0.28	(0.05)	0.10	(0.22)	2.79
30	ab)	Basic and diluted EPS before Extraordinary Items	2.30	1.87	0.73	7.55	5.46	13.11	0.57	0.28	(0.05)	0.10	(0.22)	2.79
31	ac)	Basic and diluted EPS after Extraordinary Items	2.30	1.87	0.73	7.55	5.46	13.11	0.57	0.28	(0.05)	0.10	(0.22)	2.79
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67														

CONSOLIDATED											STANDALONE			
Sl. No.	Particulars	Quarter Ended 31.12.2011 (Unaudited)	Quarter Ended 30.09.2011 (Unaudited)	Quarter Ended 31.12.2010 (Unaudited)	Nine Months Ended 31.12.2011 (Unaudited)	Months ended 22.02.2012 (Unaudited)	Financial Year Ended 31.03.2011 (Audited)	Quarter Ended 31.12.2011 (Unaudited)	Quarter Ended 30.09.2011 (Unaudited)	Quarter Ended 31.12.2010 (Unaudited)	Nine Months Ended 31.12.2011 (Unaudited)	Nine Months Ended 31.12.2010 (Unaudited)	Financial Year Ended 31.03.2011 (Audited)	
17	Public shareholding													
	No. of Shares	7,239,021	6,585,255	6,585,255	7,239,021	6,585,255	6,585,255	7,239,021	6,585,255	7,239,021	6,585,255	6,585,101	6,585,255	
	Percentage of Shareholding	33.42	33.77	33.77	33.42	33.77	33.77	33.42	33.77	33.42	33.77	33.73	33.77	
18	Promoter and Promoter Group Shareholding													
	a) Paid-up/Encumbered	-	-	-	-	-	-	-	-	-	-	-	-	
	Number of shares	-	-	-	-	-	-	-	-	-	-	-	-	
	Percentage of shares (as a % of the total shareholding of promoter and Promoter Group)	-	-	-	-	-	-	-	-	-	-	-	-	
	Percentage of shares (as a % of the total share capital of the Company)	-	-	-	-	-	-	-	-	-	-	-	-	
	b) Non-encumbered	-	-	-	-	-	-	-	-	-	-	-	-	
	Number of Shares	144,249.16	129,150.98	129,150.98	144,249.16	129,150.98	129,150.98	144,249.16	129,150.98	122,613.22	144,249.16	129,124.42	129,150.98	
	Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	
	Percentage of shares (as a % of the total share capital of the Company)	68.58	66.23	66.23	68.58	66.23	66.23	68.58	66.23	68.58	66.23	66.21	66.23	

NOTES TO FINANCIAL RESULTS:

1) Unaudited Financial Results of the company for the quarter ended 31st December 2011 have been reviewed by a Audit Committee and taken on record by the Board of Directors at their meetings held on 14th February 2012.

2) Harish High Court of Delhi has vide order dated 17th November 2011, approved Scheme of Amalgamation of Global Limited with the Company. Consequently upon filing of the said order with Registrar of Companies, MCT of Delhi & Haryana, Pearl Global Limited has been merged with the Company.

Accordingly, the above consolidated and standalone Financial Results of the company for the quarter ended 31st December 2011 have been prepared giving effect to the merger. However, the corresponding consolidated and standalone figures for the quarter ended and the period ended 31st December 2010, the year ended 31st March 2011 and the quarter ended 30th September 2011 remain unchanged to the pre-merger status since the merger was not effected till then. In view of above, the previous periods figures are not comparable with that corresponding current quarter and year to date figures respectively.

In terms of the Scheme of Amalgamation, 2183594 equity shares of the company are to be allotted to the shareholders of Pearl Global Limited. The equity share capital and the number of shares shown above during the quarter and the period ended 31st December 2011 under S. No. 14, 17 and 18 respectively include the same Basic and Diluted EPS has been calculated accordingly.

3) During the quarter ended 31st December 2011, No investor complaint was received. There were no complaint filing at the beginning and end of the quarter. As such no complaint is to be resolved during the quarter.

4) Statement of utilization of issue proceeds as on 31st December 2011:

	Projected Utilization upto 31 December 2011	Actual Utilization upto 31 December 2011
Investment in Subsidiary Companies to increase the Group's production capacity	2,390.00	1,465.84
Investment in Subsidiary Companies for establishment of a Design Centre and corporate office in Gurgaon.	350.00	350.00
Setting up an Integrated Information Technology System.	1,450.00	1,450.00
Pre-payment of Certain Term Loans availed by the company and its subsidiaries.	4,923.50	4,923.75
Investment in the subsidiary company M/s Multinational Textiles Group Ltd. for payment of purchase in consideration to SACB Holding Limited and Palis Holding Limited as part of the group restructuring.	4,917.00	4,917.28
Setting up a Domestic Branches against retail business.	2,520.00	2,289.46
Acquisition of existing companies of setting up joint venture companies for marketing and distribution of windable boards and supply business in the export, accessories or related segments within or outside India.	8,579.70	4,805.88
General Corporate Purpose #	877.03	5,564.47
Extended working capital & temporary loans to its subsidiaries as an interim use of funds.	1,918.50	1,918.50
Share issue Expenses	28,537.20	28,165.70
Total		

Unissued funds have been invested in Bank Fixed Deposits, Debt Mutual funds & inter-corporate Deposits Rs. 2,000 Lacs has been given to Pearl Global Ltd. a subsidiary for payment of its high interest bearing working capital loan as interim use of proceeds. The any has also extended working capital support of Rs. 169.98 Lacs to its WOS, House of Pearl Fashions (US) Ltd., Rs. 1367.02 Lacs to Mr. Pearl Krishna, Rs. 1030.11 Lacs to Pearl Global Ltd. and Rs. 1007.35 Lacs to other subsidiaries as an interim use of funds.

Being expenses on integrated technology system, in excess of projected utilisation.



- 5) Except for Bangladesh entities, which are located in Export Promotion Zone and are in the Tax-holidays period, Pearl Global Far East Ltd., the Deferred tax has been reckoned for all other entities.
- 6) The standalone results for the quarter ended 31st December 2011 are available at the website of the company, www.houseofpearl.com, besides the websites of Bombay Stock Exchange Ltd. and National Stock Exchange of India Ltd.
- 7) Financial performance on standalone basis for the Quarter are (Rs. in Lacs): a) Turnover 12971.52, b) Loss Before Tax Rs. 558.06 and c) Profit after Tax Rs. 123.85
- 8) Figures of the previous period/year have been regrouped and rearranged wherever necessary to make them comparable with those of the current period.

By Order of the Board

(CHAIRMAN)

Place : Gurgaon.
Date : 14th February, 2012.

Segment Reporting		(Rs. in Lacs)									
Geographical Segment	Qtr Ended	%	Qtr Ended	%	Qtr Ended	%	Nine Months	%	Nine Months	%	Year Ended
Particulars	31.12.2011		30.09.2011		31.12.2010		31.12.2011		31.12.2010		31.03.2011
Segment Revenue											
UK	4361.33	6.05	2776.96	4.19	2477.58	5.21	9015.67	4.41	8480.41	5.14	10758.29
Hong Kong	45739.68	63.49	43820.54	66.09	27856.93	58.80	126456.23	61.80	87505.98	53.00	131626.31
India	12947.55	17.97	9978.22	16.05	10929.58	22.99	41543.57	20.30	48995.94	29.68	66772.36
Others	8988.97	12.48	9733.45	14.68	6269.74	13.19	27621.85	13.50	20108.38	12.18	30525.06
Total	72037.53	100.00	66309.17	100.00	47532.83	100.00	204637.32	100.00	165090.71	100.00	239682.02
Less: Inter Segment Revenue	6992.40		5996.25		3649.39		17251.07		9909.99		16475.12
Net Segment Revenue	65045.13		60312.92		43883.44		187386.25		155180.72		223206.90
Segment Results											
Profit/(Loss) before Tax and Interest											
UK	322.01	15.44	387.09	23.00	(29.09)	3.50	763.36	15.73	(53.19)	1.48	(397.46)
Hong Kong	1320.38	63.33	1295.80	77.00	312.44	37.56	3861.74	79.56	2408.74	67.07	4086.50
India	(673.66)	32.31	(46.55)	2.77	280.58	33.73	(119.57)	2.46	811.18	22.59	1785.97
Others	442.55	21.23	(392.50)	23.32	238.81	28.71	228.74	4.71	371.64	10.35	341.91
Total	1411.28	132.31	1243.84	126.09	802.74	103.90	4734.27	102.46	3538.37	101.48	5816.92
Less: (i) Interest	977.06		864.06		658.34		2686.77		1965.50		2758.49
(ii) Other Un-allocable Expenditure net off.	169.77		30.35		134.09		249.10		239.20		289.58
Total Profit before Tax	264.45		349.43		10.31		1,798.40		1333.67		2768.85
Capital Employed per Segment											
UK	9650.88	9.35	7735.37	6.71	9732.08	11.21	9650.88	9.35	9732.08	11.21	7247.34
Hong Kong	40628.83	39.76	38922.81	33.77	23458.80	27.02	40628.83	39.76	23458.80	27.02	30409.38
India	31561.77	30.89	49785.32	43.18	41090.61	47.33	31561.77	30.89	41090.61	47.33	43245.74
Others	20483.98	20.00	18615.55	18.32	12629.03	14.43	20433.98	20.00	12629.03	14.43	16122.08
Total	102175.46	100.00	115259.15	100.00	86810.52	100.00	102175.46	100.00	86810.52	100.00	97024.54



Business Segment	Qtr Ended 31.12.2011	%	Qtr Ended 30.09.2011	%	Qtr Ended 30.12.2010	%	Nine Months 31.12.2011	%	Nine Months 31.12.2010	%	Year Ended 31.03.2011	%
Particulars												
Segment Revenue												
Manufacturing	18761.46	26.03	15146.27	22.84	14576.14	30.66	57763.46	28.22	59392.18	35.08	83158.34	34.70
Marketing, Distribution	53313.98	73.97	51157.39	77.15	32968.38	69.34	146890.29	71.78	105542.34	83.93	156429.73	65.27
Branding & Retailing	(37.91)	0.05	5.51	0.01	(9.69)	0.02	(15.43)	0.01	156.19	0.09	93.95	0.04
Total	72037.53	100.05	66309.17	100.00	47532.83	100.02	204637.32	100.01	165090.71	100.00	239682.02	100.00
Less inter Segment Revenue	6992.40		5906.25		3649.39		17251.07		9909.99		18475.12	
Net Segment Revenue	65,045.13		60,312.92		43,883.44		187,386.25		155,180.72		223,206.90	
Segment Results												
Profit/(Loss) before Tax and Interest												
Manufacturing	(666.10)	31.47	(255.02)	17.01	574.55	64.40	207.53	4.16	1975.15	45.03	3236.40	47.57
Marketing, Distribution	2116.33	100.00	1499.12	100.00	317.68	36.60	4775.94	93.84	2410.79	54.97	3566.70	52.43
Branding & Retailing	(38.95)	1.84	(0.26)	0.02	(89.47)	10.03	(249.20)	5.00	(847.57)	19.32	(986.18)	14.60
Total	1411.28	133.31	1243.84	117.03	802.74	110.03	4734.27	105.00	3538.37	119.32	5816.92	114.60
Less : (i) Interest	977.06		864.06		658.34		2666.77		1966.50		2758.49	
(ii) Other Un-allocable Expenditure net off.	169.77		30.35		134.09		249.10		239.20		289.58	
Total Profit before Tax	264.45		349.43		10.31		1798.40		1333.67		2766.86	
Capital employed per segment												
Manufacturing	39378.58	38.54	56917.93	48.51	47205.56	54.38	39378.58	38.54	47205.56	54.38	48209.35	49.88
Marketing, Distribution	62403.44	61.07	58890.95	51.09	38779.12	44.67	62403.44	61.07	38779.12	44.67	48140.61	49.82
Branding & Retailing	393.44	0.39	460.27	0.40	825.84	0.95	393.44	0.39	825.84	0.95	674.58	0.70
Total	102175.46	100.00	115259.15	100.00	86810.52	100.00	102175.46	100.00	86810.52	100.00	97024.54	100.00

For current period & previous year, the geographical segments of the Company based on the location of assets are United Kingdom Hong Kong, India & others.

