



Press Release

Homesfy Realty Limited Reports H1FY26 Results, Resumes Strong Growth Trajectory Amid Market Recovery

Mumbai, 13th November 2025: Homesfy Realty Limited (NSE-SME: HOMESFY) India's leading technology-enabled real estate brokerage and advisory platform, today announced its operational and financial performance for the period ended October 2025. Despite industry-wide challenges in the first half, the Company delivered resilient collections, surpassed ₹1,000 crore in Gross Transaction Value (GTV) in H1, and stabilized internal revenue growth with October billings fully back on track.

Commenting on the performance, the management team of Homesfy Realty Limited stated: "After a temporary softness in revenue in April and May 2025 by approximately ₹4–5 crore due to external factors like Indo-Pakistan war tensions, the business has witnessed a strong recovery across all key real estate markets and bills which were not materialised are steadily showing progress. The Company also had around ₹10 crore of unbilled revenue during the period due to major business towards end of H1 eligibility unable to be invoiced during that period, which will be now being recognized gradually.

Collections from the broking business stood at ₹27.15 crore, reflecting strength in our core operations and improved collection efficiency. The October 2025 billings are fully back on track post the geopolitical disturbances, with revenue flow now consistent and stable across verticals. Additionally, the Company surpassed a major milestone by crossing a Gross Transaction Value (GTV) of ₹1,000 crore in the first half of FY25, showing the scale and growing market relevance of our platform.

The momentum in our H1 billing and collections demonstrates our ability to swiftly adapt to evolving market dynamics and maintain growth even amid external challenges. As the business environment continues to strengthen, we are confident that Homesfy is entering a renewed phase of sustained expansion and greater market share capture. Homesfy's internal revenue trajectory has returned to its growth path, with performance now showing steady and sustained momentum."

Financial Summary (Consolidated):

Particulars (in ₹ Lakhs.)	H1FY26	H1FY25	YoY (%)	FY25
Revenue	1,953.12	3,019.15	-35.31	5,867.08
Other Income	83.10	55.94	48.55	138.52
Total Income	2,036.22	3,075.09	-33.78	6,005.60
EBITDA	(865.71)	198.37	-536.41	197.30
EBITDA Margins %	-44%	7%	-	3%
PBT	-854.65	190.91	(547.68)	189.58
PAT	-853.87	142.44	(699.45)	137.5
PAT Margins %	-44%	5%	-	2%
EPS	(26.47)	4.66	-	4.46

H1FY26 Financial Highlights:

- **Revenue:** ₹1,953.12 lakhs in H1 FY26, a decline of 35.31% YoY compared to ₹3,019.15 lakhs in H1 FY25.
- **Other Income:** ₹83.10 lakhs in H1 FY26, up 48.55% YoY from ₹55.94 lakhs in H1 FY25.
- **Total Income:** ₹2,036.22 lakhs in H1 FY26, down 33.78% YoY from ₹3,075.09 lakhs in H1 FY25.
- **EBITDA:** Loss of ₹865.71 lakhs in H1 FY26 (EBITDA margin: -44%) versus ₹198.37 lakhs positive EBITDA in H1 FY25 (EBITDA margin: 7%).
- **PBT (Profit Before Tax):** Loss of ₹854.65 lakhs in H1 FY26 compared to profit of ₹190.91 lakhs in H1 FY25.
- **PAT (Profit After Tax):** Loss of ₹853.87 lakhs in H1 FY26 (PAT margin: -44%) versus profit of ₹142.44 lakhs in H1 FY25 (PAT margin: 5%).
- **EPS (Earnings Per Share):** Loss per share of ₹26.47 in H1 FY26 versus earnings of ₹4.66 in H1 FY25.

Growth Outlook:

1. The Company is gearing up for multiple new initiatives, aimed at deepening its presence across high-demand micro-markets and expanding its digital-led distribution network.
2. Management remains confident to outperform 20–25% revenue growth in H2FY26 YoY, backed by an improving real estate cycle, scaling transaction volumes, and rising customer engagement levels on the Homesfy platform.

About Homesfy Realty Limited:

Homesfy Realty Ltd is the first-ever real estate brokerage firm listed on NSE Emerge engaged in organized real estate brokerage industry. Homesfy aims to simplify the home-buying process and make the real estate transaction reliable, trustworthy, and hassle-free. We understand that investing in real estate or buying a home is a big decision for everyone. Thus, our goal has always been to provide customers with meaningful home solutions to enhance their homebuying experience. Homesfy has self-sustained & evolved from a humble beginning to a decade of competence in real estate spread across MMR, Pune, Bangalore and Hyderabad. Homesfy has been the preferred channel partner for developers like Lodha, Godrej, Prestige, Dosti, Runwal, Hiranandani, Piramal, Raymond, and Mahindra, to name a few.

Visit our website for more information- www.homesfy.in

For more information, contact:

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