

**Date: October 28, 2026**

**To,**

**National Stock Exchange of India Limited  
Exchange Plaza, C-1, Block G  
Bandra Kurla Complex  
Bandra (E), Mumbai – 400 051**

**BSE Limited  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai – 400 001**

**SYMBOL: HYUNDAI**

**SCRIP CODE: 544274**

**Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015 – Investor Presentation**

Further to our letter dated October 22, 2026 and pursuant to the Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation on the Un-audited Financial Results (Standalone and Consolidated) for the quarter and half year ended September 30, 2026.

The presentation is also being uploaded on the Company's website at [www.hyundai.com/in/en](http://www.hyundai.com/in/en).

Please take the same on the record.

Thanking you,

For **Hyundai Motor India Limited**

**Pradeep  
Chugh**

Digitally signed by Pradeep Chugh  
DN: cn=Pradeep Chugh,  
email=276223@hml.net, c=IN  
Date: 2026.10.28 15:13:53 +05'30'

**Pradeep Chugh  
Company Secretary &  
Compliance Officer**

*Encl: As above*

# HYUNDAI MOTOR INDIA LTD.

Quarterly Results

Q2 FY27





# Safe Harbor Statement

This presentation might contain forward looking statements which involve a number of risks, uncertainties and other factors that could cause the actual results to differ materially from those in the forward-looking statements.

We do not intend or assume any obligation to update any forward-looking statement, which speaks only as of the date on which it is made.

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### Financials

- Highlights
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# Business Performance

# Business Highlights



## Hyundai BAYON. Intelligence that moves.



- 1 Intelligent Utility Vehicle
- 2 Global K Enhanced Platform
- 3 Level 2 Pro ADAS
- 4 HMIL's first-ever Gen AI voice assistant

### 1. HMIL Maintains No.1 Position in Exports (cumulative basis)

Achieved 4 Mn. cumulative PV exports from India

### 2. Production Milestone

Pune facility surpassed 1 Lakh vehicle production within just 8 months of operations

### 3. Record Total Sales Volume

Highest-ever monthly sales (Sep'26) and Highest-ever quarterly sales (Q2 FY27)

### 4. Robust CNG sales momentum

Highest-ever quarterly contribution of 19.1% (Q2 FY27)

### 5. Sustained growth in Rural volumes

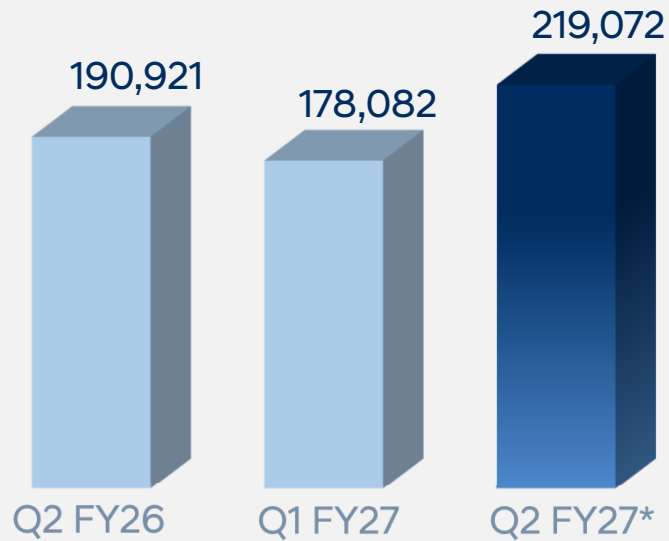
Highest-ever quarterly rural penetration of 26.6% (Q2 FY27)

# Sales Performance – Q2 FY27

Record total quarterly volume driven by growth in both domestic & exports

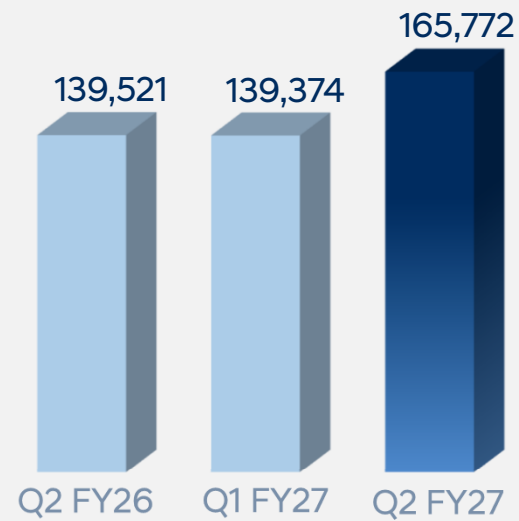
## Total Sales

YoY 14.7%↑



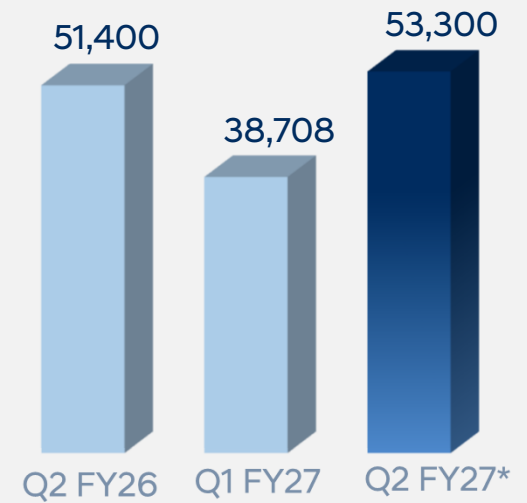
## Domestic

YoY 18.8%↑



## Exports

YoY 3.7%↑

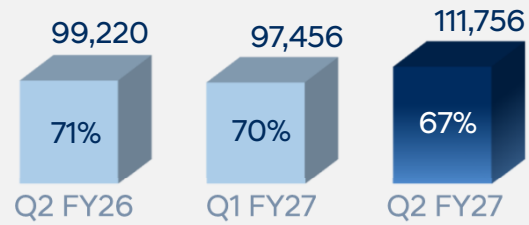


\*Export volumes include CBU + CKD

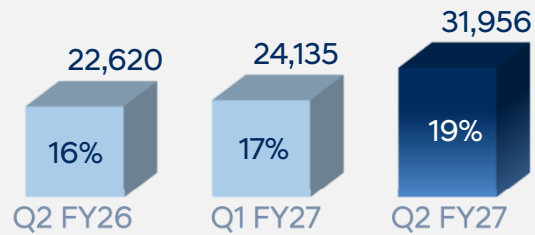
# Domestic Volume Mix

Volume growth across segments, CNG momentum remains strong

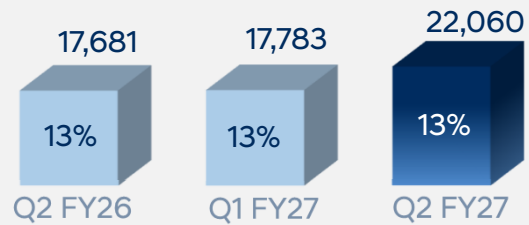
## SUV



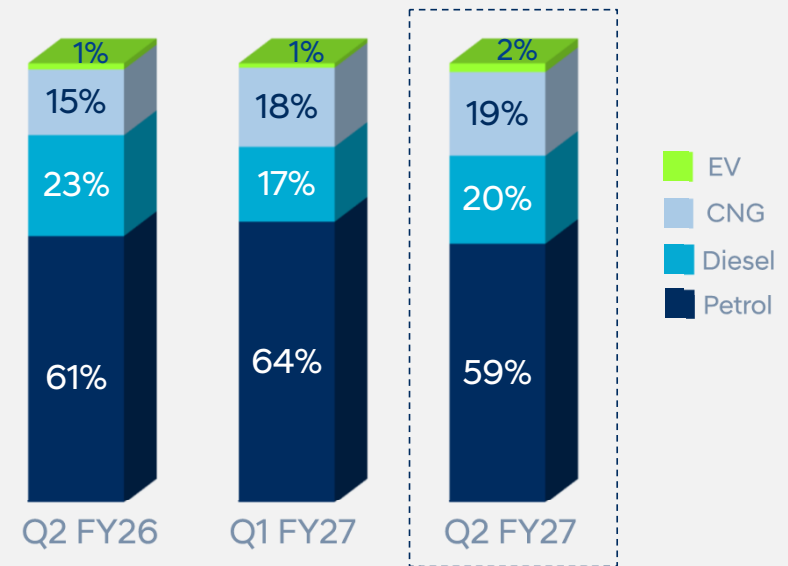
## Hatchback



## Sedan



## Fuel Mix

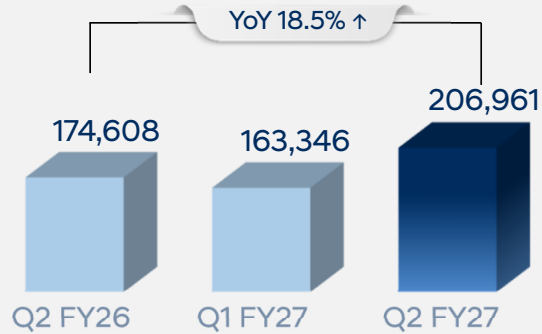


# Financial Performance

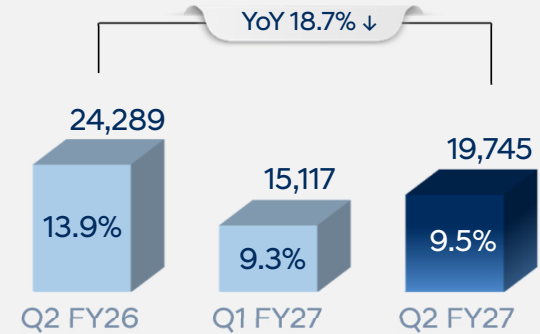
# Financial Highlights – Q2 FY27

Highest-ever quarterly revenue; Raw material cost inflation exerted pressure on profitability

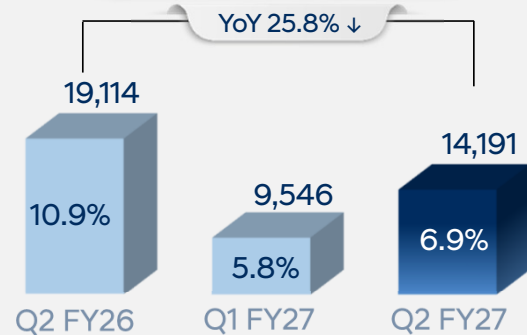
## Revenue (₹Mn)



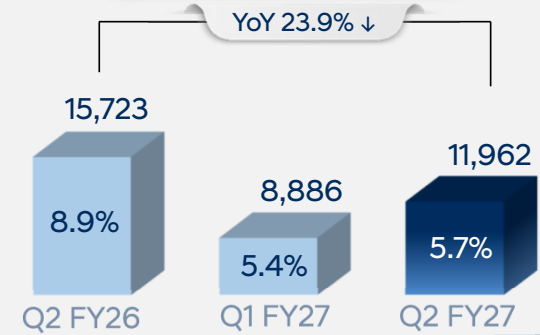
## EBITDA (₹Mn)



## EBIT (₹Mn)



## PAT (₹Mn)



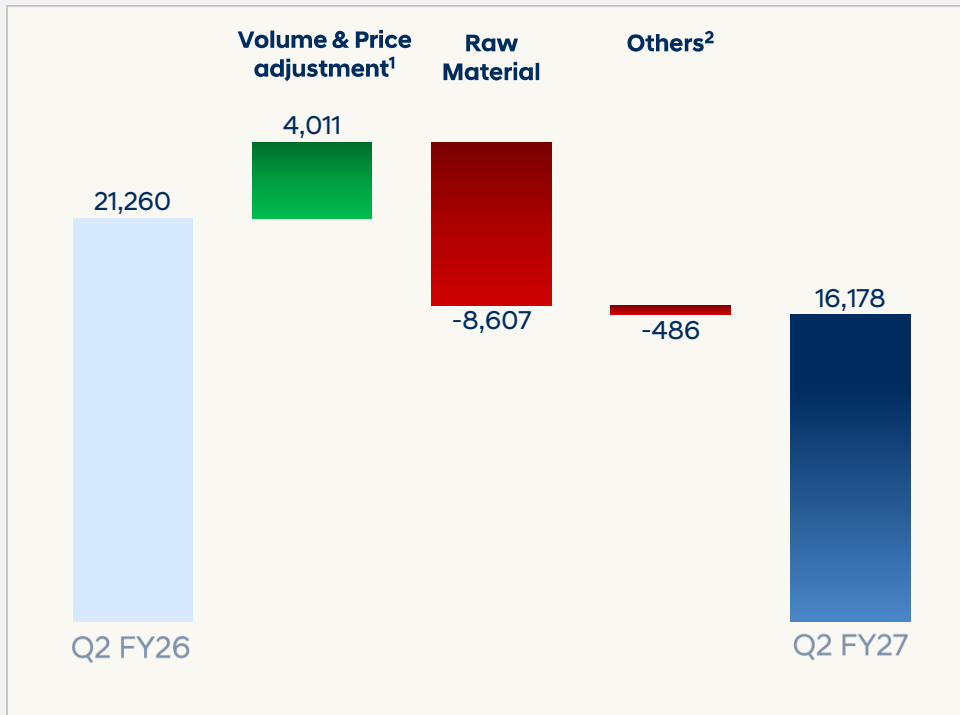
EBITDA & EBIT are calculated as % on Revenue from Operations whereas PAT is calculated as % on Total Income

# PBT Movement Analysis

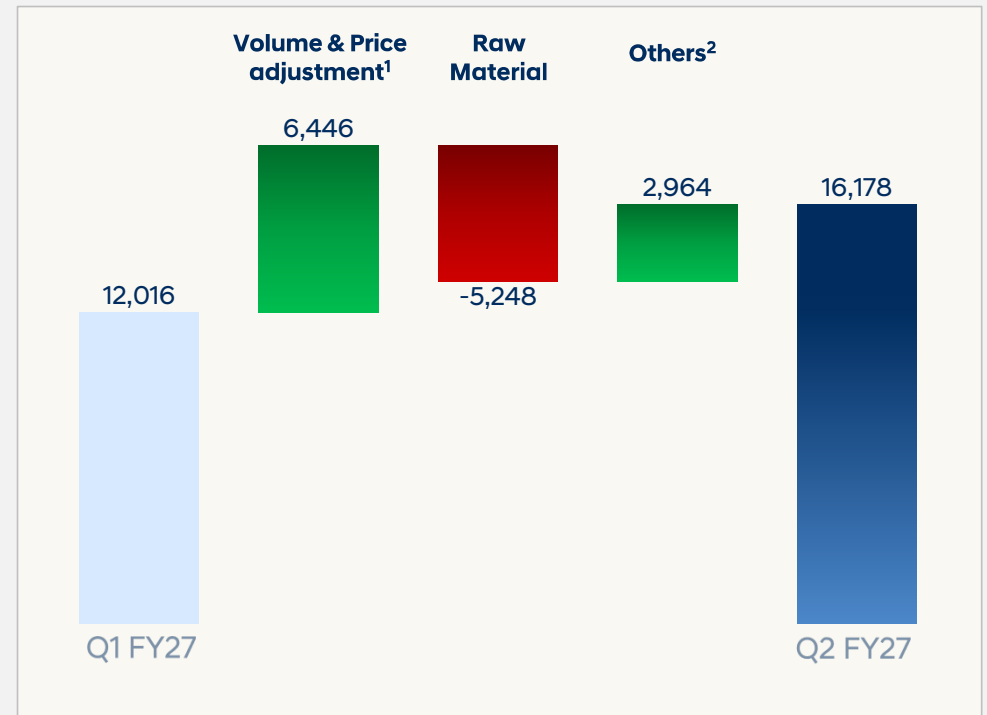
Raw material cost inflation weighed on profitability; Volume & mix supported sequential improvement

(In ₹Mn)

Q2 FY27 vs Q2 FY26 (YoY)



Q2 FY27 vs Q1 FY27 (QoQ)



Note:

1. Price adjustment includes discount net of price increase
2. Includes mix, FX, cost savings, etc.

# Progress through discipline

Despite a tough environment, we stayed true to our core fundamentals



## ASP

Improved (YoY)

**+2%**

791k → 807k (₹ per car)

Continue to pursue  
'Quality of Sales' strategy



## Dom. Discounts

Moderated (YoY)

**↓8.2%**

25k → 23k (₹ per car)

Maintained  
disciplined pricing strategy



## Localization

Improved (YoY)

**+2%**

82% → 84%

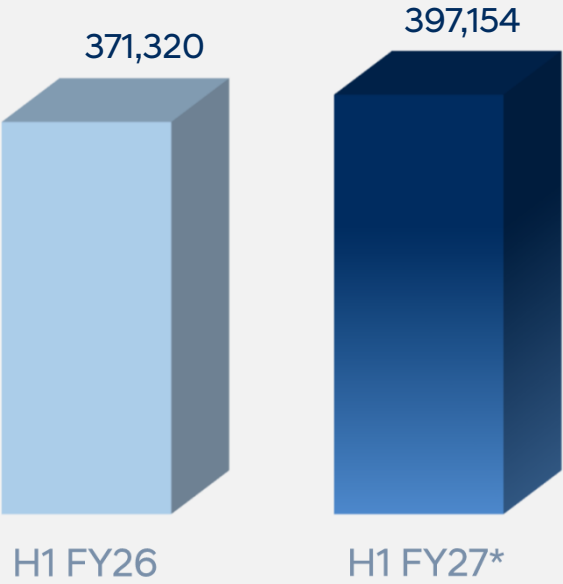
Continuous focus on localization  
to de-risk supply chain &  
strengthen cost competitiveness

# Annexure

# Sales Performance – H1 FY27

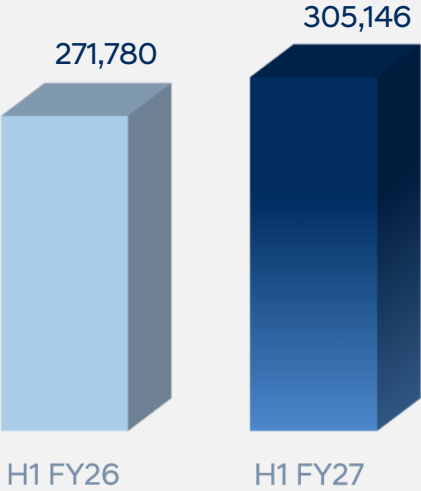
## Total Sales

YoY 7.0% ↑



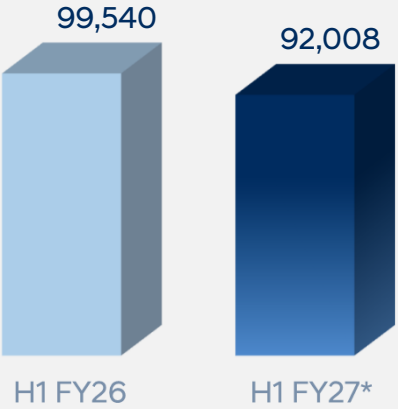
## Domestic

YoY 12.3% ↑



## Exports

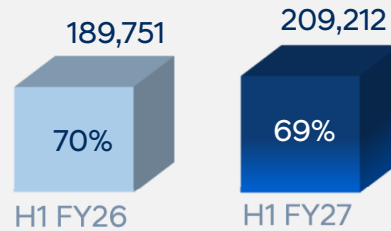
YoY 7.6% ↓



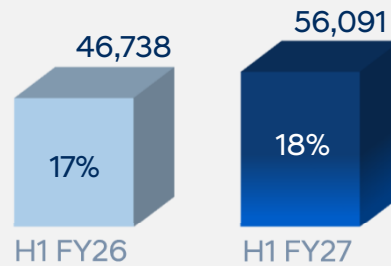
\*Export volumes include CBU + CKD

# Domestic Volume Mix – H1 FY27

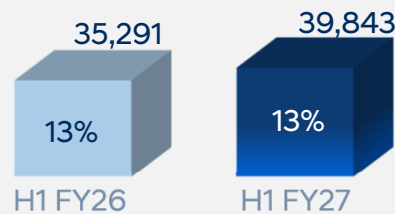
## SUV



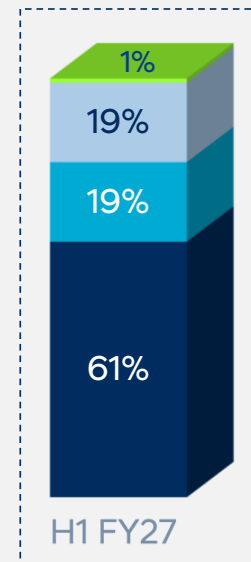
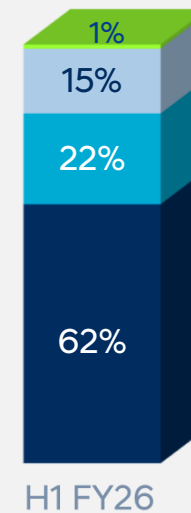
## Hatchback



## Sedan

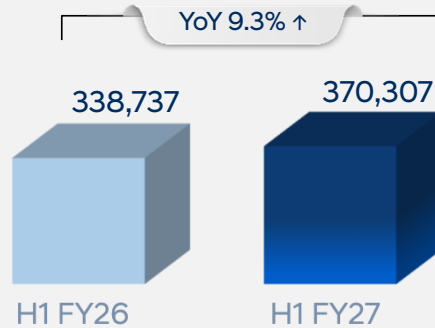


## Fuel Mix

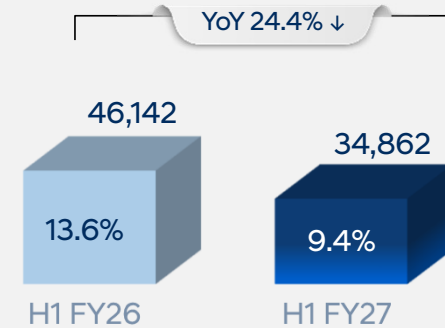


# Financial Highlights – H1 FY27

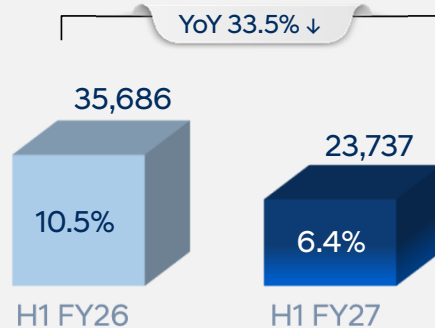
## Revenue (₹Mn)



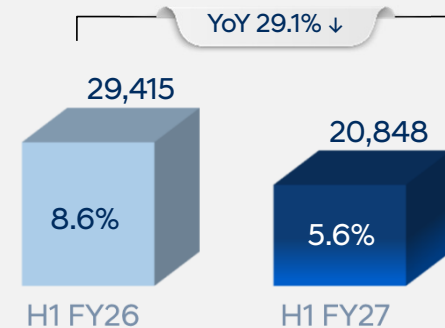
## EBITDA (₹Mn)



## EBIT (₹Mn)

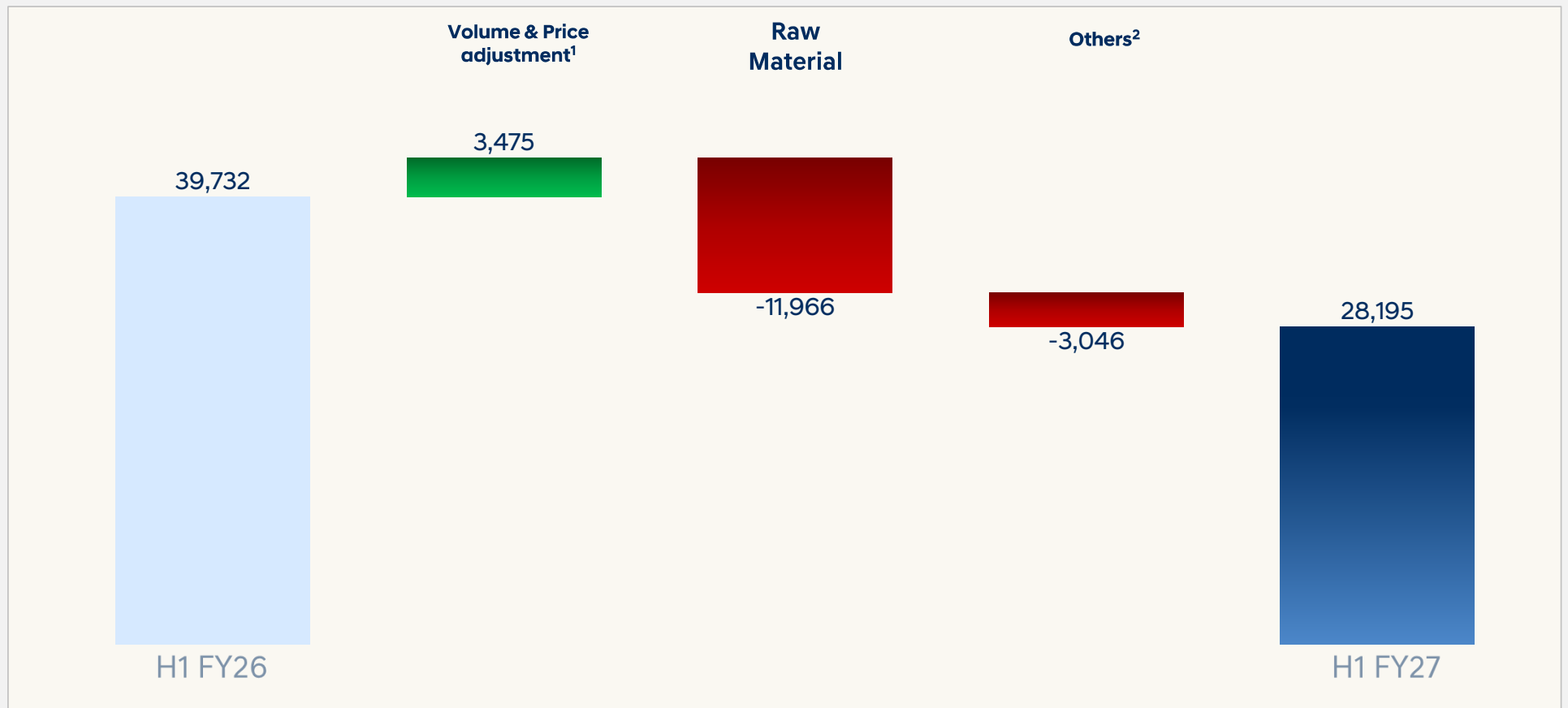


## PAT (₹Mn)



EBITDA & EBIT are calculated as % on Revenue from Operations whereas PAT is calculated as % on Total Income

# PBT Movement Analysis : H1 FY27 vs H1 FY26



Note:

1. Price adjustment includes discount net of price increase

2. Includes mix, FX, cost savings etc.

# Key Ratios

| Particulars       | Q2 FY26 | Q1 FY27 | Q2 FY27      | H1 FY26 | H1 FY27      | FY25  | FY26  |
|-------------------|---------|---------|--------------|---------|--------------|-------|-------|
| Material cost     | 70.1%   | 72.6%   | <b>73.8%</b> | 70.4%   | <b>73.3%</b> | 72.2% | 71.3% |
| Employee expenses | 3.5%    | 4.6%    | <b>3.6%</b>  | 3.7%    | <b>4.1%</b>  | 3.3%  | 3.9%  |
| Depreciation      | 3.0%    | 3.4%    | <b>2.7%</b>  | 3.1%    | <b>3.0%</b>  | 3.0%  | 3.1%  |
| Finance cost      | 0.1%    | 0.2%    | <b>0.1%</b>  | 0.1%    | <b>0.1%</b>  | 0.2%  | 0.2%  |
| Other Expenses    | 12.4%   | 13.6%   | <b>13.1%</b> | 12.3%   | <b>13.3%</b> | 11.6% | 12.6% |
| EBITDA %          | 13.9%   | 9.3%    | <b>9.5%</b>  | 13.6%   | <b>9.4%</b>  | 12.9% | 12.2% |
| EBIT %            | 10.9%   | 5.8%    | <b>6.9%</b>  | 10.5%   | <b>6.4%</b>  | 9.9%  | 9.0%  |
| PBT %             | 12.0%   | 7.2%    | <b>7.7%</b>  | 11.6%   | <b>7.5%</b>  | 10.8% | 10.1% |
| PAT %             | 8.9%    | 5.4%    | <b>5.7%</b>  | 8.6%    | <b>5.6%</b>  | 8.1%  | 7.6%  |

All elements are calculated as % on Revenue from Operations except PBT & PAT (calculated as % on Total Income)

## Other Key Metrics

| Particulars                      | Q2 FY26 | Q1 FY27 | Q2 FY27        | FY24    | FY25    | FY26    |
|----------------------------------|---------|---------|----------------|---------|---------|---------|
| Revenue from Operations (In ₹Mn) | 174,608 | 163,346 | <b>206,961</b> | 698,291 | 691,929 | 707,633 |
| Domestic %                       | 71.8%   | 76.2%   | <b>72.9%</b>   | 77.7%   | 78.0%   | 74.4%   |
| Exports %                        | 28.2%   | 23.8%   | <b>27.1%</b>   | 22.3%   | 22.0%   | 25.6%   |
| Net Worth (In ₹Mn)               | 175,569 | 208,737 | <b>203,747</b> | 106,657 | 162,965 | 200,150 |
| ROCE %*                          | 10.72%  | 5.3%    | <b>7.2%</b>    | 62.9%   | 41.0%   | 32.6%   |
| Basic EPS (₹)                    | 19.35   | 10.94   | <b>14.72</b>   | 74.58   | 69.41   | 66.85   |
| Diluted EPS (₹)                  | 19.35   | 10.94   | <b>14.72</b>   | 74.58   | 69.41   | 66.85   |
| Total Sales Volume               | 190,921 | 178,082 | <b>219,072</b> | 777,876 | 762,052 | 775,031 |
| Domestic                         | 139,521 | 139,374 | <b>165,772</b> | 614,721 | 598,666 | 584,906 |
| Exports                          | 51,400  | 38,708  | <b>53,300</b>  | 163,155 | 163,386 | 190,125 |
| Sales Outlets                    | 1,451   | 1,519   | <b>1,546</b>   | 1,363   | 1,419   | 1,508   |
| Service Outlets                  | 1,618   | 1,679   | <b>1,697</b>   | 1,549   | 1,606   | 1,671   |

\*ROCE for the quarters are not annualized

THANK YOU

