www.hitechpipes.in



03rd September, 2024

Manager,

То

National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1, G Block, BandraKurla Complex-Bandra (E), Mumbai-400051

NSE Symbol: HITECH

Listing Department,

BSE Limited

PhirozeJeejeebhoy Towers, Rotunda Building, Dalal

Street, Fort

Mumbai- 400001

Scrip Code: 543411

Subject: Intimation of Credit Rating

Dear Sir/ Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that INDIA RATINGS (FITCH) ASSIGNS 'IND A'; OUTLOOK STABLE, CREDIT RATING TO EXISTING EXPOSURE OF THE COMPANY. Detailed release in this regard is attached herewith.

The Complete rating rational can be accessed at www.hitechpipes.in and www.indiaratings.co.in

Kindly place the same on your record.

Thanking You,

For Hi-Tech Pipes Limited

Arun Kumar Company Secretary & **Compliance Office**

Encl.: Credit Rating Release

MS PIPES & HOLLOW SECTIONS | GC & COLOR COATED SHEETS | GI & GP PIPES | CR COILS & STRIPS

INDIA RATINGS (FITCH) ASSIGNS 'IND A'; OUTLOOK STABLE, CREDIT RATING TO EXISTING EXPOSURE OF HI-TECH PIPES BANK FACILITIES

New Delhi 03nd September, 2024- Hi-Tech Pipes Ltd., one of the leading steel tubes and pipes manufacturers in India, proudly announces that it has been assigned with a following credit rating for the existing exposure pertaining to SVC Bank by India Ratings and Research Pvt. Ltd.

Instrument Type	Size of Issue (INR,	Rating Assigned by India	Existing Rating from
	in Millions)	Ratings	CRISIL
Long Term	200	IND A	CRISIL A-/ Stable
Short Term	50	IND A1	CRSIL A2+

DETAILED RATIONALE OF THE RATING ACTION.

- 1. **Strong Revenue and Volume Growth in FY24**: Hi-Tech Pipes consolidated revenue grew 13% YoY to INR 26,993 million in FY24 (FY23: INR 23,858 million), led by 21% increase in its net sales volume to 3,91,087 metric tonnes (MT; 3,54,000MT). In 1QFY25, the company reported sales volume increased 45% YoY or 13% QoQ to 1,22,155 MT (4QFY24: 1,07,721MT; 1QFY24: 84,429 MT),
- 2. **Diversified Product Portfolio:** The company operates through four primary segments: steel tubes and pipes, galvanised and corrugated sheets, cold-rolled products, and colour-coated sheets, catering to various sectors. The company's customer concentration risk is low with top 10 customers forming 24% of the consolidated revenue in FY24. is geographically diversified and has over 500 dealer-distributor network across India. The company has six plants across four states.
- 3. **Improvement in Credit Profile:** India Ratings expects an improvement in Hi-Tech Pipes financial risk profile over the medium term, driven by a likely improvement in the cash flow from operations, and debt prepayments made by the company 1HFY25.
- 4. **Increased Scale of Operations and Capex Plans:** The company has an installed capacity of 1,75,000 tonnes per annum (TPA) in Sanand-II. The second phase, which is under development, is likely to add a further 1,10,000TPA of pipes and tubes. The capex would commence operations by end-FY25. The facility would produce electric resistance welded (ERW) pipes, expanding the company's value-added product portfolio. Additionally, the company is undertaking a greenfield expansion at its Sikandrabad facility (unit-II) for producing steel tubes and pipes, with a proposed capacity of 1,50,000TPA, which would likely begin operations by end-FY25. Ind-Ra expects the company to achieve robust growth in its revenue and sales volume over the medium term, driven by the ramp-up of its operations at the newly added capacities.

Commenting on the occasion, Mr. Ajay Kumar Bansal, Chairman, Hi-Tech Pipes Ltd, said

We view this rating as an upgradation of our existing credit rating from CRISIL ratings. The enhanced rating strengthens our financial position and provides us with increased flexibility to support our ongoing margin expansion initiatives. We are committed to maintaining our focus on delivering superior financial performance and maintaining high standards of corporate governance while managing risks effectively.

About Hi-Tech Pipes Limited.

One of India's leading steel processing companies, providing world class innovative products for nearly Four decades with a strong presence in steel pipes, hollow sections, tubes, cold rolled coils & strips, road crash barriers, solar mounting structures, GP/GC Sheets, Color Coated Coils and a variety of other galvanised products. The Company operates Six (6) state-of-the-art integrated manufacturing facilities located at Sikandrabad (UP), Sanand (Gujarat), Hindupur (AP) - near Bangalore, and Khopoli (Maharashtra), with an installed capacity of 7,50,000 MTPA, on a consolidated basis and is on its way to reach 1million Tones Capacity in FY25. The Company has direct marketing presence in over 20 states with more than 450+ Dealers & distributors across India

For More Details Please visit www.hitechpipes.in or Contact.:

Mr. Arvind Kumar Bansal	Mr. Arun Kumar	
Executive Director & Group CFO	Company Secretary & Compliance Officer	
Email: arvind.bansal@hitechpipes.in	Email: cs@hitechpipes.in	

DISCLAIMER: Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. Hi-Tech Pipes Ltd. shall not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.