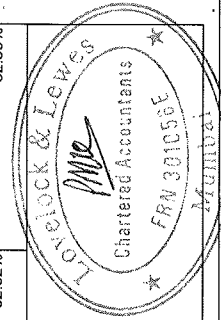




Hindustan Unilever Limited

HINDUSTAN UNILEVER LIMITED**UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER, 2012**

Unaudited Results for the Quarter ended		Particulars	Unaudited Results for the Quarter ended		Unaudited Results for the Six months ended	Audited Results for the Year ended	
2012	2011		2012	2011	30th September	2011	31st March
615,541	551,600	1.a. Net Sales from Operations (Net of excise duty) [sum of (i) to (iii)]	625,015	1,240,556	1,101,191	2,173,560	
481,313	409,267	i) Domestic FMCG - HPC	492,564	973,877	1,697,483	1,697,483	
106,264	97,347	ii) Domestic FMCG - Foods	106,997	213,261	194,060	391,987	
587,577	506,614	Domestic FMCG - Total (i+ii)	599,561	1,187,138	1,011,548	2,089,380	
27,964	44,986	iii) Others	25,454	53,418	89,543	84,180	
15,540	9,412	1.b. Other Operating Income	12,862	28,402	18,707	38,077	
631,081	561,012	1. Total Income from operations (net) [1.a. + 1.b.]	637,877	1,268,958	1,119,898	2,211,637	
539,176	484,054	2. Expenses [sum of (a) to (g)]	546,995	1,086,171	1,904,328	1,904,328	
270,084	229,829	a) Cost of materials consumed	250,286	520,370	441,801	858,489	
82,603	76,311	b) Purchases of stock-in-trade	79,713	162,316	153,290	302,414	
(25,742)	(5,263)	c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	6,775	(18,967)	13,763	12,873	
33,049	28,731	d) Employee benefits expense	33,286	66,335	57,354	110,728	
5,769	5,710	e) Depreciation and amortisation expense	5,763	11,532	11,330	21,825	
76,898	65,137	f) Advertising & Promotions	81,961	158,859	128,432	263,478	
96,515	83,599	g) Other expenses	89,211	185,726	167,163	334,521	
91,905	76,958	3. Profit from operations before other income, finance costs and exceptional items (1-2)	90,882	182,787	146,765	307,309	
14,875	8,111	4. Other Income	21,861	36,736	13,171	27,831	
106,780	85,069	5. Profit from ordinary activities before finance costs and exceptional items (3+4)	112,743	219,523	159,936	335,140	
633	54	6. Finance costs	528	1,161	56	124	
106,147	85,015	7. Profit from ordinary activities after finance costs but before exceptional items (5-6)	112,215	218,362	159,880	335,016	
158	4,442	8. Exceptional items - credit (net)	60,469	60,627	10,317	11,887	
106,305	89,457	9. Profit from Ordinary Activities Before Tax (7+8)	172,684	278,989	170,197	346,903	
(25,613)	(20,565)	10. Tax expense	(39,565)	(65,178)	(38,589)	(77,763)	
80,692	68,892	11. Net Profit from Ordinary Activities After Tax [9-10]	133,119	213,811	131,608	269,140	
-	-	12. Extraordinary items	-	-	-	-	
80,692	68,892	13. Net Profit for the period (11+12)	133,119	213,811	131,608	269,140	
21,619	21,610	14. Paid up Equity Share Capital (face value Re. 1 per share)	21,618	21,619	21,610	21,615	
3.73	3.19	15. Reserves excluding Revaluation Reserve as per balance sheet of previous accounting year	6.16	9.89	6.09	12.46	
3.73	3.19	16.i Earnings Per Share (EPS) before extraordinary items (of Re. 1/- each) (not annualised):	6.16	9.89	6.09	12.45	
		(a) Basic - Rs.					
		(b) Diluted - Rs.					
3.73	3.19	16.ii Earnings Per Share (EPS) after extraordinary items (of Re. 1/- each) (not annualised):	6.16	9.89	6.09	12.46	
3.73	3.19	(a) Basic - Rs.					
		(b) Diluted - Rs.					
1,027,068,638	1,026,110,257	A. PARTICULARS OF SHAREHOLDING	1,026,944,674	1,027,068,638	1,026,110,257	1,026,663,032	
47.51%	47.48%	1. Public Shareholding	47.50%	47.51%	47.48%	47.50%	
		- Number of Shares					
		- Percentage of Shareholding					
		2. Promoters and Promoter Group Shareholding					
		a) Pledged/Encumbered					
		- Number of shares					
		- Percentage of shares (as a % of the total shareholding of promoter and promoter group)					
		- Percentage of shares (as a % of the total share capital of the company)					
		b) Non-Encumbered					
		- Number of shares					
		- Percentage of shares (as a % of the total shareholding of promoter and promoter group)					
		- Percentage of shares (as a % of the total share capital of the company)					
1,134,849,460	1,134,849,460		1,134,849,460	1,134,849,460	1,134,849,460	1,134,849,460	
100.00%	100.00%		100.00%	100.00%	100.00%	100.00%	
52.49%	52.52%		52.50%	52.49%	52.52%	52.50%	
		B. INVESTOR COMPLAINTS					
		Pending at the beginning of the quarter					
		Received during the quarter					
		Disposed of during the quarter					
		Remaining unresolved at the end of the quarter					
		Quarter ended 30th September 2012					
		Nil					
		12					
		12					
		Nil					



SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

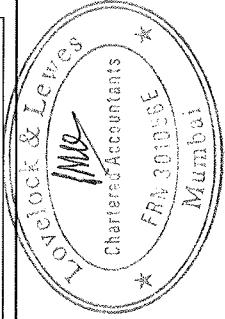
Unaudited Results for the Quarter ended 30th September	Unaudited Results for the Quarter ended 30th June	Particulars	Unaudited Results for the Six months ended 30th September		Audited Results for the Year ended 31st March
			2012	2011	
2012	2011				(Rs. in lakhs)
317,615	259,614	Segment Revenue (Sales and Other operating income)			
174,454	155,622	- Soaps and Detergents	316,305	515,377	1,063,628
71,956	65,416	- Personal Products	184,708	313,848	658,536
36,629	33,230	- Beverages	65,407	126,333	261,743
28,837	46,620	- Packaged Foods	43,698	70,476	135,946
629,491	560,502	- Others (includes Exports, Chemicals, Water, etc)	26,396	92,961	89,686
-	-	Total Segment Revenue	636,514	1,118,995	2,209,539
629,491	560,502	Less: Inter Segment Revenue	-	-	-
		Net Segment Revenue	636,514	1,118,995	2,209,539
45,355	32,123	Segment Results (Profit before tax and interest from ordinary activities)			
42,261	39,648	- Soaps and Detergents	38,523	55,729	123,327
10,305	8,773	- Personal Products	47,567	80,720	174,925
90	1,647	- Beverages	9,495	16,313	36,668
205	1,377	- Packaged Foods	2,478	3,385	2,417
98,216	83,568	- Others (includes Exports, Chemicals, Water, etc)	(433)	3,743	(2,957)
(633)	(54)	Total Segment Results	97,630	159,890	334,380
8,722	5,943	Less: Finance Costs	(528)	(1,161)	(124)
106,305	89,457	Add/(Less): Other unallocable income net of unallocable expenditure	75,582	10,363	12,647
		Total Profit Before Tax from ordinary activities	172,684	170,197	346,903
(50,521)	(37,574)	Capital Employed (Segment assets less Segment liabilities)			
(23,664)	6,426	- Soaps and Detergents	(43,391)	(37,574)	(4,078)
(1,595)	12,480	- Personal Products	(26,705)	6,426	2,545
15,971	14,704	- Beverages	14,369	(23,664)	29,993
(1,264)	10,404	- Packaged Foods	15,527	(1,595)	21,487
(61,073)	6,440	- Others (includes Exports Chemicals, Water, etc)	(1,378)	14,704	(7,507)
626,871	391,240	Total Capital Employed in segments	(41,578)	10,404	42,440
565,798	397,580	Add: Unallocable corporate assets less corporate liabilities	526,585	6,440	308,853
		Total Capital Employed	485,007	397,680	351,293

Notes on Segment Information

1. Segment Revenue, Results and Capital Employed figures represent amounts identifiable to each of the segments. Other "unallocable income net of unallocable expenditure" includes interest/ dividend/ other financial income (net), expenses on common services not directly identifiable to individual segments, corporate expenses and exceptional items.

Capital Employed figures are as at 30th September, 2012, 30th September, 2011, 30th June, 2012 and 31st March 2012. Unallocable corporate assets less corporate liabilities mainly represent investment of surplus funds and cash and bank.

2. Previous period figures have been re-grouped/restated wherever necessary to conform to this period's classification.



Handwritten signature/initials

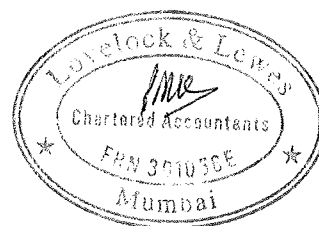


Hindustan Unilever Limited

HINDUSTAN UNILEVER LIMITED

(Rs. in lakhs)

Standalone Statement of Assets and Liabilities		As at 30th September, 2012	As at 31st March, 2012
Particulars		Unaudited	Audited
A	EQUITY AND LIABILITIES		
1	Shareholders' funds		
	(a) Share capital	21,619	21,615
	(b) Reserves and surplus	544,179	329,678
	Sub-total - Shareholders' funds	565,798	351,293
2	Non-current liabilities		
	(a) Other long-term liabilities	32,239	32,969
	(b) Long-term provisions	68,320	66,695
	Sub-total - Non-current liabilities	100,559	99,664
3	Current liabilities		
	(a) Trade payables	557,725	462,296
	(b) Other current liabilities	78,466	54,677
	(c) Short-term provisions	55,570	127,897
	Sub-total - Current liabilities	691,761	644,870
	TOTAL - EQUITY AND LIABILITIES	1,358,118	1,095,827
B	ASSETS		
1	Non-current assets		
	(a) Fixed assets	243,938	236,292
	(b) Non-current investments	18,568	18,631
	(c) Deferred tax assets (net)	22,114	21,424
	(d) Long-term loans and advances	38,424	39,618
	(e) Other non-current assets	29,618	-
	Sub-total - Non-current assets	352,662	315,965
2	Current assets		
	(a) Current investments	199,717	225,190
	(b) Inventories	272,036	251,665
	(c) Trade receivables	57,337	67,899
	(d) Cash and bank balances	418,691	183,004
	(e) Short-term loans and advances	48,994	48,579
	(f) Other current assets	8,681	3,525
	Sub-total - Current assets	1,005,456	779,862
	TOTAL - ASSETS	1,358,118	1,095,827



SK

Notes:

1. Domestic Consumer Business (FMCG + Water) grew by 15.9% with a 17.6% growth in HPC and 9.2% growth in Foods businesses. Net Sales grew by 11.6% during the quarter.
2. Operating Profit (Profit from Operations before Other Income, Finance costs and Exceptional Items) for the quarter at Rs. 91,905 lakhs (SQ'11: Rs. 76,958 lakhs) grew by 19.4%.
3. Profit after tax from ordinary activities before Exceptional Items (refer note 5 below) for the quarter at Rs. 80,587 lakhs (SQ'11: Rs. 65,593 lakhs) grew by 22.9%.
4. Other income includes interest income, dividend income and net gain on sale of other non trade current investments aggregating to Rs. 14,875 lakhs (SQ'11: Rs. 7,767 lakhs) and interest on income tax refunds of Rs. Nil (SQ'11: Rs. 344 lakhs).
5. Exceptional items, net credit in SQ'12 include profit on sale of properties Rs. 580 lakhs (SQ'11: Rs. 4,728 lakhs) and restructuring costs of Rs. 422 lakhs (SQ'11: Rs. 286 lakhs)
6. In the last quarter of the previous financial year, the Company completed the transfer of its FMCG Exports business division into its wholly owned subsidiary Unilever India Exports Limited, through a court approved Scheme of Arrangement, with the appointed date of 1st April 2011. The table below shows the results of the current quarter and six months ended 30th September 2012, as reported without the demerged business, and the results of the corresponding quarter of previous year and six months ended 30th September 2011, as adjusted for the results of the demerged business, so as to facilitate a meaningful comparison. The results for JQ 12 and for the previous year ended 31st March 2012, are as reported without the demerged business.

	Rs. In Lakhs			
	Unaudited results for the quarter ended 30th September		Unaudited results for the six months ended 30th September	
	2012	2011	2012	2011
	As reported	Comparable, adjusted for above	As reported	Comparable, adjusted for above
Total Income	631,081	536,444	1,268,958	1,068,813
Total Net Expenses	524,776	449,617	989,969	903,379
Profit Before Tax	106,305	86,827	278,989	165,434
Tax Expense	(25,613)	(19,962)	(65,178)	(37,501)
Profit After Tax	80,692	66,865	213,811	127,933

7. The Board of Directors at their meeting held on 26th October, 2012 have resolved to pay Interim Dividend of Rs. 4.50 per share of Re.1/- for the financial year. In addition, Board of Directors further resolved to pay Special Dividend of Rs.8.00 per share of Re.1/-. Both Interim and Special dividend will be payable on or after 16th November, 2012 and the record date for determining entitlement has been fixed as November 2, 2012.
8. The current period figures in this statement have been reported in the format recommended as per the SEBI circular dated 16th April 2012. The comparative figures have also been accordingly restated to conform to the current period presentation.
9. The text of the above statement was approved by the Board of Directors at their meeting held on 26th October, 2012.

Limited Review: The Limited Review by the Statutory Auditors for the quarter as required under clause 41 of the Listing Agreement has been completed and the related Report is being forwarded to the Stock Exchanges. This Report does not have any impact on the above Results and Notes which need to be explained.

For more details, visit our website at <http://www.hul.co.in>

Place: Mumbai
Date: 26th October, 2012



By order of the Board

Nitin Paranjpe

Nitin Paranjpe
Managing Director & CEO