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Hindustan Unilever Limited

30th April, 2026

Stock Code BSE: 500696

NSE: HINDUNILVR

ISIN: INE030A01027

BSE Limited,
Corporate Relationship Department,
2nd Floor, New Trading Wing,
Rotunda Building, P.J. Towers,
Dalal Street,
Mumbai – 400 001

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra – Kurla Complex,
Bandra (E),
Mumbai – 400 051

Dear Sir/Madam,

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the Press Release which is self self-explanatory.

Please take the above information on record.

Thanking You.

Yours faithfully,

For Hindustan Unilever Limited

Radhika Shah
Company Secretary & Compliance Officer
Membership No: A19308

**CONSOLIDATED RESULTS FOR THE QUARTER AND FINANCIAL YEAR ENDED 31st MARCH 2026****MQ'26: Revenue Growth 8%, Underlying Volume Growth 6%, EBITDA Growth 6%**

Mumbai, 30th April 2026: Hindustan Unilever Limited announced its results for the quarter and financial year ended 31st March 2026.

Key highlights for March Quarter:

- With a Turnover of Rs. 16,207 crores, **consolidated Revenue grew 8% year-on-year**
- Delivered **7% Underlying Sales Growth (USG)¹**, driven by 6% Underlying Volume Growth (UVG)²
- This marks our **highest growth in 12 quarters**
- **At 23.7%, EBITDA Margin** improved sequentially by 40 bps; absolute **EBITDA at Rs. 3,841 crores grew by 6% year-on-year**
- **Profit After Tax before exceptional items (PAT bei) at Rs. 2,711 crores grew by 4% year-on-year**
- **Reported Profit After Tax (PAT) at Rs. 3,002 crores grew by 20% year-on-year**, including proceeds from the divestment of stake in Nutritionalab Pvt. Ltd.

Home Care: Delivered 9% competitive growth, led by high-single digit UVG

Home Care grew 9%, marking its highest growth in 11 quarters. Fabric Wash delivered double-digit growth and Household Care delivered high-single digit growth. Liquids portfolio accelerated its robust double-digit growth trajectory, while powders and bars also recorded a step-up in performance. The segment continued to strengthen its market leadership, backed by strong fundamentals, consumer-centric innovations and sustained market development. Surf excel continues to leverage high-impact events like the Indian Premier League (IPL) to amplify brand love and reach, by entering into partnerships with widely followed IPL franchises in the quarter.

Beauty & Wellbeing: Recorded 8% USG, driven by standout performance in Hair Care

Beauty & Wellbeing delivered 8% USG with mid-single digit UVG. Hair Care reported strong double-digit growth and continued to strengthen its leadership position. Growth was broad-based across brands and formats. In Skin Care and Colour Cosmetics, strong performance in the premium portfolio was offset by subdued performance in mass skin care. Skin Care maintained its strong double-digit growth momentum in Channels of the Future and continued to gain market shares. During the quarter, the sunscreen portfolio was strengthened through market development initiatives, including the launch of Lakmē Sun Gel Rs.10 access pack and Vaseline Cloud Soft with SPF 50. In FY'26, Vaseline and Sunsilk both crossed the Rs. 1,000 crore annual turnover milestone, taking HUL's total number of brands above Rs. 1,000 crores to 20.

Personal Care: Reported 5% USG, led by high-single digit growth in Skin Cleansing

Personal Care grew 5%. Skin Cleansing delivered high-single digit growth, driven by outperformance in Dove and Lux. Continued market development initiatives fuelled double-digit competitive growth in Premium Soaps and Bodywash. Oral Care reported low-single digit growth while Closeup strengthened its market share. In the quarter, presence in high-growth freshness segment was expanded through the launch of Lifebuoy Ice Bath, offering instant cooling powered by Cool Sense Actives technology. In Oral Care, sensitive care portfolio was strengthened with the launch of Pepsodent Sensitive Care, combining rapid sensitivity relief with cavity protection.

Foods: Delivered 5% USG driven by Lifestyle Nutrition and Coffee

Foods delivered 5% USG led by high-single digit UVG. Tea reported low-single digit UVG. Coffee continued its strong double-digit growth momentum supported by volume and price. Lifestyle Nutrition achieved double-digit growth, driven by strong performance in Horlicks and Boost. Expansion into new demand spaces, along with Horlicks relaunch is delivering early encouraging results. Packaged Foods reported mid-single digit growth led by Ketchup, Chutneys, Mayonnaise and Unilever Foods Solutions. During the quarter, Horlicks masterbrand was extended into the fast-growing protein segment with the launch of Horlicks Protein Ready-to-Drink in four flavours. In Tea, the premiumisation agenda was accelerated through the relaunch of Lipton Green Tea with a refreshed and youthful proposition.

Financial Year 2025-26

Turnover of FY'26 at Rs. 63,763 crores grew 5% driven by 4% UVG. EBITDA margin at 23.6% was at the higher end of our guidance. PAT (bei) and Reported PAT was at Rs. 10,324 crores and Rs. 10,652 crores respectively. The Board of Directors have proposed a final dividend of Rs. 22 per share, subject to approval of shareholders at the AGM. Together with the interim dividend of Rs. 19 per share declared in Oct'25, the total dividend payout for the year will be Rs. 9,633 crores.

Priya Nair, CEO and Managing Director, commented: "Financial Year 2026 witnessed an improved demand environment driven by supportive macro-economic policies. During the year, we took decisive actions to accelerate growth, including sharpening our portfolio, scaling investments to create desire at scale, strengthening frontline demand generation capabilities, and simplifying the organisation to drive speed, focus, and execution. These initiatives resulted in consistent improvement in performance through the year with 8% Revenue Growth and 7% Underlying Sales Growth in the March quarter, translating into 5% Underlying Sales Growth for the financial year.

More recently, heightened geopolitical tensions have led to commodity and currency volatility. We are navigating these headwinds through disciplined savings, the resilience of our global and local supply chain and calibrated pricing actions. Looking ahead, we are well positioned to navigate this volatile operating environment, supported by our strong brands, robust financial position and operational agility. We are focussed on strengthening our consumer franchise while delivering sustainable and competitive growth."

1. Underlying Sales Growth (USG) refers to the increase in turnover for the period, excluding any change in turnover resulting from acquisitions and disposals

2. Underlying Volume Growth (UVG) refers to volume growth including the impact of mix of turnover realisation of products sold

3. All reported figures exclude Ice Cream results for the full reporting period

