

HGS makes major additions to its leadership team

Bangalore, 19 June, 2013: HGS, a leading provider of business process outsourcing services, has made two significant additions to its senior management team of North America and one major addition to its global leadership team. This is in line with the organization's aggressive growth targets and increased focus on the United States and Canada.

Chris Lord joins as the Senior Vice President, Global Sales Strategy and Sales Operations. His primary responsibility is to ensure that all the geographical sales teams at HGS have the best and optimized sales support by leveraging HGS' global capabilities, best practices, assets, collaterals and IP. With over 25 years of IT and BPO services experience at the leadership level with such firms as Wipro, Accenture, EDS, and Xerox in India, Philippines, Europe, USA and Canada, Chris has proven transformational expertise in sales strategy and execution.

Steve Sacks joins HGS as the Senior Vice President of Sales and Business Development with a mandate to meet the aggressive revenue growth targets of HGS in the North American markets. He has over 20 years of sales experience in the BPO Industry with few of the leading names such as EDS, Accenture, Teleperformance, Pricewaterhouse Coopers, and Ernst & Young where he managed the domestic, nearshore and the offshore outsourcing business partnerships.

Jaime Nunez joins as Senior Vice President, Operations and IT for HGS USA. With an overall experience of 25 years, he has recently served as the Chief Operating Officer and Chief Technology Officer for a leading BPO provider, where he led the global transformation of the company's core business resulting in Operational and IT excellence. Prior to that, he worked with the Citi Group as the Managing Director of Global Customer Service and Client Delivery for call centers across the US, South America, and Europe as well as Asia including China, The Philippines and India.

Commenting on these additions to his leadership team, **Partha DeSarkar, Global CEO of HGS**, said, "We have been bullish on North America for quite some time now. Our growth in this region has been good. We are leveraging the synergies from our acquisition in Canada. We bring our right-shore model to the clients in the US and Canada. I expect to see good traction in the coming months. With their exhaustive experience, Chris, Steve and Jaime are the best people to handle this growth."

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About Hinduja Global Solutions (HGS):

HGS, part of the multi-billion dollar conglomerate – Hinduja Group, is a world leader in Customer Relationship and Business Process Management, with a global footprint across North America, Latin America, Europe, Asia and Africa. With over three decades of experience with some of the world's most recognized brands, it delivers the best practices that drive exceptional results for its clients. Its contact center solutions, back office transaction processing services, domain analytics and process consulting solutions combine operational excellence with functional expertise. It enjoys "Preferred Partner" status with most of its major clients. HGS currently serves 535 clients through its 56 Global Delivery Centers & employs over 23000 people worldwide. HGS India is a public limited company, listed on the National Stock Exchange (NSE) and Bombay Stock Exchange (BSE). It had a turnover of \$364 million in the fiscal year 2012 - 13
