

HESTER

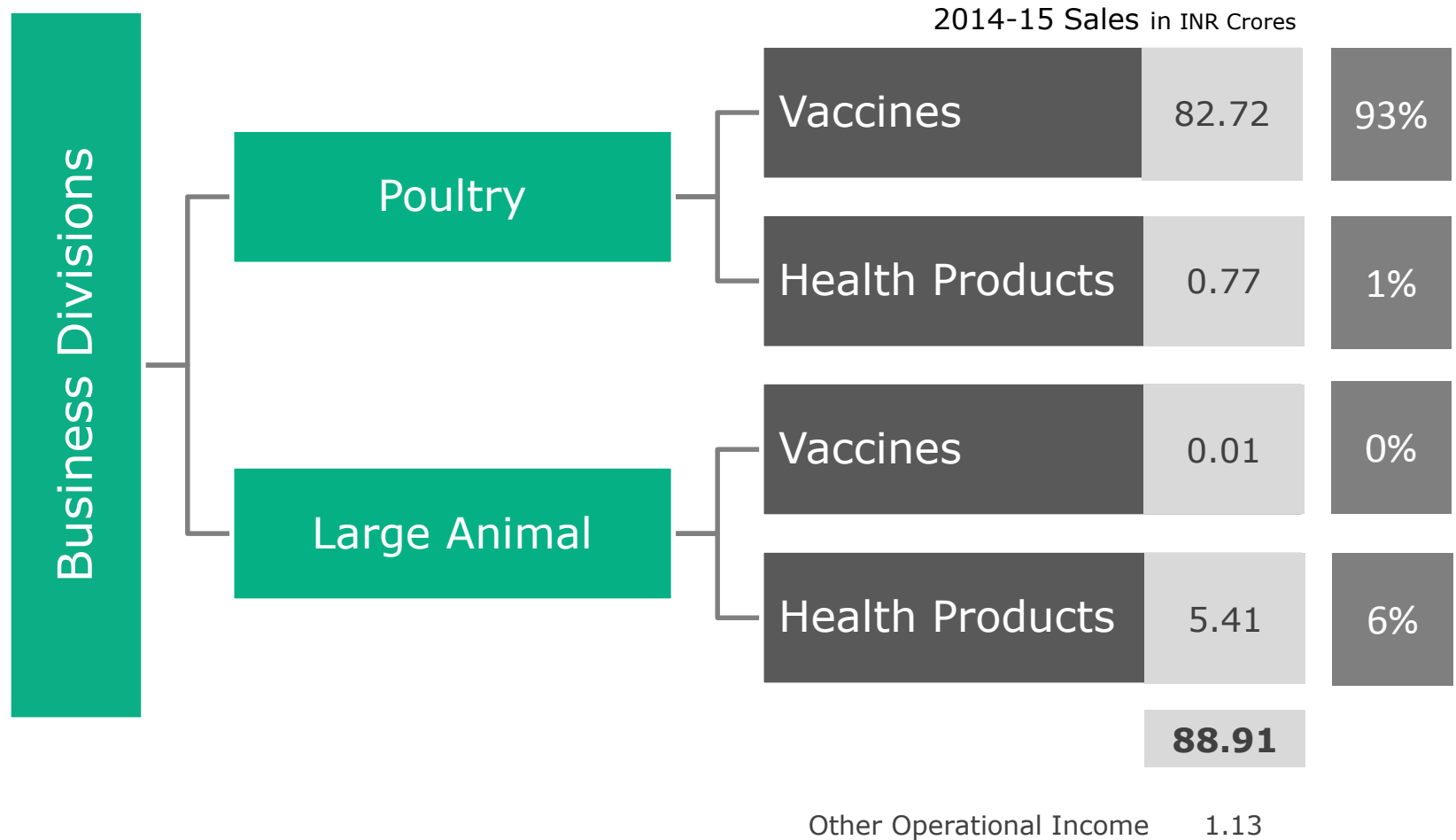
Profile

A dedicated Animal Health Company since 1997

Vaccines

Health products

Business Divisions



Vaccines

Poultry Vaccines

13 Live & 28 Inactivated

1. Newcastle
2. Infectious Bronchitis
3. Infectious Bursal
4. Reo
5. Fowl Pox
6. Marek's
7. Coryza
8. Fowl Cholera
9. EDS
10. MG
11. IBH
12. Salmonella

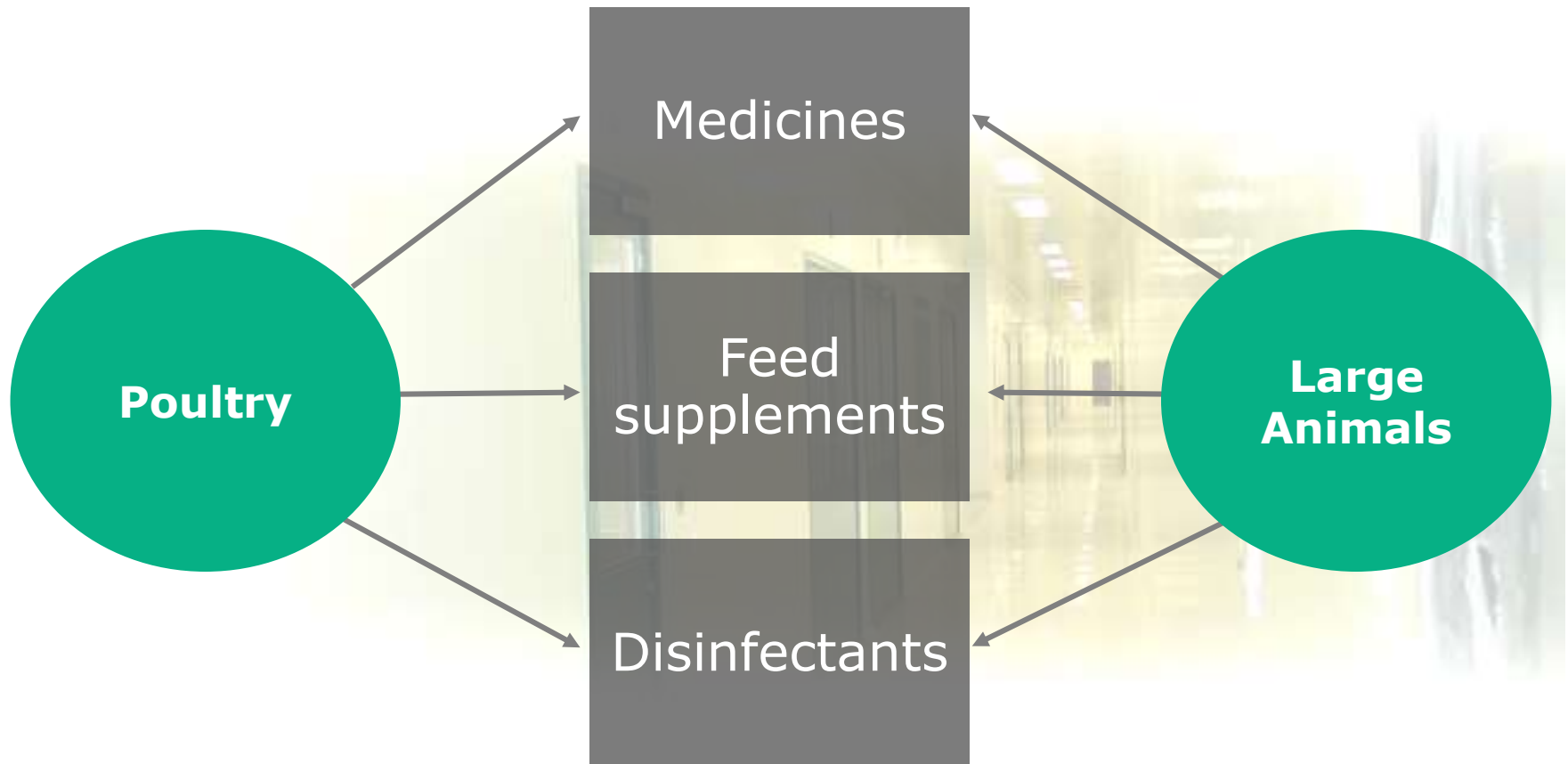
Large Animal Vaccines

6 Live & 3 Inactivated

1. PPR
2. Brucella abortus
3. Theileria Annulata
4. Goat Pox
5. Classical Swine Fever
6. HS
7. BQ

Annual Production Capacity
4.8 billion doses

Health Products



Certifications

WHO - GMP

Good Laboratory Practices (GLP)

ISO 9001:2008

ISO 14001:2004

OHSAS 18001:2007

Government approved R&D Unit

Commercialized R&D Projects

Development of Gumboro vaccine

Development of Thermo-stable Newcastle Disease vaccine

Development of freeze dried probiotic for poultry

On-going R&D Projects



Monitoring of poultry diseases

Geographical surveillance

Isolation of
Pathogen



Identification



Characterization



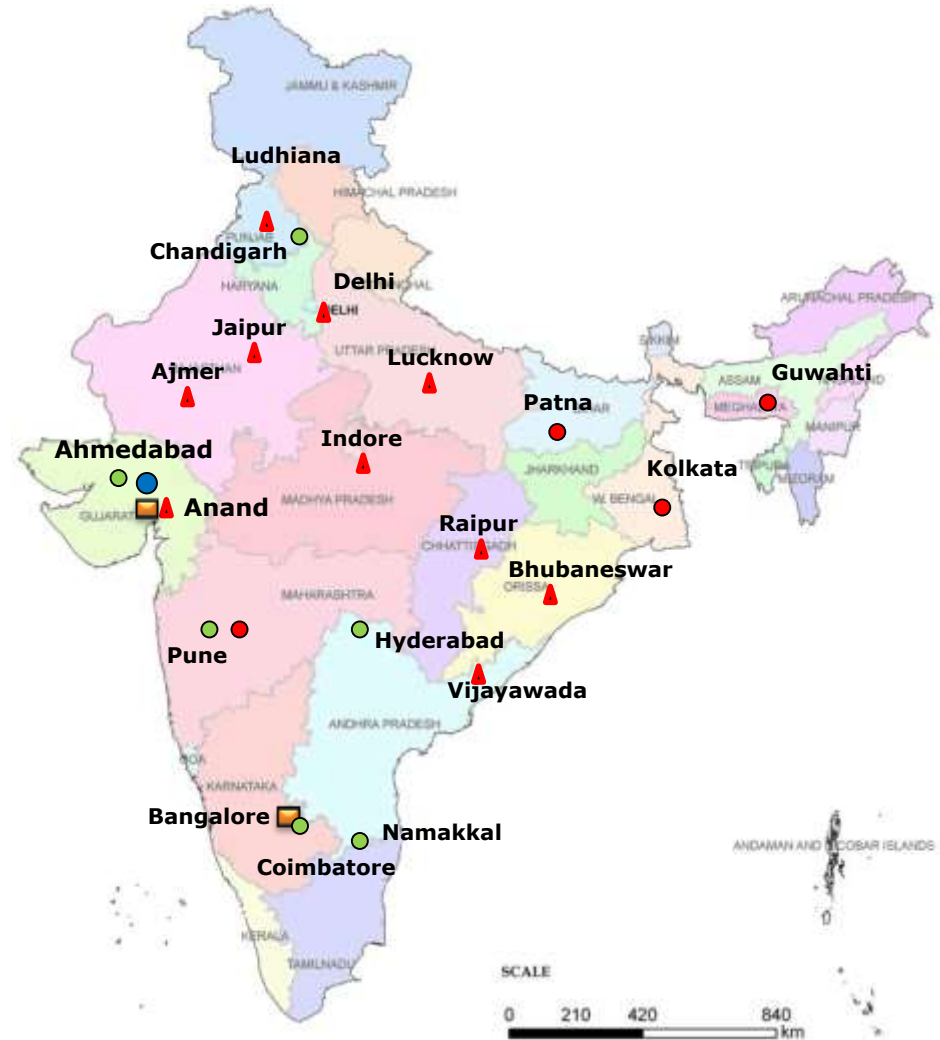
Development of new generation recombinant poultry vaccines



Development of ELISA & Lateral flow diagnostic kits

India Infrastructure

	Manufacturing Unit
	Companies Stock Point
	C&F Agents
	Distributors
	Diagnostic Labs



Strengths



Access to changing technologies

Strong in-house R&D capabilities

World class infrastructure

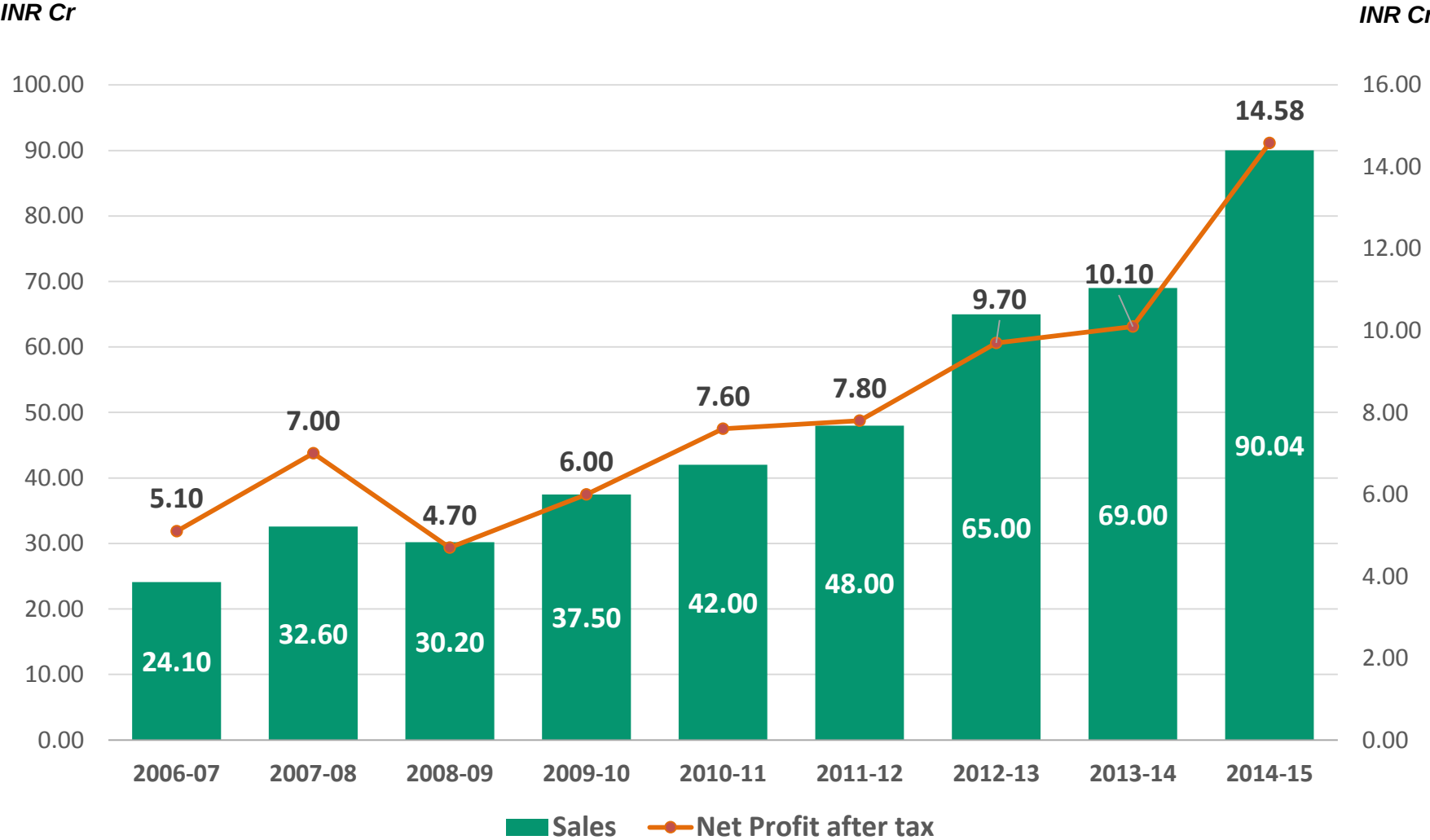
Ability to retain people - Almost NIL personnel turnover

Employee Profile

**300 employees
across functions**

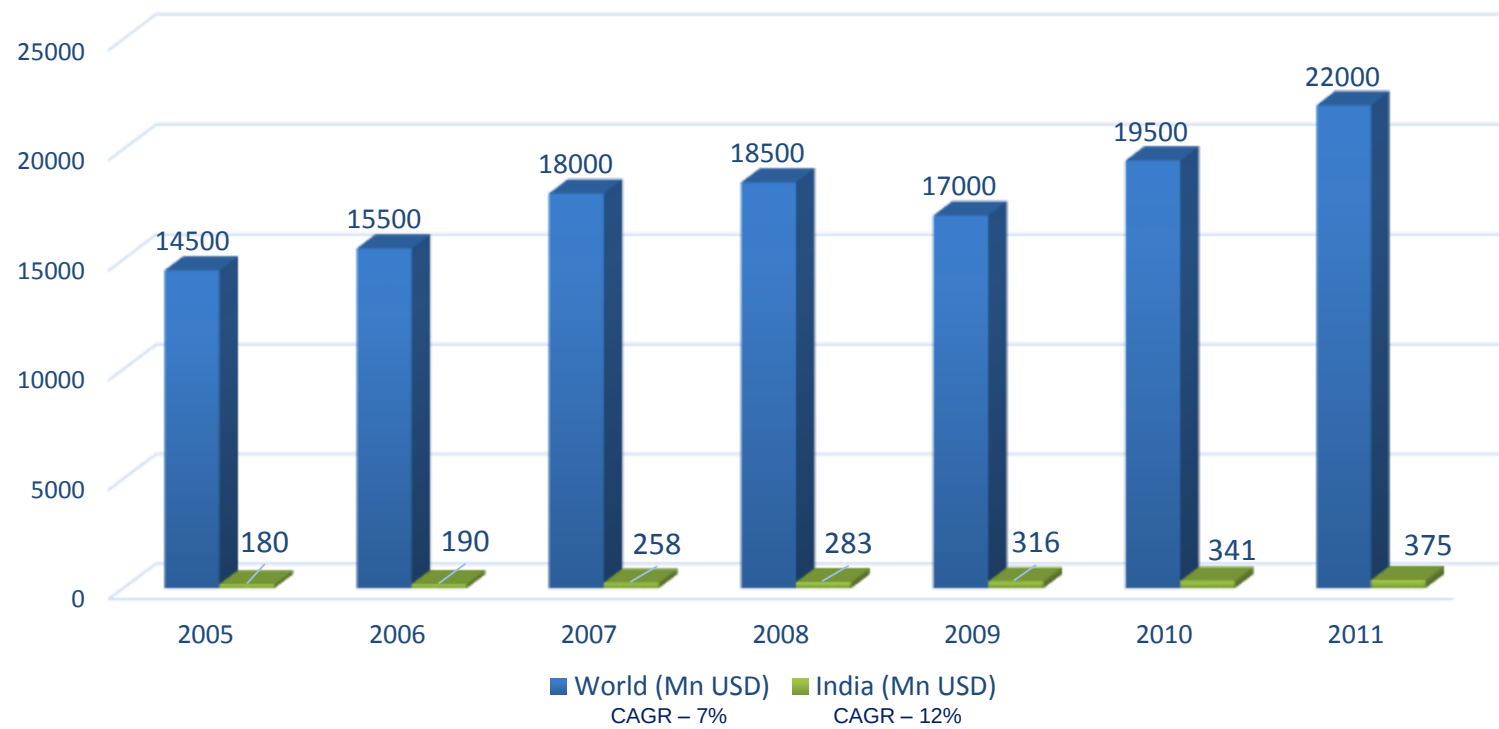
Profile	No. of Employee
Ph.D.	9
M. V. Sc.	3
B. V. Sc.	4
M. Sc.	27
B. Sc.	17
MBA	9
Pharmacist	4
Engineer	3
Chartered Accountant	2

Financial Performance



Opportunities to Grow Globally

Global and Indian Animal Healthcare Market: 2005-2011



Opportunities to Grow in India

TOTAL LIVESTOCK POPULATION			
LIVESTOCK	WORLD (Million Heads)	INDIA (Million Heads)	% OF WORLD POPULATION INDIA
POULTRY	22,000	968	4
PETS	260	14	5
SWINE	963	10	1
CATTLE	1,400	210	15
BUFFALO	195	113	58
SHEEP	1,043	75	7
GOAT	875	157	18
AQUACULTURE (FISHES)	148 mn tons	4.6 mn tons	3

RUMINANTS



Animal health market size in India



Current:
375
Million
USD

Theoretical:
1.56
Billion USD

Way Ahead for Hester...

Make a mark in the Global Animal Health Business

1. Developing new generation vaccines through in-house R&D
2. Increasing product range and geographical territory
3. Engaging into Joint Ventures in emerging markets

Initiatives in the pipeline:

1. Nepal project
2. International marketing and distribution network

Nepal Project



Nepal Manufacturing Site

Objectives:

Complement the INDIAN range of Animal Vaccines

Make NEPAL self sufficient in Animal Vaccines

Work with the government for control of animal diseases

Project Commencement:

- Aug 2015

Nepal Project- Satellite View



Global Presence



Award

Best Animal Vaccine Company Award 2011, The New Economy, UK



Corporate Social Responsibility

Towards Employees

- We commit social and professional security
- Transformation towards becoming Enlightened Citizens

Towards Environment

- Initiatives in rural India and in Africa towards disease prevention in backyard poultry



Plant- Ahmedabad



Production Unit



QC Department



A Glorious Past & A Promising Future