



Ref: SECT: STOC: 29 - 14

30<sup>th</sup> July, 2014

To  
The Secretary,  
**The Stock Exchange, Mumbai**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai - 400 001

To  
**The Manager,**  
**Listing Department,**  
**National Stock Exchange of India**  
**Limited,**  
Exchange Plaza, C-1,  
G Block, Bandra-Kurla Complex,  
Bandra (East), Mumbai - 400 051

Dear Sir / Madam,

Sub: **Un-audited Financial Results for the quarter / Three months ended 30th June, 2014**

Ref: **Stock Code: 519552 / HERITGFOOD**

Please find enclosed herewith the Un-audited Financial Results (Standalone & Consolidated) of the Company for the quarter / Three months ended 30th June 2014. This information is being furnished in compliance of Clause 41 of the Listing agreement with your Exchange.

Kindly take note of the same on record.

Thanking you,

Yours Faithfully,

For **HERITAGE FOODS LIMITED**

  
**UMAKANTA BARIK**  
Company Secretary



Encls:a/a



**HERITAGE FOODS LIMITED**  
(Formerly known as M/s. Heritage Foods (India) Limited)  
CIN : L15209AP1992PLC014332  
**AN ISO: 22000 CERTIFIED COMPANY**



**HERITAGE FOODS LIMITED**

(Formerly known as HERITAGE FOODS (INDIA) LIMITED)

Regd. Office: 6 - 3 - 541/c, Adj. to NIMS, Punjagutta, Hyderabad - 500 082.

CIN: L15209TG1992PLC014332 - www.heritagefoods.in - Tel: 040 - 23391221/23391222 Fax: 30685458, Email- hfl@heritagefoods.in

**PART I : STATEMENT OF STANDALONE AND CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2014**

(Rs.in lakhs)

| Particulars                                                                                                             | STANDALONE                |                           |                           |                         | CONSOLIDATED              |                           |                           |                         |
|-------------------------------------------------------------------------------------------------------------------------|---------------------------|---------------------------|---------------------------|-------------------------|---------------------------|---------------------------|---------------------------|-------------------------|
|                                                                                                                         | Quarter Ended             |                           | Year Ended                |                         | Quarter Ended             |                           | Year Ended                |                         |
|                                                                                                                         | 30.06.2014<br>(Unaudited) | 31.03.2014<br>(Unaudited) | 30.06.2013<br>(Unaudited) | 31.03.2014<br>(Audited) | 30.06.2014<br>(Unaudited) | 31.03.2014<br>(Unaudited) | 30.06.2013<br>(Unaudited) | 31.03.2014<br>(Audited) |
| <b>1. Income from operations</b>                                                                                        |                           |                           |                           |                         |                           |                           |                           |                         |
| (a) Net Sales / Income from Operations (Net of excise duty)                                                             | 49680.33                  | 43064.35                  | 42739.31                  | 169506.35               | 49680.33                  | 43064.35                  | 42739.31                  | 169506.35               |
| (b) Other Operating Income                                                                                              | 896.43                    | 710.62                    | 817.81                    | 2697.64                 | 896.43                    | 710.62                    | 817.81                    | 2697.64                 |
| <b>Total income from operations (a+b)</b>                                                                               | <b>50576.76</b>           | <b>43774.97</b>           | <b>43557.12</b>           | <b>172203.99</b>        | <b>50576.76</b>           | <b>43774.97</b>           | <b>43557.12</b>           | <b>172203.99</b>        |
| <b>2. Expenditure</b>                                                                                                   |                           |                           |                           |                         |                           |                           |                           |                         |
| (a) Cost of materials consumed                                                                                          | 31442.72                  | 27893.38                  | 24743.56                  | 103058.18               | 31442.72                  | 27893.38                  | 24743.56                  | 103058.18               |
| (b) Purchase of stock-in-trade                                                                                          | 10154.37                  | 8141.23                   | 8663.36                   | 32210.89                | 10154.37                  | 8141.23                   | 8663.36                   | 32210.89                |
| (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade                                       | (271.62)                  | (896.83)                  | 289.19                    | (888.39)                | (271.62)                  | (896.83)                  | 289.19                    | (888.39)                |
| (d) Employees benefits expense                                                                                          | 2715.59                   | 2192.98                   | 2432.10                   | 10009.46                | 2715.59                   | 2192.98                   | 2432.10                   | 10009.46                |
| (e) Depreciation and amortisation expense                                                                               | 817.04                    | 645.48                    | 566.69                    | 2500.23                 | 817.04                    | 645.48                    | 566.69                    | 2500.23                 |
| (f) Other expenses                                                                                                      | 4726.89                   | 4616.43                   | 4575.94                   | 18315.72                | 4726.89                   | 4616.93                   | 4575.94                   | 18316.21                |
| <b>Total expenditure (a+b+c+d+e+f)</b>                                                                                  | <b>49584.99</b>           | <b>42592.66</b>           | <b>41270.85</b>           | <b>165206.08</b>        | <b>49584.99</b>           | <b>42593.16</b>           | <b>41270.85</b>           | <b>165206.58</b>        |
| <b>3. Profit / (Loss) from operations before other income, finance costs &amp; exceptional items (1-2)</b>              | <b>991.77</b>             | <b>1182.31</b>            | <b>2286.27</b>            | <b>6997.91</b>          | <b>991.77</b>             | <b>1181.81</b>            | <b>2286.27</b>            | <b>6997.42</b>          |
| 4. Other Income                                                                                                         | 99.85                     | 230.77                    | 69.35                     | 495.40                  | 99.85                     | 230.77                    | 69.35                     | 495.40                  |
| <b>5. Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)</b>                     | <b>1091.62</b>            | <b>1413.08</b>            | <b>2355.62</b>            | <b>7493.31</b>          | <b>1091.62</b>            | <b>1412.58</b>            | <b>2355.62</b>            | <b>7492.81</b>          |
| 6. Finance costs                                                                                                        | 429.94                    | 368.41                    | 340.09                    | 1322.11                 | 429.94                    | 368.41                    | 340.09                    | 1322.11                 |
| <b>7. Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5-6)</b>               | <b>661.68</b>             | <b>1044.67</b>            | <b>2015.53</b>            | <b>6171.20</b>          | <b>661.68</b>             | <b>1044.17</b>            | <b>2015.53</b>            | <b>6170.70</b>          |
| 8. Exceptional Items                                                                                                    | ---                       | ---                       | ---                       | ---                     | ---                       | ---                       | ---                       | ---                     |
| <b>9. Profit / (Loss) from ordinary activities before tax (7-8)</b>                                                     | <b>661.68</b>             | <b>1044.67</b>            | <b>2015.53</b>            | <b>6171.20</b>          | <b>661.68</b>             | <b>1044.17</b>            | <b>2015.53</b>            | <b>6170.70</b>          |
| <b>10. Tax expense</b>                                                                                                  |                           |                           |                           |                         |                           |                           |                           |                         |
| Current Tax /MAT                                                                                                        | 208.00                    | 220.40                    | 519.10                    | 1303.55                 | 208.00                    | 220.40                    | 519.10                    | 1303.55                 |
| Prior period tax                                                                                                        | 0.02                      | 0.00                      | 0.00                      | (0.46)                  | 0.02                      | -                         | 0.00                      | (0.46)                  |
| Deferred Tax Charge / (Credit)                                                                                          | (76.09)                   | 131.94                    | (9.24)                    | 299.38                  | (76.09)                   | 131.94                    | (9.24)                    | 299.38                  |
| <b>11. Net Profit/ (Loss) from ordinary activities after tax (9 -10)</b>                                                | <b>529.75</b>             | <b>692.33</b>             | <b>1505.67</b>            | <b>4568.73</b>          | <b>529.75</b>             | <b>691.83</b>             | <b>1505.67</b>            | <b>4568.23</b>          |
| <b>12. Extraordinary Items (net of tax expense)</b>                                                                     | <b>-</b>                  | <b>-</b>                  | <b>37.50</b>              | <b>37.50</b>            | <b>0.00</b>               | <b>-</b>                  | <b>37.50</b>              | <b>37.50</b>            |
| <b>13. Net Profit/(Loss) for the period before share of profit / (loss) of associates and minority interest (11-12)</b> | <b>529.75</b>             | <b>692.33</b>             | <b>1468.17</b>            | <b>4531.23</b>          | <b>529.75</b>             | <b>691.83</b>             | <b>1468.17</b>            | <b>4530.73</b>          |
| <b>14. Share of profit / (loss) of associates</b>                                                                       | <b>-</b>                  | <b>-</b>                  | <b>-</b>                  | <b>-</b>                | <b>(0.02)</b>             | <b>(0.06)</b>             | <b>(0.78)</b>             | <b>(0.79)</b>           |
| <b>15. Minority interest</b>                                                                                            | <b>-</b>                  | <b>-</b>                  | <b>-</b>                  | <b>-</b>                | <b>0.00</b>               | <b>(0.05)</b>             | <b>0.00</b>               | <b>(0.05)</b>           |
| <b>16. Net Profit/ (Loss) after taxes, minority interest and share of profit / (loss) of associates (13+14-15)</b>      | <b>529.75</b>             | <b>692.33</b>             | <b>1468.17</b>            | <b>4531.23</b>          | <b>529.73</b>             | <b>691.82</b>             | <b>1467.39</b>            | <b>4529.99</b>          |
| <b>17. Paid-up equity share capital</b>                                                                                 | <b>2319.90</b>            | <b>2319.90</b>            | <b>1159.95</b>            | <b>2319.90</b>          | <b>2319.90</b>            | <b>2319.90</b>            | <b>1159.95</b>            | <b>2319.90</b>          |
| Face value per share (Rs.)                                                                                              | 10.00                     | 10.00                     | 10.00                     | 10.00                   | 10.00                     | 10.00                     | 10.00                     | 10.00                   |
| <b>18. Reserves excluding revaluation reserves as per Balance Sheet of previous Accounting year</b>                     | <b>---</b>                | <b>---</b>                | <b>---</b>                | <b>15579.43</b>         | <b>---</b>                | <b>---</b>                | <b>---</b>                | <b>15555.98</b>         |
| <b>19. Earnings per share (Rs.)</b>                                                                                     |                           |                           |                           |                         |                           |                           |                           |                         |
| a) EPS before Extraordinary items for the period, for the year to date and for the previous year (not annualized) :     |                           |                           |                           |                         |                           |                           |                           |                         |
| i. Basic                                                                                                                | 2.28                      | 2.98                      | 6.49                      | 19.69                   | 2.28                      | 2.98                      | 6.49                      | 19.69                   |
| ii. Diluted                                                                                                             | 2.28                      | 2.98                      | 6.49                      | 19.69                   | 2.28                      | 2.98                      | 6.49                      | 19.69                   |
| b) EPS after Extraordinary items for the period, for the year to date and for the                                       |                           |                           |                           |                         |                           |                           |                           |                         |
| i. Basic                                                                                                                | 2.28                      | 2.98                      | 6.33                      | 19.53                   | 2.28                      | 2.98                      | 6.33                      | 19.53                   |
| ii. Diluted                                                                                                             | 2.28                      | 2.98                      | 6.33                      | 19.53                   | 2.28                      | 2.98                      | 6.33                      | 19.53                   |

**PART II : SELECT INFORMATION FOR THE QUARTER ENDED JUNE 30, 2014**

|                                                                                          |               |          |         |          |          |          |         |          |
|------------------------------------------------------------------------------------------|---------------|----------|---------|----------|----------|----------|---------|----------|
| <b>A. PARTICULARS OF SHARE HOLDING</b>                                                   |               |          |         |          |          |          |         |          |
| <b>1. Public shareholding</b>                                                            |               |          |         |          |          |          |         |          |
| - Number of shares                                                                       | 13913554      | 13913154 | 6956827 | 13913154 | 13913554 | 13913154 | 6956827 | 13913154 |
| - Percentage of shareholding                                                             | 59.97         | 59.97    | 59.98   | 59.97    | 59.97    | 59.97    | 59.98   | 59.97    |
| <b>2. Promoters and Promoter Group Share holding</b>                                     |               |          |         |          |          |          |         |          |
| <b>a) Pledged / Encumbered</b>                                                           |               |          |         |          |          |          |         |          |
| - Number of shares                                                                       | ---           | ---      | ---     | ---      | ---      | ---      | ---     | ---      |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | ---           | ---      | ---     | ---      | ---      | ---      | ---     | ---      |
| - Percentage of shares (as a % of the total share capital of the Company)                | ---           | ---      | ---     | ---      | ---      | ---      | ---     | ---      |
| <b>b) Non-encumbered</b>                                                                 |               |          |         |          |          |          |         |          |
| - Number of Shares                                                                       | 9285446       | 9285846  | 4642673 | 9285846  | 9285446  | 9285846  | 4642673 | 9285846  |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 100.00        | 100.00   | 100.00  | 100.00   | 100.00   | 100.00   | 100.00  | 100.00   |
| - Percentage of shares (as a % of the total share capital of the Company)                | 40.03         | 40.03    | 40.02   | 40.03    | 40.03    | 40.03    | 40.02   | 40.03    |
| <b>B. INVESTOR COMPLAINTS :</b>                                                          |               |          |         |          |          |          |         |          |
|                                                                                          | Quarter Ended |          |         |          |          |          |         |          |
| Particulars                                                                              | June 30, 2014 |          |         |          |          |          |         |          |
| Pending at the beginning of the quarter                                                  | Nil           |          |         |          |          |          |         |          |
| Received during the quarter                                                              | 33            |          |         |          |          |          |         |          |
| Disposed off during the quarter                                                          | 33            |          |         |          |          |          |         |          |
| Remaining unresolved at the end of the quarter                                           | Nil           |          |         |          |          |          |         |          |



| SEGMENT REPORTING FOR THE QUARTER ENDED JUNE 30, 2014                               |                           |                           |                           |                         | (Rs. In lakhs)            |                           |                           |                         |
|-------------------------------------------------------------------------------------|---------------------------|---------------------------|---------------------------|-------------------------|---------------------------|---------------------------|---------------------------|-------------------------|
| Particulars                                                                         | STANDALONE                |                           |                           |                         | CONSOLIDATED              |                           |                           |                         |
|                                                                                     | Quarter Ended             |                           | Year Ended                |                         | Quarter Ended             |                           | Year Ended                |                         |
|                                                                                     | 30.06.2014<br>(Unaudited) | 31.03.2014<br>(Unaudited) | 30.06.2013<br>(Unaudited) | 31.03.2014<br>(Audited) | 30.06.2014<br>(Unaudited) | 31.03.2014<br>(Unaudited) | 30.06.2013<br>(Unaudited) | 31.03.2014<br>(Audited) |
| <b>1. Segment Revenue</b>                                                           |                           |                           |                           |                         |                           |                           |                           |                         |
| a. Dairy                                                                            | 38264.58                  | 33361.43                  | 33666.45                  | 132819.16               | 38264.58                  | 33361.43                  | 33666.45                  | 132819.16               |
| b. Retail                                                                           | 11768.66                  | 9950.19                   | 9669.60                   | 37792.56                | 11768.66                  | 9950.19                   | 9669.60                   | 37792.56                |
| c. Agri                                                                             | 2123.46                   | 1713.22                   | 1548.11                   | 6783.33                 | 2123.46                   | 1713.22                   | 1548.11                   | 6783.33                 |
| d. Bakery                                                                           | 108.83                    | 105.29                    | 94.07                     | 366.27                  | 108.83                    | 105.29                    | 94.07                     | 366.27                  |
| e. Renewable Energy                                                                 | 59.75                     | 54.24                     | -                         | 77.35                   | 59.75                     | 54.24                     | -                         | 77.35                   |
| f. HFRL                                                                             | -                         | -                         | -                         | -                       | -                         | -                         | -                         | -                       |
| g. Heritage Conpro Ltd                                                              | -                         | -                         | -                         | -                       | -                         | -                         | -                         | -                       |
| <b>Total Segment Revenue</b>                                                        | <b>52325.28</b>           | <b>45184.36</b>           | <b>44978.23</b>           | <b>177838.67</b>        | <b>52325.28</b>           | <b>45184.36</b>           | <b>44978.23</b>           | <b>177838.67</b>        |
| Less: Inter Segment Revenue                                                         | 1748.52                   | 1409.39                   | 1421.12                   | 5634.67                 | 1748.52                   | 1409.39                   | 1421.12                   | 5634.67                 |
| <b>Net Sales / Income from Operations</b>                                           | <b>50576.76</b>           | <b>43774.97</b>           | <b>43557.12</b>           | <b>172203.99</b>        | <b>50576.76</b>           | <b>43774.97</b>           | <b>43557.12</b>           | <b>172203.99</b>        |
| <b>2. Segment Results</b><br>(Profit (+) / (Loss) (-) before finance costs and tax) |                           |                           |                           |                         |                           |                           |                           |                         |
| a. Dairy                                                                            | 1551.92                   | 1811.52                   | 2960.04                   | 9869.18                 | 1551.92                   | 1811.52                   | 2960.04                   | 9869.18                 |
| b. Retail                                                                           | (441.99)                  | (305.63)                  | (526.84)                  | (1992.16)               | (441.99)                  | (305.63)                  | (526.84)                  | (1992.16)               |
| c. Agri                                                                             | (12.37)                   | (84.02)                   | (58.35)                   | (298.70)                | (12.37)                   | (84.02)                   | (58.35)                   | (298.70)                |
| d. Bakery                                                                           | (28.81)                   | (17.22)                   | (28.83)                   | (102.13)                | (28.81)                   | (17.22)                   | (28.83)                   | (102.13)                |
| e. Renewable Energy                                                                 | 17.85                     | (1.17)                    | -                         | (11.54)                 | 17.85                     | (1.17)                    | -                         | (11.54)                 |
| f. HFRL                                                                             | -                         | -                         | -                         | -                       | 0.00                      | (0.28)                    | 0.00                      | (0.28)                  |
| g. Heritage Conpro Ltd                                                              | -                         | -                         | -                         | -                       | 0.00                      | (0.22)                    | 0.00                      | (0.22)                  |
| <b>Total Segment Results</b>                                                        | <b>1086.60</b>            | <b>1403.49</b>            | <b>2346.03</b>            | <b>7464.64</b>          | <b>1086.60</b>            | <b>1402.99</b>            | <b>2346.03</b>            | <b>7464.14</b>          |
| Less: i. Finance costs                                                              | 429.94                    | 368.41                    | 340.09                    | 1322.11                 | 429.94                    | 368.41                    | 340.09                    | 1322.11                 |
| ii. Other un-allocable expenses net off                                             | 0.00                      | 15.17                     | -                         | 15.17                   | 0.00                      | 15.17                     | -                         | 15.17                   |
| <b>Add: i. Interest income</b>                                                      | <b>5.03</b>               | <b>24.72</b>              | <b>9.58</b>               | <b>43.70</b>            | <b>5.03</b>               | <b>24.72</b>              | <b>9.58</b>               | <b>43.70</b>            |
| ii. Other un-allocable income                                                       | 0.00                      | 0.04                      | -                         | 0.14                    | 0.00                      | 0.04                      | -                         | 0.14                    |
| <b>Total Profit before Tax</b>                                                      | <b>661.68</b>             | <b>1044.67</b>            | <b>2015.53</b>            | <b>6171.20</b>          | <b>661.68</b>             | <b>1044.17</b>            | <b>2015.53</b>            | <b>6170.70</b>          |
| <b>3. Capital Employed</b><br>(Segment Assets - Segment Liabilities)                |                           |                           |                           |                         |                           |                           |                           |                         |
| a. Dairy                                                                            | 17665.55                  | 17611.21                  | 13599.45                  | 17611.21                | 17665.55                  | 17611.21                  | 13599.45                  | 17611.21                |
| b. Retail                                                                           | 6746.62                   | 6460.95                   | 5719.67                   | 6460.95                 | 6746.62                   | 6460.95                   | 5719.67                   | 6460.95                 |
| c. Agri                                                                             | 3465.69                   | 3368.09                   | 3312.74                   | 3368.09                 | 3465.69                   | 3368.09                   | 3312.74                   | 3368.09                 |
| d. Bakery                                                                           | 1089.97                   | 1119.33                   | 1151.48                   | 1119.33                 | 1089.97                   | 1119.33                   | 1151.48                   | 1119.33                 |
| e. Renewable Energy                                                                 | 1655.11                   | 1675.05                   | 875.57                    | 1675.05                 | 1655.11                   | 1675.05                   | 875.57                    | 1675.05                 |
| f. HFRL                                                                             | -                         | -                         | -                         | -                       | (0.34)                    | (0.39)                    | (0.30)                    | (0.39)                  |
| g. Heritage Conpro Ltd                                                              | -                         | -                         | -                         | -                       | (0.34)                    | (0.39)                    | (0.30)                    | (0.39)                  |
| h. Unallocated                                                                      | 116.09                    | 143.85                    | 347.01                    | 143.85                  | 116.09                    | 143.85                    | 347.01                    | 143.85                  |
| <b>Total</b>                                                                        | <b>30739.03</b>           | <b>30378.50</b>           | <b>25005.93</b>           | <b>30378.50</b>         | <b>30738.35</b>           | <b>30377.71</b>           | <b>25005.33</b>           | <b>30377.71</b>         |

**Notes:**

- As per the Accounting Standard (AS- 17), the Company has identified Dairy, Retail, Agri, Bakery and Renewable Energy segments as reportable segments. The segmentwise results are given above.
- The Statutory Auditors have conducted a limited review of accounts for the aforesaid period.
- The above results for the quarter ended June 30, 2014 have been reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on July 30, 2014.
- The Board of Directors of the Company has recommended dividend for the Financial Year 2013-14 @ 30% (Rs3 /- per share) of the face value of Rs.10/-each subject to the approval of the share holders at the ensuing Annual General Meeting.
- The Company has revised its estimated useful life of Tangible and Intangible assets, wherever appropriate, with effect from April 1, 2014 based on the internal evaluation as per Schedule II to the Companies Act, 2013. The straight line method is being used to depreciate the assets. The carrying amount as on April 1, 2014 is depreciated over the remaining useful life. As a result of these changes, the depreciation and amortisation charge for the quarter ended June 30, 2014 is higher by Rs.186.87 lakhs and the effect for those assets whose useful life had completed prior to April 1, 2014 is adjusted in the opening balance of General Reserve of Rs. 561.88 lakhs (net of deferred tax of Rs.289.33 Lakhs). Depreciation is not comparable with corresponding period(s).
- The decrease in profitability of Dairy business is mainly due to increase in raw material cost
- Earnings Per Share (EPS) has been calculated after considering bonus issue and adjusted for all the periods presented as per AS-20 "Earnings Per Share (EPS)".
- Figures of previous period(s)/ year(s) have been regrouped/rearranged wherever necessary.



Date: July 30, 2014  
Place: Hyderabad

For and on behalf of the Board  
*N Bhuvaneshwari*  
N Bhuvaneshwari  
Vice Chairperson & Managing Director  
DIN-00003741