HCL Receives Pegasystems Healthcare Partner Excellence Award

Recognized for its solution expertise to combat healthcare fraud, waste & abuse and drive up customer satisfaction, retention & profitability for the payer companies

Sunnyvale, CA and Noida, India – July 10th, 2013 — HCL Technologies Ltd. a leading global IT services company today announced that it has received the industry innovation and solution development partner excellence award from Pegasystems Inc., the leader in Business Process Management (BPM) and a leading provider of Customer Relationship Management (CRM) solutions. This year, HCL is the only company to receive the recognition from Pega in the healthcare innovation and solution development space.

The Partner Excellence Awards recognize partner organizations for how they have used Pega to help drive extraordinary customer success. Pegasystems' alliance partners combine their business expertise and industry insight together with Pega's key products and solutions to help deliver rapid returns on investment. HCL's fraud, waste and abuse (FWA) management and member experience management solutions (MEM), built on the Pega platform, are pioneering full service and customized solutions designed to meet each healthcare payer's business needs. HCL also leverages Pega technology for customer experience management, population health management, patient relationship management & claims transformation solutions for health plans.

"Pegasystems is committed to delivering strong customer results, and our alliance partners are a critical part of ensuring we achieve our goals," said **John Barone, Vice President of Global Strategic Alliances at Pegasystems.** "HCL, along with Pega, is offering transformational solutions and a differentiated experience to its customers, enabling them to grow and continue to strive to excellence in its business operations".

"Healthcare fraud is an issue that has overwhelmed healthcare organizations and law enforcement agencies alike due to the formidable challenge of sifting through the mountains of data for signs of suspicious behavior," **said R Srikrishna, Corporate Vice President - Infrastructure & Healthcare , HCL Technologies.** "At HCL we understand that it is imperative to introduce a paradigm change through innovative business solutions that includes both pro-active analyses for new claims as well as retrospective trending. This honor reaffirms that HCL's data-driven, analytical approach to the challenge is helping the industry take strides towards a better solution."

HCL's FWA Management solution framework provides improved claim payment accuracy and increased annual profitability and also supports the creation of a secure environment that discourages future abuse. HCL's integrated Member Experience Management solution for health plans delivers exceptional customer experience. It leverages an analytics engine & integrating multi-channel sales system to present the health plan's products, services and

prices in a consistent manner across the channels. It also provides a holistic view of the customer's experience and satisfaction levels with the plan and offers analytical capability to measure the evolving marketplace to swiftly create new products which meets the market requirements. For more information about HCL's healthcare solutions, please visit the HCL Healthcare.

About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 31 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers our 84,403 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US$ 4.5 billion (Rs 24,709 crores), as on 31st March 2013 (on LTM basis). For more information, please visit www.hcltech.com

About HCL Enterprise

HCL is a $6.2 billion leading global technology and IT enterprise comprising two companies listed in India – HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 90,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India. For more information, please visit www.hcl.com

Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes',' strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development

efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

Contact Details

Avena Suri
External Communications
HCL America Inc.
Ph No – 949-310-7209
Email Id – avena.suri@hcl.com

Andrea Dunbeck
Matter Communications
P: 978-518-4555
adunbeck@matternow.com

