

Release

HCL Technologies Signs a Multi-Year, Multi-Million Dollar Partnership with Cobham Plc

London, U.K./ Noida, India, January 29, 2013 – [HCL Technologies](http://www.hcltech.com) (HCL), a leading global IT services provider, today announced that it has entered into a multi-year, multi-million dollar engineering services agreement with Cobham, a leading technology company serving the aerospace and defence industry.

As part of the engagement, HCL will deliver a range of cost-efficient engineering and R&D services including end-to-end product engineering, design-to-prototype and value engineering. HCL will support multiple Cobham sites across the globe with a broad range of services – hardware, software, embedded, mechanical, testing and full turn-key projects.

“The aerospace and defence industry is dynamic and highly innovative with a strong emphasis on Technology”, said **Tom Garvey, VP, Operations at Cobham’s Avionics and Surveillance Division**. “HCL will be a key partner in helping to invest in strategic programmes which allow us to stay ahead of the competition. This engagement will allow our dedicated team of engineers to develop cutting edge solutions that help us to meet customer needs in a number of fields. We expect that this relationship with HCL Technologies will support our agility and further boost growth.”

“HCL is committed to not only deliver engineering services to its customers, but also enable innovation in all aspects of their business”, said **Sandeep Kishore, EVP and Global Head - Sales & Practice, Engineering and R&D Services, HCL Technologies**. “With over a decade of industry experience, comprehensive service capabilities and mature delivery models, HCL is well placed to help Cobham to become more competitive with greater focus on new technologies and innovation.”

HCL’s Engineering and R&D Services (ERS) business unit has teamed up with some of the most innovative and successful organisations in the world to engineer great products with phenomenal experiences. A combination of rich heritage in engineering, out-of-the-box thinking and a solid foundation of talent, processes, systems, frameworks and tools are some of the key strengths of HCL’s ERS offerings.

From helping build next generation airplanes to microscopic medical devices to smart or consumer devices, HCL helps customers to realise their business strategy through product engineering, platform solutions and unique engineering experiences. Its passion for helping customers to succeed in the global market through engineering innovation has helped HCL to be one of the largest global engineering services providers.

To learn more about HCL’s ERS division, please click here: <http://www.hcltech.com/engineering-rd-services>



About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 31 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers our 85,194 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 4.4 billion (₹ 23,499 crores), as on 31 Dec 2012 (on LTM basis). For more information, please visit www.hcltech.com

About HCL

HCL is a \$6.2 billion leading global technology and IT enterprise comprising two companies listed in India – HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 90,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India. For more information, please visit www.hcl.com

HCL Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company. HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated



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