RELEASE

HCL AXON to Present at SAPPHIRE® NOW and SAP® TechEd On Enhancing Value of SAP Solutions

London, 06 November 2012 – HCL AXON, the Enterprise Application Services division of HCL Technologies Ltd (HCL), a leading global IT service provider, announced its participation as a diamond-level exhibitor at the SAPPHIRE® NOW and SAP® TechEd 2012 conferences, being held from Nov. 13-16 in Madrid, Spain. During this annual event, named as the "most innovative meeting of 2012" by *BizBash* magazine, HCL AXON will run several demos and speaking sessions, showcasing the latest developments in HCL AXON's solutions and demonstrating how customers can further enhance their investments in SAP solutions. HCL AXON will be in attendance with more than ten of its clients from the financial services, manufacturing and life sciences industries.

"HCL AXON experts at SAPPHIRE NOW will be presenting best practices and tips on how to increase operational efficiencies," said **Paul Knowles, Executive Vice President, Europe and Africa, HCL AXON.** "Our close alignment with SAP is an integral part of our strategy, offering our customers state-of-the-art business transformation solutions to drive continued business benefits and success in Europe and Africa."

HCL AXON will be showcasing its capabilities in support of SAP solutions within the **Mobility Innovation Center** at the event. Some of the demos HCL will focus on include Mobility Consumer Energy Management (mCEM) for the utilities industry, Mobile Service and Asset Management (mSAM) and iHostess for the airline industry.

HCL AXON has achieved significant mobility deployments, including HCL's mobile policing solution, which has successfully been deployed to over 8,000 officers across a number of UK police forces. The solution links some 42 local and national back-office police systems, databases and business processes. This allows officers to work using mobile devices in the community for at least 80 percent of their time without having to return to the station. The service is currently being enhanced to include fingerprinting and image matching with faster real-time enquiry and data analysis. HCL AXON is working with an international telecoms provider to release a Software-as-a-Service (SaaS) version for both mobile policing and health care working.

"Anyone can write a mobile app, but HCL AXON is able to weave together ingredients like apps, platforms, back-office systems and business processes to produce effective, real-world mobile solutions," said **Jon Cassidy, Head of Mobility Solutions, HCL AXON.** "Our experience working for employees, consumers, service engineers and police officers demonstrates this ability."

In support of the SAP® Product Lifecycle Management (PLM) application, HCL AXON established a European Centre of Excellence for SAP's visual enterprise applications. This will generate multiple use cases in new product development, service and asset management, manufacturing and sales and marketing.

"SAP's interactive 3D visual enterprise applications allow companies to provide a window to all the information they need, empowering people, anytime, anywhere," said **David Green, Lead, PLM/Enterprise Asset Management (EAM) Capability, HCL AXON**. HCL AXON has also supported an event with SAP on SAP's visual enterprise applications and will be at the BMW IT Fair in Munich later in the year demonstrating these applications.

In addition, HCL AXON has entered into a global partnership with SuccessFactors, an SAP company and a global market leader in cloud-based business execution software. Under this alliance agreement, HCL AXON will provide implementation services, license referrals, and a general operating program to customers in North America, Europe, Latin and South America, Asia Pacific and India. The partnership will enable HCL AXON to deliver some of the latest available technologies in HCM to customers. The success of HCL AXON's HCM practice has been illustrated through three significant industry awards this year.

In recognition of its adherence to SAP's quality standards, HCL AXON has recently been awarded a bronze SAP Quality award for its implementation of SAP solutions at a leading European consumer media publishing group.

For more information on how HCL AXON is helping its clients enhance the value of their investments in SAP solutions, visit HCL AXON in booth 1008 at SAPPHIRE NOW or: http://microsite.hcltech.com/sapphire-EMEA-2012/

About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 31 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers our 85,335 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US$ 4.3 billion (22,471 crores), as on 30th September, 2012 (on LTM basis). For more information, please visit www.hcltech.com

About HCL Enterprise

HCL is a $6.2 billion leading global technology and IT enterprise comprising two companies listed in India – HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 90,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India. HCL has partnerships with several leading global 1000 firms, including leading IT and technology firms.

About HCL AXON

HCL AXON, a division of HCL Technologies, is a Business Transformation consultancy that delivers significant value to large, complex organizations through the innovative implementation and support of enterprise applications. HCL AXON has a significant number of the industry's most experienced professionals specializing in the delivery of sustained business improvement through technology enabled transformation programs. HCL AXON's consultants bring in-depth industry expertise alongside best practice functional knowledge to address the strategic, operational, information management and organizational effectiveness challenges faced by organizations today.

HCL AXON is renowned for its global ability to help clients define more ambitious strategies, build more effective organizations and shape more successful futures.

For more information, please visit www.hcl-axon.com

Forward Looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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