

Release

Epicor and HCL Technologies Sign Long Term Strategic Partnership

Partnership Expands Global Implementation Services to Support Increasing Demand for Epicor Next-Generation Products Worldwide

IRVINE, Calif. — June 15, 2011 — [Epicor Software](#) Corporation, a global leader in [business software solutions](#) for manufacturing, distribution, retail and services organizations, and [HCL Technologies Limited \(HCL\)](#), a leading global IT services provider, today announced a services partnership to meet the growing demand for the award-winning next-generation Epicor 9 [enterprise resource planning \(ERP\)](#) suite. The partnership expands HCL's presence in the broader midmarket segment while bringing effective global implementation and services capabilities to Epicor's existing and new ERP suite customers.

Under this partnership, HCL will expand overall Epicor® services capacity, helping meet the demand for services and speeding the implementation for Epicor's ERP customers. The demand for implementation services is strong with close to 400 customers worldwide live on Epicor 9 ERP and a further 1,500 projects in process having been shipped to more than 2,100 businesses in 60 countries, including shipments to over 900 new customers.

"Epicor has proven its market leadership and ability to provide customers with flexible, scalable and cost-effective solutions that keep pace with industry best practices," said **Sanjeev Nikore, President Manufacturing and Consumer Services and Sr. Corporate Vice President, HCL Technologies**. "The combination of Epicor's innovative approach to ERP coupled with HCL's implementation and integration expertise offers Epicor customers additional flexibility and comfort in ensuring they meet their ERP project goals on time and on budget."

"With the continuing success and momentum of Epicor ERP worldwide, our strategic partnership with a major systems integrator of HCL's caliber will provide our consulting services team with additional resource flexibility, particularly as we continue to expand into new geographies," said **Dave Fogel, Senior Vice President, Global Professional Services and Consulting of Epicor**. "We've already completed the initial set up and engagement model with HCL team and expect to begin utilizing their expertise in ERP implementations this quarter. Together, our worldwide teams will offer local know-how coupled with a global outlook to ensure tangible results for our customers anywhere in the world."

Ensuring Efficient, Consistent Implementation Success

With training already under way and HCL's access to global resources and ability to ramp up quickly, HCL will join forces with Epicor's consulting organization which has over 800 highly skilled and tenured consultants experienced in delivering industry solutions that span manufacturing, distribution, retail, hospitality, and services and backed by a proven track record of successful delivery around the world. Epicor Consulting Services provide a variety of services around implementation, training, process improvement, and software integration and extension.



At the core of Epicor's consulting practice is its implementation service. Developed, refined and proven over twenty years and thousands of implementations, Epicor's "Signature Implementation Methodology," which HCL consultants will also utilize enables efficient, consistent and well-managed projects, anywhere in the world. Epicor Signature has been developed to support the full spectrum of implementations; from small scale to more comprehensive, multisite implementations that span regions, countries, or even continents.

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About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 26 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employee First' which empowers our 73,420 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 3.3 billion (Rs. 15,160 crores), as on 31 March 2011 (on LTM basis). For more information, please visit www.hcltech.com.

About HCL

HCL is a \$5.9 billion leading global technology and IT enterprise comprising two companies listed in India - HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 80,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India. HCL has partnerships with several leading global 1000 firms, including leading IT and technology firms. For more information, please visit www.hcl.com

About Epicor Software Corporation

Epicor Software Corporation (recently combined with Activant Solutions Inc.) is a global leader delivering business software solutions to the manufacturing, distribution, retail and services industries. With nearly 40 years of experience serving midmarket organizations and divisions of Global 1000 companies, Epicor has more than 33,000 customers in over 150 countries. Epicor enterprise resource planning (ERP), point of sale (POS), supply chain management (SCM), and human capital management (HCM) enable companies to drive increased efficiency and improve profitability. With a history of innovation, industry expertise and passion for excellence, Epicor inspires customers to build lasting competitive advantage. Epicor provides the single point of accountability that local, regional and global businesses demand. The Company's headquarters are located in California, with offices and affiliates worldwide. For more information, visit www.epicor.com.

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Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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