PRESS RELEASE

# HCL AXON Announces iMRO for Rail

***Using Maintenance, Repair and Overhaul Business Solution for Rail From HCL AXON – Together With SAP® EAM – Optimizes Operations, Lifecycle Management for Rail Customers***

**Global release – UK, N. America, APAC ME, 9th May 2012 –** HCL AXON, the Enterprise Application Services division of HCL Technologies, today announced the release of its iMRO solution for the rail industry. HCL AXON's iMRO, a maintenance, repair and overhaul (MRO) solution endorsed by SAP AG, was previously available for use by organizations that maintain complex, expensive and regulated assets such as in the travel and transportation, high-tech, energy, aerospace and defence industries. iMRO for Rail, when used together with the SAP® Enterprise Asset Management (SAP EAM) solution, enhances operations for the rail industry and integrated lifecycle management for linear assets, rolling stock and road vehicles.

HCL AXON began cooperating with SAP on development of iMRO for the aerospace industry in 2008. It extended that cooperation last year, when HCL AXON began pioneering the new iMRO for Rail solution to deliver a world-class, knowledge-based asset management platform to help ensure rail asset availability within efficient cost structures. During these latest development efforts, HCL AXON tapped into its vast experience in globally implementing over 90 MRO and asset management projects and as a dedicated business transformation expert with strong experience supporting SAP solutions for use in railway environments. HCL AXON, together with SAP, represents a first-class team in the development, delivery and support of business applications for rail asset management and MRO.

**Todd Crandall, Executive Vice President & Global Head of Asset Intensive Industries, HCL AXON,** said, "We are delighted to be cooperating further with SAP to optimize global rail asset management processes. The evolving co-innovation with HCL AXON's iMRO since 2008 for aerospace and airlines and now the rail industry emphasizes the longer-term commitment from HCL AXON and SAP."

iMRO for Rail was developed to improve productivity and planner visibility and reduce variations encountered between planning and rail operations, allowing higher asset utilizations to be realized for large and small railways, manufacturers and third-party MRO providers. The native and prebuilt integration of the iMRO solution, certified by SAP for integration with SAP solutions, reduces time to implement, risks, cost of support and cost of custom development. iMRO is supported by HCL AXON's ReadyForRail Framework, encompassing accelerators such as rail process models, benefits-dependency maps, rail-asset cost models, user guides and rail-specific dashboards for speeding up deployments and increasing the value of such investments in SAP solutions.



Significant improvements in visualization and usability as well as rail-specific functionality incorporating electronic work instructions, induction, inspection and planning workbenches, mobility, technical document integration, modification management, component sourcing and swaps, network viewer and preconfigured analytics can be realized by deploying HCL AXON's iMRO for Rail in combination with SAP EAM.

The rail solution was developed based on a rail reference process model, validated by the SAP User Group for Railways (SUGRAIL) and Railway Users and covers all key rail asset management processes.

**Till Dengel, Head of Transportation and Logistics Industry Business Unit, SAP, said, "**Across the globe, railway customers have chosen to implement SAP solutions to run their core commercial systems of record, and they look to SAP to help extend their strategic investments. Through delivery of iMRO for Rail, used together with SAP EAM, rail customers have an even stronger set of solutions available for rail-assets management. This announcement underscores the strength and value provided to customers through efforts resulting from cooperation of SAP and its partner ecosystem. In cooperation with HCL AXON, we are delivering proven value to the rail industry."

**About iMRO**

iMRO is HCL AXON's maintenance, repair and overhaul industry solution for the SAP ERP application. iMRO reduces cost, complexity and risk for railways, airlines, manufacturers and third-party MRO providers by delivering best practices for maintenance engineering, maintenance planning, maintenance operations and business support processes. iMRO improves productivity and data accuracy while reducing process variations typically encountered by complex asset maintenance businesses. iMRO has been recognized as a leading MRO solution from industry leaders around the globe.

**About HCL Enterprise**

HCL is a $6.2 billion leading global technology and IT enterprise comprising two companies listed in India - HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing and a transformational enterprise, HCL's diverse range of hardware and software offerings span a wide array of focused industry verticals. The HCL team consists of 90,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India.
For more on HCL, please visit www.hcl.com

**About HCL Technologies**

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 26 countries to provide holistic,
multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employee First, Customer Second' which empowers our 82,464 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, has reported consolidated revenues of US$ 4.0 billion (Rs 19,412 crores), as on (on LTM basis).
For more information, please visit www.hcltech.com

**About HCL AXON**

HCL AXON (www.hcl-axon.com), a division of HCL Technologies, is a Business Transformation consultancy that delivers significant value to large, complex organizations through the innovative implementation and support of enterprise applications. HCL AXON has a significant number of the industry's most experienced professionals specializing in the delivery of sustained business improvement through technology enabled transformation programs. HCL AXON's consultants bring in-depth industry expertise alongside best practice functional knowledge to address the strategic, operational, information management and organizational effectiveness challenges faced by organizations today.
HCL AXON is renowned for its global ability to help clients define more ambitious strategies, build more effective organizations and shape more successful futures.



**HCL Forward-looking Statements**

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

**SAP Forward-looking Statements**

Any statements contained in this document that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Words such as "anticipate," "believe," "estimate," "expect," "forecast," "intend," "may," "plan," "project," "predict," "should" and "will" and similar expressions as they relate to SAP are intended to identify such forward-looking statements. SAP undertakes no obligation to publicly update or revise any forward-looking statements. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations The factors that could affect SAP's future financial results are discussed more fully in SAP's filings with the U.S. Securities and Exchange Commission ("SEC"), including SAP's most recent Annual Report on Form 20-F filed with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.

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