RELEASE

HCL Signs Global Agreement with SAP to Deliver Managed Mobility Services to Improve Time to Value and Reduce Complexity for Customers

Global release – UK, N. America, APAC ME, 10th May 2013, The Enterprise Application Services (EAS) division of HCL Technologies (HCL), a leading global IT services provider, today announced it has extended its overall partnership with SAP by signing a new global managed mobility agreement. HCL will now be permitted to resell, implement and host industry-leading SAP® solutions, including the SAP Mobile Platform, the SAP Afaria® mobile device management solution, and the extensive portfolio of SAP mobile apps. Through this agreement, HCL will make it easier and faster for customers to deploy mobile solutions built on SAP's mobile offerings, providing ongoing support in terms of maintenance, management, security and upgrades.

Mobility is a growing priority for CIOs[1], however, there are a number of challenges that "going mobile" can pose across the workplace. Mobile can be complex, which means fewer well-understood business cases. In addition, organizations face the challenges of security breaches and intentional misuse. With the advantages and opportunities of a mobilized workforce empowered by SAP's mobile technologies and supported by HCL, it is possible to address the issues related to the mobile enterprise, mitigate the risks, and solve key problems in areas such as field service and consumer engagement. HCL has been targeting the life sciences and utilities industries in particular, where these challenges frequently occur. Through HCL's managed mobility agreement with SAP, it will provide a vast portfolio of services and expertise that leverage SAP mobile solutions to unlock the business value of mobility in order for customers to reap these benefits.

James Riley, senior vice president & global head of Innovation, HCL, said, "Mobility has the power to change the way our clients do business. This isn't surprising when over 70 percent of CIOs think of mobile as transformational to their business.[2] Enterprise mobility will be a significant growth engine for HCL in 2013 and is a journey that we look forward to embarking on through this new managed mobility agreement with SAP."

"Through this agreement with HCL, leveraging SAP's leading mobile technologies, we can help unwire the enterprise for even more customers on the go," said **Chris McClain, executive vice president, Global Mobility Solutions, SAP**. "Mobility is a game-changer for the enterprise. We welcome this expanded cooperation with HCL and look forward to developing a coordinated go-to-market strategy – involving sales and technical enablement, co-marketing activities, and demand-generation support – to deliver managed mobility services in support of SAP mobile technologies. Together with our leading ecosystem of partners, we are helping enterprises to unlock additional value from their SAP back-office systems via their mobile devices and tablets."

HCL has been providing mobility solutions for over a decade to more than 450 companies. Through this experience, as well as the distinctive breadth of its organization, HCL provides managed mobility services to its clients.



Owing to HCL's strong vertical industry expertise, hosting and outsourcing businesses, HCL can provide a broad variety of services from strategy and road mapping, to a full suite of managed mobility services, whereby customers can choose one or several individual components tailored towards their business needs. HCL has successfully implemented this model at several global businesses and more recently at a major European bank in Germany, a North American Life Sciences company, and a Utilities company.

Please click here to view Steve Cardell's interview at the Mobile World Congress 2013 and to view HCL's blogs on mobility click here.

[1] IDG research conducted by SAP and LinkedIn of CIO's and Senior IT leaders in May 2012: http://www.zdnet.com/blog/sap/infographic-the-three-things-confounding-cios-going-mobile/3217

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About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 31 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers our 84,403 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US$ 4.5 billion (Rs 24,709 crores), as on 31st March 2013 (on LTM basis). For more information, please visit www.hcltech.com

The Enterprise Application Services (EAS) division of HCL Technologies (HCL), delivers significant value to large, complex organizations through the innovative implementation and support of enterprise applications. EAS has a significant number of the industry's most experienced professionals specializing in the delivery of sustained business improvement through technology enabled transformation programs. EAS consultants bring in-depth industry expertise alongside best practice functional knowledge to address the strategic, operational, information management and organizational effectiveness challenges faced by organizations today.

EAS is renowned for its global ability to help clients define more ambitious strategies, build more effective organizations and shape more successful futures. For more information, please visit: www.hcltech.com/enterprise-application-services

About HCL Enterprise

HCL is a $6.2 billion leading global technology and IT enterprise comprising two companies listed in India - HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 90,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India. For more information, please visit www.hcl.com



HCL Forward Looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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SAP Forward-looking Statement

Any statements contained in this document that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Words such as "anticipate," "believe," "estimate," "expect," "forecast," "intend," "may," "plan," "project," "predict," "should" and "will" and similar expressions as they relate to SAP are intended to identify such forward-looking statements. SAP undertakes no obligation to publicly update or revise any forward-looking statements. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations The factors that could affect SAP's future financial results are discussed more fully in SAP's filings with the U.S. Securities and Exchange Commission ("SEC"), including SAP's most recent Annual Report on Form 20-F filed with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.

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