RELEASE

InformationWeek recognizes Achievements in Sourcing Engagements

Key customers acknowledge HCL for its contribution toward value creation and business transformations

Monarch Beach, CA—Sept.12, 2012: HCL Technologies (HCL), a leading global IT services provider, announced today that several key HCL customers have received the ValueHonors™ Awards from InformationWeek. The customers are Advanstar Communications, Aegon, Avago Technologies, Bank of Ireland, Canadian National Railway, CEVA Logistics, Dex One, Dr Pepper Snapple Group, Dow Corning, EMI Music, Energy Future Holdings, Heidrick& Struggles, Land O' Lakes, LexisNexis, McAfee, Merck, Old Mutual Wealth Management, Pearson, Purdue Pharma, Reader's Digest Association and Teradyne.

InformationWeek evaluated more than 100 Fortune 1000 and Global 2000 companies from around the world for the ValueHonors™ Awards. Companies went through a stringent nomination process in which they had to demonstrate evidence of value creation across 14 categories: "Best Business Transformation", "Best Business-Aligned IT", "Best IT Transformation," "Leader in Product Innovation," "Leader in Service Innovation," "Leader in Delivery Innovation," "Leader in Operational Excellence", "Excellence in Transition," "Excellence in Speed to Market," "Best Enterprise Service," "Best Data Center Transformation," "Best Cloud Computing Strategy & Implementation," "Best Emerging Technology: Enterprise Mobility," and "Best Emerging Technology: Multichannel."

The selection process of ValueHonors™ awards involved rigorous parameters such as business impact with evidence, innovation, business and IT transformation, uniqueness of service offerings w.r.t. peers, competitive comparison, flexibility, end-user experience, service-level improvements, future outlook of the organization, agility, cost benefits, and productivity gains among others. A distinguished panel of industry experts and thought leaders convened to judge the entries.

"We are honored to be associated with the enterprises, which have formed inspiring stories by creating value in their IT ecosystems and thus have impacted and transformed the businesses by achieving measurable and real outcome," says **Shami Khorana, President, HCL America**. "Our customers have been bestowed with ValueHonors 2012 Awards — a landmark in the history of HCL and the sourcing world. And, we, at HCL, take pride in it."

"The go-it-alone business model belongs to the past," observed **Stephanie Stahl, Executive Editor of InformationWeek Marketing Services.** "Today companies succeed through partnerships. The great thing about the ValueHonors Awards and the companies receiving them is that they vividly demonstrate how strong, long-term sourcing relationships along with carefully thought out strategies can drive business excellence. By choosing the right sourcing partner and making thoughtful use of the relationship, this year's winners are excelling in areas such as data center transformation and cloud computing, enabling them to respond more rapidly to business change."



"We at AEGON feel responsible for the financial awareness and development of people. We want our customers to be able to make choices for their own financial future. All products and services that we develop must serve that vision, and the AEGON Pension site is a clear example of this effort. InformationWeek has granted us this wonderful price for our site that makes us extremely proud," said **Jeroen de Munnik, Executive Board Member of AEGON The Netherlands.**

"HCL is a valued partner who is always willing to push the boundaries together with Avago, exploring new Public Cloud offering and helping Avago to manage risks of implementing the new unknown," stated **Stanley Toh, Director - Global IT, Enterprise End-user Services, Avago Technologies.**

"Bank of Ireland is delighted to be presented with this ValueHonors award for Excellence in Speed to Market. Through collaboration with HCL and others the Bank has been able to deliver an excellent set of mobile banking application services. We are delighted to now be in a position to rapidly expand and enhance this very important channel for our customers," **Larry Kiernan, CTO & Head of Group IT, Bank of Ireland**.

Keith Creel, Executive Vice President and Chief Operating Officer of CN said: "The initial release of iCREW is designed to provide the railway with a comprehensive solution that delivers real-time decision support to our operations group. iCREW creates an integrated crew management solution that builds on CN's investments in its SAP solution platform and is engineered to generate significant savings and improved efficiencies in train operations."

"DexOne is proud to be recognized for our success in revitalizing and enhancing our digital product portfolio and supporting the rapidly changing nature of our business. Making the right partnership choices has been part of this success," says **Atish Banerjea, Senior Vice President and CTO of Dex One Corp.**

Kristy Folkwein, VP & CIO Global Business Services at Dow Corning: "It is an honor to have been selected for this prestigious award. I am extremely proud of our team's dedication to the project and the seamless collaboration between Dow Corning and HCL, which made the transition so successful. It is a positive example of what can be accomplished when following rigorous project management practices."

"Sourcing system platform that managed our raw material procurement and inventory process presented a risk to the business. HCL/Dr Pepper teams helped complete an assessment to mitigate the risk by replacing the sourcing system with SAP easy to use functions and process. HCL together with Dr Pepper team ensured the transition to the new system was smooth and painless in spite of the risks and change" **– Satish Seshayya, IT Director – Supply Chain at Dr Pepper Snapple Group.**

"I would like to congratulate the EFH IT Organization for winning 2 exceptional awards in the Data-Center and Service Innovation categories. We are committed to deliver strategic IT capabilities that enable EFH, TXU Energy and Luminant to achieve best-in-class results across their organizations. HCL has played a critical role with EFH over the past 3 years as our partner over Infrastructure and Operations, contributing to significant improvements in critical areas to the business: value, reliability, speed of delivery and innovation," says **Kevin Chase, CIO & SVP, Energy Future Holdings, TXU Energy & Luminant**.



"On behalf of Heidrick & Struggles, we are honored to accept this award, and thank you for recognizing our collective achievements. Without the help and support of our management, infrastructure team and HCL this would not have been possible. We have become a better firm for it" - **Alwin Brunner – SVP, Chief Information Officer, Heidrick & Struggles**.

"Charged with replacing an antiquated nine year old custom quote system, McAfee and HCL partnered to develop a solution that would bring an intuitive "run on any device" user interface, automation for approvals, channel margin management, full integration between partner portal, customer relationship management and enterprise resource planning systems. In the first six weeks of launch, more than 12,000 quotes were created by more than 800 internal and external users across 114 countries. The new solution has brought tremendous benefits to McAfee and channel partners by dramatically improving end user productivity, deal margins, improved forecasting and consistent incentive programs," says **Patty Hatter, SVP Operations and CIO for McAfee.**

Speaking on MSD India's commitment to help address treatment challenges in diabetes, **Mr. K. G. Ananthakrishnan, Managing Director, MSD India** said, "As part of our commitment to address disease burden challenges, MSD India is committed to overall disease management in partnership with key stakeholders. SPARSH, launched in February 2009 is a Diabetes patient support program launched in consultation with leading diabetologists and endocrinologists. With around 62.4 million diabetes patients in the country, this disease requires a comprehensive, multi-stakeholder approach in order to help address challenges and barriers to treatment. Partnering with like-minded organizations like HCL to help strengthen our SPARSH initiative is an essential part of MSD's ongoing commitment to fighting this growing epidemic. This is in line with MSD's commitment to India and to putting patients first. MSD India acknowledges the contribution that HCL played in SPARSH, till recently in developing and supporting the technical platform that allowed consistent and wide range of services to thousands of enrolled patients and believe that the expanded scope of this contribution will help to further enhance the services to patients and their treating physicians."

"HCL have used many innovative approaches to adapt to our changing delivery demands and our evolving complex technology landscape, and by doing so have delivered successfully and repeatedly over the last five years"- **Nick Palmer, Technology Program Manager, Old Mutual Wealth Management**

"Running a CRM is not innovative in itself, but having a custom designed and developed system targeted specifically to the organization's needs certainly is," says **Larry A. Pickett Jr., Vice President, CIO Purdue Pharma L.P.** "With HCL assisting us in providing a strong platform for the CRM and other business critical systems by means of ensuring stable and predictable infrastructure operations, we are continuously improving it them with new capabilities, while continuing to receive rave reviews from users."

The ValueHonors™ Awards were judged by an independent panel that included Stephanie Stahl, Executive Editor, *InformationWeek* Marketing Services; Jennifer Zaino, Contributing Editor, *InformationWeek*; and Peter Krass, Editor-in-Chief, *Smart Enterprise* magazine. The winners were recognized for their immense contribution in "value creation" and "business transformation" in their global sourcing engagements and were announced during the - *InformationWeek 500* Conference on Sept. 10th, 2012.



About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 26 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers our 84,319 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US$ 4.2 billion (21,031 crores), as on 30 June 2012 (on FY'12 basis). For more information, please visit www.hcltech.com

About HCL

HCL is a $6.2 billion leading global technology and IT enterprise comprising two companies listed in India – HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 90,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India. HCL has partnerships with several leading global 1000 firms, including leading IT and technology firms. For more on HCL, please visit www.hcl.com

Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of



our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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