



RELEASE

HCL Technologies Opens its Collaborative Engineering Hub in Redmond, WA to Significantly Expand its North American Operations

HCL to Create More Than 400 Jobs in the Greater Seattle Area

Sunnyvale, Calif. and Redmond, Wash.—September 22nd, 2011—HCL Technologies, a leading global IT services company, announced the grand opening of a new state-of-the-art Global Delivery Center in Redmond, Washington. The initial investment of \$4 million will create more than 400 jobs in the Seattle area over the next two years. The new center will support HCL's continued global expansion and increased focus on business innovation in software product development, test engineering and business critical platform development.

The Collaborative Engineering Hub will be a strong focal point for HCL's nearshore complex engineering programs. The opening was inaugurated by the **Washington State Director of the Department of Commerce, Rogers Weed**, in the presence of **Shami Khorana, President of HCL Americas** and special guests **John Marchione, Mayor of the City of Redmond** and **Rich Kaplan, Corporate Vice President, Customer and Partner Advocacy at Microsoft**. During the event, HCL announced Microsoft as its first official enterprise customer and Director Weed pledged \$200,000 from the Workforce Investment Act Fund to HCL to assist with the training of future employees from the Seattle area.

"We appreciate that HCL has recognized the value of Washington, which is home to an established business climate, highly-trained technology professionals and an excellent quality of life," said **Governor Chris Gregoire**. "I am committed to HCL's success in Washington State and I applaud the diligent work of our state's Commerce Department and enterpriseSeattle in helping HCL choose Washington State to grow and expand," she added.

With a 350-seat capacity, the Collaborative Engineering Hub will be a strong focal point for HCL's near-shore complex engineering programs and will provide both engineering and product development services in the areas of internationalization and mobility.

"At HCL, we share the innovation and product strategy vision of our partners and the creation of a new center will help us further collaborate with them in building their global product development ecosystem," said **Shami Khorana, President of HCL Americas**. "This center shows our high level of commitment to our customers and our vision of local expansion by investment in people, facilities and processes," he added.



"We understand that the advancing technologies and their swift adoption have created disruptions in the market. The collaboration with HCL demonstrates our commitment to developing new technologies (such as large scale data management, cloud computing and mobility) that are redefining the technology landscape," said **Rich Kaplan, Corporate Vice President, Customer and Partner Advocacy of Microsoft**. "Our engagement will enable both HCL and Microsoft to provide scalable platform and solutions to our global customers in these emerging technologies," he further mentioned.

"We are thrilled to assist HCL as they establish new operations in the City of Redmond. Not only will HCL be adding hundreds of fantastic jobs, they will further our reputation as a world center for technology," said **Jeff Marcell, President & CEO of enterpriseSeattle**.

Committed to hiring and developing talent locally, HCL is working closely with the Washington State Department of Commerce and enterpriseSeattle, the provider of economic development services, to better engage the professionals and businesses from the Seattle area. Additionally, HCL will work closely with several local universities to recruit young graduates, including the University of Washington, University of Washington-Bothell Campus, University of Washington-Tacoma, Seattle University, and Seattle Pacific University.

About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing,' underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 26 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employee First, Customer Second' which empowers our 77,046 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 3.5 billion (Rs. 16,034 crores), as on 30 June 2011 (on LTM basis). For more information, please visit www.hcltech.com.

About HCL

HCL is a \$6 billion leading global technology and IT enterprise comprising two companies listed in India - HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 85,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India. HCL has partnerships with several leading global 1000 firms, including leading IT and technology firms. For more information, please visit www.hcl.com

Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward-looking statements, including but not limited to the statements containing the words 'planned,' 'expects,' 'believes,' 'strategy,' 'opportunity,' 'anticipates,' 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business



Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies/entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward-looking statements made herein will prove to be accurate, and issuance of such forward-looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward-looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

For details, contact:

Avena Suri
External Communications

HCL Technologies
avena.suri@hcl.com
949-310-7209

Rahul Singh
HCL Technologies

Head of Operations, Global Delivery Centers(US & Mexico)
rahul.singh@hcl.com
919-678-7270

enterpriseSeattle Contact:

Jeff Marcell
jmarcell@enterpriseSeattle.org
206.240.8387

Maria Brown

ThinkMedia PARTNERS for HCL Technologies
978-740-1013
mbrown@thinkmediapartners.com

