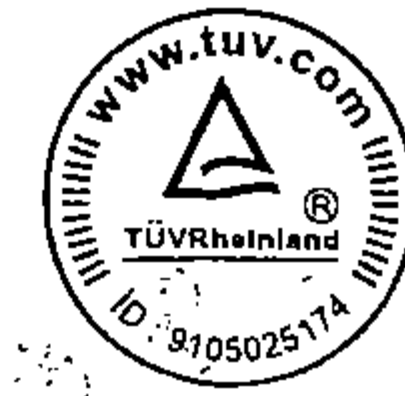


TTK Prestige LIMITED



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CERT
ISO 9001

Corporate Office: 11th Floor, Brigade Towers, 135, Brigade Road, Bangalore – 560 025. INDIA
Phone: 91-80-22217438/39, Fax: 91-80-22277446, E-mail: ttkcorp@ttkprestige.com
www.ttkprestige.com CIN : L85110TZ1955PLC015049

November 3, 2016

Bombay Stock Exchange

National Stock Exchange

Dear Sir,

Sub: Data to be shared with Analysts

We are enclosing herewith a copy of information to be shared with Analysts. The said information will be published in our website also.

Please take this information on record.

Thanking you,

Yours faithfully,
For TTK Prestige Limited,


K. Shankaran
Director & Secretary

A  Group Company

(Registered Office: Plot No.38, SIPCOT Industrial Complex, Hosur – 635 126, Tamil Nadu. INDIA)

TTK PRESTIGE LIMITED
GIST OF INFORMATION TO BE SHARED WITH ANALYSTS - Q2 of 2016-17

GENERAL BACKDROP FOR Q2 OF FY 2016-17

A. GENERAL ECONOMY

Consumer sentiment improved marginally.

Later part of the quarter was better due to pre-festive order bookings

Demand for high-end products better than low-end products reflective of middle income group's reluctance to spend

No noticeable improvement in the Global Economic conditions.

Uncertainty caused by Brexit still persists.

B. SPECIFIC TO COMPANY

Growth from e-commerce channel encouraging

All the Regions performed well during the quarter.

Competition trying to push low-end products

Appliances grew better than Traditional Products

UK subsidiary is able to withstand brexit impact.

**KEY PERFORMANCE HIGH LIGHTS OF 2 nd QUARTER ENDED 30th SEPTEMBER 2016
(AS COMPARED TO Q2 OF PREVIOUS YEAR)**

Domestic Sales Grew by 12.42% from Rs.421.80 Crs to Rs.477.22 Crs

Exports grew from 8.55 Crs to 12.97 Crs

Total Sales grew by 13.2% from Rs.430.34 Crores to Rs. 487.19 Crores.

Growth in Appliances was much better than Cooker and Cookware

EBIDTA before exceptional items Rs.58.51 Crs as against Rs.54.79 Crs.

EBIDTA margin before exceptional items stood AT 12.01% (PY annual 12.4%; PY Q2 12.73%)

Net Profit after tax and exceptional expenses was Rs.35.39Cr (PY Rs.34.04Cr.)

CSR charge was Rs.0.80 Crs included in other expenses

EPS (before exceptional items) stood at Rs. 30.40 as against Rs.29.24

Consolidated sales was Rs. 527.65 Crs

Consolidated EPS before considering exceptional items stood at Rs.33.42

**KEY PERFORMANCE HIGH LIGHTS OF I HALF YEAR
(AS COMPARED TO FIRST HALF OF PREVIOUS YEAR)**

Domestic Sales Grew by 7.77% from Rs.770.56 Crs to Rs.830.46Crs

Exports grew from 16.32Crs to 19.53 Crs

Total Sales grew by 8.02% from Rs.786.88 Crs to Rs. 850 Crs

Growth in Appliances was much better than Cooker and Cookware

EBIDTA before exceptional items Rs.103.58Crs as against Rs.95.35 Crs.

EBIDTA margin before exceptional items stood at 12.19% (PY annual 12.4%; PY 12.12%)

Net Profit after tax and exceptional expenses was Rs.59.59Cr (PY Rs.56.00Cr.)

CSR charge was Rs.1.6 Cr included in other expenses

EPS (before exceptional items) stood at Rs. 52.53 as against Rs.50.21 of 15-16.

Consolidated Sales was Rs. 926.06 Cr

Consolidated EPS before considering exceptional items stood at Rs.57.45

KEY BUSINESS FACTS FOR Q2 OF 2016-17

All the Regions grew well during Q2 , signaling a favourable trend

High end products continue to yield better sales than mass low end products reflecting mass consumer apathy

Exports witnessing healthy growth.

EBIDTA margin stable inspite of input material cost increase(as compared to PY) and composition of sales with higher appliance content. Also company has been making soft investments in new category and market expansion.

All new introductions receiving good acceptance.

New category "Cleaning Solutions" products placed in select markets and response has been encouraging.

No of PSKs at the end of September was 527

Q2 consolidated sales represented a growth of 22.66% (over previous year Q2 standalone sales)

Carrying transitional Borrowings, after funding the Acquisition of UK subsidiary

SALES BREAK UP (RS CRORES)

	Q2 2016-17	Q2 2015-16	GROWTH	1st Half 2016-17	1st Half 2015-16	GROWTH
COOKERS	171.31	160.23	7%	298.94	290.29	3%
MICROWAVE COOKERS	2.69	1.19	126%	2.86	2.12	35%
COOKWARE	81.28	76.35	6%	138.81	140.12	-1%
APPLIANCES	217.47	179.29	21%	380.63	327.58	16%
OTHERS	14.44	13.28	9%	28.76	26.77	7%
TOTAL	487.19	430.34	13%	850.00	786.88	8%

PROPORTION TO SALES	Q2 2016-17	Q2 2015-16	I Half 2016-17	I Half 2015-16
COOKERS	35.2%	37.2%	35.2%	36.9%
MICROWAVE COOKERS	0.6%	0.3%	0.3%	0.3%
COOKWARE	16.7%	17.7%	16.3%	17.8%
APPLIANCES	44.6%	41.7%	44.8%	41.6%
OTHERS	3.0%	3.1%	3.4%	3.4%
TOTAL	100.0%	100.0%	100.0%	100.0%

GOING FORWARD

Good South-West monsoon and infrastructure investment likely to improve consumer sentiment

October 2016 witnessed significant growth propped up by festive demand.

New products expected to drive sales.

Favourable commodity prices and internal efficiencies can yield better margin

Focus will be on growth and improving market share which can have some transient impact on margin% but will benefit the company in the long-run.