Ref. No.: GTPL/SE/2026

July 15, 2026

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001

Scrip Code: **540602**

National Stock Exchange of India Limited
Exchange Plaza,
Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai – 400 051

Trading Symbol: **GTPL**

Dear Sir/Madam,

Sub: Investor Presentation on the Standalone and Consolidated Unaudited Financial Results for the quarter ended June 30, 2026.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of Investor Presentation on the Standalone and Consolidated Unaudited Financial Results for the quarter ended June 30, 2026.

The same will also be made available on the Company's website viz. www.gtpl.net

Thanking you,

Yours faithfully,
For GTPL Hathway Limited

SHWETA SULTANIA
Digitally signed by SHWETA SULTANIA
Date: 2026.07.15 19:31:00 +05'30'

Shweta Sultania
Company Secretary and Compliance Officer

Encl: as above

GTPL Entertain | Connect

GTPL HATHWAY LIMITED

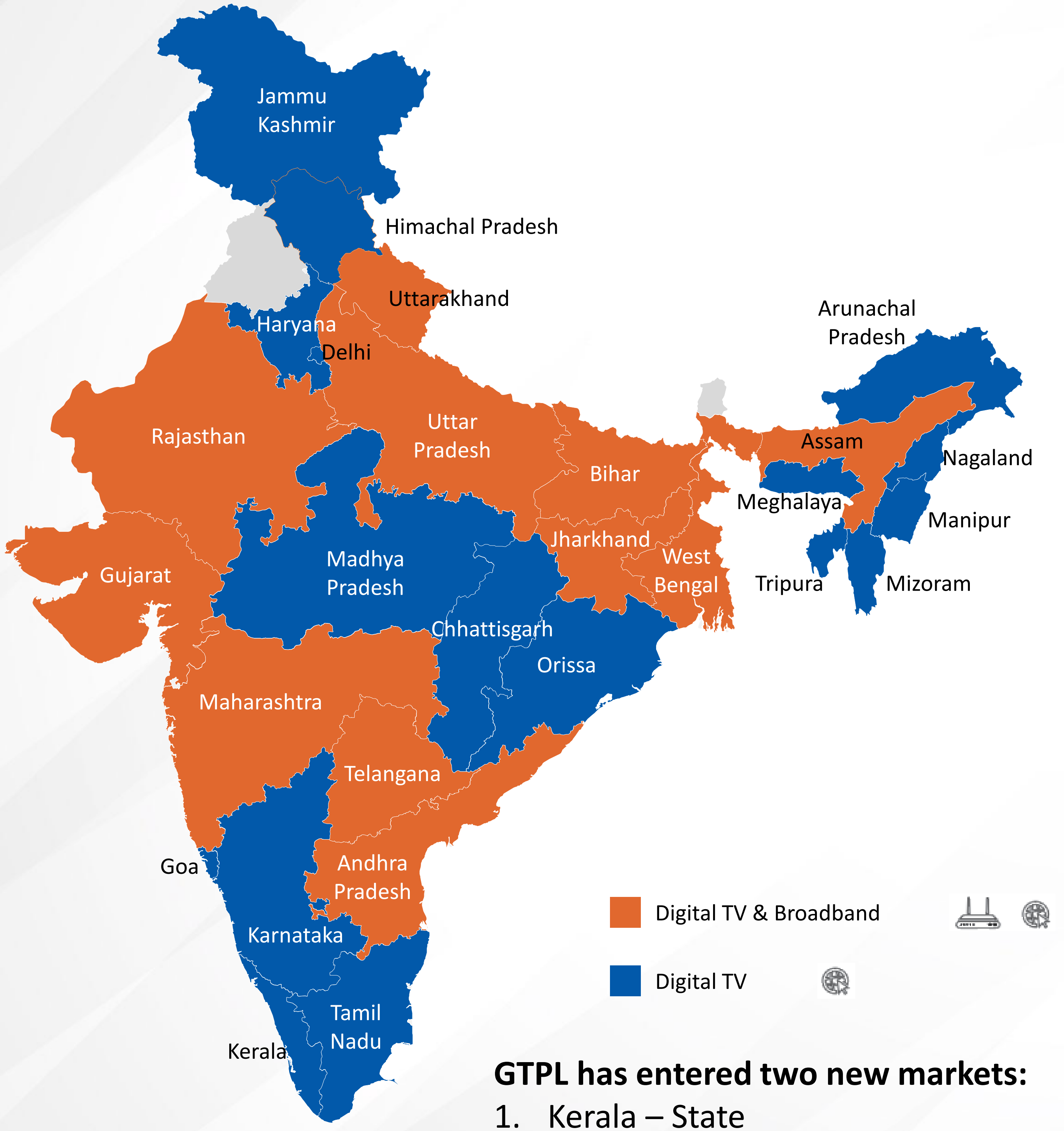
Q1 FY27 Results Update

Table of Contents

01	Company Overview	3
02	Industry Dynamics & Growth Strategy	12
03	Key KPIs	17
04	Consolidated Financials	22
05	Standalone Financials	26

Company Overview

Leader Across Key Markets



GTPL has entered two new markets:

1. Kerala – State
2. Jammu & Kashmir – Union Territory

- Commenced Business in 2006

- Footprint in 1,600+ towns in 27 States and 5 Union Territories
- Connecting 12 Mn+ Households
- 336 offices across India to manage operations

- No.1* MSO in India
- No.1 MSO in Gujarat
- No.2 MSO in West Bengal

- Leading private Wireline Broadband Player
- No. 1 in Gujarat**
- 1 Mn+ Broadband subscribers

- GTPL launched HITS Platform in Q3 FY26
- GTPL to acquire ACT's Digital TV business in the state of Andhra Pradesh, Telangana, Karnataka & Orissa ; completion expected by 15th Sept 2026.

*Sources : * Performance Indicators Report, TRAI*
*** Independent third party Report – FY2022*

Value Creation Over The Period Of Time

GTPL Entertain | Connect

Subscriber Base	Growth	Cash Positive	Net Worth	Consistent Performance	Dividend
~1.5x growth in last 8 years for Digital TV ~4.0x growth in last 8 years for Broadband	CAGR Growth over last 8 years • Revenue : ~16% • EBITDA : ~5%	Free Cash Flow (FCF) generated for last 8 years	Net worth increased by 2x in last 8 years	• PAT Positive for last 8 years • IND AA-/Stable • IND A1+ (WC) by 'India Ratings'	Consistent Dividend paying history for last 8 years 20% dividend for FY26

Enhanced Infrastructure

GTPL Entertain | Connect

Network Infra

- Mother Headend in Ahmedabad, Gujarat serves as epicenter for nation wide services
- 2nd Headend in Kolkata, West Bengal to enhance coverage and service quality in Eastern India
- Distributing 975+ channels including 97+ HD channels across India
- Owned : 1,00,000+ KMs

NOC Infra

Network Operating Centre (NOC) in Ahmedabad, Gujarat forms the backbone of operations ensuring smooth delivery of services to customers across the country

GTPL To Acquire ACT Group's Digital TV Business

GTPL Entertain | Connect

ACQUISITION HIGHLIGHTS

- **36.23 Crores** All-Cash consideration
- **6 Lakh** Digital TV Subscribers
- **Business Transfer Agreement** executed with **7 ACT** group companies
- Completion by **15th Sept 2026**

STRATEGIC RATIONALE

Leadership position
In the state of Andhra Pradesh & Telangana

Revenue Monetization
ARPU uplift via upsell, bundled offerings, improved retention

Operational Leverage
Fixed-cost absorption across larger base & stronger content pricing and terms

Assets & Network leverage
Integration of ACT group's infrastructure and technology resulting in network synergies

GTPL Infinity: Headend-In-The-Sky (HITS)

GTPL INFINITY

- GTPL Hathway Limited launched **GTPL Infinity**, it's Headend in the Sky **(HITS)** platform on 30th Nov 2025.
- GTPL Infinity is set to redefine digital broadcasting infrastructure and content delivery across India.
- **Salient Features of GTPL Infinity :**
  a. Backed by one of the **World's largest C-Band teleport setup**, located in Ahmedabad, Gujarat.
  b. Powered by multiple, C-Band transponders on the **Satellite Telkom-4** through an agreement with Asia's leading satellite operator PT Telkomsat Satellite, Indonesia.
  c. PAN-India availability with low setup time.
  d. Delivery of ~**800 channels**, including ~**100 HD channels**.
- Uplinks via a dedicated earth station at Ahmedabad to the satellite with **Pan-India coverage**.
- Operators use a **single downlink antenna** to receive signals and distribute them through local cable networks ensuring nationwide access with **minimal setup**.

HITS Platform: Powering GTPL Infinity

GTPL Entertain | Connect

Platform Capabilities

- **~800 TV Channels**, including **~100 HD channels**
- Pan-India reach via **multiple C-Band transponders**
- Powered through **Telkom-4 satellite** in partnership with **PT Telkomsat (Indonesia)**

Key Strategic Benefits

- **Pan-India Expansion:** Enables entry into rural, cable-dark, and underserved markets
- **Cost Efficiency:** Significantly lowers delivery and bandwidth costs
- **Faster Go-to-Market:** Partners can go live within **24 hours** using a single dish antenna
- **High Reliability:** Satellite delivery ensures uptime, redundancy, and low maintenance

Value for Partners

- Quick infrastructure setup with minimal capex
- Ability to bundle **Digital TV + Broadband + OTT** + Cloud Gaming
- Enhanced monetization through regional and content partnerships

Strategic Impact

- Unlocks new growth opportunities through nationwide scalability
- Strengthens GTPL's leadership in digital content distribution
- Aligns with **Digital Bharat** vision and digital inclusion goals

Technology Partners – Best in Industry

GTPL Entertain | Connect

CONNECTION Dil Se

Cloud Infrastructure
ORACLE Cloud Infrastructure

Headend
broadpeak · ateme (Transforming Video Delivery) · harmonic

Digital Partner
yellow.ai · affle

Database
ORACLE

Digital Presence
SingleInterface · KONNECT INSIGHTS

SMS***
magnaquest

NOC**
JUNIPER NETWORKS · NOKIA · alepo

CPE*
ZTE · NOKIA · JIUZHOU · aprecomm · CHANGHONG · OVT ORIENT VIEW TECHNOLOGY

Security
NAGRA KUDELSKI · FORTINET · verimatrix

Digital Service Partner
Blacknut · DistroTV · OTTplay

ERP##
ORACLE FUSION APPLICATIONS

Inhouse BSS Apps#
GTPL SAATHI · GTPL EDGE+

Inherent Strengths

Leveraging Technology

- GTPL Infinity: Launched HITS platform which enabled signal delivery at Pan-India.
- Strategic partnerships with industry leaders like Oracle, Nokia, Aprecomm, Nagra, Broadpeak and Harmonic
- GIVA – AI chatbot integrated in consumer app and website for providing seamless self-service, support & customer assistance

Pan India Presence

- Covering 27 states thus providing premium Digital TV services nationwide & High-Speed Broadband in 11 states
- Better Negotiation Power backed by largest subscriber franchise

Pioneer Offerings

- GTPL Buzz app with Live TV, Distro TV and Blacknut Cloud Games
- GTPL Genie: Digital TV + OTT bundle
- Business app in Vernacular Languages
- Industry-first Live TV on Samsung TVs via TV Key Cloud

Growth Initiatives

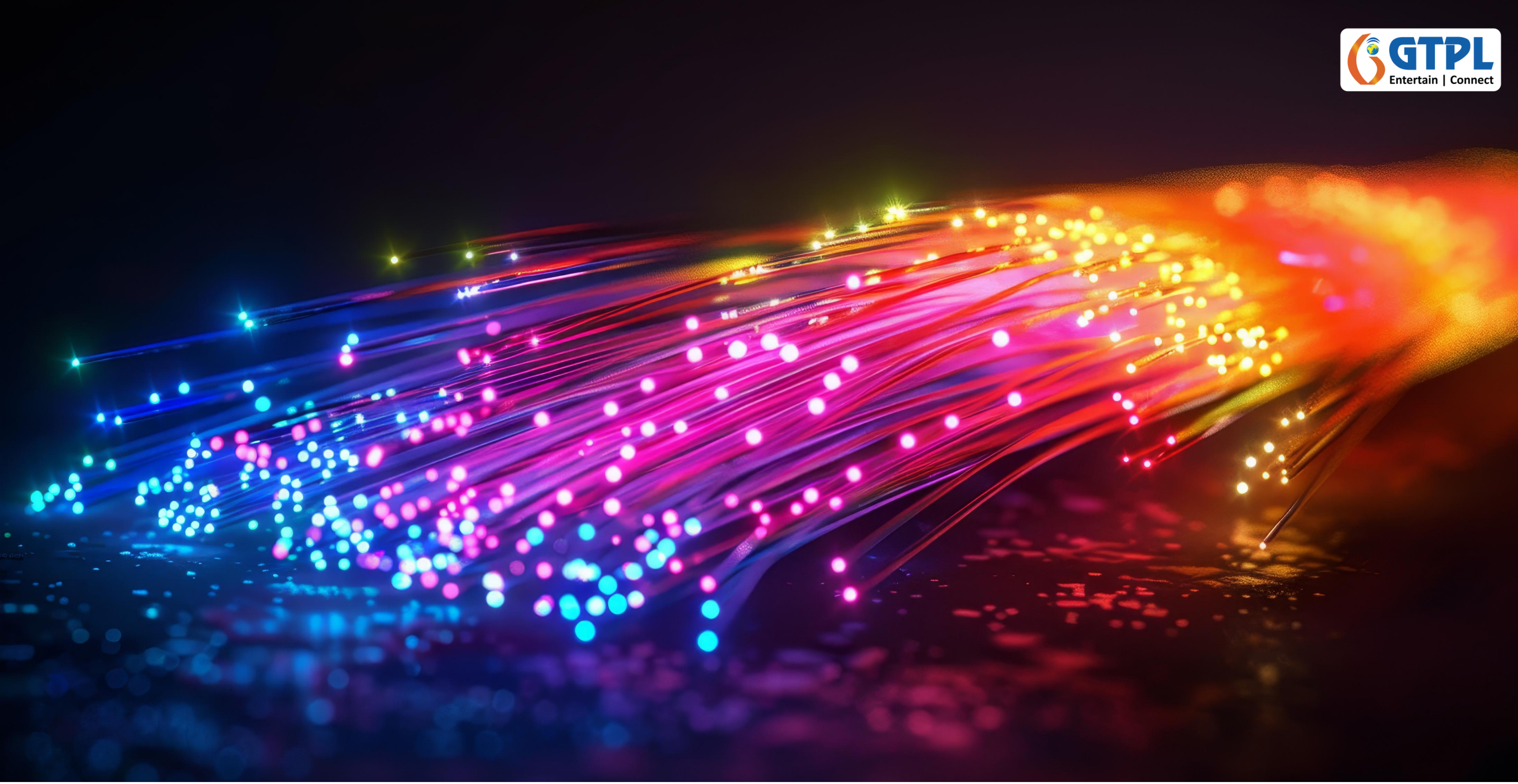
- Driving market expansion and stronger presence through new initiatives and product launches.
- The HITS platform enables pan-India expansion into cable-dark and challenging regions while reducing signal delivery and infrastructure costs.

Preferred Partner

- 51,000+ Business Partners
- 200+ Broadcasters
- 1,750+ Enterprise Clientele
- 30+ Government Projects

Huge Catalogue for Entertainment

- Deliver the highest number of total channels from the headend combined with a seamless blend of OTT services
- 975+ Tv Channels, 97+ HD Channels, 130+ Company Owned and Operated Platform Services



Industry Dynamics & Growth Strategy

Industry Dynamics

Traditional TV Retains Strong Mass Appeal

Industry Consolidation to Drive Scale, Negotiation Power & Cost Efficiency

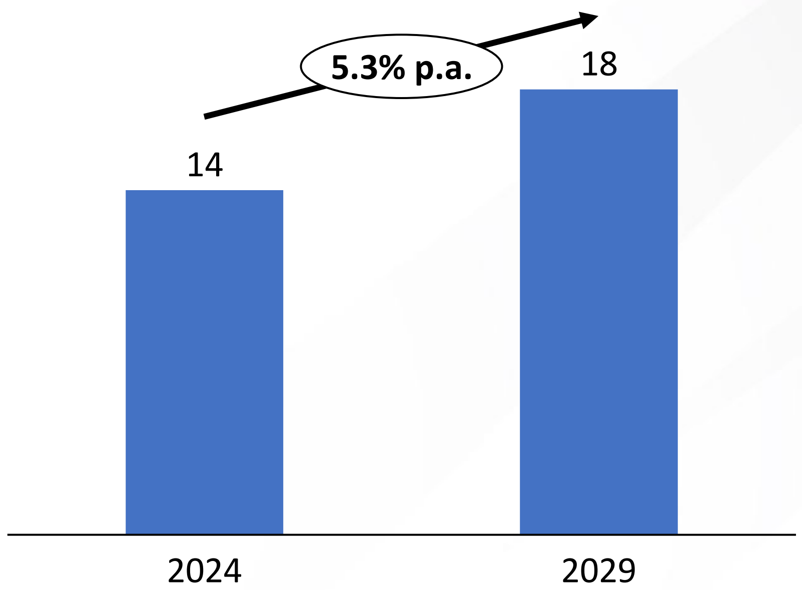
	December 2020	June 2024	September 2025
MSO	1702	880	818
DTH	5	5	5
HITS	1	1	2#

TRAI performance indicators reports | Count of operators *#GTPL Hathway got HITS License in August 2025*

Integrated bundles of TV, broadband and OTT are gaining momentum as DPOs combat cord-cutting through convergence of Pay TV, IPTV, and broadband.

India's TV Market Reaches Global Scale

(USD Billion)



Television households expected to cross 200 million by 2028

This expansion positions India to surpass the UK in 2025 and Japan in 2028, becoming the fourth-largest traditional TV market globally.

TV Viewership Trends

745 million

Average weekly TV reach stable vs 2024 (751 Mn)

3 hrs 45 min

Avg Time spent on TV per day

15-50 years

58% of total viewership

Expanding Middle Class: Catalyst for TV Penetration

Growth in India's population will increase Indian households from 332 million in 2025 to 345 million by 2028

India's per capita income is expected to increase from US$2,820 in 2025 to US$3,640 by 2028

As a result, the middle class is expected to grow to 715 million people by 2030-31, enabling more households to buy a television.

***Source:**, FICCI-EY 2025 Report, Global Data, ITU, Statista Company Estimates, TRAI report dated 1st April 2026

Huge Runway for Growth

Total TV households that can be targeted **~200 Mn households*** *GTPL Hathway's Digital Subscribers – **9.60 Mn***

Natural Growth from TV dark households buying a TV - of over 320 million Indian households, over 120 million do not have a television set.*

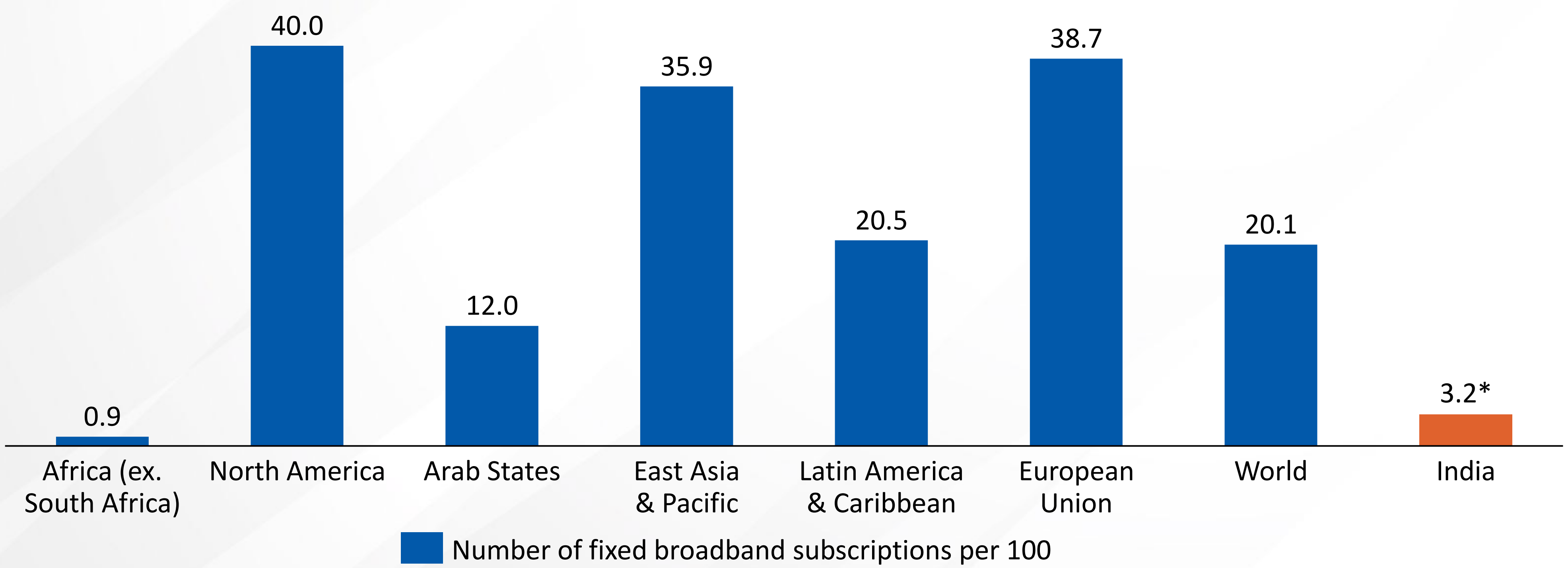
\+

Shift of DTH viewers to Digtial TV since quality of broadcast and no. of channels offered have become at par post digitisation

\+

Industry dynamics favouring market consolidation in favour of organised players - MSO registration cancellation as well as shift from unorganised players presents opportunity

Total broadband connections that can be targeted **~150 Mn households*** *GTPL Hathway's Wireline Broadband Subscribers – **1.0+ Mn***



India has one of the lowest fixed broadband penetration levels, with wired subscribers at 46.02 Mn as of February 2026. This represents ~14.5% penetration across ~320 Mn households, significantly lower than developed markets.

***Source:**, FICCI-EY 2025 Report, Global Data, ITU, Statista Company Estimates, TRAI report dated 1st April 2026, Management Estimate, World Bank Data for fixed broadband subscription

Strategies to Enhance Digital TV Business

INORGANIC ACQUISITIONS

- Opportunities to add and consolidate smaller/regional players catering to ~40 Mn Cable TV Households
- Increase in compliances leads to consolidation of industry & also triggered by cancellation of licenses by MIB of non-compliant MSOs.

CONTENT AVAILABILITY

- Distribution of Content (Broadcasting & OTT) to be available through GTPL at competitive prices
- Availability of extensive local content through platform channels in multiple languages
- Live TV channels & Distro TV service available on mobile devices without any additional cost via GTPL Buzz App.

SWOT

USER FRIENDLY SERVICES

- Online payment mode available for instant activation of services
- Availability of additional touch points for customer interaction including WhatsApp, Social Media, Website and Consumer Application.

HITS – EXPANSION OF MARKET & DELIVERY COST SAVING

- HITS provides ability to expand Company's reach nationwide. It enables to deliver signal seamlessly all over India including rural markets, cable-dark areas, hilly terrains and other geographies where earlier expansion was not viable due to high delivery costs. This opens up a very large growth opportunity in underserved and new markets
- Will help company to conserve delivery costs for its current business and for future expansion.

Multiple Growth Levers for Broadband Business

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Acquiring Customers

- Increased Focus on B2B model
- Digital and broadband initiatives by the Government across India
- Tapping rural Gujarat market in the digital push.

Market Size & Geographies Driving Growth

- Potential to convert 12+ Mn GTPL Digital TV households
- Andhra Pradesh, Telangana, Maharashtra and rural Gujarat to drive growth.

Staying Competitive

- Improved content offerings - OTT distribution as an add-on available to all GTPL customers
- >75% of Homepass in FTTX in broadband which provides a ready infrastructure.

Factors contributing to growth

- Increasing use of Internet for Consumer & Enterprise needs
- Higher data usage with increased adoption of Social Media & OTT
- Push for digital connectivity by the Government of India
- Necessity of uninterrupted broadband services at homes

Large opportunity market size

India Wired Broadband Market stood at USD 605.37 Million in FY2023 and is expected to register a CAGR of 15.43% from FY23 to FY2028. Of the overall wired broadband market the Fibre to the Home (FTTH) segment is expected to grow at a CAGR of 17.62% during the forecast period.

Source: Report by Internet and Mobile Association of India (IAMAI) and KANTAR; Wired Broadmand Report by TechSci Research and marketxcel

Key Performance Indicators

Digital TV Business Performance

GTPL Entertain | Connect

9.60 Mn
Active STBs[1]

8.90 Mn
Paying Subscribers

51K+
Business Partners

80%+
Digital Collection

100%
Base in prepaid business

Launch
GTPL Infinity
Pan-India HITS platform

Active Subscribers at **9.60 Mn** by Q1 FY27

Paying Subscribers at **8.90 Mn** by Q1 FY27

Launched **GTPL Infinity** to enable pan-India, HITS-based content delivery at scale.

Expanding aggressively **in Andhra Pradesh, Telangana, Tamil Nadu, North-East, Haryana, Uttarakhand & Chhattisgarh**

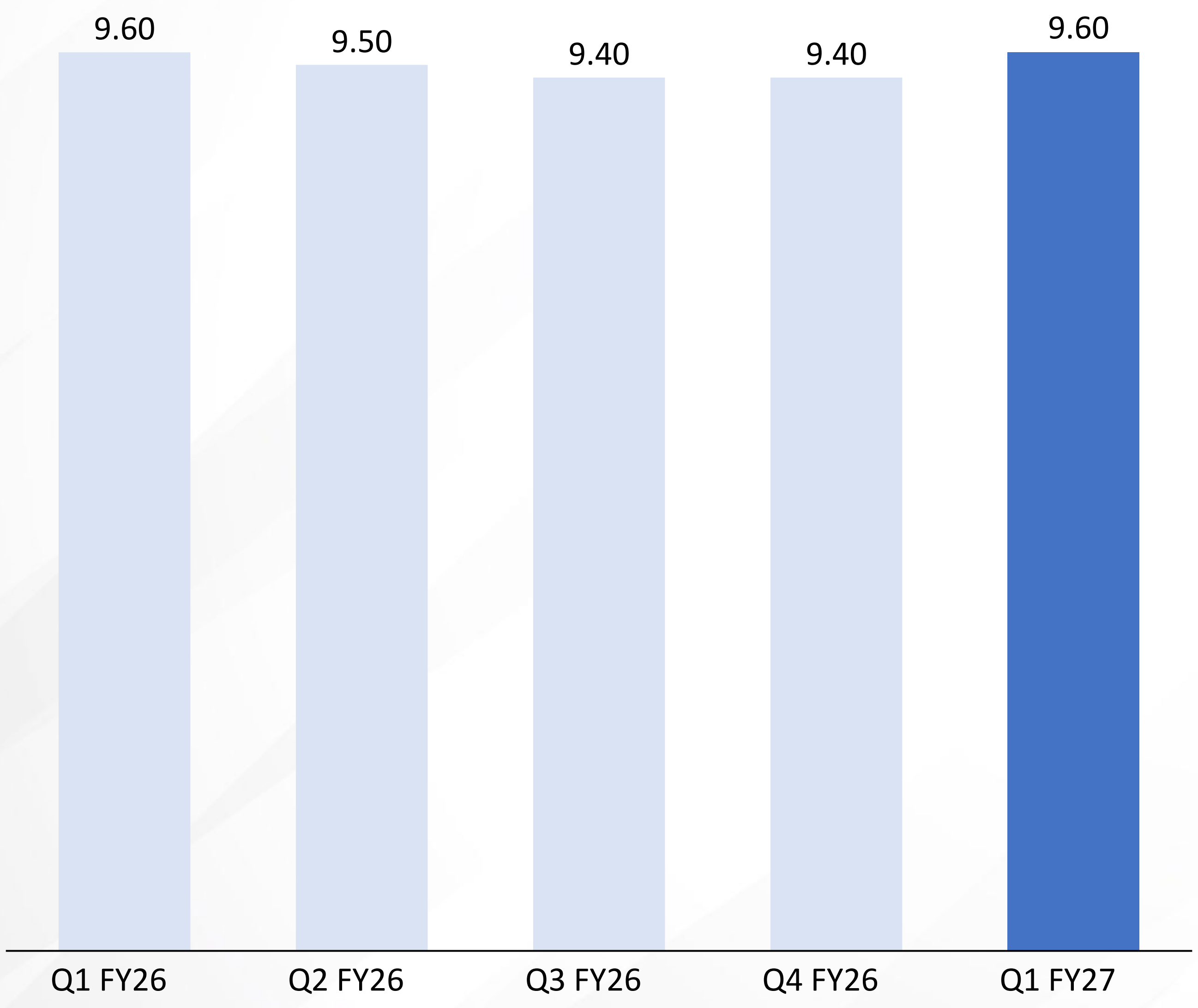
130+ Owned & Operated Channels

* FY = Apr-Mar, Q1 = Apr-Jun, Q2 = Jul-Sep, Q3 = Oct-Dec, Q4 = Jan-Mar

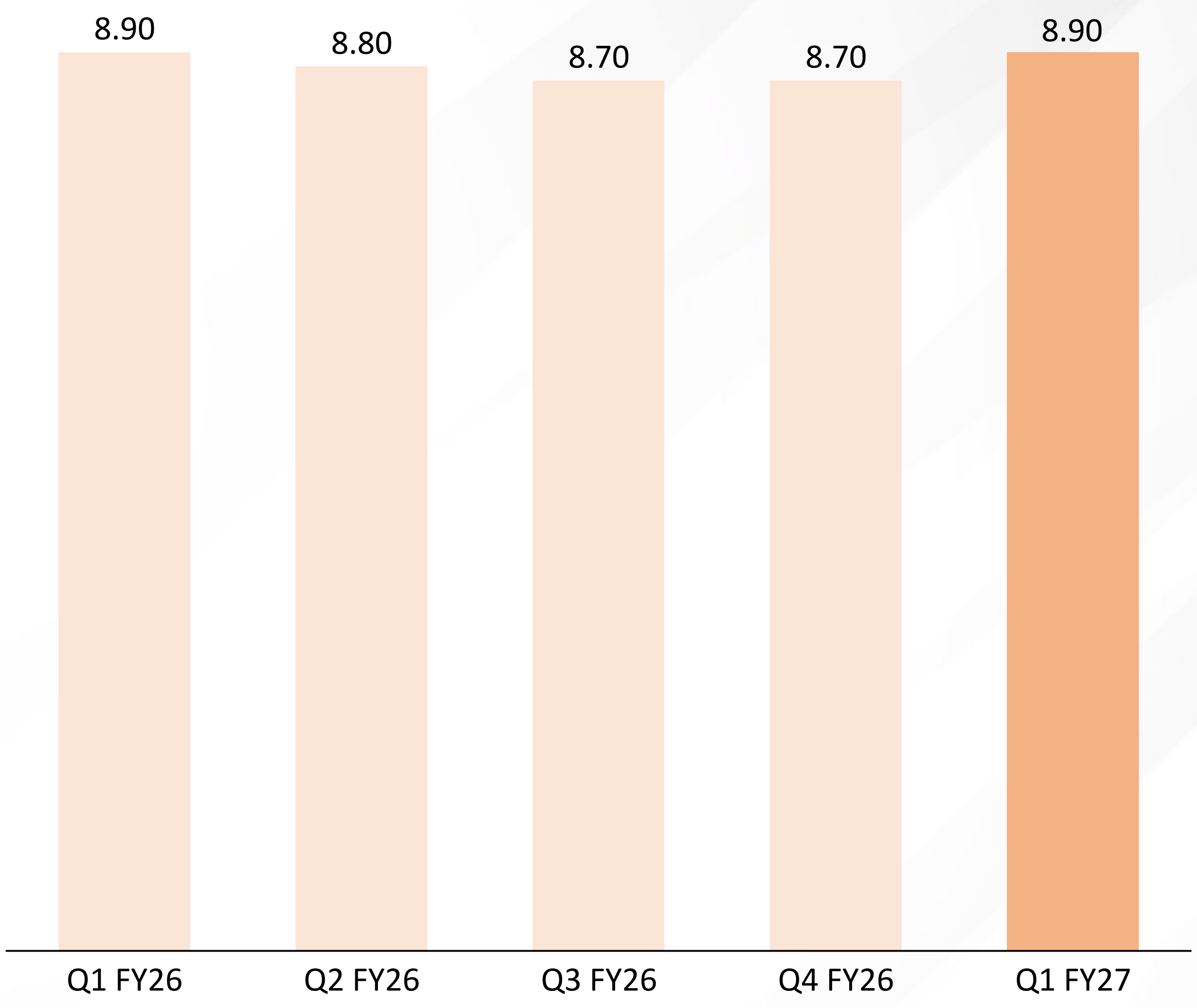
[1]Active = Active during last 60 days

Digital TV Business: Quarterly*

Active[1] Subscribers (Mn)



Paying Subscribers (Mn)



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[1] *Active = Active during last 60 days*

Broadband Business Performance

GTPL Entertain | Connect

1060K
Active Subscribers

5.95Mn
Homepass

436GB
Average Data Consumption per month

5%
Y-o-Y Revenue Growth

200 Mbps
Speed with Unlimited Data

₹ 470/-
ARPU

Maintaining subscriber base. Increased by **10K** Y-o-Y

ARPU of **₹ 470** as of June 26

Enhanced High Speed Broadband Service offering up to **200 Mbps** coupled with Truly Unlimited Data

5.95 Mn Homepass; **~75%** Homepass available for FTTX conversion

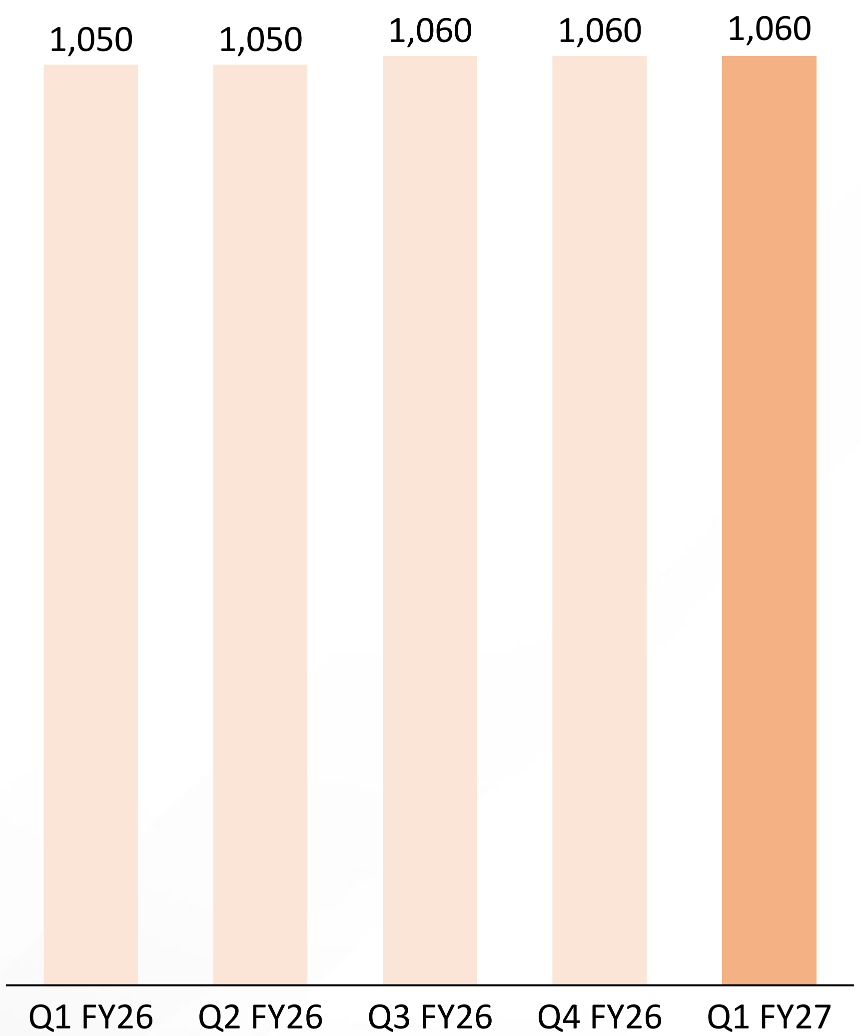
Average Data Consumption per Customer stands at **436 GB** / Month for Q1 FY27; up by **6%** Y-o-Y

* FY = Apr-Mar, Q1 = Apr-Jun, Q2 = Jul-Sep, Q3 = Oct-Dec, Q4 = Jan-Mar

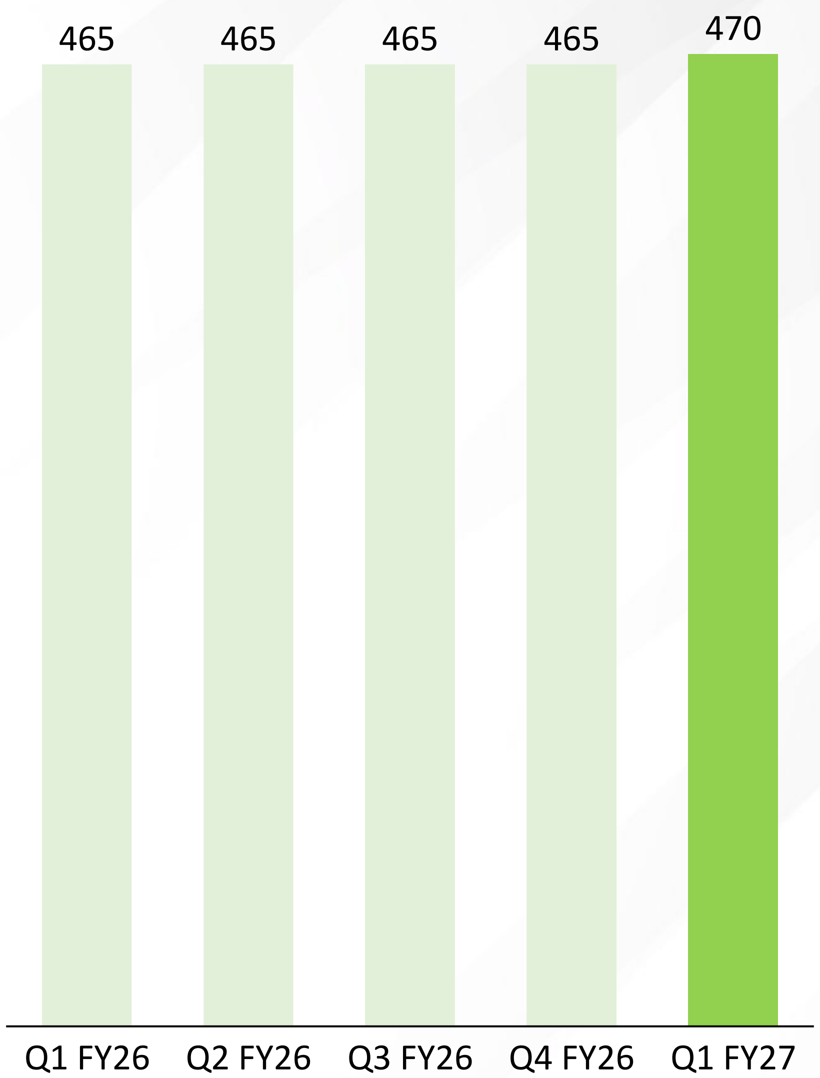
Broadband Business: Quarterly*

Homepass (Mn)

Active Subscriber's ('000)



ARPU (₹) (Net of Taxes)



* FY = Apr-Mar, Q1 = Apr-Jun, Q2 = Jul-Sep, Q3 = Oct-Dec, Q4 = Jan-Mar

Consolidated Financials

Financial Highlights : Consolidated*

01

Revenue

- Total Revenue up by 12% Y-o-Y & 9% Q-o-Q
- ISP Revenue up by 5% Y-o-Y & 2% Q-o-Q

02

EBITDA

- EBITDA of ₹ 1092 Mn in Q1 FY27 & ₹ 1,123 Mn in Q1 FY26
- EBITDA Margin of 10.7% in Q1FY27

03

PBT

- PAT of ₹ 23 Mn in Q1FY27

* FY = Apr-Mar, Q1 = Apr-Jun, Q2 = Jul-Sep, Q3 = Oct-Dec, Q4 = Jan-Mar

Profit & Loss Statement: Consolidated*

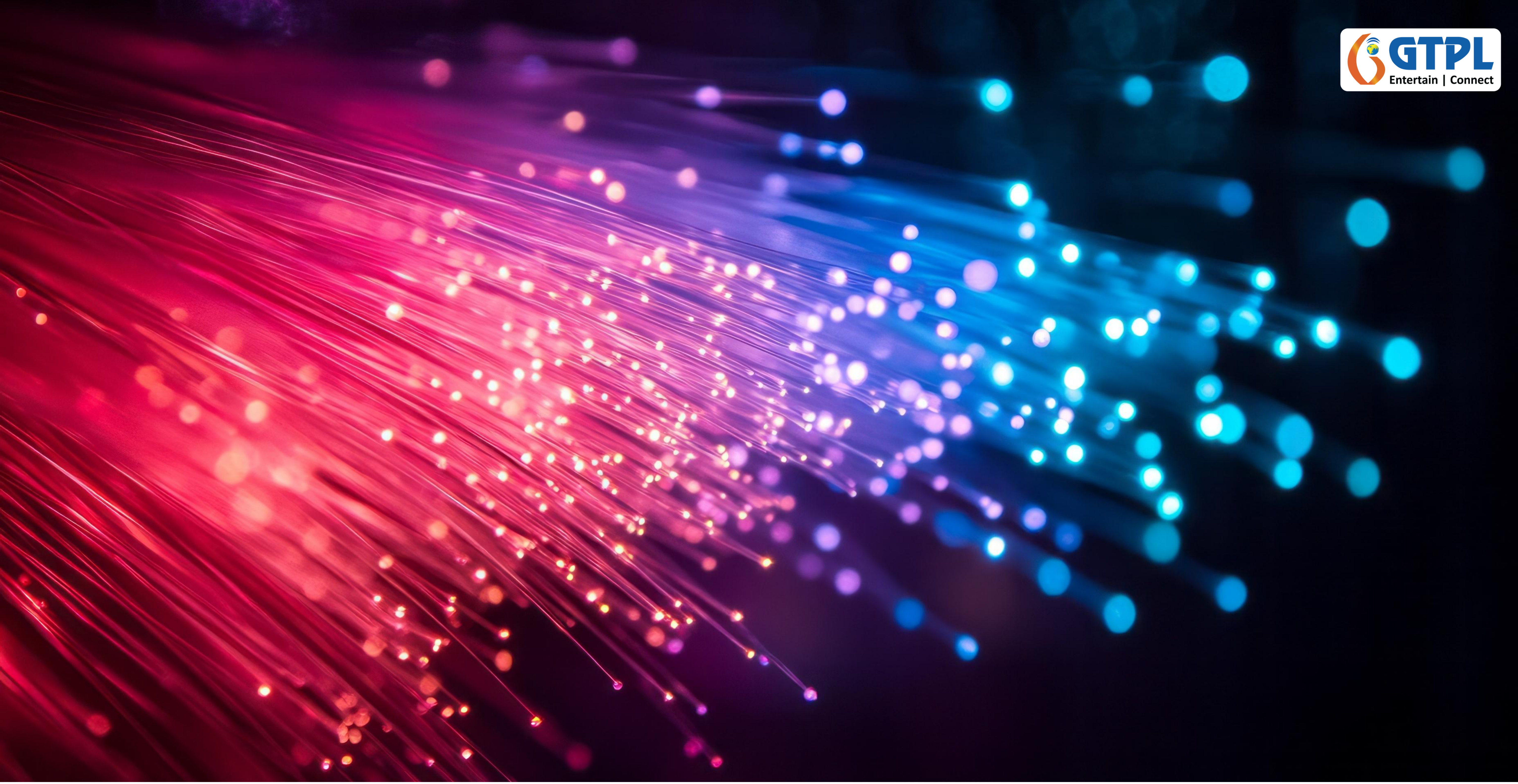
Particulars	Q1 FY27	Q4 FY26	Q-o-Q%	Q1 FY26	Y-o-Y%	FY26
Revenue						
Subscription Income CATV	2,913	2,850	2%	3,018	-3%	11,862
Broadband ISP	1,425	1,394	2%	1,359	5%	5,580
Placement / Carriage / Marketing Incentive	5,485	4,598	19%	4,315	27%	18,455
Activation	33	21	62%	27	23%	99
Other Operating Income	298	375	-21%	318	-6%	1,196
Other Income	45	106	-58%	54	-17%	274
Total Income	**10,199**	**9,344**	**9%**	**9,091**	**12%**	**37,466**
Expenditure						
Pay Channel Cost	6,678	5,787	15%	5,604	19%	23,430
Employee Cost	405	410	-1%	390	4%	1,630
Other Operating, Admin & Selling Exp.	2,024	2,237	-9%	1,975	3%	8,083
Total Expenditure	**9,107**	**8,434**	**8%**	**7,968**	**14%**	**33,143**
EBITDA	**1,092**	**910**	**20%**	**1,123**	**-3%**	**4,323**
EBITDA %	**10.7%**	**9.7%**		**12.4%**		**11.5%**
Depreciation/Amortization	967	1,000	-3%	914	6%	3,761
Finance cost - Borrowing	35	63	-45%	61	-43%	246
Finance cost - IND AS 116	61	48	26%	25	140%	139
Profit before Tax & Exceptional item	**29**	**(201)**		**122**		**177**
Exceptional Items	-	(5)		-		(5)
Share of Profit/(Loss) from Associate and JVs	(0)	1		(0)		6
PBT	**29**	**(204)**		**122**		**178**
Tax	15	(65)		49		55
PAT before Other Comprehensive Income	**14**	**(139)**		**73**		**124**
Share of Non Controlling Interest	9	(11)		32		34
Other Comprehensive Income	(1)	(3)		(0)		(1)
PAT	**23**	**(153)**		**105**		**156**

* FY = Apr-Mar, Q1 = Apr-Jun, Q2 = Jul-Sep, Q3 = Oct-Dec, Q4 = Jan-Mar

Analysis on Operating Margin: Consolidated*

Particulars	Q1 FY27	Q4 FY26	Q-o-Q%	Q1 FY26	Y-o-Y%	FY26
Revenue						
Subscription Income CATV	2,913	2,850	2%	3,018	-3%	11,862
Broadband ISP	1,425	1,394	2%	1,359	5%	5,580
Other Operating Income	298	375	-21%	318	-6%	1,196
Total Income	**4,636**	**4,620**		**4,695**		**18,639**
Expenditure						
Net Pay Channel Cost	**1,193**	**1,189**	**0%**	**1,289**	**-7%**	**4,976**
Pay Channel Cost	*6,678*	*5,787*	*15%*	*5,604*	*19%*	*23,430*
Placement / Carriage / Marketing Incentive	*(5,485)*	*(4,598)*	*19%*	*(4,315)*	*27%*	*(18,455)*
Employee Cost	405	410	-1%	390	4%	1,630
Other Operating, Admin & Selling Exp.	2,024	2,237	-9%	1,975	3%	8,083
Total Expenditure	**3,622**	**3,836**		**3,653**		**14,688**
Operating EBITDA	**1,013**	**784**		**1,042**		**3,950**
Operating EBITDA %	**22%**	**17%**		**22%**		**21%**
Activation	33	21	62%	27	23%	99
Other Non Operating Income	45	106	-58%	54	-17%	274
Published EBITDA	**1,092**	**910**		**1,123**		**4,323**

* FY = Apr-Mar, Q1 = Apr-Jun, Q2 = Jul-Sep, Q3 = Oct-Dec, Q4 = Jan-Mar



Standalone Financials

Financial Highlights: Standalone*

01

Revenue

- Total Revenue up by 16% Y-o-Y & 12% Q-o-Q.

02

EBITDA

- EBITDA of ₹ 644 Mn in Q1FY27 & ₹ 592 Mn in Q1 FY26
- EBITDA Margin stands at 9.3% in Q1 FY27

03

PBT

- PAT of ₹ 19 Mn in Q1FY27

* FY = Apr-Mar, Q1 = Apr-Jun, Q2 = Jul-Sep, Q3 = Oct-Dec, Q4 = Jan-Mar

Profit & Loss Statement: Standalone*

GTPL Entertain | Connect

Particulars	Q1 FY27	Q4 FY26	Q-o-Q%	Q1 FY26	Y-o-Y%	FY26
Revenue						
Subscription Income CATV	2,127	2,079	2%	2,250	-5%	8,685
Placement / Carriage / Marketing Incentive	4,356	3,572	22%	3,305	32%	14,324
Activation	22	10	111%	13	65%	49
Other Operating Income	372	442	-16%	378	-2%	1,450
Other Income	55	82	-33%	43	26%	217
Total Income	**6,932**	**6,185**	**12%**	**5,990**	**16%**	**24,725**
Expenditure						
Pay Channel Cost	5,140	4,334	19%	4,190	23%	17,551
Employee Cost	149	142	4%	188	-21%	634
Other Operating, Admin & Selling Exp.	1,000	1,112	-10%	1,020	-2%	4,171
Total Expenditure	**6,288**	**5,588**	**13%**	**5,398**	**16%**	**22,356**
EBITDA	**644**	**596**	**8%**	**592**	**9%**	**2,369**
EBITDA %	**9.3%**	**9.6%**		**9.9%**		**9.6%**
Depreciation/Amortization	533	518	3%	443	20%	1,892
Finance cost	84	100	-16%	72	17%	336
Profit before Tax & Exceptional item	**28**	**(22)**		**78**		**141**
Exceptional Items	-	(57)		-		(57)
PBT	**28**	**(79)**		**78**		**84**
Tax	7	(20)		21		25
PAT before Other Comprehensive Income	**20**	**(59)**		**56**		**59**
Add/(Less) Other Comprehensive Income	(1)	(4)		(0)		(3)
PAT	**19**	**(63)**		**56**		**56**

* FY = Apr-Mar, Q1 = Apr-Jun, Q2 = Jul-Sep, Q3 = Oct-Dec, Q4 = Jan-Mar

Investor Conference Call Details

emkay connect

EMKAY GLOBAL FINANCIAL SERVICES LTD

is pleased to invite you for a conference call to discuss Q1FY27 results with

GTPL Hathway Limited

On Thursday, July 16, 2026, at 04:00 PM (IST)

Management panel

Mr Anirudhsinh Jadeja – Promoter and Managing Director

Mr Piyush Pankaj – Business Head B2B (CATV and Broadband) and Chief Strategy Officer

Mr Saurav Banerjee – Chief Financial Officer

Pre-register to avoid wait time and Express Join with DiamondPass™

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China: 4008428405 / France: 0800914745 / Germany: 0080014243444 / Hong Kong: 800964448 /
Italy: 0080014243444 / Japan: 00531161110 / Netherlands: 08000229808 / Poland: 008001124248 /
Singapore: 8001012045 / South Korea: 00180014243444 / Sweden: 0080014243444 /
Thailand: 00180014243444 / UK: 08081011573 / USA: 18667462133

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Tel: +91 22 66121350

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